

2012

Missouri

Life, Accident and Health Supplement Report

Statistics Section

April 2013



DIFP

Jeremiah W. (Jay) Nixon
Governor

Department of Insurance,
Financial Institutions &
Professional Registration

John M. Huff
Director

PREFACE

The **Missouri Life, Accident & Health Supplement Report 2012** presents data collected by the Department of Insurance, Financial Institutions & Professional Registration from companies that file annual statement supplements for Missouri for 2012. This form is used to collect data in greater detail than reported in the 2011 Annual Statements. All life, health service corporations and fraternal companies are required to complete this form per 20 CSR 200-1.037, §374.040 RSMo., and §374.045 RSMo. Beginning in 1995, property and casualty companies were also required to complete the accident and health portion of the annual statement supplement for Missouri as an addendum to the supplement to page 19 of the annual statement.

The enclosed documentation, by company, provides information for each line of business specified in the annual statement supplement, with company profiles listed in alphabetical order. Charts have also been included in this publication, for each line of business, only if the line of business has five years of data to report. The first chart shows the total market share of the top 5 and top 10 companies, for the last five years. The second chart shows a total loss ratio, by line of business, for the last five years.

This publication also includes, Historical Trends, By Line of Business. This section provides historical data, by line of business, for the last ten years. Data collection for most of these lines of business started in 1993.

While every effort has been made to assure that all significant errors and omissions in the annual statement supplement data have been identified and resolved, the accuracy of the report depends on the accuracy of the information filed by each company.

The **Missouri Life, Accident & Health Supplement Report 2012** is published by the Statistics Section, Division of Market Regulation, Department of Insurance, Financial Institutions & Professional Registration. Additional copies can be received by sending a written request, along with payment of \$35.00 per copy, to the Department of Insurance, Financial Institutions & Professional Registration, P.O. Box 690, Jefferson City, MO 65102-0690. The Department of Insurance, Financial Institutions & Professional Registration also has a web site located at www.difp.mo.gov.

Other Publications

Available from the Missouri Department of Insurance, Financial Institutions & Professional Registration

The Department of Insurance, Financial Institutions & Professional Registration publishes the following reports. These reports are available by sending a written request along with \$35 to:

Department of Insurance, Financial Institutions & Professional Registration
P.O. Box 690
Jefferson City, MO 65102-0690

1. ***Missouri Complaint Index Report***
summary information: <http://insurance.mo.gov/consumers/complaints/compindx.php>
2. ***Missouri Department of Insurance Annual Report***
summary information: <http://difp.mo.gov/about.php>
3. ***Missouri Legal Malpractice (Closed Claim) Report***
summary information: <http://insurance.mo.gov/reports/legmal/>
4. ***Missouri Property & Casualty Supplement Data Report***
summary information: <http://insurance.mo.gov/reports/suppdata/>
5. ***Missouri Market Share Data***
summary information: <http://insurance.mo.gov/reports/mktshr/>
6. ***Missouri Medical Malpractice (Closed Claim) Report***
summary information: <http://insurance.mo.gov/reports/medmal/index.php>
7. ***Missouri Product Liability (Closed Claim) Report***
summary information: <http://insurance.mo.gov/reports/prodliab/>
8. ***Missouri Real Estate Malpractice (Closed Claim) Report***
summary information: <http://insurance.mo.gov/reports/remal/>
9. ***Mortgage Guaranty Report***
summary information: <http://insurance.mo.gov/reports/mortguar/>
10. ***Missouri Health Maintenance Organization Report***
summary information: <http://insurance.mo.gov/reports/hmo/>

Databases: For more information: <http://insurance.mo.gov/reports/index.php>

1. Medicare Supplement Experience Data
2. Commercial Liability Experience Data
3. Missouri **Zip Code Insurance Data** for:
 - Homeowners/Dwelling Fire,
 - Farmowners (dwelling only),
 - Mobile Home,
 - Earthquake, and
 - Private Passenger Automobile

Some data is available to the public for a fee by special request only. For additional information, contact the **Statistics Section at (573) 751-4126**.

TABLE OF CONTENTS

Annual Statement Supplement Form	3
Definition of Terms	5
Historical Trends By Line of Business	13

LIFE INSURANCE

Total Life - By Line of Business	35
----------------------------------	----

Individual Life – By Line of Business By Company

Whole Life	39
Term Life	46
Universal Life	52
Graded Death Benefits	57
Credit Life	59
Variable Life	61
Annuities	
Ordinary	64
Variable	70
Modified Guaranteed	73
Equity Indexed	75
Deposit-Type Funds	77
Other Considerations	81
Total Individual Life	83

Group Life – By Line of Business By Company

Whole Life	93
Term Life	96
Universal Life	100
Graded Death Benefits	102
Credit Life	104
Variable Life	106
Annuities	
Ordinary	108
Variable	111
Modified Guaranteed	113
Equity Indexed	115
Deposit-Type Funds	117
Other Considerations	119
Total Group Life	121

Total Life Business – By Company	127
----------------------------------	-----

ACCIDENT & HEALTH INSURANCE

Total Accident & Health - By Line of Business **137**

Individual Accident & Health – By Line of Business By Company

Medical Expense	141
Medicare Supplement	143
Long Term Care	146
Specified Disease	149
Accident Only	152
Disability Income	155
Dental	159
Limited Benefit	161
Short Term Credit Disability	164
Long Term Credit Disability	166
Stop Loss	168
Medicare Part D	170
Medicare Advantage/Medicare PPO Product	172
Total Individual Accident & Health	174

Group Accident & Health – By Line of Business By Company

Medical Expenses – Small Employer (2 – 50 Employees)	181
Medical Expenses – Small Employer (3 – 25 Employees)	183
Medical Expenses – Small Employer (3 – 25 Employees) with rate differentials not exceeding 20 percent	185
Medical Expenses – Large Employer with rate differentials exceeding 20 percent	187
Medical Expenses – Large Employer with rate differentials not exceeding 20 percent	188
Medical Expenses – Large Employer	190
Medical Expenses – Association	192
Medical Expenses – Discretionary	194
Medical Expenses – Federal Employees	196
Total Comprehensive Medical Expenses	198
Medicare Supplement	199
Long Term Care	201
Specified Disease	203
Accident Only	205
Disability Income	208
Dental	211
Limited Benefit	214
Short Term Credit Disability	217
Long Term Credit Disability	219
Stop Loss	221
Medicare Part D	223
Medicare Advantage/Medicare PPO Product	225

Total Group Accident & Health	227
Total Accident & Health Business – By Company	233
Life, Accident & Health Companies Mail Addresses & Telephone Numbers	241

**SAMPLE COPY
OF
ANNUAL STATEMENT
SUPPLEMENT FOR MISSOURI
FOR YEAR ENDING
DECEMBER 31, 2012**



MISSOURI DEPARTMENT OF INSURANCE,
FINANCIAL INSTITUTIONS AND PROFESSIONAL REGISTRATION
ANNUAL STATEMENT SUPPLEMENT FOR MISSOURI

FOR YEAR ENDING

2012

DUE DATE - MARCH 1

SEE INSTRUCTIONS ON REVERSE SIDE

NAIC GROUP NUMBER	NAIC COMPANY NUMBER	COMPANY	PERSON COMPLETING FORM	TELEPHONE NUMBER		
LIFE INSURANCE						
INDIVIDUAL BUSINESS	I	II	III	IV	V	VI
	NUMBER OF INSURED	DIRECT PREMIUM & ANNUITY CONSIDERATIONS	DIRECT DIVIDENDS TO POLICYHOLDER	DIRECT CLAIMS, BENEFITS & SURRENDER VALUES PAID	LIFE INSURANCE IN FORCE (000) DECEMBER 31	
1.1) Whole						
1.2) Term						
1.3) Universal						
1.4) Graded Death Benefits						
1.5) Credit						
1.6) Variable Life						
1.7) Annuities (with life contingencies)						
a) Ordinary						
b) Variable						
c) Modified Guaranteed						
d) Equity Indexed						
1.8) Deposit-Type Contract Funds (including variable contracts without life contingencies)						
1.9) Other Considerations						
1.10) TOTAL INDIVIDUAL						
GROUP BUSINESS						
2.1) Whole						
2.2) Term						
2.3) Universal						
2.4) Graded Death Benefits						
2.5) Credit						
2.6) Variable Life						
2.7) Annuities (with life contingencies)						
a) Ordinary						
b) Variable						
c) Modified Guaranteed						
d) Equity Indexed						
2.8) Deposit-Type Contract Funds (including variable contracts without life contingencies)						
2.9) Other Considerations						
2.10) TOTAL GROUP						
3) TOTAL LIFE						
ACCIDENT & HEALTH INSURANCE						
INDIVIDUAL BUSINESS	I	II	III	IV	V	VI
	NUMBER OF INSURED	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
4.1) Comprehensive Medical Expense (see definition on reverse side)						
4.2) Medicare Supplement						
4.3) Long Term Care						
4.4) Specified Disease						
4.5) Accident Only						
4.6) Disability Income						
4.7) Dental						
4.8) Limited Benefit						
4.9) Short Term Credit Disability (less than 10 years)						
4.10) Long Term Credit Disability (Mortgage)						
4.11) Credit Unemployment						
4.12) Stop Loss						
4.13) Medicare Part D						
4.14) Medicare Advantage/Medicare PPO Product						
4.15) TOTAL INDIVIDUAL						
GROUP BUSINESS						
5.1) Comprehensive Medical Expense						
a) Small employer (2-50 employees)						
b) Large employer/union (over 50 employees)						
c) Association						
d) Discretionary						
e) Federal Employees (line 24.1)						
5.2) Medicare Supplement						
5.3) Long Term Care						
5.4) Specified Disease						
5.5) Accident Only						
5.6) Disability Income						
5.7) Dental						
5.8) Limited Benefit						
5.9) Short Term Credit Disability (less than 10 years)						
5.10) Long Term Credit Disability (Mortgage)						
5.11) Credit Unemployment						
5.12) Stop Loss						
5.13) Medicare Part D						
5.14) Medicare Advantage/Medicare PPO Product						
5.15) TOTAL GROUP						
6) TOTAL ACCIDENT & HEALTH						

SEE REVERSE SIDE FOR ADDITIONAL INFORMATION NEEDED FOR SMALL EMPLOYERS AND ASSOCIATIONS

ADDITIONAL SMALL EMPLOYER COMPREHENSIVE MEDICAL EXPENSE INFORMATION

	NUMBER OF INSURED	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
7.1) Small employer (3-25 employees)						
7.2) Number of insured employers reported on Line 5.1a:						
7.3) Number of insured employers reported on Line 7.1:						

ADDITIONAL ASSOCIATION INFORMATION

	NUMBER OF INSURED	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
8.1) Small employers (3-25 employees) in associations with rate differentials exceeding 20 percent.						
8.2) Small employers (3-25 employees) in associations with rate differentials NOT exceeding 20 percent.						
8.3) Large employers in association plans with rate differentials exceeding 20 percent.						
8.4) Large employers in association plans with rate differentials NOT exceeding 20 percent.						

8.1a) Number of insured employers reported on Line 8.1:

8.2a) Number of insured employers reported on Line 8.2:

8.3a) Number of insured employers reported on Line 8.3:

8.4a) Number of insured employers reported on Line 8.4:

DEFINITIONS FOR SPECIFIC LINES OF BUSINESS**NUMBER OF INSURED AS OF DECEMBER 31 OF REPORT YEAR:**

For individual policies, the number of insureds must include dependents. For group policies, the number of insureds must equal the number of certificate holders, plus all dependents.

COMPREHENSIVE MEDICAL EXPENSE:

This category includes major medical, comprehensive medical and other hospital-surgical-medical benefit plans designed to be the insured person's primary health benefit coverage. Do not include plans covering less than 50% of incurred expenses.

LIMITED BENEFIT:

Includes vision, nursing care (other than long-term care), hospital indemnity and any other single service plan or program, not otherwise reported herein.

SMALL EMPLOYER:

(2-50 employees) (Line 5.1a): This term means major medical or comprehensive group medical expense insurance coverage that is subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

ASSOCIATION:

(Line 5.1c): This term means major medical or comprehensive group medical expense insurance coverage sold to members of associations THAT IS NOT subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

SMALL EMPLOYER:

(3-25 employees) (Line 7.1): This term means major medical or comprehensive group medical expense coverage that is subject to The Missouri Small Employer Health Insurance Availability Act.

STOP LOSS:

Include any premium for employer self-funded group health plan excess loss coverage, including any such coverage issued or provided through minimum premium plans or other self funded health benefit plans.

MEDICARE PART D:

Pursuant to the Medicare Modernization Act, companies writing prescription drug coverage, through Medicare Part D, must report their data on line numbers 4.13 and/or 5.13.

MEDICARE ADVANTAGE:

A plan of coverage for health benefits under Medicare Part C as defined in Section 1859 found in Title IV, Subtitle A, Chapter 1 of P.L. 105-33.

ADDITIONAL ASSOCIATION INFORMATION (LINES 8.1 THROUGH 8.4):

Report only business that offers coverage to associations that include both small (3-25 employees) and large employers. Please refer to the instructions that were included in your packet for additional information.

If additional definitions are needed for detail lines of business, please send a self-addressed stamped envelope to this office (no phone calls please).

EXPLANATION IF PREMIUMS ARE REPORTED, BUT NO INSURED:

DEFINITION OF TERMS

Life Insurance

Number Of Insureds: For individual policies, the number of insureds must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

Market Share: The dollar amount of direct premium or annuity considerations by company divided by the total amount of direct premium and annuity considerations industry-wide for the particular line of business being analyzed, expressed as a percentage.

Rank by Market Share: The relative position a company attained in the data year compared to all companies reporting premiums (or annuity considerations) for each line of business. Rankings are based on a descending order of market share, i.e., the company with the largest market share is given the ranking of **1 (one)**.

Direct Premiums: The dollar amount charged when a policyholder contracts for life insurance coverage before reinsurance has been ceded and/or assumed. Rules of life insurance accounting require reporting premiums actually collected.

Annuity Considerations: Single payment or periodic payments that are made to purchase an annuity. "Consideration" is a term from contract law for payment given by one party to obligate the other to performance specified by contract.

Dividends Paid: The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

Direct Claims and Benefits Paid: The dollar amount paid in performance of obligations imposed by life or annuity contracts including death benefits, matured endowments, annuity benefits, surrender values and other claims. Includes amounts paid during the current year for obligations incurred in prior years but not obligations to be paid in future years. This is a cash flow item only and not a measure of the profitability or the cost of current coverages.

Life Insurance in Force: The value of life insurance in force at year end, which is equal to the amount of insurance in force the previous year plus new contracts issued less contracts ceased during the year.

Benefits Ratio: The dollar amount of direct claims and benefits paid plus the dollar amount of direct dividends paid divided by the dollar amount of direct premium and/or annuity considerations for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims, benefits, and/or dividends.

Cash Flow Loss Ratio: The dollar amount of direct claims and benefits paid divided by the dollar amount of direct premium and/or annuity considerations written for a particular line of business being analyzed, expressed as a percentage.

Whole Life: A life insurance contract arrangement by which the insured person, upon payment of premium, is guaranteed that upon death, a named beneficiary will receive a stated amount. Though

legally whole life contracts are nondivisible entities, they continue to be explained as a combination of "term insurance protection" and "savings". A policyholder may borrow from the insurer an amount up to the cash value, at a contractual rate of interest, using the cash value as collateral. Premiums for a whole life policy may be paid over the life of the insured or for a limited period during which the higher premium charged pays up the policy.

Term Life: Life insurance which stays in effect for only a specified, limited period. If an insured dies within that period, the beneficiary receives the death payments. If the insured survives, the policy ends and the beneficiary receives nothing.

Universal Life: A life insurance policy under which (1) premiums are flexible, not fixed; (2) protection is adjustable, not fixed; and (3) insurance company expenses and other charges are specifically disclosed to a purchaser.

Graded Death Benefit: A death payment that increases with the age of an insured. Graded benefits may increase gradually and then level off, or may increase sharply before becoming level.

Credit Life: Insurance issued to a creditor to cover the life of a debtor for an outstanding loan. If the debtor dies prior to repayment of the debt, the policy will pay off the balance of the amount outstanding.

Variable Life: Any individual policy which provides for life insurance the amount or duration of which varies according to the investment experience of any separate account(s) established and maintained by the insurer as to the policy pursuant to section 376.309, RSMo of the insurance laws of the state of domicile of a foreign or alien insurer.

Annuities: Contract sold by insurance companies that pays a periodic income benefit for the life of the person (the annuitant) purchasing the contract, or for a specified length of time.

Ordinary: An agreement by an insurer guaranteeing that a specific sum of money will be paid in the future, usually as monthly income, to the annuitant.

Variable: An annuity in which premium payments are used to purchase accumulation units, their number depending on the value of each unit. The value of a unit is determined by the value of the portfolio of stocks in which the insurance company invests the premiums.

Modified Guaranteed: Deferred annuity contract, the underlying assets of which are held in a separate account and the values of which are guaranteed if held for specified periods. It contains nonforfeiture values that are based upon a market-value adjustment formula if held for shorter periods. This formula may or may not reflect the value of assets held in the separate account. The assets underlying the contract must be in a separate account during the period when the contract holder can surrender the contract.

Equity Indexed: Deferred annuity contract whose values are based in any way on the developing value of a financial index, such as the S&P 500, but which has minimum values determined by the nonforfeiture law for deferred annuities issued in this state.

Deposit-Type Funds: Premiums, annuity considerations, deposits, and other annuity income not reported on previous lines as direct premiums or annuity considerations, for which individual annuitants can be identified as Missouri residents. This applies to contracts issued on an individual or group basis.

Other Considerations: Unallocated annuity considerations and other unallocated deposits which incorporate mortality or morbidity risk.

DEFINITION OF TERMS

Accident & Health

Number Of Insureds: For individual policies, the number of insured must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

Market Share: The dollar amount of direct premiums written by company divided by the total amount of direct premiums written industry-wide for the particular line of business being analyzed, expressed as a percentage.

Rank by Market Share: The relative position a company attained in the data year to all companies reporting premiums for each line of business. Rankings are based on a descending order of market share, i.e., the company with the largest market share is given the ranking of 1.

Direct Premiums Written: Amount charged when a policyholder contracts for insurance coverage before reinsurance has been ceded and/or assumed.

Direct Premiums Earned: The part of premium attributable to the coverage already provided in a given period before reinsurance has been ceded and/or assumed.

Dividends Paid: The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

Direct Losses Paid: The sum of all payments made during the year for the benefit of insurance claimants, before reinsurance has been ceded and/or assumed. These payments include amounts paid in the current year for claims arising from coverage in prior years and exclude amounts which will be paid in future years for claims arising from the current year. Hence, this item is not a measure of the actual cost of current coverages, but only of current cash flows.

Direct Losses Incurred: The sum of direct losses paid plus an estimate at the close of the year of the amounts to be paid in the future for all claims arising from the current and all prior years, minus the corresponding estimate made at the close of business for the preceding year. Incurred losses reported include estimated amounts unpaid for incurred-but-not-reported (IBNR) claims.

Loss Ratio: The dollar amount of direct losses incurred divided by the dollar amount of premiums earned for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims.

Cash Flow Loss Ratio: The dollar amount of direct losses paid divided by the dollar amount of direct premiums written for a particular line of business being analyzed, expressed as a percentage.

Medical Expense: A form of health insurance that provides benefits for medical, surgical, and hospital expenses.

Small Employer (2 – 50 employees) or (3 – 25 employees): Major medical or comprehensive group medical expense insurance coverage that is subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

Small Employer (3 – 25 employees): Major medical or comprehensive group medical expense coverage that is subject to The Missouri Small Employer Health Insurance Availability Act.

Medicare Supplement: A group or individual policy of accident and sickness insurance or a subscriber contract of hospital and medical service associations or health maintenance organizations, other than a policy issued pursuant to a contract under Section 1876 or Section 1833 of the federal Social Security Act, which is advertised, marketed or designed primarily as a supplement to reimbursements under Medicare for the hospital, medical or surgical expenses of persons eligible for Medicare.

Long Term Care: Any policy, contract, certificate, evidence of coverage or rider advertised, marketed, offered or designed to provide coverage for not less than 12 consecutive months for each covered person on an expense incurred, indemnity, prepaid or other basis; for one or more necessary or medically necessary diagnostic, preventive, therapeutic, rehabilitative, maintenance of personal care services, provided in a setting other than an acute care unit of a hospital. Such term includes group and individual annuities and life insurance policies or riders which provide directly or which supplement long-term care insurance. Such term also includes a policy or rider which provides for payment of benefits based upon cognitive impairment or the loss of functional capacity.

Specified Disease: A policy for certain specified diseases only, such as cancer, heart attacks, scarlet fever, smallpox, polio, tetanus, etc.

Accident Only: A form of health insurance against loss by bodily injury.

Disability Income: A form of health insurance that provides periodic payments to replace income, actually or presumptively lost, when the insured is unable to work as a result of sickness or injury.

Limited Benefit: Policies that are not otherwise described herein and which pay benefits only for specified perils, in contrast to those paying for all accident and sickness perils.

Short Term Credit Disability: Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of less than 10 years.

Long Term Credit Disability (Mortgage): Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of 10 years or more.

Credit Unemployment: Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other transaction on credit when the debtor is involuntarily unemployed.

Stop Loss: A policy, certificate, contract endorsement, attachments, amendments or other modifications to that contract, which protects an employer, trustee, or association against an aggregate amount of claims over a period, by insuring against losses of an employer's self-funded health plan or losses in excess of a specified amount or percentage of the earned premium income.

Medicare Part D: Optional prescription drug benefits provided through Medicare.

Medicare Advantage/Medicare PPO Product: A plan of coverage for health benefits under Medicare Part C as defined in Section 1859 found in Title IV, Subtitle A, Chapter 1 of P.L. 105-33.

**HISTORICAL TRENDS
BY
LINE OF BUSINESS**

2003- 2012

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2003 - 2012

INDIVIDUAL WHOLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$719,119,352	\$797,276,767	\$323,220,961	110.87%	155.82%	-8.34%
2004	\$760,946,118	\$860,216,353	\$311,864,185	113.05%	154.03%	5.82%
2005	\$701,647,462	\$1,237,629,495	\$308,194,063	176.39%	220.31%	-7.79%
2006	\$725,236,838	\$788,864,126	\$310,866,850	108.77%	151.64%	3.36%
2007	\$694,747,666	\$790,985,364	\$319,678,240	113.85%	159.87%	-4.20%
2008	\$748,437,727	\$736,438,264	\$338,046,133	98.40%	143.56%	7.73%
2009	\$799,312,076	\$774,801,316	\$307,533,931	96.93%	135.41%	6.80%
2010	\$758,779,078	\$816,381,087	\$303,342,750	107.59%	147.57%	-5.07%
2011	\$786,350,923	\$863,513,981	\$299,868,378	109.81%	147.95%	3.63%
2012	\$800,035,507	\$1,046,845,286	\$295,802,034	130.85%	167.82%	1.74%

INDIVIDUAL TERM LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$311,467,903	\$184,996,306	\$10,173,738	59.39%	62.66%	17.87%
2004	\$347,382,114	\$212,249,288	\$9,263,420	61.10%	63.77%	11.53%
2005	\$346,852,356	\$259,159,296	\$8,750,340	74.72%	77.24%	-0.15%
2006	\$324,914,256	\$205,976,421	\$9,376,107	63.39%	66.28%	-6.32%
2007	\$425,122,250	\$261,285,814	\$9,199,275	61.46%	63.63%	30.84%
2008	\$395,958,904	\$290,161,126	\$8,651,368	73.28%	75.47%	-6.86%
2009	\$423,071,586	\$304,322,036	\$8,376,438	71.93%	73.91%	6.85%
2010	\$439,557,425	\$297,048,781	\$9,068,723	67.58%	69.64%	3.90%
2011	\$457,331,590	\$360,743,348	\$9,032,450	78.88%	80.86%	4.04%
2012	\$459,199,454	\$284,546,888	\$9,327,670	61.97%	64.00%	0.41%

INDIVIDUAL UNIVERSAL LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$491,131,691	\$331,504,239	\$6,524,954	67.50%	68.83%	5.64%
2004	\$552,152,498	\$479,281,007	\$4,442,311	86.80%	87.61%	12.42%
2005	\$504,117,494	\$348,497,145	\$5,165,009	69.13%	70.15%	-8.70%
2006	\$507,239,598	\$394,254,964	\$4,264,290	77.73%	78.57%	0.62%
2007	\$515,700,108	\$341,779,305	\$4,735,773	66.27%	67.19%	1.67%
2008	\$506,318,432	\$538,538,821	\$4,688,405	106.36%	107.29%	-1.82%
2009	\$536,202,703	\$501,958,628	\$4,796,339	93.61%	94.51%	5.90%
2010	\$565,873,745	\$539,744,964	\$4,768,418	95.38%	96.23%	5.53%
2011	\$568,381,773	\$446,012,031	\$3,756,845	78.47%	79.13%	0.44%
2012	\$584,005,588	\$578,379,507	\$4,448,899	99.04%	99.80%	2.75%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2003 - 2012

INDIVIDUAL GRADED DEATH BENEFITS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$10,595,166	\$7,331,969	\$194,172	69.20%	71.03%	1.75%
2004	\$10,223,158	\$7,853,757	\$190,529	76.82%	78.69%	-3.51%
2005	\$9,615,705	\$8,308,272	\$179,856	86.40%	88.27%	-5.94%
2006	\$8,937,343	\$8,483,380	\$162,029	94.92%	96.73%	-7.05%
2007	\$23,472,241	\$9,939,838	\$34,632	42.35%	42.49%	162.63%
2008	\$8,864,756	\$7,687,584	\$29,669	86.72%	87.06%	-62.23%
2009	\$8,757,712	\$6,806,522	\$43,061	77.72%	78.21%	-1.21%
2010	\$9,644,719	\$8,060,521	\$40,640	83.57%	84.00%	10.13%
2011	\$10,099,031	\$6,625,480	\$34,471	65.61%	65.95%	4.71%
2012	\$9,625,013	\$10,564,560	\$31,394	109.76%	110.09%	-4.69%

INDIVIDUAL CREDIT LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$3,536,919	\$2,241,861	\$0	63.38%	63.38%	-57.28%
2004	\$3,297,476	\$2,866,583	\$0	86.93%	86.93%	-6.77%
2005	\$4,054,966	\$2,669,454	\$0	65.83%	65.83%	22.97%
2006	\$4,866,381	\$1,681,669	\$0	34.56%	34.56%	20.01%
2007	\$1,789,474	\$1,088,251	\$0	60.81%	60.81%	-63.23%
2008	\$1,547,031	\$1,128,422	\$0	72.94%	72.94%	-13.55%
2009	\$1,261,983	\$924,148	\$0	73.23%	73.23%	-18.43%
2010	\$1,354,198	\$898,378	\$0	66.34%	66.34%	7.31%
2011	\$1,270,595	\$660,841	\$0	52.01%	52.01%	-6.17%
2012	\$1,235,586	\$527,394	\$0	42.68%	42.68%	-2.76%

INDIVIDUAL VARIABLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$281,526,177	\$171,943,996	\$2,295,915	61.08%	61.89%	6.66%
2004	\$266,155,970	\$298,729,942	\$3,393,872	112.24%	113.51%	-5.46%
2005	\$264,276,576	\$353,997,068	\$3,668,394	133.95%	135.34%	-0.71%
2006	\$268,013,253	\$204,479,712	\$3,054,607	76.29%	77.43%	1.41%
2007	\$247,583,451	\$187,770,718	\$3,803,419	75.84%	77.38%	-7.62%
2008	\$277,320,633	\$206,589,636	\$6,038,403	74.49%	76.67%	12.01%
2009	\$240,292,022	\$179,561,163	\$6,092,383	74.73%	77.26%	-13.35%
2010	\$177,275,171	\$171,285,619	\$3,860,704	96.62%	98.80%	-26.23%
2011	\$166,464,971	\$207,194,066	\$3,502,166	124.47%	126.57%	-6.10%
2012	\$150,126,810	\$213,260,154	\$3,939,903	142.05%	144.68%	-9.81%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2003 - 2012

INDIVIDUAL ORDINARY ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$1,266,302,842	\$823,503,089	\$1,915,121	65.03%	65.18%	-18.55%
2004	\$1,208,751,601	\$1,005,859,160	\$1,418,229	83.21%	83.33%	-4.54%
2005	\$1,212,579,611	\$1,133,952,482	\$849,961	93.52%	93.59%	0.32%
2006	\$1,089,198,163	\$1,374,264,980	\$852,692	126.17%	126.25%	-10.18%
2007	\$1,079,427,402	\$1,560,890,843	\$53,486,559	144.60%	149.56%	-0.90%
2008	\$1,631,861,118	\$1,466,679,173	\$51,748,396	89.88%	93.05%	51.18%
2009	\$1,881,745,967	\$1,193,717,953	\$26,323,356	63.44%	64.84%	15.31%
2010	\$1,309,778,605	\$1,144,776,801	\$31,444,836	87.40%	89.80%	-30.40%
2011	\$1,192,968,099	\$1,258,219,180	\$34,403,385	105.47%	108.35%	-8.92%
2012	\$1,498,421,322	\$1,202,769,908	\$33,382,396	80.27%	82.50%	25.60%

INDIVIDUAL VARIABLE ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$1,104,621,663	\$565,750,142	\$59,360,346	51.22%	56.59%	23.80%
2004	\$1,114,587,077	\$702,024,508	\$52,713,101	62.99%	67.71%	0.90%
2005	\$1,048,332,179	\$827,719,273	\$47,621,403	78.96%	83.50%	-5.94%
2006	\$1,088,966,954	\$1,009,354,714	\$45,876,413	92.69%	96.90%	3.88%
2007	\$1,522,786,782	\$1,225,527,244	\$641,646	80.48%	80.52%	39.84%
2008	\$1,543,627,079	\$1,082,655,878	\$710,225	70.14%	70.18%	1.37%
2009	\$1,582,794,395	\$889,922,798	\$656,824	56.22%	56.27%	2.54%
2010	\$2,487,777,384	\$1,237,313,379	\$415,628	49.74%	49.75%	57.18%
2011	\$3,230,892,805	\$1,576,113,885	\$494,908	48.78%	48.80%	29.87%
2012	\$2,687,721,551	\$1,680,738,736	\$568,899	62.53%	62.56%	-16.81%

INDIVIDUAL MODIFIED GUARANTEED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$11,725,883	\$4,516,103	\$0	38.51%	38.51%	-86.95%
2004	\$27,098,172	\$2,257,259	\$0	8.33%	8.33%	131.10%
2005	\$19,308,562	\$18,457,937	\$0	95.59%	95.59%	-28.75%
2006	\$31,764,685	\$25,070,263	\$0	78.92%	78.92%	64.51%
2007	\$48,616,121	\$43,945,474	\$0	90.39%	90.39%	53.05%
2008	\$39,764,892	\$13,353,309	\$0	33.58%	33.58%	-18.21%
2009	\$40,813,426	\$26,731,280	\$0	65.50%	65.50%	2.64%
2010	\$12,197,132	\$15,685,937	\$0	128.60%	128.60%	-70.11%
2011	\$12,101,438	\$43,843,642	\$0	362.30%	362.30%	-0.78%
2012	\$9,937,661	\$41,620,510	\$0	418.82%	418.82%	-17.88%

HISTORICAL TRENDS BY LINE OF BUSINESS

FOR YEARS 2003 - 2012

INDIVIDUAL EQUITY INDEXED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$147,198,494	\$42,698,243	\$0	29.01%	29.01%	30.60%
2004	\$267,201,368	\$43,888,877	\$0	16.43%	16.43%	81.52%
2005	\$321,080,132	\$69,014,616	\$0	21.49%	21.49%	20.16%
2006	\$446,186,722	\$134,225,653	\$0	30.08%	30.08%	38.96%
2007	\$428,750,802	\$154,362,112	\$0	36.00%	36.00%	-3.91%
2008	\$435,444,489	\$211,062,150	\$0	48.47%	48.47%	1.56%
2009	\$560,333,304	\$299,230,120	\$0	53.40%	53.40%	28.68%
2010	\$566,551,393	\$321,163,131	\$0	56.69%	56.69%	1.11%
2011	\$569,608,781	\$313,033,675	\$0	54.96%	54.96%	0.54%
2012	\$660,252,499	\$351,376,494	\$0	53.22%	53.22%	15.91%

INDIVIDUAL DEPOSIT-TYPE FUNDS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$102,610,655	\$39,995,760	\$498,456	38.98%	39.46%	15.86%
2004	\$96,881,454	\$48,101,602	\$277,219	49.65%	49.94%	-5.58%
2005	\$100,971,117	\$66,680,404	\$101,959	66.04%	66.14%	4.22%
2006	\$91,593,260	\$71,457,947	\$42,509	78.02%	78.06%	-9.29%
2007	\$96,311,198	\$52,897,047	\$84,040	54.92%	55.01%	5.15%
2008	\$82,238,597	\$48,286,363	\$114,856	58.71%	58.85%	-14.61%
2009	\$91,432,950	\$34,187,288	\$97,555	37.39%	37.50%	11.18%
2010	\$102,674,813	\$36,662,224	\$74,101	35.71%	35.78%	12.30%
2011	\$147,958,412	\$46,172,956	\$51,646	31.21%	31.24%	44.10%
2012	\$113,713,896	\$41,737,183	\$15,307	36.70%	36.72%	-23.14%

INDIVIDUAL OTHER CONSIDERATIONS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$480,669,951	\$377,279,394	\$102	78.49%	78.49%	\$0
2004	\$496,081,628	\$459,729,681	\$0	92.67%	92.67%	3.21%
2005	\$448,897,065	\$529,386,474	\$177	117.93%	117.93%	-9.51%
2006	\$519,929,434	\$547,251,323	\$85	105.25%	105.25%	15.82%
2007	\$523,533,060	\$469,141,807	\$127	89.61%	89.61%	0.69%
2008	\$421,007,575	\$376,030,181	\$133	89.32%	89.32%	-19.58%
2009	\$172,110,079	\$283,964,187	\$139	164.99%	164.99%	-59.12%
2010	\$123,482,526	\$309,688,784	\$146	250.80%	250.80%	-28.25%
2011	\$146,503,239	\$337,569,411	\$152	230.42%	230.42%	18.64%
2012	\$116,025,769	\$341,407,909	\$158	294.25%	294.25%	-20.80%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2003 - 2012

GROUP WHOLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$58,182,769	\$199,755,503	\$58,983	343.32%	343.43%	-19.44%
2004	\$47,766,867	\$159,350,495	\$72,074	333.60%	333.75%	-17.90%
2005	\$48,687,415	\$79,016,263	\$75,575	162.29%	162.45%	1.93%
2006	\$33,344,915	\$195,331,633	\$64,850	585.79%	585.99%	-31.51%
2007	\$31,286,221	\$238,746,197	\$75,377	763.10%	763.34%	-6.17%
2008	\$34,361,533	\$143,596,796	\$269,837	417.90%	418.69%	9.83%
2009	\$33,265,813	\$256,477,980	\$20,515	771.00%	771.06%	-3.19%
2010	\$73,423,631	\$214,052,894	\$827,390	291.53%	292.66%	120.72%
2011	\$40,851,047	\$297,389,377	\$7,936	727.98%	728.00%	-44.36%
2012	\$43,223,282	\$133,327,424	\$18,881	308.46%	308.51%	5.81%

GROUP TERM LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$346,465,528	\$348,268,875	\$3,769,039	100.52%	101.61%	7.96%
2004	\$340,509,430	\$375,549,371	\$2,662,813	110.29%	111.07%	-1.72%
2005	\$376,714,634	\$397,857,704	\$1,296,566	105.61%	105.96%	10.63%
2006	\$429,762,613	\$358,404,593	\$1,551,526	83.40%	83.76%	14.08%
2007	\$431,403,454	\$359,258,987	\$1,514,546	83.28%	83.63%	0.38%
2008	\$441,547,932	\$389,417,306	\$1,921,557	88.19%	88.63%	2.35%
2009	\$455,540,029	\$489,986,143	\$1,468,996	107.56%	107.88%	3.17%
2010	\$385,905,526	\$439,920,936	\$1,057,661	114.00%	114.27%	-15.29%
2011	\$447,738,187	\$523,710,194	\$1,506,242	116.97%	117.30%	16.02%
2012	\$449,567,475	\$372,423,531	\$1,582,466	82.84%	83.19%	0.41%

GROUP UNIVERSAL LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$84,220,414	\$22,705,391	\$114,261	26.96%	27.10%	120.21%
2004	\$35,587,319	\$25,201,675	\$233,826	70.82%	71.47%	-57.75%
2005	\$31,283,999	\$30,446,603	\$25,564	97.32%	97.40%	-12.09%
2006	\$29,301,961	\$36,623,309	\$69,924	124.99%	125.22%	-6.34%
2007	\$29,674,076	\$29,573,775	\$54,621	99.66%	99.85%	1.27%
2008	\$27,685,127	\$43,898,383	\$59,145	158.56%	158.78%	-6.70%
2009	\$27,944,222	\$81,431,567	\$57,450	291.41%	291.61%	0.94%
2010	\$22,774,494	\$43,994,485	\$0	193.17%	193.17%	-18.50%
2011	\$31,832,669	\$51,013,309	\$56,713	160.25%	160.43%	39.77%
2012	\$48,872,170	\$241,864,937	\$19,473	494.89%	494.93%	53.53%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2003 - 2012

GROUP GRADED DEATH BENEFITS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$5,670,626	\$3,778,556	\$0	66.63%	66.63%	-16.54%
2004	\$7,165,366	\$4,885,565	\$0	68.18%	68.18%	26.36%
2005	\$5,742,761	\$5,271,944	\$0	91.80%	91.80%	-19.85%
2006	\$6,078,944	\$5,664,078	\$0	93.18%	93.18%	5.85%
2007	\$6,804,008	\$4,996,951	\$0	73.44%	73.44%	11.93%
2008	\$6,688,145	\$4,542,822	\$0	67.92%	67.92%	-1.70%
2009	\$6,536,371	\$5,226,765	\$0	79.96%	79.96%	-2.27%
2010	\$6,442,118	\$5,515,759	\$0	85.62%	85.62%	-1.44%
2011	\$6,579,972	\$5,041,623	\$0	76.62%	76.62%	2.14%
2012	\$6,778,410	\$29,722,021	\$0	438.48%	438.48%	3.02%

GROUP CREDIT LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$31,327,282	\$22,656,984	\$11,355	72.32%	72.36%	-3.65%
2004	\$33,920,188	\$18,191,182	\$33,742	53.63%	53.73%	8.28%
2005	\$34,553,971	\$15,962,140	\$43,284	46.19%	46.32%	1.87%
2006	\$31,965,380	\$16,229,948	\$28,318	50.77%	50.86%	-7.49%
2007	\$34,865,411	\$16,000,567	\$14,676	45.89%	45.93%	0.07%
2008	\$28,058,128	\$16,504,778	\$29,790	58.82%	58.93%	-19.52%
2009	\$20,030,083	\$13,839,317	\$0	69.09%	69.09%	-28.61%
2010	\$18,951,964	\$14,064,472	\$20,835	74.21%	74.32%	-5.38%
2011	\$18,693,496	\$12,039,223	\$0	64.40%	64.40%	-1.36%
2012	\$19,441,996	\$10,086,360	\$17,195	51.88%	51.97%	4.00%

GROUP VARIABLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$26,933,545	\$11,105,514	\$11,660	41.23%	41.28%	-30.58%
2004	\$39,853,535	\$15,457,657	\$5,399	38.79%	38.80%	47.97%
2005	\$20,486,416	\$20,592,546	\$3,748	100.52%	100.54%	-48.60%
2006	\$22,475,590	\$19,826,088	\$2,623	88.21%	88.22%	9.71%
2007	\$140,088,224	\$20,329,605	\$7,434	14.51%	14.52%	523.29%
2008	\$20,806,062	\$68,233,492	\$6,875	327.95%	327.98%	-85.15%
2009	\$18,108,043	\$60,643,235	\$11,903	334.90%	334.96%	-12.97%
2010	\$13,744,813	\$23,437,707	\$15,512	170.52%	170.63%	-24.10%
2011	\$16,235,622	\$23,322,145	\$16,109	143.65%	143.75%	18.12%
2012	\$10,023,961	\$25,609,049	\$4,605	255.48%	255.52%	-38.26%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2003 - 2012

GROUP ORDINARY ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$560,615,173	\$731,466,554	\$706,082	130.48%	130.60%	-7.87%
2004	\$799,869,908	\$597,706,268	\$558,916	74.73%	74.80%	42.68%
2005	\$589,733,120	\$1,383,275,797	\$554,174	234.56%	234.65%	-26.27%
2006	\$497,524,140	\$765,071,081	\$469,820	153.78%	153.87%	-15.64%
2007	\$520,287,792	\$519,994,112	\$6,621,363	99.94%	101.22%	4.58%
2008	\$784,092,407	\$690,989,009	\$8,208,130	88.13%	89.17%	50.70%
2009	\$526,376,668	\$523,939,409	\$1,467,933	99.54%	99.82%	-32.87%
2010	\$377,742,889	\$354,147,826	\$3,527,400	93.75%	94.69%	-28.24%
2011	\$443,394,917	\$371,677,173	\$4,816,386	83.83%	84.91%	17.38%
2012	\$1,286,599,473	\$569,582,297	\$4,885,938	44.27%	44.65%	190.17%

GROUP VARIABLE ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$510,198,110	\$312,627,270	\$4,824,799	61.28%	62.22%	55.85%
2004	\$545,078,706	\$383,649,710	\$4,492,924	70.38%	71.21%	6.84%
2005	\$551,621,191	\$489,854,581	\$4,359,578	88.80%	89.59%	1.20%
2006	\$767,946,981	\$563,959,933	\$4,995,914	73.44%	74.09%	39.22%
2007	\$882,713,398	\$718,594,840	\$37,202	81.41%	81.41%	14.94%
2008	\$897,918,963	\$747,341,043	\$0	83.23%	83.23%	1.72%
2009	\$547,337,447	\$511,661,999	\$1,946	93.48%	93.48%	-39.04%
2010	\$461,435,583	\$634,639,714	\$0	137.54%	137.54%	-15.69%
2011	\$469,744,128	\$695,938,740	\$0	148.15%	148.15%	1.80%
2012	\$611,769,937	\$674,865,198	\$0	110.31%	110.31%	30.23%

GROUP MODIFIED GUARANTEED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$31,411,424	\$8,025,290	\$0	25.55%	25.55%	-80.99%
2004	\$71,622,384	\$12,195,641	\$0	17.03%	17.03%	128.01%
2005	\$31,835,305	\$31,978,752	\$0	100.45%	100.45%	-55.55%
2006	\$35,880,969	\$40,451,597	\$0	112.74%	112.74%	12.71%
2007	\$145,866,166	\$139,370,859	\$0	95.55%	95.55%	306.53%
2008	\$236,852,631	\$6,487,727	\$0	2.74%	2.74%	62.38%
2009	\$76,788,865	\$28,793,626	\$0	37.50%	37.50%	-67.58%
2010	\$17,091,150	\$115,767,079	\$0	677.35%	677.35%	-77.74%
2011	\$10,975,950	\$26,981,758	\$0	245.83%	245.83%	-35.78%
2012	\$860,724	\$19,799,074	\$0	2300.28%	2300.28%	-92.16%

HISTORICAL TRENDS BY LINE OF BUSINESS

FOR YEARS 2003 - 2012

GROUP EQUITY INDEXED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$30,014,836	\$21,280,695	\$0	70.90%	70.90%	-14.66%
2004	\$35,382,506	\$3,993,697	\$0	11.29%	11.29%	17.88%
2005	\$96,677,488	\$14,885,329	\$0	15.40%	15.40%	173.24%
2006	\$16,182,035	\$12,902,183	\$0	79.73%	79.73%	-83.26%
2007	\$18,796,075	\$21,419,128	\$0	113.96%	113.96%	16.15%
2008	\$14,724,952	\$41,748,247	\$0	283.52%	283.52%	-21.66%
2009	\$20,181,148	\$23,140,567	\$0	114.66%	114.66%	37.05%
2010	\$5,545,801	\$27,415,516	\$0	494.35%	494.35%	-72.52%
2011	\$7,655,126	\$30,004,800	\$0	391.96%	391.96%	38.03%
2012	\$3,875,811	\$32,528,069	\$0	839.26%	839.26%	-49.37%

GROUP DEPOSIT-TYPE FUNDS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$912,652,486	\$238,901,277	\$0	26.18%	26.18%	7.11%
2004	\$779,182,519	\$259,816,261	\$0	33.34%	33.34%	-14.62%
2005	\$758,951,112	\$215,137,062	\$0	28.35%	28.35%	-2.60%
2006	\$803,890,545	\$424,445,420	\$0	52.80%	52.80%	5.92%
2007	\$632,677,212	\$236,549,654	\$0	37.39%	37.39%	-21.30%
2008	\$638,626,738	\$176,877,540	\$0	27.70%	27.70%	0.94%
2009	\$438,035,129	\$223,147,429	\$0	50.94%	50.94%	-31.41%
2010	\$366,117,028	\$47,704,800	\$0	13.03%	13.03%	-16.42%
2011	\$440,123,270	\$62,217,325	\$0	14.14%	14.14%	20.21%
2012	\$628,330,497	\$66,943,569	\$0	10.65%	10.65%	42.76%

GROUP OTHER CONSIDERATIONS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$613,288,549	\$231,100,282	\$16,401	37.68%	37.68%	27.90%
2004	\$678,698,288	\$524,139,878	\$5,471	77.23%	77.23%	10.67%
2005	\$829,544,819	\$486,823,694	\$1,718	58.69%	58.69%	22.23%
2006	\$1,295,029,723	\$1,620,116,075	\$6,042	125.10%	125.10%	56.11%
2007	\$752,113,800	\$523,935,827	\$433,229	69.66%	69.72%	-41.92%
2008	\$704,136,082	\$547,999,977	\$361,938	77.83%	77.88%	-6.38%
2009	\$897,667,166	\$400,903,559	\$289,300	44.66%	44.69%	27.48%
2010	\$912,689,265	\$983,015,495	\$167,935	107.71%	107.72%	1.67%
2011	\$908,840,653	\$1,132,886,816	\$1,574	124.65%	124.65%	-0.42%
2012	\$906,653,658	\$1,363,028,699	\$2,430	150.34%	150.34%	-0.24%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2003 - 2012

INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$283,208,114	\$188,257,721	66.47%	\$283,113,051	\$183,924,523	64.97%	3.16%
2004	\$303,237,042	\$206,151,024	67.98%	\$296,093,330	\$205,452,502	69.39%	7.07%
2005	\$322,885,920	\$223,475,978	69.21%	\$319,913,653	\$215,428,857	67.34%	6.48%
2006	\$328,970,770	\$232,737,475	70.75%	\$336,358,147	\$232,951,409	69.26%	1.88%
2007	\$355,794,204	\$252,338,433	70.92%	\$347,742,236	\$255,724,919	73.54%	8.15%
2008	\$370,646,228	\$269,723,548	72.77%	\$370,337,030	\$264,857,277	71.52%	4.17%
2009	\$383,717,305	\$277,701,460	72.37%	\$379,320,792	\$268,794,687	70.86%	3.53%
2010	\$403,756,711	\$278,284,429	68.92%	\$404,165,742	\$276,889,791	68.51%	5.22%
2011	\$403,540,418	\$304,853,227	75.54%	\$393,273,014	\$305,857,550	77.77%	-0.05%
2012	\$414,007,266	\$324,023,037	78.27%	\$423,602,580	\$325,668,927	76.88%	2.59%

INDIVIDUAL MEDICARE SUPPLEMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$341,322,625	\$231,360,020	67.78%	\$341,769,460	\$229,580,797	67.17%	-1.24%
2004	\$323,256,706	\$241,760,172	74.79%	\$336,472,253	\$240,258,015	71.41%	-5.29%
2005	\$324,502,871	\$238,360,551	73.45%	\$326,964,026	\$240,450,847	73.54%	0.39%
2006	\$310,399,602	\$236,360,609	76.15%	\$315,122,856	\$238,049,670	75.54%	-4.35%
2007	\$324,879,304	\$243,883,414	75.07%	\$321,465,021	\$260,428,319	81.01%	4.66%
2008	\$332,402,036	\$251,031,533	75.52%	\$336,104,792	\$246,271,450	73.27%	2.32%
2009	\$344,897,933	\$264,372,317	76.65%	\$342,799,172	\$267,428,929	78.01%	3.76%
2010	\$355,636,160	\$262,414,053	73.79%	\$349,586,468	\$257,477,133	73.65%	3.11%
2011	\$391,032,013	\$294,933,638	75.42%	\$387,818,011	\$300,142,075	77.39%	9.95%
2012	\$432,218,959	\$313,127,641	72.45%	\$428,876,386	\$315,120,265	73.48%	10.53%

INDIVIDUAL LONG TERM CARE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$160,677,734	\$60,749,850	37.81%	\$152,231,374	\$85,685,868	56.29%	9.59%
2004	\$165,476,602	\$67,127,857	40.57%	\$158,127,812	\$90,850,534	57.45%	2.99%
2005	\$174,773,182	\$76,403,147	43.72%	\$158,458,592	\$88,928,188	56.12%	5.62%
2006	\$185,431,140	\$86,279,415	46.53%	\$170,254,845	\$112,634,563	66.16%	6.10%
2007	\$193,810,804	\$92,957,108	47.96%	\$181,939,093	\$105,722,750	58.11%	4.52%
2008	\$201,668,862	\$99,526,786	49.35%	\$188,620,115	\$127,448,974	67.57%	4.05%
2009	\$206,264,542	\$107,862,055	52.29%	\$196,427,601	\$134,783,035	68.62%	2.28%
2010	\$204,002,042	\$118,750,667	58.21%	\$194,597,847	\$159,793,788	82.11%	-1.10%
2011	\$207,496,536	\$128,905,231	62.12%	\$193,756,171	\$163,123,353	84.19%	1.71%
2012	\$205,162,078	\$140,639,101	68.55%	\$198,031,471	\$183,676,020	92.75%	-1.13%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2003 - 2012

INDIVIDUAL SPECIFIED DISEASE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$44,329,413	\$21,077,976	47.55%	\$45,000,689	\$23,153,492	51.45%	8.96%
2004	\$49,088,053	\$23,964,793	48.82%	\$48,694,411	\$25,558,105	52.49%	10.73%
2005	\$51,162,276	\$25,486,371	49.81%	\$52,122,674	\$27,790,296	53.32%	4.23%
2006	\$53,675,196	\$24,403,828	45.47%	\$53,568,411	\$25,131,162	46.91%	4.91%
2007	\$58,375,685	\$27,492,436	47.10%	\$58,639,713	\$31,366,646	53.49%	8.76%
2008	\$61,270,452	\$29,411,244	48.00%	\$61,653,241	\$31,827,291	51.62%	4.96%
2009	\$65,348,248	\$29,873,193	45.71%	\$65,173,053	\$32,790,176	50.31%	6.66%
2010	\$67,234,847	\$29,771,505	44.28%	\$67,528,994	\$33,107,946	49.03%	2.89%
2011	\$68,187,490	\$31,174,856	45.72%	\$68,789,302	\$32,705,387	47.54%	1.42%
2012	\$71,620,512	\$36,306,670	50.69%	\$71,053,985	\$38,124,188	53.66%	5.03%

INDIVIDUAL ACCIDENT ONLY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$36,397,695	\$16,185,204	44.47%	\$36,884,388	\$18,620,803	50.48%	-1.47%
2004	\$40,880,088	\$18,717,124	45.79%	\$40,573,682	\$19,492,689	48.04%	12.32%
2005	\$43,749,097	\$18,631,600	42.59%	\$43,869,645	\$20,020,395	45.64%	7.02%
2006	\$47,939,093	\$20,627,176	43.03%	\$47,857,335	\$20,900,265	43.67%	9.58%
2007	\$52,708,199	\$23,629,140	44.83%	\$53,124,343	\$25,479,816	47.96%	9.95%
2008	\$55,364,139	\$25,146,994	45.42%	\$56,011,512	\$24,885,905	44.43%	5.04%
2009	\$56,765,950	\$25,067,281	44.16%	\$56,974,426	\$23,358,519	41.00%	2.53%
2010	\$57,040,268	\$25,743,539	45.13%	\$57,342,016	\$26,501,210	46.22%	0.48%
2011	\$58,883,142	\$27,889,908	47.36%	\$59,145,160	\$27,623,899	46.71%	3.23%
2012	\$59,535,290	\$27,176,435	45.65%	\$60,410,372	\$28,289,411	46.83%	1.11%

INDIVIDUAL DISABILITY INCOME

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$75,424,426	\$44,821,395	59.43%	\$76,643,511	\$54,384,423	70.96%	2.28%
2004	\$82,139,891	\$46,835,397	57.02%	\$82,487,795	\$53,586,832	64.96%	8.90%
2005	\$85,801,427	\$51,589,954	60.13%	\$87,912,057	\$61,528,374	69.99%	4.46%
2006	\$93,012,778	\$50,660,961	54.47%	\$95,149,424	\$56,931,860	59.83%	8.40%
2007	\$93,938,858	\$51,194,651	54.50%	\$94,168,754	\$67,333,637	71.50%	1.00%
2008	\$98,855,646	\$54,171,917	54.80%	\$99,404,881	\$62,204,792	62.58%	5.23%
2009	\$100,114,890	\$58,330,893	58.26%	\$100,166,356	\$68,256,699	68.14%	1.27%
2010	\$101,661,837	\$59,575,581	58.60%	\$101,823,091	\$67,168,757	65.97%	1.55%
2011	\$105,387,618	\$61,752,219	58.60%	\$103,445,226	\$57,928,897	56.00%	3.66%
2012	\$107,027,647	\$66,651,155	62.27%	\$107,539,883	\$86,051,840	80.02%	1.56%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2003 - 2012

INDIVIDUAL DENTAL

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$4,880,663	\$2,286,521	46.85%	\$4,889,976	\$2,694,350	55.10%	16.03%
2004	\$7,968,150	\$3,230,658	40.54%	\$7,990,035	\$3,674,059	45.98%	63.26%
2005	\$9,514,876	\$4,879,366	51.28%	\$9,581,677	\$5,324,028	55.56%	19.41%
2006	\$11,369,837	\$6,092,444	53.58%	\$11,350,265	\$5,992,842	52.80%	19.50%
2007	\$13,166,610	\$6,814,223	51.75%	\$13,197,137	\$6,245,948	47.33%	15.80%
2008	\$14,700,416	\$7,394,294	50.30%	\$14,706,583	\$7,197,429	48.94%	11.65%
2009	\$15,932,970	\$9,245,567	58.03%	\$15,953,279	\$9,198,512	57.66%	8.38%
2010	\$16,385,716	\$10,212,618	62.33%	\$16,248,416	\$10,244,914	63.05%	2.84%
2011	\$18,735,830	\$11,449,933	61.11%	\$18,583,774	\$11,323,993	60.93%	14.34%
2012	\$20,585,953	\$12,405,523	60.26%	\$20,492,069	\$12,768,492	62.31%	9.87%

INDIVIDUAL LIMITED BENEFIT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$23,832,756	\$11,594,074	48.65%	\$23,694,730	\$12,130,196	51.19%	8.69%
2004	\$28,173,993	\$13,925,642	49.43%	\$27,922,148	\$14,162,998	50.72%	18.22%
2005	\$30,162,088	\$14,329,780	47.51%	\$30,152,895	\$14,855,245	49.27%	7.06%
2006	\$32,183,626	\$15,128,450	47.01%	\$32,426,875	\$13,588,842	41.91%	6.70%
2007	\$36,585,400	\$19,096,230	52.20%	\$36,696,997	\$22,746,280	61.98%	13.68%
2008	\$35,223,506	\$17,334,385	49.21%	\$36,046,099	\$16,536,022	45.87%	-3.72%
2009	\$33,851,985	\$16,090,223	47.53%	\$33,990,072	\$15,289,477	44.98%	-3.89%
2010	\$32,607,359	\$14,486,339	44.43%	\$32,557,670	\$15,171,764	46.60%	-3.68%
2011	\$33,260,202	\$14,973,051	45.02%	\$33,292,598	\$15,018,085	45.11%	2.00%
2012	\$33,897,113	\$14,688,218	43.33%	\$33,974,020	\$14,849,565	43.71%	1.91%

INDIVIDUAL SHORT TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$3,637,584	\$1,481,337	40.72%	\$4,579,964	\$1,548,296	33.81%	-52.50%
2004	\$2,768,712	\$1,562,445	56.43%	\$3,707,915	\$1,451,410	39.14%	-23.89%
2005	\$2,814,702	\$1,098,982	39.04%	\$2,649,362	\$818,046	30.88%	1.66%
2006	\$1,381,915	\$1,241,348	89.83%	\$2,070,383	\$1,388,078	67.04%	-50.90%
2007	\$1,917,224	\$915,888	47.77%	\$2,355,926	\$571,587	24.26%	38.74%
2008	\$1,064,566	\$630,085	59.19%	\$688,431	-\$162,685	-23.63%	-44.47%
2009	\$1,192,049	\$731,047	61.33%	\$1,857,447	\$656,310	35.33%	11.98%
2010	\$1,290,386	\$466,115	36.12%	\$1,193,036	\$462,122	38.73%	8.25%
2011	\$1,293,238	\$423,836	32.77%	\$978,358	\$298,376	30.50%	0.22%
2012	\$1,547,792	\$429,538	27.75%	\$1,316,928	\$520,160	39.50%	19.68%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2003 - 2012

INDIVIDUAL LONG TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$4,451	\$502	11.28%	\$4,447	\$969	21.79%	1914.03%
2004	\$7,456	\$0	0.00%	\$7,427	\$235	3.16%	67.51%
2005	\$71,925	\$0	0.00%	\$71,927	-\$227	-0.32%	864.66%
2006	\$15	\$0	0.00%	\$15	\$60	400.00%	-99.98%
2007	\$481	\$0	0.00%	\$477	-\$507	-106.29%	3106.67%
2008	\$3,525	\$0	0.00%	\$3,585	\$2,758	76.93%	632.85%
2009	\$2,969	\$100	3.37%	\$2,953	-\$1,634	-55.33%	-15.77%
2010	\$1,621	\$2,408	148.55%	\$13,052	\$132	1.01%	-45.40%
2011	-\$475	\$4,012	-844.63%	\$14,811	\$10,205	68.90%	-129.30%
2012	-\$12	\$4,144	-34533.33%	\$13,952	\$669	4.80%	-97.47%

INDIVIDUAL CREDIT UNEMPLOYMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$0	\$0	N/A	\$0	\$0		N/A
2004	\$0	\$0	N/A	\$0	\$0		N/A
2005	\$0	\$0	N/A	\$0	\$0		N/A
2006	\$0	\$0	N/A	\$0	\$0		N/A
2007	\$0	\$0	N/A	\$0	\$0		N/A
2008	\$0	\$0	N/A	\$0	\$0		N/A
2009	\$0	\$0	N/A	\$0	\$0		N/A
2010	\$0	\$0	N/A	\$0	\$0		N/A
2011	\$0	\$0	N/A	\$0	\$0		N/A
2012	\$0	\$0	N/A	\$0	\$0		N/A

INDIVIDUAL STOP LOSS

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$591,153	\$140,570	23.78%	\$591,153	\$140,570	23.78%	84.37%
2004	\$0	\$2,359	N/A	\$0	\$2,359		-100.00%
2005	\$0	\$0	N/A	\$0	\$0		N/A
2006	\$0	\$0	N/A	\$0	\$0		N/A
2007	\$0	\$0	N/A	\$0	\$0		N/A
2008	\$0	\$0	N/A	\$0	\$0		N/A
2009	\$0	\$0	N/A	\$0	\$0		N/A
2010	\$66,402	\$0	0.00%	\$66,402	\$29,936	45.08%	N/A
2011	\$548,182	\$1,615,795	294.76%	\$548,182	\$292,363	53.33%	725.55%
2012	\$1,172,640	\$249,013	21.24%	\$1,172,641	\$1,718,842	146.58%	113.91%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2003 - 2012

INDIVIDUAL MEDICARE PART D

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2004	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2005	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2006	\$326,720,230	\$233,559,225	71.49%	\$317,373,556	\$263,955,295	83.17%	N/A
2007	\$270,385,684	\$251,574,056	93.04%	\$284,114,632	\$248,105,730	87.33%	-17.24%
2008	\$302,911,489	\$286,325,553	94.52%	\$302,647,817	\$288,004,862	95.16%	12.03%
2009	\$382,523,063	\$309,741,115	80.97%	\$373,640,633	\$305,628,013	81.80%	26.28%
2010	\$381,465,425	\$271,361,702	71.14%	\$382,498,158	\$271,606,450	71.01%	-0.28%
2011	\$326,239,553	\$259,371,912	79.50%	\$322,422,184	\$259,632,480	80.53%	-14.48%
2012	\$369,238,655	\$305,661,699	82.78%	\$365,183,985	\$307,775,521	84.28%	13.18%

INDIVIDUAL MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2004	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2005	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2006	\$128,954,432	\$95,594,103	74.13%	\$126,659,916	\$109,997,112	86.84%	N/A
2007	\$285,599,274	\$216,845,340	75.93%	\$286,228,563	\$230,982,475	80.70%	121.47%
2008	\$517,594,148	\$426,220,010	82.35%	\$518,891,924	\$428,841,919	82.65%	81.23%
2009	\$651,009,521	\$546,396,572	83.93%	\$646,971,608	\$545,709,429	84.35%	25.78%
2010	\$687,726,290	\$584,882,519	85.05%	\$688,549,873	\$569,541,064	82.72%	5.64%
2011	\$633,001,121	\$510,785,888	80.69%	\$633,285,444	\$514,164,052	81.19%	-7.96%
2012	\$675,746,804	\$539,764,950	79.88%	\$677,581,956	\$540,333,719	79.74%	6.75%

GROUP COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (2 - 50 EMPLOYEES)

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$711,249,400	\$530,984,633	74.66%	\$706,408,289	\$536,413,416	75.94%	30.91%
2004	\$804,495,751	\$617,065,254	76.70%	\$806,421,137	\$620,790,892	76.98%	13.11%
2005	\$883,819,871	\$694,601,339	78.59%	\$884,893,731	\$703,298,943	79.48%	9.86%
2006	\$886,637,972	\$700,662,436	79.02%	\$900,721,252	\$712,898,312	79.15%	0.32%
2007	\$967,933,529	\$734,944,627	75.93%	\$967,269,138	\$744,232,104	76.94%	9.17%
2008	\$1,062,144,740	\$795,089,132	74.86%	\$1,061,986,721	\$808,384,127	76.12%	9.73%
2009	\$1,041,682,994	\$812,992,214	78.05%	\$1,042,234,055	\$818,223,529	78.51%	-1.93%
2010	\$1,170,130,926	\$857,038,070	73.24%	\$1,170,358,339	\$863,867,476	73.81%	12.33%
2011	\$1,240,919,214	\$912,495,981	73.53%	\$1,219,533,648	\$905,726,448	74.27%	6.05%
2012	\$1,206,310,177	\$922,953,524	76.51%	\$1,220,304,803	\$929,551,460	76.17%	-2.79%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2003 - 2012

GROUP COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3 - 25 EMPLOYEES)

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$497,780,161	\$373,129,785	74.96%	\$493,920,881	\$375,057,217	75.93%	24.13%
2004	\$631,836,129	\$480,186,802	76.00%	\$636,752,843	\$486,110,382	76.34%	26.93%
2005	\$660,017,877	\$508,221,736	77.00%	\$660,737,396	\$513,746,992	77.75%	4.46%
2006	\$604,736,347	\$466,551,021	77.15%	\$612,872,819	\$497,896,848	81.24%	-8.38%
2007	\$617,700,807	\$451,517,775	73.10%	\$623,326,131	\$485,994,031	77.97%	2.14%
2008	\$504,871,060	\$354,742,562	70.26%	\$506,495,717	\$384,152,443	75.85%	-18.27%
2009	\$678,297,673	\$417,470,311	61.55%	\$679,111,300	\$514,290,874	75.73%	34.35%
2010	\$734,466,521	\$525,253,930	71.52%	\$735,546,237	\$512,454,791	69.67%	8.28%
2011	\$755,301,467	\$537,091,033	71.11%	\$743,950,525	\$528,506,564	71.04%	2.84%
2012	\$583,451,091	\$430,006,305	73.70%	\$590,585,297	\$432,863,944	73.29%	-22.75%

GROUP COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$901,961,338	\$761,010,294	84.37%	\$887,285,267	\$770,559,414	86.84%	21.65%
2004	\$990,361,626	\$858,201,657	86.66%	\$991,633,986	\$874,822,148	88.22%	9.80%
2005	\$1,336,336,044	\$1,108,766,762	82.97%	\$1,340,023,596	\$1,140,808,007	85.13%	34.93%
2006	\$1,580,839,426	\$1,371,899,838	86.78%	\$1,606,315,955	\$1,296,313,480	80.70%	18.30%
2007	\$1,734,986,043	\$1,460,725,710	84.19%	\$1,732,987,386	\$1,475,263,750	85.13%	9.75%
2008	\$1,957,296,360	\$1,613,528,243	82.44%	\$1,969,128,831	\$1,603,626,587	81.44%	12.81%
2009	\$2,055,332,127	\$1,775,423,333	86.38%	\$2,050,451,124	\$1,775,691,917	86.60%	5.01%
2010	\$2,002,684,307	\$1,647,874,254	82.28%	\$2,001,689,869	\$1,634,484,226	81.66%	-2.56%
2011	\$2,043,759,231	\$1,646,720,986	80.57%	\$2,034,772,780	\$1,677,153,032	82.42%	2.05%
2012	\$2,114,877,846	\$1,755,535,780	83.01%	\$2,118,110,754	\$1,768,789,278	83.51%	3.48%

GROUP COMPREHENSIVE MEDICAL EXPENSE - ASSOCIATION

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$104,258,757	\$59,230,012	56.81%	\$104,968,781	\$62,078,754	59.14%	21.83%
2004	\$114,366,125	\$70,155,731	61.34%	\$113,733,916	\$70,614,791	62.09%	9.69%
2005	\$122,623,109	\$79,036,245	64.45%	\$120,656,816	\$78,461,180	65.03%	7.22%
2006	\$128,982,788	\$83,277,556	64.56%	\$129,705,060	\$83,056,149	64.03%	5.19%
2007	\$135,911,686	\$85,819,359	63.14%	\$138,782,958	\$84,663,539	61.00%	5.37%
2008	\$144,915,810	\$94,952,549	65.52%	\$144,550,844	\$93,731,192	64.84%	6.62%
2009	\$154,919,191	\$94,458,209	60.97%	\$156,553,148	\$94,571,806	60.41%	6.90%
2010	\$176,302,725	\$111,571,200	63.28%	\$175,576,748	\$113,379,188	64.58%	13.80%
2011	\$213,067,406	\$152,451,260	71.55%	\$208,603,416	\$153,251,127	73.47%	20.85%
2012	\$210,628,599	\$160,926,194	76.40%	\$212,603,261	\$161,360,391	75.90%	-1.14%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2003 - 2012

GROUP COMPREHENSIVE MEDICAL EXPENSE - DISCRETIONARY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$7,833,450	\$5,291,819	67.55%	\$7,857,326	\$4,436,361	56.46%	-23.37%
2004	\$7,870,834	\$4,776,538	60.69%	\$7,784,700	\$4,418,494	56.76%	0.48%
2005	\$7,269,130	\$3,953,654	54.39%	\$7,288,973	\$3,795,367	52.07%	-7.64%
2006	\$6,885,212	\$3,499,606	50.83%	\$6,967,687	\$3,090,662	44.36%	-5.28%
2007	\$32,203,112	\$23,679,525	73.53%	\$32,174,354	\$23,347,963	72.57%	367.71%
2008	\$36,690,261	\$26,512,256	72.26%	\$36,569,867	\$27,028,469	73.91%	13.93%
2009	\$36,154,162	\$26,048,412	72.05%	\$36,023,915	\$27,070,754	75.15%	-1.46%
2010	\$3,995,007	\$2,283,103	57.15%	\$4,041,322	\$2,060,647	50.99%	-88.95%
2011	\$3,723,383	\$2,811,957	75.52%	\$3,655,670	\$3,205,589	87.69%	-6.80%
2012	\$3,554,493	\$3,346,550	94.15%	\$3,527,162	\$3,204,727	90.86%	-4.54%

GROUP COMPREHENSIVE MEDICAL EXPENSE - FEDERAL EMPLOYEES

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$260,393,514	\$214,268,430	82.29%	\$250,981,820	\$217,289,598	86.58%	1.58%
2004	\$282,297,910	\$249,091,181	88.24%	\$282,585,106	\$255,551,524	90.43%	8.41%
2005	\$338,861,168	\$270,517,607	79.83%	\$338,572,239	\$274,072,826	80.95%	20.04%
2006	\$363,206,650	\$358,919,483	98.82%	\$364,709,162	\$356,212,467	97.67%	7.18%
2007	\$420,193,581	\$395,799,056	94.19%	\$417,299,279	\$396,430,854	95.00%	15.69%
2008	\$413,511,396	\$416,503,751	100.72%	\$412,717,467	\$428,679,354	103.87%	-1.59%
2009	\$455,718,504	\$418,791,009	91.90%	\$455,216,088	\$414,443,173	91.04%	10.21%
2010	\$487,828,913	\$458,395,289	93.97%	\$487,707,744	\$460,239,924	94.37%	7.05%
2011	\$471,890,761	\$424,701,223	90.00%	\$464,638,207	\$427,840,197	92.08%	-3.27%
2012	\$484,624,022	\$452,111,209	93.29%	\$490,105,025	\$458,223,275	93.49%	2.70%

GROUP MEDICARE SUPPLEMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$129,108,423	\$100,541,376	77.87%	\$126,847,899	\$103,551,157	81.63%	13.55%
2004	\$153,031,398	\$122,604,054	80.12%	\$151,573,487	\$131,392,182	86.69%	18.53%
2005	\$187,377,965	\$150,829,407	80.49%	\$187,114,339	\$152,474,384	81.49%	22.44%
2006	\$200,256,992	\$159,444,458	79.62%	\$198,891,302	\$201,655,337	101.39%	6.87%
2007	\$222,976,189	\$169,513,720	76.02%	\$221,626,847	\$172,179,604	77.69%	11.35%
2008	\$226,491,723	\$174,595,822	77.09%	\$225,782,304	\$175,866,146	77.89%	1.58%
2009	\$231,754,359	\$165,614,590	71.46%	\$230,416,669	\$165,066,720	71.64%	2.32%
2010	\$226,340,264	\$163,212,241	72.11%	\$225,282,067	\$162,819,461	72.27%	-2.34%
2011	\$217,061,714	\$168,815,502	77.77%	\$217,168,567	\$168,310,399	77.50%	-4.10%
2012	\$203,115,736	\$159,954,643	78.75%	\$205,429,468	\$159,682,393	77.73%	-6.42%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2003 - 2012

GROUP LONG TERM CARE

YEAR	DIRECT	DIRECT	CASH FLOW LOSS	DIRECT	DIRECT LOSSES	LOSS RATIO	% OF
	PREMIUMS			PREMIUMS			CHANGE IN
	WRITTEN	LOSSES PAID	RATIO	EARNED	INCURRED		DIRECT
							PREMIUM
							WRITTEN
2003	\$21,299,034	\$7,096,998	33.32%	\$17,682,518	\$8,552,962	48.37%	11.72%
2004	\$24,089,299	\$7,009,857	29.10%	\$23,102,739	\$9,670,595	41.86%	13.10%
2005	\$22,294,017	\$6,742,530	30.24%	\$29,871,692	\$8,050,871	26.95%	-7.45%
2006	\$19,624,171	\$7,667,690	39.07%	\$15,663,704	\$8,848,037	56.49%	-11.98%
2007	\$29,910,251	\$7,668,348	25.64%	\$21,765,974	\$12,803,049	58.82%	52.42%
2008	\$28,712,579	\$14,732,268	51.31%	\$27,633,698	\$12,960,978	46.90%	-4.00%
2009	\$30,511,696	\$11,247,802	36.86%	\$30,496,420	\$12,342,998	40.47%	6.27%
2010	\$32,298,781	\$11,895,294	36.83%	\$30,255,587	\$13,591,952	44.92%	5.86%
2011	\$34,257,863	\$13,674,442	39.92%	\$31,694,453	\$20,819,619	65.69%	6.07%
2012	\$34,789,865	\$14,435,933	41.49%	\$32,038,191	\$20,245,997	63.19%	1.55%

GROUP SPECIFIED DISEASE

YEAR	DIRECT	DIRECT	CASH FLOW LOSS	DIRECT	DIRECT LOSSES	LOSS RATIO	% OF
	PREMIUMS			PREMIUMS			INCURRED	CHANGE IN
	WRITTEN	LOSSES PAID	RATIO	EARNED			DIRECT
							PREMIUM
							WRITTEN
2003	\$4,672,472	\$2,405,986	51.49%	\$4,658,934	\$2,605,717	55.93%	-2.41%
2004	\$7,920,812	\$2,669,080	33.70%	\$7,937,783	\$2,485,075	31.31%	69.52%
2005	\$8,464,678	\$3,566,439	42.13%	\$8,420,389	\$5,007,284	59.47%	6.87%
2006	\$10,554,160	\$3,432,381	32.52%	\$10,421,575	\$4,060,827	38.97%	24.68%
2007	\$6,000,269	\$2,679,796	44.66%	\$6,046,886	\$2,528,155	41.81%	-43.15%
2008	\$9,211,447	\$4,482,990	48.67%	\$9,155,550	\$4,904,814	53.57%	53.52%
2009	\$17,354,144	\$14,916,077	85.95%	\$17,478,106	\$10,612,735	60.72%	88.40%
2010	\$21,585,485	\$8,919,286	41.32%	\$21,516,226	\$9,472,882	44.03%	24.38%
2011	\$15,946,311	\$6,409,783	40.20%	\$16,117,968	\$6,995,102	43.40%	-26.12%
2012	\$17,607,701	\$8,390,650	47.65%	\$17,682,609	\$8,009,832	45.30%	10.42%

GROUP ACCIDENT ONLY

YEAR	DIRECT	DIRECT	CASH FLOW LOSS	DIRECT	DIRECT LOSSES	LOSS RATIO	% OF
	PREMIUMS			PREMIUMS			CHANGE IN
	WRITTEN	LOSSES PAID	RATIO	EARNED	INCURRED		DIRECT
							PREMIUM
							WRITTEN
2003	\$87,537,941	\$42,280,493	48.30%	\$88,045,683	\$43,315,043	49.20%	-4.61%
2004	\$96,313,011	\$49,204,603	51.09%	\$96,004,545	\$51,379,533	53.52%	10.02%
2005	\$101,315,087	\$51,619,501	50.95%	\$102,239,760	\$61,942,309	60.59%	5.19%
2006	\$105,142,951	\$47,992,224	45.64%	\$105,661,993	\$49,741,908	47.08%	3.78%
2007	\$95,433,474	\$45,701,126	47.89%	\$94,870,744	\$52,482,231	55.32%	-9.23%
2008	\$87,160,796	\$51,632,494	59.24%	\$87,586,505	\$56,380,230	64.37%	-8.67%
2009	\$85,322,660	\$45,564,463	53.40%	\$83,068,482	\$36,881,093	44.40%	-2.11%
2010	\$96,106,857	\$45,609,772	47.46%	\$90,078,603	\$44,700,512	49.62%	12.64%
2011	\$97,329,393	\$47,953,765	49.27%	\$100,542,729	\$47,896,762	47.64%	1.27%
2012	\$93,669,143	\$44,365,104	47.36%	\$94,083,836	\$45,430,057	48.29%	-3.76%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2003 - 2012

GROUP DISABILITY INCOME

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$207,926,823	\$139,285,242	66.99%	\$208,768,671	\$148,519,747	71.14%	8.21%
2004	\$216,398,030	\$147,429,402	68.13%	\$216,750,400	\$174,125,247	80.33%	4.07%
2005	\$228,531,900	\$151,603,491	66.34%	\$227,368,945	\$309,579,612	136.16%	5.61%
2006	\$243,294,314	\$161,498,969	66.38%	\$241,790,431	\$188,529,874	77.97%	6.46%
2007	\$258,280,702	\$182,501,605	70.66%	\$254,581,547	\$193,562,759	76.03%	6.16%
2008	\$255,564,883	\$184,783,260	72.30%	\$254,915,092	\$196,034,771	76.90%	-1.05%
2009	\$258,760,883	\$176,556,410	68.23%	\$256,420,533	\$189,010,903	73.71%	1.25%
2010	\$254,728,387	\$190,611,485	74.83%	\$256,219,166	\$208,123,252	81.23%	-1.56%
2011	\$252,694,869	\$197,779,613	78.27%	\$257,839,761	\$212,375,298	82.37%	-0.80%
2012	\$258,592,907	\$202,323,947	78.24%	\$262,161,281	\$214,633,320	81.87%	2.33%

GROUP DENTAL

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$140,739,643	\$97,860,234	69.53%	\$139,581,389	\$98,308,288	70.43%	-3.36%
2004	\$141,386,608	\$101,787,485	71.99%	\$134,078,757	\$102,738,450	76.63%	0.46%
2005	\$155,697,937	\$107,243,260	68.88%	\$153,560,512	\$109,868,015	71.55%	10.12%
2006	\$170,101,342	\$118,680,807	69.77%	\$167,187,309	\$122,583,830	73.32%	9.25%
2007	\$179,952,585	\$125,274,508	69.62%	\$177,933,575	\$125,921,554	70.77%	5.79%
2008	\$191,105,734	\$134,629,290	70.45%	\$189,372,101	\$134,927,961	71.25%	6.20%
2009	\$192,108,990	\$135,631,538	70.60%	\$189,886,540	\$141,080,718	74.30%	0.52%
2010	\$199,565,441	\$145,810,996	73.06%	\$199,495,724	\$146,369,623	73.37%	3.88%
2011	\$203,840,252	\$147,687,410	72.45%	\$208,091,722	\$147,890,089	71.07%	2.14%
2012	\$218,668,481	\$161,839,723	74.01%	\$223,189,228	\$162,520,532	72.82%	7.27%

GROUP LIMITED BENEFIT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$149,430,834	\$36,410,456	24.37%	\$149,659,814	\$40,099,664	26.79%	9.90%
2004	\$189,400,158	\$46,587,157	24.60%	\$189,152,886	\$50,775,087	26.84%	26.75%
2005	\$150,748,936	\$62,675,376	41.58%	\$150,704,720	\$61,233,285	40.63%	-20.41%
2006	\$171,032,545	\$78,730,474	46.03%	\$170,947,087	\$83,312,347	48.74%	13.46%
2007	\$190,462,502	\$83,562,105	43.87%	\$190,165,792	\$88,246,389	46.40%	11.36%
2008	\$189,102,059	\$89,172,031	47.16%	\$189,147,382	\$87,528,860	46.28%	-0.71%
2009	\$155,451,272	\$95,511,750	61.44%	\$154,976,542	\$90,523,451	58.41%	-17.80%
2010	\$121,571,940	\$90,947,812	74.81%	\$121,543,614	\$85,136,915	70.05%	-21.79%
2011	\$136,070,457	\$93,916,134	69.02%	\$136,247,583	\$93,571,683	68.68%	11.93%
2012	\$149,044,553	\$98,519,019	66.10%	\$149,533,800	\$100,921,166	67.49%	9.53%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2003 - 2012

GROUP SHORT TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$29,986,007	\$16,617,563	55.42%	\$35,416,213	\$14,050,157	39.67%	-13.08%
2004	\$29,558,218	\$14,588,023	49.35%	\$31,473,169	\$13,987,422	44.44%	-1.43%
2005	\$26,834,784	\$12,930,771	48.19%	\$29,838,665	\$11,626,995	38.97%	-9.21%
2006	\$27,568,788	\$11,379,212	41.28%	\$29,733,121	\$9,551,393	32.12%	2.74%
2007	\$26,096,861	\$9,907,171	37.96%	\$27,714,654	\$8,112,531	29.27%	-5.34%
2008	\$22,594,850	\$9,111,668	40.33%	\$25,065,395	\$7,503,831	29.94%	-13.42%
2009	\$15,692,268	\$8,600,798	54.81%	\$20,885,202	\$7,332,032	35.11%	-30.55%
2010	\$13,897,403	\$7,464,066	53.71%	\$17,198,226	\$5,725,319	33.29%	-11.44%
2011	\$13,404,416	\$6,243,141	46.58%	\$14,917,008	\$4,711,093	31.58%	-3.55%
2012	\$14,102,883	\$5,424,730	38.47%	\$13,222,269	\$4,618,540	34.93%	5.21%

GROUP LONG TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$973,610	\$1,124,120	115.46%	\$3,459,215	\$1,041,984	30.12%	601.18%
2004	\$2,727,556	\$1,169,441	42.88%	\$2,883,447	\$1,099,531	38.13%	180.15%
2005	\$2,938,265	\$1,156,046	39.34%	\$2,731,977	\$1,414,443	51.77%	7.73%
2006	\$942,124	\$419,947	44.57%	\$942,478	\$364,028	38.62%	-67.94%
2007	\$1,252,527	\$554,680	44.28%	\$1,270,826	\$657,514	51.74%	32.95%
2008	\$1,181,121	\$618,971	52.41%	\$1,185,633	\$468,092	39.48%	-5.70%
2009	\$864,271	\$589,887	68.25%	\$831,283	\$699,139	84.10%	-26.83%
2010	\$811,029	\$550,504	67.88%	\$750,498	\$391,397	52.15%	-6.16%
2011	\$513,600	\$412,139	80.25%	\$494,369	\$234,644	47.46%	-36.67%
2012	\$502,052	\$544,867	108.53%	\$478,605	\$460,235	96.16%	-2.25%

GROUP CREDIT UNEMPLOYMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2004	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2005	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2006	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2007	\$0	\$0	N/A	\$317	-\$77	-24.29%	N/A
2008	\$0	\$0	N/A	\$103	\$0	0.00%	N/A
2009	-\$518	\$513	-99.03%	\$17,795	-\$979	-5.50%	N/A
2010	\$0	\$0	N/A	\$0	\$0	N/A	-100.00%
2011	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2012	\$0	\$0	N/A	\$0	\$0	N/A	N/A

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2003 - 2012

GROUP STOP LOSS

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	\$121,222,794	\$71,856,629	59.28%	\$119,312,628	\$68,055,783	57.04%	9.53%
2004	\$232,404,579	\$86,691,187	37.30%	\$232,951,401	\$189,878,256	81.51%	91.72%
2005	\$122,060,010	\$85,468,808	70.02%	\$121,995,529	\$89,851,650	73.65%	-47.48%
2006	\$117,584,904	\$90,581,960	77.04%	\$117,788,867	\$98,006,992	83.21%	-3.67%
2007	\$121,404,526	\$102,608,262	84.52%	\$123,205,114	\$107,131,127	86.95%	3.25%
2008	\$138,403,489	\$101,010,079	72.98%	\$138,339,711	\$105,913,017	76.56%	14.00%
2009	\$147,543,722	\$110,561,963	74.94%	\$146,705,478	\$115,245,737	78.56%	6.60%
2010	\$148,663,632	\$108,076,042	72.70%	\$147,405,469	\$117,972,833	80.03%	0.76%
2011	\$172,887,922	\$127,766,825	73.90%	\$172,900,544	\$131,863,432	76.27%	16.29%
2012	\$184,005,327	\$130,083,713	70.70%	\$182,778,042	\$119,374,475	65.31%	6.43%

GROUP MEDICARE PART D

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2004	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2005	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2006	\$91,730,819	\$70,114,475	76.44%	\$93,648,540	\$111,374,464	118.93%	N/A
2007	\$139,911,598	\$117,890,777	84.26%	\$140,300,448	\$117,219,561	83.55%	52.52%
2008	\$90,010,069	\$77,003,177	85.55%	\$89,370,677	\$77,264,926	86.45%	-35.67%
2009	\$106,989,293	\$80,532,247	75.27%	\$106,160,884	\$81,323,055	76.60%	18.86%
2010	\$136,607,610	\$101,688,678	74.44%	\$137,271,715	\$102,380,472	74.58%	27.68%
2011	\$141,692,372	\$126,114,515	89.01%	\$141,006,592	\$104,066,574	73.80%	3.72%
2012	\$155,458,744	\$120,339,089	77.41%	\$149,922,156	\$119,046,628	79.41%	9.72%

GROUP MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2003	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2004	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2005	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2006	\$38,826,278	\$32,191,185	82.91%	\$38,625,605	\$38,230,142	98.98%	N/A
2007	\$71,591,896	\$51,002,021	71.24%	\$72,803,620	\$55,027,288	75.58%	84.39%
2008	\$76,214,475	\$57,629,971	75.62%	\$76,067,986	\$59,240,391	77.88%	6.46%
2009	\$135,213,007	\$100,572,989	74.38%	\$134,278,810	\$107,800,294	80.28%	77.41%
2010	\$184,278,471	\$151,514,936	82.22%	\$185,318,381	\$153,113,939	82.62%	36.29%
2011	\$227,741,217	\$187,262,101	82.23%	\$227,020,511	\$182,099,266	80.21%	23.59%
2012	\$233,541,335	\$179,670,168	76.93%	\$231,876,705	\$181,393,527	78.23%	2.55%

**TOTAL
LIFE INSURANCE
BY
LINE OF BUSINESS**

**MISSOURI DEPARTMENT OF INSURANCE
2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS**

LINE NUMBER OF BUSINESS	LINE DESCRIPTION	TOTAL NUMBER OF INSURED	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIVIDENDS TO POLICYHOLDERS	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
<u>INDIVIDUAL</u>							
1. 1	WHOLE LIFE	1,718,984	\$800,035,507	\$295,802,034	\$1,046,845,286	\$62,696,071	167.82%
1. 2	TERM LIFE	762,712	\$459,199,454	\$9,327,670	\$284,546,888	\$177,019,345	64.00%
1. 3	UNIVERSAL LIFE	414,332	\$584,005,588	\$4,448,899	\$578,379,507	\$54,841,288	99.80%
1. 4	GRADED DEATH BENEFITS	57,060	\$9,625,013	\$31,394	\$10,564,560	\$436,840	110.09%
1. 5	CREDIT LIFE	24,408	\$1,235,586	\$0	\$527,394	\$97,285	42.68%
1. 6	VARIABLE LIFE	99,540	\$150,126,810	\$3,939,903	\$213,260,154	\$21,628,741	144.68%
1. 7A	ORDINARY ANNUITIES	248,110	\$1,498,421,322	\$33,382,396	\$1,202,769,908	\$0	82.50%
1. 7B	VARIABLE ANNUITIES	256,324	\$2,687,721,551	\$568,899	\$1,680,738,736	\$0	62.56%
1. 7C	MODIFIED GUARANTEED ANNUITIES	2,927	\$9,937,661	\$0	\$41,620,510	\$0	418.82%
1. 7D	EQUITY INDEXED ANNUITIES	61,950	\$660,252,499	\$0	\$351,376,494	\$0	53.22%
1. 8	DEPOSIT-TYPE FUNDS	36,191	\$113,713,896	\$15,307	\$41,737,183	\$0	36.72%
1. 9	OTHER CONSIDERATIONS	35,112	\$116,025,769	\$158	\$341,407,909	\$0	294.25%
1.10	TOTAL INDIVIDUAL	3,717,650	\$7,090,300,656	\$347,516,660	\$5,793,774,528	\$316,719,569	86.62%
<u>GROUP</u>							
2. 1	WHOLE LIFE	105,006	\$43,223,282	\$18,881	\$133,327,424	\$1,199,697	308.51%
2. 2	TERM LIFE	2,054,926	\$449,567,475	\$1,582,466	\$372,423,531	\$192,947,665	83.19%
2. 3	UNIVERSAL LIFE	47,833	\$48,872,170	\$19,473	\$241,864,937	\$8,542,882	494.93%
2. 4	GRADED DEATH BENEFITS	25,635	\$6,778,410	\$0	\$29,722,021	\$129,176	438.48%
2. 5	CREDIT LIFE	239,140	\$19,441,996	\$17,195	\$10,086,360	\$1,436,808	51.97%
2. 6	VARIABLE LIFE	17,086	\$10,023,961	\$4,605	\$25,609,049	\$11,003,598	255.52%
2. 7A	ORDINARY ANNUITIES	297,141	\$1,286,599,473	\$4,885,938	\$569,582,297	\$0	44.65%
2. 7B	VARIABLE ANNUITIES	81,953	\$611,769,937	\$0	\$674,865,198	\$0	110.31%
2. 7C	MODIFIED GUARANTEED ANNUITIES	2,739	\$860,724	\$0	\$19,799,074	\$0	2300.28%
2. 7D	EQUITY INDEXED ANNUITIES	5,062	\$3,875,811	\$0	\$32,528,069	\$0	839.26%
2. 8	DEPOSIT-TYPE FUNDS	103,155	\$628,330,497	\$0	\$66,943,569	\$0	10.65%
2. 9	OTHER CONSIDERATIONS	149,033	\$906,653,658	\$2,430	\$1,363,028,699	\$0	150.34%
2.10	TOTAL GROUP	3,128,709	\$4,015,997,394	\$6,530,988	\$3,539,780,228	\$215,259,826	88.30%
<u>TOTAL INDIVIDUAL AND GROUP BUSINESS</u>							
3	TOTAL LIFE	6,846,359	\$11,106,298,049	\$354,047,648	\$9,333,554,756	\$531,979,397	87.23%

**INDIVIDUAL
LIFE INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	280	1	\$5,013	\$0	\$0	\$50	0.00%
2	5 STAR LIFE INSURANCE COMPANY	0.04%	116	669	\$321,997	\$0	\$57,007	\$6,654	17.70%
3	AAA LIFE INSURANCE COMPANY	0.02%	164	279	\$135,581	\$0	\$15,098	\$7,062	11.14%
4	ABILITY INSURANCE COMPANY	0.00%	303	3	\$2,028	\$1,767	\$10,596	\$15	609.62%
5	ACACIA LIFE INSURANCE CO	0.01%	191	594	\$66,198	\$51,587	\$314,192	\$5,644	552.55%
6	AETNA LIFE INSURANCE COMPANY	0.05%	105	2,284	\$420,668	\$470,034	\$662,819	\$21,112	269.30%
7	ALFA LIFE INSURANCE CORPORATION	0.00%	341	1	\$0	\$0	\$0	\$10	N/A
8	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.05%	107	788	\$399,914	\$0	\$0	\$6,808	0.00%
9	ALLSTATE LIFE INSURANCE COMPANY	0.04%	115	1,921	\$328,591	\$0	\$808,404	\$20,119	246.02%
10	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	306	10	\$1,868	\$0	\$0	\$170	0.00%
11	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	341	34	\$0	\$0	\$0	\$285	N/A
12	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.05%	108	803	\$397,134	\$314	\$213,594	\$7,888	53.86%
13	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	228	55	\$25,458	\$0	\$93,141	\$2,366	365.86%
14	AMERICAN CONTINENTAL INSURANCE COMPANY	0.06%	102	651	\$459,458	\$0	\$76,235	\$6,233	16.59%
15	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	0.01%	190	163	\$67,797	\$0	\$0	\$2,503	0.00%
16	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COL	0.07%	87	2,535	\$581,389	\$0	\$88,328	\$36,782	15.19%
17	AMERICAN FAMILY LIFE INSURANCE COMPANY	2.38%	8	50,879	\$19,041,432	\$5,019,050	\$15,722,036	\$4,796,658	108.93%
18	AMERICAN FIDELITY ASSURANCE COMPANY	0.04%	122	2,314	\$301,499	\$1,206	\$101,522	\$24,674	34.07%
19	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.03%	141	1,554	\$224,786	\$1,222	\$97,793	\$17,788	44.05%
20	AMERICAN GENERAL LIFE INSURANCE CO	0.88%	25	55,798	\$7,047,513	\$1,272,009	\$13,554,198	\$864,417	210.38%
21	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.01%	199	2,752	\$52,879	\$3,740	\$263,480	\$5,613	505.34%
22	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	301	10	\$2,235	\$0	\$5,000	\$113	223.71%
23	AMERICAN HOME LIFE INSURANCE COMPANY	0.13%	65	3,468	\$1,073,737	\$31,384	\$990,963	\$38,745	95.21%
24	AMERICAN INCOME LIFE INSURANCE CO	1.26%	19	29,313	\$10,116,278	\$0	\$3,284,221	\$518,044	32.46%
25	AMERICAN LIFE & SECURITY CORP	0.03%	146	900	\$211,597	\$0	\$0	\$5,837	0.00%
26	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.04%	121	2,953	\$309,109	\$15,464	\$767,342	\$14,361	253.25%
27	AMERICAN NATIONAL INSURANCE COMPANY	0.40%	42	38,697	\$3,207,669	\$70,103	\$2,711,789	\$239,057	86.73%
28	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	307	39	\$1,848	\$0	\$6,865	\$78	371.48%
29	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.02%	170	465	\$127,606	\$0	\$240,830	\$3,424	188.73%
30	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURANC	0.00%	274	10	\$6,145	\$0	\$2,653	\$159	43.17%
31	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	231	47	\$23,484	\$0	\$24,857	\$2,410	105.85%
32	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	244	1,366	\$16,722	\$26,893	\$288,272	\$7,358	1884.73%
33	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	341	1	\$0	\$0	\$0	\$2	N/A
34	AMERICAN UNDERWRITERS LIFE INSURANCE COMPANY	0.00%	323	4	\$459	\$0	\$0	\$262	0.00%
35	AMERICAN UNITED LIFE INSURANCE COMPANY	0.44%	39	1,926	\$3,536,577	\$380,055	\$1,498,479	\$161,998	53.12%
36	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.04%	113	2,485	\$337,290	\$4,151	\$686,755	\$21,945	204.84%
37	AMERITAS LIFE INSURANCE CORP	0.02%	168	943	\$132,123	\$169,507	\$250,876	\$18,038	318.18%
38	AMICA LIFE INSURANCE COMPANY	0.00%	239	28	\$19,939	\$0	\$0	\$1,332	0.00%
39	ANTHEM LIFE INSURANCE COMPANY	0.00%	264	43	\$9,895	\$0	\$20,000	\$624	202.12%
40	ASSURED LIFE ASSOCIATION	0.00%	249	120	\$15,149	\$526	\$18,197	\$739	123.59%
41	ASSURITY LIFE INSURANCE COMPANY	0.23%	56	4,834	\$1,823,332	\$693,861	\$1,233,992	\$86,760	105.73%
42	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.06%	91	2,758	\$516,748	\$14,722	\$2,144,842	\$41,857	417.91%
43	ATLANTA LIFE INSURANCE COMPANY	0.01%	204	5,218	\$50,060	\$0	\$134,383	\$7,313	268.44%
44	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.04%	117	240	\$321,975	\$0	\$2,910,936	\$28,459	904.09%
45	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	279	20	\$5,345	\$0	\$9,320	\$262	174.37%
46	AUTO OWNERS LIFE INSURANCE COMPANY	0.03%	134	855	\$251,718	\$0	\$143,422	\$23,082	56.98%
47	AVIVA LIFE AND ANNUITY COMPANY	0.19%	58	3,668	\$1,546,760	\$1,107,274	\$2,932,646	\$125,936	261.19%
48	AXA EQUITABLE LIFE INSURANCE COMPANY	0.40%	43	10,651	\$3,207,018	\$4,786,242	\$5,511,678	\$213,971	321.11%
49	BALBOA LIFE INSURANCE COMPANY	0.00%	311	2	\$1,417	\$0	\$0	\$400	0.00%
50	BALTIMORE LIFE INSURANCE COMPANY THE	0.11%	75	531	\$872,189	\$32,896	\$131,917	\$6,391	18.90%
51	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.01%	202	218	\$51,382	\$0	\$40,616	\$1,216	79.05%
52	BANKERS LIFE AND CASUALTY COMPANY	0.88%	26	14,577	\$7,038,916	\$35,734	\$3,123,384	\$158,049	44.88%
53	BANKERS LIFE INSURANCE COMPANY	0.00%	329	0	\$334	\$0	\$0	\$0	0.00%
54	BANNER LIFE INSURANCE COMPANY	0.26%	52	2,450	\$2,046,984	\$60,831	\$1,595,241	\$320,214	80.90%
55	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	236	80	\$21,892	\$6,580	\$195,659	\$997	923.80%
56	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	255	54	\$13,395	\$0	\$20,139	\$485	150.35%
57	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.70%	29	26,661	\$5,573,002	\$2,253	\$2,042,030	\$488,575	36.68%
58	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.00%	272	5	\$6,356	\$0	\$0	\$303	0.00%
59	CANADA LIFE ASSURANCE COMPANY	0.12%	70	742	\$985,941	\$545,407	\$2,021,417	\$111,917	260.34%
60	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.03%	135	5,371	\$249,248	\$0	\$496,612	\$16,861	199.24%
61	CAPITOL LIFE INSURANCE COMPANY	0.01%	183	280	\$85,069	\$0	\$0	\$2,803	0.00%
62	CATHOLIC FINANCIAL LIFE	0.02%	166	1,312	\$135,329	\$26,138	\$377,100	\$12,656	297.97%
63	CATHOLIC HOLY FAMILY SOCIETY	0.39%	45	2,358	\$3,082,280	\$0	\$1,173,473	\$14,177	38.07%
64	CATHOLIC ORDER OF FORESTERS	0.01%	176	1,346	\$110,068	\$34,231	\$71,915	\$22,223	96.44%
65	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	218	58	\$32,633	\$0	\$33,005	\$400	101.14%
66	CENTRAL SECURITY LIFE INSURANCE CO	0.02%	153	5,427	\$184,235	\$2,795	\$403,032	\$7,873	220.28%
67	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	238	204	\$20,285	\$8,512	\$3,500	\$1,452	59.22%
68	CENTRAL UNITED LIFE INSURANCE COMPANY	0.01%	200	409	\$52,738	\$1,226	\$34,880	\$5,762	68.46%
69	CENTURY LIFE ASSURANCE COMPANY	0.00%	335	1	\$144	\$0	\$0	\$4	0.00%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	341	6	\$0	\$0	\$0	\$71	N/A
71	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.06%	97	995	\$482,682	\$65	\$255,087	\$7,057	52.86%
72	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.06%	100	743	\$467,273	\$0	\$297,630	\$7,325	63.70%
73	CHURCH LIFE INSURANCE CORPORATION	0.00%	290	14	\$3,355	\$0	\$656,085	\$134	19555.44%
74	CICA LIFE INSURANCE COMPANY OF AMERICA	0.08%	81	1,397	\$662,072	\$1,627	\$624,280	\$32,050	94.54%
75	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	316	4	\$923	\$0	\$0	\$15	0.00%
76	CINCINNATI LIFE INSURANCE COMPANY THE	0.09%	79	1,116	\$725,631	\$0	\$764,649	\$54,157	105.38%
77	CITIZENS SECURITY LIFE INS CO	0.02%	160	610	\$146,597	\$0	\$71,248	\$3,684	48.60%
78	CMFG LIFE INSURANCE COMPANY	0.13%	69	2,515	\$1,006,204	\$267,823	\$994,764	\$23,491	125.48%
79	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.04%	120	967	\$313,015	\$0	\$41,844	\$15,723	13.37%
80	COLONIAL PENN LIFE INSURANCE COMPANY	0.01%	206	234	\$45,496	\$0	\$47,807	\$989	105.08%
81	COLORADO BANKERS LIFE INS CO	0.08%	85	818	\$616,723	\$0	\$176,788	\$24,790	28.67%
82	COLUMBIAN LIFE INSURANCE COMPANY	0.39%	44	5,929	\$3,142,603	\$708	\$949,072	\$87,150	30.22%
83	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.02%	158	370	\$154,564	\$9,965	\$169,557	\$5,790	116.15%
84	COLUMBUS LIFE INSURANCE COMPANY	0.00%	213	158	\$35,429	\$46,359	\$207,269	\$2,894	715.88%
85	COMBINED INSURANCE CO OF AMERICA	0.18%	59	9,424	\$1,449,930	\$0	\$2,342,700	\$67,014	161.57%
86	COMPANION LIFE INSURANCE COMPANY	0.00%	310	10	\$1,448	\$0	\$4	\$204	0.28%
87	COMPBENEFITS INSURANCE COMPANY	0.00%	289	34	\$3,433	\$0	\$0	\$271	0.00%
88	CONNECTICUT GENERAL LIFE INS CO	0.25%	53	805	\$2,017,612	\$599,532	\$3,887,511	\$123,327	222.39%
89	CONSECO LIFE INSURANCE CO	0.04%	118	2,016	\$317,772	\$28,853	\$457,324	\$22,895	153.00%
90	CONSTITUTION LIFE INSURANCE COMPANY	0.05%	111	800	\$386,142	\$0	\$92,343	\$4,521	23.91%
91	CONTINENTAL ASSURANCE COMPANY	0.00%	243	821	\$16,753	\$113,464	\$515,379	\$6	3753.61%
92	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	154	318	\$171,373	\$0	\$196,458	\$2,877	114.64%
93	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.06%	94	1,340	\$498,357	\$0	\$251,779	\$12,456	50.52%
94	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	327	3	\$355	\$0	\$0	\$30	0.00%
95	COUNTRY LIFE INSURANCE COMPANY	0.49%	37	9,300	\$3,934,384	\$1,162,195	\$2,963,028	\$392,101	104.85%
96	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	237	439	\$20,325	\$3,097	\$48,872	\$4,587	255.69%
97	CSA FRATERNAL LIFE	0.00%	214	538	\$34,249	\$0	\$21,579	\$2,624	63.01%
98	CSI LIFE INSURANCE COMPANY	0.00%	295	10	\$2,871	\$0	\$0	\$61	0.00%
99	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.01%	195	467	\$59,128	\$0	\$137,783	\$2,591	233.02%
100	DEGREE OF HONOR PROTECTIVE ASSOC	0.02%	152	688	\$189,208	\$419	\$57,783	\$3,915	30.76%
101	EMC NATIONAL LIFE COMPANY	0.04%	127	1,530	\$281,622	\$32,074	\$260,959	\$16,947	104.05%
102	EMPLOYEES LIFE COMPANY (MUTUAL)	0.00%	302	110	\$2,172	\$207	\$4,601	\$297	221.36%
103	EPIC LIFE INSURANCE COMPANY THE	0.00%	326	1	\$373	\$0	\$0	\$5	0.00%
104	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.13%	68	2,398	\$1,013,829	\$0	\$694,160	\$16,450	68.47%
105	EQUITRUST LIFE INSURANCE COMPANY	0.00%	339	4	\$36	\$0	\$0	\$78	0.00%
106	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.06%	95	2,012	\$495,873	\$23,579	\$449,320	\$33,910	95.37%
107	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AME	0.00%	251	32	\$14,822	\$0	\$0	\$1,275	0.00%
108	FAMILY LIFE INSURANCE COMPANY	0.06%	92	1,705	\$504,782	\$0	\$498,035	\$24,368	98.66%
109	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	340	311	\$13	\$0	\$112,533	\$1,563	865638.46%
110	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOURI	2.81%	7	41,939	\$22,512,937	\$2,850,201	\$12,597,333	\$1,592,091	68.62%
111	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.06%	101	8,671	\$466,199	\$685	\$3,063,234	\$151,473	657.21%
112	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.01%	201	169	\$51,531	\$4,224	\$33,968	\$2,672	74.11%
113	FEDERATED LIFE INSURANCE COMPANY	0.00%	259	135	\$12,299	\$0	\$122,251	\$1,177	993.99%
114	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.01%	194	326	\$59,598	\$4,202	\$8,155	\$2,978	20.73%
115	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	226	250	\$25,968	\$21,039	\$91,714	\$1,600	434.20%
116	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.08%	84	2,247	\$623,469	\$0	\$294,759	\$21,514	47.28%
117	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.02%	155	619	\$168,017	\$150,933	\$389,518	\$12,587	321.66%
118	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.06%	99	129	\$468,299	\$2,599	\$2,433	\$4,772	1.07%
119	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	338	14	\$83	\$83	\$0	\$24	100.00%
120	FIRST GUARANTY INSURANCE COMPANY	0.00%	235	5	\$21,984	\$0	\$0	\$41	0.00%
121	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	281	4,127	\$4,759	\$0	\$36,890	\$1,873	775.16%
122	FIRST INVESTORS LIFE INSURANCE COMPANY	0.01%	198	69	\$53,509	\$1,702	\$23,441	\$2,827	46.99%
123	FORETHOUGHT LIFE INSURANCE COMPANY	0.02%	165	572	\$135,554	\$0	\$527,733	\$3,729	389.32%
124	FUNERAL DIRECTORS LIFE INSURANCE CO	0.15%	64	1,428	\$1,179,094	\$747	\$262,933	\$7,616	22.36%
125	GARDEN STATE LIFE INSURANCE COMPANY	0.01%	177	150	\$103,559	\$0	\$34,298	\$1,993	33.12%
126	GBU FINANCIAL LIFE	0.00%	262	343	\$10,119	\$4,766	\$139,813	\$1,365	1428.79%
127	GENERAL AMERICAN LIFE INSURANCE COMPANY	2.09%	12	15,301	\$16,742,693	\$18,816,353	\$37,769,122	\$1,283,402	337.97%
128	GENERATION LIFE INSURANCE COMPANY	0.00%	299	18	\$2,414	\$0	\$0	\$248	0.00%
129	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.01%	174	172	\$117,897	\$0	\$123,739	\$15,302	104.96%
130	GERBER LIFE INSURANCE COMPANY	0.68%	31	72,124	\$5,455,989	\$0	\$1,988,379	\$748,385	36.44%
131	GLENER LIFE INSURANCE SOCIETY	0.00%	252	69	\$14,743	\$494	\$3,300	\$1,049	25.73%
132	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.38%	46	47,000	\$3,036,412	\$1,442	\$1,273,375	\$425,318	41.98%
133	GOLDEN RULE INSURANCE COMPANY	0.01%	205	286	\$48,907	\$2,411	\$102,621	\$2,441	214.76%
134	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE C	0.01%	184	648	\$80,968	\$84,301	\$311,750	\$9,470	489.15%
135	GRANGE LIFE INSURANCE COMPANY	0.00%	277	22	\$5,423	\$0	\$0	\$657	0.00%
136	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	233	17	\$22,729	\$0	\$48,227	\$89	212.18%
137	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	260	174	\$11,667	\$85	\$155,486	\$1,067	1333.43%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	GREAT WESTERN INSURANCE COMPANY	0.00%	325	0	\$381	\$0	\$0	\$0	0.00%
139	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	1.11%	21	2,888	\$8,917,037	\$329,204	\$5,699,318	\$421,936	67.61%
140	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.06%	98	4,845	\$480,763	\$0	\$333,454	\$32,320	69.36%
141	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	221	83	\$31,508	\$0	\$219,539	\$1,730	696.77%
142	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	1.64%	16	4,651	\$13,132,101	\$4,640,331	\$14,165,282	\$896,084	143.20%
143	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	181	35	\$88,713	\$0	\$0	\$6,430	0.00%
144	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.00%	334	65	\$206	\$0	\$0	\$5,769	0.00%
145	HARTFORD LIFE INSURANCE COMPANY	0.03%	137	79	\$240,362	\$0	\$0	\$15,900	0.00%
146	HCC LIFE INSURANCE COMPANY	0.00%	266	12	\$8,749	\$0	\$0	\$621	0.00%
147	HERITAGE LIFE INSURANCE COMPANY	0.00%	341	2	\$0	\$0	\$0	\$20	N/A
148	HERITAGE UNION LIFE INSURANCE COMPANY	0.01%	178	122	\$100,047	\$0	\$439,899	\$6,271	439.69%
149	HOMESTEADERS LIFE COMPANY	0.00%	211	2,854	\$38,641	\$0	\$235,944	\$3,585	610.61%
150	HORACE MANN LIFE INSURANCE COMPANY	0.06%	96	1,165	\$495,740	\$0	\$308,021	\$36,786	62.13%
151	HUMANADENTAL INSURANCE COMPANY	0.00%	265	96	\$9,828	\$1,897	\$11,039	\$671	131.62%
152	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	288	169	\$3,503	\$429	\$22,345	\$433	650.13%
153	IDEALIFE INSURANCE COMPANY	0.00%	223	258	\$30,115	\$0	\$77,151	\$3,141	256.19%
154	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.08%	86	809	\$616,349	\$34,359	\$510,978	\$15,613	88.48%
155	INDEPENDENT ORDER OF FORESTERS THE	0.15%	63	3,673	\$1,190,531	\$260,174	\$494,172	\$48,973	63.36%
156	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	292	500	\$3,290	\$0	\$168,229	\$2,305	5113.34%
157	ING LIFE INSURANCE AND ANNUITY COMPANY	0.09%	78	666	\$736,183	\$0	\$1,042,443	\$22,456	141.60%
158	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.02%	156	1,020	\$164,778	\$179,863	\$389,546	\$8,987	345.56%
159	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	319	3	\$718	\$0	\$4,257	\$5	592.90%
160	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	248	196	\$15,275	\$3,028	\$24,757	\$773	181.90%
161	INVESTORS INSURANCE CORPORATION	0.00%	341	2	\$0	\$0	\$0	\$3	N/A
162	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.00%	229	325	\$24,589	\$423	\$137,683	\$3,142	561.66%
163	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.71%	28	21,431	\$5,648,851	\$546	\$17,069,328	\$1,300,562	302.18%
164	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.02%	157	472	\$155,122	\$44,342	\$2,641,288	\$3,341	1731.30%
165	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPANY	0.00%	216	66	\$33,815	\$0	\$75,076	\$15,845	222.02%
166	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	9.33%	2	31,853	\$74,610,501	\$7,414,128	\$221,785,978	\$7,292,548	307.20%
167	KANAWHA INSURANCE COMPANY	0.04%	124	1,706	\$298,412	\$0	\$30,547	\$32,500	10.24%
168	KANSAS CITY LIFE INSURANCE COMPANY	0.07%	89	8,847	\$543,638	\$344,764	\$2,321,578	\$50,515	490.46%
169	KNIGHTS OF COLUMBUS	3.24%	6	55,067	\$25,956,291	\$10,720,709	\$11,401,136	\$1,611,918	85.23%
170	LAFAYETTE LIFE INSURANCE COMPANY THE	2.22%	10	2,198	\$17,742,274	\$1,296,294	\$2,560,620	\$356,408	21.74%
171	LANDMARK LIFE INSURANCE COMPANY	0.01%	207	193	\$43,434	\$0	\$232	\$1,154	0.53%
172	LEWER LIFE INSURANCE COMPANY	0.00%	315	9	\$1,083	\$0	\$0	\$298	0.00%
173	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.31%	50	2,625	\$2,442,662	\$141,086	\$609,859	\$96,189	30.74%
174	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.27%	51	4,309	\$2,149,417	\$13	\$853,391	\$199,895	39.70%
175	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	287	61	\$3,591	\$0	\$0	\$601	0.00%
176	LIFESECURE INSURANCE COMPANY	0.01%	208	890	\$41,850	\$0	\$395,264	\$2,861	944.48%
177	LINCOLN BENEFIT LIFE COMPANY	0.01%	197	320	\$58,728	\$3,523	\$83,229	\$2,017	147.72%
178	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.43%	40	11,371	\$3,451,030	\$19,027	\$2,167,323	\$74,504	63.35%
179	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.04%	119	1,696	\$313,144	\$382,640	\$1,745,354	\$39,674	679.56%
180	LONGEVITY INSURANCE COMPANY	0.00%	271	46	\$6,536	\$0	\$0	\$702	0.00%
181	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.01%	172	930	\$119,400	\$1,959	\$370,693	\$10,003	312.10%
182	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	320	23	\$680	\$96	\$4,763	\$133	714.56%
183	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.03%	130	861	\$274,409	\$1,794	\$82,207	\$10,662	30.61%
184	MANHATTAN LIFE INSURANCE COMPANY	0.00%	285	349	\$3,795	\$8,066	\$75,281	\$5,459	2196.23%
185	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	217	163	\$33,450	\$37	\$40,126	\$1,394	120.07%
186	MARQUETTE NATIONAL LIFE INSURANCE COMPANY	0.00%	224	44	\$28,554	\$0	\$0	\$396	0.00%
187	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	3.91%	5	19,112	\$31,321,303	\$20,248,674	\$11,911,552	\$2,037,055	102.68%
188	MEDICO INSURANCE COMPANY	0.00%	212	164	\$35,681	\$1,763	\$35,591	\$1,096	104.69%
189	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.02%	162	226	\$141,942	\$3,139	\$73,067	\$2,044	53.69%
190	MEMBERS LIFE INSURANCE COMPANY	0.00%	300	6	\$2,246	\$0	\$10,000	\$74	445.24%
191	MERIT LIFE INSURANCE CO	0.00%	253	91	\$14,089	\$0	\$23,950	\$811	169.99%
192	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.02%	149	2,236	\$199,302	\$0	\$965,611	\$22,512	484.50%
193	METLIFE INVESTORS INSURANCE COMPANY	0.00%	269	33	\$6,788	\$0	\$25,000	\$14,217	368.30%
194	METLIFE INVESTORS USA INSURANCE COMPANY	0.89%	24	793	\$7,125,758	\$4,047	\$0	\$194,253	0.06%
195	METROPOLITAN LIFE INSURANCE COMPANY	2.29%	9	112,261	\$18,307,333	\$18,198,988	\$59,542,959	\$1,900,617	424.65%
196	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	312	2	\$1,394	\$0	\$24,094	\$100	1728.41%
197	MIDLAND NATIONAL LIFE INSURANCE COMPANY	2.05%	15	8,690	\$16,368,882	\$18,836	\$5,611,296	\$1,375,771	34.40%
198	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.00%	246	52	\$16,248	\$122	\$36,681	\$228	226.51%
199	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	261	95	\$10,680	\$3,663	\$39,087	\$759	400.28%
200	MINNESOTA LIFE INSURANCE COMPANY	0.49%	38	1,632	\$3,905,725	\$724,459	\$1,219,486	\$98,005	49.77%
201	MISSOURI VALLEY LIFE AND HEALTH INSURANCE COM	0.00%	321	1	\$507	\$0	\$0	\$10	0.00%
202	MODERN WOODMEN OF AMERICA	0.36%	47	11,607	\$2,889,301	\$611,705	\$2,916,287	\$194,245	122.11%
203	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	296	45	\$2,781	\$192	\$0	\$502	6.90%
204	MONUMENTAL LIFE INSURANCE COMPANY	0.52%	36	27,417	\$4,146,813	\$4,176	\$2,481,139	\$303,545	59.93%
205	MONY LIFE INSURANCE COMPANY	0.25%	55	4,832	\$1,962,238	\$1,233,067	\$7,124,221	\$157,273	425.91%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	MTL INSURANCE COMPANY	0.32%	49	1,078	\$2,531,397	\$191,484	\$1,929,350	\$122,651	83.78%
207	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	215	109	\$34,158	\$2,714	\$236,977	\$2,719	701.71%
208	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.05%	109	1,056	\$395,002	\$0	\$83,824	\$20,348	21.22%
209	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	278	72	\$5,415	\$1,458	\$6,539	\$519	147.68%
210	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	219	133	\$32,523	\$1,173	\$70,015	\$1,703	218.89%
211	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	324	2	\$454	\$0	\$180	\$143	39.65%
212	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.03%	128	6,522	\$276,585	\$20,373	\$793,078	\$43,445	294.11%
213	NATIONAL LIFE INSURANCE COMPANY	0.61%	33	1,618	\$4,865,445	\$3,709,014	\$5,491,810	\$290,789	189.11%
214	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.00%	241	105	\$18,336	\$0	\$1,815	\$1,435	9.90%
215	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.02%	161	1,548	\$146,192	\$0	\$445,522	\$6,976	304.75%
216	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	0.04%	125	128	\$287,558	\$1,697	\$180,381	\$69,779	63.32%
217	NATIONWIDE LIFE INSURANCE COMPANY	0.69%	30	1,664	\$5,493,003	\$469,317	\$2,519,684	\$192,641	54.41%
218	NEW ENGLAND LIFE INSURANCE COMPANY	0.05%	110	269	\$393,813	\$47,916	\$244,071	\$28,890	74.14%
219	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWEST	0.00%	341	47	\$0	\$0	\$16,034	\$215	N/A
220	NEW YORK LIFE INSURANCE COMPANY	5.25%	3	49,960	\$42,000,689	\$16,003,398	\$48,601,183	\$3,140,095	153.82%
221	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.04%	126	172	\$282,604	\$0	\$214,504	\$50,940	75.90%
222	NORTH AMERICAN INSURANCE COMPANY	0.00%	328	4	\$354	\$0	\$0	\$8	0.00%
223	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	20.16%	1	90,306	\$161,247,920	\$92,676,733	\$99,951,300	\$12,586,782	119.46%
224	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CA	0.03%	143	491	\$222,334	\$3,038	\$185,031	\$5,142	84.59%
225	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.42%	41	2,668	\$3,387,438	\$852,978	\$650,372	\$171,735	44.38%
226	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	309	109	\$1,771	\$1,652	\$60,021	\$513	3482.38%
227	OLD AMERICAN INSURANCE COMPANY	0.62%	32	15,809	\$4,990,924	\$0	\$4,098,206	\$77,381	82.11%
228	OLD UNITED LIFE INSURANCE COMPANY	0.00%	297	22	\$2,601	\$0	\$11,477	\$220	441.25%
229	ONENATION INSURANCE COMPANY	0.00%	341	2	\$0	\$0	\$0	\$30	N/A
230	OXFORD LIFE INSURANCE COMPANY	0.12%	71	1,437	\$920,769	\$0	\$382,687	\$15,678	41.56%
231	OZARK NATIONAL LIFE INSURANCE COMPANY	2.08%	13	43,382	\$16,624,885	\$61,390	\$9,523,000	\$1,253,939	57.65%
232	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	294	7	\$2,906	\$164	\$0	\$0	5.64%
233	PACIFIC LIFE INSURANCE COMPANY	0.00%	240	225	\$19,407	\$36,208	\$61,493	\$1,802	503.43%
234	PAN AMERICAN ASSURANCE COMPANY	0.03%	129	395	\$274,933	\$0	\$761,554	\$32,242	277.00%
235	PAN-AMERICAN LIFE INSURANCE COMPANY	0.01%	196	318	\$59,014	\$15,136	\$112,504	\$10,118	216.29%
236	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	336	6	\$102	\$0	\$32,134	\$54	31503.92%
237	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	232	365	\$22,823	\$0	\$100,200	\$1,912	439.03%
238	PAUL REVERE VARIABLE ANNUITY INSURANCE COMPAN	0.00%	247	53	\$15,633	\$0	\$5,247	\$2,321	33.56%
239	PEKIN LIFE INSURANCE COMPANY	0.00%	209	78	\$39,344	\$344	\$2,002	\$1,042	5.96%
240	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.07%	88	2,469	\$581,049	\$335,411	\$4,629,356	\$48,679	854.45%
241	PENNSYLVANIA LIFE INSURANCE COMPANY	0.03%	144	828	\$220,493	\$0	\$210,441	\$10,973	95.44%
242	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.01%	180	107	\$89,577	\$45	\$60,939	\$8,187	68.08%
243	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.00%	268	72	\$7,643	\$0	\$0	\$1,675	0.00%
244	PHOENIX LIFE INSURANCE COMPANY	1.20%	20	6,327	\$9,621,976	\$5,514,761	\$24,930,763	\$706,203	316.42%
245	PHYSICIANS LIFE INSURANCE COMPANY	0.09%	77	1,548	\$740,935	\$0	\$378,856	\$14,777	51.13%
246	PIONEER AMERICAN INSURANCE COMPANY	0.03%	136	705	\$242,469	\$0	\$25,451	\$4,242	10.50%
247	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	333	39	\$216	\$2,328	\$12,904	\$162	7051.85%
248	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	222	67	\$30,211	\$0	\$14,443	\$568	47.81%
249	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	210	1,063	\$38,683	\$1,248	\$64,168	\$4,811	169.11%
250	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	305	579	\$1,935	\$159	\$38,626	\$1,764	2004.39%
251	PRESIDENTIAL LIFE INSURANCE COMPANY	0.03%	131	326	\$273,793	\$0	\$63,236	\$2,739	23.10%
252	PRINCIPAL LIFE INSURANCE COMPANY	0.35%	48	5,950	\$2,794,727	\$2,731,268	\$7,850,214	\$313,790	378.62%
253	PROFESSIONAL INSURANCE COMPANY	0.00%	318	9	\$874	\$0	\$0	\$99	0.00%
254	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	267	209	\$8,670	\$1,669	\$3,721	\$793	62.17%
255	PROTECTIVE LIFE INSURANCE COMPANY	1.59%	17	9,032	\$12,738,294	\$25,023	\$124,409,281	\$2,698,401	976.85%
256	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	254	19	\$13,646	\$0	\$0	\$171	0.00%
257	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.98%	23	8,464	\$7,854,116	\$0	\$1,609,528	\$640,486	20.49%
258	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	0.00%	341	1	\$0	\$0	\$0	\$20	N/A
259	PRUCO LIFE INSURANCE COMPANY	0.00%	341	0	\$0	\$0	\$252,578	\$0	N/A
260	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	2.21%	11	138,271	\$17,692,867	\$35,773,104	\$72,089,871	\$1,703,676	609.64%
261	PYRAMID LIFE INSURANCE COMPANY	0.03%	132	1,990	\$268,466	\$0	\$508,969	\$18,108	189.58%
262	RELIABLE LIFE INSURANCE COMPANY	1.01%	22	126,383	\$8,105,767	\$24	\$7,954,097	\$524,177	98.13%
263	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.00%	242	161	\$17,445	\$278	\$0	\$1,419	1.59%
264	RELIASTAR LIFE INSURANCE COMPANY	0.10%	76	2,292	\$774,610	\$232,579	\$1,380,028	\$70,937	208.18%
265	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	322	1	\$492	\$194	\$60,023	\$4	12239.23%
266	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY O	0.00%	230	885	\$24,468	\$0	\$181,286	\$3,590	740.91%
267	RESERVE NATIONAL INSURANCE COMPANY	0.01%	189	353	\$71,640	\$0	\$58,354	\$2,038	81.45%
268	RG A REINSURANCE COMPANY	0.15%	62	204	\$1,197,926	\$852,019	\$528,546	\$77,149	115.25%
269	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	258	641	\$12,770	\$0	\$2,339	\$6,035	18.32%
270	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	314	159	\$1,270	\$1,624	\$26,252	\$701	2194.96%
271	ROYAL NEIGHBORS OF AMERICA	0.06%	93	5,491	\$502,825	\$66,678	\$733,777	\$25,455	159.19%
272	S USA LIFE INSURANCE COMPANY INC	0.00%	286	9	\$3,610	\$0	\$0	\$1,650	0.00%
273	SAGICOR LIFE INSURANCE COMPANY	0.04%	123	160	\$300,467	\$1,783	\$24,560	\$2,537	8.77%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

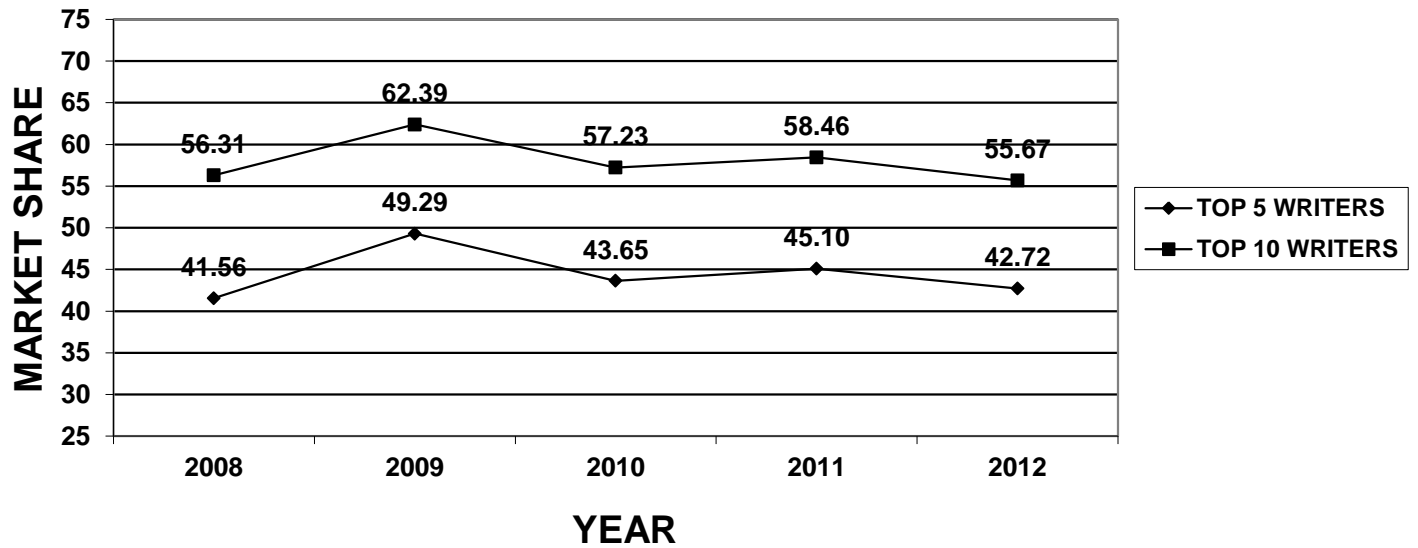
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
274	SAVINGS BANK LIFE INSURANCE COMPANY OF MASSAC	0.00%	234	190	\$22,007	\$25,839	\$56,178	\$2,003	372.69%
275	SECURIAN LIFE INSURANCE COMPANY	0.00%	308	1	\$1,800	\$0	\$0	\$225	0.00%
276	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.07%	90	3,013	\$526,870	\$81,751	\$620,935	\$27,197	133.37%
277	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.01%	203	288	\$51,166	\$0	\$87,725	\$1,728	171.45%
278	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.03%	145	338	\$216,103	\$51,472	\$10,892,124	\$9,293	5064.06%
279	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW	0.08%	82	2,773	\$641,582	\$65,982	\$155,100	\$71,582	34.46%
280	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.04%	114	978	\$336,497	\$0	\$97,792	\$5,486	29.06%
281	SENIOR LIFE INSURANCE COMPANY	0.11%	74	1,715	\$883,473	\$0	\$208,398	\$13,238	23.59%
282	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	332	25	\$273	\$0	\$587	\$31	215.02%
283	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.02%	151	758	\$192,418	\$2,987	\$147,847	\$19,223	78.39%
284	SETTLERS LIFE INSURANCE COMPANY	0.00%	245	72	\$16,715	\$1,884	\$0	\$812	11.27%
285	SHELTER LIFE INSURANCE COMPANY	0.55%	35	13,642	\$4,391,744	\$1,576,989	\$2,696,960	\$276,810	97.32%
286	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	291	323	\$3,352	\$1,048	\$7,405	\$982	252.18%
287	STANDARD INSURANCE COMPANY	0.01%	185	105	\$80,417	\$22,364	\$67,875	\$3,229	112.21%
288	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.03%	133	1,955	\$257,352	\$23,583	\$508,790	\$11,374	206.87%
289	STANDARD LIFE AND CASUALTY COMPANY	0.00%	331	154	\$286	\$66	\$0	\$308	23.08%
290	STATE FARM LIFE INSURANCE COMPANY	4.08%	4	104,320	\$32,622,843	\$18,866,563	\$26,583,469	\$2,410,946	139.32%
291	STATE LIFE INSURANCE COMPANY	0.84%	27	166	\$6,713,733	\$36,825	\$2,859,594	\$68,156	43.14%
292	STATE MUTUAL INSURANCE COMPANY	0.03%	148	432	\$200,682	\$27,622	\$223,043	\$5,443	124.91%
293	STERLING INVESTORS LIFE INSURANCE COMPANY	0.01%	193	102	\$63,021	\$137	\$7,500	\$925	12.12%
294	STERLING LIFE INSURANCE COMPANY	0.01%	192	142	\$64,375	\$0	\$0	\$0	0.00%
295	STONEBRIDGE LIFE INSURANCE COMPANY	0.11%	73	3,718	\$888,657	\$0	\$1,135,583	\$26,604	127.79%
296	SUN LIFE ASSURANCE COMPANY OF CANADA	0.22%	57	938	\$1,762,601	\$236,507	\$1,431,723	\$197,043	94.65%
297	SUN LIFE ASSURANCE OF CANADA (US)	0.03%	147	84	\$203,914	\$0	\$1,457,775	\$13,493	714.90%
298	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	293	88	\$3,219	\$181	\$4,794	\$278	154.55%
299	SURETY LIFE INSURANCE COMPANY	0.00%	283	38	\$4,713	\$0	\$10,000	\$182	212.18%
300	SYMETRA LIFE INSURANCE COMPANY	0.02%	159	1,085	\$148,116	\$141	\$479,714	\$8,588	323.97%
301	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	284	59	\$3,833	\$0	\$16,445	\$606	429.04%
302	TEXAS LIFE INSURANCE COMPANY	0.06%	103	516	\$456,707	\$110,873	\$117,428	\$28,254	49.99%
303	THRIVENT FINANCIAL FOR LUTHERANS	2.06%	14	20,515	\$16,450,681	\$6,055,633	\$10,954,573	\$555,274	103.40%
304	TIME INSURANCE COMPANY	0.00%	317	2	\$882	\$0	\$0	\$10	0.00%
305	TRANS WORLD ASSURANCE COMPANY	0.01%	173	441	\$118,732	\$0	\$55,661	\$13,335	46.88%
306	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	227	54	\$25,534	\$0	\$35,687	\$1,823	139.76%
307	TRANSAMERICA LIFE INSURANCE COMPANY	1.48%	18	10,502	\$11,854,465	\$147,067	\$8,384,524	\$74,923	71.97%
308	TRUSTMARK INSURANCE COMPANY	0.02%	169	709	\$128,283	-\$46,595	\$218,905	\$8,636	134.32%
309	U S FINANCIAL LIFE INSURANCE COMPANY	0.00%	282	20	\$4,743	\$0	\$108,521	\$162	2288.02%
310	ULLICO LIFE INSURANCE COMPANY	0.00%	313	4	\$1,351	\$0	\$0	\$31	0.00%
311	UNIFIED LIFE INSURANCE COMPANY	0.01%	175	1,109	\$114,245	\$6,162	\$96,107	\$13,839	89.52%
312	UNION BANKERS INSURANCE COMPANY	0.05%	104	1,003	\$439,253	\$0	\$355,734	\$6,845	80.99%
313	UNION CENTRAL LIFE INSURANCE COMPANY	0.05%	112	703	\$369,566	\$150,444	\$742,570	\$24,413	241.64%
314	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	188	385	\$73,699	\$0	\$210,887	\$2,231	286.15%
315	UNION LABOR LIFE INSURANCE COMPANY	0.00%	275	30	\$5,992	\$1,124	\$11,000	\$164	202.34%
316	UNION SECURITY INSURANCE COMPANY	0.02%	150	5,062	\$197,070	\$2,739	\$851,561	\$16,072	433.50%
317	UNITED AMERICAN INSURANCE COMPANY	0.05%	106	2,028	\$411,799	\$0	\$499,458	\$16,531	121.29%
318	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	220	111	\$32,137	\$0	\$63,818	\$833	198.58%
319	UNITED FIDELITY LIFE INSURANCE COMPANY	0.03%	138	3,770	\$240,268	\$27,155	\$708,737	\$17,307	306.28%
320	UNITED HERITAGE LIFE INSURANCE COMPANY	0.25%	54	4,014	\$2,005,747	\$19,235	\$1,015,218	\$29,133	51.57%
321	UNITED HOME LIFE INSURANCE COMPANY	0.09%	80	1,206	\$721,267	\$97	\$316,670	\$36,617	43.92%
322	UNITED INSURANCE COMPANY OF AMERICA	0.02%	167	6,381	\$134,031	\$0	\$274,749	\$15,654	204.99%
323	UNITED LIFE INSURANCE COMPANY	0.17%	60	554	\$1,371,201	\$0	\$232,601	\$15,269	16.96%
324	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.01%	186	276	\$80,033	\$0	\$78,754	\$1,540	98.40%
325	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.08%	83	21,029	\$631,839	\$388	\$961,529	\$249,727	152.24%
326	UNITED SECURITY ASSURANCE COMPANY OF PENNSYL	0.00%	304	3	\$2,007	\$0	\$0	\$35	0.00%
327	UNITED SECURITY LIFE AND HEALTH INSURANCE COM	0.00%	250	31	\$14,928	\$0	\$0	\$339	0.00%
328	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.01%	182	146	\$88,092	\$6,543	\$82,583	\$4,815	101.17%
329	UNITED TEACHER ASSOCIATES INSURANCE COMPANY	0.01%	187	128	\$74,009	\$0	\$328,710	\$1,243	444.15%
330	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	330	1,157	\$312	\$0	\$0	\$3,152	0.00%
331	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.13%	66	2,368	\$1,060,978	\$0	\$708,827	\$17,430	66.81%
332	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.03%	140	3,749	\$228,289	\$15,576	\$701,843	\$31,219	314.26%
333	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMPAN	0.00%	256	47	\$13,386	\$0	\$94,865	\$982	708.69%
334	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.03%	139	179	\$228,779	\$218,967	\$1,525,779	\$5,293	762.63%
335	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	270	148	\$6,566	\$0	\$8,686	\$284	132.29%
336	USAA LIFE INSURANCE COMPANY	0.11%	72	1,467	\$889,900	\$421,680	\$692,641	\$74,816	125.22%
337	VANTIS LIFE INSURANCE COMPANY	0.00%	257	46	\$12,772	\$802	\$53	\$545	6.69%
338	WASHINGTON NATIONAL INSURANCE COMPANY	0.13%	67	4,035	\$1,041,227	\$55,823	\$6,145,505	\$20,781	595.58%
339	WEST COAST LIFE INSURANCE COMPANY	0.02%	163	606	\$136,679	\$121,801	\$29,015	\$14,138	110.34%
340	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.59%	34	38,535	\$4,737,267	\$1,668,750	\$5,738,775	\$264,573	156.37%
341	WESTERN CATHOLIC UNION	0.16%	61	5,997	\$1,285,982	\$55,165	\$1,527,353	\$69,255	123.06%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

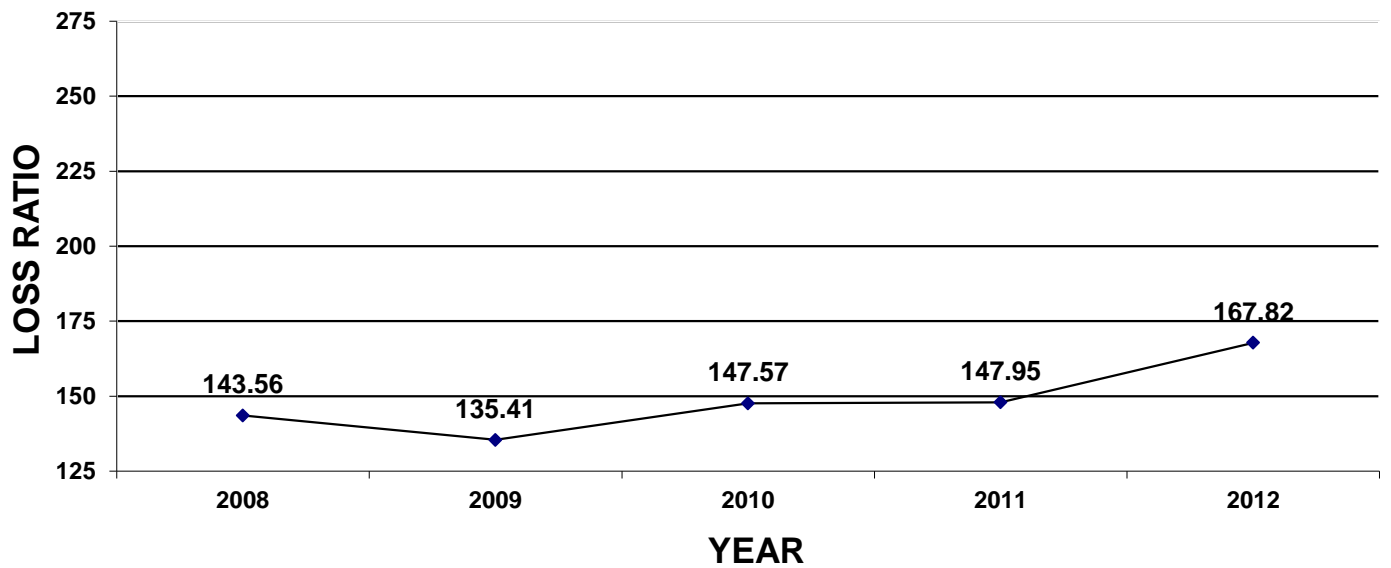
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
342	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.00%	298	385	\$2,466	\$0	\$0	\$1,948	0.00%
343	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	263	36	\$9,955	\$0	\$28,292	\$158	284.20%
344	WILLIAM PENN ASSOCIATION	0.00%	273	92	\$6,322	\$517	\$1,258	\$1,009	28.08%
345	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.01%	179	211	\$97,851	\$0	\$101,453	\$21,330	103.68%
346	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	276	557	\$5,439	\$3,205	\$20,745	\$956	440.34%
347	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.03%	142	1,211	\$223,231	\$98,822	\$215,395	\$13,924	140.76%
348	WORLD INSURANCE COMPANY	0.00%	225	353	\$26,234	\$6,227	\$15,923	\$1,330	84.43%
349	ZALE LIFE INSURANCE COMPANY	0.00%	337	2	\$95	\$0	\$0	\$7	0.00%
350	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.01%	171	0	\$120,000	\$0	\$0	\$0	0.00%
TOTAL		100.00%		1,718,984	\$800,035,507	\$295,802,034	\$1,046,845,286	\$62,696,071	167.82%

MISSOURI INDIVIDUAL WHOLE LIFE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.03%	146	161	\$116,546	\$0	\$100,000	\$24,110	85.80%
2	AAA LIFE INSURANCE COMPANY	0.24%	61	1,852	\$1,108,769	\$0	\$850,000	\$539,552	76.66%
3	ACACIA LIFE INSURANCE CO	0.00%	201	21	\$21,295	\$0	\$0	\$5,752	0.00%
4	AETNA LIFE INSURANCE COMPANY	0.01%	177	153	\$40,586	\$0	\$53,685	\$12,079	132.27%
5	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.08%	101	209	\$359,731	\$0	\$415,911	\$63,022	115.62%
6	ALLSTATE LIFE INSURANCE COMPANY	0.28%	59	4,049	\$1,269,944	\$0	\$508,905	\$471,703	40.07%
7	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	207	19	\$16,041	\$0	\$0	\$5,549	0.00%
8	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.08%	100	1,052	\$374,256	\$0	\$217,326	\$50,012	58.07%
9	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	255	6	\$2,699	\$0	\$9,875	\$251	365.88%
10	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COL	0.59%	37	12,175	\$2,690,818	\$0	\$378,935	\$489,092	14.08%
11	AMERICAN FAMILY LIFE INSURANCE COMPANY	4.26%	4	44,270	\$19,583,944	\$23,880	\$8,034,646	\$4,173,540	41.15%
12	AMERICAN FIDELITY ASSURANCE COMPANY	0.60%	36	5,175	\$2,738,336	\$16,236	\$3,006,606	\$482,488	110.39%
13	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	226	4	\$8,782	\$0	\$0	\$105	0.00%
14	AMERICAN GENERAL LIFE INSURANCE CO	4.19%	5	35,690	\$19,259,206	\$34,084	\$12,775,408	\$9,715,132	66.51%
15	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	263	110	\$2,106	\$0	\$10,492	\$223	498.20%
16	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.15%	78	1,979	\$680,554	\$0	\$188,803	\$110,767	27.74%
17	AMERICAN HOME LIFE INSURANCE COMPANY	0.11%	87	1,050	\$495,823	\$0	\$634,679	\$104,807	128.01%
18	AMERICAN INCOME LIFE INSURANCE CO	0.13%	84	1,362	\$574,353	\$0	\$18,015	\$178,993	3.14%
19	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	251	38	\$3,117	\$0	\$0	\$352	0.00%
20	AMERICAN NATIONAL INSURANCE COMPANY	0.34%	50	2,882	\$1,564,855	\$0	\$710,790	\$555,084	45.42%
21	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	228	1	\$7,797	\$0	\$0	\$500	0.00%
22	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	248	26	\$3,457	\$0	\$2,133	\$458	61.70%
23	AMERICAN REPUBLIC INSURANCE COMPANY	0.14%	81	1,057	\$659,458	\$0	\$645,357	\$120,506	97.86%
24	AMERICAN UNDERWRITERS LIFE INSURANCE COMPANY	0.00%	257	5	\$2,562	\$0	\$0	\$61	0.00%
25	AMERICAN UNITED LIFE INSURANCE COMPANY	0.19%	67	1,078	\$891,116	\$0	\$100,000	\$455,424	11.22%
26	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.58%	38	2,750	\$2,685,601	\$0	\$1,133,421	\$245,210	42.20%
27	AMERITAS LIFE INSURANCE CORP	0.17%	72	265	\$795,393	\$0	\$5,052	\$89,877	0.64%
28	AMICA LIFE INSURANCE COMPANY	0.04%	125	234	\$177,717	\$0	\$250,067	\$85,563	140.71%
29	ANTHEM LIFE INSURANCE COMPANY	0.06%	112	2,391	\$283,308	\$0	\$75,000	\$79,455	26.47%
30	ASSURED LIFE ASSOCIATION	0.00%	278	8	\$409	\$0	\$0	\$70	0.00%
31	ASSURITY LIFE INSURANCE COMPANY	0.21%	66	1,052	\$977,897	\$0	\$1,566,072	\$130,720	160.15%
32	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.34%	52	1,721	\$1,546,724	\$0	\$1,900,515	\$301,232	122.87%
33	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.03%	141	1	\$131,841	\$0	\$0	\$1,000	0.00%
34	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	259	68	\$2,517	\$0	\$0	\$3,653	0.00%
35	AUTO OWNERS LIFE INSURANCE COMPANY	0.34%	51	3,476	\$1,562,034	\$0	\$1,012,121	\$606,904	64.80%
36	AVIVA LIFE AND ANNUITY COMPANY	0.22%	63	1,258	\$1,031,675	\$13,949	\$2,392,137	\$403,626	233.22%
37	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.07%	106	225	\$324,010	\$0	\$0	\$60,405	0.00%
38	AXA EQUITABLE LIFE INSURANCE COMPANY	1.12%	25	3,619	\$5,153,670	\$0	\$2,078,823	\$2,559,250	40.34%
39	BALBOA LIFE INSURANCE COMPANY	0.01%	169	121	\$46,552	\$0	\$82,000	\$10,584	176.15%
40	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	212	17	\$12,447	\$0	\$0	\$1,888	0.00%
41	BANKERS LIFE AND CASUALTY COMPANY	0.10%	91	958	\$445,138	\$0	\$120,000	\$68,492	26.96%
42	BANNER LIFE INSURANCE COMPANY	1.52%	17	8,370	\$6,995,676	\$0	\$1,836,570	\$7,486,208	26.25%
43	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	223	34	\$9,304	\$0	\$53,029	\$12,566	569.96%
44	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	285	1	\$170	\$0	\$0	\$10	0.00%
45	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.01%	185	26	\$34,762	\$0	\$0	\$30,024	0.00%
46	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	265	40	\$1,814	\$0	\$0	\$1,708	0.00%
47	C M LIFE INSURANCE COMPANY	0.01%	186	38	\$34,654	\$0	\$0	\$9,747	0.00%
48	CANADA LIFE ASSURANCE COMPANY	0.03%	144	94	\$124,904	\$0	\$256,082	\$28,218	205.02%
49	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.01%	187	516	\$33,658	\$0	\$55,416	\$2,277	164.64%
50	CATHOLIC FINANCIAL LIFE	0.01%	162	358	\$59,982	\$0	\$26,952	\$11,570	44.93%
51	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	222	22	\$9,867	\$0	\$0	\$1,224	0.00%
52	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	235	716	\$6,287	\$0	\$47,346	\$3,492	753.08%
53	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.03%	147	31	\$115,313	\$0	\$134,407	\$1,620	116.56%
54	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	216	33	\$10,644	\$249	\$7,017	\$1,163	68.26%
55	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.06%	115	551	\$267,913	\$0	\$75,000	\$53,009	27.99%
56	CHURCH LIFE INSURANCE CORPORATION	0.00%	274	1	\$758	\$0	\$0	\$6	0.00%
57	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	233	2	\$6,794	\$0	\$0	\$3,239	0.00%
58	CINCINNATI LIFE INSURANCE COMPANY THE	1.20%	24	7,937	\$5,503,872	\$0	\$4,023,700	\$2,653,961	73.11%
59	CMFG LIFE INSURANCE COMPANY	0.06%	110	652	\$289,937	\$1,151	\$8,905	\$87,304	3.47%
60	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.32%	54	3,964	\$1,484,164	\$0	\$770,210	\$275,797	51.90%
61	COLONIAL PENN LIFE INSURANCE COMPANY	0.01%	182	256	\$35,781	\$0	\$42,442	\$1,999	118.62%
62	COLORADO BANKERS LIFE INS CO	0.10%	89	1,115	\$473,142	\$0	\$158,336	\$30,648	33.46%
63	COLUMBUS LIFE INSURANCE COMPANY	0.03%	137	177	\$139,174	\$0	\$0	\$68,583	0.00%
64	COMBINED INSURANCE CO OF AMERICA	0.01%	168	1,031	\$47,551	\$0	\$18,000	\$17,015	37.85%
65	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMP	0.03%	129	304	\$160,252	\$0	\$147,039	\$6,951	91.75%
66	CONNECTICUT GENERAL LIFE INS CO	0.00%	204	7	\$18,706	\$0	\$35,881	\$6,134	191.82%
67	CONSECO LIFE INSURANCE CO	0.01%	184	184	\$34,834	\$0	\$50,132	\$23,510	143.92%
68	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	214	18	\$11,411	\$0	\$0	\$392	0.00%
69	CONTINENTAL ASSURANCE COMPANY	0.07%	105	262	\$335,746	\$0	\$50,000	\$29	14.89%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	179	92	\$36,885	\$0	\$104,104	\$6,949	282.24%
71	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	208	26	\$15,484	\$0	\$0	\$2,254	0.00%
72	COUNTRY LIFE INSURANCE COMPANY	0.46%	46	4,214	\$2,132,478	\$515	\$1,542,786	\$1,007,214	72.37%
73	CSA FRATERNAL LIFE	0.00%	234	22	\$6,358	\$0	\$4,006	\$487	63.01%
74	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.00%	292	23	\$0	\$0	\$0	\$371	N/A
75	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	277	0	\$477	\$0	\$0	\$0	0.00%
76	DIRECT GENERAL LIFE INSURANCE COMPANY	0.06%	114	1,507	\$268,255	\$0	\$30,535	\$15,435	11.38%
77	EMC NATIONAL LIFE COMPANY	0.15%	80	1,242	\$666,471	\$1,481	\$220,276	\$174,318	33.27%
78	EMPLOYEES LIFE COMPANY (MUTUAL)	0.00%	217	9	\$10,583	\$0	\$0	\$575	0.00%
79	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.00%	291	1	\$28	\$0	\$0	\$0	0.00%
80	EQUITRUST LIFE INSURANCE COMPANY	0.00%	292	11	\$0	\$0	\$337	\$41	N/A
81	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.03%	133	426	\$150,706	\$108,981	\$68,667	\$35,744	117.88%
82	FAMILY LIFE INSURANCE COMPANY	0.02%	160	210	\$76,254	\$0	\$38,297	\$3,681	50.22%
83	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	292	9	\$0	\$0	\$2,105	\$29	N/A
84	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOURI	1.86%	15	24,813	\$8,530,826	\$0	\$2,603,342	\$3,310,921	30.52%
85	FARMERS NEW WORLD LIFE INSURANCE COMPANY	2.41%	13	22,569	\$11,077,934	\$0	\$5,328,393	\$3,599,340	48.10%
86	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.01%	193	93	\$28,357	\$0	\$18,693	\$10,213	65.92%
87	FEDERATED LIFE INSURANCE COMPANY	0.29%	57	1,181	\$1,354,278	\$0	\$800,000	\$526,287	59.07%
88	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.83%	30	4,756	\$3,832,654	\$0	\$1,912,163	\$698,236	49.89%
89	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.03%	140	172	\$136,173	\$0	\$0	\$72,300	0.00%
90	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.31%	55	1,888	\$1,422,786	\$23,861	\$1,398,000	\$382,776	99.93%
91	FIDELITY SECURITY LIFE INSURANCE COMPANY	-0.11%	292	9	-\$510,545	\$0	\$414	\$105	-0.08%
92	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	292	0	\$0	\$0	\$8,673	\$0	N/A
93	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	276	1	\$755	\$0	\$0	\$257	0.00%
94	FIRST INVESTORS LIFE INSURANCE COMPANY	0.01%	165	109	\$49,540	\$0	\$0	\$27,731	0.00%
95	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.54%	41	5,242	\$2,484,273	\$0	\$3,191,708	\$1,380,341	128.48%
96	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.02%	161	200	\$72,780	\$0	\$48,557	\$5,606	66.72%
97	GARDEN STATE LIFE INSURANCE COMPANY	0.09%	95	625	\$399,469	\$0	\$480,000	\$52,603	120.16%
98	GBU FINANCIAL LIFE	0.00%	260	12	\$2,467	\$0	\$0	\$1,282	0.00%
99	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.02%	156	1,826	\$87,128	\$0	\$1,992,703	\$697,982	2287.10%
100	GENERATION LIFE INSURANCE COMPANY	0.00%	283	6	\$293	\$0	\$0	\$650	0.00%
101	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	3.72%	8	26,323	\$17,063,176	\$0	\$13,950,964	\$8,277,229	81.76%
102	GENWORTH LIFE INSURANCE COMPANY	0.56%	39	3,865	\$2,574,849	\$0	\$484,081	\$1,339,853	18.80%
103	GERBER LIFE INSURANCE COMPANY	0.06%	111	1,622	\$285,444	\$0	\$174,975	\$121,830	61.30%
104	GLENER LIFE INSURANCE SOCIETY	0.01%	191	142	\$31,372	\$0	\$0	\$11,005	0.00%
105	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.33%	53	27,305	\$1,533,724	\$0	\$1,286,094	\$152,614	83.85%
106	GOLDEN RULE INSURANCE COMPANY	0.08%	98	693	\$384,093	\$0	\$1,678,769	\$135,380	437.07%
107	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE CO	0.01%	197	36	\$25,750	\$0	\$5,849	\$5,849	0.00%
108	GRANGE LIFE INSURANCE COMPANY	0.02%	159	57	\$76,490	\$0	\$0	\$15,072	0.00%
109	GREAT AMERICAN LIFE INSURANCE COMPANY	0.12%	85	830	\$538,157	\$0	\$201,708	\$177,720	37.48%
110	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.04%	127	160	\$164,326	\$0	\$25,548	\$23,771	15.55%
111	GREAT WEST LIFE ASSURANCE COMPANY	0.08%	103	817	\$350,273	\$7,991	\$487,158	\$40,869	141.36%
112	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	1.46%	19	2,179	\$6,726,887	\$0	\$4,299,486	\$318,302	63.91%
113	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.06%	116	511	\$257,008	\$0	\$160,792	\$20,571	62.56%
114	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	238	13	\$5,343	\$0	\$37,229	\$530	696.78%
115	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.21%	65	831	\$980,134	\$0	\$0	\$509,251	0.00%
116	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	178	50	\$39,405	\$89	\$6,405	\$2,242	16.48%
117	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.68%	35	4,117	\$3,131,825	\$0	\$834,772	\$1,911,773	26.65%
118	HARTFORD LIFE INSURANCE COMPANY	0.01%	167	353	\$48,118	\$634	\$70,992	\$3,234	148.85%
119	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	256	4	\$2,594	\$0	\$0	\$197	0.00%
120	HORACE MANN LIFE INSURANCE COMPANY	0.07%	104	606	\$338,727	\$0	\$24,244	\$114,373	7.16%
121	HOUSEHOLD LIFE INSURANCE COMPANY	0.14%	83	867	\$623,235	\$0	\$150,000	\$153,608	24.07%
122	HUMANA INSURANCE COMPANY	0.01%	173	181	\$44,989	\$0	\$75,000	\$16,885	166.71%
123	IDEALIFE INSURANCE COMPANY	0.00%	237	45	\$5,347	\$0	\$0	\$562	0.00%
124	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.16%	74	1,502	\$756,924	\$0	\$275,000	\$184,924	36.33%
125	INDEPENDENT ORDER OF FORESTERS THE	0.36%	49	2,162	\$1,674,121	\$0	\$850,522	\$212,654	50.80%
126	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.05%	118	246	\$234,540	\$0	\$0	\$43,684	0.00%
127	ING LIFE INSURANCE AND ANNUITY COMPANY	0.02%	152	93	\$102,800	\$0	\$147,928	\$2,586	143.90%
128	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.00%	199	47	\$21,927	\$0	\$50,857	\$2,866	231.94%
129	INTEGRITY LIFE INSURANCE COMPANY	0.00%	292	17	\$0	\$0	\$0	\$138	N/A
130	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	289	6	\$54	\$0	\$0	\$35	0.00%
131	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.02%	149	218	\$108,946	\$0	\$0	\$19,996	0.00%
132	JACKSON NATIONAL LIFE INSURANCE COMPANY	2.66%	10	17,437	\$12,210,333	\$531,396	\$15,351,424	\$3,091,144	130.08%
133	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	200	134	\$21,709	\$12,589	\$749,857	\$13,905	3512.12%
134	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	264	31	\$2,082	\$0	\$2,500	\$576	120.08%
135	KANAWHA INSURANCE COMPANY	0.02%	150	284	\$108,275	\$0	\$25,000	\$12,014	23.09%
136	KANSAS CITY LIFE INSURANCE COMPANY	0.56%	40	3,638	\$2,568,104	\$0	\$1,493,698	\$916,592	58.16%
137	KNIGHTS OF COLUMBUS	0.72%	34	6,249	\$3,290,438	\$589,632	\$807,061	\$1,696,685	42.45%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	LAFAYETTE LIFE INSURANCE COMPANY THE	0.03%	139	179	\$138,508	\$1,724	\$153,957	\$174,690	112.40%
139	LEADERS LIFE INSURANCE COMPANY	0.01%	166	253	\$48,170	\$1,123	\$0	\$13	2.33%
140	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.19%	68	1,486	\$859,727	\$0	\$150,042	\$350,658	17.45%
141	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.09%	94	1,215	\$431,843	\$0	\$107,945	\$82,588	25.00%
142	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	202	157	\$20,898	\$0	\$155,596	\$1,558	744.55%
143	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.03%	143	198	\$127,740	\$0	\$54,000	\$30,943	42.27%
144	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	262	13	\$2,409	\$0	\$0	\$175	0.00%
145	LIFESECURE INSURANCE COMPANY	0.00%	253	31	\$2,911	\$0	-\$13,890	\$823	-477.16%
146	LINCOLN BENEFIT LIFE COMPANY	0.93%	28	5,420	\$4,280,423	\$0	\$8,546,592	\$2,386,719	199.67%
147	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.01%	196	102	\$26,036	\$4	\$10,000	\$3,073	38.42%
148	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	219	50	\$10,422	\$2,325	\$236,661	\$9,899	2293.09%
149	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.38%	21	4,480	\$6,350,524	\$0	\$16,266,985	\$805,795	256.15%
150	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	242	14	\$3,976	\$0	\$10,322	\$1,823	259.61%
151	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	271	30	\$946	\$0	\$0	\$174	0.00%
152	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	220	96	\$10,248	\$0	\$0	\$2,532	0.00%
153	MANHATTAN LIFE INSURANCE COMPANY	0.00%	224	12	\$9,070	\$0	\$0	\$2,257	0.00%
154	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.11%	86	622	\$527,568	\$0	\$978,000	\$82,831	185.38%
155	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.98%	27	4,144	\$4,522,509	\$50,371	\$725,816	\$1,967,612	17.16%
156	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.03%	145	373	\$119,637	\$0	\$27,970	\$26,058	23.38%
157	MEMBERS LIFE INSURANCE COMPANY	0.00%	279	13	\$377	\$0	\$0	\$102	0.00%
158	MERIT LIFE INSURANCE CO	0.08%	99	4,019	\$380,988	\$0	\$121,217	\$27,843	31.82%
159	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.10%	88	488	\$479,177	\$0	\$473,737	\$192,472	98.86%
160	METLIFE INVESTORS INSURANCE COMPANY	0.01%	172	99	\$45,828	\$0	\$0	\$24,717	0.00%
161	METLIFE INVESTORS USA INSURANCE COMPANY	1.86%	14	7,425	\$8,544,121	\$0	\$7,784,854	\$4,272,771	91.11%
162	METROPOLITAN LIFE INSURANCE COMPANY	1.30%	22	15,432	\$5,985,807	\$447,114	\$6,897,318	\$1,148,430	122.70%
163	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.01%	198	37	\$23,298	\$0	\$0	\$3,415	0.00%
164	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	245	4	\$3,596	\$0	\$0	\$70	0.00%
165	MINNESOTA LIFE INSURANCE COMPANY	0.74%	32	4,152	\$3,414,965	\$944	\$1,654,802	\$2,685,120	48.49%
166	MODERN WOODMEN OF AMERICA	0.30%	56	4,982	\$1,378,173	\$2,369	\$100,000	\$431,131	7.43%
167	MONUMENTAL LIFE INSURANCE COMPANY	0.48%	45	3,616	\$2,200,296	\$346	\$1,170,230	\$151,252	53.20%
168	MONY LIFE INSURANCE COMPANY	0.07%	109	436	\$303,328	\$0	\$362,416	\$50,760	119.48%
169	MONY LIFE INSURANCE COMPANY OF AMERICA	0.14%	82	577	\$629,880	\$0	\$404,546	\$275,632	64.23%
170	MOUNTAIN LIFE INSURANCE COMPANY	0.02%	153	192	\$90,249	\$0	\$40,100	\$7,704	44.43%
171	MTL INSURANCE COMPANY	0.04%	123	247	\$196,620	\$0	\$0	\$95,400	0.00%
172	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.03%	130	2,845	\$159,102	\$0	\$50,000	\$62,421	31.43%
173	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	270	6	\$1,096	\$0	\$0	\$191	0.00%
174	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	230	27	\$7,028	\$0	\$0	\$591	0.00%
175	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	268	3	\$1,225	\$0	\$0	\$9	0.00%
176	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	180	102	\$36,759	\$0	\$261,433	\$15,398	711.21%
177	NATIONAL LIFE INSURANCE COMPANY	0.09%	92	278	\$434,692	\$9,852	\$1,174	\$135,031	2.54%
178	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.03%	132	657	\$156,693	\$0	\$30,000	\$42,159	19.15%
179	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.01%	174	153	\$41,739	\$0	\$40,000	\$4,143	95.83%
180	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	0.19%	69	1,530	\$859,349	\$0	-\$50,000	\$556,897	-5.82%
181	NATIONWIDE LIFE INSURANCE COMPANY	0.03%	138	802	\$138,833	\$641	\$9,195	\$57,384	7.08%
182	NEW ENGLAND LIFE INSURANCE COMPANY	0.08%	102	481	\$355,853	\$0	\$2,929	\$255,366	0.82%
183	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	0.00%	292	0	\$0	\$0	\$0	\$68,945	N/A
184	NEW YORK LIFE INSURANCE COMPANY	0.84%	29	11,485	\$3,872,373	\$10,844	\$2,003,811	\$3,411,510	52.03%
185	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	1.48%	18	4,151	\$6,793,443	\$0	\$5,176,790	\$1,229,366	76.20%
186	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	6.13%	3	39,965	\$28,157,429	\$2,129,120	\$12,712,498	\$18,057,275	52.71%
187	NYLIFE INSURANCE COMPANY OF ARIZONA	0.27%	60	1,189	\$1,236,513	\$0	\$306,570	\$445,915	24.79%
188	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CA	0.02%	157	127	\$80,018	\$0	\$47,859	\$10,568	59.81%
189	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.53%	42	3,074	\$2,435,456	\$0	\$1,687,153	\$1,451,064	69.27%
190	OHIO STATE LIFE INSURANCE COMPANY THE	0.02%	154	150	\$88,273	\$0	\$0	\$39,469	0.00%
191	OLD AMERICAN INSURANCE COMPANY	0.00%	206	754	\$16,042	\$0	\$85,477	\$2,373	532.83%
192	OLD REPUBLIC LIFE INSURANCE COMPANY	0.07%	107	1,537	\$315,756	\$0	\$487,993	\$113,596	154.55%
193	OLD SURETY LIFE INSURANCE COMPANY	0.00%	267	7	\$1,390	\$0	\$0	\$45	0.00%
194	OZARK NATIONAL LIFE INSURANCE COMPANY	0.43%	47	3,942	\$1,958,314	\$0	\$774,237	\$351,286	39.54%
195	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	250	3	\$3,122	\$0	\$0	\$0	0.00%
196	PACIFIC LIFE INSURANCE COMPANY	0.16%	77	239	\$714,319	\$0	\$784,239	\$275,109	109.79%
197	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	281	1	\$320	\$0	\$0	\$50	0.00%
198	PEKIN LIFE INSURANCE COMPANY	0.03%	135	285	\$145,623	\$0	\$0	\$52,688	0.00%
199	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.05%	119	241	\$230,115	\$6,382	\$0	\$172,204	2.77%
200	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.03%	142	291	\$131,626	\$0	\$0	\$52,450	0.00%
201	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMPANY	0.00%	225	10	\$8,908	\$0	\$0	\$1,664	0.00%
202	PHL VARIABLE INSURANCE COMPANY	0.49%	43	1,427	\$2,259,678	\$0	\$0	\$1,333,530	0.00%
203	PHOENIX LIFE AND ANNUITY COMPANY	0.09%	96	319	\$398,810	\$0	\$82,501	\$253,531	20.69%
204	PHOENIX LIFE INSURANCE COMPANY	0.05%	121	230	\$211,778	\$170,560	\$1,003,703	\$25,384	554.48%
205	PHYSICIANS LIFE INSURANCE COMPANY	0.03%	134	3,564	\$150,185	\$0	\$0	\$51,937	0.00%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

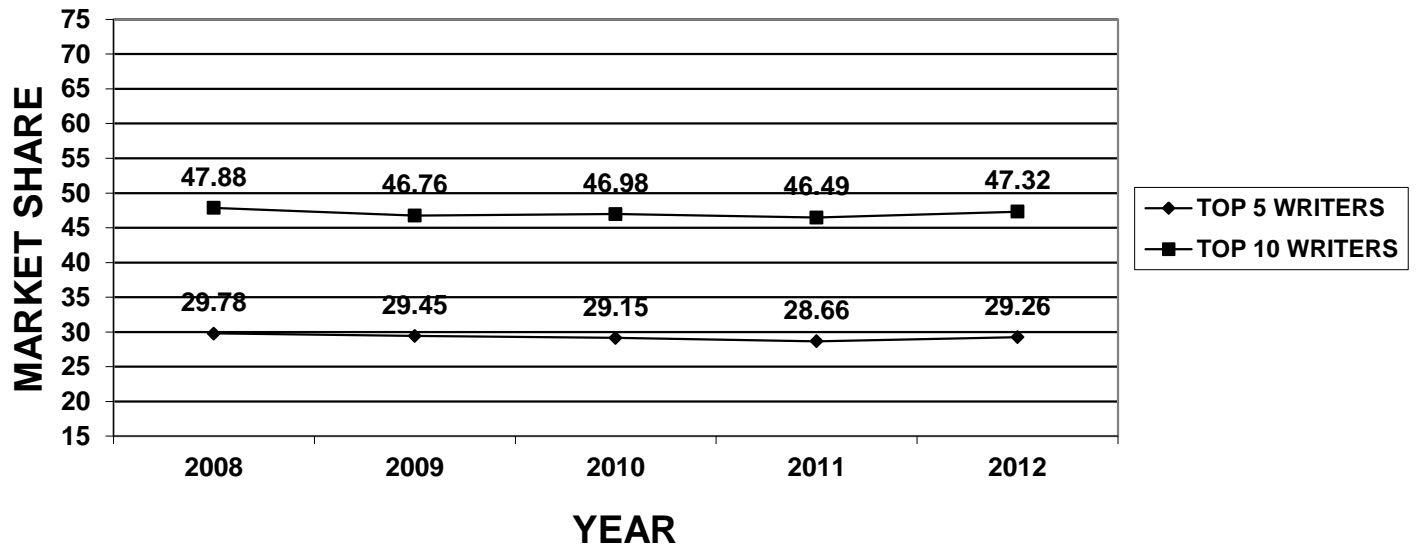
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	PIONEER AMERICAN INSURANCE COMPANY	0.01%	175	128	\$41,738	\$0	\$4,621	\$6,433	11.07%
207	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.01%	189	22	\$32,453	\$0	-\$29	\$7,260	-0.09%
208	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	236	33	\$5,502	\$0	\$7,113	\$947	129.28%
209	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	292	33	\$0	\$0	\$0	\$209	N/A
210	PRESIDENTIAL LIFE INSURANCE COMPANY	0.00%	254	3	\$2,766	\$0	\$0	\$300	0.00%
211	PRIMERICA LIFE INSURANCE COMPANY	6.67%	2	34,890	\$30,644,867	\$0	\$15,105,726	\$9,101,334	49.29%
212	PRINCIPAL LIFE INSURANCE COMPANY	0.22%	64	892	\$991,279	\$0	\$308,680	\$478,842	31.14%
213	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.23%	62	692	\$1,068,053	\$0	\$0	\$613,855	0.00%
214	PROFESSIONAL INSURANCE COMPANY	0.00%	213	28	\$11,750	\$0	\$17,995	\$1,328	153.15%
215	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	240	8	\$4,298	\$0	\$12,801	\$2,729	297.84%
216	PROTECTIVE LIFE INSURANCE COMPANY	4.06%	7	15,520	\$18,644,478	\$0	\$11,370,350	\$3,949,529	60.99%
217	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.02%	158	326	\$79,684	\$0	\$53,898	\$14,818	67.64%
218	PRUCO LIFE INSURANCE COMPANY	3.56%	9	12,685	\$16,362,851	\$0	\$8,717,756	\$6,619,423	53.28%
219	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.10%	90	14,534	\$469,323	\$0	\$358,663	\$369,702	76.42%
220	PYRAMID LIFE INSURANCE COMPANY	0.01%	195	29	\$26,911	\$0	\$0	\$1,541	0.00%
221	RELIABLE LIFE INSURANCE COMPANY	0.18%	71	3,413	\$819,222	\$0	\$371,417	\$132,830	45.34%
222	RELiance STANDARD LIFE INSURANCE COMPANY	0.01%	183	323	\$35,049	\$0	\$30,801	\$1,088	87.88%
223	RELIASTAR LIFE INSURANCE COMPANY	2.63%	11	14,552	\$12,075,241	\$0	\$2,456,887	\$7,436,862	20.35%
224	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	163	147	\$56,995	\$1,372	\$2,769	\$18,795	7.27%
225	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY O	0.00%	243	44	\$3,946	\$0	\$29,232	\$579	740.80%
226	RESERVE NATIONAL INSURANCE COMPANY	0.00%	209	21	\$14,730	\$0	\$59,958	\$937	407.05%
227	RIVERSOURCE LIFE INSURANCE COMPANY	0.41%	48	2,507	\$1,869,173	\$0	\$342,380	\$883,327	18.32%
228	ROYAL NEIGHBORS OF AMERICA	0.01%	190	984	\$31,686	\$0	\$0	\$17,228	0.00%
229	SAGICOR LIFE INSURANCE COMPANY	0.00%	252	2	\$2,982	\$0	\$0	\$3	0.00%
230	SAVINGS BANK LIFE INSURANCE COMPANY OF MASSAC	0.29%	58	1,883	\$1,330,626	\$7,166	\$37,629	\$945,414	3.37%
231	SEARS LIFE INSURANCE COMPANY	0.00%	275	1	\$757	\$0	\$0	\$0	0.00%
232	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.00%	229	41	\$7,169	\$1,112	\$8,450	\$2,222	133.38%
233	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	280	3	\$360	\$0	\$1,406	\$45	390.56%
234	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.01%	170	59	\$46,259	\$0	\$5,000	\$10,213	10.81%
235	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW	0.01%	176	50	\$41,306	\$0	\$0	\$15,822	0.00%
236	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	181	41	\$36,271	\$0	\$13,862	\$778	38.22%
237	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.09%	93	790	\$431,918	\$0	\$152,060	\$147,438	35.21%
238	SETTLERS LIFE INSURANCE COMPANY	0.00%	239	4	\$5,213	\$0	\$0	\$395	0.00%
239	SHELTER LIFE INSURANCE COMPANY	2.62%	12	33,788	\$12,016,177	\$0	\$2,582,963	\$4,782,908	21.50%
240	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	269	2	\$1,178	\$0	\$0	\$110	0.00%
241	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	290	2	\$32	\$0	\$0	\$142	0.00%
242	STANDARD INSURANCE COMPANY	0.00%	266	4	\$1,654	\$3,200	\$698	\$462	235.67%
243	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	221	13	\$10,026	\$0	\$0	\$806	0.00%
244	STANDARD SECURITY LIFE INSURANCE COMPANY OF N	0.00%	249	40	\$3,263	\$155	\$5,640	\$378	177.60%
245	STARMOUNT LIFE INSURANCE COMPANY	0.09%	97	809	\$391,374	\$0	\$192,313	\$21,221	49.14%
246	STATE FARM LIFE INSURANCE COMPANY	8.00%	1	68,688	\$36,737,547	\$1,827,681	\$12,646,592	\$13,310,421	39.40%
247	STATE LIFE INSURANCE COMPANY	0.02%	155	126	\$87,252	\$0	\$300,000	\$26,073	343.83%
248	STATE MUTUAL INSURANCE COMPANY	0.00%	218	75	\$10,485	\$0	\$35,562	\$888	339.17%
249	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	205	46	\$18,342	\$0	\$1,053	\$527	5.74%
250	STONEBRIDGE LIFE INSURANCE COMPANY	0.04%	124	509	\$195,715	\$0	\$21,852	\$32,308	11.17%
251	SUN LIFE ASSURANCE COMPANY OF CANADA	0.16%	76	140	\$722,468	\$96,941	\$586,845	\$80,765	94.65%
252	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	261	10	\$2,421	\$0	\$1	\$1,160	0.04%
253	SURETY LIFE INSURANCE COMPANY	0.00%	244	25	\$3,941	\$0	\$13,796	\$1,084	350.06%
254	SYMETRA LIFE INSURANCE COMPANY	0.49%	44	4,332	\$2,259,519	\$0	\$2,380,644	\$854,939	105.36%
255	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	232	42	\$6,954	\$0	\$1,201	\$719	17.27%
256	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	0.99%	26	1,505	\$4,548,266	\$2,964,557	\$1,132,250	\$302,911	90.07%
257	TEXAS LIFE INSURANCE COMPANY	0.02%	151	90	\$103,424	\$14,412	\$0	\$10,462	13.93%
258	THRIVENT FINANCIAL FOR LUTHERANS	0.80%	31	7,542	\$3,680,796	\$22,330	\$1,980,000	\$1,743,287	54.40%
259	TIAA-CREF LIFE INSURANCE COMPANY	0.15%	79	848	\$676,238	\$0	\$0	\$365,907	0.00%
260	TIME INSURANCE COMPANY	0.04%	122	757	\$205,878	\$0	\$26,416	\$17,397	12.83%
261	TRANSAMERICA ADVISORS LIFE INSURANCE COMPANY	0.00%	292	56	\$0	\$0	\$167,295	\$9,515	N/A
262	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	286	2	\$168	\$0	\$0	\$13	0.00%
263	TRANSAMERICA LIFE INSURANCE COMPANY	1.21%	23	15,072	\$5,576,295	\$51,365	\$5,735,139	\$5,242,229	103.77%
264	TRUSTMARK INSURANCE COMPANY	0.00%	210	56	\$14,652	\$0	\$0	\$4,132	0.00%
265	U S FINANCIAL LIFE INSURANCE COMPANY	0.74%	33	2,543	\$3,386,457	\$0	\$3,216,858	\$842,935	94.99%
266	ULLICO LIFE INSURANCE COMPANY	0.00%	241	1	\$4,297	\$0	\$0	\$100	0.00%
267	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	287	1	\$130	\$0	\$0	\$15	0.00%
268	UNIFIED LIFE INSURANCE COMPANY	0.05%	120	699	\$222,891	\$0	\$251,340	\$36,979	112.76%
269	UNION BANKERS INSURANCE COMPANY	0.00%	292	1	\$0	\$0	\$0	\$5	N/A
270	UNION CENTRAL LIFE INSURANCE COMPANY	0.17%	73	803	\$794,892	\$0	\$1,050,000	\$384,259	132.09%
271	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	215	67	\$11,328	\$0	\$10,520	\$742	92.87%
272	UNION LABOR LIFE INSURANCE COMPANY	0.00%	272	2	\$827	\$0	\$0	\$125	0.00%
273	UNION SECURITY INSURANCE COMPANY	0.03%	136	242	\$142,636	\$6,354	\$295,871	\$5,729	211.89%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

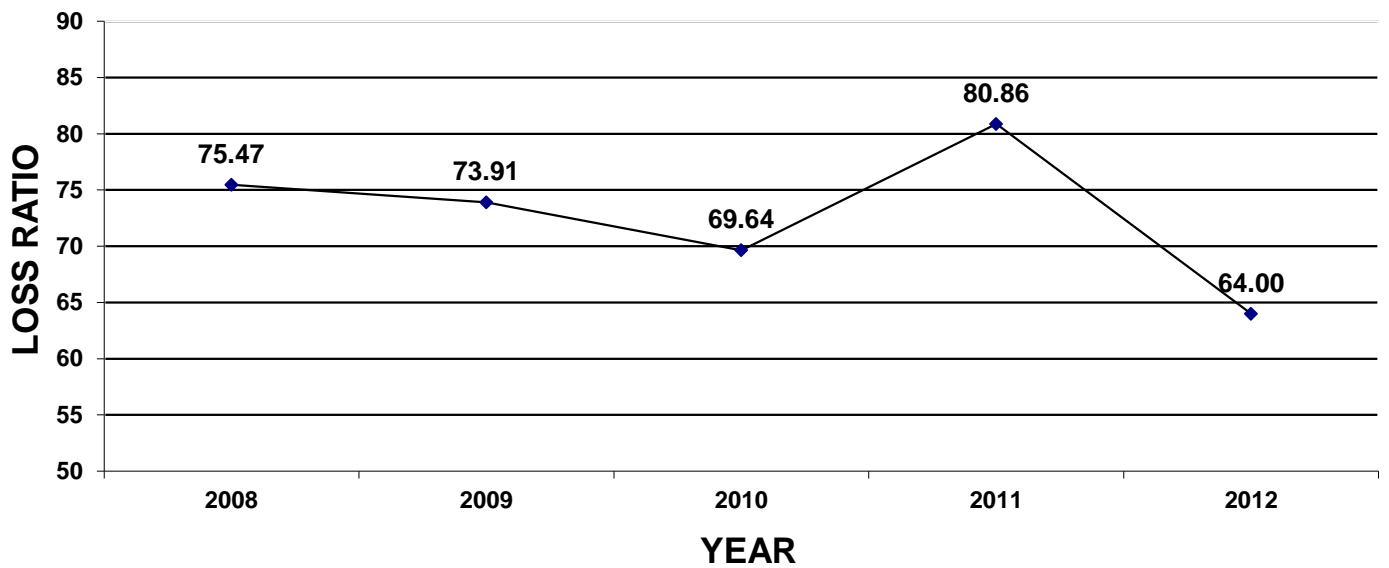
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
274	UNITED AMERICAN INSURANCE COMPANY	0.06%	113	909	\$271,250	\$0	\$253,561	\$7,792	93.48%
275	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	273	4	\$761	\$0	\$40,400	\$265	5308.80%
276	UNITED FIDELITY LIFE INSURANCE COMPANY	0.01%	171	183	\$45,866	\$0	\$0	\$4,929	0.00%
277	UNITED HERITAGE LIFE INSURANCE COMPANY	0.01%	192	77	\$29,029	\$0	\$0	\$8,717	0.00%
278	UNITED HOME LIFE INSURANCE COMPANY	0.04%	126	333	\$169,492	\$0	\$0	\$16,588	0.00%
279	UNITED INSURANCE COMPANY OF AMERICA	0.00%	258	27	\$2,519	\$0	\$0	\$173	0.00%
280	UNITED LIFE INSURANCE COMPANY	0.07%	108	499	\$310,843	\$0	\$332,340	\$58,087	106.92%
281	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.00%	227	17	\$8,004	\$0	\$0	\$1,575	0.00%
282	UNITED OF OMAHA LIFE INSURANCE COMPANY	4.06%	6	4,597	\$18,649,459	\$0	\$14,777,769	\$1,171,916	79.24%
283	UNITED SECURITY LIFE AND HEALTH INSURANCE COM	0.00%	282	3	\$303	\$0	\$0	\$160	0.00%
284	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.01%	164	36	\$56,574	\$917	\$17,495	\$17,330	32.54%
285	UNITED WORLD LIFE INSURANCE COMPANY	0.01%	194	508	\$28,198	\$0	\$48,241	\$1,519	171.08%
286	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	231	441	\$6,981	\$47	\$21,463	\$629	308.12%
287	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMPANY	0.03%	131	132	\$157,153	\$0	\$0	\$53,729	0.00%
288	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	292	755	\$0	\$0	\$0	\$5,513	N/A
289	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	288	1	\$110	\$0	\$0	\$50	0.00%
290	USAA DIRECT LIFE INSURANCE COMPANY	0.00%	203	126	\$19,456	\$0	\$0	\$13,337	0.00%
291	USAA LIFE INSURANCE COMPANY	1.45%	20	15,860	\$6,674,316	\$104,368	\$4,658,259	\$3,407,134	71.36%
292	USABLE LIFE	0.01%	188	133	\$32,679	\$0	\$27,427	\$6,013	83.93%
293	VANTIS LIFE INSURANCE COMPANY	0.00%	211	52	\$14,197	\$0	\$0	\$6,680	0.00%
294	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	292	564	\$0	\$0	\$0	\$14,721	N/A
295	WEST COAST LIFE INSURANCE COMPANY	1.84%	16	9,010	\$8,444,241	\$0	\$8,522,861	\$4,152,910	100.93%
296	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.05%	117	6,455	\$239,482	\$21,440	\$785,262	\$98,044	336.85%
297	WESTERN CATHOLIC UNION	0.02%	148	703	\$110,400	\$0	\$14,262	\$41,173	12.92%
298	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.18%	70	835	\$837,933	\$146	\$28,097	\$337,194	3.37%
299	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.16%	75	1,448	\$752,305	\$0	\$329,313	\$253,002	43.77%
300	WINDSOR LIFE INSURANCE COMPANY	0.00%	284	1	\$278	\$0	\$0	\$34	0.00%
301	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.04%	128	604	\$161,266	\$3,670	\$100,025	\$58,611	64.30%
302	WORLD INSURANCE COMPANY	0.00%	247	8	\$3,458	\$0	\$0	\$455	0.00%
303	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	246	3	\$3,574	\$0	\$0	\$455	0.00%
TOTAL		100.00%		762,712	\$459,199,454	\$9,327,670	\$284,546,888	\$177,019,345	64.00%

MISSOURI INDIVIDUAL TERM LIFE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.00%	208	8	\$1,958	\$0	\$0	\$450	0.00%
2	AAA LIFE INSURANCE COMPANY	0.03%	116	217	\$154,790	\$0	\$1,816	\$17,494	1.17%
3	ACACIA LIFE INSURANCE CO	0.04%	106	122	\$217,012	\$0	\$852,385	\$21,696	392.78%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.69%	38	2,969	\$4,000,479	\$0	\$2,576,464	\$281,824	64.40%
5	ALLSTATE LIFE INSURANCE COMPANY	0.46%	47	4,815	\$2,697,683	\$0	\$4,216,890	\$441,460	156.32%
6	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	172	26	\$18,900	\$0	\$4,708	\$3,017	24.91%
7	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.02%	126	192	\$120,768	\$0	\$51,071	\$10,993	42.29%
8	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.01%	145	132	\$61,516	\$0	\$225,062	\$5,716	365.86%
9	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.83%	31	6,571	\$4,846,377	\$0	\$4,519,496	\$553,181	93.26%
10	AMERICAN FIDELITY ASSURANCE COMPANY	0.01%	155	103	\$42,503	\$0	\$54,016	\$6,081	127.09%
11	AMERICAN GENERAL LIFE INSURANCE CO	2.56%	12	14,292	\$14,940,538	\$16,470	\$13,611,696	\$1,397,229	91.22%
12	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.94%	27	11,583	\$5,483,181	\$0	\$1,698,422	\$480,745	30.98%
13	AMERICAN INCOME LIFE INSURANCE CO	0.00%	188	12	\$6,650	\$0	\$0	\$461	0.00%
14	AMERICAN NATIONAL INSURANCE COMPANY	0.38%	52	2,267	\$2,205,617	\$0	\$2,027,741	\$227,837	91.94%
15	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.02%	120	161	\$137,039	\$0	\$551,938	\$25,338	402.76%
16	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.02%	118	29	\$142,170	\$0	\$18,691	\$1,407	13.15%
17	AMERICAN REPUBLIC INSURANCE COMPANY	0.06%	88	842	\$372,757	\$0	\$269,351	\$32,691	72.26%
18	AMERICAN UNDERWRITERS LIFE INSURANCE COMPAN	0.01%	142	155	\$73,876	\$0	\$25,000	\$8,333	33.84%
19	AMERICAN UNITED LIFE INSURANCE COMPANY	0.02%	122	219	\$132,101	\$0	\$350,474	\$17,050	265.31%
20	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.05%	96	598	\$269,500	\$0	\$344,041	\$34,285	127.66%
21	AMERITAS LIFE INSURANCE CORP	0.24%	62	422	\$1,399,221	\$0	\$1,642,066	\$51,064	117.36%
22	AMICA LIFE INSURANCE COMPANY	0.00%	197	8	\$4,242	\$0	\$0	\$557	0.00%
23	ASSURED LIFE ASSOCIATION	0.00%	201	6	\$3,070	\$0	\$0	\$315	0.00%
24	ASSURITY LIFE INSURANCE COMPANY	0.05%	95	220	\$297,922	\$0	\$186,369	\$23,454	62.56%
25	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.22%	65	2,297	\$1,295,165	\$0	\$3,623,974	\$172,222	279.81%
26	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	196	19	\$4,407	\$0	\$0	\$1,272	0.00%
27	AUTO OWNERS LIFE INSURANCE COMPANY	0.06%	91	969	\$348,540	\$0	\$643,122	\$60,147	184.52%
28	AVIVA LIFE AND ANNUITY COMPANY	5.43%	3	4,764	\$31,705,885	\$69,836	\$5,069,435	\$989,042	16.21%
29	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.02%	135	49	\$102,593	\$0	\$161,895	\$20,688	157.80%
30	AXA EQUITABLE LIFE INSURANCE COMPANY	1.97%	16	3,249	\$11,522,415	\$0	\$17,530,348	\$847,810	152.14%
31	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	183	92	\$12,496	\$0	\$192,758	\$4,588	1542.56%
32	BANKERS LIFE AND CASUALTY COMPANY	0.37%	53	2,719	\$2,156,352	\$0	\$3,212,333	\$162,543	148.97%
33	BANNER LIFE INSURANCE COMPANY	0.72%	36	5,028	\$4,201,036	\$0	\$1,596,387	\$243,055	38.00%
34	BENEFICIAL LIFE INSURANCE COMPANY	0.01%	156	154	\$42,142	\$0	\$2,419,130	\$12,738	5740.43%
35	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	219	2	\$710	\$0	\$0	\$72	0.00%
36	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.04%	104	1,889	\$224,093	\$0	\$138,383	\$0	61.75%
37	C M LIFE INSURANCE COMPANY	0.47%	46	1,840	\$2,754,241	\$0	\$1,101,818	\$498,219	40.00%
38	CANADA LIFE ASSURANCE COMPANY	0.08%	85	337	\$447,793	\$0	\$918,083	\$49,718	205.02%
39	CATAMARAN INSURANCE OF OHIO INC	0.00%	211	18	\$1,687	\$0	\$8,740	\$229	518.08%
40	CATHOLIC FINANCIAL LIFE	0.01%	153	14	\$45,075	\$0	\$0	\$563	0.00%
41	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	223	10	\$472	\$0	\$0	\$345	0.00%
42	CENTRAL SECURITY LIFE INSURANCE CO	0.04%	105	567	\$217,677	\$0	\$346,650	\$18,215	159.25%
43	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.01%	161	403	\$37,253	\$0	\$53,005	\$7,187	142.28%
44	CENTRAL UNITED LIFE INSURANCE COMPANY	0.01%	159	74	\$37,702	\$889	\$24,853	\$4,152	68.28%
45	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	226	3	\$0	\$0	\$0	\$620	N/A
46	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.03%	112	341	\$181,718	\$0	\$55,000	\$20,750	30.27%
47	CINCINNATI LIFE INSURANCE COMPANY THE	0.20%	67	2,334	\$1,169,684	\$0	\$739,051	\$139,129	63.18%
48	CITIZENS SECURITY LIFE INS CO	0.00%	215	2	\$1,122	\$0	\$0	\$125	0.00%
49	CMFG LIFE INSURANCE COMPANY	0.03%	110	580	\$190,134	\$0	\$402,075	\$28,993	211.47%
50	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.16%	72	4,047	\$958,341	\$0	\$395,852	\$119,809	41.31%
51	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	209	2	\$1,825	\$0	\$21,608	\$415	1184.00%
52	COLUMBUS LIFE INSURANCE COMPANY	0.12%	78	391	\$693,593	\$0	\$1,121,721	\$50,025	161.73%
53	COMBINED INSURANCE CO OF AMERICA	0.01%	151	30	\$48,931	\$0	\$0	\$5,574	0.00%
54	COMMONWEALTH ANNUITY AND LIFE INSURANCE COM	0.05%	98	289	\$262,969	\$0	\$170,773	\$27,746	64.94%
55	CONNECTICUT GENERAL LIFE INS CO	0.14%	74	954	\$809,688	\$238,230	\$2,360,808	\$335,876	320.99%
56	CONSECO LIFE INSURANCE CO	0.31%	59	2,998	\$1,837,341	\$0	\$4,518,584	\$286,426	245.93%
57	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	181	37	\$13,715	\$0	\$0	\$2,102	0.00%
58	CONTINENTAL ASSURANCE COMPANY	0.00%	204	6	\$2,409	\$0	\$0	\$1	0.00%
59	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	121	994	\$135,740	\$0	\$1,202,918	\$39,855	886.19%
60	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.04%	108	364	\$210,116	\$0	\$408,691	\$42,054	194.51%
61	COUNTRY LIFE INSURANCE COMPANY	0.00%	194	19	\$4,688	\$0	\$0	\$830	0.00%
62	DEGREE OF HONOR PROTECTIVE ASSOC	0.00%	179	68	\$14,241	\$0	\$33,670	\$2,017	236.43%
63	EMC NATIONAL LIFE COMPANY	0.19%	70	2,326	\$1,094,731	\$0	\$1,745,854	\$128,765	159.48%
64	EMPLOYEES LIFE COMPANY (MUTUAL)	0.00%	226	6	\$0	\$0	\$15,988	\$262	N/A
65	EQUITRUST LIFE INSURANCE COMPANY	0.19%	69	63	\$1,096,833	\$0	\$124,051	\$6,487	11.31%
66	FAMILY LIFE INSURANCE COMPANY	0.01%	150	140	\$51,711	\$0	\$87,958	\$2,496	170.10%
67	FARMERS NEW WORLD LIFE INSURANCE COMPANY	1.48%	17	19,458	\$8,666,075	\$0	\$7,840,665	\$1,638,729	90.48%
68	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	166	80	\$24,393	\$0	\$16,080	\$5,406	65.92%
69	FEDERATED LIFE INSURANCE COMPANY	0.74%	35	1,618	\$4,345,385	\$0	\$2,792,908	\$429,419	64.27%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.23%	63	1,558	\$1,347,144	\$0	\$528,822	\$193,102	39.26%
71	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	226	6	\$0	\$0	\$0	\$1,350	N/A
72	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	187	19	\$7,991	\$0	\$21,262	\$430	266.07%
73	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	220	2	\$699	\$0	\$0	\$95	0.00%
74	FIRST INVESTORS LIFE INSURANCE COMPANY	0.00%	218	2	\$727	\$0	\$0	\$150	0.00%
75	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.06%	93	696	\$330,050	\$0	\$547,665	\$183,386	165.93%
76	GBU FINANCIAL LIFE	0.00%	224	9	\$278	\$0	\$0	\$272	0.00%
77	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.52%	43	5,202	\$3,064,830	\$2,777,003	\$9,430,137	\$573,623	398.30%
78	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	2.42%	13	12,447	\$14,108,002	\$0	\$11,900,379	\$2,766,822	84.35%
79	GENWORTH LIFE INSURANCE COMPANY	0.93%	29	3,232	\$5,442,843	\$0	\$2,163,862	\$938,228	39.76%
80	GLEANER LIFE INSURANCE SOCIETY	0.01%	160	46	\$37,270	\$0	\$52,508	\$3,263	140.89%
81	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.08%	83	6,171	\$488,240	\$0	\$772,275	\$35,974	158.18%
82	GOLDEN RULE INSURANCE COMPANY	0.23%	64	966	\$1,341,701	\$0	\$2,982,191	\$88,798	222.27%
83	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.05%	97	106	\$265,001	\$0	\$208,969	\$13,596	78.86%
84	GRANGE LIFE INSURANCE COMPANY	0.00%	164	21	\$25,683	\$0	\$5,000	\$4,932	19.47%
85	GREAT AMERICAN LIFE INSURANCE COMPANY	0.02%	129	120	\$113,569	\$0	\$165,032	\$13,726	145.31%
86	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.08%	86	999	\$443,556	\$0	\$707,933	\$56,064	159.60%
87	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	167	24	\$24,273	\$0	\$179,127	\$1,771	737.97%
88	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	226	4	\$0	\$0	\$0	\$12,072	N/A
89	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	226	24	\$0	\$0	\$0	\$37,881	N/A
90	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.02%	125	145	\$129,950	\$0	\$488,735	\$22,174	376.09%
91	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	5.36%	4	3,685	\$31,323,738	\$0	\$4,675,777	\$1,089,526	14.93%
92	HARTFORD LIFE INSURANCE COMPANY	0.04%	100	232	\$250,661	\$78,497	\$1,333,211	\$58,319	563.19%
93	HCC LIFE INSURANCE COMPANY	0.00%	202	4	\$2,917	\$0	\$0	\$207	0.00%
94	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	170	111	\$20,923	\$135	\$45,438	\$945	217.81%
95	HUMANADENTAL INSURANCE COMPANY	0.00%	184	23	\$10,912	\$0	\$2,520	\$1,221	23.09%
96	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.07%	87	1,082	\$432,665	\$0	\$284,871	\$71,294	65.84%
97	INDEPENDENT ORDER OF FORESTERS THE	0.10%	79	976	\$612,613	\$0	\$973,223	\$65,853	158.86%
98	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	207	6	\$1,997	\$0	\$0	\$364	0.00%
99	ING LIFE INSURANCE AND ANNUITY COMPANY	0.27%	60	1,441	\$1,560,925	\$0	\$2,241,888	\$285,187	143.63%
100	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.03%	111	411	\$181,813	\$0	\$132,575	\$45,544	72.92%
101	INTEGRITY LIFE INSURANCE COMPANY	0.00%	226	35	\$0	\$0	\$198,457	\$7,182	N/A
102	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	214	3	\$1,169	\$0	\$0	\$78	0.00%
103	INVESTORS INSURANCE CORPORATION	0.00%	226	0	\$0	\$0	\$40,256	\$0	N/A
104	INVESTORS LIFE INSURANCE COMPANY OF NORTH AM	0.06%	92	577	\$344,824	\$0	\$299,676	\$38,185	86.91%
105	JACKSON NATIONAL LIFE INSURANCE COMPANY	1.26%	23	7,670	\$7,330,640	\$0	\$15,615,693	\$1,261,245	213.02%
106	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.03%	114	264	\$171,526	\$0	\$1,477,330	\$14,651	861.29%
107	JOHN ALDEN LIFE INSURANCE COMPANY	0.04%	107	180	\$212,781	\$0	\$0	\$22,990	0.00%
108	KANSAS CITY LIFE INSURANCE COMPANY	0.82%	32	6,573	\$4,761,103	\$0	\$4,850,578	\$550,257	101.88%
109	LAFAYETTE LIFE INSURANCE COMPANY THE	0.02%	124	208	\$130,183	\$0	\$29,165	\$14,494	22.40%
110	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.03%	113	76	\$174,950	\$0	\$166,476	\$5,733	95.16%
111	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.41%	49	1,335	\$2,395,409	\$0	\$5,800,088	\$140,186	242.13%
112	LIFESecure INSURANCE COMPANY	0.00%	175	44	\$15,571	\$0	\$55,913	\$2,674	359.08%
113	LINCOLN BENEFIT LIFE COMPANY	2.07%	15	4,177	\$12,079,951	\$0	\$4,282,360	\$956,057	35.45%
114	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	195	23	\$4,501	\$0	\$74,032	\$4,410	1644.79%
115	LINCOLN NATIONAL LIFE INSURANCE COMPANY	7.75%	1	23,016	\$45,257,379	\$0	\$110,231,575	\$5,731,378	243.57%
116	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	174	85	\$15,959	\$0	\$24,259	\$1,591	152.01%
117	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	216	25	\$979	\$0	\$3,098	\$150	316.45%
118	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	169	294	\$21,858	\$0	\$72,929	\$9,817	333.65%
119	MANHATTAN LIFE INSURANCE COMPANY	0.01%	158	22	\$40,977	\$0	\$45,368	\$2,073	110.72%
120	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.04%	109	296	\$206,579	\$0	\$855,053	\$20,699	413.91%
121	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.93%	28	620	\$5,456,210	\$0	\$1,280,312	\$245,430	23.47%
122	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.01%	138	178	\$86,108	\$0	\$326,686	\$11,361	379.39%
123	MEMBERS LIFE INSURANCE COMPANY	0.00%	198	1	\$3,587	\$0	\$0	\$106	0.00%
124	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.58%	41	1,446	\$3,385,333	\$0	\$3,549,032	\$517,939	104.84%
125	METLIFE INVESTORS USA INSURANCE COMPANY	3.62%	8	3,122	\$21,170,150	\$0	\$0	\$1,184,243	0.00%
126	METROPOLITAN LIFE INSURANCE COMPANY	0.51%	44	1,550	\$2,995,988	\$0	\$5,582,006	\$129,322	186.32%
127	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.36%	54	4,574	\$2,107,324	\$0	\$6,159,959	\$308,061	292.31%
128	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.00%	178	23	\$14,252	\$0	\$19,552	\$970	137.19%
129	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	171	37	\$19,846	\$0	\$0	\$3,074	0.00%
130	MINNESOTA LIFE INSURANCE COMPANY	0.18%	71	489	\$1,069,225	\$0	-\$10,042	\$175,493	-0.94%
131	MODERN WOODMEN OF AMERICA	0.44%	48	3,942	\$2,595,379	\$0	\$2,203,048	\$207,458	84.88%
132	MONUMENTAL LIFE INSURANCE COMPANY	0.22%	66	1,539	\$1,260,283	\$0	\$1,354,678	\$69,252	107.49%
133	MONY LIFE INSURANCE COMPANY OF AMERICA	0.05%	94	152	\$303,307	\$0	\$380,722	\$17,292	125.52%
134	MTL INSURANCE COMPANY	0.02%	133	172	\$103,202	\$0	\$21,471	\$17,992	20.80%
135	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	212	1	\$1,205	\$0	\$0	\$90	0.00%
136	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	190	17	\$6,378	\$0	\$5,938	\$623	93.10%
137	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN	0.01%	141	214	\$79,641	\$0	\$152,067	\$9,511	190.94%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

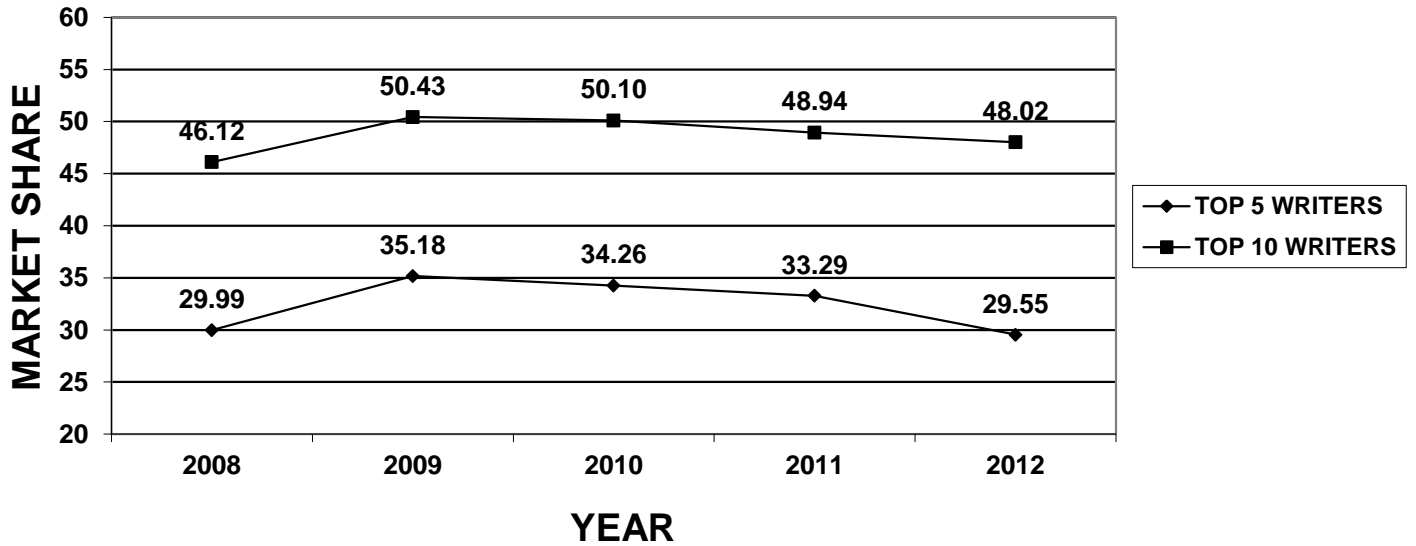
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.02%	131	339	\$110,340	\$0	\$437,917	\$19,809	396.88%
139	NATIONAL LIFE INSURANCE COMPANY	0.08%	84	436	\$450,614	\$0	\$582,642	\$55,996	129.30%
140	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.20%	68	789	\$1,159,828	\$4,856	\$844,753	\$43,454	73.25%
141	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	0.26%	61	239	\$1,532,300	\$0	\$381,940	\$124,253	24.93%
142	NATIONWIDE LIFE INSURANCE COMPANY	0.01%	140	99	\$82,151	\$0	\$240,813	\$9,419	293.13%
143	NEW ENGLAND LIFE INSURANCE COMPANY	0.85%	30	6	\$4,983,419	\$0	\$10,926	\$1,134	0.22%
144	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATION	4.53%	5	8,072	\$26,438,310	\$0	\$14,319,474	\$2,438,225	54.16%
145	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH INSURANCE	0.71%	37	2,540	\$4,155,800	\$0	\$3,167,682	\$502,721	76.22%
146	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	4.09%	6	434	\$23,861,181	\$0	\$1,276,582	\$483,144	5.35%
147	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA	0.01%	139	140	\$83,703	\$0	\$52,758	\$8,650	63.03%
148	OHIO NATIONAL LIFE ASSURANCE CORPORATION	1.11%	25	1,097	\$6,481,303	\$0	\$11,250,362	\$320,045	173.58%
149	OHIO STATE LIFE INSURANCE COMPANY THE	0.13%	76	1,413	\$775,577	\$0	\$974,344	\$82,544	125.63%
150	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	192	9	\$5,484	\$0	\$0	\$0	0.00%
151	PACIFIC LIFE INSURANCE COMPANY	3.62%	9	2,920	\$21,129,750	\$93,048	\$28,088,799	\$3,562,750	133.38%
152	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	203	1	\$2,452	\$0	\$25,730	\$50	1049.35%
153	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	189	0	\$6,392	\$0	\$66,460	\$0	1039.74%
154	PAUL REVERE VARIABLE ANNUITY INSURANCE COMPANY	0.01%	144	148	\$70,639	\$0	\$300,670	\$8,306	425.64%
155	PEKIN LIFE INSURANCE COMPANY	0.03%	115	242	\$157,035	\$0	\$65,646	\$19,319	41.80%
156	PENN INSURANCE AND ANNUITY COMPANY THE	0.50%	45	355	\$2,932,207	\$0	\$642,617	\$162,943	21.92%
157	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.77%	33	1,122	\$4,481,395	\$0	\$258,732	\$238,515	5.77%
158	PENNSYLVANIA LIFE INSURANCE COMPANY	0.04%	99	264	\$256,060	\$0	\$38,000	\$13,126	14.84%
159	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMPANY	0.00%	213	1	\$1,200	\$0	\$8,949	\$50	745.75%
160	PHILADELPHIA VARIABLE INSURANCE COMPANY	0.76%	34	535	\$4,460,200	\$0	\$3,197,961	\$483,863	71.70%
161	PHOENIX LIFE AND ANNUITY COMPANY	0.02%	132	12	\$105,098	\$0	\$0	\$20,450	0.00%
162	PHOENIX LIFE INSURANCE COMPANY	0.03%	117	152	\$149,864	\$0	\$376,389	\$16,254	251.15%
163	PIONEER AMERICAN INSURANCE COMPANY	0.00%	193	8	\$5,090	\$0	\$289	\$506	5.68%
164	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.12%	77	509	\$704,324	\$0	\$443,517	\$61,157	62.97%
165	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	206	7	\$2,072	\$0	\$1,509	\$364	72.83%
166	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	210	77	\$1,746	\$0	\$38,794	\$1,746	2221.88%
167	PRESIDENTIAL LIFE INSURANCE COMPANY	0.00%	226	22	\$0	\$0	\$0	\$2,549	N/A
168	PRINCIPAL LIFE INSURANCE COMPANY	1.37%	19	2,274	\$7,977,681	\$0	\$2,571,478	\$823,921	32.23%
169	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	1.48%	18	437	\$8,656,231	\$0	\$51,298	\$277,070	0.59%
170	PROFESSIONAL INSURANCE COMPANY	0.00%	217	2	\$892	\$0	\$0	\$100	0.00%
171	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	200	4	\$3,437	\$0	\$2,231	\$476	64.91%
172	PROTECTIVE LIFE INSURANCE COMPANY	1.35%	20	7,960	\$7,855,475	\$0	\$76,717,023	\$1,664,054	976.61%
173	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.13%	75	12,557	\$783,445	\$0	\$822,581	\$272,303	105.00%
174	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	0.00%	221	2	\$597	\$0	\$0	\$87	0.00%
175	PRUCO LIFE INSURANCE COMPANY	2.64%	11	2,602	\$15,433,415	\$0	\$3,774,154	\$762,672	24.45%
176	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.04%	102	360	\$242,050	\$33,565	\$696,144	\$22,028	301.47%
177	PYRAMID LIFE INSURANCE COMPANY	0.01%	162	83	\$36,051	\$0	\$45,800	\$2,325	127.04%
178	RELIASTAR STANDARD LIFE INSURANCE COMPANY	0.00%	205	20	\$2,281	\$0	\$0	\$1,187	0.00%
179	RELIASTAR LIFE INSURANCE COMPANY	0.68%	39	2,830	\$3,995,956	\$0	\$4,916,275	\$424,635	123.03%
180	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.09%	80	2,364	\$521,158	\$0	\$660,869	\$63,212	126.81%
181	RIVERSOURCE LIFE INSURANCE COMPANY	0.68%	40	1,681	\$3,949,521	\$0	\$2,983,676	\$241,498	75.55%
182	ROYAL NEIGHBORS OF AMERICA	0.02%	123	415	\$131,085	\$0	\$43,645	\$16,866	33.30%
183	SAGICOR LIFE INSURANCE COMPANY	0.01%	143	53	\$72,136	\$0	\$0	\$3,371	0.00%
184	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.02%	137	502	\$87,782	\$0	\$103,455	\$35,892	117.85%
185	SECURITY LIFE OF DENVER INSURANCE COMPANY	2.08%	14	1,915	\$12,119,325	\$0	\$4,731,798	\$1,004,485	39.04%
186	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW ENGLAND	0.00%	168	20	\$23,805	\$0	\$0	\$2,770	0.00%
187	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.02%	134	42	\$102,791	\$0	\$62,209	\$3,490	60.52%
188	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.04%	103	330	\$232,062	\$0	\$310,433	\$26,165	133.77%
189	SETTLERS LIFE INSURANCE COMPANY	0.00%	191	8	\$5,636	\$0	\$0	\$334	0.00%
190	SHELTER LIFE INSURANCE COMPANY	1.27%	21	14,216	\$7,414,443	\$0	\$5,550,920	\$5,381	74.87%
191	STANDARD INSURANCE COMPANY	0.01%	157	81	\$41,018	\$33,069	\$7,208	\$4,774	98.19%
192	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	226	6	\$0	\$0	\$0	\$290	N/A
193	STATE FARM LIFE INSURANCE COMPANY	6.48%	2	49,629	\$37,823,602	\$0	\$26,137,313	\$4,564,888	69.10%
194	STATE LIFE INSURANCE COMPANY	0.04%	101	593	\$245,585	\$0	\$122,445	\$8,368	49.86%
195	STATE MUTUAL INSURANCE COMPANY	0.00%	173	4	\$17,988	\$0	\$0	\$88	0.00%
196	STONEBRIDGE LIFE INSURANCE COMPANY	0.01%	154	68	\$43,051	\$0	\$0	\$3,344	0.00%
197	SUN LIFE ASSURANCE COMPANY OF CANADA	1.03%	26	718	\$5,996,793	\$804,654	\$4,871,067	\$670,389	94.65%
198	SUN LIFE ASSURANCE OF CANADA (US)	0.01%	163	21	\$31,736	\$0	\$0	\$2,100	0.00%
199	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.01%	149	79	\$56,430	\$0	\$31,540	\$8,636	55.89%
200	SURETY LIFE INSURANCE COMPANY	0.06%	90	662	\$353,758	\$0	\$640,276	\$48,652	180.99%
201	SYMETRA LIFE INSURANCE COMPANY	0.33%	57	3,684	\$1,930,362	\$0	\$1,767,739	\$256,695	91.58%
202	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	176	62	\$15,552	\$0	\$15,932	\$1,500	102.44%
203	TEXAS LIFE INSURANCE COMPANY	0.40%	50	8,343	\$2,347,482	\$0	\$721,318	\$287,198	30.73%
204	THRIVENT FINANCIAL FOR LUTHERANS	3.64%	7	35,110	\$21,248,981	\$0	\$22,475,671	\$2,481,009	105.77%
205	TIAA-CREF LIFE INSURANCE COMPANY	1.26%	22	53	\$7,355,522	\$0	\$8,676	\$48,795	0.12%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

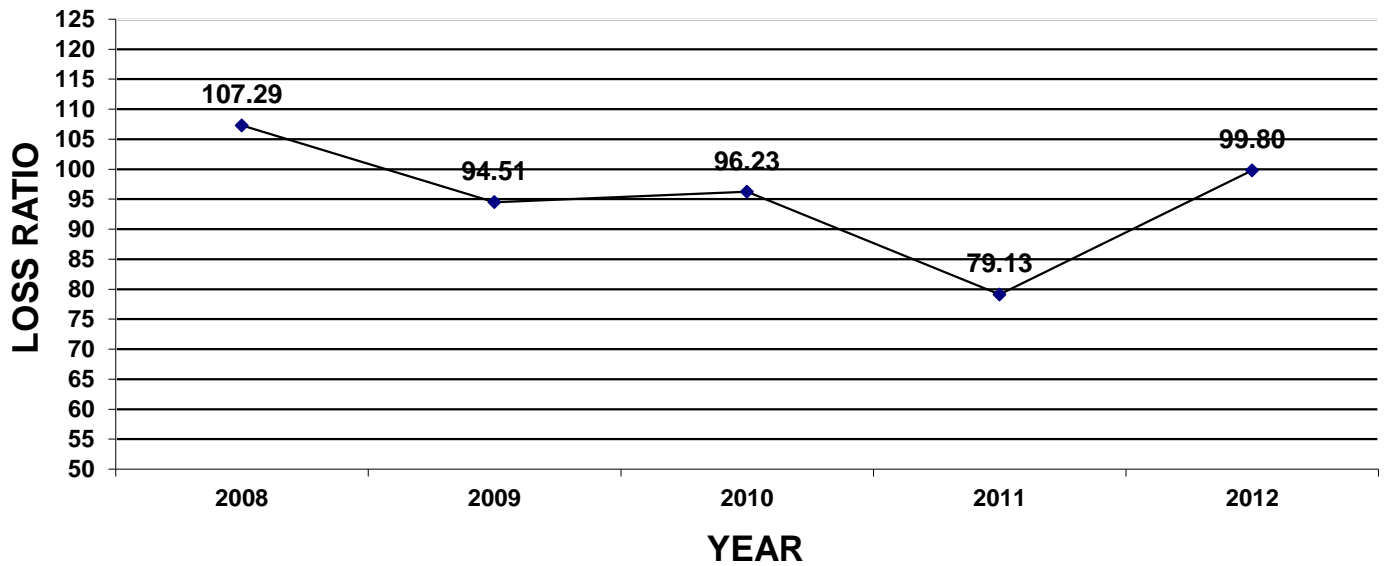
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	TIME INSURANCE COMPANY	0.06%	89	739	\$355,085	\$0	\$608,178	\$44,750	171.28%
207	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN'	0.00%	177	6	\$14,489	\$0	\$0	\$2,550	0.00%
208	TRANSAMERICA LIFE INSURANCE COMPANY	3.51%	10	9,929	\$20,501,896	\$0	\$30,558,526	\$1,599,516	149.05%
209	TRUSTMARK INSURANCE COMPANY	0.02%	127	153	\$118,962	\$0	\$251,156	\$8,272	211.12%
210	U S FINANCIAL LIFE INSURANCE COMPANY	0.16%	73	566	\$940,827	\$0	\$1,128,735	\$64,435	119.97%
211	ULLICO LIFE INSURANCE COMPANY	0.00%	165	43	\$25,628	\$0	\$2,794	\$2,440	10.90%
212	UNIFIED LIFE INSURANCE COMPANY	0.00%	180	17	\$13,893	\$0	\$25,387	\$943	182.73%
213	UNION BANKERS INSURANCE COMPANY	0.00%	226	1	\$0	\$0	\$0	\$60	N/A
214	UNION CENTRAL LIFE INSURANCE COMPANY	0.36%	56	2,161	\$2,084,117	\$0	\$2,010,981	\$228,161	96.49%
215	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	186	57	\$9,592	\$0	\$18,095	\$870	188.65%
216	UNION LABOR LIFE INSURANCE COMPANY	0.00%	199	2	\$3,505	\$0	\$0	\$52	0.00%
217	UNION SECURITY INSURANCE COMPANY	0.01%	148	113	\$57,063	\$0	\$112,520	\$3,814	197.19%
218	UNITED AMERICAN INSURANCE COMPANY	0.00%	222	9	\$571	\$0	\$11,559	\$157	2024.34%
219	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	225	0	\$216	\$0	\$2,137	\$0	989.35%
220	UNITED FIDELITY LIFE INSURANCE COMPANY	0.01%	152	164	\$48,734	\$0	\$93,089	\$5,315	191.01%
221	UNITED HERITAGE LIFE INSURANCE COMPANY	0.02%	119	245	\$140,708	\$0	\$71,862	\$10,736	51.07%
222	UNITED INSURANCE COMPANY OF AMERICA	0.00%	185	32	\$10,720	\$0	\$6,242	\$411	58.23%
223	UNITED LIFE INSURANCE COMPANY	0.09%	82	687	\$497,174	\$0	\$983,272	\$58,954	197.77%
224	UNITED OF OMAHA LIFE INSURANCE COMPANY	1.20%	24	4,575	\$7,001,855	\$0	\$3,193,564	\$583,505	45.61%
225	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.02%	130	64	\$113,501	\$0	\$192,116	\$21,166	169.26%
226	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.02%	128	938	\$113,795	\$0	\$349,848	\$16,554	307.44%
227	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMPAN	0.01%	147	27	\$58,898	\$0	\$250,000	\$4,405	424.46%
228	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.02%	136	29	\$94,192	\$0	\$1,510,639	\$4,091	1603.79%
229	USAA LIFE INSURANCE COMPANY	0.36%	55	1,596	\$2,102,216	\$0	\$1,618,585	\$175,092	76.99%
230	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	226	871	\$0	\$0	\$0	\$35,540	N/A
231	WEST COAST LIFE INSURANCE COMPANY	0.38%	51	1,313	\$2,237,418	\$0	\$1,271,495	\$454,474	56.83%
232	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.09%	81	465	\$501,999	\$0	\$112,902	\$93,508	22.49%
233	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.55%	42	5,411	\$3,234,317	\$0	\$3,177,905	\$286,318	98.26%
234	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.33%	58	1,681	\$1,911,283	\$298,647	\$1,433,308	\$80,037	90.62%
235	WORLD INSURANCE COMPANY	0.01%	146	113	\$61,204	\$0	\$125,000	\$8,024	204.24%
236	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	182	184	\$13,366	\$0	\$2,008,182	\$27,118	15024.55%
TOTAL		100.00%		414,332	\$584,005,588	\$4,448,899	\$578,379,507	\$54,841,288	99.80%

MISSOURI INDIVIDUAL UNIVERSAL LIFE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

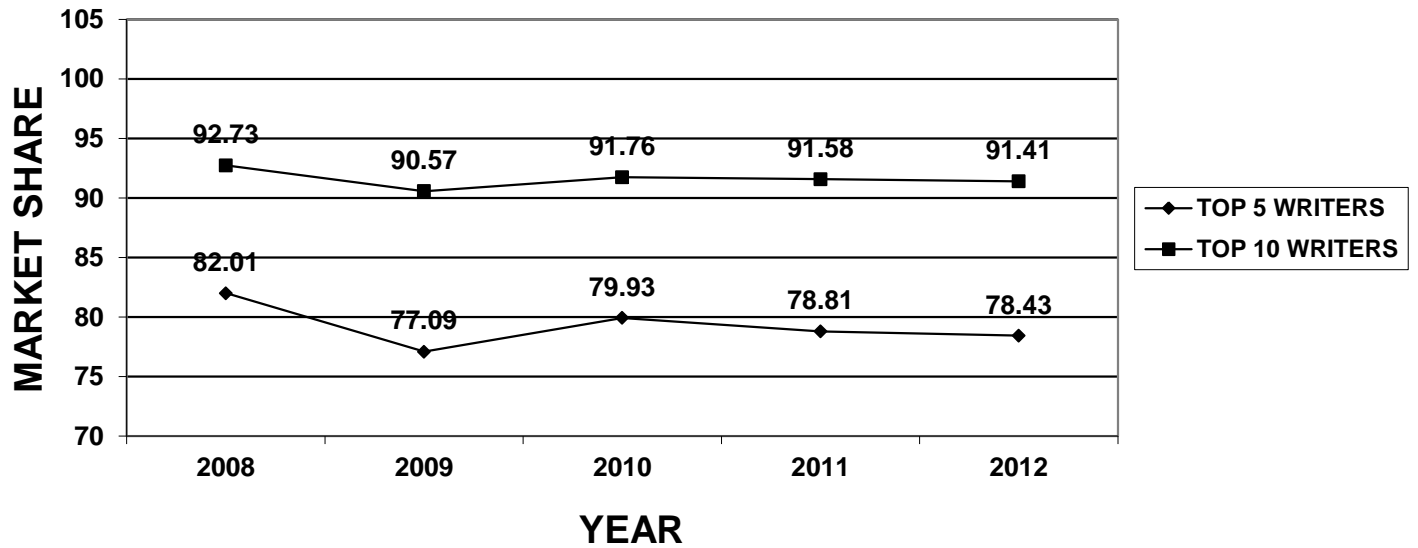


**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL GRADED DEATH BENEFITS**

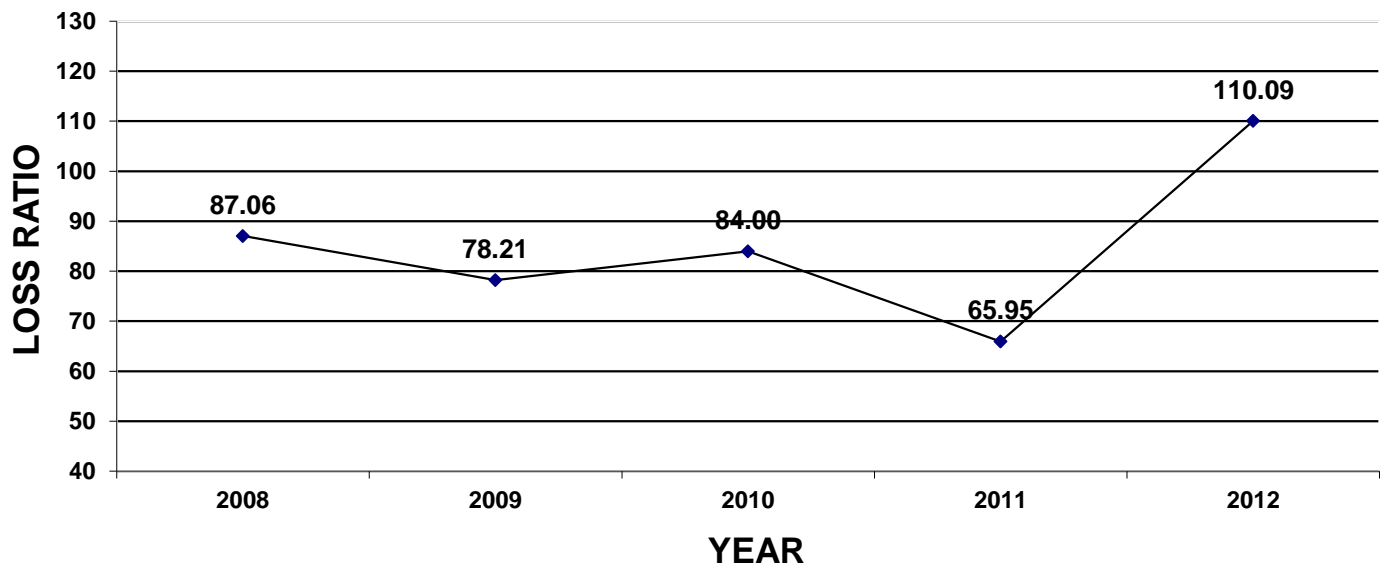
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AAA LIFE INSURANCE COMPANY	8.45%	3	1,665	\$812,933	\$0	\$526,547	\$15,020	64.77%
2	ABILITY INSURANCE COMPANY	0.00%	49	1	\$0	\$0	\$0	\$4	N/A
3	AMERICAN CONTINENTAL INSURANCE COMPANY	0.15%	19	22	\$14,904	\$0	\$0	\$227	0.00%
4	AMERICAN GENERAL LIFE INSURANCE CO	1.91%	10	0	\$183,521	\$0	\$0	\$3,209	0.00%
5	AMERICAN INCOME LIFE INSURANCE CO	1.46%	13	247	\$140,832	\$0	\$42,416	\$1,754	30.12%
6	AMERICAN NATIONAL INSURANCE COMPANY	0.89%	15	634	\$85,588	\$0	\$102,771	\$818	120.08%
7	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.01%	40	7	\$1,303	\$0	\$0	\$106	0.00%
8	AMERITAS LIFE INSURANCE CORP	0.00%	49	731	\$0	\$0	\$0	\$121,302	N/A
9	ASSURITY LIFE INSURANCE COMPANY	0.16%	18	16	\$15,104	\$0	\$0	\$1,338	0.00%
10	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	49	26	\$0	\$0	\$0	\$195	N/A
11	BANKERS LIFE INSURANCE COMPANY	0.00%	49	1	\$0	\$0	\$0	\$10	N/A
12	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.01%	42	3	\$621	\$0	\$0	\$32	0.00%
13	CATHOLIC FINANCIAL LIFE	0.01%	41	5	\$778	\$0	\$0	\$14	0.00%
14	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	49	5	\$0	\$0	\$0	\$11	N/A
15	CMFG LIFE INSURANCE COMPANY	0.06%	27	14	\$5,836	\$0	\$0	\$71	0.00%
16	COLONIAL PENN LIFE INSURANCE COMPANY	2.37%	8	2,593	\$227,786	\$0	\$304,206	\$2,082	133.55%
17	COMBINED INSURANCE CO OF AMERICA	0.00%	49	7	\$0	\$0	\$0	\$5	N/A
18	CONTINENTAL GENERAL INSURANCE COMPANY	0.17%	17	30	\$16,430	\$0	\$18,710	\$215	113.88%
19	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	46	1	\$155	\$0	\$0	\$25	0.00%
20	CSA FRATERNAL LIFE	0.04%	33	31	\$4,169	\$0	\$2,626	\$319	62.99%
21	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.92%	14	359	\$88,370	\$0	\$111,235	\$2,568	125.87%
22	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.09%	22	35	\$9,076	\$0	\$5,642	\$296	62.16%
23	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	48	88	\$3	\$0	\$27,881	\$387	929366.67%
24	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	49	470	\$0	\$0	\$0	\$2,037	N/A
25	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.10%	21	32	\$9,757	\$0	\$6,432	\$1,735	65.92%
26	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	49	2	\$0	\$0	\$0	\$76	N/A
27	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	2.52%	7	202	\$242,169	\$0	\$152,716	\$3,106	63.06%
28	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.06%	26	124	\$5,922	\$0	\$14,619	\$169	246.86%
29	GLENER LIFE INSURANCE SOCIETY	0.11%	20	20	\$10,600	\$0	\$0	\$43	0.00%
30	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE C	0.00%	49	19	\$0	\$0	\$0	\$130	N/A
31	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	47	1	\$41	\$0	\$0	\$5	0.00%
32	HARTFORD LIFE INSURANCE COMPANY	0.00%	49	0	\$0	\$0	\$1,624,332	\$0	N/A
33	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.29%	16	44	\$27,859	\$0	\$25,000	\$282	89.74%
34	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.06%	28	26	\$5,698	\$0	\$3,797	\$185	66.64%
35	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.01%	39	13	\$1,358	\$0	\$0	\$249	0.00%
36	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	49	632	\$0	\$0	\$1,819,408	\$11,638	N/A
37	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	49	2	\$0	\$0	\$0	\$25	N/A
38	LINCOLN HERITAGE LIFE INSURANCE COMPANY	8.19%	4	1,630	\$788,557	\$0	\$414,960	\$4,173	52.62%
39	MEDICO INSURANCE COMPANY	0.05%	31	52	\$4,678	\$0	\$2,690	\$110	57.50%
40	MONUMENTAL LIFE INSURANCE COMPANY	2.21%	9	621	\$212,600	\$0	\$142,106	\$2,588	66.84%
41	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	43	1	\$267	\$0	\$0	\$23	0.00%
42	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.04%	35	38	\$3,398	\$0	\$4,833	\$285	142.23%
43	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	44	2	\$184	\$0	\$0	\$83	0.00%
44	PHYSICIANS LIFE INSURANCE COMPANY	31.81%	1	7,350	\$3,061,837	\$0	\$3,014,880	\$38,337	98.47%
45	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	49	1	\$0	\$0	\$0	\$0	N/A
46	RELIABLE LIFE INSURANCE COMPANY	25.32%	2	12,999	\$2,437,314	\$0	\$1,424,201	\$21,837	58.43%
47	RESERVE NATIONAL INSURANCE COMPANY	0.06%	29	29	\$5,527	\$0	\$2,418	\$75	43.75%
48	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.03%	36	38	\$2,614	\$0	\$20,854	\$75	797.78%
49	STONEBRIDGE LIFE INSURANCE COMPANY	1.77%	11	542	\$170,151	\$0	\$242,720	\$1,919	142.65%
50	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.02%	38	9	\$1,472	\$0	\$7,472	\$23	507.61%
51	TRUSTMARK INSURANCE COMPANY	0.07%	25	16	\$6,485	\$0	\$2,235	\$120	34.46%
52	UNION FIDELITY LIFE INSURANCE COMPANY	0.05%	30	42	\$5,243	\$0	\$7,251	\$100	138.30%
53	UNITED AMERICAN INSURANCE COMPANY	0.03%	37	6	\$2,526	\$0	\$0	\$59	0.00%
54	UNITED FIDELITY LIFE INSURANCE COMPANY	0.07%	23	136	\$6,939	\$0	\$0	\$708	0.00%
55	UNITED HERITAGE LIFE INSURANCE COMPANY	4.66%	5	883	\$448,707	\$0	\$236,186	\$3,967	52.64%
56	UNITED HOME LIFE INSURANCE COMPANY	1.64%	12	189	\$157,974	\$0	\$0	\$2,188	0.00%
57	UNITED INSURANCE COMPANY OF AMERICA	0.05%	32	15	\$4,669	\$0	\$1,033	\$41	22.12%
58	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.04%	34	23,560	\$3,508	\$0	\$0	\$186,528	0.00%
59	UNITED SECURITY ASSURANCE COMPANY OF PENNSYLV	0.00%	45	2	158	\$0	\$0	\$14	0.00%
60	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	49	2	0	\$0	\$0	\$4	N/A
61	VANTIS LIFE INSURANCE COMPANY	0.00%	49	0	0	\$0	\$7,000	\$0	N/A
62	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	49	3	\$0	\$0	\$0	\$11	N/A
63	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	3.98%	6	702	\$382,779	\$31,394	\$227,600	\$3,654	67.66%
64	WESTERN CATHOLIC UNION	0.07%	24	31	\$6,613	\$0	\$17,783	\$230	268.91%
65	WORLD INSURANCE COMPANY	0.00%	49	53	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		57,060	\$9,625,013	\$31,394	\$10,564,560	\$436,840	

MISSOURI INDIVIDUAL GRADED DEATH BENEFITS INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

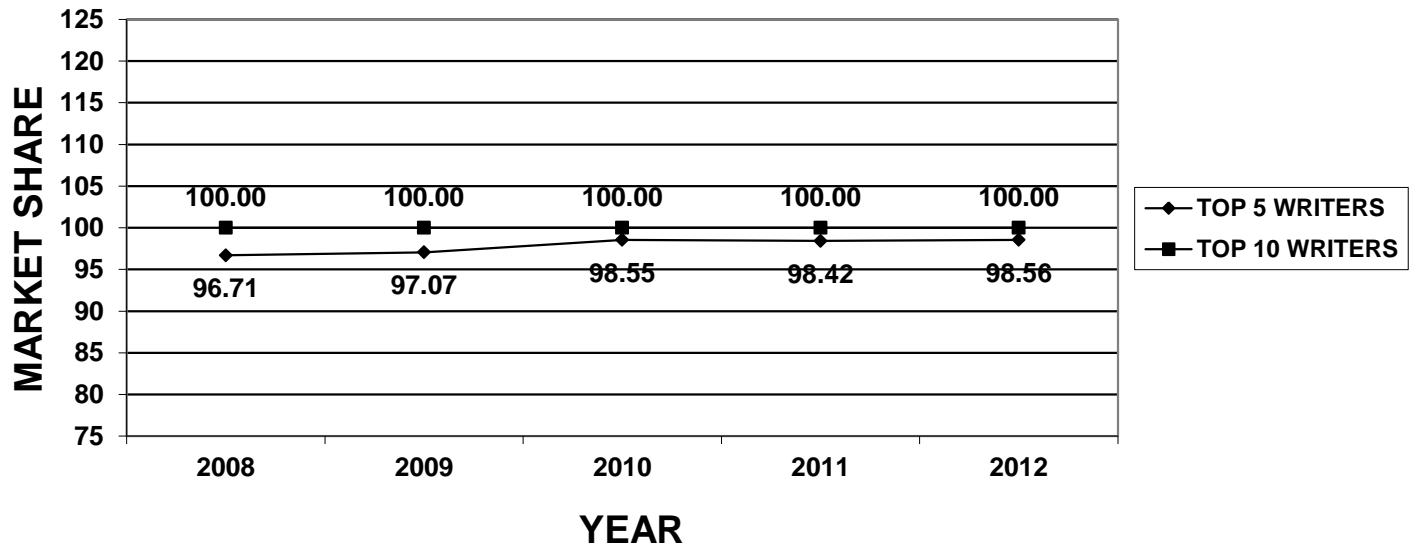


**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL CREDIT LIFE**

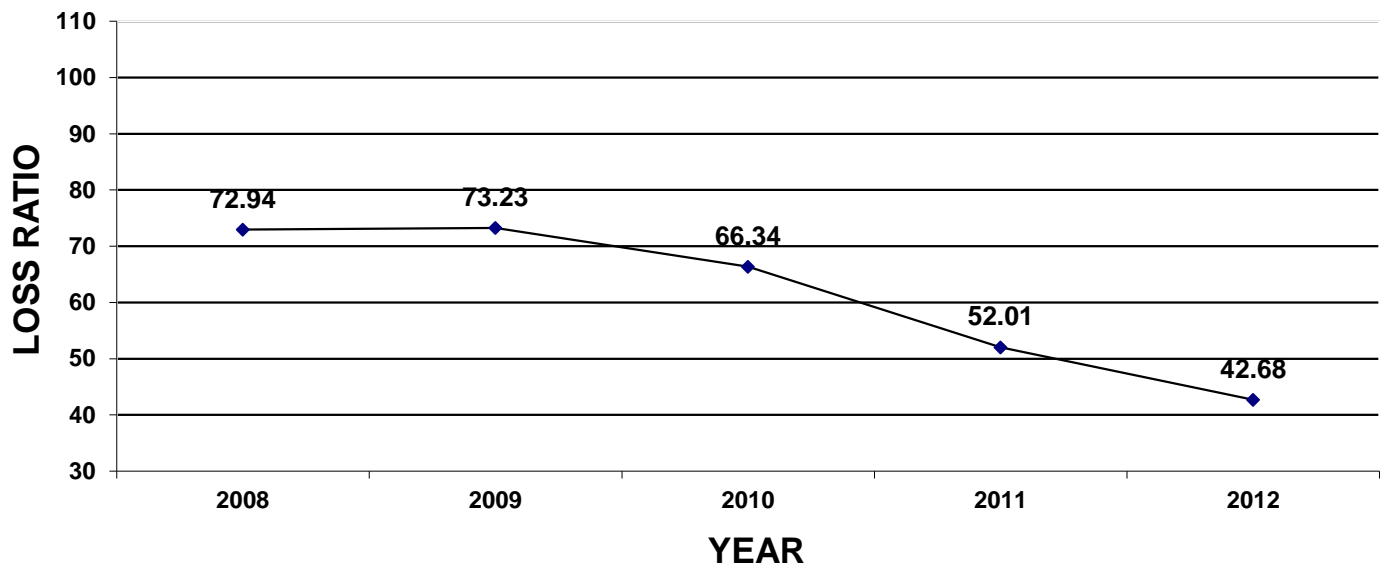
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN FEDERATED LIFE INSURANCE COMPAN	37.85%	2	14,133	\$467,703	\$0	\$233,996	\$40,177	50.03%
2	AMERICAN NATIONAL INSURANCE COMPANY	38.83%	1	5,230	\$479,814	\$0	\$111,346	\$37,169	23.21%
3	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	7.08%	4	7	\$87,454	\$0	\$0	\$15	0.00%
4	CHEROKEE NATIONAL LIFE INSURANCE COMPANY	8.22%	3	1,348	\$101,619	\$0	\$95,805	\$7,860	94.28%
5	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	8	2,562	\$0	\$0	\$0	\$0	N/A
6	MIDWEST NATIONAL LIFE INSURANCE COMPANY C	0.00%	8	86	-\$36	\$0	\$0	\$377	0.00%
7	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	8	2	\$0	\$0	\$0	\$5	N/A
8	PROTECTIVE LIFE INSURANCE COMPANY	6.57%	5	807	\$81,148	\$0	\$68,065	\$9,581	83.88%
9	SHELTER LIFE INSURANCE COMPANY	1.40%	6	233	\$17,353	\$0	\$18,182	\$2,101	104.78%
10	UNITED STATES LIFE INSURANCE COMPANY NEW	0.04%	7	\$0	\$531	\$0	\$0	\$0	0.00%
TOTAL		100.00%		24,408	\$1,235,586	\$0	\$527,394	\$97,285	42.68%

MISSOURI INDIVIDUAL CREDIT LIFE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE LIFE**

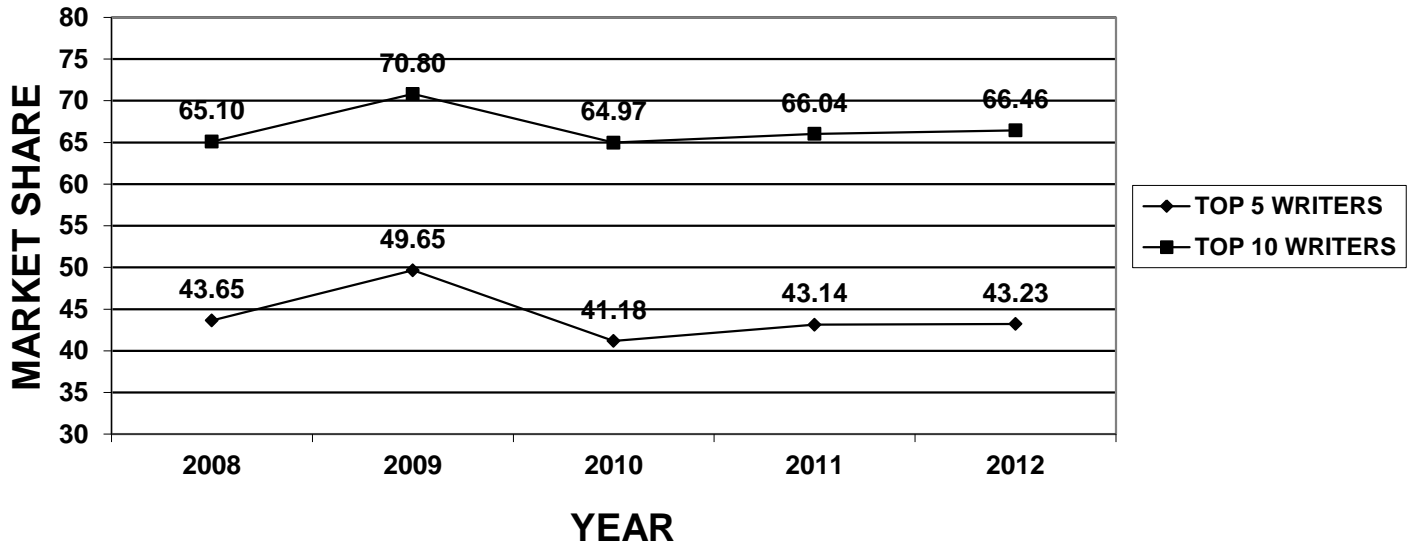
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.01%	61	17	\$22,365	\$0	\$0	\$3,351	0.00%
2	AMERICAN FAMILY LIFE INSURANCE COMPANY	1.36%	19	2,256	\$2,047,805	\$0	\$893,655	\$305,427	43.64%
3	AMERICAN GENERAL LIFE INSURANCE CO	2.13%	13	3,932	\$3,198,589	\$0	\$5,862,258	\$549,391	183.28%
4	AMERICAN NATIONAL INSURANCE COMPANY	0.19%	42	350	\$285,066	\$0	\$314,762	\$94,308	110.42%
5	AMERICAN UNITED LIFE INSURANCE COMPANY	0.27%	38	190	\$409,046	\$0	\$952,771	\$60,986	232.93%
6	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.01%	63	14	\$9,811	\$0	\$13,153	\$2,457	134.06%
7	AXA EQUITABLE LIFE INSURANCE COMPANY	9.62%	2	8,153	\$14,442,859	\$0	\$19,421,236	\$3,176,235	134.47%
8	BANNER LIFE INSURANCE COMPANY	0.27%	39	482	\$402,862	\$0	\$158,029	\$4,433	39.23%
9	C M LIFE INSURANCE COMPANY	0.46%	32	385	\$695,141	\$0	\$50,000	\$99,029	7.19%
10	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	70	9	\$0	\$0	\$298	\$1,502	N/A
11	CMFG LIFE INSURANCE COMPANY	0.32%	36	605	\$483,478	\$65,273	\$425,827	\$81,337	101.58%
12	COLUMBUS LIFE INSURANCE COMPANY	0.02%	57	8	\$27,215	\$0	\$13,682	\$3,502	50.27%
13	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.36%	35	750	\$546,903	\$0	\$2,259,699	\$150,101	413.18%
14	CONNECTICUT GENERAL LIFE INS CO	0.02%	58	10	\$26,723	\$0	\$51,258	\$2,877	191.81%
15	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.02%	59	35	\$25,659	\$0	\$9,342	\$3,514	36.41%
16	FARMERS NEW WORLD LIFE INSURANCE COMPANY	1.22%	23	2,666	\$1,826,296	\$0	-\$71,410	\$293,292	-3.91%
17	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	70	1	\$0	\$0	\$0	\$45	N/A
18	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	69	1	\$660	\$0	\$0	\$305	0.00%
19	FIRST INVESTORS LIFE INSURANCE COMPANY	0.06%	50	240	\$94,908	\$0	\$134,711	\$14,244	141.94%
20	GENERAL AMERICAN LIFE INSURANCE COMPANY	3.03%	11	2,577	\$4,555,291	\$1,338,107	\$3,858,132	\$707,381	114.07%
21	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.19%	43	233	\$280,341	\$0	\$168,198	\$48,724	60.00%
22	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.02%	56	9	\$33,852	\$0	\$0	\$2,605	0.00%
23	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.24%	40	140	\$357,697	\$0	\$0	\$30,936	0.00%
24	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	10.14%	1	3,957	\$15,224,239	\$0	\$19,929,256	\$1,387,294	130.90%
25	HARTFORD LIFE INSURANCE COMPANY	0.29%	37	11,705	\$429,472	\$0	\$1,826,824	\$1,186,409	425.37%
26	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	70	6	\$0	\$0	\$0	\$441	N/A
27	INTEGRITY LIFE INSURANCE COMPANY	0.01%	62	21	\$14,779	\$0	\$112,116	\$2,301	758.62%
28	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.16%	45	33	\$243,661	\$0	\$0	\$19,531	0.00%
29	KANSAS CITY LIFE INSURANCE COMPANY	0.38%	34	303	\$569,175	\$0	\$761,612	\$85,483	133.81%
30	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.01%	64	13	\$8,628	\$0	\$18,617	\$1,198	215.77%
31	LINCOLN BENEFIT LIFE COMPANY	0.77%	27	813	\$1,159,551	\$0	\$1,852,301	\$217,106	159.74%
32	LINCOLN NATIONAL LIFE INSURANCE COMPANY	5.24%	7	3,369	\$7,871,921	\$0	\$18,767,548	\$996,718	238.41%
33	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPAN	0.72%	28	536	\$1,083,921	\$0	\$1,922	\$173,144	0.18%
34	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.23%	41	344	\$343,908	\$0	\$1,847,830	\$117,802	537.30%
35	METLIFE INVESTORS INSURANCE COMPANY	0.00%	70	0	\$0	\$0	\$5,794	\$0	N/A
36	METROPOLITAN LIFE INSURANCE COMPANY	3.35%	10	4,986	\$5,026,370	\$0	\$7,607,593	\$691,585	151.35%
37	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.15%	47	444	\$221,536	\$0	\$162,440	\$39,987	73.32%
38	MINNESOTA LIFE INSURANCE COMPANY	8.76%	3	2,882	\$13,148,531	\$0	\$4,434,671	\$1,245,694	33.73%
39	MML BAY STATE LIFE INSURANCE COMPANY	0.56%	30	775	\$838,644	\$0	\$908,616	\$123,176	108.34%
40	MONUMENTAL LIFE INSURANCE COMPANY	0.00%	70	10	\$0	\$0	\$0	\$1,330	N/A
41	MONY LIFE INSURANCE COMPANY OF AMERICA	1.53%	18	573	\$2,301,429	\$0	\$512,042	\$188,977	22.25%
42	NATIONAL LIFE INSURANCE COMPANY	0.03%	53	54	\$41,767	\$0	\$22,850	\$12,187	54.71%
43	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN	1.66%	16	264	\$2,497,237	\$0	\$53,130	\$226,595	2.13%
44	NATIONWIDE LIFE INSURANCE COMPANY	1.33%	20	1,197	\$1,993,755	\$0	\$13,122,182	\$399,482	658.16%
45	NEW ENGLAND LIFE INSURANCE COMPANY	0.43%	33	1,815	\$645,244	\$0	\$8,335,955	\$434,042	1291.91%
46	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR	0.02%	60	92	\$23,665	\$0	\$32,845	\$3,442	138.79%
47	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	7.99%	4	3,877	\$11,994,487	\$2,036,775	\$12,444,714	\$920,233	120.73%
48	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.84%	25	589	\$1,264,745	\$0	\$996,289	\$157,784	78.77%
49	PACIFIC LIFE INSURANCE COMPANY	6.72%	5	1,390	\$10,094,193	\$0	\$7,465,263	\$1,033,340	73.96%
50	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMPAN	0.00%	70	4	\$0	\$0	\$0	\$22,500	N/A
51	PHL VARIABLE INSURANCE COMPANY	0.62%	29	315	\$925,188	\$0	\$81,821	\$137,990	8.84%
52	PHOENIX LIFE AND ANNUITY COMPANY	0.00%	67	7	\$4,206	\$0	\$617,099	\$6,867	14671.87%
53	PHOENIX LIFE INSURANCE COMPANY	0.93%	24	1,314	\$1,400,242	\$0	\$4,875,592	\$548,258	348.20%
54	PROTECTIVE LIFE INSURANCE COMPANY	0.83%	26	1,118	\$1,248,280	\$0	\$12,190,770	\$264,428	976.61%
55	PRUCO LIFE INSURANCE COMPANY	4.61%	8	8,565	\$6,918,783	\$0	\$12,229,617	\$889,260	176.76%
56	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPOR	0.03%	54	34	\$40,362	\$0	\$5,762	\$9,923	14.28%
57	PRUDENTIAL INSURANCE COMPANY OF AMERICA TR	5.55%	6	12,345	\$8,331,306	\$499,748	\$14,058,973	\$997,061	174.75%
58	RELIASTAR LIFE INSURANCE COMPANY	1.60%	17	1,056	\$2,407,753	\$0	\$3,684,631	\$304,903	153.03%
59	RELIASTAR LIFE INSURANCE COMPANY OF NEW YO	0.00%	68	4	\$2,529	\$0	\$0	\$150	0.00%
60	RIVERSOURCE LIFE INSURANCE COMPANY	4.47%	9	3,152	\$6,715,677	\$0	\$7,170,717	\$936,909	106.78%
61	SECURITY LIFE OF DENVER INSURANCE COMPANY	1.99%	14	381	\$2,991,920	\$0	\$869,745	\$415,542	29.07%
62	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	66	9	\$4,348	\$0	\$0	\$1,750	0.00%
63	STATE FARM LIFE INSURANCE COMPANY	1.33%	21	2,342	\$1,989,357	\$0	\$2,604,360	\$319,689	130.91%
64	SUN LIFE ASSURANCE OF CANADA (US)	2.62%	12	273	\$3,936,623	\$0	\$0	\$260,487	0.00%
65	SYMETRA LIFE INSURANCE COMPANY	0.05%	51	63	\$76,271	\$0	\$154,255	\$8,902	202.25%
66	THRIVENT FINANCIAL FOR LUTHERANS	1.27%	22	1,614	\$1,910,739	\$0	\$1,061,052	\$249,889	55.53%
67	THRIVENT LIFE INSURANCE COMPANY	0.07%	49	112	\$98,471	\$0	\$56,530	\$14,245	57.41%
68	TRANSAMERICA ADVISORS LIFE INSURANCE COMPAN	0.03%	55	203	\$38,128	\$0	\$5,214,360	\$48,462	13675.93%
69	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	0.00%	65	7	\$6,429	\$0	\$9,864	\$1,724	153.43%
70	TRANSAMERICA LIFE INSURANCE COMPANY	0.16%	46	506	\$240,308	\$0	\$3,984,916	\$192,997	1658.25%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE LIFE**

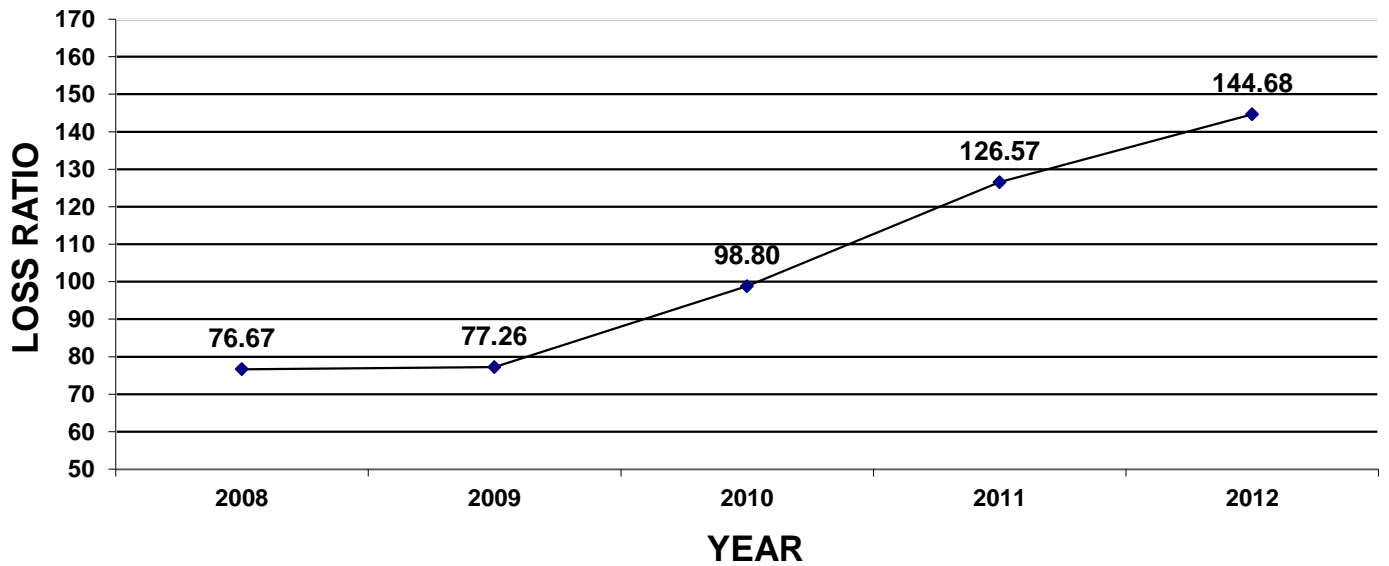
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
71	UNION CENTRAL LIFE INSURANCE COMPANY	0.16%	44	144	\$243,918	\$0	\$122,969	\$30,441	50.41%
72	UNION SECURITY INSURANCE COMPANY	0.47%	31	807	\$712,640	\$0	\$3,318,609	\$113,464	465.68%
73	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.07%	48	66	\$106,721	\$0	\$1,632	\$21,051	1.53%
74	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	1.92%	15	1,926	\$2,889,770	\$0	\$5,116,735	\$499,932	177.06%
75	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.05%	52	62	\$73,416	\$0	\$92,134	\$30,654	125.50%
TOTAL		100.00%		99,540	\$150,126,810	\$3,939,903	\$213,260,154	\$21,628,741	144.68%

MISSOURI INDIVIDUAL VARIABLE LIFE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AAA LIFE INSURANCE COMPANY	0.01%	120	38	\$130,730	\$0	\$30,334	\$0	23.20%
2	ACACIA LIFE INSURANCE CO	0.00%	222	51	\$0	\$0	\$176,985	\$0	N/A
3	AETNA LIFE INSURANCE COMPANY	0.00%	222	0	\$0	\$0	\$24,236	\$0	N/A
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AM	0.04%	91	2,999	\$580,667	\$0	\$9,573,440	\$0	1648.70%
5	ALLSTATE ASSURANCE COMPANY	0.00%	219	0	\$2	\$0	\$1,574	\$0	78700.00%
6	ALLSTATE LIFE INSURANCE COMPANY	0.02%	100	2,255	\$335,169	\$0	\$36,298,420	\$0	10829.89%
7	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOI	0.00%	222	0	\$0	\$0	\$204,868	\$0	N/A
8	AMERICAN AMICABLE LIFE INSURANCE COMPANY (	0.00%	135	81	\$50,008	\$0	\$0	\$0	0.00%
9	AMERICAN BANKERS LIFE ASSURANCE OF FLORID	0.00%	195	45	\$637	\$0	\$2,293	\$0	359.97%
10	AMERICAN EQUITY INVESTMENT LIFE INSURANCE (	0.29%	40	1,076	\$4,390,925	\$0	\$5,650,084	\$0	128.68%
11	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.14%	57	1,873	\$2,170,328	\$0	\$1,853,596	\$0	85.41%
12	AMERICAN FIDELITY ASSURANCE COMPANY	0.07%	75	2,098	\$1,101,276	\$0	\$1,444,154	\$0	131.13%
13	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	132	22	\$56,200	\$0	\$139,917	\$0	248.96%
14	AMERICAN GENERAL LIFE INSURANCE CO	1.46%	8	11,812	\$21,874,201	\$16,310	\$64,972,625	\$0	297.10%
15	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	197	33	\$600	\$0	\$18,165	\$0	3027.50%
16	AMERICAN HOME LIFE INSURANCE COMPANY	0.01%	115	101	\$165,669	\$0	\$27,766	\$0	16.76%
17	AMERICAN INCOME LIFE INSURANCE CO	0.00%	222	16	\$0	\$0	\$0	\$0	N/A
18	AMERICAN LIFE & SECURITY CORP	0.00%	222	7	\$0	\$0	\$4,326	\$0	N/A
19	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	137	371	\$46,576	\$0	\$82,672	\$0	177.50%
20	AMERICAN NATIONAL INSURANCE COMPANY	0.92%	15	3,305	\$13,807,978	\$0	\$16,486,168	\$0	119.40%
21	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	176	13	\$3,600	\$0	\$0	\$0	0.00%
22	AMERICAN RETIREMENT LIFE INSURANCE COMPAN	0.00%	222	146	\$0	\$0	\$161,278	\$0	N/A
23	AMERICAN UNDERWRITERS LIFE INSURANCE COMI	0.00%	133	9	\$52,600	\$0	\$140,729	\$0	267.55%
24	AMERICAN UNITED LIFE INSURANCE COMPANY	0.03%	96	406	\$385,141	\$89	\$2,228,673	\$0	578.69%
25	AMERICO FINANCIAL LIFE AND ANNUITY INSURANC	0.01%	119	116	\$137,140	\$0	\$657,010	\$0	479.08%
26	AMERITAS LIFE INSURANCE CORP	0.06%	80	103	\$899,678	\$314	\$184,437	\$0	20.54%
27	AMICA LIFE INSURANCE COMPANY	0.00%	182	9	\$2,750	\$0	\$74,528	\$0	2710.11%
28	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.02%	106	186	\$254,874	\$0	\$299,198	\$0	117.39%
29	ASSURED LIFE ASSOCIATION	0.00%	203	6	\$480	\$0	\$26,105	\$0	5438.54%
30	ASSURITY LIFE INSURANCE COMPANY	0.02%	109	203	\$225,404	\$0	\$609,336	\$0	270.33%
31	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.36%	35	1,043	\$5,385,416	\$0	\$2,276,746	\$0	42.28%
32	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	222	65	\$0	\$0	\$14,926	\$0	N/A
33	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	146	18	\$30,000	\$0	\$0	\$0	0.00%
34	AUTO OWNERS LIFE INSURANCE COMPANY	0.13%	60	1,427	\$1,990,728	\$0	\$1,056,662	\$0	53.08%
35	AVIVA LIFE AND ANNUITY COMPANY	0.19%	52	2,355	\$2,785,442	\$0	\$13,417,835	\$0	481.71%
36	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	140	426	\$41,507	\$511	\$2,038,380	\$0	4912.16%
37	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	190	5	\$1,200	\$0	\$0	\$0	0.00%
38	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	175	0	\$4,080	\$0	\$0	\$0	0.00%
39	BANKERS LIFE AND CASUALTY COMPANY	0.30%	39	4,002	\$4,445,658	\$0	\$16,455,038	\$0	370.14%
40	BANKERS LIFE INSURANCE COMPANY	0.15%	56	191	\$2,190,815	\$0	\$0	\$0	0.00%
41	BANNER LIFE INSURANCE COMPANY	0.00%	222	1	\$0	\$0	\$229,054	\$0	N/A
42	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	168	32	\$6,021	\$0	\$232,543	\$0	3862.20%
43	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	189	30	\$1,316	\$0	\$4,797	\$0	364.51%
44	BERKSHIRE HATHAWAY LIFE INSURANCE COMPAN	0.00%	139	6	\$44,000	\$0	\$194,941	\$0	443.05%
45	C M LIFE INSURANCE COMPANY	0.82%	19	2,816	\$12,345,283	\$0	\$11,244,576	\$0	91.08%
46	CANADA LIFE ASSURANCE COMPANY	0.00%	222	94	\$0	\$0	\$990,382	\$0	N/A
47	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	128	1,813	\$66,256	\$0	\$1,100,857	\$0	1661.52%
48	CAPITOL LIFE INSURANCE COMPANY	0.02%	98	32	\$373,306	\$0	\$59,508	\$0	15.94%
49	CATHOLIC FINANCIAL LIFE	0.02%	108	472	\$237,587	\$0	\$274,509	\$0	115.54%
50	CATHOLIC HOLY FAMILY SOCIETY	0.00%	145	192	\$30,552	\$0	\$150,355	\$0	492.13%
51	CATHOLIC ORDER OF FORESTERS	0.01%	110	66	\$190,827	\$0	\$34,822	\$0	18.25%
52	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	222	12	\$0	\$0	\$0	\$0	N/A
53	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	165	130	\$7,905	\$0	\$37,881	\$0	479.20%
54	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	207	1	\$302	\$0	\$84	\$0	27.81%
55	CENTURION LIFE INSURANCE COMPANY	0.00%	222	785	\$0	\$0	\$4,460,359	\$0	N/A
56	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	222	9	\$0	\$0	\$5,957	\$0	N/A
57	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	204	6	\$450	\$0	\$0	\$0	0.00%
58	CHURCH LIFE INSURANCE CORPORATION	0.01%	118	30	\$138,170	\$0	\$5,071	\$0	3.67%
59	CICA LIFE INSURANCE COMPANY OF AMERICA	0.04%	92	190	\$544,411	\$0	\$122,855	\$0	22.57%
60	CINCINNATI LIFE INSURANCE COMPANY THE	0.04%	89	334	\$607,708	\$0	\$1,449,407	\$0	238.50%
61	CMFG LIFE INSURANCE COMPANY	0.06%	82	387	\$826,708	\$0	\$2,435,487	\$0	294.60%
62	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.00%	222	1	\$0	\$0	\$0	\$0	N/A
63	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	222	1	\$0	\$0	\$124,327	\$0	N/A
64	COLORADO BANKERS LIFE INS CO	0.03%	93	836	\$479,343	\$0	\$257,405	\$0	53.70%
65	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	211	1	\$205	\$0	\$0	\$0	0.00%
66	COLUMBUS LIFE INSURANCE COMPANY	1.87%	4	1,925	\$28,019,553	\$0	\$4,954,442	\$0	17.68%
67	COMBINED INSURANCE CO OF AMERICA	0.00%	222	3	\$0	\$0	\$0	\$0	N/A
68	COMMONWEALTH ANNUITY AND LIFE INSURANCE (	0.00%	138	63	\$44,498	\$0	\$43,940	\$0	98.75%
69	CONNECTICUT GENERAL LIFE INS CO	0.00%	222	195	\$0	\$0	\$1,483,252	\$0	N/A

2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	CONSECO LIFE INSURANCE CO	0.00%	200	116	\$577	\$0	\$61,630	\$0	10681.11%
71	CONTINENTAL ASSURANCE COMPANY	0.00%	157	83	\$16,355	\$0	\$302,391	\$0	1848.92%
72	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	169	96	\$6,000	\$0	\$48,163	\$0	802.72%
73	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.06%	81	494	\$878,900	\$0	\$1,234,609	\$0	140.47%
74	COUNTRY LIFE INSURANCE COMPANY	0.00%	213	6	\$100	\$263	\$0	\$0	263.00%
75	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	222	30	\$0	\$0	\$19,531	\$0	N/A
76	CSA FRATERNAL LIFE	0.01%	125	4	\$80,965	\$0	\$11,418	\$0	14.10%
77	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.00%	222	108	\$0	\$0	\$4,592,579	\$0	N/A
78	DEGREE OF HONOR PROTECTIVE ASSOC	0.00%	148	45	\$26,650	\$0	\$27,116	\$0	101.75%
79	EMC NATIONAL LIFE COMPANY	0.05%	84	426	\$762,480	\$0	\$0	\$0	0.00%
80	EMPLOYEES LIFE COMPANY (MUTUAL)	0.16%	55	114	\$2,408,852	\$0	\$646,408	\$0	26.83%
81	EQUITRUST LIFE INSURANCE COMPANY	0.00%	222	10	\$0	\$0	\$67,962	\$0	N/A
82	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.05%	88	2,585	\$685,792	\$0	\$1,516,155	\$0	221.08%
83	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	222	615	\$0	\$0	\$299,435	\$0	N/A
84	FARM BUREAU LIFE INSURANCE COMPANY OF MIS	0.66%	25	3,868	\$9,862,268	\$0	\$5,015,419	\$0	50.85%
85	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.27%	42	2,428	\$4,069,801	\$0	\$0	\$0	0.00%
86	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	222	11	\$0	\$0	\$0	\$0	N/A
87	FEDERATED LIFE INSURANCE COMPANY	0.12%	64	300	\$1,764,820	\$0	\$416,792	\$0	23.62%
88	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.09%	69	1,389	\$1,340,592	\$0	\$1,233,662	\$0	92.02%
89	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	222	1	\$0	\$0	\$3,000	\$0	N/A
90	FIDELITY SECURITY LIFE INSURANCE COMPANY	1.05%	12	4,914	\$15,720,094	\$0	\$3,740,097	\$0	23.79%
91	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF	0.00%	130	13	\$58,200	\$0	\$0	\$0	0.00%
92	FIRST INVESTORS LIFE INSURANCE COMPANY	0.01%	116	16	\$159,726	\$0	\$19,190	\$0	12.01%
93	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	222	138	\$0	\$0	\$334,920	\$0	N/A
94	FUNERAL DIRECTORS LIFE INSURANCE CO	0.09%	68	855	\$1,340,834	\$0	\$717,650	\$0	53.52%
95	GBU FINANCIAL LIFE	0.11%	66	106	\$1,663,224	\$0	\$169,075	\$0	10.17%
96	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.00%	151	527	\$23,862	\$107	\$394,479	\$0	1653.62%
97	GENWORTH LIFE AND ANNUITY INSURANCE COMP	0.05%	87	727	\$690,959	\$0	\$12,683,690	\$0	1835.66%
98	GENWORTH LIFE INSURANCE COMPANY	0.83%	18	1,445	\$12,407,323	\$0	\$16,453,560	\$0	132.61%
99	GLEANER LIFE INSURANCE SOCIETY	0.11%	65	320	\$1,691,706	\$0	\$1,481,301	\$0	87.56%
100	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	222	0	\$0	\$0	\$2,095	\$0	N/A
101	GOLDEN RULE INSURANCE COMPANY	0.01%	117	656	\$145,003	\$0	\$1,156,467	\$0	797.55%
102	GOVERNMENT PERSONNEL MUTUAL LIFE INSURAN	0.00%	183	0	\$2,400	\$0	\$24,093	\$0	1003.88%
103	GREAT AMERICAN LIFE INSURANCE COMPANY	0.80%	20	1,978	\$11,951,684	\$0	\$7,060,371	\$0	59.07%
104	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	143	39	\$36,514	\$0	\$33,020	\$0	90.43%
105	GREAT WESTERN INSURANCE COMPANY	0.00%	141	0	\$40,303	\$0	\$32,685	\$0	81.10%
106	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.06%	79	42	\$971,080	\$0	\$15,456	\$0	1.59%
107	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	188	18	\$1,506	\$0	\$11,938	\$0	792.70%
108	GUARANTY INCOME LIFE INSURANCE COMPANY	0.03%	97	169	\$385,004	\$0	\$192,694	\$0	50.05%
109	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.07%	74	54	\$1,120,306	\$0	\$0	\$0	0.00%
110	GUARDIAN LIFE INSURANCE COMPANY OF AMERIC.	0.00%	181	7	\$2,807	\$42,705	\$0	\$0	1521.38%
111	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.19%	51	29	\$2,797,546	\$0	\$967,444	\$0	34.58%
112	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.27%	43	185	\$3,979,673	\$0	\$3,390,014	\$0	85.18%
113	HARTFORD LIFE INSURANCE COMPANY	0.23%	46	123	\$3,466,120	\$0	\$4,355,385	\$0	125.66%
114	HERITAGE UNION LIFE INSURANCE COMPANY	0.00%	206	1	\$325	\$0	\$0	\$0	0.00%
115	HOMESTEADERS LIFE COMPANY	0.00%	155	0	\$20,932	\$0	\$49,175	\$0	234.93%
116	HORACE MANN LIFE INSURANCE COMPANY	0.23%	45	2,028	\$3,489,566	\$0	\$1,895,624	\$0	54.32%
117	HUMANADENTAL INSURANCE COMPANY	0.00%	160	28	\$10,954	\$0	\$0	\$0	0.00%
118	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	216	1	\$60	\$0	\$0	\$0	0.00%
119	IDEALIFE INSURANCE COMPANY	0.00%	193	11	\$886	\$0	\$0	\$0	0.00%
120	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	177	278	\$3,288	\$0	\$219,914	\$0	6688.38%
121	INDEPENDENT ORDER OF FORESTERS THE	0.00%	166	153	\$7,150	\$0	\$337,828	\$0	4724.87%
122	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH &	0.00%	222	425	\$0	\$0	\$112,329	\$0	N/A
123	ING LIFE INSURANCE AND ANNUITY COMPANY	0.17%	54	1,157	\$2,529,882	\$0	\$1,754,787	\$0	69.36%
124	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.02%	102	1,821	\$301,508	\$0	\$15,752,601	\$0	5224.60%
125	INTEGRITY LIFE INSURANCE COMPANY	0.26%	44	434	\$3,931,486	\$0	\$3,034,919	\$0	77.20%
126	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	178	14	\$3,006	\$0	\$1,500	\$0	49.90%
127	INVESTORS INSURANCE CORPORATION	0.00%	154	106	\$21,623	\$0	\$140,010	\$0	647.50%
128	INVESTORS LIFE INSURANCE COMPANY OF NORTH	0.00%	217	72	\$49	\$0	\$29,283	\$0	59761.22%
129	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.40%	34	8,021	\$5,958,591	\$0	\$33,595,306	\$0	563.81%
130	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.09%	70	66	\$1,295,659	\$0	\$116,320	\$0	8.98%
131	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	215	31	\$75	\$0	\$617,806	\$0	823741.33%
132	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	1.16%	11	875	\$17,431,869	\$0	\$50,363,175	\$0	288.91%
133	KANSAS CITY LIFE INSURANCE COMPANY	0.70%	23	527	\$10,516,900	\$4,196	\$2,312,754	\$0	22.03%
134	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	222	16	\$0	\$0	\$81,037	\$0	N/A
135	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.22%	47	140	\$3,232,899	\$0	\$3,640,039	\$0	112.59%
136	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.05%	86	170	\$710,804	\$0	\$63,401	\$0	8.92%
137	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	222	47	\$0	\$0	\$1,353,297	\$0	N/A

2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.07%	78	179	\$1,006,273	\$0	\$376,749	\$0	37.44%
139	LIFESECURE INSURANCE COMPANY	0.00%	192	65	\$900	\$0	\$143,892	\$0	15988.00%
140	LINCOLN BENEFIT LIFE COMPANY	0.07%	76	1,368	\$1,061,935	\$0	\$14,490,163	\$0	1364.51%
141	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	134	348	\$51,799	\$0	\$193,416	\$0	373.40%
142	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.46%	33	9,491	\$6,923,967	\$0	\$14,380,775	\$0	207.70%
143	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	222	53	\$0	\$0	\$387,468	\$0	N/A
144	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	201	11	\$500	\$0	\$31,321	\$0	6264.20%
145	MADISON NATIONAL LIFE INSURANCE COMPANY IN	0.02%	99	920	\$335,200	\$0	\$385,184	\$0	114.91%
146	MANHATTAN LIFE INSURANCE COMPANY	0.00%	222	5	\$0	\$0	\$18,201	\$0	N/A
147	MANHATTAN NATIONAL LIFE INSURANCE COMPAN	0.00%	173	67	\$4,928	\$0	\$24,968	\$0	506.66%
148	MASSACHUSETTS MUTUAL LIFE INSURANCE COMP	1.47%	7	1,366	\$22,099,461	\$55,667	\$22,477,679	\$0	101.96%
149	MEGA LIFE AND HEALTH INSURANCE COMPANY TH	0.00%	187	54	\$1,612	\$0	\$20,704	\$0	1284.37%
150	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.01%	123	2,478	\$88,894	\$0	\$6,306,733	\$0	7094.67%
151	METLIFE INVESTORS INSURANCE COMPANY	0.00%	131	1,844	\$57,610	\$0	\$11,032,451	\$0	19150.24%
152	METLIFE INVESTORS USA INSURANCE COMPANY	1.17%	10	2,776	\$17,571,270	\$0	\$22,326,077	\$0	127.06%
153	METROPOLITAN LIFE INSURANCE COMPANY	0.68%	24	11,382	\$10,263,128	\$122	\$8,723,334	\$0	85.00%
154	METROPOLITAN TOWER LIFE INSURANCE COMPAN	0.00%	199	61	\$587	\$0	\$160,784	\$0	27390.80%
155	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.29%	41	832	\$4,316,836	\$58	\$6,171,214	\$0	142.96%
156	MIDWEST NATIONAL LIFE INSURANCE COMPANY OI	0.00%	167	31	\$6,646	\$0	\$8,324	\$0	125.25%
157	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	218	21	\$29	\$0	\$12,792	\$0	44110.34%
158	MINNESOTA LIFE INSURANCE COMPANY	0.18%	53	510	\$2,669,961	\$0	\$2,502,340	\$0	93.72%
159	MODERN WOODMEN OF AMERICA	1.80%	6	7,539	\$26,968,980	\$25,012	\$15,031,673	\$0	55.83%
160	MONUMENTAL LIFE INSURANCE COMPANY	0.95%	14	5	\$14,243,312	\$0	\$17,307,437	\$0	121.51%
161	MONY LIFE INSURANCE COMPANY	0.00%	191	16	\$917	\$3,542	\$36,915	\$0	4411.89%
162	MONY LIFE INSURANCE COMPANY OF AMERICA	0.02%	103	47	\$300,000	\$0	\$122,175	\$0	40.73%
163	MTL INSURANCE COMPANY	0.00%	156	97	\$20,775	\$0	\$199,290	\$0	959.28%
164	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.02%	105	13	\$270,000	\$0	\$17,113	\$0	6.34%
165	NATIONAL FARMERS UNION LIFE INSURANCE COMF	0.00%	222	9	\$0	\$0	\$106	\$0	N/A
166	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	159	131	\$11,880	\$0	\$108,327	\$0	911.84%
167	NATIONAL LIFE INSURANCE COMPANY	0.00%	174	117	\$4,200	\$20,928	\$644,049	\$0	15832.79%
168	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.00%	196	323	\$602	\$0	\$9,500,904	\$0	1578223.26%
169	NATIONWIDE LIFE AND ANNUITY INSURANCE COMP	0.02%	101	10	\$317,701	\$0	\$61,401	\$0	19.33%
170	NATIONWIDE LIFE INSURANCE COMPANY	0.47%	31	387	\$7,101,724	\$506	\$4,370,629	\$0	61.55%
171	NEW ERA LIFE INSURANCE COMPANY OF THE MIDW	0.00%	222	13	\$0	\$0	\$15,879	\$0	N/A
172	NEW YORK LIFE INSURANCE AND ANNUITY CORPOI	4.68%	2	9,173	\$70,164,358	\$0	\$86,771,504	\$0	123.67%
173	NEW YORK LIFE INSURANCE COMPANY	0.00%	208	669	\$300	\$1,246	\$3,133,953	\$0	1045066.33%
174	NORTH AMERICAN COMPANY FOR LIFE AND HEALT	0.08%	71	162	\$1,263,509	\$0	\$1,043,217	\$0	82.57%
175	NORTHWESTERN MUTUAL LIFE INSURANCE COMP/	0.21%	48	587	\$3,191,893	\$65,541	\$3,782,346	\$0	120.55%
176	OCCIDENTAL LIFE INSURANCE COMPANY OF NORT	0.00%	163	42	\$9,109	\$0	\$0	\$0	0.00%
177	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.00%	205	21	\$340	\$0	\$79,699	\$0	23440.88%
178	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.49%	30	3,489	\$7,349,400	\$41	\$20,195,198	\$0	274.79%
179	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	222	15	\$0	\$0	\$11,266	\$0	N/A
180	OLD UNITED LIFE INSURANCE COMPANY	0.00%	222	0	\$0	\$0	\$10,537	\$0	N/A
181	OXFORD LIFE INSURANCE COMPANY	0.20%	49	62	\$3,024,836	\$0	\$0	\$0	0.00%
182	OZARK NATIONAL LIFE INSURANCE COMPANY	0.00%	222	66	\$0	\$0	\$701	\$0	N/A
183	PACIFIC LIFE & ANNUITY COMPANY	0.00%	222	77	\$0	\$0	\$1,435,147	\$0	N/A
184	PACIFIC LIFE INSURANCE COMPANY	0.00%	136	137	\$49,796	\$0	\$2,706,372	\$0	5434.92%
185	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	161	4	\$10,369	\$0	\$1,713	\$0	16.52%
186	PEKIN LIFE INSURANCE COMPANY	0.00%	153	24	\$22,002	\$0	\$76,113	\$0	345.94%
187	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	222	22	\$0	\$0	\$94,208	\$0	N/A
188	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.05%	83	933	\$811,737	\$2,781	\$5,691,160	\$0	701.45%
189	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.01%	124	30	\$86,938	\$0	\$609,681	\$0	701.28%
190	PHILADELPHIA AMERICAN LIFE INSURANCE COMPA	0.00%	222	9	\$0	\$0	\$6,325	\$0	N/A
191	PHL VARIABLE INSURANCE COMPANY	0.02%	104	5	\$271,322	\$0	\$129,358	\$0	47.68%
192	PHOENIX LIFE INSURANCE COMPANY	0.00%	222	20	\$0	\$0	\$370,463	\$0	N/A
193	PHYSICIANS LIFE INSURANCE COMPANY	0.01%	122	140	\$113,249	\$0	\$305,316	\$0	269.60%
194	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	186	37	\$1,800	\$0	\$171,838	\$0	9546.56%
195	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	126	28	\$74,833	\$0	\$227,318	\$0	303.77%
196	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	149	13	\$25,818	\$0	\$5,009	\$0	19.40%
197	PRESIDENTIAL LIFE INSURANCE COMPANY	0.02%	107	289	\$237,947	\$0	\$2,371,536	\$0	996.67%
198	PRIMERICA LIFE INSURANCE COMPANY	0.00%	150	233	\$24,771	\$0	\$0	\$0	0.00%
199	PRINCIPAL LIFE INSURANCE COMPANY	0.52%	28	2,093	\$7,775,848	\$0	\$9,702,125	\$0	124.77%
200	PROTECTIVE LIFE AND ANNUITY INSURANCE COMP	0.00%	222	1	\$0	\$0	\$0	\$0	N/A
201	PROTECTIVE LIFE INSURANCE COMPANY	54.45%	1	1,268	\$815,841,757	\$0	\$5,250,574	\$0	0.64%
202	PROVIDENT LIFE AND ACCIDENT INSURANCE COMF	0.00%	222	1	\$0	\$0	\$1,120	\$0	N/A
203	PRUCO LIFE INSURANCE COMPANY	0.14%	58	62	\$2,042,706	\$0	\$242,639	\$0	11.88%
204	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPOF	0.83%	17	7,627	\$12,434,841	\$0	\$104,467,557	\$0	840.12%
205	PRUDENTIAL INSURANCE COMPANY OF AMERICA T	0.01%	121	1,420	\$127,467	\$1,248	\$11,944,254	\$0	9371.45%

2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

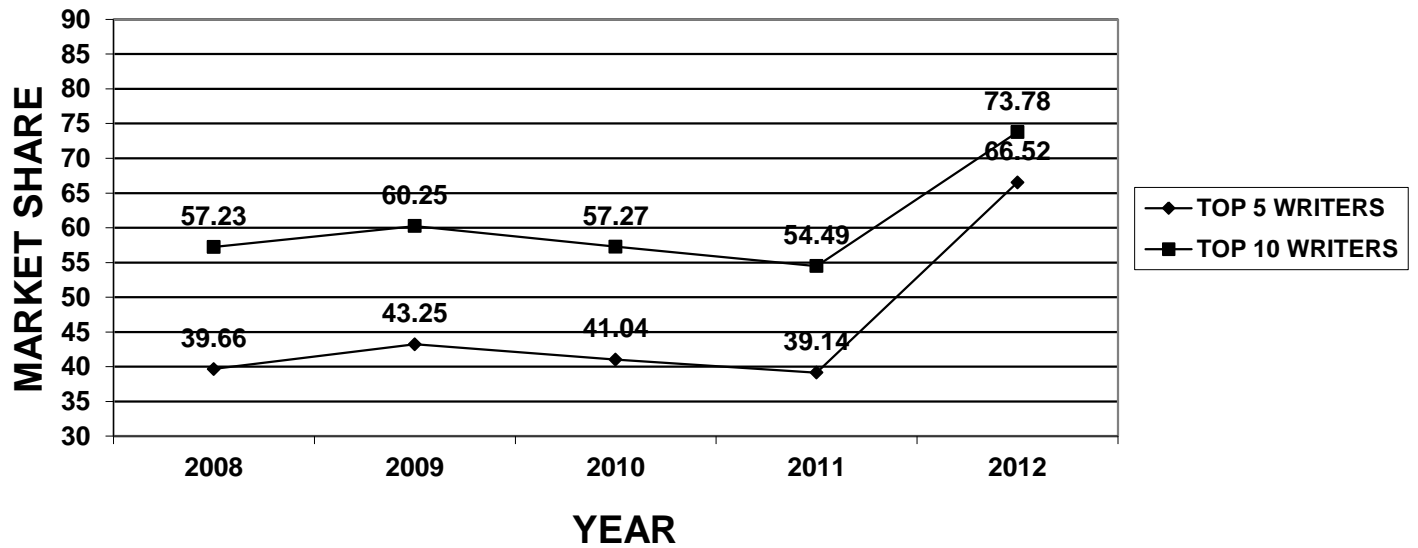
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	RELIABLE LIFE INSURANCE COMPANY	0.00%	222	5	\$0	\$0	\$0	\$0	N/A
207	RELiance STANDARD LIFE INSURANCE COMPANY	0.35%	37	388	\$5,180,807	\$0	\$930,069	\$0	17.95%
208	RELIASTAR LIFE INSURANCE COMPANY	0.07%	77	1,495	\$1,040,626	\$0	\$3,475,477	\$0	333.98%
209	RELIASTAR LIFE INSURANCE COMPANY OF NEW YC	0.00%	222	5	\$0	\$0	\$345	\$0	N/A
210	RESERVE NATIONAL INSURANCE COMPANY	0.00%	214	1	\$88	\$0	\$0	\$0	0.00%
211	RIVERSOURCE LIFE INSURANCE COMPANY	0.75%	22	7,796	\$11,302,190	\$0	\$34,082,820	\$0	301.56%
212	ROYAL NEIGHBORS OF AMERICA	0.08%	72	288	\$1,205,110	\$0	\$303,204	\$0	25.16%
213	SAGICOR LIFE INSURANCE COMPANY	0.76%	21	726	\$11,396,153	\$0	\$1,472,071	\$0	12.92%
214	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.35%	38	846	\$5,177,293	\$0	\$7,517,032	\$0	145.19%
215	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	180	49	\$2,939	\$0	\$23,410	\$0	796.53%
216	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	219	1	\$2	\$0	\$370	\$0	18500.00%
217	SECURITY MUTUAL LIFE INSURANCE COMPANY OF	0.00%	222	8	\$0	\$0	\$91,583	\$0	N/A
218	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	113	234	\$186,737	\$0	\$200,376	\$0	107.30%
219	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	222	3	\$0	\$0	\$0	\$0	N/A
220	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	129	76	\$65,129	\$0	\$66,056	\$0	101.42%
221	SHELTER LIFE INSURANCE COMPANY	0.12%	61	1,889	\$1,824,109	\$0	\$3,452,611	\$0	189.28%
222	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	142	31	\$40,200	\$0	\$13,241	\$0	32.94%
223	STANDARD INSURANCE COMPANY	0.20%	50	458	\$3,006,019	\$0	\$649,051	\$0	21.59%
224	STANDARD LIFE AND ACCIDENT INSURANCE COMP	0.00%	127	51	\$73,942	\$0	\$189,545	\$0	256.34%
225	STATE FARM LIFE INSURANCE COMPANY	1.35%	9	7,235	\$20,254,381	\$55,190	\$18,571,353	\$0	91.96%
226	STATE LIFE INSURANCE COMPANY	0.46%	32	726	\$6,947,838	\$0	\$1,827,909	\$0	26.31%
227	STATE MUTUAL INSURANCE COMPANY	0.00%	184	10	\$2,108	\$0	\$4,219	\$0	200.14%
228	SUN LIFE ASSURANCE COMPANY OF CANADA	0.00%	222	0	\$0	\$0	\$15,868	\$0	N/A
229	SUN LIFE ASSURANCE OF CANADA (US)	0.00%	164	406	\$8,930	\$0	\$8,090,237	\$0	90596.16%
230	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.03%	94	1	\$431,782	\$0	\$0	\$0	0.00%
231	SURETY LIFE INSURANCE COMPANY	0.00%	222	3	\$0	\$0	\$24,729	\$0	N/A
232	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	222	5	\$0	\$0	\$151,353	\$0	N/A
233	SYMETRA LIFE INSURANCE COMPANY	0.54%	27	2,580	\$8,166,288	\$0	\$19,007,704	\$0	232.76%
234	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	3.68%	3	26,322	\$55,155,490	\$32,953,869	\$132,622,736	\$0	300.20%
235	TEXAS LIFE INSURANCE COMPANY	0.00%	219	2	\$2	\$0	\$615	\$0	30750.00%
236	THRIVENT FINANCIAL FOR LUTHERANS	1.05%	13	8,173	\$15,665,301	\$132,150	\$34,020,572	\$0	218.02%
237	TIAA-CREF LIFE INSURANCE COMPANY	0.05%	85	99	\$712,264	\$0	\$1,712,812	\$0	240.47%
238	TIME INSURANCE COMPANY	0.00%	185	5	\$1,890	\$0	\$2,601	\$0	137.62%
239	TRANS WORLD ASSURANCE COMPANY	0.00%	172	11	\$5,853	\$0	\$206	\$0	3.52%
240	TRANSAMERICA ADVISORS LIFE INSURANCE COMP	0.00%	222	1	\$0	\$0	\$0	\$0	N/A
241	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	144	113	\$34,552	\$0	\$636,777	\$0	1842.95%
242	TRANSAMERICA LIFE INSURANCE COMPANY	0.11%	67	1,450	\$1,630,113	\$0	\$37,532,818	\$0	2302.47%
243	TRUSTMARK INSURANCE COMPANY	0.04%	90	329	\$593,503	\$0	\$760,213	\$0	128.09%
244	U S FINANCIAL LIFE INSURANCE COMPANY	0.00%	169	10	\$6,000	\$0	\$17,691	\$0	294.85%
245	UNIFIED LIFE INSURANCE COMPANY	0.00%	162	94	\$9,421	\$0	\$3,316	\$0	35.20%
246	UNION BANKERS INSURANCE COMPANY	0.00%	197	1	\$600	\$0	\$5,729	\$0	954.83%
247	UNION CENTRAL LIFE INSURANCE COMPANY	0.01%	112	268	\$188,405	\$0	\$2,195,560	\$0	1165.34%
248	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	222	4	\$0	\$0	\$172,839	\$0	N/A
249	UNION LABOR LIFE INSURANCE COMPANY	0.00%	222	4	\$0	\$0	\$3,000	\$0	N/A
250	UNION SECURITY INSURANCE COMPANY	0.01%	114	545	\$178,602	\$0	\$99,852	\$0	55.91%
251	UNITED AMERICAN INSURANCE COMPANY	0.12%	62	1,171	\$1,796,917	\$0	\$2,894,082	\$0	161.06%
252	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	147	247	\$27,493	\$0	\$62,629	\$0	227.80%
253	UNITED HERITAGE LIFE INSURANCE COMPANY	0.14%	59	231	\$2,035,312	\$0	\$1,469,476	\$0	72.20%
254	UNITED HOME LIFE INSURANCE COMPANY	0.00%	222	3	\$0	\$0	\$0	\$0	N/A
255	UNITED LIFE INSURANCE COMPANY	0.12%	63	578	\$1,778,491	\$0	\$2,294,429	\$0	129.01%
256	UNITED NATIONAL LIFE INSURANCE COMPANY OF /	0.00%	208	27	\$300	\$0	\$0	\$0	0.00%
257	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.58%	26	3,076	\$8,632,994	\$0	\$10,543,821	\$0	122.13%
258	UNITED STATES LIFE INSURANCE COMPANY NEW Y	0.00%	169	28	\$6,000	\$0	\$1,163,480	\$0	19391.33%
259	UNITED TEACHER ASSOCIATES INSURANCE COMP/	0.00%	222	54	\$0	\$0	\$0	\$0	N/A
260	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	158	47	\$15,043	\$0	\$0	\$0	0.00%
261	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	152	13	\$22,799	\$0	\$0	\$0	0.00%
262	USAA LIFE INSURANCE COMPANY	0.89%	16	2,021	\$13,291,366	\$0	\$5,782,908	\$0	43.51%
263	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.50%	29	2,366	\$7,545,502	\$0	\$6,213,145	\$0	82.34%
264	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	111	1,462	\$188,811	\$0	\$2,782,814	\$0	1473.86%
265	WEST COAST LIFE INSURANCE COMPANY	0.00%	212	96	\$170	\$0	\$21,150	\$0	12441.18%
266	WESTERN AND SOUTHERN LIFE INSURANCE COMP.	0.00%	210	27	\$240	\$0	\$40,608	\$0	16920.00%
267	WESTERN CATHOLIC UNION	0.35%	36	2,429	\$5,213,458	\$0	\$6,333,473	\$0	121.48%
268	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.00%	194	1	\$816	\$0	\$0	\$0	0.00%
269	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	1.84%	5	10,790	\$27,629,507	\$0	\$39,716,872	\$0	143.75%
270	WILLIAM PENN ASSOCIATION	0.03%	95	55	\$390,446	\$0	\$15,808	\$0	4.05%
271	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	201	4	\$500	\$0	\$0	\$0	0.00%
272	WOODMEN OF THE WORLD LIFE INSURANCE SOCIE	0.08%	73	220	\$1,149,499	\$0	\$1,208,604	\$0	105.14%
273	WORLD CORP INSURANCE COMPANY	0.00%	222	0	\$0	\$0	\$46,462	\$0	N/A

2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

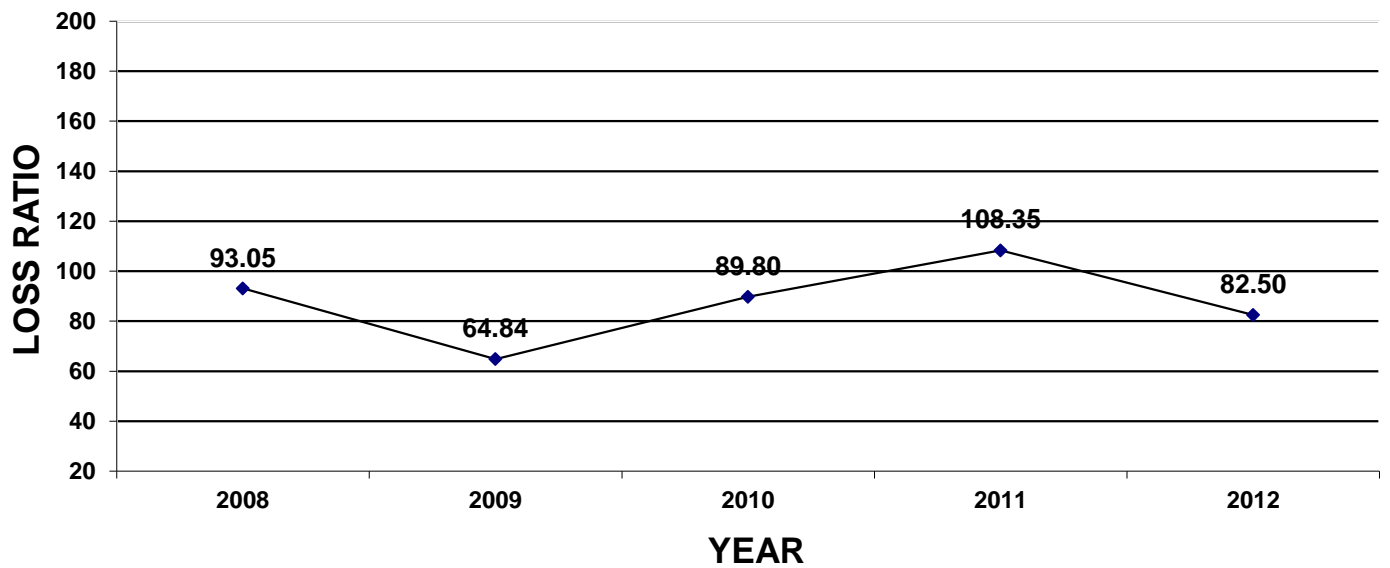
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
274	WORLD INSURANCE COMPANY	0.00%	222	5	\$0	\$0	\$97,017	\$0	N/A
275	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	179	197	\$3,000	\$0	\$2,974,132	\$0	99137.73%
TOTAL		100.00%		248,110	\$1,498,421,322	\$33,382,396	\$1,202,769,908	\$0	82.50%

MISSOURI INDIVIDUAL ORDINARY ANNUITIES INSURANCE (with life contingencies)

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE ANNUITIES**

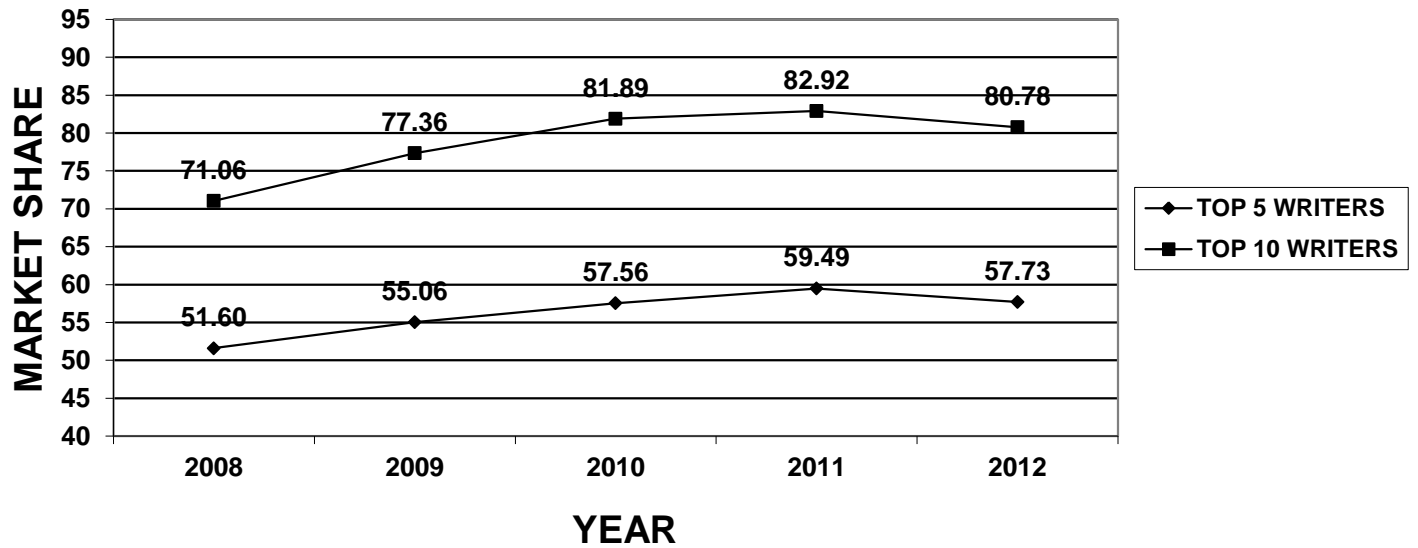
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE AND ANNUITY COMPANY	0.00%	76	1	\$0	\$0	\$1,966	\$0	N/A
2	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	76	7	\$0	\$0	\$4,884	\$0	N/A
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	1.76%	15	6,174	\$47,280,245	\$0	\$75,336,067	\$0	159.34%
4	ALLSTATE ASSURANCE COMPANY	0.00%	76	0	\$0	\$0	\$321	\$0	N/A
5	ALLSTATE LIFE INSURANCE COMPANY	0.01%	50	49	\$346,266	\$0	\$8,009,757	\$0	2313.18%
6	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	76	2	\$0	\$0	\$396,069	\$0	N/A
7	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.02%	46	728	\$433,337	\$0	\$1,121,946	\$0	258.91%
8	AMERICAN GENERAL LIFE INSURANCE CO	7.60%	5	199	\$204,304,782	\$0	\$171,515,139	\$0	83.95%
9	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	76	1	\$0	\$0	\$337	\$0	N/A
10	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	76	7	\$0	\$0	\$21,441	\$0	N/A
11	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	76	2	\$0	\$0	\$0	\$0	N/A
12	AMERICAN UNITED LIFE INSURANCE COMPANY	0.19%	30	605	\$5,036,053	\$0	\$11,728,600	\$0	232.89%
13	AMERITAS LIFE INSURANCE CORP	0.09%	32	346	\$2,379,571	\$0	\$2,679,129	\$0	112.59%
14	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	67	158	\$37,476	\$0	\$488,148	\$0	1302.56%
15	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	76	6	\$0	\$0	\$0	\$0	N/A
16	AXA EQUITABLE LIFE INSURANCE COMPANY	1.91%	13	9,643	\$51,223,586	\$0	\$20,093,958	\$0	39.23%
17	BANNER LIFE INSURANCE COMPANY	0.00%	76	1	\$0	\$0	\$29,890	\$0	N/A
18	C M LIFE INSURANCE COMPANY	0.05%	36	870	\$1,266,597	\$0	\$4,051,069	\$0	319.84%
19	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	73	35	\$1,200	\$0	\$151,780	\$0	12648.33%
20	CMFG LIFE INSURANCE COMPANY	0.01%	49	505	\$353,847	\$0	\$7,354,120	\$0	2078.33%
21	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMP	0.02%	45	1,516	\$483,580	\$0	\$10,643,045	\$0	2200.89%
22	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.01%	53	37	\$308,556	\$0	\$164,330	\$0	53.26%
23	EQUITRUST LIFE INSURANCE COMPANY	0.00%	63	21	\$86,537	\$0	\$942,850	\$0	1089.53%
24	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.01%	58	272	\$222,392	\$0	\$6,503,853	\$0	2924.50%
25	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.63%	21	1,938	\$16,815,163	\$0	\$15,344,248	\$0	91.25%
26	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	60	293	\$107,214	\$0	\$226,034	\$0	210.83%
27	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	75	1	\$60	\$0	\$0	\$0	0.00%
28	FIRST INVESTORS LIFE INSURANCE COMPANY	0.01%	51	79	\$345,833	\$0	\$193,290	\$0	55.89%
29	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.07%	33	1,436	\$1,787,259	\$0	\$2,987,459	\$0	167.15%
30	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.21%	29	2,292	\$5,578,783	\$0	\$39,875,242	\$0	714.77%
31	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.72%	20	721	\$19,340,909	\$0	\$5,518,417	\$0	28.53%
32	ING LIFE INSURANCE AND ANNUITY COMPANY	0.01%	47	401	\$364,158	\$0	\$9,824,438	\$0	2697.85%
33	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.00%	68	169	\$30,668	\$0	\$7,172,969	\$0	23389.10%
34	INTEGRITY LIFE INSURANCE COMPANY	0.04%	38	288	\$1,099,625	\$0	\$4,436,931	\$0	403.49%
35	JACKSON NATIONAL LIFE INSURANCE COMPANY	12.41%	3	17,177	\$333,466,000	\$0	\$128,692,859	\$0	38.59%
36	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.21%	28	287	\$5,634,155	\$0	\$505,818	\$0	8.98%
37	LINCOLN BENEFIT LIFE COMPANY	0.00%	61	362	\$90,262	\$0	\$3,446,051	\$0	3817.83%
38	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	76	68	\$0	\$0	\$47,820	\$0	N/A
39	LINCOLN NATIONAL LIFE INSURANCE COMPANY	7.60%	6	18,776	\$204,133,201	\$0	\$101,485,376	\$0	49.72%
40	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.36%	23	3,090	\$9,595,227	\$0	\$15,480,684	\$0	161.34%
41	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.23%	27	13,327	\$6,076,833	\$0	\$54,701,339	\$0	900.16%
42	METLIFE INVESTORS INSURANCE COMPANY	0.89%	18	7,086	\$23,796,911	\$0	\$61,206,816	\$0	257.20%
43	METLIFE INVESTORS USA INSURANCE COMPANY	6.91%	7	11,291	\$185,630,415	\$0	\$72,118,575	\$0	38.85%
44	METROPOLITAN LIFE INSURANCE COMPANY	2.93%	8	12,786	\$78,623,258	\$0	\$66,827,284	\$0	85.00%
45	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.01%	59	29	\$150,467	\$0	\$215,102	\$0	142.96%
46	MINNESOTA LIFE INSURANCE COMPANY	0.73%	19	1,524	\$19,575,461	\$0	\$8,050,834	\$0	41.13%
47	MML BAY STATE LIFE INSURANCE COMPANY	0.00%	76	45	\$0	\$0	\$115,164	\$0	N/A
48	MODERN WOODMEN OF AMERICA	0.02%	43	162	\$615,900	\$0	\$233,445	\$0	37.90%
49	MONUMENTAL LIFE INSURANCE COMPANY	0.03%	41	2	\$687,300	\$0	\$2,825,153	\$0	411.05%
50	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	62	197	\$89,115	\$0	\$1,116,779	\$0	1253.19%
51	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	65	896	\$66,721	\$0	\$2,461,106	\$0	3688.65%
52	NATIONAL LIFE INSURANCE COMPANY	0.00%	76	10	\$0	\$0	\$119,790	\$0	N/A
53	NEW ENGLAND LIFE INSURANCE COMPANY	0.04%	39	906	\$995,463	\$0	\$9,350,847	\$0	939.35%
54	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	2.73%	10	3,161	\$73,326,829	\$0	\$41,968,379	\$0	57.23%
55	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	1.78%	14	8,469	\$47,825,299	\$568,899	\$29,561,419	\$0	63.00%
56	OHIO NATIONAL LIFE INSURANCE COMPANY THE	2.27%	12	3,287	\$61,092,732	\$0	\$19,025,972	\$0	31.14%
57	PACIFIC LIFE & ANNUITY COMPANY	0.24%	26	233	\$6,523,714	\$0	\$1,346,609	\$0	20.64%
58	PACIFIC LIFE INSURANCE COMPANY	10.65%	4	17,975	\$286,262,997	\$0	\$139,986,212	\$0	48.90%
59	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMPANY	0.00%	76	0	\$0	\$0	\$375,634	\$0	N/A
60	PHL VARIABLE INSURANCE COMPANY	0.00%	64	1,283	\$72,717	\$0	\$16,837,720	\$0	23155.14%
61	PHOENIX LIFE INSURANCE COMPANY	0.00%	69	566	\$17,384	\$0	\$1,515,094	\$0	8715.45%
62	PRINCIPAL LIFE INSURANCE COMPANY	1.29%	16	1,901	\$34,678,659	\$0	\$4,948,952	\$0	14.27%
63	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	76	8	\$0	\$0	\$0	\$0	N/A
64	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	76	32,989	\$0	\$0	\$0	\$0	N/A
65	PRUCO LIFE INSURANCE COMPANY	14.21%	1	13,165	\$381,828,966	\$0	\$100,695,810	\$0	26.37%
66	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATI	0.01%	54	239	\$290,164	\$0	\$16,763,113	\$0	5777.12%
67	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.04%	40	1,678	\$957,979	\$0	\$11,048,555	\$0	1153.32%
68	RELIASTAR LIFE INSURANCE COMPANY	0.02%	44	451	\$483,997	\$0	\$1,125,516	\$0	232.55%
69	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	72	21	\$1,800	\$0	\$605,751	\$0	33652.83%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE ANNUITIES**

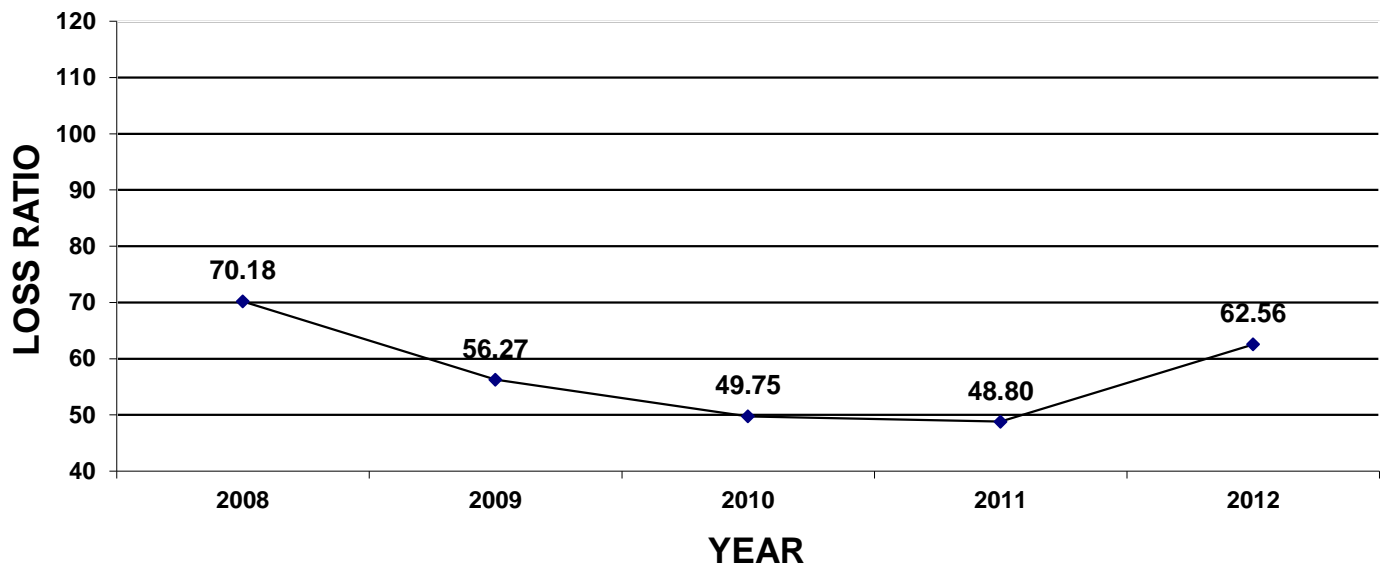
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	RIVERSOURCE LIFE INSURANCE COMPANY	2.56%	11	19,866	\$68,780,906	\$0	\$186,242,072	\$0	270.78%
71	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.32%	24	1,712	\$8,732,856	\$0	\$12,679,439	\$0	145.19%
72	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	76	5	\$0	\$0	\$0	\$0	N/A
73	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	71	30	\$3,628	\$0	\$38,209	\$0	1053.17%
74	STATE FARM LIFE INSURANCE COMPANY	0.02%	42	1,842	\$668,514	\$0	\$2,357,294	\$0	352.62%
75	SUN LIFE ASSURANCE OF CANADA (US)	0.01%	56	491	\$233,407	\$0	\$1,544,062	\$0	661.53%
76	SYMETRA LIFE INSURANCE COMPANY	0.00%	66	113	\$41,424	\$0	\$621,687	\$0	1500.79%
77	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	0.61%	22	7,786	\$16,315,321	\$0	\$12,242,110	\$0	75.03%
78	THRIVENT FINANCIAL FOR LUTHERANS	2.90%	9	7,649	\$78,019,991	\$0	\$24,354,621	\$0	31.22%
79	THRIVENT LIFE INSURANCE COMPANY	0.05%	35	390	\$1,278,672	\$0	\$2,134,984	\$0	166.97%
80	TIAA-CREF LIFE INSURANCE COMPANY	0.06%	34	213	\$1,539,100	\$0	\$471,877	\$0	30.66%
81	TRANSAMERICA ADVISORS LIFE INSURANCE COMPANY	0.01%	52	1	\$323,590	\$0	\$304,433	\$0	94.08%
82	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.30%	25	113	\$8,161,264	\$0	\$464,842	\$0	5.70%
83	TRANSAMERICA LIFE INSURANCE COMPANY	12.86%	2	1,650	\$345,650,642	\$0	\$84,548,748	\$0	24.46%
84	UNION CENTRAL LIFE INSURANCE COMPANY	0.01%	55	490	\$275,876	\$0	\$2,165,660	\$0	785.01%
85	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.18%	31	174	\$4,967,180	\$0	\$1,112,306	\$0	22.39%
86	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	74	3	\$943	\$0	\$0	\$0	0.00%
87	USAA LIFE INSURANCE COMPANY	0.00%	76	2	\$0	\$0	\$1,140	\$0	N/A
88	VARIABLE ANNUITY LIFE INSURANCE COMPANY	1.09%	17	10,253	\$29,200,827	\$0	\$24,044,652	\$0	82.34%
89	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.01%	48	10	\$359,379	\$0	\$4,310	\$0	1.20%
90	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	70	18	\$5,640	\$0	\$25,423	\$0	450.76%
91	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.01%	57	323	\$229,110	\$0	\$18,881	\$0	8.24%
92	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.04%	37	940	\$1,109,658	\$0	\$3,738,681	\$0	336.92%
TOTAL		100.00%		256,324	\$2,687,721,551	\$568,899	\$1,680,738,736	\$0	62.56%

MISSOURI INDIVIDUAL VARIABLE ANNUITIES INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

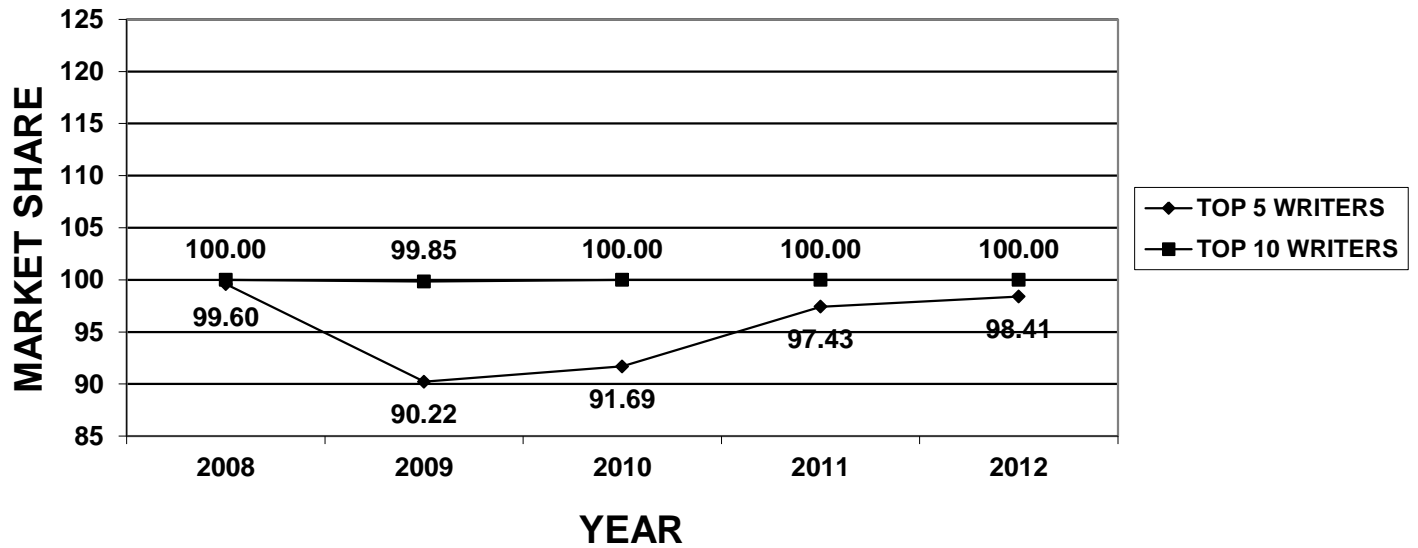


2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MODIFIED GUARANTEED ANNUITIES

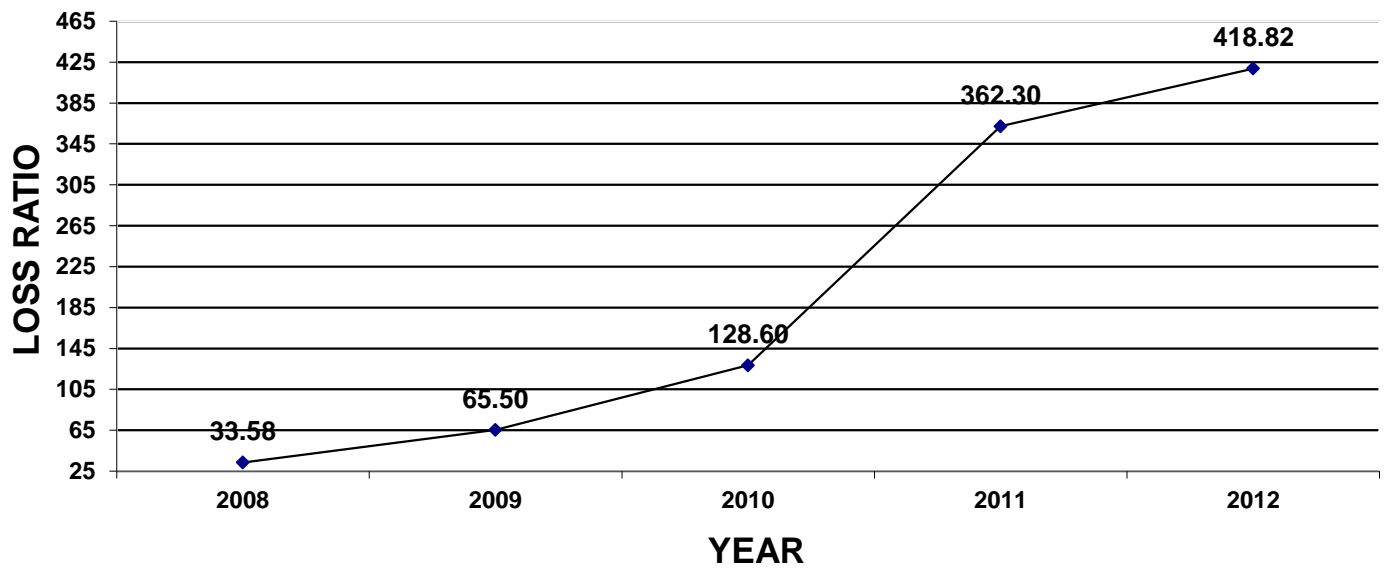
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	9	379	\$0	\$0	\$3,038,518	\$0	N/A
2	ALLSTATE LIFE INSURANCE COMPANY OF NE	0.00%	9	0	\$0	\$0	\$1,376,976	\$0	N/A
3	DEARBORN NATIONAL LIFE INSURANCE COMI	0.00%	9	77	\$0	\$0	\$1,411,449	\$0	N/A
4	EQUITRUST LIFE INSURANCE COMPANY	22.26%	3	825	\$2,212,139	\$0	\$6,069,015	\$0	274.35%
5	GENWORTH LIFE AND ANNUITY INSURANCE C	26.67%	1	59	\$2,650,554	\$0	\$1,044,885	\$0	39.42%
6	ING LIFE INSURANCE AND ANNUITY COMPAN	0.00%	9	3	\$0	\$0	\$0	\$0	N/A
7	ING USA ANNUITY AND LIFE INSURANCE COM	1.07%	6	474	\$106,099	\$0	\$5,527,793	\$0	5210.03%
8	INTEGRITY LIFE INSURANCE COMPANY	22.02%	4	459	\$2,187,803	\$0	\$5,378,593	\$0	245.84%
9	LINCOLN BENEFIT LIFE COMPANY	0.00%	9	0	\$0	\$0	\$350,749	\$0	N/A
10	LINCOLN LIFE & ANNUITY COMPANY OF NEW	0.50%	7	11	\$50,000	\$0	\$100,075	\$0	200.15%
11	MINNESOTA LIFE INSURANCE COMPANY	2.92%	5	120	\$289,937	\$0	\$711,985	\$0	245.57%
12	PHL VARIABLE INSURANCE COMPANY	0.02%	8	28	\$2,375	\$0	\$1,247,095	\$0	52509.26%
13	PROTECTIVE LIFE AND ANNUITY INSURANCE	0.00%	9	4	\$0	\$0	\$0	\$0	N/A
14	PROTECTIVE LIFE INSURANCE COMPANY	24.54%	2	29	\$2,438,754	\$0	\$117,876	\$0	4.83%
15	PRUCO LIFE INSURANCE COMPANY	0.00%	9	39	\$0	\$0	\$0	\$0	N/A
16	RELIASTAR LIFE INSURANCE COMPANY	0.00%	9	37	\$0	\$0	\$0	\$0	N/A
17	SECURITY LIFE OF DENVER INSURANCE COM	0.00%	9	383	\$0	\$0	\$0	\$0	N/A
	TRANSAMERICA ADVISORS LIFE INSURANCE	0.00%	9	0	\$0	\$0	\$9,057,956	\$0	N/A
	WESTERN RESERVE LIFE ASSURANCE CO OF	0.00%	9	0	\$0	\$0	\$6,187,545	\$0	N/A
TOTAL		100.00%		2,927	\$9,937,661	\$0	\$41,620,510	\$0	418.82%

MISSOURI INDIVIDUAL MODIFIED GUARANTEED ANNUITIES INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

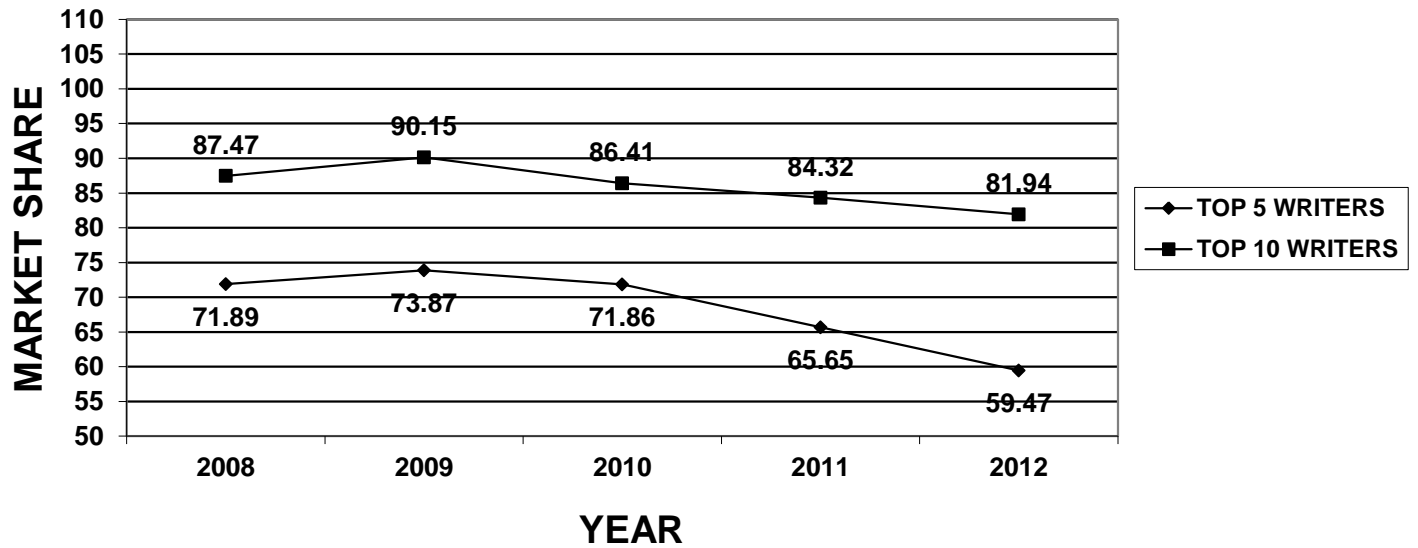


**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL EQUITY INDEXED ANNUITIES**

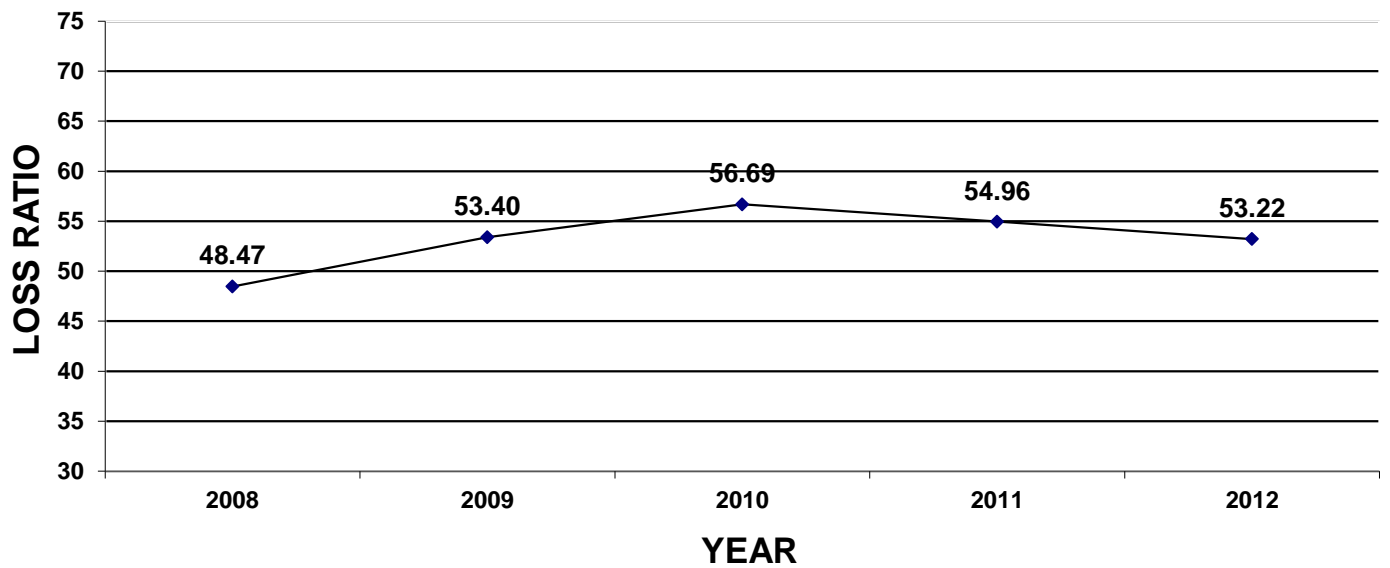
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NORTH A	14.25%	3	13,947	\$94,078,703	\$0	\$73,140,883	\$0	77.74%
2	ALLSTATE LIFE INSURANCE COMPANY	0.66%	19	76	\$4,351,749	\$0	\$201,556	\$0	4.63%
3	AMERICAN EQUITY INVESTMENT LIFE INSURANCE	16.19%	1	10,167	\$106,871,602	\$0	\$32,155,153	\$0	30.09%
4	AMERICAN GENERAL LIFE INSURANCE CO	0.05%	30	247	\$353,406	\$0	\$2,808,924	\$0	794.82%
5	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	40	7	\$8,000	\$0	\$478,261	\$0	5978.26%
6	AMERICAN UNITED LIFE INSURANCE COMPANY	0.00%	38	1	\$12,925	\$0	\$0	\$0	0.00%
7	AMERICO FINANCIAL LIFE AND ANNUITY INSURAN	0.42%	20	277	\$2,749,260	\$0	\$984,257	\$0	35.80%
8	AMERITAS LIFE INSURANCE CORP	0.40%	21	26	\$2,671,042	\$0	\$20,067	\$0	0.75%
9	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.02%	32	86	\$125,696	\$0	\$81,858	\$0	65.12%
10	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.87%	18	795	\$5,748,581	\$0	\$1,550,941	\$0	26.98%
11	AVIVA LIFE AND ANNUITY COMPANY	14.61%	2	10,948	\$96,445,258	\$0	\$66,497,337	\$0	68.95%
12	BANKERS LIFE AND CASUALTY COMPANY	1.28%	15	1,339	\$8,455,183	\$0	\$5,652,488	\$0	66.85%
13	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	42	7	\$0	\$0	\$15,099	\$0	N/A
14	CMFG LIFE INSURANCE COMPANY	0.30%	22	142	\$1,964,030	\$0	\$384,975	\$0	19.60%
15	COUNTRY INVESTORS LIFE ASSURANCE COMPAN	0.00%	42	4	\$0	\$0	\$0	\$0	N/A
16	DEARBORN NATIONAL LIFE INSURANCE COMPAN	0.00%	41	53	\$1,286	\$0	\$348,520	\$0	27101.09%
17	EAGLE LIFE INSURANCE COMPANY	0.00%	39	1	\$10,000	\$0	\$0	\$0	0.00%
18	EQUITRUST LIFE INSURANCE COMPANY	5.46%	6	1,926	\$36,019,877	\$0	\$11,535,184	\$0	32.02%
19	FARMERS NEW WORLD LIFE INSURANCE COMPAN	0.00%	42	200	\$0	\$0	\$0	\$0	N/A
20	FIDELITY & GUARANTY LIFE INSURANCE COMPAN	5.52%	5	3,277	\$36,422,700	\$0	\$33,517,509	\$0	92.02%
21	FORETHOUGHT LIFE INSURANCE COMPANY	2.70%	13	555	\$17,856,623	\$0	\$1,588,207	\$0	8.89%
22	GENWORTH LIFE AND ANNUITY INSURANCE COM	0.27%	25	11	\$1,756,621	\$0	\$0	\$0	0.00%
23	GENWORTH LIFE INSURANCE COMPANY	0.00%	42	5	\$0	\$0	\$55,136	\$0	N/A
24	GREAT AMERICAN LIFE INSURANCE COMPANY	4.36%	8	1,284	\$28,797,743	\$0	\$8,454,783	\$0	29.36%
25	ING LIFE INSURANCE AND ANNUITY COMPANY	0.02%	33	5	\$100,000	\$0	\$0	\$0	0.00%
26	ING USA ANNUITY AND LIFE INSURANCE COMPAN	4.04%	10	2,268	\$26,679,992	\$0	\$37,105,943	\$0	139.08%
27	INTEGRITY LIFE INSURANCE COMPANY	0.00%	42	1	\$0	\$0	\$0	\$0	N/A
28	INVESTORS INSURANCE CORPORATION	0.00%	37	235	\$13,402	\$0	\$319,658	\$0	2385.15%
29	JACKSON NATIONAL LIFE INSURANCE COMPANY	4.41%	7	1,869	\$29,100,873	\$0	\$9,911,648	\$0	34.06%
30	LAFAYETTE LIFE INSURANCE COMPANY THE	0.28%	24	306	\$1,833,770	\$0	\$383,834	\$0	20.93%
31	LIFE INSURANCE COMPANY OF THE SOUTHWEST	1.14%	17	1,113	\$7,559,651	\$0	\$97,340	\$0	1.29%
32	LINCOLN BENEFIT LIFE COMPANY	0.09%	27	765	\$566,883	\$0	\$12,802,254	\$0	2258.36%
33	LINCOLN NATIONAL LIFE INSURANCE COMPANY	3.36%	11	1,726	\$22,194,048	\$0	\$11,539,089	\$0	51.99%
34	MIDLAND NATIONAL LIFE INSURANCE COMPANY	1.29%	14	1,647	\$8,545,467	\$0	\$12,216,335	\$0	142.96%
35	MINNESOTA LIFE INSURANCE COMPANY	0.01%	36	5	\$37,233	\$0	\$0	\$0	0.00%
36	NATIONAL WESTERN LIFE INSURANCE COMPANY	3.06%	12	1,219	\$20,199,164	\$0	\$0	\$0	0.00%
37	NATIONWIDE LIFE INSURANCE COMPANY	0.01%	35	25	\$50,870	\$0	\$63,774	\$0	125.37%
38	NORTH AMERICAN COMPANY FOR LIFE AND HEAL	4.21%	9	3,561	\$27,773,811	\$0	\$22,931,444	\$0	82.56%
39	PHL VARIABLE INSURANCE COMPANY	1.25%	16	188	\$8,284,455	\$0	\$960,533	\$0	11.59%
40	PHYSICIANS LIFE INSURANCE COMPANY	0.07%	28	94	\$493,047	\$0	\$556,053	\$0	112.78%
41	PRINCIPAL LIFE INSURANCE COMPANY	0.11%	26	87	\$708,137	\$0	\$24,247	\$0	3.42%
42	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	42	43	\$0	\$0	\$0	\$0	N/A
43	RELIAANCE STANDARD LIFE INSURANCE COMPAN	0.05%	29	33	\$357,348	\$0	\$0	\$0	0.00%
44	RELIASTAR LIFE INSURANCE COMPANY	0.00%	42	2	\$0	\$0	\$0	\$0	N/A
45	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	42	8	\$0	\$0	\$331,521	\$0	N/A
46	SECURITY BENEFIT LIFE INSURANCE COMPANY	8.91%	4	470	\$58,808,848	\$0	\$710,978	\$0	1.21%
47	STANDARD INSURANCE COMPANY	0.29%	23	121	\$1,939,256	\$0	\$44,787	\$0	2.31%
48	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.00%	42	13	\$0	\$0	\$212,154	0.00	N/A
49	SUN LIFE ASSURANCE OF CANADA (US)	0.00%	42	139	\$0	\$0	\$548,729	\$0	N/A
50	SYMETRA LIFE INSURANCE COMPANY	0.00%	42	30	\$0	\$0	\$218,293	0	N/A
51	UNION CENTRAL LIFE INSURANCE COMPANY	0.03%	31	199	\$214,511	\$0	\$851,442	0	396.92%
52	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.01%	34	27	\$91,448	\$0	\$75,300	\$0	82.34%
53	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	42	370	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		61,950	\$660,252,499	\$0	\$351,376,494	\$0	53.22%

MISSOURI INDIVIDUAL EQUITY INDEXED ANNUITIES INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ACACIA LIFE INSURANCE CO	0.89%	21	7	\$1,010,087	\$0	\$0	\$0	0.00%
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.09%	56	2,409	\$102,201	\$0	\$0	\$0	0.00%
3	ALLSTATE ASSURANCE COMPANY	0.00%	100	1	\$0	\$0	\$0	\$0	N/A
4	ALLSTATE LIFE INSURANCE COMPANY	0.00%	100	34	\$0	\$0	\$248,197	\$0	N/A
5	AMERICAN FAMILY LIFE INSURANCE COMPANY	4.99%	6	163	\$5,678,400	\$0	\$277,390	\$0	4.89%
6	AMERICAN GENERAL LIFE INSURANCE CO	0.09%	58	224	\$100,000	\$0	\$392,809	\$0	392.81%
7	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	84	83	\$1,981	\$0	\$0	\$0	0.00%
8	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	100	62	\$0	\$0	\$877,115	\$0	N/A
9	AMERICAN UNITED LIFE INSURANCE COMPANY	0.17%	50	38	\$187,829	\$0	\$0	\$0	0.00%
10	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	77	357	\$3,583	\$0	\$0	\$0	0.00%
11	AMERITAS LIFE INSURANCE CORP	0.51%	29	16	\$585,473	\$0	\$0	\$0	0.00%
12	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	100	4	\$0	\$0	\$26,979	\$0	N/A
13	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	85	54	\$1,758	\$0	\$0	\$0	0.00%
14	AVIVA LIFE AND ANNUITY COMPANY	10.25%	3	452	\$11,658,933	\$0	\$0	\$0	0.00%
15	BALTIMORE LIFE INSURANCE COMPANY THE	0.28%	42	2	\$319,405	\$0	\$0	\$0	0.00%
16	BANKERS LIFE AND CASUALTY COMPANY	0.17%	49	65	\$188,371	\$0	\$0	\$0	0.00%
17	BANKERS LIFE INSURANCE COMPANY	0.00%	100	1	\$0	\$0	\$10,152	\$0	N/A
18	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	96	15	\$65	\$0	\$0	\$0	0.00%
19	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY OF	0.00%	100	3	\$0	\$0	\$24,012	\$0	N/A
20	CAPITOL LIFE INSURANCE COMPANY	0.00%	100	7	\$0	\$0	\$0	\$0	N/A
21	CATHOLIC FINANCIAL LIFE	0.00%	100	60	\$0	\$0	\$0	\$0	N/A
22	CATHOLIC ORDER OF FORESTERS	0.01%	75	1	\$7,082	\$0	\$0	\$0	0.00%
23	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	89	0	\$770	\$0	\$0	\$0	0.00%
24	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	100	3	\$0	\$0	\$13,769	\$0	N/A
25	CHURCH LIFE INSURANCE CORPORATION	0.04%	68	1	\$42,126	\$0	\$0	\$0	0.00%
26	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	100	17	\$0	\$0	\$0	\$0	N/A
27	CMFG LIFE INSURANCE COMPANY	0.18%	46	66	\$208,626	\$0	\$0	\$0	0.00%
28	COLORADO BANKERS LIFE INS CO	0.00%	80	0	\$2,640	\$0	\$0	\$0	0.00%
29	COLUMBUS LIFE INSURANCE COMPANY	0.08%	60	2	\$90,000	\$0	\$47,938	\$0	53.26%
30	CONSECO LIFE INSURANCE CO	0.00%	100	43	\$0	\$0	\$0	\$0	N/A
31	CONTINENTAL ASSURANCE COMPANY	0.00%	100	9	\$0	\$0	\$0	\$0	N/A
32	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	100	12	\$0	\$0	\$0	\$0	N/A
33	COUNTRY LIFE INSURANCE COMPANY	0.00%	100	46	\$0	\$0	\$0	\$0	N/A
34	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	95	12	\$76	\$0	\$0	\$0	0.00%
35	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.15%	51	3	\$167,172	\$0	\$0	\$0	0.00%
36	EMC NATIONAL LIFE COMPANY	0.12%	53	13	\$131,262	\$0	\$1,278,466	\$0	973.98%
37	EMPLOYEES LIFE COMPANY (MUTUAL)	11.13%	2	210	\$12,652,353	\$0	\$7,411,330	\$0	58.58%
38	EQUITRUST LIFE INSURANCE COMPANY	0.40%	35	55	\$452,341	\$0	\$583,200	\$0	128.93%
39	FARMERS NEW WORLD LIFE INSURANCE COMPANY	1.44%	15	15	\$1,633,377	\$0	\$0	\$0	0.00%
40	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	82	8	\$2,170	\$0	\$0	\$0	0.00%
41	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.34%	39	329	\$383,738	\$0	\$0	\$0	0.00%
42	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	100	82	\$0	\$0	\$0	\$0	N/A
43	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.23%	43	97	\$260,004	\$0	\$0	\$0	0.00%
44	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	98	1	\$15	\$0	\$0	\$0	0.00%
45	GBU FINANCIAL LIFE	0.09%	58	4	\$100,000	\$0	\$0	\$0	0.00%
46	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.76%	26	129	\$858,592	\$0	\$0	\$0	0.00%
47	GENWORTH LIFE INSURANCE COMPANY	7.38%	5	668	\$8,397,422	\$0	\$0	\$0	0.00%
48	GLENER LIFE INSURANCE SOCIETY	0.00%	97	2	\$34	\$0	\$0	\$0	0.00%
49	GREAT AMERICAN LIFE INSURANCE COMPANY	0.06%	64	124	\$73,464	\$0	\$1,519,281	\$0	2068.06%
50	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	93	29	\$224	\$0	\$0	\$0	0.00%
51	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.00%	87	1	\$1,601	\$0	\$0	\$0	0.00%
52	GUARANTY INCOME LIFE INSURANCE COMPANY	0.09%	57	19	\$100,414	\$0	\$0	\$0	0.00%
53	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.00%	100	0	\$0	\$0	\$495,186	\$0	N/A
54	HARTFORD LIFE INSURANCE COMPANY	0.05%	66	170	\$51,784	\$0	\$1,526,331	\$0	2947.50%
55	HORACE MANN LIFE INSURANCE COMPANY	0.00%	100	25	\$0	\$0	\$0	\$0	N/A
56	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	100	156	\$0	\$0	\$0	\$0	N/A
57	ING LIFE INSURANCE AND ANNUITY COMPANY	0.00%	100	114	\$0	\$0	\$0	\$0	N/A
58	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.00%	100	341	\$0	\$0	\$0	\$0	N/A
59	INTEGRITY LIFE INSURANCE COMPANY	0.49%	31	56	\$562,882	\$0	\$38,287	\$0	6.80%
60	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.00%	100	2	\$0	\$0	\$0	\$0	N/A
61	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.05%	65	200	\$60,119	\$0	\$0	\$0	0.00%
62	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.37%	37	5	\$419,067	\$0	\$0	\$0	0.00%
63	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.22%	45	1	\$253,434	\$0	\$0	\$0	0.00%
64	KANSAS CITY LIFE INSURANCE COMPANY	0.41%	33	2,876	\$462,814	\$0	\$9,761,082	\$0	2109.07%
65	KNIGHTS OF COLUMBUS	15.41%	1	6,156	\$17,522,932	\$15,307	\$7,733,411	\$0	44.22%
66	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	100	11	\$0	\$0	\$13,308	\$0	N/A
67	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.39%	36	465	\$438,202	\$0	\$59,459	\$0	13.57%
68	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.07%	63	15	\$79,388	\$0	\$0	\$0	0.00%
69	LIFESECURE INSURANCE COMPANY	0.00%	100	1	\$0	\$0	\$0	\$0	N/A

2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

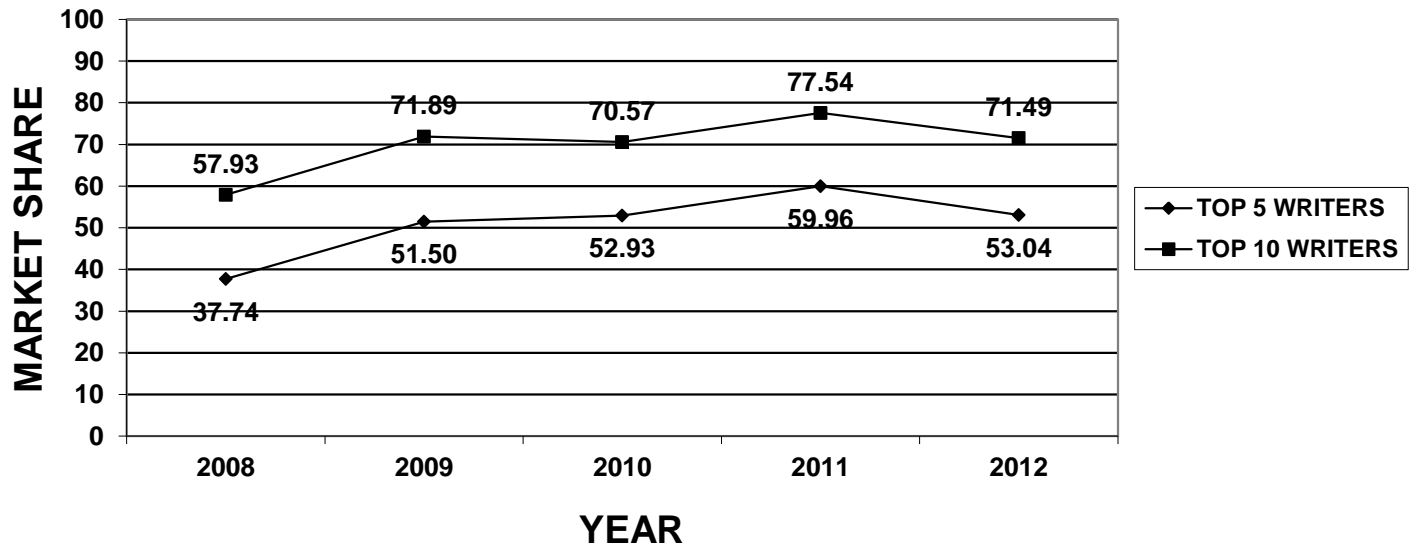
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	LINCOLN BENEFIT LIFE COMPANY	0.50%	30	102	\$563,795	\$0	\$179,648	\$0	31.86%
71	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	81	28	\$2,311	\$0	\$0	\$0	0.00%
72	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.00%	99	1,954	\$12	\$0	\$0	\$0	0.00%
73	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.02%	72	38	\$24,215	\$0	\$0	\$0	0.00%
74	METLIFE INVESTORS USA INSURANCE COMPANY	0.67%	28	12	\$764,149	\$0	\$0	\$0	0.00%
75	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	100	221	\$0	\$0	\$0	\$0	N/A
76	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.30%	40	1	\$338,111	\$0	\$0	\$0	0.00%
77	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	100	3	\$0	\$0	\$0	\$0	N/A
78	MINNESOTA LIFE INSURANCE COMPANY	1.14%	17	285	\$1,297,203	\$0	\$0	\$0	0.00%
79	MONUMENTAL LIFE INSURANCE COMPANY	0.00%	86	1	\$1,636	\$0	\$0	\$0	0.00%
80	MTL INSURANCE COMPANY	0.00%	100	82	\$0	\$0	\$0	\$0	N/A
81	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	100	38	\$0	\$0	\$0	\$0	N/A
82	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.87%	22	53	\$984,877	\$0	\$0	\$0	0.00%
83	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	100	16	\$0	\$0	\$0	\$0	N/A
84	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	4.52%	7	83	\$5,143,455	\$0	\$0	\$0	0.00%
85	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.93%	18	7	\$1,057,065	\$0	\$0	\$0	0.00%
86	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	0.91%	19	41	\$1,037,392	\$0	\$0	\$0	0.00%
87	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.08%	61	74	\$88,215	\$0	\$352,611	\$0	399.72%
88	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	83	77	\$2,138	\$0	\$0	\$0	0.00%
89	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	92	1	\$271	\$0	\$0	\$0	0.00%
90	PACIFIC LIFE & ANNUITY COMPANY	0.00%	100	61	\$0	\$0	\$1,085,445	\$0	N/A
91	PAUL REVERE LIFE INSURANCE COMPANY	0.02%	71	273	\$24,485	\$0	\$0	\$0	0.00%
92	PAUL REVERE VARIABLE ANNUITY INSURANCE COMPAN	0.00%	100	76	\$0	\$0	\$0	\$0	N/A
93	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.17%	48	12	\$192,772	\$0	\$0	\$0	0.00%
94	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.00%	94	5	\$100	\$0	\$0	\$0	0.00%
95	PHL VARIABLE INSURANCE COMPANY	2.39%	9	59	\$2,718,067	\$0	\$772,287	\$0	28.41%
96	PHOENIX LIFE INSURANCE COMPANY	8.87%	4	5,189	\$10,081,682	\$0	\$0	\$0	0.00%
97	PHYSICIANS LIFE INSURANCE COMPANY	0.00%	100	6	\$0	\$0	\$0	\$0	N/A
98	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	100	2	\$0	\$0	\$4,736	\$0	N/A
99	POLISH NATNL ALLIANCE OF THE US OF N. A	0.02%	74	31	\$20,311	\$0	\$0	\$0	0.00%
100	PRESIDENTIAL LIFE INSURANCE COMPANY	0.10%	55	27	\$115,609	\$0	\$46,062	\$0	39.84%
101	PRIMERICA LIFE INSURANCE COMPANY	0.03%	70	0	\$31,004	\$0	\$0	\$0	0.00%
102	PRINCIPAL LIFE INSURANCE COMPANY	0.83%	23	149	\$944,018	\$0	\$985,430	\$0	104.39%
103	PROTECTIVE LIFE INSURANCE COMPANY	1.74%	12	146	\$1,979,001	\$0	\$0	\$0	0.00%
104	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	100	34	\$0	\$0	\$0	\$0	N/A
105	PRUCO LIFE INSURANCE COMPANY	0.82%	24	30	\$934,185	\$0	\$0	\$0	0.00%
106	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATI	1.15%	16	25	\$1,305,340	\$0	\$732,162	\$0	56.09%
107	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.71%	27	294	\$812,842	\$0	\$721,747	\$0	88.79%
108	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY C	0.00%	100	0	\$0	\$0	\$183	\$0	N/A
109	RELIASTAR LIFE INSURANCE COMPANY	0.00%	100	313	\$0	\$0	\$0	\$0	N/A
110	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	100	24	\$0	\$0	\$0	\$0	N/A
111	RIVERSOURCE LIFE INSURANCE COMPANY	0.10%	54	13	\$119,076	\$0	\$2,977,899	\$0	2500.84%
112	SAGICOR LIFE INSURANCE COMPANY	0.44%	32	4	\$501,391	\$0	\$0	\$0	0.00%
113	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	100	11	\$0	\$0	\$608	\$0	N/A
114	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	88	16	\$974	\$0	\$232	\$0	23.82%
115	SHELTER LIFE INSURANCE COMPANY	0.89%	20	3,520	\$1,016,797	\$0	\$0	\$0	0.00%
116	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	90	3	\$318	\$0	\$0	\$0	0.00%
117	STANDARD INSURANCE COMPANY	2.35%	10	121	\$2,675,613	\$0	\$112,973	\$0	4.22%
118	STATE FARM LIFE INSURANCE COMPANY	1.59%	14	7	\$1,804,964	\$0	\$0	\$0	0.00%
119	STATE LIFE INSURANCE COMPANY	0.23%	44	9	\$256,334	\$0	\$82,443	\$0	32.16%
120	STONEBRIDGE LIFE INSURANCE COMPANY	0.02%	73	1	\$23,788	\$0	\$0	\$0	0.00%
121	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	100	36	\$0	\$0	\$24,512	\$0	N/A
122	SYMETRA LIFE INSURANCE COMPANY	1.66%	13	55	\$1,889,057	\$0	\$0	\$0	0.00%
123	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	4.19%	8	92	\$4,767,473	\$0	\$0	\$0	0.00%
124	THRIVENT FINANCIAL FOR LUTHERANS	0.41%	34	2,117	\$461,388	\$0	\$0	\$0	0.00%
125	TIAA-CREF LIFE INSURANCE COMPANY	0.17%	47	1	\$194,672	\$0	\$0	\$0	0.00%
126	TIME INSURANCE COMPANY	0.36%	38	87	\$414,502	\$0	\$0	\$0	0.00%
127	TRANSAMERICA LIFE INSURANCE COMPANY	0.29%	41	70	\$327,926	\$0	\$0	\$0	0.00%
128	UNION CENTRAL LIFE INSURANCE COMPANY	2.07%	11	10	\$2,349,839	\$0	\$0	\$0	0.00%
129	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	78	2,244	\$2,882	\$0	\$0	\$0	0.00%
130	UNITED HERITAGE LIFE INSURANCE COMPANY	0.03%	69	6	\$39,299	\$0	\$0	\$0	0.00%
131	UNITED LIFE INSURANCE COMPANY	0.12%	52	38	\$134,507	\$0	\$0	\$0	0.00%
132	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.00%	100	1	\$0	\$0	\$0	\$0	N/A
133	USAA LIFE INSURANCE COMPANY	0.05%	67	57	\$51,480	\$0	\$394,998	\$0	767.28%
134	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	100	534	\$0	\$0	\$0	\$0	N/A
135	WEST COAST LIFE INSURANCE COMPANY	0.00%	100	4	\$0	\$0	\$0	\$0	N/A
136	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.00%	100	0	\$0	\$0	\$17,901	\$0	N/A
137	WESTERN CATHOLIC UNION	0.76%	25	26	\$869,730	\$0	\$319,427	\$0	36.73%

2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

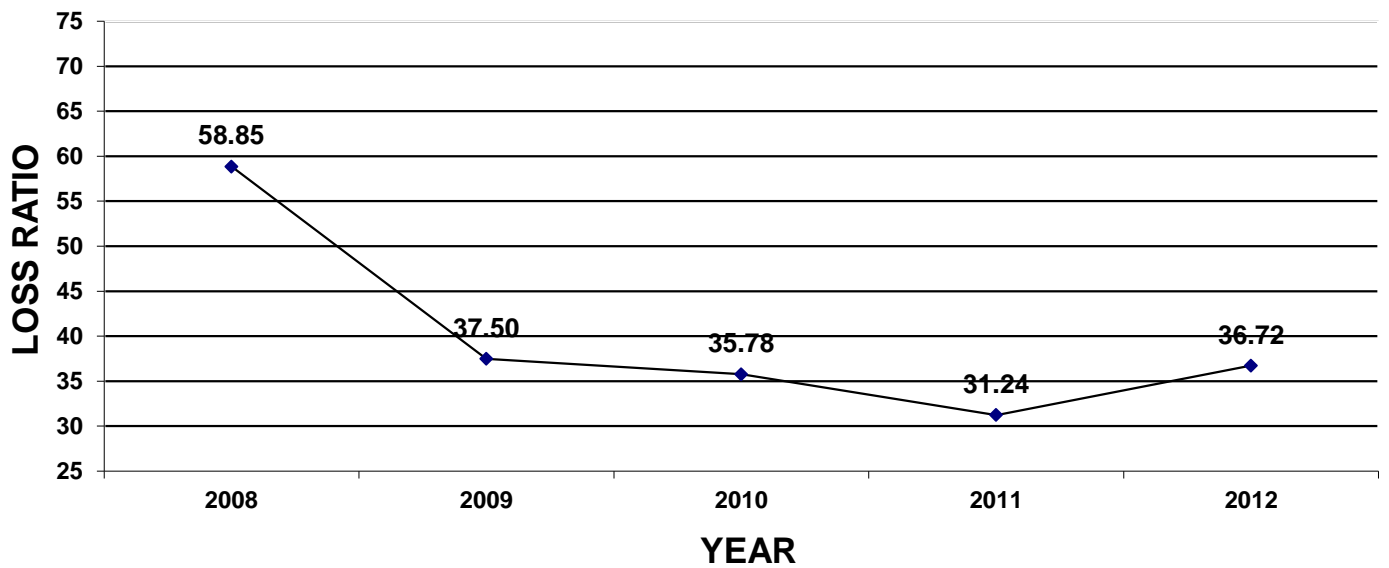
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.00%	76	1	\$3,657	\$0	\$0	\$0	0.00%
139	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	100	5	\$0	\$0	\$588,177	\$0	N/A
140	WILLIAM PENN ASSOCIATION	0.00%	91	0	\$283	\$0	\$0	\$0	0.00%
141	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	79	8	\$2,664	\$0	\$0	\$0	0.00%
142	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.08%	62	569	\$86,810	\$0	\$0	\$0	0.00%
TOTAL		100.00%		36,191	\$113,713,896	\$15,307	\$41,737,183	\$0	36.72%

MISSOURI INDIVIDUAL DEPOSIT-TYPE FUNDS INSURANCE
(Including variable contracts without life contingencies)

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

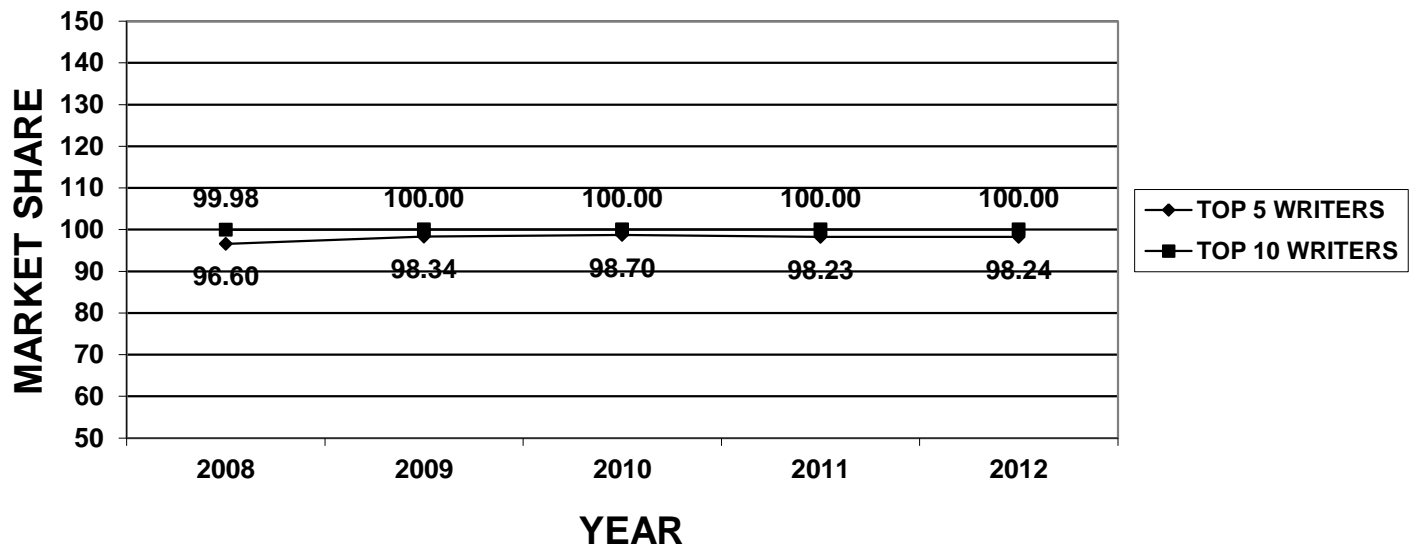


**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL OTHER CONSIDERATIONS**

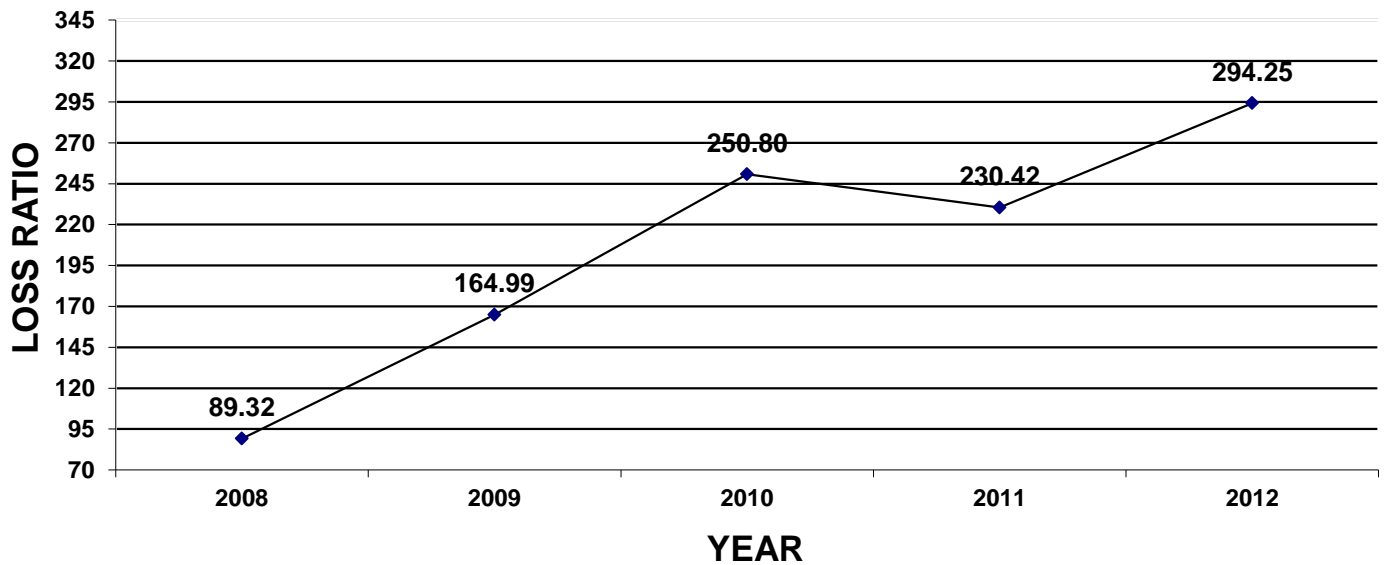
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	8	0	\$0	\$0	\$14,499	\$0	N/A
2	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	8	0	\$0	\$0	\$32,775	\$0	N/A
3	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	8	26	\$0	\$0	\$57,598	\$0	N/A
4	COUNTRY LIFE INSURANCE COMPANY	0.00%	8	21	\$0	\$0	\$40,572	\$0	N/A
5	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	8	0	\$0	\$0	\$975	\$0	N/A
6	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	8	241	\$0	\$0	\$0	\$0	N/A
7	GLENER LIFE INSURANCE SOCIETY	0.00%	8	2	\$0	\$0	\$0	\$0	N/A
8	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	8	0	\$0	\$0	\$90,369	\$0	N/A
9	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	8	3	\$0	\$0	-\$2,138	\$0	N/A
10	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	17.50%	2	17,976	\$20,300,996	\$158	\$213,038,193	\$0	1049.40%
11	HARTFORD LIFE INSURANCE COMPANY	1.75%	6	8,562	\$2,028,241	\$0	\$74,450,516	\$0	3670.69%
12	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.00%	8	0	\$0	\$0	\$55,991	\$0	N/A
13	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	8	174	\$0	\$0	\$263,252	\$0	N/A
14	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	7	4	\$12,838	\$0	\$4,068	\$0	31.69%
15	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	7.88%	4	263	\$9,145,291	\$0	\$0	\$0	0.00%
16	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	7.19%	5	856	\$8,338,396	\$0	\$3,397,478	\$0	40.74%
17	NATIONWIDE LIFE INSURANCE COMPANY	49.23%	1	6,932	\$57,113,811	\$0	\$49,602,220	\$0	86.85%
18	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	8	1	\$0	\$0	\$5,186	\$0	N/A
19	PENN MUTUAL LIFE INSURANCE COMPANY THE	16.45%	3	26	\$19,086,196	\$0	\$31,086	\$0	0.16%
20	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	8	-31	\$0	\$0	\$0	\$0	N/A
21	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	8	56	\$0	\$0	\$325,269	\$0	N/A
TOTAL		100.00%		35,112	\$116,025,769	\$158	\$341,407,909	\$0	294.25%

MISSOURI INDIVIDUAL OTHER CONSIDERATIONS

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	364	1	\$5,013	\$0	\$0	\$50	0.00%
2	5 STAR LIFE INSURANCE COMPANY	0.01%	217	838	\$440,501	\$0	\$157,007	\$31,214	35.64%
3	AAA LIFE INSURANCE COMPANY	0.03%	148	4,051	\$2,342,803	\$0	\$1,423,795	\$579,128	60.77%
4	ABILITY INSURANCE COMPANY	0.00%	377	4	\$2,028	\$1,767	\$10,596	\$19	609.62%
5	ACACIA LIFE INSURANCE CO	0.02%	170	795	\$1,314,592	\$51,587	\$1,343,562	\$33,092	106.13%
6	AETNA LIFE INSURANCE COMPANY	0.01%	214	2,437	\$461,254	\$470,034	\$740,740	\$33,191	262.50%
7	ALFA LIFE INSURANCE CORPORATION	0.00%	404	1	\$0	\$0	\$0	\$10	N/A
8	ALLIANZ LIFE AND ANNUITY COMPANY	0.00%	404	1	\$0	\$0	\$1,966	\$0	N/A
9	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	404	7	\$0	\$0	\$4,884	\$0	N/A
10	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMER	2.07%	11	29,512	\$146,824,305	\$0	\$161,042,765	\$355,006	109.68%
11	ALLSTATE ASSURANCE COMPANY	0.00%	403	1	\$2	\$0	\$1,895	\$0	94750.00%
12	ALLSTATE LIFE INSURANCE COMPANY	0.13%	89	13,578	\$9,329,402	\$0	\$53,330,647	\$933,282	571.64%
13	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	319	57	\$36,809	\$0	\$1,982,621	\$8,736	5386.24%
14	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	404	34	\$0	\$0	\$0	\$285	N/A
15	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.01%	182	2,128	\$942,166	\$314	\$481,991	\$68,893	51.19%
16	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	288	238	\$90,310	\$0	\$330,371	\$8,333	365.82%
17	AMERICAN CONTINENTAL INSURANCE COMPANY	0.01%	211	673	\$474,362	\$0	\$76,235	\$6,460	16.07%
18	AMERICAN EQUITY INVESTMENT LIFE INSURANCE CO	1.57%	16	11,406	\$111,330,324	\$0	\$37,805,237	\$2,503	33.96%
19	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CI	0.05%	135	14,710	\$3,272,207	\$0	\$467,263	\$525,874	14.28%
20	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.76%	27	106,740	\$53,801,623	\$5,042,930	\$32,422,765	\$9,828,806	69.64%
21	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.01%	212	14,133	\$467,703	\$0	\$233,996	\$40,177	50.03%
22	AMERICAN FIDELITY ASSURANCE COMPANY	0.06%	126	9,690	\$4,183,614	\$17,442	\$4,606,298	\$513,243	110.52%
23	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	252	1,576	\$280,986	\$1,222	\$237,710	\$17,788	85.03%
24	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	355	4	\$8,782	\$0	\$0	\$105	0.00%
25	AMERICAN GENERAL LIFE INSURANCE CO	3.83%	8	122,194	\$271,261,756	\$1,338,873	\$285,493,057	\$12,529,378	105.74%
26	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	302	2,945	\$56,966	\$3,740	\$273,972	\$5,836	487.50%
27	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.09%	107	13,605	\$6,166,570	\$0	\$1,910,390	\$591,625	30.98%
28	AMERICAN HOME LIFE INSURANCE COMPANY	0.02%	158	4,619	\$1,735,229	\$31,384	\$1,653,408	\$143,552	97.09%
29	AMERICAN INCOME LIFE INSURANCE CO	0.15%	82	30,950	\$10,838,113	\$0	\$3,344,652	\$699,252	30.86%
30	AMERICAN LIFE & SECURITY CORP	0.00%	264	907	\$211,597	\$0	\$4,326	\$5,837	2.04%
31	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	404	1	\$0	\$0	\$337	\$0	N/A
32	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.01%	238	3,362	\$358,802	\$15,464	\$850,014	\$14,713	241.21%
33	AMERICAN NATIONAL INSURANCE COMPANY	0.31%	56	53,441	\$21,644,587	\$70,103	\$23,842,184	\$1,154,273	110.48%
34	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	272	201	\$146,684	\$0	\$558,803	\$25,916	380.96%
35	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	253	533	\$276,833	\$0	\$261,654	\$5,289	94.52%
36	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURAN	0.00%	363	10	\$6,145	\$0	\$2,653	\$159	43.17%
37	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	338	47	\$23,484	\$0	\$24,857	\$2,410	105.85%
38	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	179	3,267	\$1,048,937	\$26,893	\$1,202,980	\$160,555	117.25%
39	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	404	147	\$0	\$0	\$161,278	\$2	N/A
40	AMERICAN UNDERWRITERS LIFE INSURANCE COMPA	0.00%	275	173	\$129,497	\$0	\$165,729	\$8,656	127.98%
41	AMERICAN UNITED LIFE INSURANCE COMPANY	0.15%	85	4,463	\$10,590,788	\$380,144	\$16,858,997	\$695,458	162.77%
42	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.09%	106	6,590	\$6,183,677	\$4,151	\$3,805,484	\$301,546	61.61%
43	AMERITAS LIFE INSURANCE CORP	0.12%	91	2,852	\$8,862,501	\$169,821	\$4,781,627	\$280,281	55.87%
44	AMICA LIFE INSURANCE COMPANY	0.00%	265	279	\$204,648	\$0	\$324,595	\$87,452	158.61%
45	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.01%	221	434	\$418,046	\$0	\$896,183	\$0	214.37%
46	ANTHEM LIFE INSURANCE COMPANY	0.00%	249	2,434	\$293,203	\$0	\$95,000	\$80,079	32.40%
47	ASSURED LIFE ASSOCIATION	0.00%	343	140	\$19,108	\$526	\$44,302	\$1,124	234.60%
48	ASSURITY LIFE INSURANCE COMPANY	0.05%	133	6,325	\$3,339,659	\$693,861	\$3,595,769	\$242,272	128.45%
49	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.20%	73	8,688	\$14,504,203	\$14,722	\$11,510,171	\$517,768	79.46%
50	ATLANTA LIFE INSURANCE COMPANY	0.00%	307	5,218	\$50,060	\$0	\$134,383	\$7,313	268.44%
51	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.01%	216	306	\$453,816	\$0	\$2,925,862	\$29,459	644.72%
52	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	315	151	\$42,269	\$0	\$9,320	\$5,382	22.05%
53	AUTO OWNERS LIFE INSURANCE COMPANY	0.06%	127	6,727	\$4,153,020	\$0	\$2,855,326	\$690,133	68.75%
54	AVIVA LIFE AND ANNUITY COMPANY	2.05%	12	23,445	\$145,173,953	\$1,191,059	\$90,309,390	\$1,518,604	63.03%
55	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.01%	220	274	\$426,603	\$0	\$161,895	\$81,093	37.95%
56	AXA EQUITABLE LIFE INSURANCE COMPANY	1.21%	19	35,741	\$85,591,055	\$4,786,753	\$66,674,423	\$6,797,266	83.49%
57	BALBOA LIFE INSURANCE COMPANY	0.00%	309	123	\$47,969	\$0	\$82,000	\$10,984	170.94%
58	BALTIMORE LIFE INSURANCE COMPANY THE	0.02%	174	647	\$1,217,737	\$32,896	\$324,675	\$12,867	29.36%
59	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	303	218	\$55,462	\$0	\$55,115	\$1,216	99.37%
60	BANKERS LIFE AND CASUALTY COMPANY	0.32%	54	23,660	\$22,729,618	\$35,734	\$28,563,243	\$389,084	125.82%
61	BANKERS LIFE INSURANCE COMPANY	0.03%	151	193	\$2,191,149	\$0	\$10,152	\$10	0.46%
62	BANNER LIFE INSURANCE COMPANY	0.19%	78	16,332	\$13,646,558	\$60,831	\$5,445,171	\$8,053,910	40.35%
63	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	293	307	\$79,359	\$6,580	\$2,915,460	\$26,301	3682.05%
64	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	345	105	\$16,277	\$0	\$24,936	\$599	153.20%
65	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY (	0.00%	312	9	\$44,000	\$0	\$218,953	\$0	497.62%
66	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	322	26	\$34,762	\$0	\$0	\$30,024	0.00%
67	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.08%	109	28,590	\$5,798,909	\$2,253	\$2,180,413	\$490,283	37.64%
68	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.00%	360	5	\$6,356	\$0	\$0	\$303	0.00%
69	C M LIFE INSURANCE COMPANY	0.24%	66	5,949	\$17,095,916	\$0	\$16,447,463	\$606,995	96.21%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	CANADA LIFE ASSURANCE COMPANY	0.02%	161	1,267	\$1,558,638	\$545,407	\$4,185,964	\$189,853	303.56%
71	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	241	7,700	\$349,162	\$0	\$1,652,885	\$19,138	473.39%
72	CAPITOL LIFE INSURANCE COMPANY	0.01%	215	319	\$458,375	\$0	\$59,508	\$2,803	12.98%
73	CATAMARAN INSURANCE OF OHIO INC	0.00%	379	18	\$1,687	\$0	\$8,740	\$229	518.08%
74	CATHOLIC FINANCIAL LIFE	0.01%	209	2,221	\$478,751	\$26,138	\$678,561	\$24,803	147.20%
75	CATHOLIC HOLY FAMILY SOCIETY	0.04%	137	2,550	\$3,112,832	\$0	\$1,323,828	\$14,177	42.53%
76	CATHOLIC ORDER OF FORESTERS	0.00%	248	1,413	\$307,977	\$34,231	\$106,737	\$22,223	45.77%
77	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	314	102	\$42,972	\$0	\$33,005	\$1,969	76.81%
78	CENTRAL SECURITY LIFE INSURANCE CO	0.01%	222	6,840	\$416,104	\$2,795	\$834,909	\$29,580	201.32%
79	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	256	645	\$261,075	\$8,512	\$190,912	\$10,274	76.39%
80	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	282	517	\$101,386	\$2,364	\$66,834	\$11,077	68.25%
81	CENTURION LIFE INSURANCE COMPANY	0.00%	404	785	\$0	\$0	\$4,460,359	\$0	N/A
82	CENTURY LIFE ASSURANCE COMPANY	0.00%	397	1	\$144	\$0	\$0	\$4	0.00%
83	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	384	65	\$1,200	\$0	\$171,804	\$2,193	14317.00%
84	CHEROKEE NATIONAL LIFE INSURANCE COMPANY	0.00%	281	1,348	\$101,619	\$0	\$95,805	\$7,860	94.28%
85	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.01%	183	1,893	\$932,763	\$65	\$417,862	\$80,816	44.81%
86	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.01%	213	743	\$467,273	\$0	\$297,630	\$7,325	63.70%
87	CHURCH LIFE INSURANCE CORPORATION	0.00%	266	46	\$184,409	\$0	\$661,156	\$140	358.53%
88	CICA LIFE INSURANCE COMPANY OF AMERICA	0.02%	175	1,589	\$1,213,277	\$1,627	\$747,135	\$35,289	61.71%
89	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	386	4	\$923	\$0	\$0	\$15	0.00%
90	CINCINNATI LIFE INSURANCE COMPANY THE	0.11%	95	11,743	\$8,006,895	\$0	\$6,976,807	\$2,847,258	87.13%
91	CITIZENS SECURITY LIFE INS CO	0.00%	271	612	\$147,719	\$0	\$71,248	\$3,809	48.23%
92	CMFG LIFE INSURANCE COMPANY	0.08%	115	5,466	\$5,328,800	\$334,247	\$12,006,153	\$221,196	231.58%
93	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.04%	145	8,979	\$2,755,520	\$0	\$1,207,906	\$411,329	43.84%
94	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	246	3,086	\$310,888	\$0	\$540,390	\$5,485	173.82%
95	COLORADO BANKERS LIFE INS CO	0.02%	160	2,769	\$1,571,848	\$0	\$592,529	\$55,438	37.70%
96	COLUMBIAN LIFE INSURANCE COMPANY	0.04%	136	5,929	\$3,142,603	\$708	\$949,072	\$87,150	30.22%
97	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	269	371	\$154,769	\$9,965	\$169,557	\$5,790	115.99%
98	COLUMBUS LIFE INSURANCE COMPANY	0.41%	43	2,661	\$29,004,964	\$46,359	\$6,345,052	\$125,004	22.04%
99	COMBINED INSURANCE CO OF AMERICA	0.02%	162	10,495	\$1,546,412	\$0	\$2,360,700	\$89,608	152.66%
100	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.02%	163	2,922	\$1,498,202	\$0	\$13,264,496	\$184,798	885.36%
101	COMPANION LIFE INSURANCE COMPANY	0.00%	381	10	\$1,448	\$0	\$4	\$204	0.28%
102	COMPBENEFITS INSURANCE COMPANY	0.00%	367	34	\$3,433	\$0	\$0	\$271	0.00%
103	CONNECTICUT GENERAL LIFE INS CO	0.04%	141	1,971	\$2,872,729	\$837,762	\$7,818,710	\$468,214	301.33%
104	CONSECO LIFE INSURANCE CO	0.03%	152	5,357	\$2,190,524	\$28,853	\$5,087,670	\$332,831	233.58%
105	CONSTITUTION LIFE INSURANCE COMPANY	0.01%	223	855	\$411,268	\$0	\$92,343	\$7,015	22.45%
106	CONTINENTAL ASSURANCE COMPANY	0.01%	231	1,181	\$371,263	\$113,464	\$867,770	\$36	264.30%
107	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	232	1,530	\$366,428	\$0	\$1,570,353	\$49,896	428.56%
108	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.01%	204	1,367	\$513,996	\$0	\$251,779	\$14,735	48.98%
109	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.02%	164	975	\$1,423,586	\$0	\$1,874,570	\$45,598	131.68%
110	COUNTRY LIFE INSURANCE COMPANY	0.09%	108	13,606	\$6,071,650	\$1,162,973	\$4,546,386	\$1,400,145	94.03%
111	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	341	481	\$20,401	\$3,097	\$68,403	\$4,587	350.47%
112	CSA FRATERNAL LIFE	0.00%	276	595	\$125,741	\$0	\$39,629	\$3,430	31.52%
113	CSI LIFE INSURANCE COMPANY	0.00%	371	10	\$2,871	\$0	\$0	\$61	0.00%
114	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.00%	262	731	\$227,586	\$0	\$6,490,331	\$2,962	2851.81%
115	DEGREE OF HONOR PROTECTIVE ASSOC	0.00%	260	801	\$230,099	\$419	\$118,569	\$5,932	51.71%
116	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	391	0	\$477	\$0	\$975	\$0	204.40%
117	DIRECT GENERAL LIFE INSURANCE COMPANY	0.00%	255	1,507	\$268,255	\$0	\$30,535	\$15,435	11.38%
118	EAGLE LIFE INSURANCE COMPANY	0.00%	354	1	\$10,000	\$0	\$0	\$0	0.00%
119	EMC NATIONAL LIFE COMPANY	0.04%	138	5,537	\$2,936,566	\$33,555	\$3,505,555	\$320,030	120.52%
120	EMPLOYEES LIFE COMPANY (MUTUAL)	0.21%	71	449	\$15,073,960	\$207	\$8,078,327	\$1,134	53.59%
121	EPIC LIFE INSURANCE COMPANY THE	0.00%	392	1	\$373	\$0	\$0	\$5	0.00%
122	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.02%	177	2,758	\$1,102,227	\$0	\$805,395	\$19,018	73.07%
123	EQUITRUST LIFE INSURANCE COMPANY	0.56%	36	2,915	\$39,867,763	\$0	\$19,322,599	\$6,606	48.47%
124	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.02%	167	5,058	\$1,341,447	\$132,560	\$2,039,784	\$69,950	161.94%
125	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AM	0.00%	347	32	\$14,822	\$0	\$0	\$1,275	0.00%
126	FAMILY LIFE INSURANCE COMPANY	0.01%	197	2,055	\$632,747	\$0	\$624,290	\$30,545	98.66%
127	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	402	1,023	\$16	\$0	\$441,954	\$1,979	N/A
128	FARM BUREAU LIFE INSURANCE COMPANY OF MISSO	0.58%	35	70,620	\$40,906,031	\$2,850,201	\$20,216,094	\$4,903,012	56.39%
129	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.39%	46	56,749	\$27,962,074	\$685	\$22,664,735	\$5,684,871	81.06%
130	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	279	393	\$116,208	\$4,224	\$75,173	\$20,026	68.32%
131	FEDERATED LIFE INSURANCE COMPANY	0.11%	100	3,234	\$7,476,782	\$0	\$4,131,951	\$956,883	55.26%
132	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.61%	31	11,637	\$43,386,426	\$4,202	\$37,200,311	\$894,392	85.75%
133	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.24%	67	2,199	\$16,951,336	\$0	\$15,344,248	\$73,695	90.52%
134	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.02%	159	2,341	\$1,690,923	\$44,900	\$1,645,430	\$387,482	99.96%
135	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.23%	69	7,944	\$16,214,149	\$0	\$4,297,185	\$22,218	26.50%
136	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	268	621	\$168,737	\$150,933	\$398,191	\$12,892	325.43%
137	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.01%	203	143	\$526,514	\$2,599	\$2,433	\$4,772	0.96%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	400	14	\$83	\$83	\$0	\$24	100.00%
139	FIRST GUARANTY INSURANCE COMPANY	0.00%	339	5	\$21,984	\$0	\$0	\$41	0.00%
140	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	361	4,130	\$6,213	\$0	\$36,890	\$2,225	593.76%
141	FIRST INVESTORS LIFE INSURANCE COMPANY	0.01%	193	515	\$704,243	\$1,702	\$370,632	\$44,952	52.87%
142	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.04%	143	6,076	\$2,814,323	\$0	\$4,074,293	\$1,563,727	144.77%
143	FORETHOUGHT LIFE INSURANCE COMPANY	0.25%	65	1,127	\$17,992,177	\$0	\$2,115,940	\$3,729	11.76%
144	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	295	200	\$72,780	\$0	\$48,557	\$5,606	66.72%
145	FUNERAL DIRECTORS LIFE INSURANCE CO	0.04%	146	2,283	\$2,519,928	\$747	\$980,583	\$7,616	38.94%
146	GARDEN STATE LIFE INSURANCE COMPANY	0.01%	206	775	\$503,028	\$0	\$514,298	\$54,596	102.24%
147	GBU FINANCIAL LIFE	0.03%	157	474	\$1,776,088	\$4,766	\$308,888	\$2,919	17.66%
148	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.37%	49	26,869	\$26,261,063	\$22,931,570	\$56,432,032	\$3,262,388	302.21%
149	GENERATION LIFE INSURANCE COMPANY	0.00%	373	24	\$2,707	\$0	\$0	\$898	0.00%
150	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.61%	32	42,393	\$43,104,925	\$0	\$79,747,097	\$11,108,077	185.01%
151	GENWORTH LIFE INSURANCE COMPANY	0.41%	44	9,215	\$28,822,437	\$0	\$19,156,639	\$2,278,081	66.46%
152	GERBER LIFE INSURANCE COMPANY	0.08%	111	73,746	\$5,741,433	\$0	\$2,163,354	\$870,215	37.68%
153	GLEANER LIFE INSURANCE SOCIETY	0.03%	156	601	\$1,785,725	\$494	\$1,537,109	\$15,360	86.11%
154	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.07%	117	80,476	\$5,058,376	\$1,442	\$3,333,839	\$613,906	65.94%
155	GOLDEN RULE INSURANCE COMPANY	0.03%	153	2,601	\$1,919,704	\$2,411	\$5,920,048	\$226,619	308.51%
156	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.01%	229	809	\$374,119	\$84,301	\$544,812	\$29,045	168.16%
157	GRANGE LIFE INSURANCE COMPANY	0.00%	280	100	\$107,596	\$0	\$5,000	\$20,661	4.65%
158	GREAT AMERICAN LIFE INSURANCE COMPANY	0.59%	33	4,353	\$41,497,346	\$0	\$17,449,402	\$191,535	42.05%
159	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.01%	195	1,402	\$656,328	\$85	\$921,987	\$80,907	140.49%
160	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	239	817	\$350,273	\$7,991	\$487,158	\$40,869	141.36%
161	GREAT WESTERN INSURANCE COMPANY	0.00%	316	0	\$40,684	\$0	\$32,685	\$0	80.34%
162	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.23%	68	5,119	\$16,650,457	\$329,204	\$10,014,260	\$742,843	62.12%
163	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	190	5,374	\$739,277	\$0	\$506,184	\$52,891	68.47%
164	GUARANTY INCOME LIFE INSURANCE COMPANY	0.01%	202	308	\$546,542	\$0	\$718,958	\$4,031	131.55%
165	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.29%	58	919	\$20,818,912	\$0	\$5,518,417	\$43,008	26.51%
166	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.20%	75	5,513	\$14,115,042	\$4,683,036	\$14,165,282	\$1,443,216	133.53%
167	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.04%	144	29	\$2,797,546	\$0	\$1,462,630	\$0	52.28%
168	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	0.00%	257	233	\$258,068	\$89	\$493,002	\$30,846	191.07%
169	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	1.04%	22	29,985	\$73,960,677	\$158	\$241,868,012	\$4,394,362	327.02%
170	HARTFORD LIFE INSURANCE COMPANY	0.09%	105	21,224	\$6,514,758	\$79,131	\$85,187,591	\$1,263,862	1308.82%
171	HCC LIFE INSURANCE COMPANY	0.00%	351	16	\$11,666	\$0	\$0	\$828	0.00%
172	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	337	115	\$23,517	\$135	\$45,438	\$1,142	193.79%
173	HERITAGE LIFE INSURANCE COMPANY	0.00%	404	2	\$0	\$0	\$0	\$20	N/A
174	HERITAGE UNION LIFE INSURANCE COMPANY	0.00%	283	123	\$100,372	\$0	\$439,899	\$6,271	438.27%
175	HOMESTEADERS LIFE COMPANY	0.00%	301	2,854	\$59,573	\$0	\$285,119	\$3,585	478.60%
176	HORACE MANN LIFE INSURANCE COMPANY	0.06%	124	3,824	\$4,324,033	\$0	\$2,227,889	\$151,159	51.52%
177	HOUSEHOLD LIFE INSURANCE COMPANY	0.01%	199	867	\$623,235	\$0	\$150,000	\$153,608	24.07%
178	HUMANA INSURANCE COMPANY	0.00%	311	181	\$44,989	\$0	\$75,000	\$16,885	166.71%
179	HUMANADENTAL INSURANCE COMPANY	0.00%	327	147	\$31,694	\$1,897	\$13,559	\$1,892	48.77%
180	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	366	170	\$3,563	\$429	\$22,345	\$433	639.18%
181	IDEALIFE INSURANCE COMPANY	0.00%	320	314	\$36,348	\$0	\$77,151	\$3,703	212.26%
182	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.03%	155	3,871	\$1,837,085	\$34,359	\$1,315,763	\$272,113	73.49%
183	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	404	6	\$0	\$0	\$0	\$441	N/A
184	INDEPENDENT ORDER OF FORESTERS THE	0.05%	132	6,964	\$3,484,415	\$260,174	\$2,655,745	\$327,480	83.68%
185	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AI	0.00%	258	1,177	\$239,827	\$0	\$280,558	\$46,353	116.98%
186	ING LIFE INSURANCE AND ANNUITY COMPANY	0.08%	113	3,880	\$5,393,948	\$0	\$15,011,484	\$310,229	278.30%
187	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.39%	47	6,551	\$27,486,785	\$179,863	\$66,132,284	\$57,397	241.25%
188	INTEGRITY LIFE INSURANCE COMPANY	0.11%	96	1,311	\$7,796,575	\$0	\$13,199,303	\$9,621	169.30%
189	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	388	3	\$718	\$0	\$4,257	\$5	592.90%
190	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	336	245	\$25,202	\$3,028	\$30,054	\$1,071	131.27%
191	INVESTORS INSURANCE CORPORATION	0.00%	321	343	\$35,025	\$0	\$499,924	\$3	1427.33%
192	INVESTORS LIFE INSURANCE COMPANY OF NORTH AI	0.01%	208	1,207	\$479,766	\$423	\$466,642	\$61,572	97.35%
193	JACKSON NATIONAL LIFE INSURANCE COMPANY	5.56%	3	77,032	\$394,019,068	\$531,942	\$222,055,666	\$5,684,120	56.49%
194	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.11%	98	1,228	\$7,697,238	\$56,931	\$5,490,613	\$31,897	72.07%
195	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	263	242	\$214,938	\$0	\$620,306	\$23,566	288.60%
196	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPAN	0.00%	324	66	\$33,815	\$0	\$75,076	\$15,845	222.02%
197	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	1.30%	18	32,729	\$92,295,804	\$7,414,128	\$272,205,144	\$7,292,548	302.96%
198	KANAWHA INSURANCE COMPANY	0.01%	224	1,990	\$406,687	\$0	\$55,547	\$44,514	13.66%
199	KANSAS CITY LIFE INSURANCE COMPANY	0.27%	62	22,938	\$19,421,734	\$348,960	\$21,764,554	\$1,602,847	113.86%
200	KNIGHTS OF COLUMBUS	0.66%	28	67,472	\$46,769,661	\$11,325,648	\$19,941,608	\$3,308,603	66.85%
201	LAFAYETTE LIFE INSURANCE COMPANY THE	0.28%	61	2,920	\$19,844,735	\$1,298,018	\$3,221,921	\$545,617	22.78%
202	LANDMARK LIFE INSURANCE COMPANY	0.00%	313	193	\$43,434	\$0	\$232	\$1,154	0.53%
203	LEADERS LIFE INSURANCE COMPANY	0.00%	308	253	\$48,170	\$1,123	\$0	\$13	2.33%
204	LEWER LIFE INSURANCE COMPANY	0.00%	385	9	\$1,083	\$0	\$0	\$298	0.00%
205	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.10%	102	4,805	\$7,157,068	\$141,086	\$4,644,492	\$453,778	66.87%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.05%	134	5,694	\$3,292,064	\$13	\$1,024,737	\$282,483	31.13%
207	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	340	204	\$20,898	\$0	\$1,508,893	\$1,558	7220.27%
208	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.16%	81	2,901	\$11,172,052	\$0	\$6,328,177	\$171,730	56.64%
209	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	375	13	\$2,409	\$0	\$0	\$175	0.00%
210	LIFESECURE INSURANCE COMPANY	0.00%	299	1,031	\$61,232	\$0	\$581,179	\$6,358	949.14%
211	LINCOLN BENEFIT LIFE COMPANY	0.28%	60	13,327	\$19,861,528	\$3,523	\$46,033,347	\$3,561,899	231.79%
212	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.06%	125	13,451	\$4,317,422	\$19,031	\$2,785,699	\$81,750	64.96%
213	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	297	152	\$64,923	\$2,325	\$458,588	\$14,309	709.94%
214	LINCOLN NATIONAL LIFE INSURANCE COMPANY	4.13%	6	62,554	\$293,044,184	\$382,640	\$274,416,702	\$7,573,565	93.77%
215	LONGEVITY INSURANCE COMPANY	0.00%	359	46	\$6,536	\$0	\$0	\$702	0.00%
216	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	273	1,110	\$141,646	\$1,959	\$792,742	\$13,417	561.05%
217	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	369	89	\$3,105	\$96	\$39,182	\$457	1264.99%
218	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	196	2,175	\$654,553	\$1,794	\$544,388	\$23,011	83.44%
219	MANHATTAN LIFE INSURANCE COMPANY	0.00%	305	388	\$53,842	\$8,066	\$138,850	\$9,789	272.87%
220	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.01%	189	1,148	\$772,525	\$37	\$1,898,147	\$104,924	245.71%
221	MARQUETTE NATIONAL LIFE INSURANCE COMPANY	0.00%	329	44	\$28,554	\$0	\$0	\$396	0.00%
222	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPAN	1.04%	21	30,822	\$74,078,643	\$20,354,712	\$51,877,965	\$4,423,241	97.51%
223	MEDICO INSURANCE COMPANY	0.00%	317	216	\$40,359	\$1,763	\$38,281	\$1,206	99.22%
224	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.00%	240	831	\$349,299	\$3,139	\$448,427	\$39,463	129.28%
225	MEMBERS LIFE INSURANCE COMPANY	0.00%	362	20	\$6,210	\$0	\$10,000	\$282	161.03%
226	MERIT LIFE INSURANCE CO	0.01%	227	4,110	\$395,077	\$0	\$145,167	\$28,654	36.74%
227	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.15%	84	20,357	\$10,597,662	\$0	\$67,844,282	\$850,725	640.18%
228	METLIFE INVESTORS INSURANCE COMPANY	0.34%	51	9,062	\$23,907,137	\$0	\$72,270,061	\$38,934	302.29%
229	METLIFE INVESTORS USA INSURANCE COMPANY	3.40%	9	25,419	\$240,805,863	\$4,047	\$102,229,506	\$5,651,267	42.45%
230	METROPOLITAN LIFE INSURANCE COMPANY	1.71%	15	158,397	\$121,201,884	\$18,646,224	\$155,180,494	\$3,869,954	143.42%
231	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.03%	149	5,302	\$2,330,841	\$0	\$6,507,277	\$348,148	279.18%
232	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.42%	42	11,199	\$29,719,763	\$18,894	\$24,213,947	\$1,375,771	81.54%
233	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	300	229	\$60,408	\$122	\$64,557	\$4,990	107.07%
234	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	323	160	\$34,151	\$3,663	\$51,879	\$3,903	162.64%
235	MINNESOTA LIFE INSURANCE COMPANY	0.64%	30	11,599	\$45,408,241	\$725,403	\$18,564,076	\$4,204,312	42.48%
236	MISSOURI VALLEY LIFE AND HEALTH INSURANCE COI	0.00%	390	1	\$507	\$0	\$0	\$10	0.00%
237	MML BAY STATE LIFE INSURANCE COMPANY	0.01%	188	820	\$838,644	\$0	\$1,023,780	\$123,176	122.08%
238	MODERN WOODMEN OF AMERICA	0.49%	39	28,232	\$34,447,733	\$639,086	\$20,484,453	\$832,834	61.32%
239	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	372	45	\$2,781	\$192	\$0	\$502	6.90%
240	MONUMENTAL LIFE INSURANCE COMPANY	0.32%	53	33,211	\$22,752,240	\$4,522	\$25,280,743	\$527,967	111.13%
241	MONY LIFE INSURANCE COMPANY	0.03%	150	5,284	\$2,266,483	\$1,236,609	\$7,523,552	\$208,033	386.51%
242	MONY LIFE INSURANCE COMPANY OF AMERICA	0.05%	131	1,546	\$3,623,731	\$0	\$2,536,264	\$481,901	69.99%
243	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	289	192	\$90,249	\$0	\$40,100	\$7,704	44.43%
244	MTL INSURANCE COMPANY	0.04%	142	1,676	\$2,851,994	\$191,484	\$2,150,111	\$236,044	82.10%
245	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.13%	90	1,268	\$9,246,170	\$2,714	\$2,698,083	\$2,719	29.21%
246	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.01%	201	3,902	\$555,309	\$0	\$133,824	\$82,859	24.10%
247	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	251	108	\$282,889	\$1,458	\$29,590	\$1,333	10.98%
248	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN	0.00%	278	422	\$119,459	\$1,173	\$222,188	\$11,828	186.98%
249	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	380	5	\$1,679	\$0	\$180	\$152	10.72%
250	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	219	7,132	\$438,962	\$20,373	\$1,605,588	\$78,937	370.41%
251	NATIONAL LIFE INSURANCE COMPANY	0.08%	110	2,513	\$5,796,718	\$3,739,794	\$6,862,315	\$494,003	182.90%
252	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.00%	267	762	\$175,029	\$0	\$31,815	\$43,593	18.18%
253	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.32%	55	4,085	\$22,532,402	\$4,856	\$10,831,179	\$54,573	48.09%
254	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN	0.20%	77	3,027	\$13,832,541	\$1,697	\$4,024,330	\$977,524	29.11%
255	NATIONWIDE LIFE INSURANCE COMPANY	1.02%	24	11,106	\$71,974,147	\$470,464	\$69,928,497	\$658,926	97.81%
256	NEW ENGLAND LIFE INSURANCE COMPANY	0.10%	101	3,493	\$7,373,792	\$47,916	\$17,944,728	\$719,432	244.01%
257	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWE	0.00%	404	60	\$0	\$0	\$31,913	\$215	N/A
258	NEW YORK LIFE INSURANCE AND ANNUITY CORPORA	2.47%	10	20,581	\$175,096,617	\$0	\$143,092,202	\$2,510,612	81.72%
259	NEW YORK LIFE INSURANCE COMPANY	0.65%	29	62,114	\$45,873,362	\$16,015,488	\$53,738,947	\$6,551,605	152.06%
260	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH I	0.58%	34	10,593	\$41,326,232	\$0	\$32,533,637	\$1,783,027	78.72%
261	NORTH AMERICAN INSURANCE COMPANY	0.00%	393	4	\$354	\$0	\$0	\$8	0.00%
262	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	3.91%	7	143,679	\$277,315,601	\$97,477,068	\$159,728,859	\$32,047,434	92.75%
263	NYLIFE INSURANCE COMPANY OF ARIZONA	0.02%	172	1,189	\$1,236,513	\$0	\$306,570	\$445,915	24.79%
264	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH I	0.01%	226	800	\$395,164	\$3,038	\$285,648	\$24,360	73.05%
265	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.14%	87	4,781	\$10,181,844	\$0	\$14,013,503	\$1,928,893	137.63%
266	OHIO NATIONAL LIFE INSURANCE COMPANY THE	1.01%	25	9,518	\$71,917,785	\$853,019	\$40,224,153	\$171,735	57.12%
267	OHIO STATE LIFE INSURANCE COMPANY THE	0.01%	186	1,766	\$867,943	\$1,652	\$1,045,631	\$122,609	120.66%
268	OLD AMERICAN INSURANCE COMPANY	0.07%	118	16,563	\$5,006,966	\$0	\$4,183,683	\$79,754	83.56%
269	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	245	1,539	\$315,756	\$0	\$487,993	\$113,601	154.55%
270	OLD SURETY LIFE INSURANCE COMPANY	0.00%	382	7	\$1,390	\$0	\$0	\$45	0.00%
271	OLD UNITED LIFE INSURANCE COMPANY	0.00%	374	22	\$2,601	\$0	\$22,014	\$220	846.37%
272	ONENATION INSURANCE COMPANY	0.00%	404	2	\$0	\$0	\$0	\$30	N/A
273	OXFORD LIFE INSURANCE COMPANY	0.06%	129	1,499	\$3,945,605	\$0	\$382,687	\$15,678	9.70%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
274	OZARK NATIONAL LIFE INSURANCE COMPANY	0.26%	64	47,390	\$18,583,199	\$61,390	\$10,297,938	\$1,605,224	55.75%
275	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	350	20	\$11,783	\$164	\$0	\$0	1.39%
276	PACIFIC LIFE & ANNUITY COMPANY	0.09%	103	371	\$6,523,714	\$0	\$3,867,201	\$0	59.28%
277	PACIFIC LIFE INSURANCE COMPANY	4.49%	5	22,886	\$318,270,462	\$129,256	\$179,092,378	\$4,873,001	56.31%
278	PAN AMERICAN ASSURANCE COMPANY	0.00%	254	395	\$274,933	\$0	\$761,554	\$32,242	277.00%
279	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	296	322	\$69,383	\$15,136	\$114,217	\$10,118	186.43%
280	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	370	8	\$2,874	\$0	\$57,864	\$154	2013.36%
281	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	306	638	\$53,700	\$0	\$166,660	\$1,912	310.35%
282	PAUL REVERE VARIABLE ANNUITY INSURANCE COMP	0.00%	291	277	\$86,272	\$0	\$305,917	\$10,627	354.60%
283	PEKIN LIFE INSURANCE COMPANY	0.01%	234	629	\$364,004	\$344	\$143,761	\$73,049	39.59%
284	PENN INSURANCE AND ANNUITY COMPANY THE	0.04%	139	378	\$2,932,207	\$0	\$742,011	\$162,943	25.31%
285	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.36%	50	4,803	\$25,383,264	\$344,574	\$10,610,334	\$459,398	43.16%
286	PENNSYLVANIA LIFE INSURANCE COMPANY	0.01%	210	1,092	\$476,553	\$0	\$248,441	\$24,099	52.13%
287	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.00%	247	433	\$308,241	\$45	\$670,620	\$60,637	217.58%
288	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	357	81	\$7,643	\$0	\$6,325	\$1,675	82.76%
289	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMPAN	0.00%	353	15	\$10,108	\$0	\$384,583	\$24,214	3804.74%
290	PHL VARIABLE INSURANCE COMPANY	0.27%	63	3,840	\$18,994,002	\$0	\$23,226,775	\$1,955,383	122.28%
291	PHOENIX LIFE AND ANNUITY COMPANY	0.01%	205	338	\$508,114	\$0	\$699,600	\$280,848	137.69%
292	PHOENIX LIFE INSURANCE COMPANY	0.30%	57	13,798	\$21,482,926	\$5,685,321	\$33,072,004	\$1,296,099	180.41%
293	PHYSICIANS LIFE INSURANCE COMPANY	0.06%	121	12,702	\$4,559,253	\$0	\$4,255,105	\$105,051	93.33%
294	PIONEER AMERICAN INSURANCE COMPANY	0.00%	250	841	\$289,297	\$0	\$30,361	\$11,181	10.49%
295	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.01%	191	609	\$738,793	\$2,328	\$632,966	\$68,579	85.99%
296	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	318	107	\$37,785	\$0	\$23,065	\$1,879	61.04%
297	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	274	1,201	\$135,573	\$1,248	\$330,280	\$6,766	244.54%
298	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	332	592	\$27,753	\$159	\$43,635	\$1,764	157.80%
299	PRESIDENTIAL LIFE INSURANCE COMPANY	0.01%	198	667	\$630,115	\$0	\$2,480,834	\$5,588	393.71%
300	PRIMERICA LIFE INSURANCE COMPANY	0.43%	41	35,123	\$30,700,642	\$0	\$15,105,726	\$9,101,334	49.20%
301	PRINCIPAL LIFE INSURANCE COMPANY	0.79%	26	13,346	\$55,870,349	\$2,731,268	\$26,391,126	\$1,616,553	52.12%
302	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.14%	88	1,129	\$9,724,284	\$0	\$51,298	\$890,925	0.53%
303	PROFESSIONAL INSURANCE COMPANY	0.00%	349	39	\$13,516	\$0	\$17,995	\$1,527	133.14%
304	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPAN	0.00%	344	234	\$16,405	\$1,669	\$18,753	\$3,998	124.49%
305	PROTECTIVE LIFE INSURANCE COMPANY	12.14%	1	68,912	\$860,827,187	\$25,023	\$230,123,939	\$8,585,993	26.74%
306	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	348	20	\$13,646	\$0	\$0	\$171	0.00%
307	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAI	0.12%	92	21,382	\$8,717,245	\$0	\$2,487,127	\$927,607	28.53%
308	PROVIDENT LIFE AND CASUALTY INSURANCE COMPA	0.00%	389	3	\$597	\$0	\$0	\$107	0.00%
309	PRUCO LIFE INSURANCE COMPANY	5.97%	2	37,148	\$423,520,906	\$0	\$125,912,554	\$8,271,355	29.73%
310	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORA	0.20%	76	7,925	\$14,070,707	\$0	\$121,968,594	\$9,923	866.83%
311	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.40%	45	168,902	\$28,633,834	\$36,307,665	\$110,918,207	\$3,092,467	514.17%
312	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY	0.00%	404	0	\$0	\$0	\$183	\$0	N/A
313	PYRAMID LIFE INSURANCE COMPANY	0.00%	244	2,102	\$331,428	\$0	\$554,769	\$21,974	167.39%
314	RELIABLE LIFE INSURANCE COMPANY	0.16%	80	142,800	\$11,362,303	\$24	\$9,749,715	\$678,844	85.81%
315	RELIAANCE STANDARD LIFE INSURANCE COMPANY	0.08%	112	925	\$5,592,930	\$278	\$960,870	\$3,694	17.19%
316	RELIASTAR LIFE INSURANCE COMPANY	0.29%	59	23,028	\$20,778,183	\$232,579	\$17,038,814	\$8,237,337	83.12%
317	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOR	0.01%	200	2,566	\$582,974	\$1,566	\$1,329,757	\$82,161	228.37%
318	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY	0.00%	331	929	\$28,414	\$0	\$210,518	\$4,169	740.90%
319	RESERVE NATIONAL INSURANCE COMPANY	0.00%	286	404	\$91,985	\$0	\$120,730	\$3,050	131.25%
320	RG A REINSURANCE COMPANY	0.02%	176	204	\$1,197,926	\$852,019	\$528,546	\$77,149	115.25%
321	RIVERSOURCE LIFE INSURANCE COMPANY	1.31%	17	35,664	\$92,749,313	\$0	\$234,133,424	\$2,067,769	252.44%
322	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	383	159	\$1,270	\$1,624	\$26,252	\$701	2194.96%
323	ROYAL NEIGHBORS OF AMERICA	0.03%	154	7,178	\$1,870,706	\$66,678	\$1,080,626	\$59,549	61.33%
324	S USA LIFE INSURANCE COMPANY INC	0.00%	365	9	\$3,610	\$0	\$0	\$1,650	0.00%
325	SAGICOR LIFE INSURANCE COMPANY	0.17%	79	945	\$12,273,129	\$1,783	\$1,496,631	\$5,911	12.21%
326	SAVINGS BANK LIFE INSURANCE COMPANY OF MASS.	0.02%	166	2,073	\$1,352,633	\$33,005	\$93,807	\$947,417	9.38%
327	SEARS LIFE INSURANCE COMPANY	0.00%	387	1	\$757	\$0	\$0	\$0	0.00%
328	SECURIAN LIFE INSURANCE COMPANY	0.00%	378	1	\$1,800	\$0	\$0	\$225	0.00%
329	SECURITY BENEFIT LIFE INSURANCE COMPANY	1.03%	23	6,584	\$73,340,818	\$82,863	\$21,640,289	\$65,311	29.62%
330	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	304	340	\$54,465	\$0	\$112,541	\$1,773	206.63%
331	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.22%	70	3,093	\$15,373,609	\$51,472	\$16,499,645	\$1,439,533	107.66%
332	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NI	0.01%	192	2,851	\$706,693	\$65,982	\$246,683	\$90,174	44.24%
333	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	194	1,311	\$663,270	\$0	\$374,471	\$9,754	56.46%
334	SENIOR LIFE INSURANCE COMPANY	0.01%	185	1,715	\$883,473	\$0	\$208,398	\$13,238	23.59%
335	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	396	28	\$273	\$0	\$587	\$31	215.02%
336	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	184	1,993	\$929,503	\$2,987	\$714,605	\$194,576	77.20%
337	SETTLERS LIFE INSURANCE COMPANY	0.00%	333	84	\$27,564	\$1,884	\$0	\$1,541	6.84%
338	SHELTER LIFE INSURANCE COMPANY	0.38%	48	67,288	\$26,680,623	\$1,576,989	\$14,301,636	\$5,067,200	59.51%
339	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	310	359	\$45,048	\$1,048	\$20,646	\$1,092	48.16%
340	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	401	2	\$32	\$0	\$0	\$142	0.00%
341	STANDARD INSURANCE COMPANY	0.11%	97	890	\$7,743,977	\$58,633	\$882,592	\$8,465	12.15%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
342	STANDARD LIFE AND ACCIDENT INSURANCE COMPAN	0.00%	243	2,076	\$343,934	\$23,583	\$931,343	\$12,545	277.65%
343	STANDARD LIFE AND CASUALTY COMPANY	0.00%	394	154	\$286	\$66	\$0	\$308	23.08%
344	STANDARD SECURITY LIFE INSURANCE COMPANY OF	0.00%	368	40	\$3,263	\$155	\$5,640	\$378	177.60%
345	STARMOUNT LIFE INSURANCE COMPANY	0.01%	228	809	\$391,374	\$0	\$192,313	\$21,221	49.14%
346	STATE FARM LIFE INSURANCE COMPANY	1.86%	14	234,063	\$131,901,208	\$20,749,434	\$88,900,381	\$20,605,944	83.13%
347	STATE LIFE INSURANCE COMPANY	0.20%	74	1,620	\$14,250,742	\$36,825	\$5,192,391	\$102,597	36.69%
348	STATE MUTUAL INSURANCE COMPANY	0.00%	259	521	\$231,263	\$27,622	\$262,824	\$6,419	125.59%
349	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	292	148	\$81,363	\$137	\$8,553	\$1,452	10.68%
350	STERLING LIFE INSURANCE COMPANY	0.00%	298	142	\$64,375	\$0	\$0	\$0	0.00%
351	STONEBRIDGE LIFE INSURANCE COMPANY	0.02%	169	4,838	\$1,321,362	\$0	\$1,400,155	\$64,175	105.96%
352	SUN LIFE ASSURANCE COMPANY OF CANADA	0.12%	93	1,796	\$8,481,862	\$1,138,102	\$6,905,503	\$948,197	94.83%
353	SUN LIFE ASSURANCE OF CANADA (US)	0.06%	122	1,414	\$4,414,610	\$0	\$11,640,803	\$276,080	263.69%
354	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.01%	207	214	\$493,852	\$181	\$60,847	\$10,074	12.36%
355	SURETY LIFE INSURANCE COMPANY	0.01%	235	728	\$362,412	\$0	\$688,801	\$49,918	190.06%
356	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	404	5	\$0	\$0	\$151,353	\$0	N/A
357	SYMETRA LIFE INSURANCE COMPANY	0.20%	72	11,942	\$14,511,037	\$141	\$24,630,036	\$1,129,124	169.73%
358	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	335	163	\$26,339	\$0	\$33,578	\$2,825	127.48%
359	TEACHERS INSURANCE AND ANNUITY ASSOCIATION (	1.14%	20	35,705	\$80,786,550	\$35,918,426	\$145,997,096	\$302,911	225.18%
360	TEXAS LIFE INSURANCE COMPANY	0.04%	140	8,951	\$2,907,615	\$125,285	\$839,361	\$325,914	33.18%
361	THRIVENT FINANCIAL FOR LUTHERANS	1.94%	13	82,720	\$137,437,877	\$6,210,113	\$94,846,489	\$5,029,459	73.53%
362	THRIVENT LIFE INSURANCE COMPANY	0.02%	165	502	\$1,377,143	\$0	\$2,191,514	\$14,245	159.13%
363	TIAA-CREF LIFE INSURANCE COMPANY	0.15%	86	1,214	\$10,477,796	\$0	\$2,193,365	\$414,701	20.93%
364	TIME INSURANCE COMPANY	0.01%	181	1,590	\$978,237	\$0	\$637,195	\$62,157	65.14%
365	TRANS WORLD ASSURANCE COMPANY	0.00%	277	452	\$124,585	\$0	\$55,867	\$13,335	44.84%
366	TRANSAMERICA ADVISORS LIFE INSURANCE COMPAN	0.01%	236	261	\$361,718	\$0	\$14,744,044	\$57,977	4076.12%
367	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	0.12%	94	304	\$8,243,908	\$0	\$1,154,642	\$6,133	14.01%
368	TRANSAMERICA LIFE INSURANCE COMPANY	5.44%	4	39,179	\$385,781,645	\$198,432	\$170,744,671	\$7,109,665	44.31%
369	TRUSTMARK INSURANCE COMPANY	0.01%	187	1,263	\$861,885	-\$46,595	\$1,232,509	\$21,160	137.60%
370	U S FINANCIAL LIFE INSURANCE COMPANY	0.06%	123	3,139	\$4,338,027	\$0	\$4,471,805	\$907,532	103.08%
371	ULLICO LIFE INSURANCE COMPANY	0.00%	328	48	\$31,276	\$0	\$2,794	\$2,571	8.93%
372	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	398	1	\$130	\$0	\$0	\$15	0.00%
373	UNIFIED LIFE INSURANCE COMPANY	0.01%	237	1,919	\$360,450	\$6,162	\$376,150	\$51,761	106.07%
374	UNION BANKERS INSURANCE COMPANY	0.01%	218	1,006	\$439,853	\$0	\$361,463	\$6,910	82.18%
375	UNION CENTRAL LIFE INSURANCE COMPANY	0.09%	104	4,778	\$6,521,124	\$150,444	\$9,139,182	\$667,274	142.45%
376	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	284	555	\$99,862	\$0	\$419,592	\$3,943	420.17%
377	UNION LABOR LIFE INSURANCE COMPANY	0.00%	352	38	\$10,324	\$1,124	\$14,000	\$341	146.49%
378	UNION SECURITY INSURANCE COMPANY	0.02%	171	6,769	\$1,288,011	\$9,093	\$4,678,413	\$139,079	363.93%
379	UNITED AMERICAN INSURANCE COMPANY	0.04%	147	4,123	\$2,483,063	\$0	\$3,658,660	\$24,539	147.34%
380	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	325	115	\$33,114	\$0	\$106,355	\$1,098	321.18%
381	UNITED FIDELITY LIFE INSURANCE COMPANY	0.01%	230	6,744	\$372,182	\$27,155	\$864,455	\$28,259	239.56%
382	UNITED HERITAGE LIFE INSURANCE COMPANY	0.07%	119	5,456	\$4,698,802	\$19,235	\$2,792,742	\$52,553	59.84%
383	UNITED HOME LIFE INSURANCE COMPANY	0.01%	180	1,731	\$1,048,733	\$97	\$316,670	\$55,393	30.20%
384	UNITED INSURANCE COMPANY OF AMERICA	0.00%	270	6,455	\$151,939	\$0	\$282,024	\$16,279	185.62%
385	UNITED LIFE INSURANCE COMPANY	0.06%	128	2,356	\$4,092,216	\$0	\$3,842,642	\$132,310	93.90%
386	UNITED NATIONAL LIFE INSURANCE COMPANY OF AM	0.00%	290	320	\$88,337	\$0	\$78,754	\$3,115	89.15%
387	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.49%	38	56,959	\$35,026,376	\$388	\$29,803,584	\$2,212,727	85.09%
388	UNITED SECURITY ASSURANCE COMPANY OF PENNS	0.00%	376	5	\$2,165	\$0	\$0	\$49	0.00%
389	UNITED SECURITY LIFE AND HEALTH INSURANCE COI	0.00%	346	34	\$15,231	\$0	\$0	\$499	0.00%
390	UNITED STATES LIFE INSURANCE COMPANY NEW YOI	0.07%	116	449	\$5,231,878	\$7,460	\$2,567,980	\$43,311	49.23%
391	UNITED TEACHER ASSOCIATES INSURANCE COMPAN	0.00%	294	182	\$74,009	\$0	\$328,710	\$1,243	444.15%
392	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	330	1,665	\$28,510	\$0	\$48,241	\$4,671	169.21%
393	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.01%	178	2,368	\$1,060,978	\$0	\$708,827	\$17,430	66.81%
394	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.01%	233	5,178	\$365,051	\$15,623	\$1,073,154	\$48,402	298.25%
395	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMP	0.00%	261	206	\$229,437	\$0	\$344,865	\$59,116	150.31%
396	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	242	976	\$345,770	\$218,967	\$3,036,418	\$14,897	941.49%
397	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	358	151	\$6,676	\$0	\$8,686	\$338	130.11%
398	USAA DIRECT LIFE INSURANCE COMPANY	0.00%	342	126	\$19,456	\$0	\$0	\$13,337	0.00%
399	USAA LIFE INSURANCE COMPANY	0.32%	52	21,003	\$23,009,278	\$526,048	\$13,148,531	\$3,657,042	59.43%
400	USABLE LIFE	0.00%	326	133	\$32,679	\$0	\$27,427	\$6,013	83.93%
401	VANTIS LIFE INSURANCE COMPANY	0.00%	334	98	\$26,969	\$802	\$7,053	\$7,225	29.13%
402	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.52%	37	12,646	\$36,837,777	\$0	\$30,333,097	\$0	82.34%
403	WASHINGTON NATIONAL INSURANCE COMPANY	0.02%	173	7,839	\$1,230,038	\$55,823	\$8,928,319	\$71,053	730.40%
404	WEST COAST LIFE INSURANCE COMPANY	0.15%	83	11,029	\$10,818,508	\$121,801	\$9,844,521	\$4,621,522	92.12%
405	WESTERN AND SOUTHERN LIFE INSURANCE COMPAN	0.08%	114	45,719	\$5,359,768	\$1,721,584	\$6,810,146	\$366,271	159.18%
406	WESTERN CATHOLIC UNION	0.11%	99	9,186	\$7,486,183	\$55,165	\$8,212,298	\$110,658	110.44%
407	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.06%	120	3,623	\$4,596,020	\$146	\$11,449,589	\$932,582	249.12%
408	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.45%	40	17,708	\$31,631,724	\$0	\$43,865,982	\$539,478	138.68%
409	WILLIAM PENN ASSOCIATION	0.01%	225	147	\$397,051	\$517	\$17,066	\$1,009	4.43%
410	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.00%	285	211	\$97,851	\$0	\$101,453	\$21,330	103.68%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
411	WINDSOR LIFE INSURANCE COMPANY	0.00%	395	1	\$278	\$0	\$0	\$34	0.00%
412	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	356	569	\$8,603	\$3,205	\$20,745	\$956	278.39%
413	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.05%	130	4,608	\$3,761,199	\$401,139	\$2,976,213	\$152,572	89.79%
414	WORLD CORP INSURANCE COMPANY	0.00%	404	0	\$0	\$0	\$46,462	\$0	N/A
415	WORLD INSURANCE COMPANY	0.00%	287	532	\$90,896	\$6,227	\$237,940	\$9,809	268.62%
416	ZALE LIFE INSURANCE COMPANY	0.00%	399	2	\$95	\$0	\$0	\$7	0.00%
417	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.02%	168	1,386	\$1,323,014	\$0	\$8,813,129	\$58,227	666.14%
TOTAL		100.00%		3,717,650	\$7,090,300,656	\$347,516,660	\$5,793,774,528	\$316,719,569	86.62%

**GROUP
LIFE INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP WHOLE LIFE**

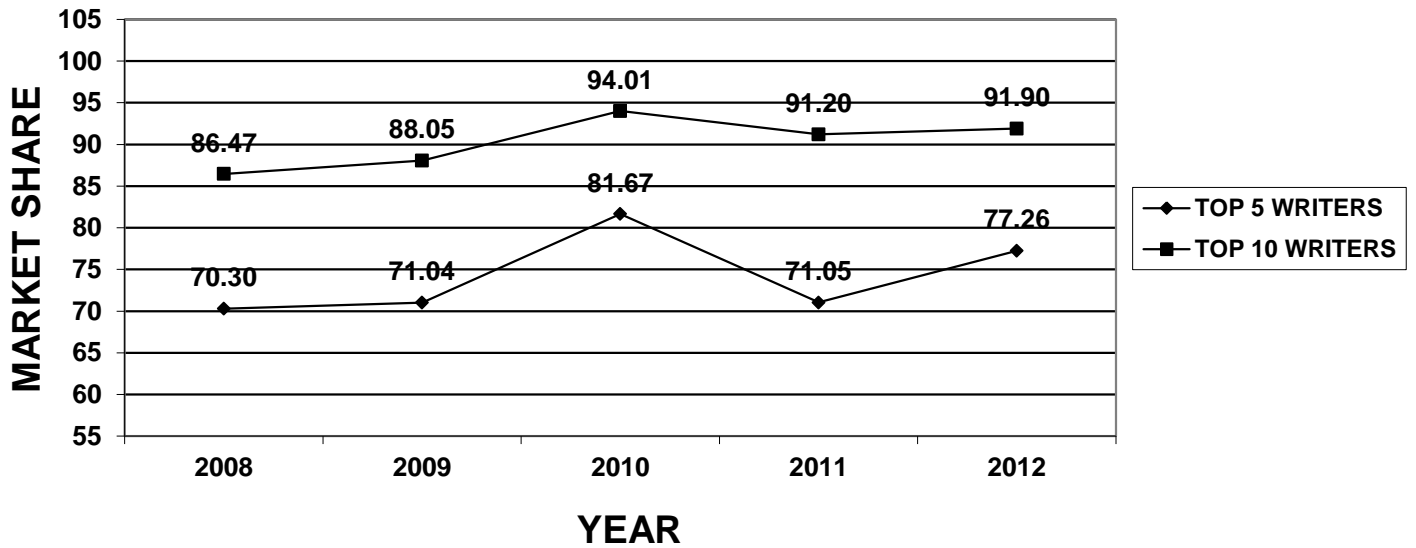
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.42%	19	1,202	\$182,189	\$0	\$70,071	\$27,006	38.46%
2	5 STAR LIFE INSURANCE COMPANY	0.02%	36	10	\$7,813	\$0	\$20,000	\$155	255.98%
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	53	65	\$0	\$0	\$0	\$791	N/A
4	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	53	0	\$0	\$0	\$0	\$31,536	N/A
5	AMERICAN GENERAL LIFE INSURANCE CO	0.01%	39	36	\$4,206	\$0	\$0	\$372	0.00%
6	AMERICAN MEMORIAL LIFE INSURANCE COMPAN'	9.81%	5	6,766	\$4,241,803	\$0	\$3,100,897	\$32,445	73.10%
7	AMERICAN NATIONAL INSURANCE COMPANY	0.23%	24	142	\$98,289	\$4,824	\$3,272,885	\$14,546	3334.77%
8	AMERICO FINANCIAL LIFE AND ANNUITY INSURAN	0.01%	48	5	\$2,216	\$0	\$0	\$20	0.00%
9	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.01%	37	5	\$4,847	\$0	\$1,948	\$510	40.19%
10	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.01%	44	0	\$2,786	\$0	\$0	\$0	0.00%
11	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.01%	47	144	\$2,284	\$0	\$73,868	\$894	3234.15%
12	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	53	49	\$0	\$0	\$0	\$2,929	N/A
13	CMFG LIFE INSURANCE COMPANY	6.33%	6	6,908	\$2,736,627	\$0	\$765,362	\$58,411	27.97%
14	COLONIAL PENN LIFE INSURANCE COMPANY	0.62%	15	661	\$267,727	\$0	\$79,894	\$6,553	29.84%
15	COLUMBIAN LIFE INSURANCE COMPANY	0.05%	32	80	\$21,680	\$0	\$14,820	\$344	68.36%
16	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	53	1	\$0	\$0	\$0	\$2	N/A
17	COMBINED INSURANCE CO OF AMERICA	0.09%	27	316	\$39,456	\$0	\$58,480	\$2,910	148.22%
18	COMPANION LIFE INSURANCE COMPANY	0.41%	20	78	\$177,144	\$0	\$60,000	\$69,538	33.87%
19	CONSECO LIFE INSURANCE CO	0.00%	53	19	\$0	\$0	\$452	\$183	N/A
20	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	53	0	\$0	\$0	\$0	-\$32	N/A
21	CONTINENTAL AMERICAN INSURANCE COMPANY	0.04%	33	41	\$16,299	\$0	\$569	\$286	3.49%
22	CONTINENTAL ASSURANCE COMPANY	0.00%	53	212	\$0	\$0	\$45,414	\$1	N/A
23	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.03%	34	0	\$14,109	\$0	\$108	\$0	0.77%
24	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.58%	17	1,742	\$252,563	\$0	\$170,255	\$12,378	67.41%
25	FORETHOUGHT LIFE INSURANCE COMPANY	12.63%	3	15,653	\$5,459,926	\$0	\$5,641,521	\$76,809	103.33%
26	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.07%	31	61	\$29,720	\$0	\$5,000	\$207	16.82%
27	GENWORTH LIFE INSURANCE COMPANY	0.01%	38	48	\$4,621	\$0	\$0	\$5,406	0.00%
28	GLOBE LIFE AND ACCIDENT INSURANCE COMPAN	4.23%	7	24,028	\$1,830,034	\$0	\$275,512	\$353,894	15.06%
29	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	53	66	\$0	\$0	\$20,574	\$323	N/A
30	GREAT WESTERN INSURANCE COMPANY	1.81%	8	1,731	\$783,395	\$0	\$532,027	\$8,071	67.91%
31	HOMESTEADERS LIFE COMPANY	10.47%	4	10,826	\$4,527,443	\$0	\$2,927,914	\$47,130	64.67%
32	HORACE MANN LIFE INSURANCE COMPANY	0.13%	25	265	\$54,990	\$0	\$20,000	\$15,505	36.37%
33	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	53	0	\$0	\$0	\$223,707	\$2,360	N/A
34	ING USA ANNUITY AND LIFE INSURANCE COMPAN	0.00%	53	1	\$0	\$0	\$0	\$1,351	N/A
35	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	50	2	\$370	\$0	\$0	\$8	0.00%
36	INVESTORS HERITAGE LIFE INSURANCE COMPAN'	0.01%	41	23	\$3,829	\$0	\$14,659	\$108	382.84%
37	JOHN HANCOCK LIFE INSURANCE COMPANY (USA	0.01%	40	1	\$4,067	\$984	\$0	\$1,069	24.19%
38	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	51	16	\$268	\$0	\$154,478	\$47	57641.04%
39	LIFESECURE INSURANCE COMPANY	0.00%	53	1	\$0	\$0	\$0	\$10	N/A
40	LINCOLN HERITAGE LIFE INSURANCE COMPANY	1.22%	9	914	\$526,375	\$0	\$438,513	\$4,968	83.31%
41	MASSACHUSETTS MUTUAL LIFE INSURANCE COM	0.09%	28	23	\$37,705	\$0	\$270,568	\$5,448	717.59%
42	MEGA LIFE AND HEALTH INSURANCE COMPANY T	0.00%	53	1	\$0	\$0	\$0	\$2	N/A
43	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.01%	42	6	\$3,500	\$0	\$0	\$139	0.00%
44	MONUMENTAL LIFE INSURANCE COMPANY	0.69%	13	1,350	\$297,877	\$0	\$184,145	\$18,627	61.82%
45	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.60%	16	540	\$258,398	\$0	\$0	\$35,819	0.00%
46	NATIONAL FARMERS UNION LIFE INSURANCE CON	0.01%	45	15	\$2,448	\$0	\$0	\$368	0.00%
47	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	19.37%	2	6,625	\$8,372,646	\$502	\$1,536,965	\$21,972	18.36%
48	NATIONWIDE LIFE INSURANCE COMPANY	0.27%	23	165	\$117,597	\$33	\$186,497	\$3,192	158.62%
49	NEW YORK LIFE INSURANCE COMPANY	24.97%	1	17,752	\$10,791,230	\$12,538	\$5,747,665	\$173,792	53.38%
50	NORTH AMERICAN COMPANY FOR LIFE AND HEAL	0.10%	26	50	\$41,544	\$0	\$29,000	\$5,564	69.81%
51	OXFORD LIFE INSURANCE COMPANY	0.00%	53	3	\$0	\$0	\$0	\$91	N/A
52	PEKIN LIFE INSURANCE COMPANY	0.38%	21	79	\$165,572	\$0	\$0	\$577	0.00%
53	PHYSICIANS LIFE INSURANCE COMPANY	0.02%	35	2	\$10,600	\$0	\$0	\$11	0.00%
54	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	53	1	\$0	\$0	\$0	\$65	N/A
55	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	49	22	\$1,950	\$0	\$105,457,711	\$172	5408087.74%
56	RELIABLE LIFE INSURANCE COMPANY	0.00%	53	14	\$0	\$0	\$0	\$92	N/A
57	S USA LIFE INSURANCE COMPANY INC	0.01%	46	2	\$2,298	\$0	\$0	\$604	0.00%
58	SAGICOR LIFE INSURANCE COMPANY	0.00%	53	1	\$0	\$0	\$0	\$1	N/A
59	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.00%	53	18	\$0	\$0	\$0	\$685	N/A
60	SECURITY LIFE OF DENVER INSURANCE COMPAN'	0.00%	52	1	\$40	\$0	\$0	\$5	0.00%
61	SETTLERS LIFE INSURANCE COMPANY	0.01%	43	120	\$3,385	\$0	\$7,851	\$255	231.94%
62	STONEBRIDGE LIFE INSURANCE COMPANY	0.79%	11	1,483	\$341,935	\$0	\$441,260	\$7,006	129.05%
63	TRANS WORLD ASSURANCE COMPANY	0.00%	53	0	\$0	\$0	\$0	\$31,060	N/A
64	TRANSAMERICA LIFE INSURANCE COMPANY	1.05%	10	147	\$453,774	\$0	\$155,500	\$96,223	34.27%
65	TRUSTMARK INSURANCE COMPANY	0.00%	53	0	\$0	\$0	\$2,286	\$0	N/A
66	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	53	0	\$0	\$0	\$0	-\$17	N/A
67	UNIFIED LIFE INSURANCE COMPANY	0.76%	12	1,429	\$328,192	\$0	\$139,286	\$3,588	42.44%
68	UNION FIDELITY LIFE INSURANCE COMPANY	0.49%	18	1,320	\$211,850	\$0	\$315,192	\$3,715	148.78%
69	UNION LABOR LIFE INSURANCE COMPANY	0.08%	29	116	\$36,587	\$0	\$7,953	\$804	21.74%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP WHOLE LIFE**

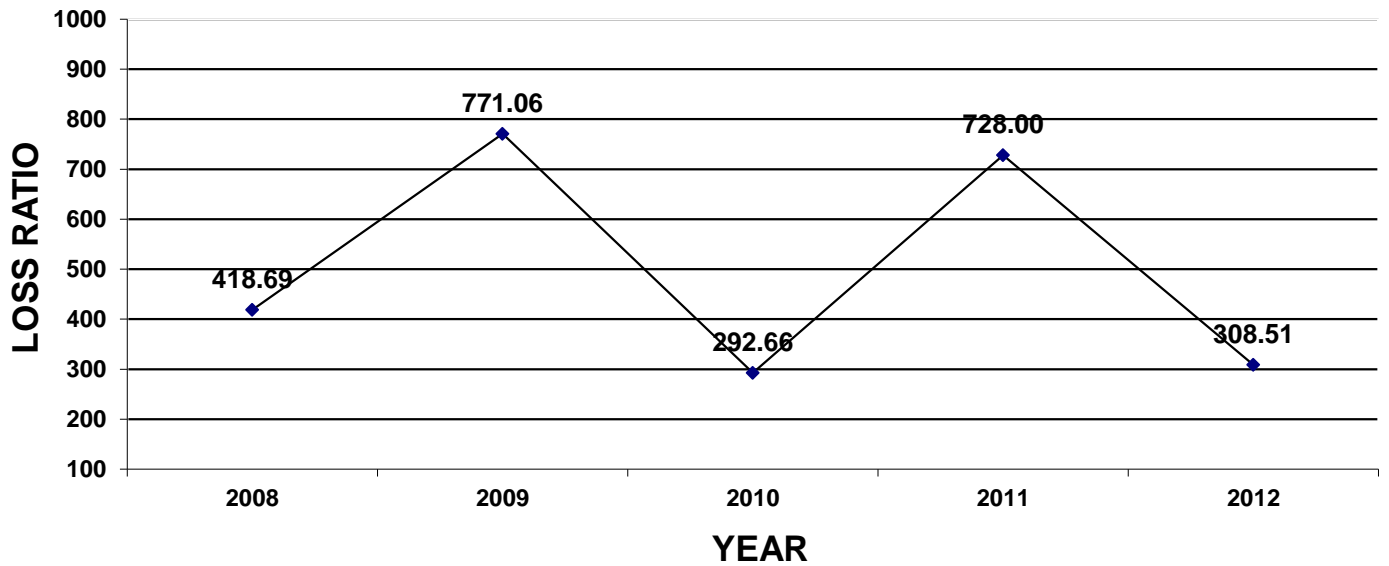
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	UNION SECURITY INSURANCE COMPANY	0.30%	22	991	\$130,739	\$0	\$360,943	\$5,452	276.08%
71	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	53	6	\$0	\$0	\$569	\$21	N/A
72	UNITED TEACHER ASSOCIATES INSURANCE COMI	0.00%	53	0	\$0	\$0	\$4,295	\$0	N/A
73	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.66%	14	585	\$285,058	\$0	\$229,208	\$1,851	80.41%
74	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	53	18	\$0	\$0	\$0	\$283	N/A
75	WEST COAST LIFE INSURANCE COMPANY	0.07%	30	3	\$31,281	\$0	\$0	\$3,186	0.00%
76	WESTERN AND SOUTHERN LIFE INSURANCE COM	0.00%	53	0	\$0	\$0	\$261,602	\$0	N/A
TOTAL		100.00%		105,006	\$43,223,282	\$18,881	\$133,327,424	\$1,199,697	308.51%

MISSOURI GROUP WHOLE LIFE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.33%	31	24,392	\$1,481,996	\$0	\$1,681,988	\$944,468	113.49%
2	AAA LIFE INSURANCE COMPANY	0.51%	25	4,797	\$2,286,428	\$0	\$1,128,423	\$512,921	49.35%
3	AETNA LIFE INSURANCE COMPANY	1.62%	17	31,260	\$7,262,950	\$0	\$14,919,406	\$3,835,729	205.42%
4	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	125	2	\$2,355	\$0	\$0	\$100	0.00%
5	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMER	0.01%	88	7	\$36,945	\$0	\$377	\$1,787	1.02%
6	ALLSTATE LIFE INSURANCE COMPANY	0.18%	43	2,150	\$807,011	\$0	\$389,153	\$48,355	48.22%
7	AMALGAMATED LIFE INSURANCE COMPANY	0.06%	55	9,834	\$290,617	\$0	\$312,945	\$438,160	107.68%
8	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.01%	85	156	\$44,761	\$0	\$62,500	\$3,937	139.63%
9	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.02%	77	7	\$85,121	\$0	\$52,857	\$9,690	62.10%
10	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COI	0.02%	71	975	\$112,093	\$0	\$48,250	\$11,741	43.04%
11	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CC	0.01%	93	130	\$26,324	\$0	\$0	\$2,762	0.00%
12	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.12%	47	1,660	\$554,788	\$330,700	\$471,500	\$143,230	144.60%
13	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	99	277	\$16,729	\$0	\$11,615	\$2,123	69.43%
14	AMERICAN GENERAL LIFE INSURANCE CO	0.21%	38	2,627	\$950,909	\$0	\$5,503,320	\$268,178	578.74%
15	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	101	31	\$14,278	\$0	\$34,827	\$297	243.92%
16	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.05%	62	1,624	\$208,706	\$0	\$165,750	\$40,071	79.42%
17	AMERICAN INCOME LIFE INSURANCE CO	0.00%	112	270	\$7,792	\$0	\$3,500	\$254	44.92%
18	AMERICAN MEDICAL SECURITY LIFE INSURANCE COM	0.01%	81	513	\$60,823	\$0	\$55,000	\$5,074	90.43%
19	AMERICAN NATIONAL INSURANCE COMPANY	0.06%	59	1,117	\$256,759	\$0	\$78,924	\$154,614	30.74%
20	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	140	3	\$432	\$0	\$0	\$53	0.00%
21	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	145	0	\$0	\$0	\$407	\$0	N/A
22	AMERICAN UNDERWRITERS LIFE INSURANCE COMPAN	0.52%	24	5,206	\$2,318,470	\$0	\$1,881,000	\$277,620	81.13%
23	AMERICAN UNITED LIFE INSURANCE COMPANY	0.35%	30	11,860	\$1,569,295	\$0	\$1,139,250	\$705,061	72.60%
24	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	94	29	\$21,937	\$0	\$56	\$4,111	0.26%
25	ANTHEM LIFE INSURANCE COMPANY	1.83%	15	72,897	\$8,230,120	\$0	\$4,391,100	\$2,666,867	53.35%
26	ASSURITY LIFE INSURANCE COMPANY	0.00%	110	8	\$8,377	\$0	\$0	\$220	0.00%
27	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.07%	54	834	\$295,698	\$0	\$233,439	\$36,053	78.95%
28	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	116	11	\$4,594	\$0	\$0	\$472	0.00%
29	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	145	211	\$0	\$0	\$0	\$6,766	N/A
30	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	102	52	\$12,812	\$0	\$0	\$0	0.00%
31	BALBOA LIFE INSURANCE COMPANY	0.00%	143	10	\$214	\$0	\$20,000	\$650	9345.79%
32	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	124	4	\$2,508	\$0	\$9,628	\$120	383.89%
33	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.01%	84	646	\$48,020	\$0	\$45,000	\$6,841	93.71%
34	CANADA LIFE ASSURANCE COMPANY	0.00%	113	3	\$5,352	\$0	\$7,141	\$200	133.43%
35	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	145	87	-\$9,720	\$0	\$25,286	\$1,650	-260.14%
36	CHURCH LIFE INSURANCE CORPORATION	0.04%	63	345	\$189,481	\$0	\$278,000	\$16,497	146.72%
37	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	122	23	\$2,907	\$0	\$273,750	\$430	9416.92%
38	CITIZENS SECURITY LIFE INS CO	0.00%	127	2	\$1,773	\$0	\$0	\$258	0.00%
39	CMFG LIFE INSURANCE COMPANY	0.37%	29	3,292	\$1,674,279	\$0	\$907,332	\$283,317	54.19%
40	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.02%	72	397	\$112,066	\$0	\$200,000	\$24,144	178.47%
41	COLONIAL PENN LIFE INSURANCE COMPANY	0.10%	50	1,192	\$460,264	\$0	\$226,971	\$20,584	49.31%
42	COMBINED INSURANCE CO OF AMERICA	0.01%	83	395	\$57,489	\$0	\$0	\$7,531	0.00%
43	CONNECTICUT GENERAL LIFE INS CO	0.02%	74	6	\$100,539	\$0	\$88,298	\$25	87.82%
44	CONTINENTAL AMERICAN INSURANCE COMPANY	0.01%	87	700	\$38,860	\$0	\$0	\$17,233	0.00%
45	CONTINENTAL ASSURANCE COMPANY	0.00%	114	4	\$5,077	\$0	\$0	\$0	0.00%
46	COUNTRY LIFE INSURANCE COMPANY	0.03%	68	4	\$125,546	\$0	\$75,957	\$247	60.50%
47	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.44%	27	15,728	\$1,962,940	\$0	\$1,717,005	\$857,648	87.47%
48	EMC NATIONAL LIFE COMPANY	0.17%	44	6,563	\$759,596	\$0	\$1,218,915	\$605,794	160.47%
49	EPIC LIFE INSURANCE COMPANY THE	0.00%	97	121	\$18,875	\$0	\$0	\$4,012	0.00%
50	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	115	20	\$4,924	\$0	\$576	\$8,672	11.70%
51	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOI	0.09%	52	673	\$384,205	\$0	\$0	\$46,815	0.00%
52	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	145	6	\$0	\$0	\$0	\$491,521	N/A
53	FEDERATED LIFE INSURANCE COMPANY	0.06%	56	1,961	\$290,158	\$0	\$88,250	\$39,412	30.41%
54	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.03%	66	247	\$134,198	\$0	\$0	\$10,320	0.00%
55	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.29%	35	23,392	\$1,284,735	\$0	\$1,077,742	\$838,119	83.89%
56	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	128	4	\$1,689	\$0	\$0	\$171	0.00%
57	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.03%	64	1	\$139,861	\$0	\$148,512	\$1,142	106.19%
58	GERBER LIFE INSURANCE COMPANY	0.01%	80	391	\$64,824	\$0	\$67,157	\$1,104	103.60%
59	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	2.07%	14	61,640	\$9,295,850	\$0	\$6,070,789	\$708,148	65.31%
60	GOLDEN RULE INSURANCE COMPANY	0.05%	60	1,073	\$221,511	\$0	\$80,000	\$96,356	36.12%
61	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.06%	58	0	\$280,469	\$0	\$63,275	\$0	22.56%
62	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	126	3	\$2,031	\$0	\$0	\$550	0.00%
63	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	144	0	\$37	\$0	\$0	\$0	0.00%
64	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.20%	40	1,105	\$906,884	\$0	\$10,040,086	\$633,700	1107.10%
65	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	98	31	\$18,275	\$0	\$0	\$438	0.00%
66	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	3.00%	9	147,978	\$13,504,899	\$0	\$8,099,563	\$6,258,958	59.97%
67	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	9.66%	3	182,757	\$43,438,532	\$0	\$30,620,614	\$20,123,676	70.49%
68	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.00%	142	2	\$289	\$0	\$0	\$0	0.00%
69	HARTFORD LIFE INSURANCE COMPANY	0.12%	48	1,978	\$521,157	\$0	\$642,374	\$134,171	123.26%
70	HCC LIFE INSURANCE COMPANY	0.00%	105	213	\$11,720	\$0	\$0	\$2,115	0.00%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

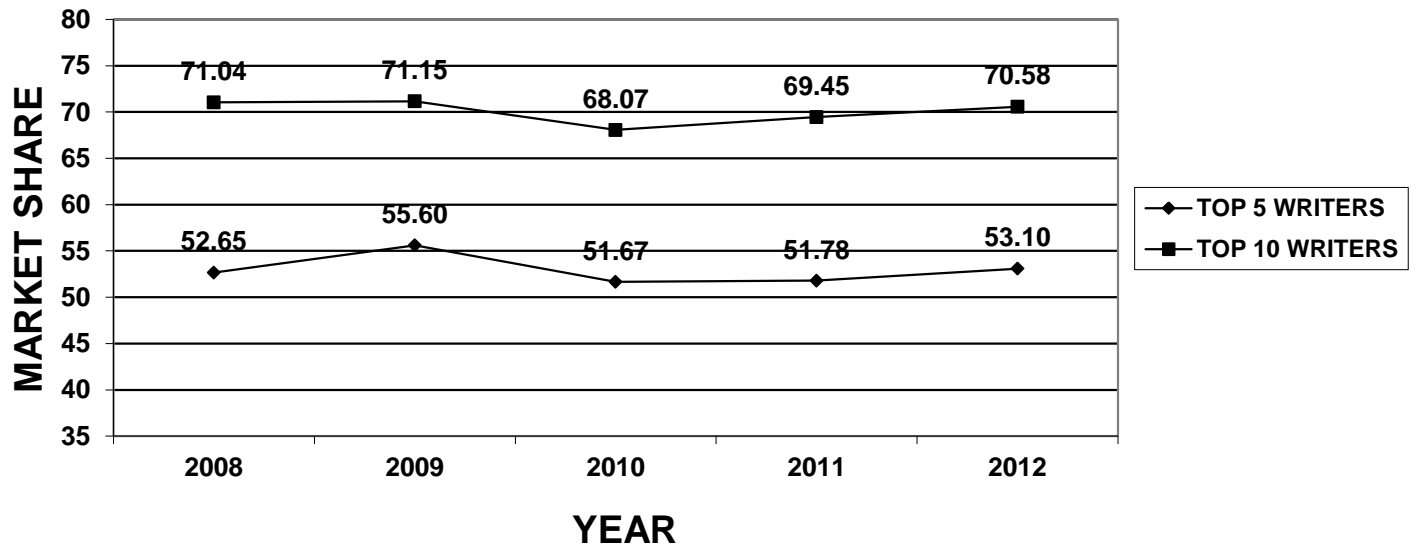
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
71	HUMANA INSURANCE COMPANY	0.28%	36	13,482	\$1,237,408	\$0	\$618,091	\$357,092	49.95%
72	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.11%	49	1,314	\$509,206	\$0	\$235,079	\$93,326	46.17%
73	INVESTORS CONSOLIDATED INSURANCE COMPANY	0.00%	134	6	\$697	\$0	\$0	\$8	0.00%
74	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.03%	65	150	\$137,385	\$0	\$134,873	\$7,523	98.17%
75	JOHN ALDEN LIFE INSURANCE COMPANY	0.02%	75	1,215	\$97,281	\$0	\$45,067	\$26,959	46.33%
76	KANAWHA INSURANCE COMPANY	0.32%	33	6,305	\$1,426,675	\$0	\$741,500	\$408,452	51.97%
77	KANSAS CITY LIFE INSURANCE COMPANY	0.50%	26	341	\$2,233,261	\$0	\$774,674	\$681,079	34.69%
78	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	109	43	\$8,817	\$0	\$127,000	\$3,287	1440.40%
79	LEADERS LIFE INSURANCE COMPANY	0.01%	89	371	\$36,259	\$0	\$0	\$20	0.00%
80	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.68%	23	12,853	\$3,064,712	\$0	\$2,211,722	\$1,124,504	72.17%
81	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.41%	28	7,747	\$1,824,899	\$0	\$184,836	\$153,815	10.13%
82	LIFE INSURANCE COMPANY OF NORTH AMERICA	3.81%	7	80	\$17,117,311	\$0	\$14,752,848	\$6,139,742	86.19%
83	LINCOLN BENEFIT LIFE COMPANY	0.00%	129	2	\$1,193	\$0	\$0	\$200	0.00%
84	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	133	4	\$929	\$0	\$0	\$23	0.00%
85	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.02%	78	601	\$84,562	\$0	\$0	\$67,540	0.00%
86	LINCOLN NATIONAL LIFE INSURANCE COMPANY	2.74%	10	2,443	\$12,307,925	\$0	\$45,681,479	\$6,054,428	371.15%
87	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	132	1	\$941	\$0	\$0	\$75	0.00%
88	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	107	136	\$9,737	\$0	\$0	\$1,670	0.00%
89	MANHATTAN LIFE INSURANCE COMPANY	0.00%	96	9	\$19,030	\$0	\$0	\$45	0.00%
90	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.00%	111	54	\$8,036	\$0	\$0	\$1,542	0.00%
91	MEMBERS LIFE INSURANCE COMPANY	0.00%	123	15	\$2,723	\$0	\$0	\$65	0.00%
92	MERIT LIFE INSURANCE CO	0.03%	67	205	\$127,497	\$0	\$195,749	\$6,095	153.53%
93	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.00%	145	81	\$0	\$0	\$48,417	\$399	N/A
94	METROPOLITAN LIFE INSURANCE COMPANY	19.64%	1	26,886	\$88,280,081	\$0	\$0	\$41,758,254	0.00%
95	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	145	0	-\$96	\$0	\$0	\$0	0.00%
96	MINNESOTA LIFE INSURANCE COMPANY	4.34%	6	88,829	\$19,507,871	\$0	\$23,000,254	\$8,567,653	117.90%
97	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CON	0.29%	34	43,194	\$1,294,485	\$0	\$430,000	\$431,940	33.22%
98	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	106	10	\$10,710	\$0	\$5,000	\$4,750	46.69%
99	MONUMENTAL LIFE INSURANCE COMPANY	0.14%	46	583	\$643,235	\$0	\$1,071,254	\$43,769	166.54%
100	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	95	52	\$19,876	\$0	\$1,160	\$441	5.84%
101	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	100	968	\$14,789	\$0	\$361,979	\$5,175	2447.62%
102	NATIONAL HEALTH INSURANCE COMPANY	0.00%	141	2	\$360	\$0	\$0	\$20	0.00%
103	NEW YORK LIFE INSURANCE COMPANY	3.59%	8	34,347	\$16,150,812	\$923,509	\$11,973,736	\$1,904,759	79.86%
104	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	135	0	\$657	\$0	\$0	\$0	0.00%
105	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.00%	145	1	\$0	\$0	\$0	\$9	N/A
106	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	104	0	\$12,477	\$0	\$0	\$0	0.00%
107	PAN-AMERICAN LIFE INSURANCE COMPANY	0.01%	92	23	\$26,508	\$0	\$7,500	\$3,608	28.29%
108	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	139	1	\$481	\$0	\$0	\$0	0.00%
109	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	120	2	\$3,345	\$0	\$0	\$20	0.00%
110	PHOENIX LIFE INSURANCE COMPANY	0.00%	138	21	\$554	\$0	\$0	\$179	0.00%
111	PIONEER AMERICAN INSURANCE COMPANY	0.00%	145	10	-\$2,869	\$0	\$0	\$520	0.00%
112	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	137	2	\$564	\$0	\$0	\$128	0.00%
113	PRINCIPAL LIFE INSURANCE COMPANY	2.15%	13	87,363	\$9,658,360	\$0	\$5,806,793	\$3,924,211	60.12%
114	PROTECTIVE LIFE INSURANCE COMPANY	0.07%	53	1,375	\$301,854	\$0	\$663,378	\$52,476	219.77%
115	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.01%	79	37	\$66,042	\$0	\$474,675	\$3,260	718.75%
116	PROVIDENT LIFE AND CASUALTY INSURANCE COMPAN	0.00%	136	4	\$642	\$0	\$0	\$293	0.00%
117	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	10.81%	2	261,872	\$48,606,360	\$308,013	\$66,814,235	\$25,796,369	138.09%
118	RELIASTAR STANDARD LIFE INSURANCE COMPANY	2.36%	11	103,741	\$10,604,638	\$0	\$7,949,035	\$4,906,666	74.96%
119	RELIASTAR LIFE INSURANCE COMPANY	1.38%	19	117,574	\$6,216,659	\$7,648	\$6,767,237	\$3,973,133	108.98%
120	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	86	18	\$41,694	\$0	\$4,221	\$479	10.12%
121	SEARS LIFE INSURANCE COMPANY	0.09%	51	1,160	\$420,553	\$0	\$428,249	\$22,435	101.83%
122	SECURIAN LIFE INSURANCE COMPANY	0.05%	61	519	\$209,375	\$0	\$101,000	\$82,150	48.24%
123	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	117	63	\$3,858	\$0	\$0	\$1,209	0.00%
124	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	145	0	\$0	\$0	\$0	\$32,953	N/A
125	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	82	37	\$58,344	\$0	\$50,797	\$10,423	87.06%
126	SHELTER LIFE INSURANCE COMPANY	0.19%	42	2,735	\$870,792	\$0	\$1,143,000	\$202,170	131.26%
127	STANDARD INSURANCE COMPANY	6.75%	4	186,987	\$30,354,621	\$0	\$32,588,106	\$9,952,695	107.36%
128	STANDARD SECURITY LIFE INSURANCE COMPANY OF	0.00%	121	51	\$3,148	\$0	\$0	\$280	0.00%
129	STARMOUNT LIFE INSURANCE COMPANY	0.00%	118	10	\$3,399	\$0	\$10,000	\$125	294.20%
130	STATE FARM LIFE INSURANCE COMPANY	0.21%	39	5,202	\$922,737	\$775	\$2,295,500	\$358,183	248.85%
131	STONEBRIDGE LIFE INSURANCE COMPANY	0.32%	32	7,006	\$1,432,360	\$0	\$672,668	\$132,691	46.96%
132	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.15%	45	7,835	\$671,359	\$0	\$1,680,061	\$197,589	250.25%
133	SUN LIFE ASSURANCE COMPANY OF CANADA	2.18%	12	97,496	\$9,812,793	\$0	\$7,027,224	\$5,518,731	71.61%
134	SYMETRA LIFE INSURANCE COMPANY	0.02%	73	918	\$102,708	\$0	\$203,500	\$66,331	198.13%
135	TIME INSURANCE COMPANY	0.03%	69	895	\$124,652	\$0	\$20,000	\$24,298	16.04%
136	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	0.01%	90	26	\$32,897	\$0	\$65,150	\$962	198.04%
137	TRANSAMERICA LIFE INSURANCE COMPANY	0.06%	57	138	\$286,874	\$0	\$321,336	\$40,712	112.01%
138	TRUSTMARK INSURANCE COMPANY	0.00%	108	123	\$9,490	\$0	\$975	\$6,517	10.27%
139	TRUSTMARK LIFE INSURANCE COMPANY	0.03%	70	648	\$122,596	\$0	\$34,114	\$16,764	27.83%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

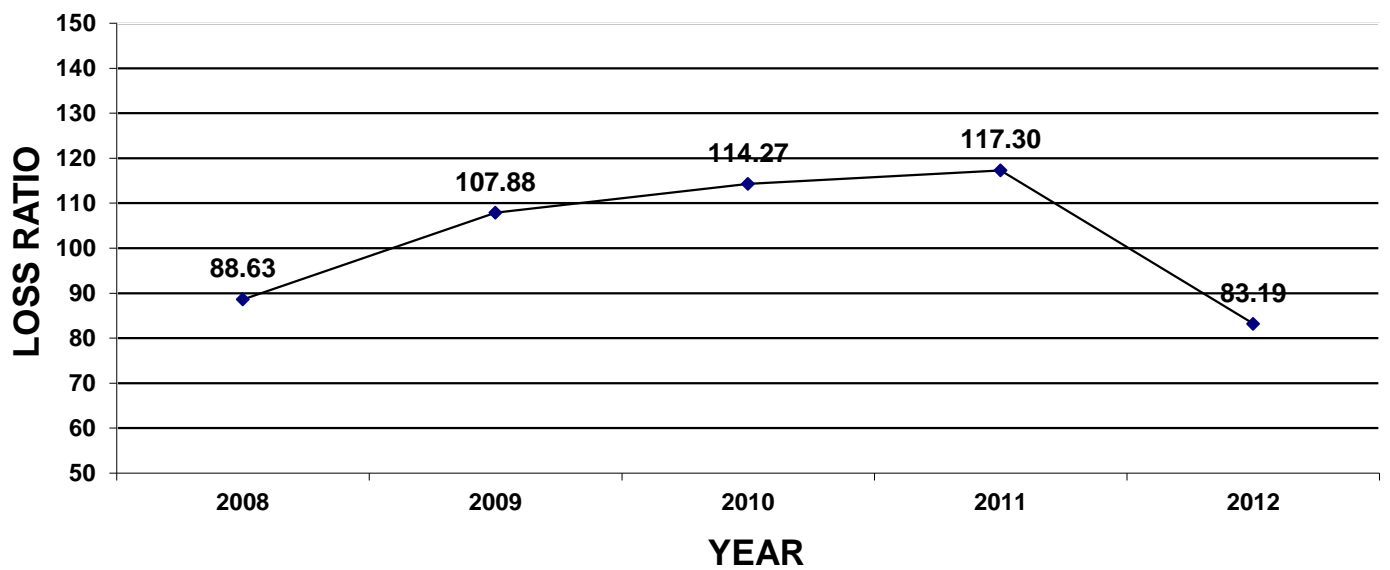
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
140	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	145	2	\$0	\$0	\$3,508	\$1,217	N/A
141	UNIMERICA INSURANCE COMPANY	0.95%	22	24,763	\$4,263,450	\$0	\$4,315,506	\$4,157,688	101.22%
142	UNION FIDELITY LIFE INSURANCE COMPANY	0.02%	76	717	\$93,349	\$0	\$82,462	\$14,994	88.34%
143	UNION LABOR LIFE INSURANCE COMPANY	0.20%	41	23,687	\$892,173	\$11,821	\$744,312	\$132,412	84.75%
144	UNION SECURITY INSURANCE COMPANY	1.33%	20	39,543	\$5,995,722	\$0	\$4,521,640	\$2,125,430	75.41%
145	UNITED AMERICAN INSURANCE COMPANY	0.00%	131	4	\$994	\$0	\$0	\$65	0.00%
146	UNITED HEALTHCARE INSURANCE COMPANY	1.04%	21	1,555	\$4,659,385	\$0	\$2,273,250	\$3,964,016	48.79%
147	UNITED LIFE INSURANCE COMPANY	0.00%	103	43	\$12,489	\$0	\$0	\$3,622	0.00%
148	UNITED OF OMAHA LIFE INSURANCE COMPANY	1.48%	18	67,098	\$6,638,395	\$0	\$4,753,862	\$2,456,982	71.61%
149	UNITED SECURITY LIFE AND HEALTH INSURANCE CON	0.00%	119	20	\$3,375	\$0	\$0	\$690	0.00%
150	UNITED STATES LIFE INSURANCE COMPANY NEW YOR	0.23%	37	57	\$1,039,748	\$0	\$810,689	\$447,590	77.97%
151	UNUM LIFE INSURANCE COMPANY OF AMERICA	6.23%	5	143,096	\$28,027,474	\$0	\$18,511,476	\$10,933,813	66.05%
152	USABLE LIFE	1.72%	16	1,876	\$7,720,164	\$0	\$4,025,546	\$4,165,227	52.14%
153	VANTIS LIFE INSURANCE COMPANY	0.00%	130	3	\$1,098	\$0	\$0	\$275	0.00%
154	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	145	76	\$0	\$0	\$0	\$1,208	N/A
155	WORLD INSURANCE COMPANY	0.00%	145	3	\$0	\$0	\$0	\$45	N/A
156	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.01%	91	224	\$29,096	\$0	\$0	\$5,889	0.00%
TOTAL		100.00%		2,054,926	\$449,567,475	\$1,582,466	\$372,423,531	\$192,947,665	83.19%

MISSOURI GROUP TERM LIFE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

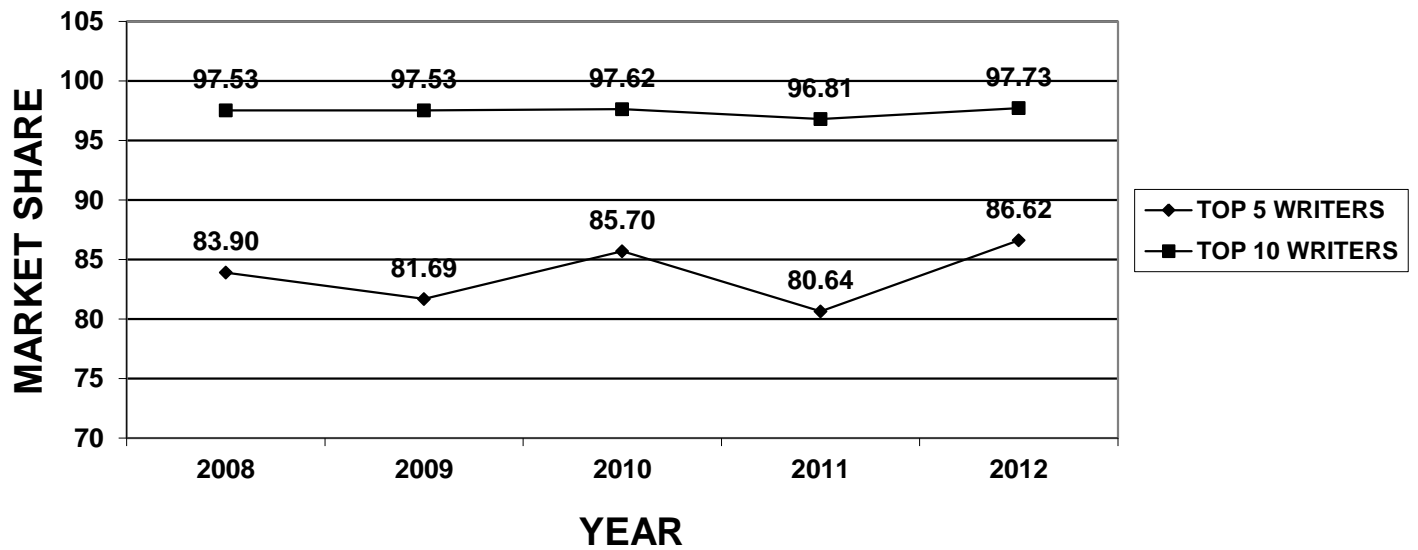


**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP UNIVERSAL LIFE**

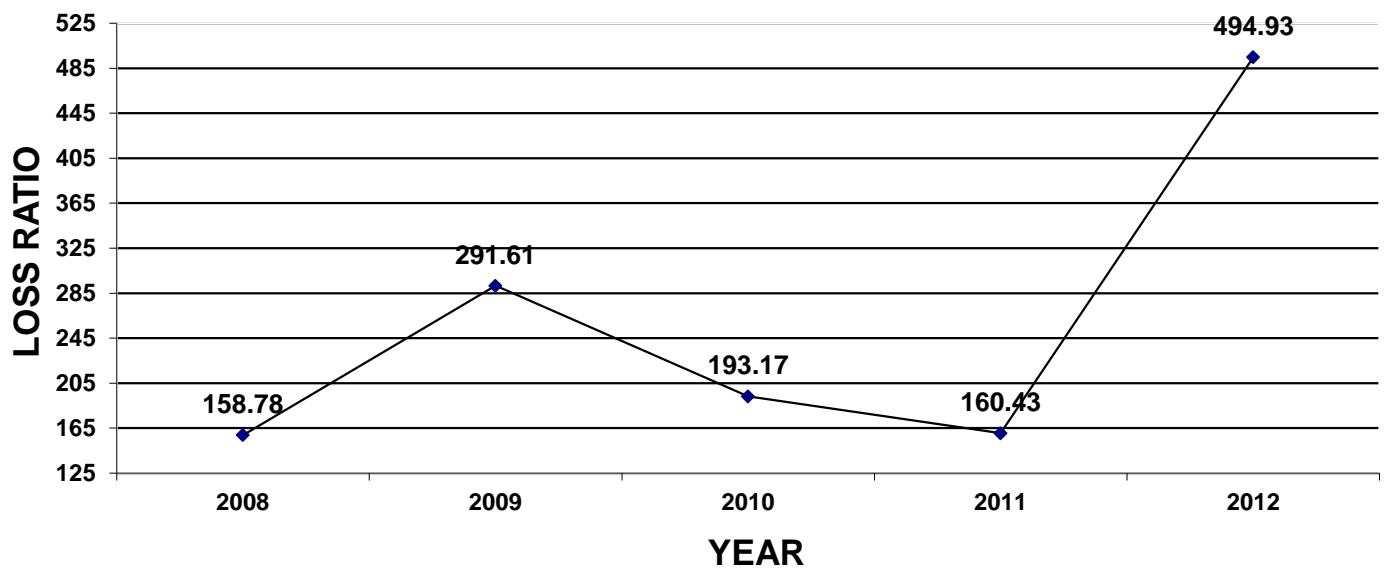
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.10%	16	103	\$50,460	\$0	\$1,207	\$7,500	2.39%
2	AETNA LIFE INSURANCE COMPANY	0.09%	17	45	\$43,697	\$0	\$0	\$0	0.00%
3	AMERICAN GENERAL LIFE INSURANCE CO	0.19%	14	129	\$91,291	\$0	\$792,543	\$3,964	868.15%
4	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.61%	11	884	\$296,474	\$0	\$26,307	\$36,763	8.87%
5	AMERICAN NATIONAL INSURANCE COMPANY	3.00%	6	2,608	\$1,466,224	\$0	\$527,022	\$290,928	35.94%
6	AVIVA LIFE AND ANNUITY COMPANY	0.02%	26	3	\$9,095	\$0	\$0	\$6,344	0.00%
7	CONNECTICUT GENERAL LIFE INS CO	5.00%	5	3,924	\$2,444,851	\$0	\$2,202,923	\$510,942	90.10%
8	CONTINENTAL AMERICAN INSURANCE COMPANY	0.01%	29	31	\$3,900	\$0	\$0	\$29,066	0.00%
9	CONTINENTAL ASSURANCE COMPANY	0.00%	37	41	\$0	\$0	\$100,515	\$2	N/A
10	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	37	0	\$0	\$0	\$30,429	\$0	N/A
11	GENWORTH LIFE INSURANCE COMPANY	0.70%	10	35	\$340,000	\$0	\$0	\$36,627	0.00%
12	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.08%	18	25	\$40,828	\$0	\$0	\$9	0.00%
13	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.06%	20	14	\$27,515	\$0	\$2,003,727	\$4,577	7282.31%
14	HARTFORD LIFE INSURANCE COMPANY	0.01%	30	50	\$3,519	\$0	\$0	\$4,204	0.00%
15	ING LIFE INSURANCE AND ANNUITY COMPANY	0.14%	15	269	\$67,774	\$0	\$190,020	\$9,524	280.37%
16	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	32	1	\$2,400	\$0	\$0	\$125	0.00%
17	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.05%	21	43	\$22,596	\$0	\$79,503	\$1,647	351.85%
18	LINCOLN BENEFIT LIFE COMPANY	0.04%	22	4	\$18,629	\$0	\$0	\$1,575	0.00%
19	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	28.23%	2	463	\$13,798,806	\$0	\$0	\$215,535	0.00%
20	METLIFE INVESTORS INSURANCE COMPANY	0.00%	37	18	\$0	\$0	\$82,352	\$2,265	N/A
21	METROPOLITAN LIFE INSURANCE COMPANY	39.73%	1	10,455	\$19,415,924	\$0	\$223,293,706	\$4,324,228	1150.05%
22	MINNESOTA LIFE INSURANCE COMPANY	7.37%	3	5,737	\$3,602,899	\$0	\$4,160,560	\$860,071	115.48%
23	MONUMENTAL LIFE INSURANCE COMPANY	0.00%	37	1	\$0	\$0	\$736,002	\$8,549	N/A
24	MONY LIFE INSURANCE COMPANY	0.03%	25	8	\$13,218	\$0	\$3,980	\$1,775	30.11%
25	MONY LIFE INSURANCE COMPANY OF AMERICA	0.24%	13	414	\$117,844	\$0	\$173,375	\$18,031	147.12%
26	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.04%	24	27	\$17,169	\$0	\$71,061	\$644	413.89%
27	NEW YORK LIFE INSURANCE AND ANNUITY COMPANY	0.00%	37	2	\$0	\$0	\$0	\$7,317	N/A
28	NEW YORK LIFE INSURANCE COMPANY	0.01%	28	2	\$4,005	\$0	\$2,632	\$0	65.72%
29	PENN INSURANCE AND ANNUITY COMPANY THE	0.01%	31	7	\$2,577	\$0	\$0	\$136	0.00%
30	PHOENIX LIFE INSURANCE COMPANY	0.00%	35	4	\$106	\$0	\$0	\$52	0.00%
31	PRINCIPAL LIFE INSURANCE COMPANY	1.61%	9	1,190	\$787,880	\$0	\$409,546	\$94,034	51.98%
32	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	33	1	\$996	\$0	\$0	\$90	0.00%
33	PRUDENTIAL INSURANCE COMPANY OF AMERICA	6.29%	4	16,556	\$3,072,920	\$19,473	\$4,224,032	\$1,630,860	138.09%
34	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	37	45	\$0	\$0	\$20,630	\$5,537	N/A
35	SECURIAN LIFE INSURANCE COMPANY	0.08%	19	17	\$38,043	\$0	\$10,004	\$2,325	26.30%
36	SETTLERS LIFE INSURANCE COMPANY	0.00%	37	4	\$0	\$0	\$2,049	\$67	N/A
37	SURETY LIFE INSURANCE COMPANY	0.00%	37	1	\$0	\$0	\$0	\$145	N/A
38	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.01%	27	1	\$5,380	\$0	\$0	\$0	0.00%
39	TRANSAMERICA LIFE INSURANCE COMPANY	2.91%	7	236	\$1,420,122	\$0	\$1,662,515	\$251,048	117.07%
40	TRUSTMARK INSURANCE COMPANY	2.89%	8	4,173	\$1,411,740	\$0	\$661,902	\$154,339	46.89%
41	UNION CENTRAL LIFE INSURANCE COMPANY	0.00%	34	1	\$201	\$0	\$0	\$53	0.00%
42	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.00%	36	0	\$17	\$0	\$0	\$0	0.00%
43	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.44%	12	232	\$215,298	\$0	\$183,170	\$20,487	85.08%
44	WASHINGTON NATIONAL INSURANCE COMPANY	0.04%	23	26	\$17,772	\$0	\$213,225	\$947	1199.78%
45	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.00%	37	3	\$0	\$0	\$0	\$550	N/A
TOTAL		100.00%		47,833	\$48,872,170	\$19,473	\$241,864,937	\$8,542,882	494.93%

MISSOURI GROUP UNIVERSAL LIFE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

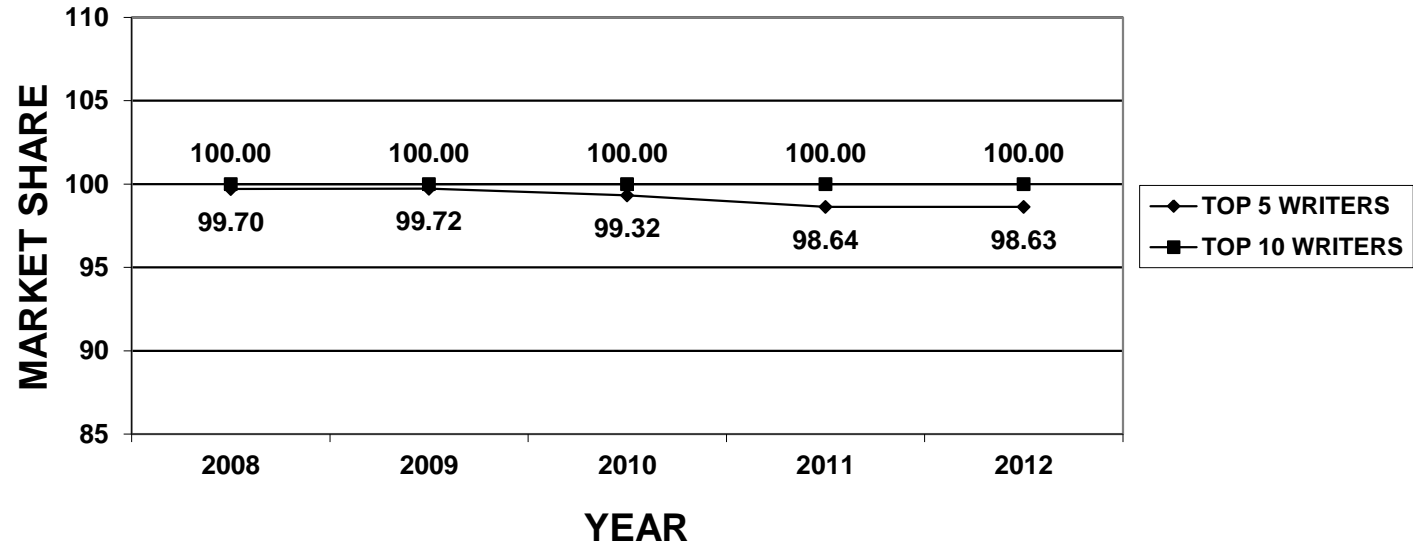


**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP GRADED DEATH BENEFITS**

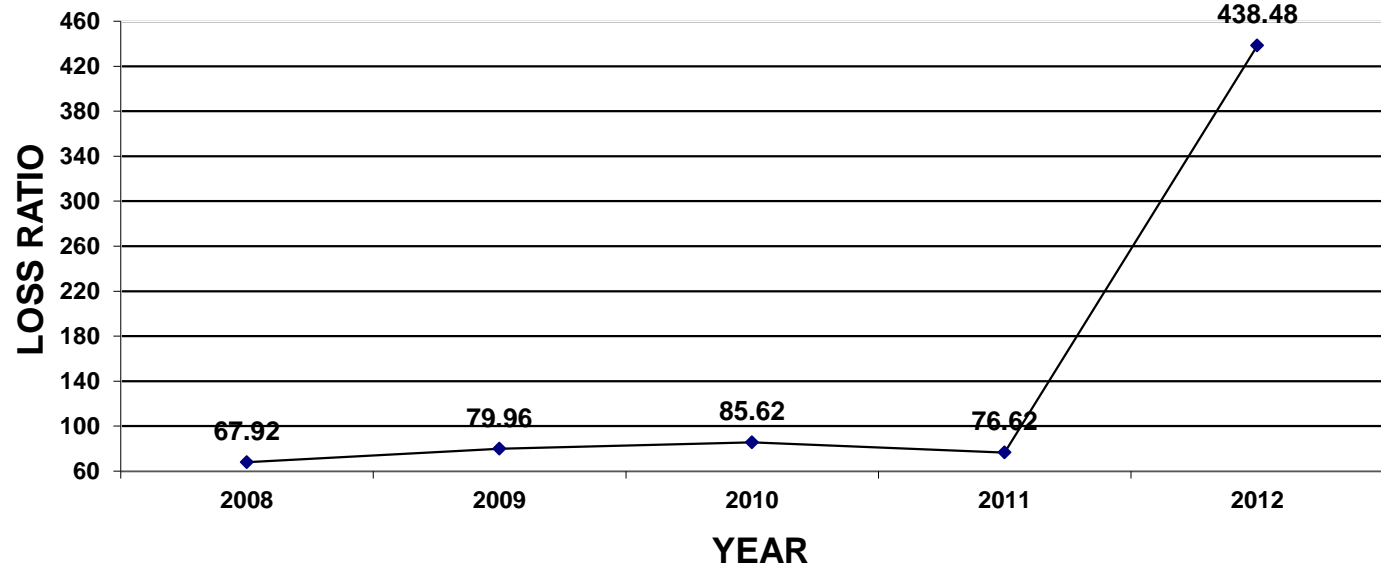
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	CIGNA LIFE INSURANCE COMPANY OF NEW YO	0.00%	9	0	\$0	\$0	\$195,000	\$0	N/A
2	CMFG LIFE INSURANCE COMPANY	13.08%	3	3,128	\$886,714	\$0	\$656,577	\$19,646	74.05%
3	COLONIAL PENN LIFE INSURANCE COMPANY	33.28%	2	7,462	\$2,255,879	\$0	\$1,137,216	\$19,155	50.41%
4	FIDELITY SECURITY LIFE INSURANCE COMPAN	0.07%	7	20	\$4,457	\$0	\$15,719	\$61	352.68%
5	INVESTORS HERITAGE LIFE INSURANCE COMP	0.01%	8	1	\$824	\$0	\$0	\$12	0.00%
6	LINCOLN HERITAGE LIFE INSURANCE COMPAN	1.32%	5	58	\$89,605	\$0	\$8,121	\$240	9.06%
7	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	9	0	\$0	\$0	\$25,066,033	\$0	N/A
8	MONUMENTAL LIFE INSURANCE COMPANY	6.56%	4	1,551	\$444,947	\$0	\$323,571	\$24,030	72.72%
9	STONEBRIDGE LIFE INSURANCE COMPANY	44.38%	1	13,066	\$3,008,068	\$0	\$2,230,985	\$64,635	74.17%
10	UNION FIDELITY LIFE INSURANCE COMPANY	1.30%	6	349	\$87,916	\$0	\$88,799	\$1,397	101.00%
TOTAL		100.00%		25,635	\$6,778,410	\$0	\$29,722,021	\$129,176	438.48%

MISSOURI GROUP GRADED DEATH BENEFITS INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

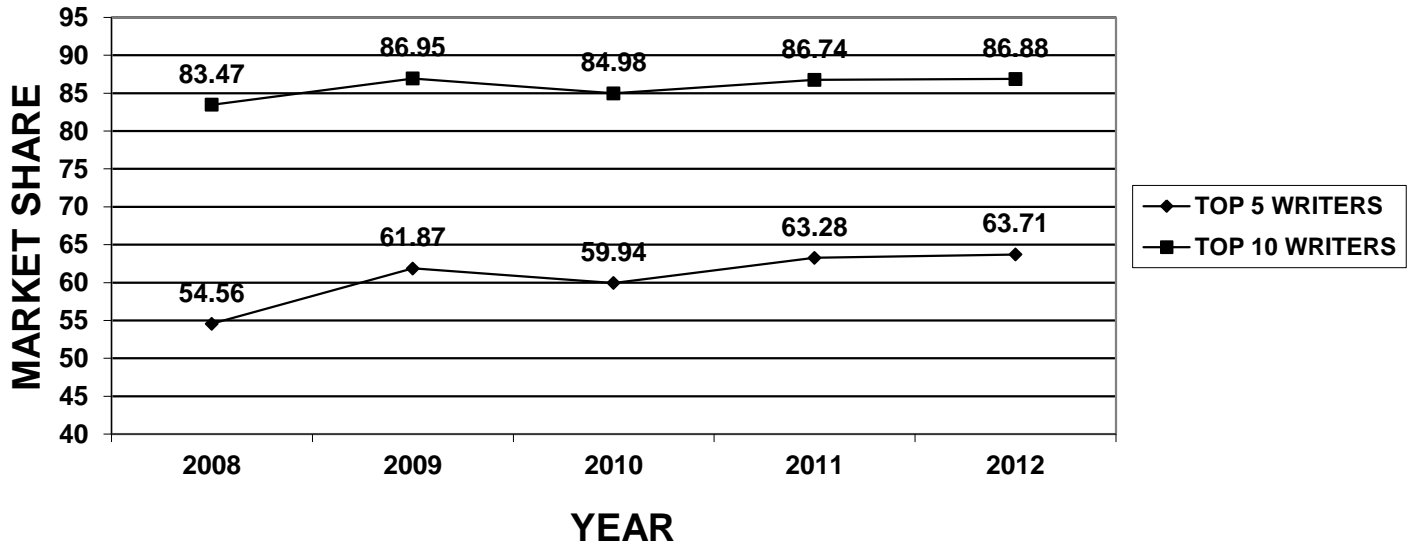


**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP CREDIT LIFE**

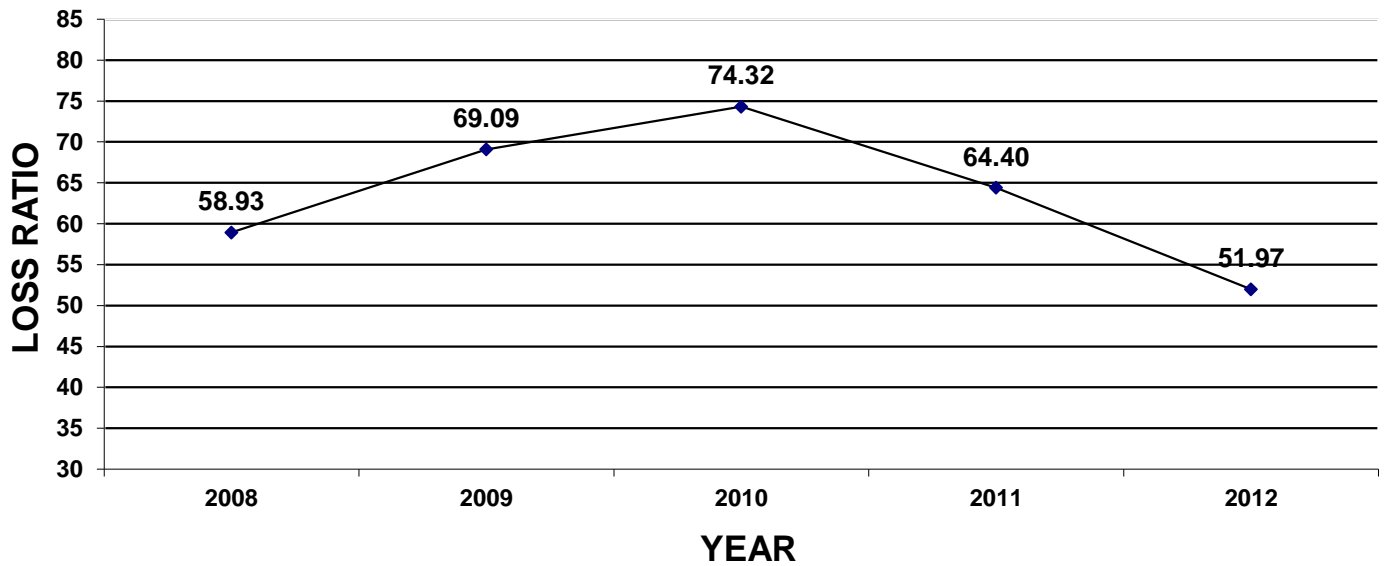
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	4.17%	8	27,473	\$810,767	\$0	\$482,049	\$58,990	59.46%
2	AMERICAN GENERAL LIFE INSURANCE CO	0.74%	16	4,930	\$144,443	\$0	\$262,171	\$29,204	181.50%
3	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	10.11%	3	10,071	\$1,966,361	\$0	\$1,122,315	\$108,305	57.08%
4	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.50%	20	1,733	\$96,279	\$0	\$156,467	\$19,533	162.51%
5	AMERICAN MODERN LIFE INSURANCE COMPANY	9.41%	4	12,017	\$1,829,295	\$0	\$1,227,392	\$127,514	67.10%
6	AMERICAN NATIONAL INSURANCE COMPANY	0.97%	14	2,053	\$188,377	\$0	\$43,715	\$14,592	23.21%
7	AMERICAN REPUBLIC INSURANCE COMPANY	0.56%	18	613	\$108,997	\$0	\$79,361	\$0	72.81%
8	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.04%	29	112	\$8,607	\$0	\$0	\$666	0.00%
9	AMERICAN UNITED LIFE INSURANCE COMPANY	-0.05%	30	246	-\$8,802	\$0	\$11,753	\$2,183	-133.53%
10	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	25.07%	1	42,585	\$4,873,428	\$0	\$802,965	\$318,534	16.48%
11	CENTURION LIFE INSURANCE COMPANY	0.52%	19	500	\$102,044	\$0	\$128,686	\$5,368	126.11%
12	CENTURY LIFE ASSURANCE COMPANY	0.00%	30	7	\$0	\$0	\$0	\$50	N/A
13	CMFG LIFE INSURANCE COMPANY	11.66%	2	41,386	\$2,266,248	\$0	\$1,529,723	\$226,124	67.50%
14	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.19%	24	2,173	\$36,814	\$0	\$12,640	\$2,958	34.33%
15	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	3.98%	9	5,179	\$772,899	\$0	\$204,370	\$59,091	26.44%
16	GUARANTEE TRUST LIFE INSURANCE COMPANY	1.41%	13	4,675	\$275,048	\$0	\$249,557	\$47,129	90.73%
17	HOUSEHOLD LIFE INSURANCE COMPANY	6.61%	6	3,595	\$1,285,963	\$0	\$1,608,670	\$68,784	125.09%
18	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & /	7.47%	5	18,725	\$1,451,566	\$0	\$616,870	\$110,228	42.50%
19	J M I C LIFE INSURANCE COMPANY	0.00%	30	3	-\$153	\$0	\$3,733	\$5	-2439.87%
20	LIFE OF THE SOUTH INSURANCE COMPANY	0.09%	26	3,048	\$17,029	\$0	\$51,521	\$9,631	302.55%
21	MERIT LIFE INSURANCE CO	4.79%	7	10,425	\$931,569	\$0	\$348,472	\$40,386	37.41%
22	MINNESOTA LIFE INSURANCE COMPANY	3.61%	10	22,770	\$702,720	\$0	\$389,599	\$48,988	55.44%
23	MONUMENTAL LIFE INSURANCE COMPANY	0.91%	15	2,105	\$177,067	\$0	\$37,674	\$15,024	21.28%
24	MOUNTAIN LIFE INSURANCE COMPANY	0.73%	17	2,801	\$141,783	\$0	\$50,364	\$15,207	35.52%
25	OLD UNITED LIFE INSURANCE COMPANY	0.49%	21	809	\$94,743	\$0	\$67,785	\$11,473	71.55%
26	PEKIN LIFE INSURANCE COMPANY	2.89%	11	3,836	\$562,148	\$0	\$176,189	\$40,560	31.34%
27	PLATEAU INSURANCE COMPANY	0.36%	22	93	\$69,467	\$0	\$0	\$2,071	0.00%
28	RESOURCE LIFE INSURANCE COMPANY	0.00%	30	229	-\$514	\$0	\$13,826	\$716	-2689.88%
29	SHELTER LIFE INSURANCE COMPANY	0.07%	28	736	\$13,812	\$17,195	\$24,075	\$4,181	298.80%
30	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.08%	27	299	\$16,136	\$0	\$6,515	\$681	40.38%
31	STONEBRIDGE LIFE INSURANCE COMPANY	0.32%	23	2,893	\$61,491	\$0	\$34,717	\$2,270	56.46%
32	TRANSAMERICA LIFE INSURANCE COMPANY	2.19%	12	8,902	\$426,491	\$0	\$305,358	\$44,759	71.60%
33	UNITED LIFE INSURANCE COMPANY	0.00%	30	1	-\$15	\$0	\$0	\$5	0.00%
34	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	30	0	\$0	\$0	\$27,256	\$0	N/A
35	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMF	-0.02%	30	17	-\$3,457	\$0	\$10,572	\$42	-305.81%
36	ZALE LIFE INSURANCE COMPANY	0.12%	25	2,100	\$23,345	\$0	\$0	\$1,556	0.00%
TOTAL		100.00%		239,140	\$19,441,996	\$17,195	\$10,086,360	\$1,436,808	51.97%

MISSOURI GROUP CREDIT LIFE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

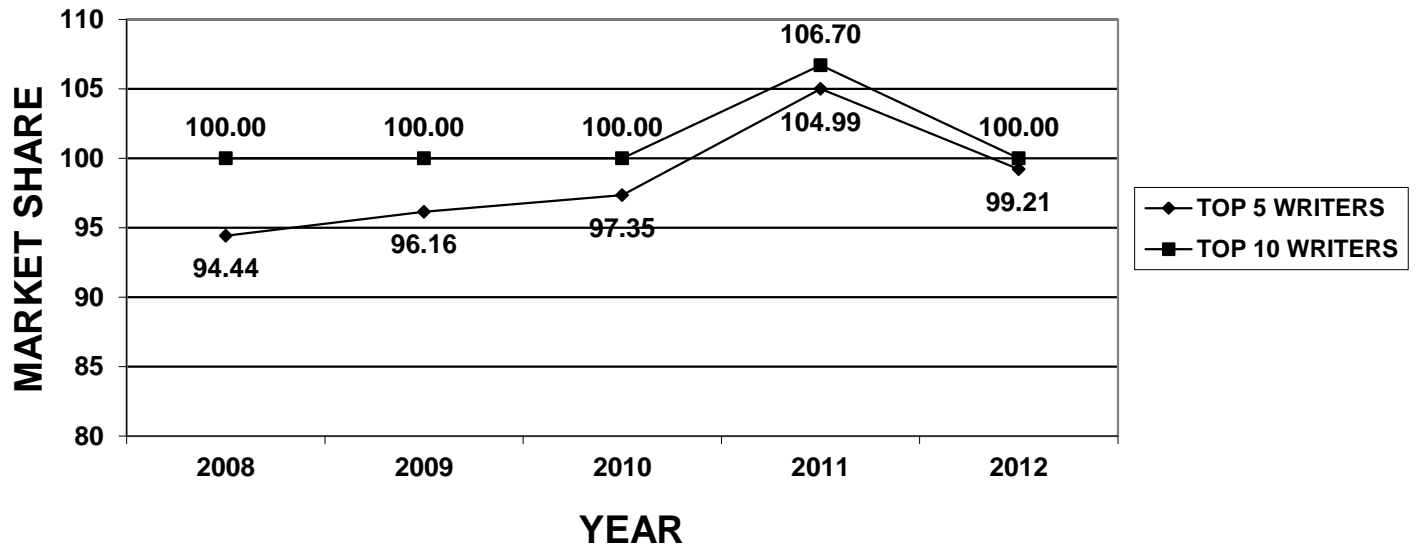


**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP VARIABLE LIFE**

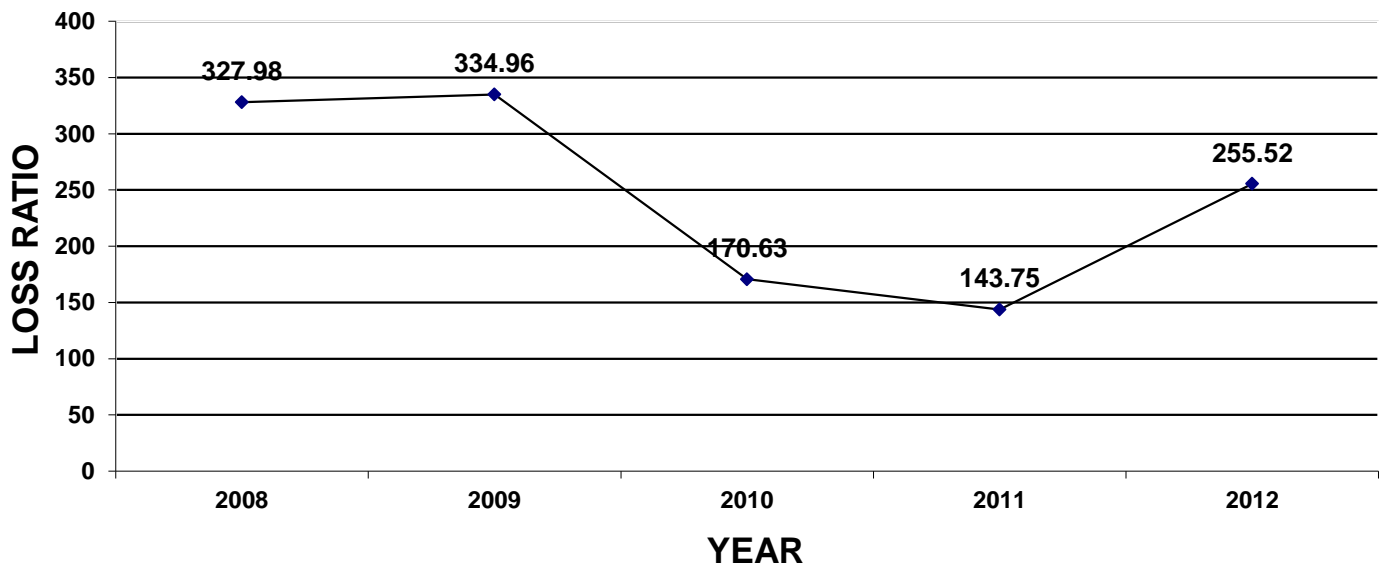
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	10	21	\$0	\$0	\$52,183	\$1,740	N/A
2	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	10	10	\$0	\$0	\$0	\$4,810	N/A
3	AMERICAN NATIONAL INSURANCE COMPANY	2.15%	6	170	\$215,864	\$0	\$121,648	\$2,553	56.35%
4	FIRST ALLMERICA FINANCIAL LIFE INSURANCE CC	0.00%	10	0	\$0	\$0	\$0	\$251	N/A
5	HARTFORD LIFE AND ANNUITY INSURANCE COMP.	0.03%	7	0	\$3,492	\$0	\$3,878	\$0	111.05%
6	HARTFORD LIFE INSURANCE COMPANY	8.56%	2	979	\$858,194	\$0	\$594,779	\$691,725	69.31%
7	ING USA ANNUITY AND LIFE INSURANCE COMPAN	0.00%	10	8	\$0	\$0	\$184,224	\$0	N/A
8	MASSACHUSETTS MUTUAL LIFE INSURANCE COM	6.95%	4	325	\$696,256	\$0	\$0	\$234,156	0.00%
9	METLIFE INSURANCE COMPANY OF CONNECTICU'	0.00%	10	86	\$0	\$0	\$300,000	\$7,102	N/A
10	METLIFE INVESTORS USA INSURANCE COMPANY	0.03%	8	1	\$2,906	\$0	\$0	\$151	0.00%
11	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	10	10,971	\$0	\$0	\$23,220,282	\$10,311,111	N/A
12	MINNESOTA LIFE INSURANCE COMPANY	4.13%	5	193	\$413,684	\$0	\$130,270	\$204,973	31.49%
13	NATIONWIDE LIFE INSURANCE COMPANY	72.33%	1	182	\$7,250,428	\$0	\$0	\$225,208	0.00%
14	PRUDENTIAL INSURANCE COMPANY OF AMERICA	7.25%	3	3,915	\$726,638	\$4,605	\$998,836	-\$1,048,709	138.09%
15	SECURIAN LIFE INSURANCE COMPANY	0.03%	9	3	\$2,732	\$0	\$0	\$2,810	0.00%
16	SUN LIFE ASSURANCE OF CANADA (US)	-1.46%	10	0	-\$146,233	\$0	\$0	\$0	0.00%
17	TRANSAMERICA ADVISORS LIFE INSURANCE COM	0.00%	10	1	\$0	\$0	\$2,949	\$0	N/A
18	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	10	221	\$0	\$0	\$0	\$365,717	N/A
TOTAL		100.00%		17,086	\$10,023,961	\$4,605	\$25,609,049	\$11,003,598	255.52%

MISSOURI GROUP VARIABLE LIFE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ORDINARY ANNUITIES (with life contingencies)

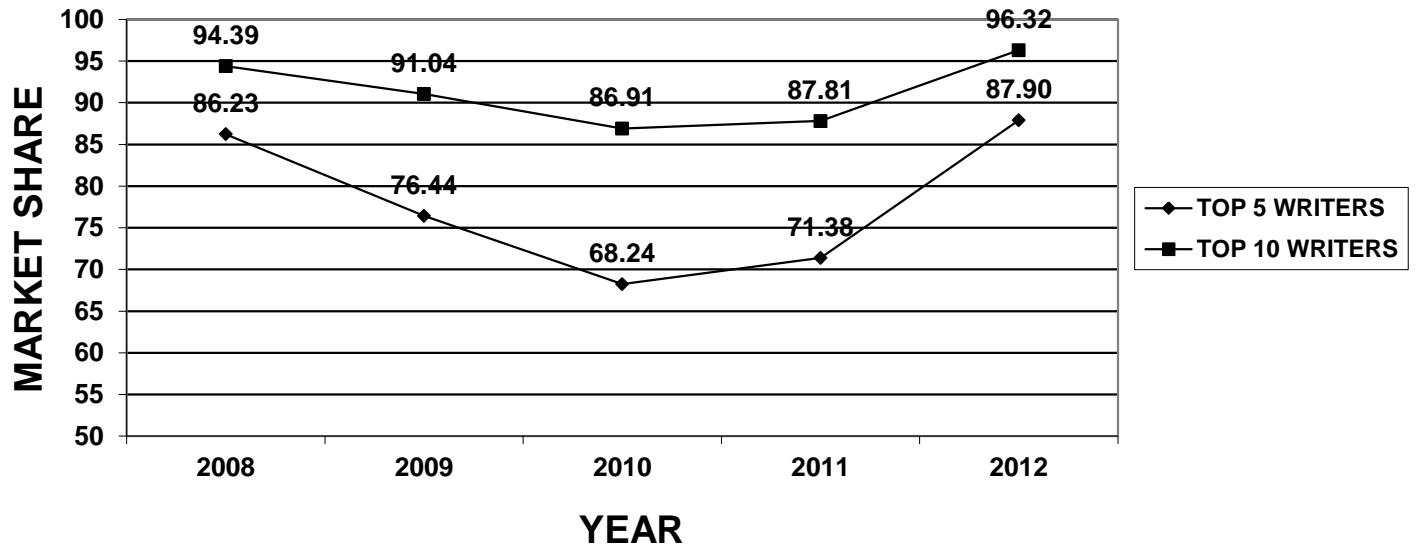
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AETNA LIFE INSURANCE COMPANY	1.27%	10	11	\$16,281,802	\$0	\$8,935,825	\$0	54.88%
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	65	7	\$0	\$0	\$71,779	\$0	N/A
3	ALLSTATE ASSURANCE COMPANY	0.00%	64	16	\$2	\$0	\$23,087	\$0	1154350.00%
4	ALLSTATE LIFE INSURANCE COMPANY	0.02%	32	2,619	\$253,036	\$0	\$13,193,549	\$0	5214.10%
5	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	56	0	\$6,000	\$0	\$26,162	\$0	436.03%
6	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	52	182	\$17,612	\$0	\$168,712	\$0	957.94%
7	AMERICAN GENERAL LIFE INSURANCE CO	0.03%	30	4,795	\$402,133	\$0	\$4,463,443	\$0	1109.94%
8	AMERICAN MATURITY LIFE INSURANCE CO	0.01%	38	3	\$69,212	\$0	\$25,223	\$0	36.44%
9	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.03%	29	29	\$406,426	\$0	\$328,556	\$0	80.84%
10	AMERICAN NATIONAL INSURANCE COMPANY	0.46%	13	418	\$5,924,106	\$0	\$3,446,795	\$0	58.18%
11	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.01%	34	196	\$157,642	\$0	\$151,457	\$0	96.08%
12	AMERICAN UNITED LIFE INSURANCE COMPANY	0.06%	23	446	\$718,195	\$0	\$1,169,046	\$0	162.78%
13	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	47	133	\$22,360	\$0	\$161,608	\$0	722.75%
14	AMERITAS LIFE INSURANCE CORP	1.44%	8	1,148	\$18,558,266	\$0	\$13,314,828	\$0	71.75%
15	ASSURITY LIFE INSURANCE COMPANY	0.00%	61	55	\$1,290	\$0	\$50,128	\$0	3885.89%
16	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	65	154	\$0	\$0	\$0	\$0	N/A
17	ATLANTA LIFE INSURANCE COMPANY	0.00%	65	3	\$0	\$0	\$6,773	\$0	N/A
18	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	65	698	\$0	\$0	\$577,021	\$0	N/A
19	AVIVA LIFE AND ANNUITY COMPANY	0.00%	55	154	\$9,000	\$0	\$1,705,060	\$0	18945.11%
20	AXA EQUITABLE LIFE INSURANCE COMPANY	0.07%	21	104	\$961,750	\$5,193	\$7,686,225	\$0	799.73%
21	BANKERS LIFE AND CASUALTY COMPANY	0.00%	65	9	\$0	\$0	\$21,796	\$0	N/A
22	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	36.69%	1	1,401	\$471,993,882	\$0	\$37,397,990	\$0	7.92%
23	CANADA LIFE ASSURANCE COMPANY	0.00%	65	489	\$0	\$0	\$1,198,937	\$0	N/A
24	CAPITOL LIFE INSURANCE COMPANY	0.00%	65	8	\$0	\$0	\$167,394	\$0	N/A
25	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	65	0	\$0	\$0	\$55,681	\$0	N/A
26	CHURCH LIFE INSURANCE CORPORATION	0.05%	24	20	\$588,216	\$0	\$0	\$0	0.00%
27	CMFG LIFE INSURANCE COMPANY	1.27%	9	129	\$16,304,593	\$0	\$34,303,995	\$0	210.39%
28	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	65	21	\$0	\$0	\$3,966	\$0	N/A
29	CONNECTICUT GENERAL LIFE INS CO	0.00%	65	209	\$0	\$0	\$403,932	\$0	N/A
30	CONSECO LIFE INSURANCE CO	0.00%	65	16	\$0	\$0	\$9,597	\$0	N/A
31	CONTINENTAL ASSURANCE COMPANY	0.00%	65	204	\$0	\$0	\$208,178	\$0	N/A
32	COUNTRY LIFE INSURANCE COMPANY	0.00%	65	49	\$0	\$0	\$147,668	\$0	N/A
33	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	63	22	\$725	\$0	\$16,821	\$0	2320.14%
34	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	65	40	\$0	\$0	\$0	\$0	N/A
35	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.21%	17	6,633	\$2,688,270	\$0	\$7,198,825	\$0	267.79%
36	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COM	2.33%	6	47	\$29,980,856	\$0	\$177,693	\$0	0.59%
37	FORETHOUGHT LIFE INSURANCE COMPANY	0.00%	59	2	\$1,931	\$0	\$0	\$0	0.00%
38	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.00%	45	374	\$29,414	\$0	\$763,423	\$0	2595.44%
39	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.00%	65	3	\$0	\$0	\$10,706	\$0	N/A
40	GENWORTH LIFE INSURANCE COMPANY	0.00%	60	200	\$1,400	\$0	\$1,608,308	\$0	114879.14%
41	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	46	180	\$27,320	\$0	\$347,952	\$0	1273.62%
42	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	65	7	\$0	\$0	\$0	\$0	N/A
43	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN'	10.31%	3	55,635	\$132,613,673	\$0	\$467,322	\$0	0.35%
44	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	44	0	\$29,477	\$0	\$0	\$0	0.00%
45	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	65	0	\$0	\$0	\$24,604	\$0	N/A
46	HARTFORD LIFE INSURANCE COMPANY	0.00%	65	739	\$0	\$0	\$6,249,885	\$0	N/A
47	HORACE MANN LIFE INSURANCE COMPANY	0.00%	62	6	\$982	\$0	\$0	\$0	0.00%
48	ING LIFE INSURANCE AND ANNUITY COMPANY	2.12%	7	40,041	\$27,213,196	\$0	\$23,519,199	\$0	86.43%
49	INVESTORS LIFE INSURANCE COMPANY OF NORTH /	0.00%	65	5	\$0	\$0	\$6,050	\$0	N/A
50	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	53	574	\$16,675	\$0	\$1,289,998	\$0	7736.12%
51	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.04%	26	2	\$560,583	\$36	\$210,526,792	\$0	37554.98%
52	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	50	109	\$21,936	\$0	\$0	\$0	0.00%
53	LINCOLN BENEFIT LIFE COMPANY	0.00%	65	28	\$0	\$0	-\$262,776	\$0	N/A
54	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.63%	11	3,415	\$8,161,859	\$0	\$4,941,018	\$0	60.54%
55	MANHATTAN LIFE INSURANCE COMPANY	0.00%	65	5	\$0	\$0	\$1,894	\$0	N/A
56	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.22%	16	1,892	\$2,894,661	\$0	\$6,186,016	\$0	213.70%
57	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.00%	48	2,094	\$22,300	\$0	\$7,668,818	\$0	34389.32%
58	METLIFE INVESTORS INSURANCE COMPANY	0.00%	65	1	\$0	\$0	\$0	\$0	N/A
59	METLIFE INVESTORS USA INSURANCE COMPANY	0.00%	49	135	\$21,983	\$0	\$135,059	\$0	614.38%
60	METROPOLITAN LIFE INSURANCE COMPANY	5.01%	5	39,165	\$64,437,125	\$0	\$17,279,372	\$0	26.82%
61	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	40	253	\$57,011	\$0	\$1,438,343	\$0	2522.92%
62	MINNESOTA LIFE INSURANCE COMPANY	0.00%	65	1,060	\$0	\$0	\$183,330	\$0	N/A
63	MONUMENTAL LIFE INSURANCE COMPANY	0.01%	35	1	\$148,249	\$0	\$6,254,965	\$0	4219.23%
64	MONY LIFE INSURANCE COMPANY	0.00%	54	47	\$11,588	\$0	\$92,511	\$0	798.33%
65	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.03%	28	126	\$428,379	\$0	\$237,326	\$0	55.40%
66	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.36%	14	664	\$4,642,523	\$0	\$6,406,682	\$0	138.00%
67	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	65	316	\$0	\$0	\$995,967	\$0	N/A
68	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR	0.16%	18	263	\$2,049,441	\$0	\$1,453,682	\$0	70.93%
69	NEW YORK LIFE INSURANCE COMPANY	0.04%	27	8,077	\$456,668	\$0	\$8,719,622	\$0	1909.40%

2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ORDINARY ANNUITIES (with life contingencies)

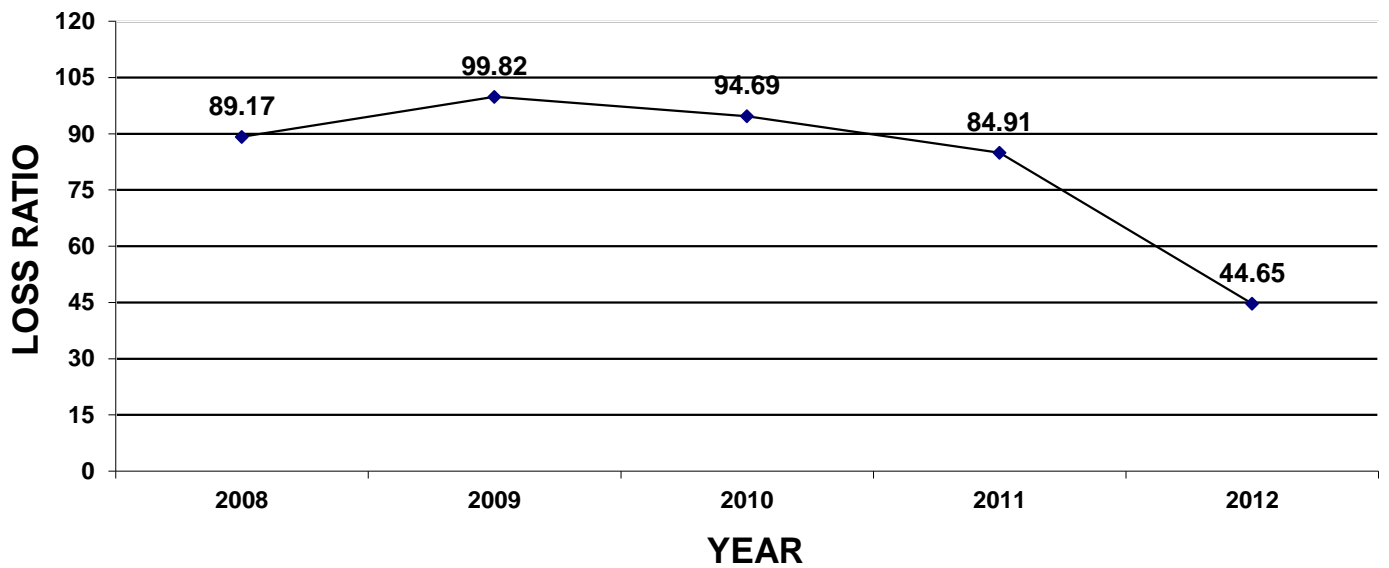
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	65	147	\$0	\$0	\$313,304	\$0	N/A
71	PACIFIC LIFE INSURANCE COMPANY	0.35%	15	2,097	\$4,524,300	\$0	\$2,722,952	\$0	60.19%
72	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	65	0	\$0	\$0	\$20,359	\$0	N/A
73	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	65	10	\$0	\$0	\$14,992	\$0	N/A
74	PEKIN LIFE INSURANCE COMPANY	0.00%	51	3	\$21,412	\$0	\$0	\$0	0.00%
75	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	65	48	\$0	\$0	\$690,653	\$0	N/A
76	PHOENIX LIFE INSURANCE COMPANY	0.00%	58	7	\$3,753	\$0	\$636,309	\$0	16954.68%
77	PRESIDENTIAL LIFE INSURANCE COMPANY	0.00%	65	0	\$0	\$0	\$74,700	\$0	N/A
78	PRINCIPAL LIFE INSURANCE COMPANY	0.08%	19	85,654	\$980,362	\$2,602	\$20,159,023	\$0	2056.55%
79	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	65	1	\$0	\$0	\$0	\$0	N/A
80	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	0.00%	65	1,018	\$0	\$0	\$2,474,737	\$0	N/A
81	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	30.41%	2	3,653	\$391,271,114	\$29,112	\$35,741,276	\$0	9.14%
82	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	0.00%	43	0	\$50,932	\$0	\$573,512	\$0	1126.03%
83	RELIABLE LIFE INSURANCE COMPANY	0.00%	65	0	\$0	\$0	\$295,161	\$0	N/A
84	RELIAANCE STANDARD LIFE INSURANCE COMPANY	0.00%	65	0	\$0	\$0	\$181,427	\$0	N/A
85	RELIASTAR LIFE INSURANCE COMPANY	0.01%	37	722	\$117,231	\$0	\$1,404,321	\$0	1197.91%
86	RIVERSOURCE LIFE INSURANCE COMPANY	0.07%	22	461	\$884,006	\$0	\$1,713,931	\$0	193.88%
87	SAGICOR LIFE INSURANCE COMPANY	0.00%	65	1	\$0	\$0	\$39,652	\$0	N/A
88	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.52%	12	1,389	\$6,642,212	\$0	\$5,476,209	\$0	82.45%
89	STANDARD INSURANCE COMPANY	0.00%	65	4	\$0	\$0	\$7,422	\$0	N/A
90	SUN LIFE ASSURANCE COMPANY OF CANADA	0.00%	65	0	\$0	\$0	\$50,938	\$0	N/A
91	SUN LIFE ASSURANCE OF CANADA (US)	0.01%	36	341	\$136,612	\$0	\$3,198,561	\$0	2341.35%
92	SYMETRA LIFE INSURANCE COMPANY	0.00%	39	99	\$61,264	\$0	\$590,522	\$0	963.90%
93	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	5.48%	4	23,307	\$70,548,306	\$4,848,995	\$24,657,610	\$0	41.82%
94	TEXAS LIFE INSURANCE COMPANY	0.00%	65	2	\$0	\$0	\$4,550	\$0	N/A
95	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	65	3	\$0	\$0	\$90,033	\$0	N/A
96	TRANSAMERICA LIFE INSURANCE COMPANY	0.02%	33	118	\$217,179	\$0	\$12,707,986	\$0	5851.39%
97	ULLICO LIFE INSURANCE COMPANY	0.00%	57	1	\$5,000	\$0	\$0	\$0	0.00%
98	UNION CENTRAL LIFE INSURANCE COMPANY	0.02%	31	348	\$273,662	\$0	\$6,628,893	\$0	2422.29%
99	UNION LABOR LIFE INSURANCE COMPANY	0.00%	65	2	\$0	\$0	\$9,846	\$0	N/A
100	UNION SECURITY INSURANCE COMPANY	0.00%	65	6	\$0	\$0	\$0	\$0	N/A
101	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	65	1	\$0	\$0	\$2,000	\$0	N/A
102	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.08%	20	925	\$976,785	\$0	\$2,711,279	\$0	277.57%
103	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	65	503	\$0	\$0	\$1,414,872	\$0	N/A
104	UNITED TEACHER ASSOCIATES INSURANCE COMP	0.00%	41	56	\$56,897	\$0	\$0	\$0	0.00%
105	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	65	42	\$0	\$0	\$146,890	\$0	N/A
106	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.05%	25	215	\$580,324	\$0	\$489,379	\$0	84.33%
107	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	65	25	\$0	\$0	\$0	\$0	N/A
108	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	65	0	\$0	\$0	\$1,045,764	\$0	N/A
109	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	42	45	\$54,374	\$0	-\$70,584	\$0	-129.81%
TOTAL		100.00%		297,141	\$1,286,599,473	\$4,885,938	\$569,582,297	\$0	44.65%

MISSOURI GROUP ORDINARY ANNUITIES INSURANCE
(with life contingencies)

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

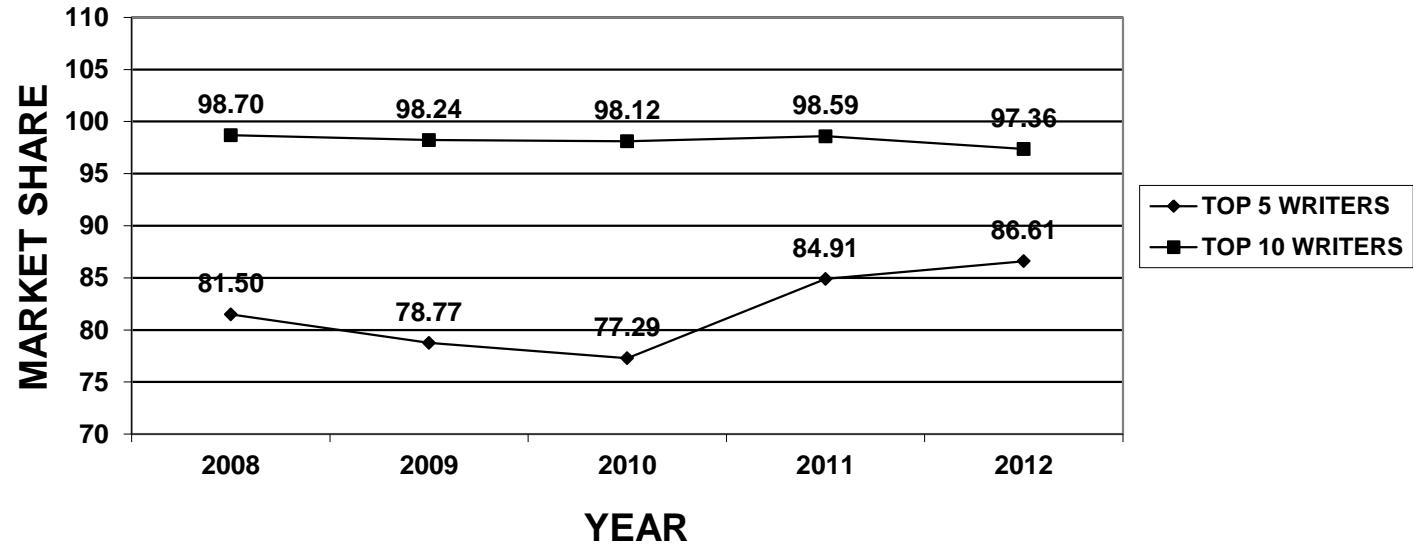


**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP VARIABLE ANNUITIES**

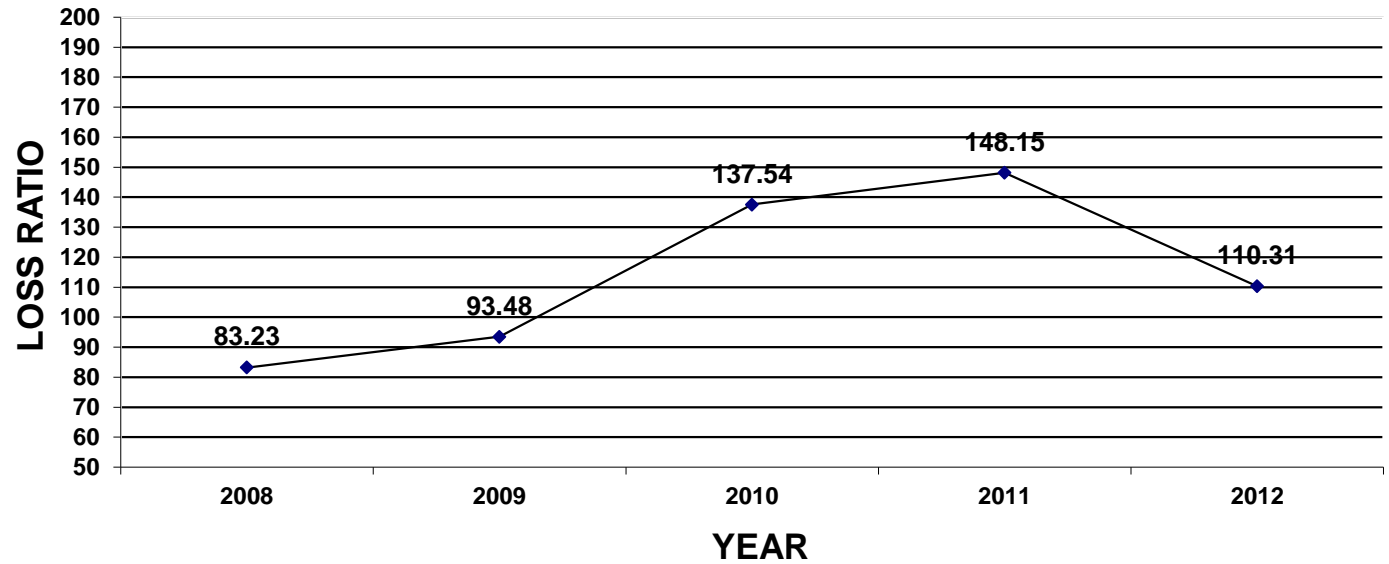
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE AND ANNUITY COMPANY	0.00%	25	1	\$0	\$0	\$3,292	\$0	N/A
2	ALLSTATE LIFE INSURANCE COMPANY	0.01%	20	1,746	\$52,976	\$0	\$14,519,665	\$0	27408.01%
3	AMERICAN GENERAL LIFE INSURANCE CO	30.71%	1	874	\$187,852,530	\$0	\$114,070,890	\$0	60.72%
4	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	25	9	\$0	\$0	\$1,009	\$0	N/A
5	AMERICAN NATIONAL INSURANCE COMPANY	0.95%	11	54	\$5,797,542	\$0	\$2,833,403	\$0	48.87%
6	AMERICAN UNITED LIFE INSURANCE COMPANY	25.93%	2	19,240	\$158,659,503	\$0	\$93,362,624	\$0	58.84%
7	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	24	79	\$1,060	\$0	\$48,926	\$0	4615.66%
8	AXA EQUITABLE LIFE INSURANCE COMPANY	6.03%	5	21,010	\$36,879,531	\$0	\$128,251,828	\$0	347.76%
9	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMF	0.00%	25	2	\$0	\$0	\$417,443	\$0	N/A
10	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.71%	12	27	\$4,335,646	\$0	\$0	\$0	0.00%
11	ING LIFE INSURANCE AND ANNUITY COMPANY	13.81%	3	488	\$84,461,168	\$0	\$52,909,071	\$0	62.64%
12	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.37%	13	7,352	\$2,237,311	\$0	\$85,659,941	\$0	3828.70%
13	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.10%	16	493	\$588,681	\$0	\$5,768,240	\$0	979.86%
14	LINCOLN NATIONAL LIFE INSURANCE COMPANY	10.13%	4	87	\$61,978,486	\$0	\$53,866,787	\$0	86.91%
15	METLIFE INVESTORS USA INSURANCE COMPANY	0.06%	17	933	\$372,037	\$0	\$4,222,364	\$0	1134.93%
16	METROPOLITAN LIFE INSURANCE COMPANY	1.63%	9	6,170	\$9,994,638	\$0	\$2,680,149	\$0	26.82%
17	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.01%	21	140	\$31,547	\$0	\$795,921	\$0	2522.97%
18	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.20%	14	1,069	\$1,236,846	\$0	\$2,702,245	\$0	218.48%
19	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	25	35	\$0	\$0	\$95,730	\$0	N/A
20	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	23	17	\$3,000	\$0	\$21,595	\$0	719.83%
21	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.17%	15	185	\$1,041,444	\$0	\$1,248,978	\$0	119.93%
22	SUN LIFE ASSURANCE OF CANADA (US)	0.96%	10	4,603	\$5,851,982	\$0	\$40,386,472	\$0	690.13%
23	SYMETRA LIFE INSURANCE COMPANY	0.06%	18	125	\$368,858	\$0	\$444,471	\$0	120.50%
24	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	2.44%	7	4,930	\$14,922,192	\$0	\$7,701,661	\$0	51.61%
25	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	22	65	\$13,800	\$0	\$3,763,286	\$0	27270.19%
26	UNION CENTRAL LIFE INSURANCE COMPANY	1.72%	8	1,872	\$10,517,948	\$0	\$35,658,875	\$0	339.03%
27	VARIABLE ANNUITY LIFE INSURANCE COMPANY	4.01%	6	9,674	\$24,502,950	\$0	\$20,663,005	\$0	84.33%
28	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.01%	19	673	\$68,261	\$0	\$2,767,327	\$0	4054.04%
TOTAL		100.00%		81,953	\$611,769,937	\$0	\$674,865,198	\$0	110.31%

MISSOURI GROUP VARIABLE ANNUITIES INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

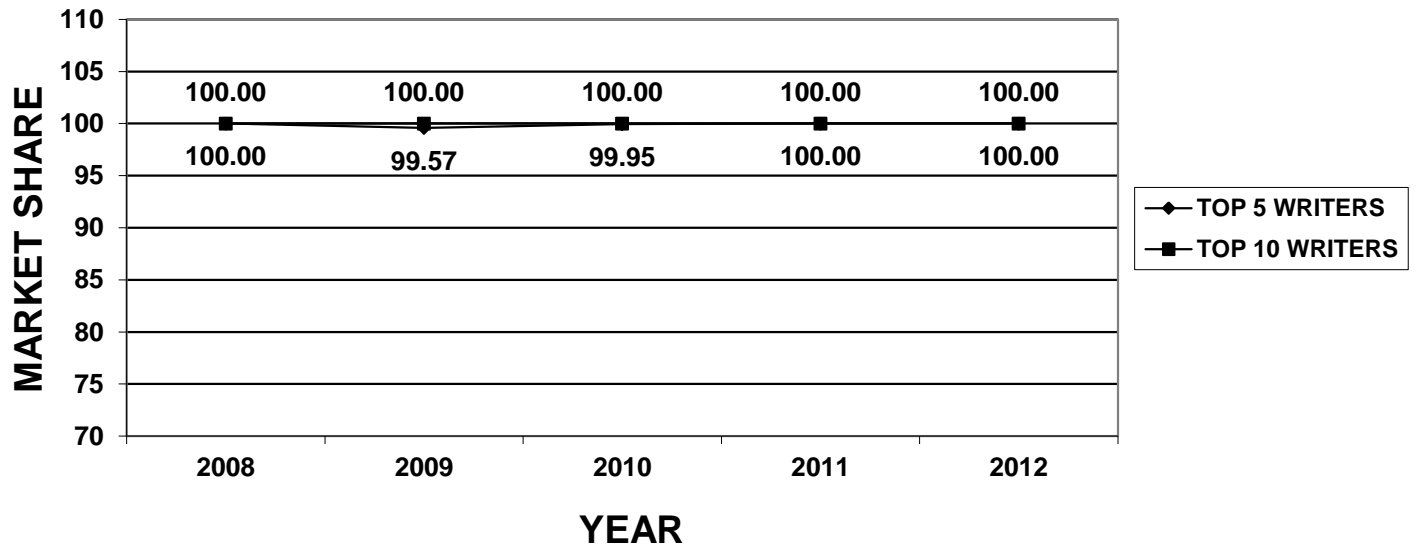


**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MODIFIED GUARANTEED ANNUITIES**

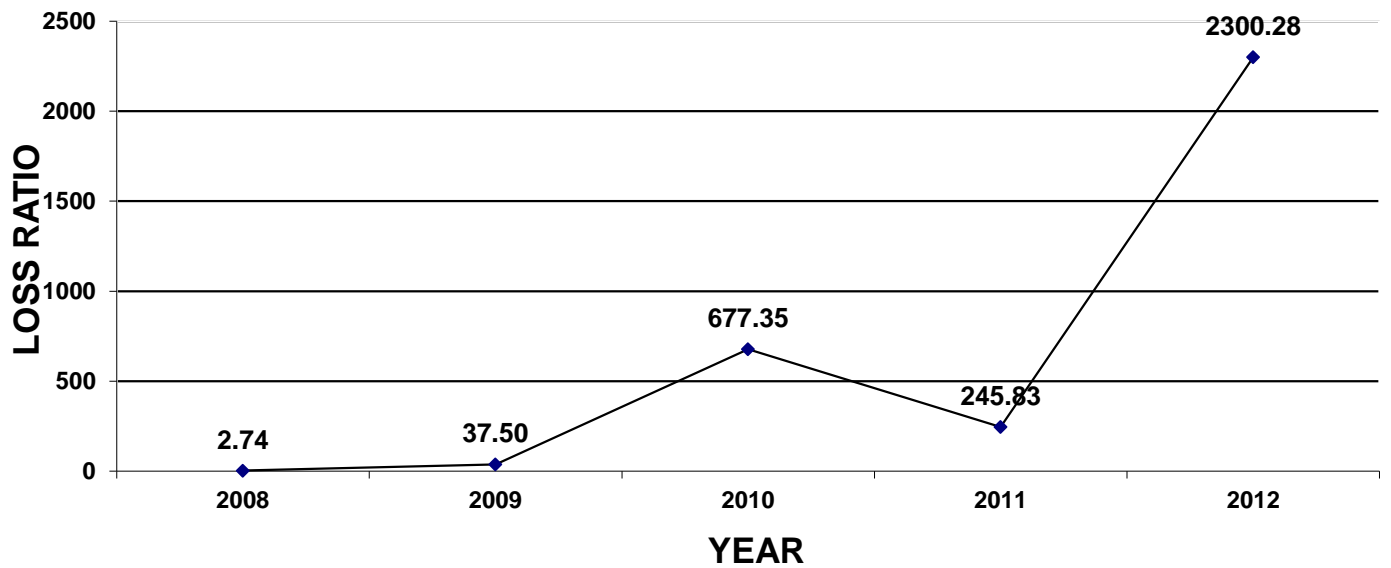
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	5	448	\$0	\$0	\$10,657,921	\$0	N/A
2	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	5	20	\$0	\$0	\$216,313	\$0	N/A
3	ING LIFE INSURANCE AND ANNUITY COMPANY	27.22%	2	5	\$234,285	\$0	\$0	\$0	0.00%
4	ING USA ANNUITY AND LIFE INSURANCE COMPAN'	6.65%	4	188	\$57,210	\$0	\$0	\$0	0.00%
5	LINCOLN BENEFIT LIFE COMPANY	13.97%	3	625	\$120,229	\$0	\$8,658,119	\$0	7201.36%
6	PROTECTIVE LIFE AND ANNUITY INSURANCE COM	0.00%	5	1	\$0	\$0	\$124,266	\$0	N/A
7	PROTECTIVE LIFE INSURANCE COMPANY	52.17%	1	1,437	\$449,000	\$0	\$6,003	\$0	1.34%
8	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	5	15	\$0	\$0	\$136,452	\$0	N/A
TOTAL		100.00%		2,739	\$860,724	\$0	\$19,799,074	\$0	2300.28%

MISSOURI GROUP MODIFIED GUARANTEED ANNUITIES INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

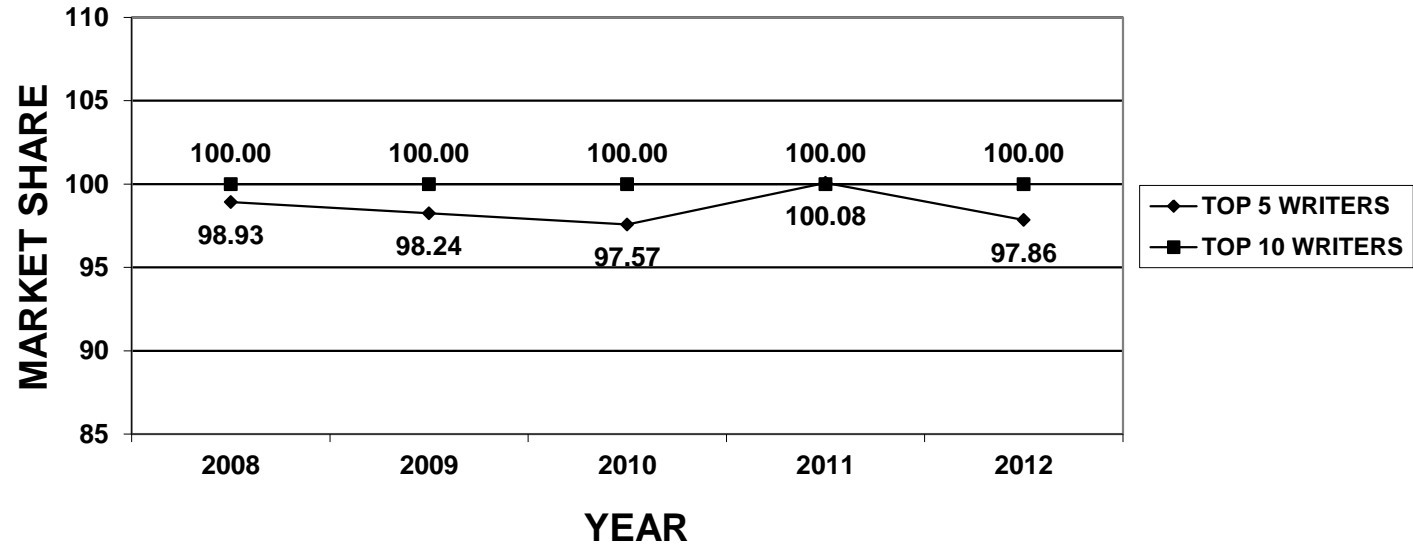


**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP EQUITY INDEXED ANNUITIES**

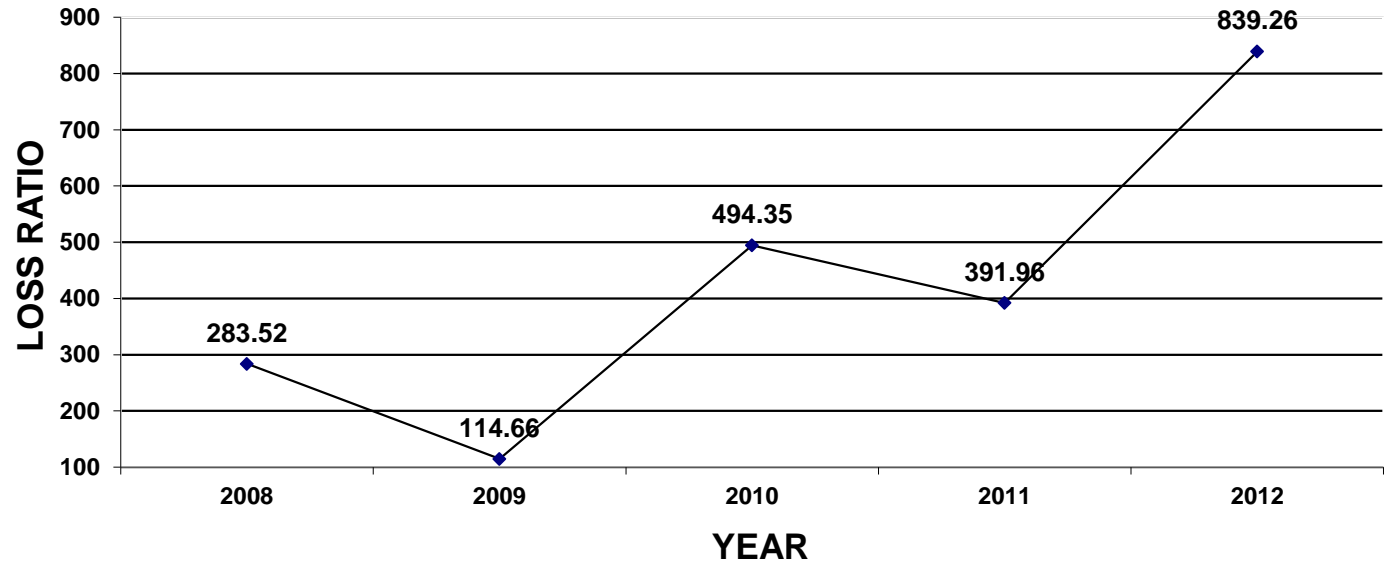
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	9	14	\$0	\$0	\$2,386,558	\$0	N/A
2	AMERICAN NATIONAL INSURANCE COMPANY	8.51%	4	54	\$330,000	\$0	\$0	\$0	0.00%
3	AVIVA LIFE AND ANNUITY COMPANY	10.95%	3	1,389	\$424,260	\$0	\$9,898,645	\$0	2333.16%
4	EQUITRUST LIFE INSURANCE COMPANY	0.00%	9	0	\$0	\$0	\$162,462	\$0	N/A
5	ING USA ANNUITY AND LIFE INSURANCE COMP	1.88%	5	240	\$73,034	\$0	\$3,269,023	\$0	4476.03%
6	JACKSON NATIONAL LIFE INSURANCE COMPAN	60.02%	1	71	\$2,326,160	\$0	\$237,167	\$0	10.20%
7	LAFAYETTE LIFE INSURANCE COMPANY THE	0.32%	7	2	\$12,499	\$0	\$0	\$0	0.00%
8	LIFE INSURANCE COMPANY OF THE SOUTHW	1.71%	6	81	\$66,252	\$0	\$0	\$0	0.00%
9	LINCOLN BENEFIT LIFE COMPANY	0.00%	9	0	\$0	\$0	\$344,481	\$0	N/A
10	MIDLAND NATIONAL LIFE INSURANCE COMPAN	16.49%	2	2,837	\$639,286	\$0	\$16,128,767	\$0	2522.93%
11	NATIONAL WESTERN LIFE INSURANCE COMPAN	0.00%	9	312	\$0	\$0	\$0	0	N/A
12	WASHINGTON NATIONAL INSURANCE COMPAN	0.11%	8	62	\$4,320	\$0	\$100,966	0	2337.18%
TOTAL		100.00%		5,062	\$3,875,811	\$0	\$32,528,069	\$0	839.26%

MISSOURI GROUP EQUITY INDEXED ANNUITIES INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

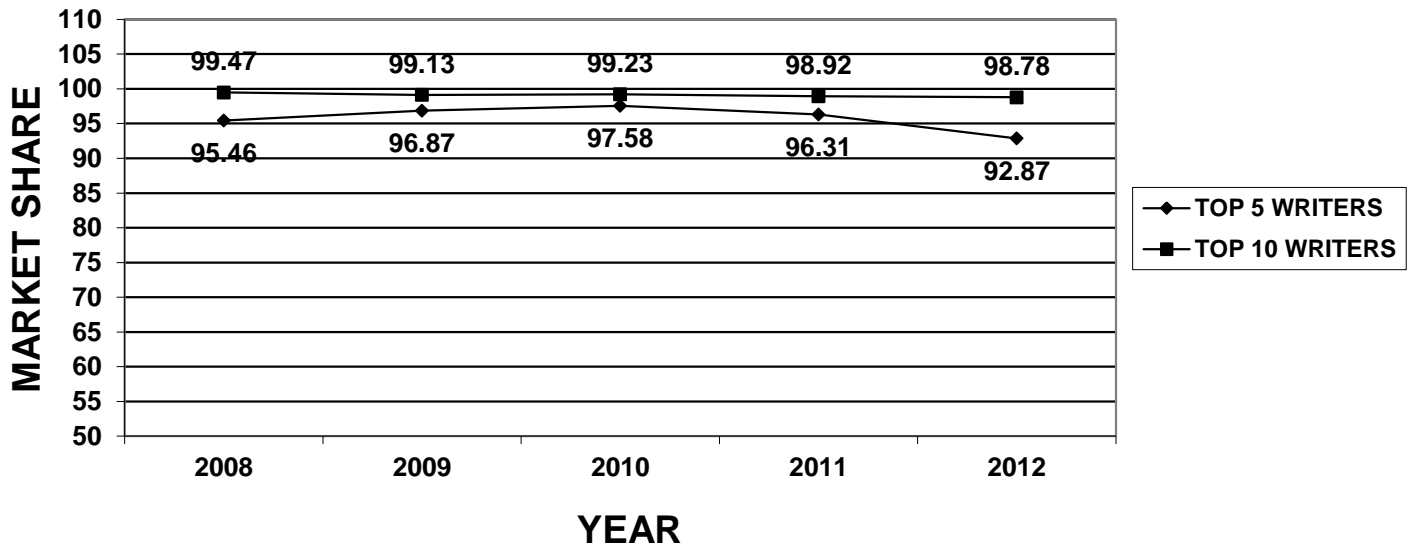


2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

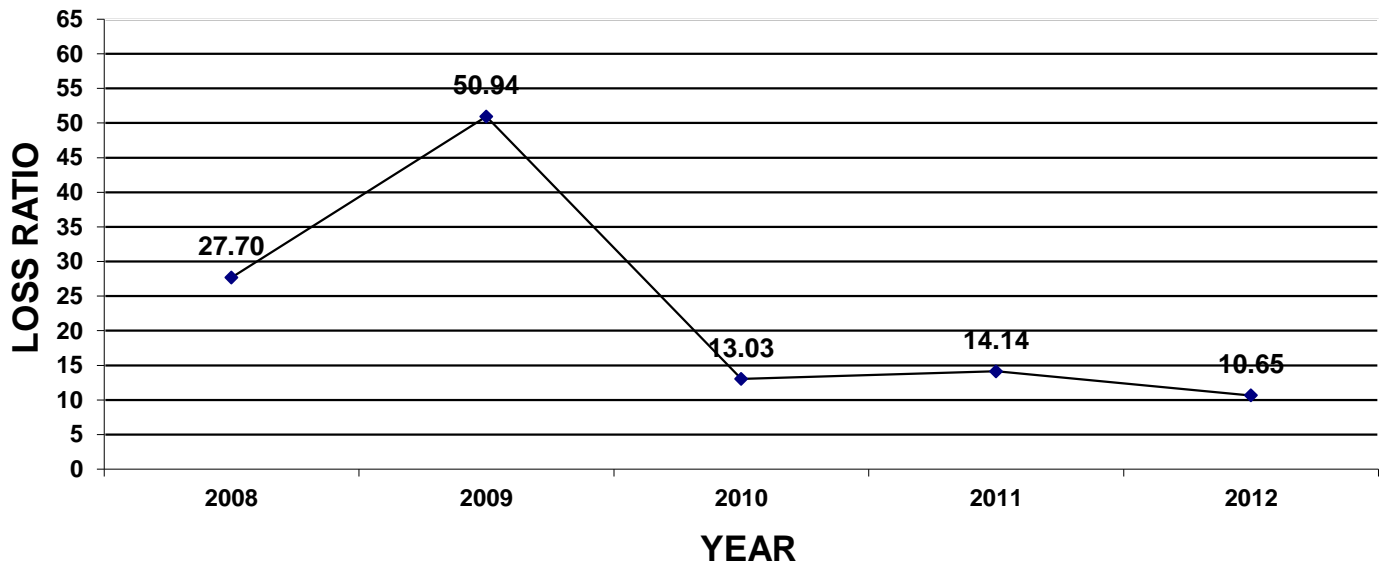
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.01%	24	0	\$48,279	\$0	\$0	\$0	0.00%
2	AETNA LIFE INSURANCE COMPANY	0.89%	8	7	\$5,618,276	\$0	\$0	\$0	0.00%
3	ALLSTATE ASSURANCE COMPANY	0.00%	31	1	\$0	\$0	\$0	\$0	N/A
4	ALLSTATE LIFE INSURANCE COMPANY	0.00%	31	44	\$0	\$0	-\$22,779	\$0	N/A
5	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	31	10	\$0	\$0	\$0	\$0	N/A
6	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	31	3	\$0	\$0	\$15,354	\$0	N/A
7	AMERICAN NATIONAL INSURANCE COMPANY	0.14%	13	101	\$890,363	\$0	\$1,295,646	\$0	145.52%
8	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	20	78	\$90,042	\$0	\$256,778	\$0	285.18%
9	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	31	11	-\$2,385	\$0	\$0	\$0	0.00%
10	BALBOA LIFE INSURANCE COMPANY	0.00%	26	1	\$10,000	\$0	\$0	\$0	0.00%
11	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	33.71%	2	1,239	\$211,815,345	\$0	\$10,877,833	\$0	5.14%
12	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.01%	22	23	\$84,515	\$0	\$0	\$0	0.00%
13	CMFG LIFE INSURANCE COMPANY	0.00%	28	5	\$4,332	\$0	\$0	\$0	0.00%
14	CONNECTICUT GENERAL LIFE INS CO	0.00%	25	3	\$15,678	\$0	\$0	\$0	0.00%
15	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.09%	17	123	\$553,903	\$0	\$0	\$0	0.00%
16	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COM	2.53%	6	43	\$15,894,730	\$0	\$0	\$0	0.00%
17	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.14%	14	567	\$889,164	\$0	\$0	\$0	0.00%
18	GREAT WESTERN INSURANCE COMPANY	0.00%	31	0	\$0	\$0	\$805	\$0	N/A
19	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN'	0.25%	11	2	\$1,576,076	\$0	\$0	\$0	0.00%
20	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.02%	19	9	\$119,796	\$0	\$0	\$0	0.00%
21	HARTFORD LIFE INSURANCE COMPANY	11.52%	3	8,316	\$72,381,896	\$0	\$0	\$0	0.00%
22	INDEPENDENT ORDER OF FORESTERS THE	0.00%	30	2	\$579	\$0	\$0	\$0	0.00%
23	ING LIFE INSURANCE AND ANNUITY COMPANY	0.08%	18	159	\$514,576	\$0	\$0	\$0	0.00%
24	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	31	4	\$0	\$0	\$0	\$0	N/A
25	KANSAS CITY LIFE INSURANCE COMPANY	0.12%	16	7	\$766,941	\$0	\$886,569	\$0	115.60%
26	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	31	0	\$0	\$0	\$52,709	\$0	N/A
27	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.00%	31	294	\$0	\$0	\$221,693	\$0	N/A
28	LINCOLN BENEFIT LIFE COMPANY	0.00%	31	38	\$0	\$0	-\$307,893	\$0	N/A
29	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.13%	15	0	\$805,000	\$0	\$0	\$0	0.00%
30	METROPOLITAN LIFE INSURANCE COMPANY	0.01%	21	0	\$86,500	\$0	\$0	\$0	0.00%
31	MONUMENTAL LIFE INSURANCE COMPANY	0.00%	27	2	\$4,406	\$0	\$0	\$0	0.00%
32	NEW YORK LIFE INSURANCE COMPANY	0.00%	31	0	\$0	\$0	\$1,574,780	\$0	N/A
33	PACIFIC LIFE INSURANCE COMPANY	0.18%	12	398	\$1,133,353	\$0	\$1,906	\$0	0.17%
34	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	29	8	\$1,215	\$0	\$0	\$0	0.00%
35	PAUL REVERE VARIABLE ANNUITY INSURANCE COM	0.00%	31	2	\$0	\$0	\$0	\$0	N/A
36	PHOENIX LIFE INSURANCE COMPANY	0.00%	31	5,885	\$0	\$0	\$0	\$0	N/A
37	PRINCIPAL LIFE INSURANCE COMPANY	34.99%	1	85,654	\$219,825,480	\$0	\$0	\$0	0.00%
38	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	0.00%	31	1	\$0	\$0	\$0	\$0	N/A
39	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.45%	9	0	\$2,843,400	\$0	\$3,656,242	\$0	128.59%
40	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	9.60%	4	0	\$60,310,261	\$0	\$48,413,145	\$0	80.27%
41	RELIASTAR LIFE INSURANCE COMPANY	0.00%	31	1	\$0	\$0	\$0	\$0	N/A
42	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	31	0	\$0	\$0	\$20,781	\$0	N/A
43	SUN LIFE ASSURANCE COMPANY OF CANADA	0.30%	10	2	\$1,903,000	\$0	\$0	\$0	0.00%
44	SYMETRA LIFE INSURANCE COMPANY	0.01%	23	1	\$60,852	\$0	\$0	\$0	0.00%
45	TRANSAMERICA LIFE INSURANCE COMPANY	1.74%	7	26	\$10,902,201	\$0	\$0	\$0	0.00%
46	UNITED OF OMAHA LIFE INSURANCE COMPANY	3.05%	5	56	\$19,182,723	\$0	\$0	\$0	0.00%
47	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	31	29	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		103,155	\$628,330,497	\$0	\$66,943,569	\$0	10.65%

MISSOURI GROUP DEPOSIT-TYPE FUNDS INSURANCE
(Including variable contracts without life contingencies)

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

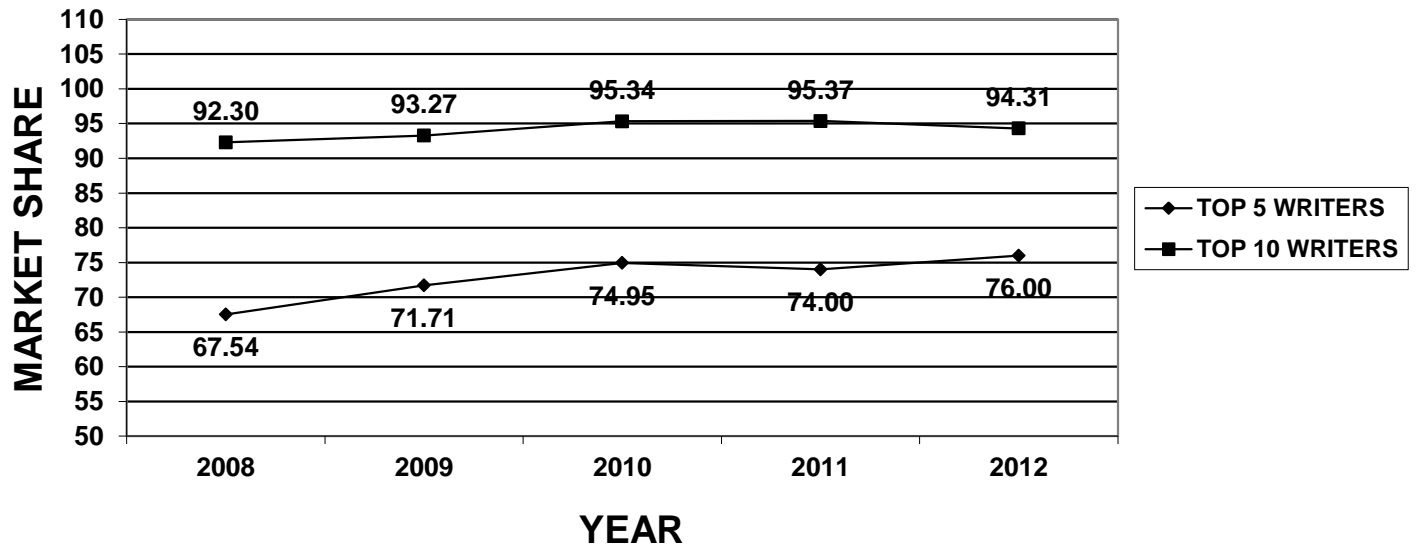


**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP OTHER CONSIDERATIONS**

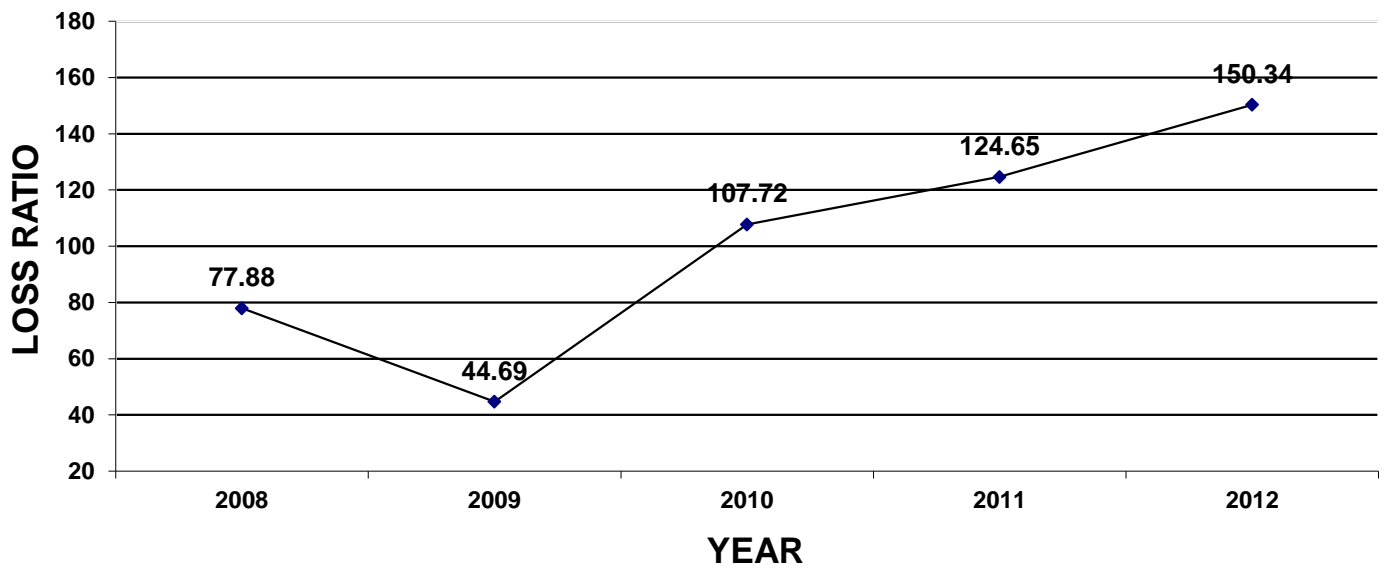
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AXA EQUITABLE LIFE INSURANCE COMPANY	0.01%	22	1,411	\$66,338	\$0	\$0	\$0	0.00%
2	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.05%	18	308	\$464,246	\$0	\$0	\$0	0.00%
3	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.01%	20	0	\$83,607	\$0	\$0	\$0	0.00%
4	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	25	0	\$0	\$0	\$68,263	\$0	N/A
5	HARTFORD LIFE INSURANCE COMPANY	2.98%	9	10,461	\$27,055,622	\$0	\$71,432,693	\$0	264.02%
6	ING LIFE INSURANCE AND ANNUITY COMPANY	4.35%	7	1	\$39,407,546	\$0	\$44,475,960	\$0	112.86%
7	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	25.01%	1	33	\$226,782,381	\$0	\$0	\$0	0.00%
8	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	11.88%	3	23,748	\$107,726,452	\$0	\$114,872,166	\$0	106.63%
9	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.16%	15	0	\$1,422,652	\$0	\$0	\$0	0.00%
10	METROPOLITAN LIFE INSURANCE COMPANY	2.37%	11	0	\$21,443,868	\$0	\$690,604,983	\$0	3220.52%
11	MINNESOTA LIFE INSURANCE COMPANY	1.75%	12	2,639	\$15,845,225	\$0	\$0	\$0	0.00%
12	MONUMENTAL LIFE INSURANCE COMPANY	0.14%	16	2	\$1,251,394	\$0	\$0	\$0	0.00%
13	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	2.97%	10	259	\$26,949,574	\$0	\$26,953,145	\$0	100.01%
14	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	0.01%	19	125	\$120,308	\$0	\$2,569,792	\$0	2136.01%
15	NATIONWIDE LIFE INSURANCE COMPANY	4.44%	6	21,736	\$40,287,119	\$0	\$66,874,892	\$0	166.00%
16	NEW YORK LIFE INSURANCE COMPANY	0.75%	13	0	\$6,763,014	\$0	\$12,561,099	\$0	185.73%
17	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAI	0.00%	23	2	\$28,826	\$2,430	\$9,987	\$0	43.08%
18	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.37%	14	1,415	\$3,314,439	\$0	\$7,531,498	\$0	227.23%
19	PACIFIC LIFE & ANNUITY COMPANY	0.00%	25	0	\$0	\$0	\$12,000	\$0	N/A
20	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	25	6	\$0	\$0	\$0	\$0	N/A
21	PRINCIPAL LIFE INSURANCE COMPANY	0.01%	21	85,654	\$71,421	\$0	\$0	\$0	0.00%
22	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	3.56%	8	939	\$32,263,761	\$0	\$32,263,761	\$0	100.00%
23	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	0.08%	17	0	\$738,448	\$0	\$0	\$0	0.00%
24	STANDARD INSURANCE COMPANY	9.28%	4	50	\$84,167,344	\$0	\$20,961,768	\$0	24.90%
25	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	23.85%	2	71	\$216,223,188	\$0	\$235,495,118	\$0	108.91%
26	TRANSAMERICA LIFE INSURANCE COMPANY	5.97%	5	168	\$54,156,848	\$0	\$35,857,422	\$0	66.21%
27	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.00%	24	5	\$20,037	\$0	\$484,152	\$0	2416.29%
TOTAL		100.00%		149,033	\$906,653,658	\$2,430	\$1,363,028,699	\$0	150.34%

MISSOURI GROUP OTHER CONSIDERATIONS

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.01%	115	1,202	\$230,468	\$0	\$70,071	\$27,006	30.40%
2	5 STAR LIFE INSURANCE COMPANY	0.04%	73	24,505	\$1,540,269	\$0	\$1,703,195	\$952,123	110.58%
3	AAA LIFE INSURANCE COMPANY	0.06%	65	4,797	\$2,286,428	\$0	\$1,128,423	\$512,921	49.35%
4	AETNA LIFE INSURANCE COMPANY	0.73%	24	31,323	\$29,206,725	\$0	\$23,855,231	\$3,835,729	81.68%
5	ALLIANZ LIFE AND ANNUITY COMPANY	0.00%	225	1	\$0	\$0	\$3,292	\$0	N/A
6	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	203	2	\$2,355	\$0	\$0	\$100	0.00%
7	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	151	14	\$36,945	\$0	\$72,156	\$1,787	195.31%
8	ALLSTATE ASSURANCE COMPANY	0.00%	224	17	\$2	\$0	\$23,087	\$0	1154350.00%
9	ALLSTATE LIFE INSURANCE COMPANY	0.03%	79	7,107	\$1,113,023	\$0	\$41,176,250	\$50,886	3699.50%
10	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	184	0	\$6,000	\$0	\$26,162	\$0	436.03%
11	AMALGAMATED LIFE INSURANCE COMPANY	0.01%	110	9,834	\$290,617	\$0	\$312,945	\$438,160	107.68%
12	AMERICAN AMICABLE LIFE INSURANCE COMPANY O	0.00%	148	156	\$44,761	\$0	\$62,500	\$3,937	139.63%
13	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.02%	86	27,480	\$895,888	\$0	\$534,906	\$68,680	59.71%
14	AMERICAN EQUITY INVESTMENT LIFE INSURANCE CI	0.00%	128	975	\$112,093	\$0	\$48,250	\$11,741	43.04%
15	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.00%	158	130	\$26,324	\$0	\$0	\$2,762	0.00%
16	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.01%	100	1,660	\$554,788	\$330,700	\$471,500	\$143,230	144.60%
17	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	153	459	\$34,341	\$0	\$180,327	\$2,123	525.11%
18	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	225	0	\$0	\$0	\$0	\$31,536	N/A
19	AMERICAN GENERAL LIFE INSURANCE CO	4.72%	7	13,411	\$189,445,512	\$0	\$125,092,367	\$306,528	66.03%
20	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.05%	68	10,102	\$1,980,639	\$0	\$1,157,142	\$108,602	58.42%
21	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.01%	98	4,241	\$601,459	\$0	\$348,524	\$96,367	57.95%
22	AMERICAN INCOME LIFE INSURANCE CO	0.00%	182	270	\$7,792	\$0	\$3,500	\$254	44.92%
23	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	139	35	\$69,212	\$0	\$257,899	\$0	372.62%
24	AMERICAN MEDICAL SECURITY LIFE INSURANCE CO	0.00%	142	513	\$60,823	\$0	\$55,000	\$5,074	90.43%
25	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.12%	51	6,795	\$4,648,229	\$0	\$3,429,453	\$32,445	73.78%
26	AMERICAN MODERN LIFE INSURANCE COMPANY	0.05%	71	12,017	\$1,829,295	\$0	\$1,227,392	\$127,514	67.10%
27	AMERICAN NATIONAL INSURANCE COMPANY	0.38%	32	6,717	\$15,167,524	\$4,824	\$11,620,038	\$477,233	76.64%
28	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.00%	219	3	\$432	\$0	\$0	\$53	0.00%
29	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	130	613	\$108,997	\$0	\$79,768	\$0	73.18%
30	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.06%	63	5,514	\$2,484,719	\$0	\$2,032,457	\$278,286	81.80%
31	AMERICAN UNITED LIFE INSURANCE COMPANY	4.01%	8	31,870	\$161,028,233	\$0	\$95,939,451	\$707,244	59.58%
32	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	147	167	\$46,513	\$0	\$161,664	\$4,131	347.57%
33	AMERITAS LIFE INSURANCE CORP	0.46%	30	1,148	\$18,558,266	\$0	\$13,314,828	\$0	71.75%
34	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	210	79	\$1,060	\$0	\$48,926	\$0	4615.66%
35	ANTHEM LIFE INSURANCE COMPANY	0.20%	39	72,897	\$8,230,120	\$0	\$4,391,100	\$2,666,867	53.35%
36	ASSURITY LIFE INSURANCE COMPANY	0.00%	180	63	\$9,667	\$0	\$50,128	\$220	518.55%
37	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.01%	108	988	\$295,698	\$0	\$233,439	\$36,053	78.95%
38	ATLANTA LIFE INSURANCE COMPANY	0.00%	225	3	\$0	\$0	\$6,773	\$0	N/A
39	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	183	725	\$7,056	\$0	\$578,969	\$982	8205.34%
40	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	225	211	\$0	\$0	\$0	\$6,766	N/A
41	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	172	52	\$12,812	\$0	\$0	\$0	0.00%
42	AVIVA LIFE AND ANNUITY COMPANY	0.01%	101	1,546	\$442,355	\$0	\$11,603,705	\$6,344	2623.17%
43	AXA EQUITABLE LIFE INSURANCE COMPANY	0.94%	22	22,525	\$37,907,619	\$5,193	\$135,938,053	\$0	358.62%
44	BALBOA LIFE INSURANCE COMPANY	0.00%	178	11	\$10,214	\$0	\$20,000	\$650	195.81%
45	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	201	4	\$2,508	\$0	\$9,628	\$120	383.89%
46	BANKERS LIFE AND CASUALTY COMPANY	0.00%	225	9	\$0	\$0	\$21,796	\$0	N/A
47	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	17.03%	1	2,640	\$683,809,227	\$0	\$48,275,823	\$0	7.06%
48	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	146	646	\$48,020	\$0	\$45,000	\$6,841	93.71%
49	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.00%	198	0	\$2,786	\$0	\$0	\$0	0.00%
50	CANADA LIFE ASSURANCE COMPANY	0.00%	185	492	\$5,352	\$0	\$1,206,078	\$200	22535.09%
51	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	205	144	\$2,284	\$0	\$73,868	\$894	3234.15%
52	CAPITOL LIFE INSURANCE COMPANY	0.00%	225	8	\$0	\$0	\$167,394	\$0	N/A
53	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.12%	48	42,672	\$4,863,708	\$0	\$828,251	\$320,184	17.03%
54	CENTURION LIFE INSURANCE COMPANY	0.00%	131	500	\$102,044	\$0	\$128,686	\$5,368	126.11%
55	CENTURY LIFE ASSURANCE COMPANY	0.00%	225	7	\$0	\$0	\$0	\$50	N/A
56	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	225	49	\$0	\$0	\$55,681	\$2,929	N/A
57	CHURCH LIFE INSURANCE CORPORATION	0.02%	90	365	\$777,697	\$0	\$278,000	\$16,497	35.75%
58	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	136	46	\$87,422	\$0	\$273,750	\$430	313.14%
59	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	225	0	\$0	\$0	\$195,000	\$0	N/A
60	CITIZENS SECURITY LIFE INS CO	0.00%	207	2	\$1,773	\$0	\$0	\$258	0.00%
61	CMFG LIFE INSURANCE COMPANY	0.59%	29	54,848	\$23,872,793	\$0	\$38,162,989	\$587,498	159.86%
62	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.00%	129	397	\$112,066	\$0	\$200,000	\$24,144	178.47%
63	COLONIAL PENN LIFE INSURANCE COMPANY	0.07%	60	9,336	\$2,983,870	\$0	\$1,448,047	\$46,292	48.53%
64	COLUMBIAN LIFE INSURANCE COMPANY	0.00%	163	80	\$21,680	\$0	\$14,820	\$344	68.36%
65	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	225	1	\$0	\$0	\$0	\$2	N/A
66	COMBINED INSURANCE CO OF AMERICA	0.00%	133	711	\$96,945	\$0	\$58,480	\$10,441	60.32%
67	COMPANION LIFE INSURANCE COMPANY	0.00%	117	78	\$177,144	\$0	\$60,000	\$69,538	33.87%
68	CONNECTICUT GENERAL LIFE INS CO	0.06%	62	4,142	\$2,561,068	\$0	\$2,695,153	\$510,967	105.24%
69	CONSECO LIFE INSURANCE CO	0.00%	225	35	\$0	\$0	\$10,049	\$183	N/A

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	225	0	\$0	\$0	\$0	-\$32	N/A
71	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	143	772	\$59,059	\$0	\$569	\$46,585	0.96%
72	CONTINENTAL ASSURANCE COMPANY	0.00%	186	461	\$5,077	\$0	\$354,107	\$3	6974.73%
73	COUNTRY LIFE INSURANCE COMPANY	0.00%	123	53	\$125,546	\$0	\$223,625	\$247	178.12%
74	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.05%	69	15,728	\$1,962,940	\$0	\$1,717,005	\$857,648	87.47%
75	EMC NATIONAL LIFE COMPANY	0.02%	92	6,563	\$759,596	\$0	\$1,218,915	\$605,794	160.47%
76	EPIC LIFE INSURANCE COMPANY THE	0.00%	168	121	\$18,875	\$0	\$0	\$4,012	0.00%
77	EQUITRUST LIFE INSURANCE COMPANY	0.00%	225	0	\$0	\$0	\$162,462	\$0	N/A
78	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	188	20	\$4,924	\$0	\$576	\$8,672	11.70%
79	FARM BUREAU LIFE INSURANCE COMPANY OF MISSI	0.01%	105	673	\$384,205	\$0	\$0	\$46,815	0.00%
80	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	225	6	\$0	\$0	\$0	\$491,521	N/A
81	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	171	22	\$14,834	\$0	\$16,929	\$0	114.12%
82	FEDERATED LIFE INSURANCE COMPANY	0.01%	111	1,961	\$290,158	\$0	\$88,250	\$39,412	30.41%
83	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	225	40	\$0	\$0	\$30,429	\$0	N/A
84	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	122	247	\$134,198	\$0	\$0	\$10,320	0.00%
85	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.13%	47	34,391	\$5,284,988	\$0	\$8,475,181	\$853,516	160.36%
86	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.02%	91	5,179	\$772,899	\$0	\$204,370	\$59,091	26.44%
87	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	225	2	\$0	\$0	\$417,443	\$251	N/A
88	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COM	1.14%	19	90	\$45,875,586	\$0	\$177,693	\$0	0.39%
89	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	208	4	\$1,689	\$0	\$0	\$171	0.00%
90	FORETHOUGHT LIFE INSURANCE COMPANY	0.14%	46	15,655	\$5,461,857	\$0	\$5,641,521	\$76,809	103.29%
91	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.02%	83	1,002	\$948,298	\$0	\$768,423	\$207	81.03%
92	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.00%	121	4	\$139,861	\$0	\$159,218	\$1,142	113.84%
93	GENWORTH LIFE INSURANCE COMPANY	0.01%	106	283	\$346,021	\$0	\$1,608,308	\$42,033	464.80%
94	GERBER LIFE INSURANCE COMPANY	0.00%	141	391	\$64,824	\$0	\$67,157	\$1,104	103.60%
95	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.28%	35	85,668	\$11,125,884	\$0	\$6,346,301	\$1,062,042	57.04%
96	GOLDEN RULE INSURANCE COMPANY	0.01%	116	1,073	\$221,511	\$0	\$80,000	\$96,356	36.12%
97	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANC	0.01%	113	0	\$280,469	\$0	\$63,275	\$0	22.56%
98	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	156	246	\$27,320	\$0	\$368,526	\$323	1348.92%
99	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	206	10	\$2,031	\$0	\$0	\$550	0.00%
100	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	223	0	\$37	\$0	\$0	\$0	0.00%
101	GREAT WESTERN INSURANCE COMPANY	0.02%	89	1,731	\$783,395	\$0	\$532,832	\$8,071	68.02%
102	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	3.36%	10	56,767	\$135,137,461	\$0	\$10,507,408	\$633,709	7.78%
103	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	109	4,706	\$293,323	\$0	\$249,557	\$47,567	85.08%
104	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.11%	53	50	\$4,596,041	\$0	\$2,003,727	\$4,577	43.60%
105	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.34%	33	147,978	\$13,504,899	\$0	\$8,124,167	\$6,258,958	60.16%
106	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	1.08%	20	182,757	\$43,438,532	\$0	\$30,688,877	\$20,123,676	70.65%
107	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.00%	193	2	\$3,781	\$0	\$3,878	\$0	102.57%
108	HARTFORD LIFE INSURANCE COMPANY	2.51%	13	22,523	\$100,820,388	\$0	\$78,919,731	\$830,100	78.28%
109	HCC LIFE INSURANCE COMPANY	0.00%	175	213	\$11,720	\$0	\$0	\$2,115	0.00%
110	HOMESTEADERS LIFE COMPANY	0.11%	54	10,826	\$4,527,443	\$0	\$2,927,914	\$47,130	64.67%
111	HORACE MANN LIFE INSURANCE COMPANY	0.00%	145	271	\$55,972	\$0	\$20,000	\$15,505	35.73%
112	HOUSEHOLD LIFE INSURANCE COMPANY	0.03%	77	3,595	\$1,285,963	\$0	\$1,608,670	\$68,784	125.09%
113	HUMANA INSURANCE COMPANY	0.03%	78	13,482	\$1,237,408	\$0	\$618,091	\$357,092	49.95%
114	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	225	0	\$0	\$0	\$223,707	\$2,360	N/A
115	INDEPENDENT ORDER OF FORESTERS THE	0.00%	216	2	\$579	\$0	\$0	\$0	0.00%
116	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & /	0.05%	70	20,039	\$1,960,772	\$0	\$851,949	\$203,554	43.45%
117	ING LIFE INSURANCE AND ANNUITY COMPANY	3.78%	9	40,963	\$151,898,545	\$0	\$121,094,250	\$9,524	79.72%
118	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.06%	64	7,789	\$2,367,555	\$0	\$89,113,188	\$1,351	3763.93%
119	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	220	2	\$370	\$0	\$0	\$8	0.00%
120	INVESTORS CONSOLIDATED INSURANCE COMPANY	0.00%	213	6	\$697	\$0	\$0	\$8	0.00%
121	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	189	24	\$4,653	\$0	\$14,659	\$120	315.04%
122	INVESTORS LIFE INSURANCE COMPANY OF NORTH /	0.00%	225	5	\$0	\$0	\$6,050	\$0	N/A
123	J M I C LIFE INSURANCE COMPANY	0.00%	225	3	-\$153	\$0	\$3,733	\$5	-2439.87%
124	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.08%	57	1,293	\$3,071,301	\$0	\$7,430,278	\$7,648	241.93%
125	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	161	43	\$22,596	\$0	\$79,503	\$1,647	351.85%
126	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	132	1,215	\$97,281	\$0	\$45,067	\$26,959	46.33%
127	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	5.66%	4	36	\$227,347,031	\$1,020	\$210,526,792	\$1,069	92.60%
128	KANAWHA INSURANCE COMPANY	0.04%	74	6,305	\$1,426,675	\$0	\$741,500	\$408,452	51.97%
129	KANSAS CITY LIFE INSURANCE COMPANY	0.07%	59	348	\$3,000,202	\$0	\$1,661,243	\$681,079	55.37%
130	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	164	45	\$21,316	\$0	\$179,709	\$3,287	843.07%
131	LEADERS LIFE INSURANCE COMPANY	0.00%	152	371	\$36,259	\$0	\$0	\$20	0.00%
132	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.08%	58	13,147	\$3,064,712	\$0	\$2,433,415	\$1,124,504	79.40%
133	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.05%	72	7,747	\$1,824,899	\$0	\$184,836	\$153,815	10.13%
134	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.43%	31	80	\$17,117,311	\$0	\$14,752,848	\$6,139,742	86.19%
135	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	135	206	\$88,456	\$0	\$154,478	\$47	174.64%
136	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	169	3,048	\$17,029	\$0	\$51,521	\$9,631	302.55%
137	LIFESECURE INSURANCE COMPANY	0.00%	225	1	\$0	\$0	\$0	\$10	N/A

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	LINCOLN BENEFIT LIFE COMPANY	0.00%	120	697	\$140,051	\$0	\$8,431,931	\$1,775	6020.61%
139	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.02%	97	976	\$616,909	\$0	\$446,634	\$5,231	72.40%
140	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	137	601	\$84,562	\$0	\$0	\$67,540	0.00%
141	LINCOLN NATIONAL LIFE INSURANCE COMPANY	2.05%	15	5,945	\$82,448,270	\$0	\$104,489,284	\$6,054,428	126.73%
142	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	212	1	\$941	\$0	\$0	\$75	0.00%
143	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	179	136	\$9,737	\$0	\$0	\$1,670	0.00%
144	MANHATTAN LIFE INSURANCE COMPANY	0.00%	167	14	\$19,030	\$0	\$1,894	\$45	9.95%
145	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	3.12%	11	26,451	\$125,153,880	\$0	\$121,328,750	\$455,139	96.94%
146	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.00%	181	55	\$8,036	\$0	\$0	\$1,544	0.00%
147	MEMBERS LIFE INSURANCE COMPANY	0.00%	199	15	\$2,723	\$0	\$0	\$65	0.00%
148	MERIT LIFE INSURANCE CO	0.03%	80	10,630	\$1,059,066	\$0	\$544,221	\$46,481	51.39%
149	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.06%	66	2,261	\$2,249,952	\$0	\$8,017,235	\$7,501	356.33%
150	METLIFE INVESTORS INSURANCE COMPANY	0.00%	225	19	\$0	\$0	\$82,352	\$2,265	N/A
151	METLIFE INVESTORS USA INSURANCE COMPANY	0.01%	103	1,069	\$396,926	\$0	\$4,357,423	\$151	1097.79%
152	METROPOLITAN LIFE INSURANCE COMPANY	5.07%	6	93,647	\$203,658,136	\$0	\$982,144,525	\$56,393,593	482.25%
153	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.02%	95	3,236	\$731,344	\$0	\$18,363,031	\$139	2510.86%
154	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	225	0	-\$96	\$0	\$0	\$0	0.00%
155	MINNESOTA LIFE INSURANCE COMPANY	1.00%	21	121,228	\$40,072,399	\$0	\$27,864,013	\$9,681,685	69.53%
156	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CC	0.03%	76	43,194	\$1,294,485	\$0	\$430,000	\$431,940	33.22%
157	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	176	10	\$10,710	\$0	\$5,000	\$4,750	46.69%
158	MONUMENTAL LIFE INSURANCE COMPANY	0.07%	61	5,595	\$2,967,175	\$0	\$8,607,611	\$109,999	290.09%
159	MONY LIFE INSURANCE COMPANY	0.00%	159	55	\$24,806	\$0	\$96,491	\$1,775	388.98%
160	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	127	414	\$117,844	\$0	\$173,375	\$18,031	147.12%
161	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	119	2,801	\$141,783	\$0	\$50,364	\$15,207	35.52%
162	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.71%	25	1,868	\$28,444,818	\$0	\$29,655,390	\$35,819	104.26%
163	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	166	52	\$19,876	\$0	\$1,160	\$441	5.84%
164	NATIONAL FARMERS UNION LIFE INSURANCE COMP	0.00%	202	15	\$2,448	\$0	\$0	\$368	0.00%
165	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.22%	38	7,746	\$8,832,983	\$502	\$2,207,331	\$27,791	25.00%
166	NATIONAL HEALTH INSURANCE COMPANY	0.00%	221	2	\$360	\$0	\$0	\$20	0.00%
167	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.12%	52	976	\$4,642,523	\$0	\$6,406,682	\$0	138.00%
168	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	0.00%	126	125	\$120,308	\$0	\$2,569,792	\$0	2136.01%
169	NATIONWIDE LIFE INSURANCE COMPANY	1.19%	18	22,399	\$47,655,144	\$33	\$68,057,356	\$228,400	142.81%
170	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR	0.05%	67	265	\$2,049,441	\$0	\$1,453,682	\$7,317	70.93%
171	NEW YORK LIFE INSURANCE COMPANY	0.85%	23	60,178	\$34,165,729	\$936,047	\$40,579,534	\$2,078,551	121.51%
172	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	214	0	\$657	\$0	\$0	\$0	0.00%
173	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	150	197	\$41,544	\$0	\$342,304	\$5,564	823.96%
174	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAI	0.00%	155	2	\$28,826	\$2,430	\$9,987	\$0	43.08%
175	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.08%	56	1,416	\$3,314,439	\$0	\$7,531,498	\$9	227.23%
176	OLD UNITED LIFE INSURANCE COMPANY	0.00%	134	809	\$94,743	\$0	\$67,785	\$11,473	71.55%
177	OXFORD LIFE INSURANCE COMPANY	0.00%	225	3	\$0	\$0	\$0	\$91	N/A
178	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	173	0	\$12,477	\$0	\$0	\$0	0.00%
179	PACIFIC LIFE & ANNUITY COMPANY	0.00%	225	0	\$0	\$0	\$12,000	\$0	N/A
180	PACIFIC LIFE INSURANCE COMPANY	0.14%	45	2,495	\$5,657,653	\$0	\$2,724,858	\$0	48.16%
181	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	157	23	\$26,508	\$0	\$7,500	\$3,608	28.29%
182	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	218	1	\$481	\$0	\$0	\$0	0.00%
183	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	225	0	\$0	\$0	\$20,359	\$0	N/A
184	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	190	20	\$4,560	\$0	\$14,992	\$20	328.77%
185	PAUL REVERE VARIABLE ANNUITY INSURANCE COM	0.00%	225	2	\$0	\$0	\$0	\$0	N/A
186	PEKIN LIFE INSURANCE COMPANY	0.02%	94	3,918	\$749,132	\$0	\$176,189	\$41,137	23.52%
187	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	200	7	\$2,577	\$0	\$0	\$136	0.00%
188	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	225	54	\$0	\$0	\$690,653	\$0	N/A
189	PHOENIX LIFE INSURANCE COMPANY	0.00%	191	5,917	\$4,413	\$0	\$636,309	\$231	14418.97%
190	PHYSICIANS LIFE INSURANCE COMPANY	0.00%	177	2	\$10,600	\$0	\$0	\$11	0.00%
191	PIONEER AMERICAN INSURANCE COMPANY	0.00%	225	10	-\$2,869	\$0	\$0	\$520	0.00%
192	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	217	2	\$564	\$0	\$0	\$128	0.00%
193	PLATEAU INSURANCE COMPANY	0.00%	138	93	\$69,467	\$0	\$0	\$2,071	0.00%
194	PRESIDENTIAL LIFE INSURANCE COMPANY	0.00%	225	0	\$0	\$0	\$74,700	\$0	N/A
195	PRINCIPAL LIFE INSURANCE COMPANY	5.76%	3	345,551	\$231,323,503	\$2,602	\$26,471,092	\$4,018,310	11.44%
196	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPA	0.00%	225	1	\$0	\$0	\$124,266	\$0	N/A
197	PROTECTIVE LIFE INSURANCE COMPANY	0.02%	93	2,835	\$752,804	\$0	\$106,127,092	\$52,648	14097.57%
198	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	0.00%	140	1,057	\$67,038	\$0	\$2,949,412	\$3,350	4399.61%
199	PROVIDENT LIFE AND CASUALTY INSURANCE COMP	0.00%	215	4	\$642	\$0	\$0	\$293	0.00%
200	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	11.92%	2	286,935	\$478,784,193	\$361,203	\$143,698,382	\$26,378,520	30.09%
201	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	1.52%	17	0	\$61,099,641	\$0	\$48,986,657	\$0	80.18%
202	RELIABLE LIFE INSURANCE COMPANY	0.00%	225	14	\$0	\$0	\$295,161	\$92	N/A
203	RELIASTAR STANDARD LIFE INSURANCE COMPANY	0.26%	37	103,741	\$10,604,638	\$0	\$8,130,462	\$4,906,666	76.67%
204	RELIASTAR LIFE INSURANCE COMPANY	0.16%	42	118,297	\$6,333,890	\$7,648	\$8,171,558	\$3,973,133	129.13%
205	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOI	0.00%	149	18	\$41,694	\$0	\$4,221	\$479	10.12%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	RESOURCE LIFE INSURANCE COMPANY	0.00%	225	229	-\$514	\$0	\$13,826	\$716	-2689.88%
207	RIVERSOURCE LIFE INSURANCE COMPANY	0.02%	87	538	\$887,006	\$0	\$1,913,389	\$5,537	215.71%
208	S USA LIFE INSURANCE COMPANY INC	0.00%	204	2	\$2,298	\$0	\$0	\$604	0.00%
209	SAGICOR LIFE INSURANCE COMPANY	0.00%	225	2	\$0	\$0	\$39,652	\$1	N/A
210	SEARS LIFE INSURANCE COMPANY	0.01%	102	1,160	\$420,553	\$0	\$428,249	\$22,435	101.83%
211	SECURIAN LIFE INSURANCE COMPANY	0.01%	114	539	\$250,150	\$0	\$111,004	\$87,285	44.37%
212	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.03%	81	203	\$1,041,444	\$0	\$1,248,978	\$685	119.93%
213	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	192	63	\$3,858	\$0	\$0	\$1,209	0.00%
214	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	222	1	\$40	\$0	\$0	\$5	0.00%
215	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	225	0	\$0	\$0	\$0	\$32,953	N/A
216	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.17%	41	1,426	\$6,700,556	\$0	\$5,527,006	\$10,423	82.49%
217	SETTLERS LIFE INSURANCE COMPANY	0.00%	195	124	\$3,385	\$0	\$9,900	\$322	292.47%
218	SHELTER LIFE INSURANCE COMPANY	0.02%	88	3,471	\$884,604	\$17,195	\$1,167,075	\$206,351	133.88%
219	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	170	299	\$16,136	\$0	\$6,515	\$681	40.38%
220	STANDARD INSURANCE COMPANY	2.85%	12	187,041	\$114,521,965	\$0	\$53,557,296	\$9,952,695	46.77%
221	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	197	51	\$3,148	\$0	\$0	\$280	0.00%
222	STARMOUNT LIFE INSURANCE COMPANY	0.00%	194	10	\$3,399	\$0	\$10,000	\$125	294.20%
223	STATE FARM LIFE INSURANCE COMPANY	0.02%	85	5,202	\$922,737	\$775	\$2,295,500	\$358,183	248.85%
224	STONEBRIDGE LIFE INSURANCE COMPANY	0.12%	49	24,448	\$4,843,854	\$0	\$3,379,630	\$206,602	69.77%
225	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.02%	96	7,835	\$671,359	\$0	\$1,680,061	\$197,589	250.25%
226	SUN LIFE ASSURANCE COMPANY OF CANADA	0.29%	34	97,498	\$11,715,793	\$0	\$7,078,162	\$5,518,731	60.42%
227	SUN LIFE ASSURANCE OF CANADA (US)	0.15%	44	4,944	\$5,842,361	\$0	\$43,585,033	\$0	746.02%
228	SURETY LIFE INSURANCE COMPANY	0.00%	225	1	\$0	\$0	\$0	\$145	N/A
229	SYMETRA LIFE INSURANCE COMPANY	0.01%	99	1,143	\$593,682	\$0	\$1,238,493	\$66,331	208.61%
230	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	2.13%	14	28,237	\$85,470,498	\$4,848,995	\$32,359,271	\$0	43.53%
231	TEXAS LIFE INSURANCE COMPANY	0.00%	225	2	\$0	\$0	\$4,550	\$0	N/A
232	TIME INSURANCE COMPANY	0.00%	124	895	\$124,652	\$0	\$20,000	\$24,298	16.04%
233	TRANS WORLD ASSURANCE COMPANY	0.00%	225	0	\$0	\$0	\$0	\$31,060	N/A
234	TRANSAMERICA ADVISORS LIFE INSURANCE COMPA	0.00%	225	1	\$0	\$0	\$2,949	\$0	N/A
235	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	5.39%	5	101	\$216,261,465	\$0	\$235,650,301	\$962	108.97%
236	TRANSAMERICA LIFE INSURANCE COMPANY	1.69%	16	9,800	\$67,877,289	\$0	\$54,773,403	\$432,742	80.69%
237	TRUSTMARK INSURANCE COMPANY	0.04%	75	4,296	\$1,421,230	\$0	\$665,163	\$160,856	46.80%
238	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	125	648	\$122,596	\$0	\$34,114	\$16,747	27.83%
239	ULLICO LIFE INSURANCE COMPANY	0.00%	187	1	\$5,000	\$0	\$0	\$0	0.00%
240	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	225	2	\$0	\$0	\$3,508	\$1,217	N/A
241	UNIFIED LIFE INSURANCE COMPANY	0.01%	107	1,429	\$328,192	\$0	\$139,286	\$3,588	42.44%
242	UNIMERICA INSURANCE COMPANY	0.11%	55	24,763	\$4,263,450	\$0	\$4,315,506	\$4,157,688	101.22%
243	UNION CENTRAL LIFE INSURANCE COMPANY	0.27%	36	2,221	\$10,791,811	\$0	\$42,287,768	\$53	391.85%
244	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	104	2,386	\$393,115	\$0	\$486,453	\$20,106	123.74%
245	UNION LABOR LIFE INSURANCE COMPANY	0.02%	84	23,805	\$928,760	\$11,821	\$762,111	\$133,216	83.33%
246	UNION SECURITY INSURANCE COMPANY	0.15%	43	40,540	\$6,126,461	\$0	\$4,882,583	\$2,130,882	79.70%
247	UNITED AMERICAN INSURANCE COMPANY	0.00%	211	4	\$994	\$0	\$0	\$65	0.00%
248	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	225	6	\$0	\$0	\$569	\$21	N/A
249	UNITED HEALTHCARE INSURANCE COMPANY	0.12%	50	1,555	\$4,659,385	\$0	\$2,273,250	\$3,964,016	48.79%
250	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	225	1	\$0	\$0	\$2,000	\$0	N/A
251	UNITED LIFE INSURANCE COMPANY	0.00%	174	44	\$12,474	\$0	\$0	\$3,627	0.00%
252	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.67%	27	68,079	\$26,797,903	\$0	\$7,465,141	\$2,456,982	27.86%
253	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	0.00%	196	20	\$3,375	\$0	\$0	\$690	0.00%
254	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.03%	82	560	\$1,039,765	\$0	\$2,252,817	\$447,590	216.67%
255	UNITED TEACHER ASSOCIATES INSURANCE COMPAI	0.00%	144	56	\$56,897	\$0	\$4,295	\$0	7.55%
256	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.01%	112	585	\$285,058	\$0	\$229,208	\$1,851	80.41%
257	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMF	0.00%	225	17	-\$3,457	\$0	\$10,572	\$42	-305.81%
258	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.70%	26	143,399	\$28,242,772	\$0	\$18,841,536	\$10,954,300	66.71%
259	USABLE LIFE	0.19%	40	1,876	\$7,720,164	\$0	\$4,025,546	\$4,165,227	52.14%
260	VANTIS LIFE INSURANCE COMPANY	0.00%	209	3	\$1,098	\$0	\$0	\$275	0.00%
261	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.62%	28	9,889	\$25,083,274	\$0	\$21,152,384	\$0	84.33%
262	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	162	207	\$22,092	\$0	\$314,191	\$2,438	1422.19%
263	WEST COAST LIFE INSURANCE COMPANY	0.00%	154	3	\$31,281	\$0	\$0	\$3,186	0.00%
264	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	225	0	\$0	\$0	\$1,307,366	\$0	N/A
265	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.00%	165	8	\$20,037	\$0	\$484,152	\$550	2416.29%
266	WORLD INSURANCE COMPANY	0.00%	225	3	\$0	\$0	\$0	\$45	N/A
267	ZALE LIFE INSURANCE COMPANY	0.00%	160	2,100	\$23,345	\$0	\$0	\$1,556	0.00%
268	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	118	1,163	\$151,731	\$0	\$2,696,743	\$371,606	1777.32%
TOTAL		100.00%		3,128,709	\$4,015,997,394	\$6,530,988	\$3,539,780,228	\$215,259,826	88.30%

**TOTAL
LIFE INSURANCE
BY
COMPANY**

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	284	1,203	\$235,481	\$0	\$70,071	\$27,056	29.76%
2	5 STAR LIFE INSURANCE COMPANY	0.02%	178	25,343	\$1,980,770	\$0	\$1,860,202	\$983,337	93.91%
3	AAA LIFE INSURANCE COMPANY	0.04%	140	8,848	\$4,629,231	\$0	\$2,552,218	\$1,092,049	55.13%
4	ABILITY INSURANCE COMPANY	0.00%	400	4	\$2,028	\$1,767	\$10,596	\$19	609.62%
5	ACACIA LIFE INSURANCE CO	0.01%	199	795	\$1,314,592	\$51,587	\$1,343,562	\$33,092	106.13%
6	AETNA LIFE INSURANCE COMPANY	0.27%	57	33,760	\$29,667,979	\$470,034	\$24,595,971	\$3,868,920	84.49%
7	ALFA LIFE INSURANCE CORPORATION	0.00%	422	1	\$0	\$0	\$0	\$10	N/A
8	ALLIANZ LIFE AND ANNUITY COMPANY	0.00%	422	2	\$0	\$0	\$5,258	\$0	N/A
9	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	398	9	\$2,355	\$0	\$4,884	\$100	207.39%
10	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMER	1.32%	22	29,526	\$146,861,250	\$0	\$161,114,921	\$356,793	109.71%
11	ALLSTATE ASSURANCE COMPANY	0.00%	421	18	\$4	\$0	\$24,982	\$0	624550.00%
12	ALLSTATE LIFE INSURANCE COMPANY	0.09%	105	20,685	\$10,442,425	\$0	\$94,506,897	\$984,168	905.03%
13	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	340	57	\$42,809	\$0	\$2,008,783	\$8,736	4692.43%
14	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	276	9,868	\$290,617	\$0	\$312,945	\$438,445	107.68%
15	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.01%	213	2,284	\$986,927	\$314	\$544,491	\$72,830	55.20%
16	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.01%	214	27,718	\$986,198	\$0	\$865,277	\$77,013	87.74%
17	AMERICAN CONTINENTAL INSURANCE COMPANY	0.00%	247	673	\$474,362	\$0	\$76,235	\$6,460	16.07%
18	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	1.00%	29	12,381	\$111,442,417	\$0	\$37,853,487	\$14,244	33.97%
19	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CC	0.03%	156	14,840	\$3,298,531	\$0	\$467,263	\$528,636	14.17%
20	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.49%	40	108,400	\$54,356,411	\$5,373,630	\$32,894,265	\$9,972,036	70.40%
21	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.00%	248	14,133	\$467,703	\$0	\$233,996	\$40,177	50.03%
22	AMERICAN FIDELITY ASSURANCE COMPANY	0.04%	147	10,149	\$4,217,955	\$17,442	\$4,786,625	\$515,366	113.90%
23	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	279	1,576	\$280,986	\$1,222	\$237,710	\$49,324	85.03%
24	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	383	4	\$8,782	\$0	\$0	\$105	0.00%
25	AMERICAN GENERAL LIFE INSURANCE CO	4.15%	4	135,605	\$460,707,268	\$1,338,873	\$410,585,424	\$12,835,906	89.41%
26	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.02%	177	13,047	\$2,037,605	\$3,740	\$1,431,114	\$114,438	70.42%
27	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.06%	122	17,846	\$6,768,029	\$0	\$2,258,914	\$687,992	33.38%
28	AMERICAN HOME LIFE INSURANCE COMPANY	0.02%	187	4,619	\$1,735,229	\$31,384	\$1,653,408	\$143,552	97.09%
29	AMERICAN INCOME LIFE INSURANCE CO	0.10%	103	31,220	\$10,845,905	\$0	\$3,348,152	\$699,506	30.87%
30	AMERICAN LIFE & SECURITY CORP	0.00%	289	907	\$211,597	\$0	\$4,326	\$5,837	2.04%
31	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	326	36	\$69,212	\$0	\$258,236	\$0	373.11%
32	AMERICAN MEDICAL SECURITY LIFE INSURANCE COMI	0.00%	329	513	\$60,823	\$0	\$55,000	\$5,074	90.43%
33	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.05%	135	10,157	\$5,007,031	\$15,464	\$4,279,467	\$47,158	85.78%
34	AMERICAN MODERN LIFE INSURANCE COMPANY	0.02%	183	12,017	\$1,829,295	\$0	\$1,227,392	\$127,514	67.10%
35	AMERICAN NATIONAL INSURANCE COMPANY	0.33%	51	60,158	\$36,812,111	\$74,927	\$35,462,222	\$1,631,506	96.54%
36	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF 1	0.00%	298	204	\$147,116	\$0	\$558,803	\$25,969	379.84%
37	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	280	533	\$276,833	\$0	\$261,654	\$5,289	94.52%
38	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURAN	0.00%	390	10	\$6,145	\$0	\$2,653	\$159	43.17%
39	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	362	47	\$23,484	\$0	\$24,857	\$2,410	105.85%
40	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	207	3,880	\$1,157,934	\$26,893	\$1,282,748	\$160,555	113.10%
41	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	422	147	\$0	\$0	\$161,278	\$2	N/A
42	AMERICAN UNDERWRITERS LIFE INSURANCE COMPAN	0.02%	166	5,687	\$2,614,216	\$0	\$2,198,186	\$286,942	84.09%
43	AMERICAN UNITED LIFE INSURANCE COMPANY	1.55%	18	36,333	\$171,619,021	\$380,144	\$112,798,448	\$1,402,702	65.95%
44	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.06%	125	6,757	\$6,230,190	\$4,151	\$3,967,148	\$305,677	63.74%
45	AMERITAS LIFE INSURANCE CORP	0.25%	65	4,000	\$27,420,767	\$169,821	\$18,096,455	\$280,281	66.61%
46	AMICA LIFE INSURANCE COMPANY	0.00%	290	279	\$204,648	\$0	\$324,595	\$87,452	158.61%
47	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	255	513	\$419,106	\$0	\$945,109	\$0	225.51%
48	ANTHEM LIFE INSURANCE COMPANY	0.08%	112	75,331	\$8,523,323	\$0	\$4,486,100	\$2,746,946	52.63%
49	ASSURED LIFE ASSOCIATION	0.00%	370	140	\$19,108	\$526	\$44,302	\$1,124	234.60%
50	ASSURITY LIFE INSURANCE COMPANY	0.03%	155	6,388	\$3,349,326	\$693,861	\$3,645,897	\$242,492	129.57%
51	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.13%	93	9,676	\$14,799,901	\$14,722	\$11,743,610	\$553,821	79.45%
52	ATLANTA LIFE INSURANCE COMPANY	0.00%	336	5,221	\$50,060	\$0	\$141,156	\$7,313	281.97%
53	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	250	1,031	\$460,872	\$0	\$3,504,831	\$30,441	760.48%
54	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	341	362	\$42,269	\$0	\$9,320	\$12,148	22.05%
55	AUTO OWNERS LIFE INSURANCE COMPANY	0.04%	148	6,779	\$4,165,831	\$0	\$2,855,326	\$690,133	68.54%
56	AVIVA LIFE AND ANNUITY COMPANY	1.31%	23	24,991	\$145,616,308	\$1,191,059	\$101,913,095	\$1,524,948	70.81%
57	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.00%	253	274	\$426,603	\$0	\$161,895	\$81,093	37.95%
58	AXA EQUITABLE LIFE INSURANCE COMPANY	1.11%	26	58,266	\$123,498,674	\$4,791,946	\$202,612,476	\$6,797,266	167.94%
59	BALBOA LIFE INSURANCE COMPANY	0.00%	334	134	\$58,183	\$0	\$102,000	\$11,634	175.31%
60	BALTIMORE LIFE INSURANCE COMPANY THE	0.01%	204	651	\$1,220,245	\$32,896	\$334,303	\$12,987	30.09%
61	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	335	218	\$55,462	\$0	\$55,115	\$1,216	99.37%
62	BANKERS LIFE AND CASUALTY COMPANY	0.20%	75	23,669	\$22,729,618	\$35,734	\$28,585,039	\$389,084	125.92%
63	BANKERS LIFE INSURANCE COMPANY	0.02%	173	193	\$2,191,149	\$0	\$10,152	\$10	0.46%
64	BANNER LIFE INSURANCE COMPANY	0.12%	97	16,332	\$13,646,558	\$60,831	\$5,445,171	\$8,053,910	40.35%
65	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	322	307	\$79,359	\$6,580	\$2,915,460	\$26,301	3682.05%
66	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	373	105	\$16,277	\$0	\$24,936	\$599	153.20%
67	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY O	6.16%	2	2,649	\$683,853,227	\$0	\$48,494,776	\$0	7.09%
68	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	347	26	\$34,762	\$0	\$0	\$30,024	0.00%
69	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.05%	128	29,236	\$5,846,929	\$2,253	\$2,225,413	\$497,124	38.10%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
70	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.00%	381	5	\$9,142	\$0	\$0	\$303	0.00%
71	C M LIFE INSURANCE COMPANY	0.15%	86	5,949	\$17,095,916	\$0	\$16,447,463	\$606,995	96.21%
72	CANADA LIFE ASSURANCE COMPANY	0.01%	190	1,759	\$1,563,990	\$545,407	\$5,392,042	\$190,053	379.63%
73	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	268	7,844	\$351,446	\$0	\$1,726,753	\$20,032	491.33%
74	CAPITOL LIFE INSURANCE COMPANY	0.00%	251	327	\$458,375	\$0	\$226,902	\$2,803	49.50%
75	CATAMARAN INSURANCE OF OHIO INC	0.00%	401	18	\$1,687	\$0	\$8,740	\$229	518.08%
76	CATHOLIC FINANCIAL LIFE	0.00%	245	2,221	\$478,751	\$26,138	\$678,561	\$24,803	147.20%
77	CATHOLIC HOLY FAMILY SOCIETY	0.03%	159	2,550	\$3,112,832	\$0	\$1,323,828	\$14,177	42.53%
78	CATHOLIC ORDER OF FORESTERS	0.00%	275	1,413	\$307,977	\$34,231	\$106,737	\$22,223	45.77%
79	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	339	102	\$42,972	\$0	\$33,005	\$1,969	76.81%
80	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	256	6,840	\$416,104	\$2,795	\$834,909	\$29,580	201.32%
81	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.05%	133	43,317	\$5,124,783	\$8,512	\$1,019,163	\$330,458	20.05%
82	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	310	517	\$101,386	\$2,364	\$66,834	\$11,077	68.25%
83	CENTURION LIFE INSURANCE COMPANY	0.00%	308	1,285	\$102,044	\$0	\$4,589,045	\$5,368	4497.12%
84	CENTURY LIFE ASSURANCE COMPANY	0.00%	417	8	\$144	\$0	\$0	\$54	0.00%
85	CHARTER NATIONAL LIFE INSURANCE CO	0.00%	406	114	\$1,200	\$0	\$227,485	\$5,122	18957.08%
86	CHEROKEE NATIONAL LIFE INSURANCE COMPANY	0.00%	309	1,348	\$101,619	\$0	\$95,805	\$7,860	94.28%
87	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.01%	217	1,893	\$932,763	\$65	\$417,862	\$80,816	44.81%
88	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.00%	249	743	\$467,273	\$0	\$297,630	\$7,325	63.70%
89	CHURCH LIFE INSURANCE CORPORATION	0.01%	215	411	\$962,106	\$0	\$939,156	\$16,637	97.61%
90	CICA LIFE INSURANCE COMPANY OF AMERICA	0.01%	205	1,589	\$1,213,277	\$1,627	\$747,135	\$35,289	61.71%
91	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	317	50	\$88,345	\$0	\$273,750	\$445	309.86%
92	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	422	0	\$0	\$0	\$195,000	\$0	N/A
93	CINCINNATI LIFE INSURANCE COMPANY THE	0.07%	113	11,743	\$8,006,895	\$0	\$6,976,807	\$2,847,258	87.13%
94	CITIZENS SECURITY LIFE INS CO	0.00%	296	614	\$149,492	\$0	\$17,248	\$4,067	47.66%
95	CMFG LIFE INSURANCE COMPANY	0.26%	58	60,314	\$29,201,593	\$334,247	\$50,169,142	\$808,694	172.95%
96	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.03%	162	9,376	\$2,867,586	\$0	\$1,407,906	\$435,473	49.10%
97	COLONIAL PENN LIFE INSURANCE COMPANY	0.03%	157	12,422	\$3,294,758	\$0	\$1,988,437	\$51,777	60.35%
98	COLORADO BANKERS LIFE INS CO	0.01%	189	2,769	\$1,571,848	\$0	\$592,529	\$55,438	37.70%
99	COLUMBIAN LIFE INSURANCE COMPANY	0.03%	158	6,009	\$3,164,283	\$708	\$963,892	\$87,494	30.48%
100	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	294	372	\$154,769	\$9,965	\$169,557	\$5,792	115.99%
101	COLUMBUS LIFE INSURANCE COMPANY	0.26%	60	2,661	\$29,004,964	\$46,359	\$6,345,052	\$125,004	22.04%
102	COMBINED INSURANCE CO OF AMERICA	0.01%	188	11,206	\$1,643,357	\$0	\$2,419,180	\$100,049	147.21%
103	COMMONWEALTH ANNUITY AND LIFE INSURANCE COM	0.01%	191	2,922	\$1,498,202	\$0	\$13,264,496	\$184,798	885.36%
104	COMPANION LIFE INSURANCE COMPANY	0.00%	291	88	\$178,592	\$0	\$60,004	\$69,742	33.60%
105	COMPBENEFITS INSURANCE COMPANY	0.00%	393	34	\$3,433	\$0	\$0	\$271	0.00%
106	CONNECTICUT GENERAL LIFE INS CO	0.05%	131	6,113	\$5,433,797	\$837,762	\$10,513,863	\$979,181	208.91%
107	CONSECO LIFE INSURANCE CO	0.02%	175	5,392	\$2,190,524	\$28,853	\$5,097,719	\$333,014	234.03%
108	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	257	855	\$411,268	\$0	\$92,343	\$6,983	22.45%
109	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	331	772	\$59,059	\$0	\$569	\$46,585	0.96%
110	CONTINENTAL ASSURANCE COMPANY	0.00%	261	1,642	\$376,340	\$113,464	\$1,221,877	\$39	354.82%
111	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	263	1,530	\$366,428	\$0	\$1,570,353	\$49,896	428.56%
112	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	239	1,367	\$513,996	\$0	\$251,779	\$14,735	48.98%
113	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.01%	194	975	\$1,423,586	\$0	\$1,874,570	\$45,598	131.68%
114	COUNTRY LIFE INSURANCE COMPANY	0.06%	126	13,659	\$6,197,196	\$1,162,973	\$4,770,011	\$1,400,392	95.74%
115	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	366	481	\$20,401	\$3,097	\$68,403	\$4,587	350.47%
116	CSA FRATERNAL LIFE	0.00%	303	595	\$125,741	\$0	\$39,629	\$3,430	31.52%
117	CSI LIFE INSURANCE COMPANY	0.00%	396	10	\$2,871	\$0	\$0	\$61	0.00%
118	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.02%	174	16,459	\$2,190,526	\$0	\$8,207,336	\$860,611	374.67%
119	DEGREE OF HONOR PROTECTIVE ASSOC	0.00%	287	801	\$230,099	\$419	\$118,569	\$5,932	51.71%
120	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	411	0	\$477	\$0	\$975	\$0	204.40%
121	DIRECT GENERAL LIFE INSURANCE COMPANY	0.00%	282	1,507	\$268,255	\$0	\$30,535	\$15,435	11.38%
122	EAGLE LIFE INSURANCE COMPANY	0.00%	380	1	\$10,000	\$0	\$0	\$0	0.00%
123	EMC NATIONAL LIFE COMPANY	0.03%	153	12,100	\$3,696,162	\$33,555	\$4,724,470	\$925,824	128.73%
124	EMPLOYEES LIFE COMPANY (MUTUAL)	0.14%	92	449	\$15,073,960	\$207	\$8,078,327	\$1,134	53.59%
125	EPIC LIFE INSURANCE COMPANY THE	0.00%	369	122	\$19,248	\$0	\$0	\$4,017	0.00%
126	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.01%	210	2,758	\$1,102,227	\$0	\$805,395	\$19,018	73.07%
127	EQUITRUST LIFE INSURANCE COMPANY	0.36%	49	2,915	\$39,867,763	\$0	\$19,485,061	\$6,606	48.87%
128	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.01%	197	5,078	\$1,346,371	\$132,560	\$2,040,360	\$78,622	161.39%
129	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AME	0.00%	375	32	\$14,822	\$0	\$0	\$1,275	0.00%
130	FAMILY LIFE INSURANCE COMPANY	0.01%	233	2,055	\$632,747	\$0	\$624,290	\$30,545	98.66%
131	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	420	1,023	\$16	\$0	\$441,954	\$1,979	2762212.50%
132	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOI	0.37%	48	71,293	\$41,290,236	\$2,850,201	\$20,216,094	\$4,949,827	55.86%
133	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.25%	62	56,755	\$27,962,074	\$685	\$22,664,735	\$6,176,392	81.06%
134	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	301	415	\$131,042	\$4,224	\$92,102	\$20,026	73.51%
135	FEDERATED LIFE INSURANCE COMPANY	0.07%	115	5,195	\$7,766,940	\$0	\$4,220,201	\$996,295	54.34%
136	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.39%	44	11,677	\$43,386,426	\$4,202	\$37,230,740	\$894,392	85.82%
137	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.15%	87	2,199	\$16,951,336	\$0	\$15,344,248	\$73,695	90.52%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
138	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.02%	184	2,588	\$1,825,121	\$44,900	\$1,645,430	\$397,802	92.61%
139	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.19%	77	42,335	\$21,499,137	\$0	\$12,772,366	\$875,734	59.41%
140	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.01%	222	5,179	\$772,899	\$0	\$204,370	\$59,091	26.44%
141	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	293	623	\$168,737	\$150,933	\$815,634	\$13,143	572.82%
142	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COMP	0.41%	42	90	\$45,875,586	\$0	\$177,693	\$0	0.39%
143	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	238	143	\$526,514	\$2,599	\$2,433	\$4,772	0.96%
144	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	419	14	\$83	\$83	\$0	\$24	100.00%
145	FIRST GUARANTY INSURANCE COMPANY	0.00%	365	5	\$21,984	\$0	\$0	\$41	0.00%
146	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	389	4,130	\$6,213	\$0	\$36,890	\$2,225	593.76%
147	FIRST INVESTORS LIFE INSURANCE COMPANY	0.01%	226	515	\$704,243	\$1,702	\$370,632	\$44,952	52.87%
148	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.03%	164	6,080	\$2,816,012	\$0	\$4,074,293	\$1,563,898	144.68%
149	FORETHOUGHT LIFE INSURANCE COMPANY	0.21%	73	16,782	\$23,454,034	\$0	\$7,757,461	\$80,538	33.08%
150	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	324	200	\$27,780	\$0	\$48,557	\$5,606	66.72%
151	FUNERAL DIRECTORS LIFE INSURANCE CO	0.02%	167	2,283	\$2,519,928	\$747	\$980,583	\$7,616	38.94%
152	GARDEN STATE LIFE INSURANCE COMPANY	0.00%	241	775	\$503,028	\$0	\$514,298	\$54,596	102.24%
153	GBU FINANCIAL LIFE	0.02%	186	474	\$1,776,088	\$4,766	\$308,888	\$2,919	17.66%
154	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.24%	66	27,871	\$27,209,361	\$22,931,570	\$57,200,455	\$3,262,595	294.50%
155	GENERATION LIFE INSURANCE COMPANY	0.00%	397	24	\$2,707	\$0	\$0	\$898	0.00%
156	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.39%	45	42,397	\$43,244,786	\$0	\$79,906,315	\$11,109,219	184.78%
157	GENWORTH LIFE INSURANCE COMPANY	0.26%	59	9,498	\$29,168,458	\$0	\$20,764,947	\$2,320,114	71.19%
158	GERBER LIFE INSURANCE COMPANY	0.05%	129	74,137	\$5,806,257	\$0	\$2,230,511	\$871,319	38.42%
159	GLENER LIFE INSURANCE SOCIETY	0.02%	185	601	\$1,785,725	\$494	\$1,537,109	\$15,360	86.11%
160	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.15%	89	166,144	\$16,184,260	\$1,442	\$9,680,140	\$1,675,948	59.82%
161	GOLDEN RULE INSURANCE COMPANY	0.02%	176	3,674	\$2,141,215	\$2,411	\$6,000,048	\$322,975	280.33%
162	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.01%	232	809	\$654,588	\$84,301	\$608,087	\$29,045	105.77%
163	GRANGE LIFE INSURANCE COMPANY	0.00%	307	100	\$107,596	\$0	\$5,000	\$20,661	4.65%
164	GREAT AMERICAN LIFE INSURANCE COMPANY	0.37%	46	4,599	\$41,524,666	\$0	\$17,817,928	\$191,859	42.91%
165	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.01%	231	1,412	\$658,359	\$85	\$921,987	\$81,457	140.06%
166	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	269	817	\$350,310	\$7,991	\$487,158	\$40,869	141.35%
167	GREAT WESTERN INSURANCE COMPANY	0.01%	221	1,731	\$824,079	\$0	\$565,517	\$8,071	68.62%
168	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	1.37%	21	61,886	\$151,787,918	\$329,204	\$20,521,668	\$1,376,552	13.74%
169	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	212	10,080	\$1,032,600	\$0	\$755,741	\$100,458	73.19%
170	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	237	308	\$546,542	\$0	\$718,958	\$4,031	131.55%
171	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.23%	70	969	\$25,414,953	\$0	\$7,522,144	\$47,585	29.60%
172	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.25%	63	153,491	\$27,619,941	\$4,683,036	\$22,289,449	\$7,702,174	97.66%
173	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.03%	165	29	\$2,797,546	\$0	\$1,462,630	\$0	52.28%
174	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN'	0.39%	43	182,990	\$43,696,600	\$89	\$31,181,879	\$20,154,522	71.36%
175	HARTFORD LIFE AND ANNUITY INSURANCE COMPANY	0.67%	36	29,987	\$73,964,458	\$158	\$241,871,890	\$4,394,362	327.01%
176	HARTFORD LIFE INSURANCE COMPANY	0.97%	30	43,747	\$107,335,146	\$79,131	\$164,107,322	\$2,093,962	152.97%
177	HCC LIFE INSURANCE COMPANY	0.00%	364	229	\$23,386	\$0	\$0	\$2,943	0.00%
178	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	361	115	\$23,517	\$135	\$45,438	\$1,142	193.79%
179	HERITAGE LIFE INSURANCE COMPANY	0.00%	422	2	\$0	\$0	\$0	\$20	N/A
180	HERITAGE UNION LIFE INSURANCE COMPANY	0.00%	311	123	\$100,372	\$0	\$439,899	\$6,271	438.27%
181	HOMESTEADERS LIFE COMPANY	0.04%	142	13,680	\$4,587,016	\$0	\$3,213,033	\$50,715	70.05%
182	HORACE MANN LIFE INSURANCE COMPANY	0.02%	144	4,095	\$4,380,005	\$0	\$2,247,889	\$166,664	51.32%
183	HOUSEHOLD LIFE INSURANCE COMPANY	0.02%	179	4,462	\$1,909,198	\$0	\$1,758,670	\$222,392	92.12%
184	HUMANA INSURANCE COMPANY	0.01%	201	13,663	\$1,282,397	\$0	\$693,091	\$373,977	54.05%
185	HUMANADENTAL INSURANCE COMPANY	0.00%	351	147	\$31,694	\$1,897	\$13,559	\$1,892	48.77%
186	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	392	170	\$3,563	\$429	\$246,052	\$2,793	6917.79%
187	IDEALIFE INSURANCE COMPANY	0.00%	344	314	\$36,348	\$0	\$77,151	\$3,703	212.26%
188	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.02%	181	3,871	\$1,837,085	\$34,359	\$1,315,763	\$272,113	73.49%
189	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	422	6	\$0	\$0	\$0	\$441	N/A
190	INDEPENDENT ORDER OF FORESTERS THE	0.03%	154	6,966	\$3,484,994	\$260,174	\$2,655,745	\$327,480	83.67%
191	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.02%	172	21,216	\$2,200,599	\$0	\$1,132,507	\$249,907	51.46%
192	ING LIFE INSURANCE AND ANNUITY COMPANY	1.42%	20	44,843	\$157,292,493	\$0	\$136,105,734	\$319,753	86.53%
193	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.27%	56	14,340	\$29,854,340	\$179,863	\$155,245,472	\$58,748	520.61%
194	INTEGRITY LIFE INSURANCE COMPANY	0.07%	114	1,311	\$7,796,575	\$0	\$13,199,303	\$9,621	169.30%
195	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	407	5	\$1,088	\$0	\$4,257	\$13	391.27%
196	INVESTORS CONSOLIDATED INSURANCE COMPANY	0.00%	409	6	\$697	\$0	\$0	\$8	0.00%
197	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	353	269	\$29,855	\$3,028	\$44,713	\$1,191	159.91%
198	INVESTORS INSURANCE CORPORATION	0.00%	346	343	\$35,025	\$0	\$499,924	\$3	1427.33%
199	INVESTORS LIFE INSURANCE COMPANY OF NORTH AM	0.00%	244	1,212	\$479,766	\$423	\$472,692	\$61,572	98.61%
200	J M I C LIFE INSURANCE COMPANY	0.00%	422	3	-\$153	\$0	\$3,733	\$5	-2439.87%
201	JACKSON NATIONAL LIFE INSURANCE COMPANY	3.58%	7	78,325	\$397,090,369	\$531,942	\$229,485,944	\$5,691,768	57.93%
202	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.07%	117	1,271	\$7,719,834	\$56,931	\$5,570,116	\$33,544	72.89%
203	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	273	1,457	\$312,219	\$0	\$665,373	\$50,525	213.11%
204	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPAN'	0.00%	349	66	\$33,815	\$0	\$75,076	\$15,845	222.02%
205	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	2.88%	11	32,765	\$319,642,835	\$7,415,148	\$482,731,936	\$7,293,617	153.34%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
206	KANAWHA INSURANCE COMPANY	0.02%	182	8,295	\$1,833,362	\$0	\$797,047	\$452,966	43.47%
207	KANSAS CITY LIFE INSURANCE COMPANY	0.20%	76	23,286	\$22,421,936	\$348,960	\$23,425,797	\$2,283,926	106.03%
208	KNIGHTS OF COLUMBUS	0.42%	41	67,472	\$46,769,661	\$11,325,648	\$19,941,608	\$3,308,603	66.85%
209	LAFAYETTE LIFE INSURANCE COMPANY THE	0.18%	81	2,965	\$19,866,051	\$1,298,018	\$3,401,630	\$548,904	23.66%
210	LANDMARK LIFE INSURANCE COMPANY	0.00%	338	193	\$43,434	\$0	\$232	\$1,154	0.53%
211	LEADERS LIFE INSURANCE COMPANY	0.00%	320	624	\$84,429	\$1,123	\$0	\$33	1.33%
212	LEWER LIFE INSURANCE COMPANY	0.00%	408	9	\$1,083	\$0	\$0	\$298	0.00%
213	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.09%	107	17,952	\$10,221,780	\$141,086	\$7,077,907	\$1,578,282	70.62%
214	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.05%	134	13,441	\$5,116,963	\$13	\$1,209,573	\$436,298	23.64%
215	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.15%	85	284	\$17,138,209	\$0	\$16,261,741	\$6,141,300	94.89%
216	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.10%	101	3,107	\$11,260,508	\$0	\$6,482,655	\$171,777	57.57%
217	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	368	3,061	\$19,438	\$0	\$51,521	\$9,806	265.05%
218	LIFESECURE INSURANCE COMPANY	0.00%	328	1,032	\$61,232	\$0	\$581,179	\$6,368	949.14%
219	LIFECOLN BENEFIT LIFE COMPANY	0.18%	80	14,024	\$20,001,579	\$3,523	\$54,465,278	\$3,563,674	272.32%
220	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.04%	137	14,427	\$4,934,331	\$19,031	\$3,232,333	\$86,981	65.89%
221	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	297	753	\$149,485	\$2,325	\$458,588	\$81,849	308.33%
222	LINCOLN NATIONAL LIFE INSURANCE COMPANY	3.38%	8	68,499	\$375,492,454	\$382,640	\$378,905,986	\$13,627,993	101.01%
223	LONGEVITY INSURANCE COMPANY	0.00%	387	46	\$6,536	\$0	\$702	\$0	0.00%
224	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	299	1,111	\$142,587	\$1,959	\$792,742	\$13,492	557.34%
225	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	395	89	\$3,105	\$96	\$39,182	\$457	1264.99%
226	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	229	2,311	\$664,290	\$1,794	\$544,388	\$24,681	82.22%
227	MANHATTAN LIFE INSURANCE COMPANY	0.00%	323	402	\$72,872	\$8,066	\$140,744	\$9,834	204.21%
228	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.01%	223	1,148	\$772,525	\$37	\$1,898,147	\$104,924	245.71%
229	MARQUETTE NATIONAL LIFE INSURANCE COMPANY	0.00%	354	44	\$28,554	\$0	\$0	\$396	0.00%
230	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPAN	1.79%	16	57,273	\$199,232,523	\$20,354,712	\$173,206,715	\$4,878,380	97.15%
231	MEDICO INSURANCE COMPANY	0.00%	342	216	\$40,359	\$1,763	\$38,281	\$1,206	99.22%
232	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.00%	267	886	\$357,335	\$3,139	\$448,427	\$41,007	126.37%
233	MEMBERS LIFE INSURANCE COMPANY	0.00%	382	35	\$8,933	\$0	\$10,000	\$347	111.94%
234	MERIT LIFE INSURANCE CO	0.01%	193	14,740	\$1,454,143	\$0	\$689,388	\$75,135	47.41%
235	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.12%	98	22,618	\$12,847,614	\$0	\$75,861,517	\$858,226	590.47%
236	METLIFE INVESTORS INSURANCE COMPANY	0.22%	72	9,081	\$23,907,137	\$0	\$72,352,413	\$41,199	302.64%
237	METLIFE INVESTORS USA INSURANCE COMPANY	2.17%	14	26,488	\$241,202,789	\$4,047	\$106,586,929	\$5,651,418	44.19%
238	METROPOLITAN LIFE INSURANCE COMPANY	2.93%	9	252,044	\$324,860,020	\$18,646,224	\$1,137,325,019	\$60,263,547	355.84%
239	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.02%	169	5,302	\$2,330,841	\$0	\$6,507,277	\$348,148	279.18%
240	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.27%	55	14,435	\$30,451,107	\$18,894	\$42,576,978	\$1,375,910	139.88%
241	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TI	0.00%	330	229	\$60,312	\$122	\$64,557	\$4,990	107.24%
242	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	348	160	\$34,151	\$3,663	\$51,879	\$3,903	162.64%
243	MINNESOTA LIFE INSURANCE COMPANY	0.77%	32	132,827	\$85,480,640	\$725,403	\$46,428,089	\$13,885,997	55.16%
244	MISSOURI VALLEY LIFE AND HEALTH INSURANCE COM	0.01%	200	43,195	\$1,294,992	\$0	\$430,000	\$431,950	33.20%
245	MML BAY STATE LIFE INSURANCE COMPANY	0.01%	220	820	\$838,644	\$0	\$1,023,780	\$123,176	122.08%
246	MODERN WOODMEN OF AMERICA	0.31%	52	28,232	\$34,447,733	\$639,086	\$20,484,453	\$832,834	61.32%
247	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	378	55	\$13,491	\$192	\$5,000	\$5,252	38.48%
248	MONUMENTAL LIFE INSURANCE COMPANY	0.23%	69	38,806	\$25,719,415	\$4,522	\$33,888,354	\$637,966	131.78%
249	MONY LIFE INSURANCE COMPANY	0.02%	170	5,339	\$2,291,289	\$1,236,609	\$7,620,043	\$209,808	386.54%
250	MONY LIFE INSURANCE COMPANY OF AMERICA	0.03%	152	1,960	\$3,741,575	\$0	\$2,709,639	\$499,932	72.42%
251	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	285	2,993	\$232,032	\$0	\$90,464	\$22,911	38.99%
252	MTL INSURANCE COMPANY	0.03%	163	1,676	\$2,851,994	\$191,484	\$2,150,111	\$236,044	82.10%
253	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.34%	50	3,136	\$37,690,988	\$2,714	\$32,353,473	\$38,538	85.85%
254	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.01%	236	3,954	\$575,185	\$0	\$134,984	\$83,300	23.47%
255	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	278	108	\$282,889	\$1,458	\$29,590	\$1,333	10.98%
256	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN	0.00%	306	437	\$121,907	\$1,173	\$222,188	\$12,196	183.22%
257	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	402	5	\$1,679	\$0	\$180	\$152	10.72%
258	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.08%	110	14,878	\$9,271,945	\$20,875	\$3,812,919	\$106,728	41.35%
259	NATIONAL HEALTH INSURANCE COMPANY	0.00%	412	2	\$360	\$0	\$0	\$20	0.00%
260	NATIONAL LIFE INSURANCE COMPANY	0.05%	130	2,513	\$5,796,718	\$3,739,794	\$6,862,315	\$494,003	182.90%
261	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.00%	292	762	\$175,029	\$0	\$31,815	\$43,593	18.18%
262	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.24%	67	5,061	\$27,174,925	\$4,856	\$17,237,861	\$54,573	63.45%
263	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN	0.13%	96	3,152	\$13,952,849	\$1,697	\$6,594,122	\$977,524	47.27%
264	NATIONWIDE LIFE INSURANCE COMPANY	1.08%	28	33,505	\$119,629,291	\$470,497	\$137,985,853	\$887,326	115.74%
265	NEW ENGLAND LIFE INSURANCE COMPANY	0.07%	121	3,493	\$7,373,792	\$47,916	\$17,944,728	\$719,432	244.01%
266	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWES	0.00%	422	60	\$0	\$0	\$31,913	\$215	N/A
267	NEW YORK LIFE INSURANCE AND ANNUITY CORPORAT	1.60%	17	20,846	\$177,146,058	\$0	\$144,545,884	\$2,517,929	81.60%
268	NEW YORK LIFE INSURANCE COMPANY	0.72%	33	122,292	\$80,039,091	\$16,951,535	\$94,318,481	\$8,630,156	139.02%
269	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	410	0	\$657	\$0	\$0	\$0	0.00%
270	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH I	0.37%	47	10,790	\$41,367,776	\$0	\$32,875,941	\$1,788,591	79.47%
271	NORTH AMERICAN INSURANCE COMPANY	0.00%	413	4	\$354	\$0	\$0	\$8	0.00%
272	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	2.50%	13	143,681	\$277,344,427	\$97,479,498	\$159,738,846	\$32,047,434	92.74%
273	NYLIFE INSURANCE COMPANY OF ARIZONA	0.01%	203	1,189	\$1,236,513	\$0	\$306,570	\$445,915	24.79%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
274	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH C	0.00%	259	800	\$395,164	\$3,038	\$285,648	\$24,360	73.05%
275	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.09%	108	4,781	\$10,181,844	\$0	\$14,013,503	\$1,928,893	137.63%
276	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.68%	34	10,934	\$75,232,224	\$853,019	\$47,755,651	\$171,744	64.61%
277	OHIO STATE LIFE INSURANCE COMPANY THE	0.01%	219	1,766	\$867,943	\$1,652	\$1,045,631	\$122,609	120.66%
278	OLD AMERICAN INSURANCE COMPANY	0.05%	136	16,563	\$5,006,966	\$0	\$4,183,683	\$79,754	83.56%
279	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	272	1,539	\$315,756	\$0	\$487,993	\$113,601	154.55%
280	OLD SURETY LIFE INSURANCE COMPANY	0.00%	403	7	\$1,390	\$0	\$0	\$45	0.00%
281	OLD UNITED LIFE INSURANCE COMPANY	0.00%	313	831	\$97,344	\$0	\$89,799	\$11,693	92.25%
282	ONENATION INSURANCE COMPANY	0.00%	422	2	\$0	\$0	\$0	\$30	N/A
283	OXFORD LIFE INSURANCE COMPANY	0.04%	150	1,502	\$3,945,605	\$0	\$382,687	\$15,769	9.70%
284	OZARK NATIONAL LIFE INSURANCE COMPANY	0.17%	83	47,390	\$18,583,199	\$61,390	\$10,297,938	\$1,605,224	55.75%
285	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	360	20	\$24,260	\$164	\$0	\$0	0.68%
286	PACIFIC LIFE & ANNUITY COMPANY	0.06%	123	371	\$6,523,714	\$0	\$3,879,201	\$0	59.46%
287	PACIFIC LIFE INSURANCE COMPANY	2.92%	10	25,381	\$323,928,115	\$129,256	\$181,817,236	\$4,873,001	56.17%
288	PAN AMERICAN ASSURANCE COMPANY	0.00%	281	395	\$274,933	\$0	\$761,554	\$32,242	277.00%
289	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	314	345	\$95,891	\$15,136	\$121,717	\$13,726	142.72%
290	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	394	9	\$3,355	\$0	\$57,864	\$154	1724.71%
291	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	422	0	\$0	\$0	\$20,359	\$0	N/A
292	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	333	658	\$58,260	\$0	\$181,652	\$1,932	311.80%
293	PAUL REVERE VARIABLE ANNUITY INSURANCE COMP	0.00%	319	279	\$86,272	\$0	\$305,917	\$10,627	354.60%
294	PEKIN LIFE INSURANCE COMPANY	0.01%	208	4,547	\$1,113,136	\$344	\$319,950	\$114,186	28.77%
295	PENN INSURANCE AND ANNUITY COMPANY THE	0.03%	160	385	\$2,934,784	\$0	\$742,011	\$163,079	25.28%
296	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.23%	71	4,857	\$25,383,264	\$344,574	\$11,300,987	\$459,398	45.88%
297	PENNSYLVANIA LIFE INSURANCE COMPANY	0.00%	246	1,092	\$476,553	\$0	\$248,441	\$24,099	52.13%
298	PHARMACISTS LIFE INSURANCE COMPANY, THE	0.00%	274	433	\$308,241	\$45	\$670,620	\$60,637	217.58%
299	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.00%	385	81	\$7,643	\$0	\$6,325	\$1,675	82.76%
300	PHILADELPHIA FINANCIAL LIFE ASSURANCE COMPAN	0.00%	379	15	\$10,108	\$0	\$384,583	\$24,214	3804.74%
301	PHL VARIABLE INSURANCE COMPANY	0.17%	82	3,840	\$18,994,002	\$0	\$23,226,775	\$1,955,383	122.28%
302	PHOENIX LIFE AND ANNUITY COMPANY	0.00%	240	338	\$508,114	\$0	\$699,600	\$280,848	137.69%
303	PHOENIX LIFE INSURANCE COMPANY	0.19%	78	19,715	\$21,487,339	\$5,685,321	\$33,708,313	\$1,296,330	183.33%
304	PHYSICIANS LIFE INSURANCE COMPANY	0.04%	143	12,704	\$4,569,853	\$0	\$4,255,105	\$105,062	93.11%
305	PIONEER AMERICAN INSURANCE COMPANY	0.00%	277	851	\$286,428	\$0	\$30,361	\$11,701	10.60%
306	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.01%	224	609	\$738,793	\$2,328	\$632,966	\$68,579	85.99%
307	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	343	109	\$38,349	\$0	\$23,065	\$2,007	60.14%
308	PLATEAU INSURANCE COMPANY	0.00%	325	93	\$69,467	\$0	\$0	\$2,071	0.00%
309	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	300	1,201	\$135,573	\$1,248	\$330,280	\$6,766	244.54%
310	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	358	592	\$27,753	\$159	\$43,635	\$1,764	157.80%
311	PRESIDENTIAL LIFE INSURANCE COMPANY	0.01%	234	667	\$630,115	\$0	\$2,555,534	\$5,588	405.57%
312	PRIMERICA LIFE INSURANCE COMPANY	0.28%	54	35,123	\$30,700,642	\$0	\$15,105,726	\$9,101,334	49.20%
313	PRINCIPAL LIFE INSURANCE COMPANY	2.59%	12	358,897	\$287,193,852	\$2,733,870	\$52,862,218	\$5,634,863	19.36%
314	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.09%	109	1,129	\$9,724,284	\$0	\$51,298	\$890,925	0.53%
315	PROFESSIONAL INSURANCE COMPANY	0.00%	377	39	\$13,516	\$0	\$17,995	\$1,527	133.14%
316	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPAN	0.00%	372	235	\$16,405	\$1,669	\$143,019	\$3,998	881.98%
317	PROTECTIVE LIFE INSURANCE COMPANY	7.76%	1	71,747	\$861,579,991	\$25,023	\$336,251,031	\$8,638,641	39.03%
318	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	376	20	\$13,646	\$0	\$0	\$171	0.00%
319	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.08%	111	22,439	\$8,784,283	\$0	\$5,436,539	\$930,957	61.89%
320	PROVIDENT LIFE AND CASUALTY INSURANCE COMPAN	0.00%	405	7	\$1,239	\$0	\$0	\$400	0.00%
321	PRUCO LIFE INSURANCE COMPANY	3.81%	6	37,148	\$423,520,906	\$0	\$125,912,554	\$8,271,355	29.73%
322	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORAT	0.13%	95	7,925	\$14,070,707	\$0	\$121,968,594	\$9,923	866.83%
323	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	4.57%	3	455,837	\$507,418,027	\$36,668,868	\$254,616,589	\$29,470,987	57.41%
324	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY	0.55%	39	0	\$61,099,641	\$0	\$48,986,840	\$0	80.18%
325	PYRAMID LIFE INSURANCE COMPANY	0.00%	271	2,102	\$331,428	\$0	\$554,769	\$21,974	167.39%
326	RELIABLE LIFE INSURANCE COMPANY	0.10%	100	142,814	\$11,362,303	\$24	\$10,044,876	\$678,936	88.41%
327	RELIAANCE STANDARD LIFE INSURANCE COMPANY	0.15%	88	104,666	\$16,197,568	\$278	\$9,091,332	\$4,910,360	56.13%
328	RELIASTAR LIFE INSURANCE COMPANY	0.24%	68	141,325	\$27,112,073	\$240,227	\$25,210,372	\$12,210,470	93.87%
329	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	235	2,584	\$624,668	\$1,566	\$1,333,978	\$82,640	213.80%
330	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY	0.00%	356	929	\$28,414	\$0	\$210,518	\$4,169	740.90%
331	RESERVE NATIONAL INSURANCE COMPANY	0.00%	315	404	\$91,985	\$0	\$120,730	\$3,050	131.25%
332	RESOURCE LIFE INSURANCE COMPANY	0.00%	422	229	\$514	\$0	\$13,826	\$716	-2689.88%
333	RG A REINSURANCE COMPANY	0.01%	206	204	\$1,197,926	\$852,019	\$528,546	\$77,149	115.25%
334	RIVERSOURCE LIFE INSURANCE COMPANY	0.84%	31	36,202	\$93,636,319	\$0	\$236,046,813	\$2,073,306	252.09%
335	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	404	159	\$1,270	\$1,624	\$26,252	\$701	2194.96%
336	ROYAL NEIGHBORS OF AMERICA	0.02%	180	7,178	\$1,870,706	\$66,678	\$1,080,626	\$59,549	61.33%
337	S USA LIFE INSURANCE COMPANY INC	0.00%	391	11	\$5,908	\$0	\$0	\$2,254	0.00%
338	SAGICOR LIFE INSURANCE COMPANY	0.11%	99	947	\$12,273,129	\$1,783	\$1,536,283	\$5,912	12.53%
339	SAVINGS BANK LIFE INSURANCE COMPANY OF MASSA	0.01%	196	2,073	\$1,352,633	\$33,005	\$93,807	\$947,417	9.38%
340	SEARS LIFE INSURANCE COMPANY	0.00%	254	1,161	\$421,310	\$0	\$428,249	\$22,435	101.65%
341	SECURIAN LIFE INSURANCE COMPANY	0.00%	283	540	\$251,950	\$0	\$111,004	\$87,510	44.06%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
342	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.67%	35	6,787	\$74,382,262	\$82,863	\$22,889,267	\$65,996	30.88%
343	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	332	403	\$58,323	\$0	\$112,541	\$2,982	192.96%
344	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.14%	90	3,094	\$15,373,649	\$51,472	\$16,499,645	\$1,439,538	107.66%
345	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NE	0.01%	225	2,851	\$706,693	\$65,982	\$246,683	\$90,174	44.24%
346	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	230	1,311	\$663,270	\$0	\$374,471	\$42,707	56.46%
347	SENIOR LIFE INSURANCE COMPANY	0.01%	218	1,715	\$883,473	\$0	\$208,398	\$13,238	23.59%
348	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	416	28	\$273	\$0	\$587	\$31	215.02%
349	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.07%	118	3,419	\$7,630,059	\$2,987	\$6,241,611	\$204,999	81.84%
350	SETTLERS LIFE INSURANCE COMPANY	0.00%	352	208	\$30,949	\$1,884	\$9,900	\$1,863	38.08%
351	SHELTER LIFE INSURANCE COMPANY	0.25%	64	70,759	\$27,565,227	\$1,594,184	\$15,468,711	\$5,273,551	61.90%
352	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	337	359	\$45,048	\$1,048	\$20,646	\$1,092	48.16%
353	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	374	301	\$16,168	\$0	\$6,515	\$823	40.30%
354	STANDARD INSURANCE COMPANY	1.10%	27	187,931	\$122,265,942	\$58,633	\$54,439,888	\$9,961,160	44.57%
355	STANDARD LIFE AND ACCIDENT INSURANCE COMPAN	0.00%	270	2,076	\$343,934	\$23,583	\$931,343	\$12,545	277.65%
356	STANDARD LIFE AND CASUALTY COMPANY	0.00%	414	154	\$286	\$66	\$0	\$308	23.08%
357	STANDARD SECURITY LIFE INSURANCE COMPANY OF	0.00%	388	91	\$6,411	\$155	\$5,640	\$658	90.39%
358	STARMOUNT LIFE INSURANCE COMPANY	0.00%	260	819	\$394,773	\$0	\$202,313	\$21,346	51.25%
359	STATE FARM LIFE INSURANCE COMPANY	1.20%	25	239,265	\$132,823,945	\$20,750,209	\$91,195,881	\$20,964,127	84.28%
360	STATE LIFE INSURANCE COMPANY	0.13%	94	1,620	\$14,250,742	\$36,825	\$5,192,391	\$102,597	36.69%
361	STATE MUTUAL INSURANCE COMPANY	0.00%	286	521	\$231,263	\$27,622	\$262,824	\$6,419	125.59%
362	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	321	148	\$81,363	\$137	\$8,553	\$1,452	10.68%
363	STERLING LIFE INSURANCE COMPANY	0.00%	327	142	\$64,375	\$0	\$0	\$0	0.00%
364	STONEBRIDGE LIFE INSURANCE COMPANY	0.06%	127	29,286	\$6,165,216	\$0	\$4,779,785	\$270,777	77.53%
365	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.01%	228	7,835	\$671,359	\$0	\$1,680,061	\$197,589	250.25%
366	SUN LIFE ASSURANCE COMPANY OF CANADA	0.18%	79	99,294	\$20,197,655	\$1,138,102	\$13,983,665	\$6,466,928	74.87%
367	SUN LIFE ASSURANCE OF CANADA (US)	0.09%	106	6,358	\$10,256,971	\$0	\$55,225,836	\$276,080	538.42%
368	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	242	214	\$493,852	\$181	\$60,847	\$10,074	12.36%
369	SURETY LIFE INSURANCE COMPANY	0.00%	265	729	\$362,412	\$0	\$688,801	\$50,063	190.06%
370	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	422	5	\$0	\$0	\$151,353	\$0	N/A
371	SYMETRA LIFE INSURANCE COMPANY	0.14%	91	13,085	\$15,104,719	\$141	\$25,868,529	\$1,195,455	171.26%
372	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	359	163	\$26,339	\$0	\$33,578	\$2,825	127.48%
373	TEACHERS INSURANCE AND ANNUITY ASSOCIATION O	1.50%	19	63,942	\$166,257,048	\$40,767,421	\$178,356,367	\$302,911	131.80%
374	TEXAS LIFE INSURANCE COMPANY	0.03%	161	8,953	\$2,907,615	\$125,285	\$843,911	\$325,914	33.33%
375	THRIVENT FINANCIAL FOR LUTHERANS	1.24%	24	82,720	\$137,437,877	\$6,210,113	\$94,846,489	\$5,029,459	73.53%
376	THRIVENT LIFE INSURANCE COMPANY	0.01%	195	502	\$1,377,143	\$0	\$2,191,514	\$14,245	159.13%
377	TIAA-CREF LIFE INSURANCE COMPANY	0.09%	104	1,214	\$10,477,796	\$0	\$2,193,365	\$414,701	20.93%
378	TIME INSURANCE COMPANY	0.01%	209	2,485	\$1,102,889	\$0	\$657,195	\$86,455	59.59%
379	TRANS WORLD ASSURANCE COMPANY	0.00%	304	452	\$124,585	\$0	\$55,867	\$44,395	44.84%
380	TRANSAMERICA ADVISORS LIFE INSURANCE COMPAN	0.00%	266	262	\$361,718	\$0	\$14,746,993	\$57,977	4076.93%
381	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	2.02%	15	405	\$224,505,373	\$0	\$236,804,943	\$7,095	105.48%
382	TRANSAMERICA LIFE INSURANCE COMPANY	4.08%	5	48,979	\$453,658,934	\$198,432	\$225,518,074	\$7,542,407	49.75%
383	TRUSTMARK INSURANCE COMPANY	0.02%	171	5,559	\$2,283,115	-\$46,595	\$1,897,672	\$182,016	81.08%
384	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	305	648	\$122,596	\$0	\$34,114	\$16,747	27.83%
385	U S FINANCIAL LIFE INSURANCE COMPANY	0.04%	145	3,139	\$4,338,027	\$0	\$4,471,805	\$907,532	103.08%
386	ULLICO LIFE INSURANCE COMPANY	0.00%	345	49	\$36,276	\$0	\$2,794	\$2,571	7.70%
387	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	418	3	\$130	\$0	\$3,508	\$1,232	2698.46%
388	UNIFIED LIFE INSURANCE COMPANY	0.01%	227	3,348	\$688,642	\$6,162	\$15,436	\$55,349	75.74%
389	UNIMERICA INSURANCE COMPANY	0.04%	146	24,763	\$4,263,450	\$0	\$4,315,506	\$4,157,688	101.22%
390	UNION BANKERS INSURANCE COMPANY	0.00%	252	1,006	\$439,853	\$0	\$361,463	\$6,910	82.18%
391	UNION CENTRAL LIFE INSURANCE COMPANY	0.16%	84	6,999	\$17,312,935	\$150,444	\$51,426,950	\$667,327	297.91%
392	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	243	2,941	\$492,977	\$0	\$906,045	\$24,049	183.79%
393	UNION LABOR LIFE INSURANCE COMPANY	0.01%	216	23,843	\$939,084	\$12,945	\$776,111	\$133,557	84.02%
394	UNION SECURITY INSURANCE COMPANY	0.07%	120	47,309	\$7,414,472	\$9,093	\$9,560,996	\$2,269,961	129.07%
395	UNITED AMERICAN INSURANCE COMPANY	0.02%	168	4,127	\$2,484,057	\$0	\$3,658,660	\$24,604	147.29%
396	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	350	115	\$33,114	\$0	\$106,355	\$1,098	321.18%
397	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	262	6,750	\$372,182	\$27,155	\$865,024	\$28,280	239.72%
398	UNITED HEALTHCARE INSURANCE COMPANY	0.04%	139	1,555	\$4,659,385	\$0	\$2,273,250	\$3,964,016	48.79%
399	UNITED HERITAGE LIFE INSURANCE COMPANY	0.04%	138	5,457	\$4,698,802	\$19,235	\$2,794,742	\$52,553	59.89%
400	UNITED HOME LIFE INSURANCE COMPANY	0.01%	211	1,731	\$1,048,733	\$97	\$316,670	\$55,393	30.20%
401	UNITED INSURANCE COMPANY OF AMERICA	0.00%	295	6,455	\$151,939	\$0	\$282,024	\$16,279	185.62%
402	UNITED LIFE INSURANCE COMPANY	0.04%	149	2,400	\$4,104,690	\$0	\$3,842,642	\$135,937	93.62%
403	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.00%	318	320	\$88,337	\$0	\$78,754	\$3,115	89.15%
404	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.56%	38	125,038	\$61,824,279	\$388	\$37,268,725	\$4,669,709	60.28%
405	UNITED SECURITY ASSURANCE COMPANY OF PENNSY	0.00%	399	5	\$2,165	\$0	\$0	\$49	0.00%
406	UNITED SECURITY LIFE AND HEALTH INSURANCE COM	0.00%	371	54	\$18,606	\$0	\$0	\$1,189	0.00%
407	UNITED STATES LIFE INSURANCE COMPANY NEW YOR	0.06%	124	1,009	\$6,271,643	\$7,460	\$4,820,797	\$490,901	76.99%
408	UNITED TEACHER ASSOCIATES INSURANCE COMPANY	0.00%	302	238	\$130,906	\$0	\$333,005	\$1,243	254.38%
409	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	355	1,665	\$28,510	\$0	\$48,241	\$4,671	169.21%
410	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.01%	198	2,953	\$1,346,036	\$0	\$938,035	\$19,281	69.69%

**2012 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
411	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	264	5,178	\$365,051	\$15,623	\$1,073,154	\$48,402	298.25%
412	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMPAN	0.00%	288	223	\$225,980	\$0	\$355,437	\$59,158	157.29%
413	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.26%	61	144,375	\$28,588,542	\$218,967	\$21,877,954	\$10,969,197	77.29%
414	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	386	151	\$6,676	\$0	\$8,686	\$338	130.11%
415	USAA DIRECT LIFE INSURANCE COMPANY	0.00%	367	126	\$19,456	\$0	\$0	\$13,337	0.00%
416	USAA LIFE INSURANCE COMPANY	0.21%	74	21,003	\$23,009,278	\$526,048	\$13,148,531	\$3,657,042	59.43%
417	USABLE LIFE	0.07%	116	2,009	\$7,752,843	\$0	\$4,052,973	\$4,171,240	52.28%
418	VANTIS LIFE INSURANCE COMPANY	0.00%	357	101	\$28,067	\$802	\$7,053	\$7,500	27.99%
419	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.56%	37	22,535	\$61,921,051	\$0	\$51,485,481	\$0	83.15%
420	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	202	8,046	\$1,252,130	\$55,823	\$9,242,510	\$73,491	742.60%
421	WEST COAST LIFE INSURANCE COMPANY	0.10%	102	11,032	\$10,849,789	\$121,801	\$9,844,521	\$4,624,708	91.86%
422	WESTERN AND SOUTHERN LIFE INSURANCE COMPAN'	0.05%	132	45,719	\$5,359,768	\$1,721,584	\$8,117,512	\$366,271	183.57%
423	WESTERN CATHOLIC UNION	0.07%	119	9,186	\$7,486,183	\$55,165	\$8,212,298	\$110,658	110.44%
424	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.04%	141	3,631	\$4,616,057	\$146	\$11,933,741	\$933,132	258.53%
425	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.28%	53	17,708	\$31,631,724	\$0	\$43,865,982	\$539,478	138.68%
426	WILLIAM PENN ASSOCIATION	0.00%	258	147	\$397,051	\$517	\$17,066	\$1,009	4.43%
427	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.00%	312	211	\$97,851	\$0	\$101,453	\$21,330	103.68%
428	WINDSOR LIFE INSURANCE COMPANY	0.00%	415	1	\$278	\$0	\$0	\$34	0.00%
429	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	384	569	\$8,603	\$3,205	\$20,745	\$956	278.39%
430	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.03%	151	4,608	\$3,761,199	\$401,139	\$2,976,213	\$152,572	89.79%
431	WORLD CORP INSURANCE COMPANY	0.00%	422	0	\$0	\$0	\$46,462	\$0	N/A
432	WORLD INSURANCE COMPANY	0.00%	316	535	\$90,896	\$6,227	\$237,940	\$9,854	268.62%
433	ZALE LIFE INSURANCE COMPANY	0.00%	363	2,102	\$23,440	\$0	\$0	\$1,563	0.00%
434	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.01%	192	2,549	\$1,474,745	\$0	\$11,509,872	\$429,833	780.47%
TOTAL		100.00%		6,846,359	\$11,106,298,049	\$354,047,648	\$9,333,554,756	\$531,979,397	87.23%

**TOTAL
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS**

**MISSOURI DEPARTMENT OF INSURANCE
2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS**

LINE NUMBER OF BUSINESS	LINE DESCRIPTION	TOTAL NUMBER OF INSURED	TOTAL DIRECT PREMIUMS WRITTEN	TOTAL DIRECT PREMIUMS EARNED	TOTAL DIVIDENDS PAID	TOTAL DIRECT LOSSES PAID	TOTAL DIRECT LOSSES INCURRED	LOSS RATIO
INDIVIDUAL								
4.1	COMPREHENSIVE MEDICAL EXPENSE	180,316	\$414,007,266	\$423,602,580	\$2,985	\$324,023,037	\$325,668,927	76.88%
4.2	MEDICARE SUPPLEMENT	201,642	\$432,218,959	\$428,876,386	\$0	\$313,127,641	\$315,120,265	73.48%
4.3	LONG TERM CARE	130,101	\$205,162,078	\$198,031,471	\$286,329	\$140,639,101	\$183,676,020	92.75%
4.4	SPECIFIED DISEASE	264,068	\$71,620,512	\$71,053,985	\$2,265	\$36,306,670	\$38,124,188	53.66%
4.5	ACCIDENT ONLY	464,273	\$59,535,290	\$60,410,372	\$0	\$27,176,435	\$28,289,411	46.83%
4.6	DISABILITY INCOME	135,165	\$107,027,647	\$107,539,883	\$6,573,959	\$66,651,155	\$86,051,840	80.02%
4.7	DENTAL	74,933	\$20,585,953	\$20,492,069	\$255	\$12,405,523	\$12,768,492	62.31%
4.8	LIMITED BENEFIT	256,069	\$33,897,113	\$33,974,020	\$5,104	\$14,688,218	\$14,849,565	43.71%
4.9	SHORT TERM CREDIT DISABILITY	12,407	\$1,547,792	\$1,316,928	\$0	\$429,538	\$520,160	39.50%
4.10	LONG TERM CREDIT DISABILITY	0	-\$12	\$13,952	\$0	\$4,144	\$669	4.80%
4.11	CREDIT UNEMPLOYMENT	0	\$0	\$0	\$0	\$0	\$0	N/A
4.12	STOP LOSS	13,318	\$1,172,640	\$1,172,641	\$0	\$249,013	\$1,718,842	146.58%
4.13	MEDICARE PART D	290,979	\$369,238,655	\$365,183,985	\$0	\$305,661,699	\$307,775,521	84.28%
4.14	MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT	80,690	\$675,746,804	\$677,581,956	\$0	\$539,764,950	\$540,333,719	79.74%
4.15	TOTAL INDIVIDUAL	2,103,961	\$2,391,760,696	\$2,389,250,227	\$6,870,897	\$1,781,127,122	\$1,854,897,618	77.64%
GROUP								
5.1A	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER (2 - 50 EMPLOYEES)	326,045	\$1,206,310,177	\$1,220,304,803	\$0	\$922,953,524	\$929,551,460	76.17%
5.1B	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER	538,480	\$2,114,877,846	\$2,118,110,754	\$0	\$1,755,535,780	\$1,768,789,278	83.51%
5.1C	COMPREHENSIVE MEDICAL EXPENSE - ASSOCIATION	87,007	\$210,628,599	\$212,603,261	\$0	\$160,926,194	\$161,360,391	75.90%
5.1D	COMPREHENSIVE MEDICAL EXPENSE - DISCRETIONARY	3,772	\$3,554,493	\$3,527,162	\$0	\$3,346,550	\$3,204,727	90.86%
5.1E	COMPREHENSIVE MEDICAL EXPENSE - FEDERAL EMPLOYEES	100,624	\$484,624,022	\$490,105,025	\$0	\$452,111,209	\$458,223,275	93.49%
5.2	MEDICARE SUPPLEMENT	153,761	\$203,115,736	\$205,429,468	\$0	\$159,954,643	\$159,682,393	77.73%
5.3	LONG TERM CARE	61,580	\$34,789,865	\$32,038,191	\$0	\$14,435,933	\$20,245,997	63.19%
5.4	SPECIFIED DISEASE	124,594	\$17,607,701	\$17,682,609	\$0	\$8,390,650	\$8,009,832	45.30%
5.5	ACCIDENT ONLY	3,842,968	\$93,669,143	\$94,083,836	\$8,069	\$44,365,104	\$45,430,057	48.29%
5.6	DISABILITY INCOME	1,177,801	\$258,592,907	\$262,161,281	\$167,007	\$202,323,947	\$214,633,320	81.87%
5.7	DENTAL	826,186	\$218,668,481	\$223,189,228	\$0	\$161,839,723	\$162,520,532	72.82%
5.8	LIMITED BENEFIT	2,036,305	\$149,044,553	\$149,533,800	\$21,496	\$98,519,019	\$100,921,166	67.49%
5.9	SHORT TERM CREDIT DISABILITY	113,762	\$14,102,883	\$13,222,269	\$0	\$5,424,730	\$4,618,540	34.93%
5.10	LONG TERM CREDIT DISABILITY	2,201	\$502,052	\$478,605	\$0	\$544,867	\$460,235	96.16%
5.11	CREDIT UNEMPLOYMENT	0	\$0	\$0	\$0	\$0	\$0	N/A
5.12	STOP LOSS	846,466	\$184,005,327	\$182,778,042	\$0	\$130,083,713	\$119,374,475	65.31%
5.13	MEDICARE PART D	130,833	\$155,458,744	\$149,922,156	\$0	\$120,339,089	\$119,046,628	79.41%
5.14	MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT	24,146	\$233,541,335	\$231,876,705	\$0	\$179,670,168	\$181,393,527	78.23%
5.15	TOTAL GROUP	10,396,531	\$5,583,093,865	\$5,607,047,194	\$196,572	\$4,420,764,842	\$4,457,465,832	79.50%
TOTAL INDIVIDUAL AND GROUP BUSINESS								
6	TOTAL ACCIDENT AND HEALTH	12,500,492	\$7,974,854,562	\$7,996,297,420	\$7,067,469	\$6,201,891,963	\$6,312,363,449	78.94%
7.1	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3 - 25 EMPLOYEES) (This data is a further break-out of line number 5.1a)	203,867	\$583,451,091	\$590,585,297	\$0	\$430,006,305	\$432,863,944	73.29%
8.1	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3-25 EMPLOYEES) in associations with rate differentials exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8.2	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3-25 EMPLOYEES) in associations with rate differentials NOT exceeding 20%	40	\$183,693	\$196,586	\$0	\$97,498	\$96,848	49.26%
8.3	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER: in association plans with rate differentials exceeding 20%	21,406	\$0	\$0	\$0	\$0	\$0	N/A
8.4	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER: in association plans with rate differentials NOT exceeding 20%	10383	\$44,168,141	\$44,168,141	\$0	\$36,518,625	\$36,493,096	82.62%

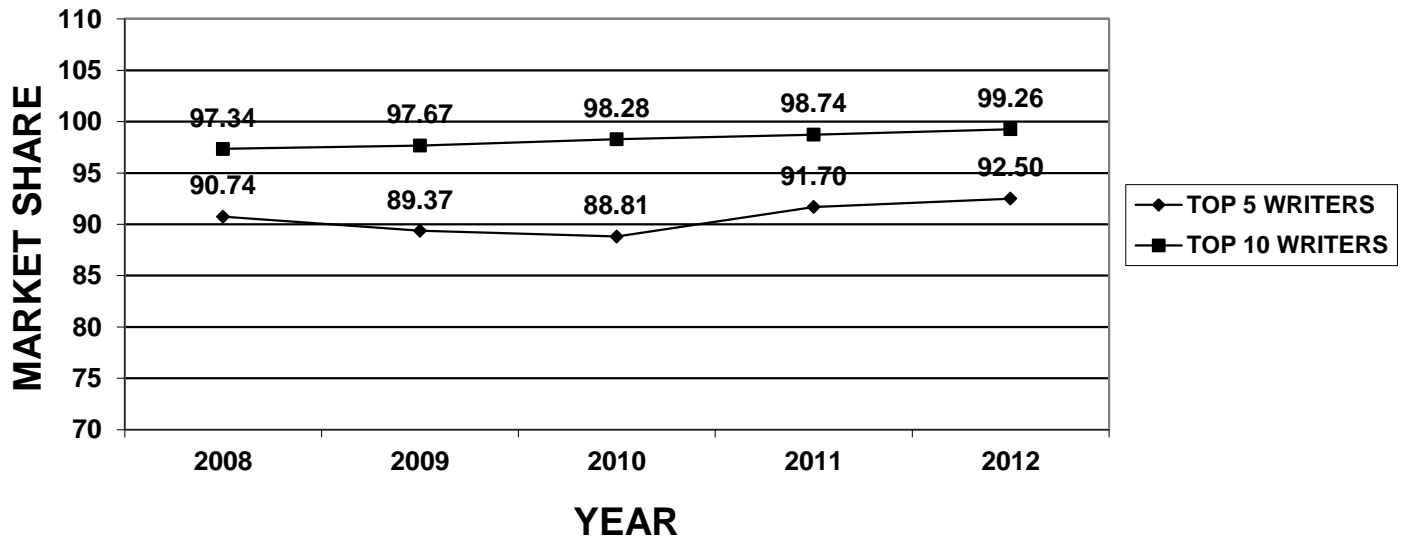
**INDIVIDUAL
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE**

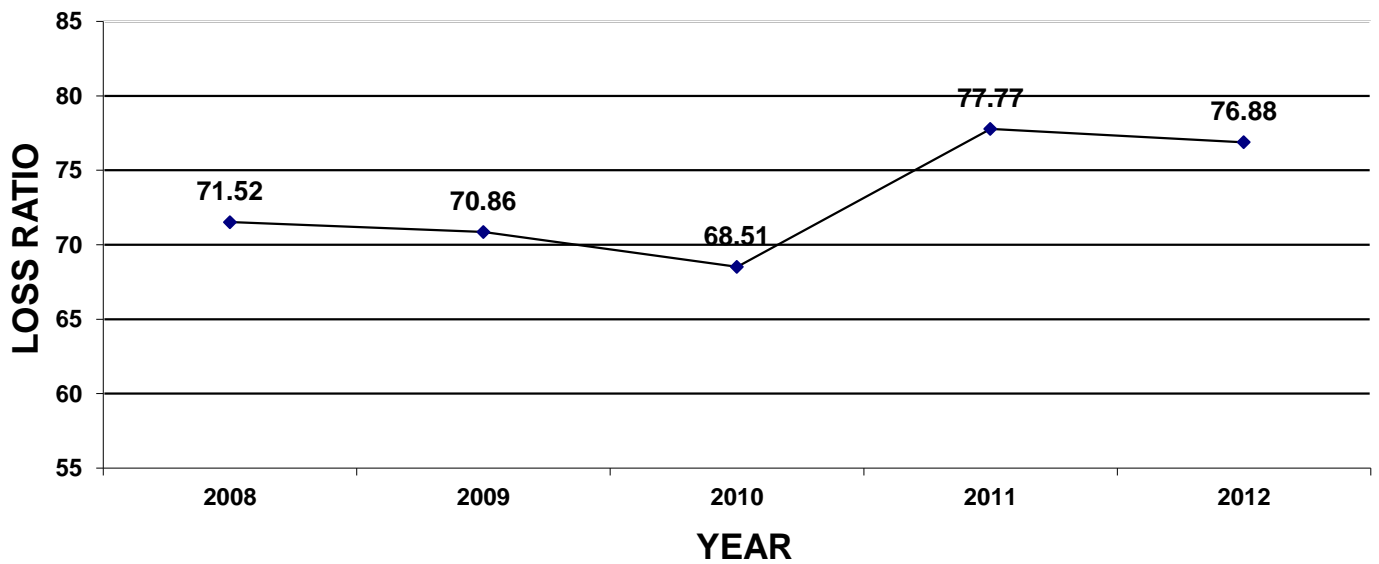
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	2.62%	5	2,882	\$10,840,363	\$10,419,291	\$0	\$5,440,061	\$4,974,996	47.75%
2	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	1.80%	7	2,078	\$7,453,589	\$7,602,171	\$0	\$5,751,843	\$5,061,257	66.58%
3	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	46	3	\$806	\$834	\$0	\$0	\$0	0.00%
4	AMERICAN NATIONAL INSURANCE COMPANY	0.02%	19	31	\$97,111	\$98,678	\$0	\$78,857	\$73,278	74.26%
5	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.01%	28	2	\$34,727	\$34,730	\$0	\$19,811	\$18,531	53.36%
6	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURA	0.00%	49	1	\$214	\$217	\$0	\$0	\$0	0.00%
7	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	26	17	\$38,983	\$61,182	\$0	\$13,027	-\$10,142	-16.58%
8	AMERICAN STATES INSURANCE COMPANY	0.01%	27	4	\$36,766	\$5,219	\$0	\$13,705	\$9,275	177.72%
9	AXA EQUITABLE LIFE INSURANCE COMPANY	0.01%	22	14	\$54,716	\$55,322	\$0	\$145,299	\$140,362	253.72%
10	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	24.21%	2	45,773	\$100,243,525	\$100,243,525	\$0	\$83,135,403	\$82,169,555	81.97%
11	CELTIC INSURANCE COMPANY	1.58%	8	1,951	\$6,554,750	\$6,676,411	\$0	\$6,225,865	\$6,872,124	102.93%
12	CONNECTICUT GENERAL LIFE INS CO	0.00%	31	6	\$9,412	\$9,610	\$0	\$7,496	\$82,641	859.95%
13	CONTINENTAL ASSURANCE COMPANY	0.00%	51	11	\$0	\$0	\$0	\$0	\$0	N/A
14	CONTINENTAL CASUALTY COMPANY	0.00%	44	12	\$1,880	\$1,963	\$0	\$5,747	\$4,753	242.13%
15	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	12.96%	3	28,106	\$53,662,974	\$53,662,974	\$0	\$41,915,398	\$41,310,345	76.98%
16	COX HEALTH SYSTEMS INSURANCE COMPANY	3.55%	4	7,464	\$14,680,043	\$14,680,043	\$0	\$12,805,561	\$13,456,351	91.66%
17	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	47	39	\$778	\$760	\$0	\$2,420	\$2,420	318.42%
18	FEDERATED MUTUAL INSURANCE COMPANY	0.00%	51	0	\$0	\$0	\$0	\$0	-\$58	N/A
19	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	51	0	\$0	\$0	\$0	\$110	\$15	N/A
20	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	34	1	\$5,831	\$5,797	\$0	\$0	\$0	0.00%
21	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.01%	29	20	\$31,859	\$31,312	\$0	\$60,598	\$60,598	193.53%
22	GOLDEN RULE INSURANCE COMPANY	0.04%	14	53	\$152,250	\$119,526	\$0	\$65,887	\$4,356	3.64%
23	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	32	1	\$8,974	\$9,012	\$0	\$6,425	-\$54,755	-607.58%
24	HEALTH CARE SERVICE CORPORATION	0.12%	12	259	\$513,107	\$513,107	\$0	\$493,818	\$496,021	96.67%
25	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	49.16%	1	84,252	\$203,520,143	\$212,991,406	\$0	\$156,684,411	\$159,707,718	74.98%
26	HORACE MANN LIFE INSURANCE COMPANY	0.00%	42	1	\$3,365	\$3,743	\$0	\$48,593	\$47,750	1275.71%
27	HUMANA INSURANCE COMPANY	2.38%	6	4,479	\$9,872,238	\$9,858,274	\$0	\$5,939,926	\$6,182,706	62.72%
28	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.01%	25	16	\$40,287	\$40,084	\$0	\$8,353	\$2,422	6.04%
29	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	45	11	\$1,007	\$1,054	\$0	\$494	\$71,455	6779.41%
30	JOHN ALDEN LIFE INSURANCE COMPANY	0.03%	16	35	\$115,095	\$123,047	\$0	\$104,612	\$80,932	65.77%
31	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	36	1	\$5,134	\$6,247	\$0	\$73	-\$2,589	-41.44%
32	MEDICO INSURANCE COMPANY	0.00%	41	5	\$3,397	\$3,208	\$0	\$349	-\$431	-13.44%
33	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.01%	23	27	\$50,329	\$50,162	\$0	\$95,952	\$99,058	197.48%
34	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.00%	33	22	\$6,570	\$7,432	\$0	\$193	\$584	7.86%
35	METROPOLITAN LIFE INSURANCE COMPANY	0.02%	21	58	\$76,040	\$75,843	\$0	\$128,228	\$128,123	168.93%
36	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	39	1	\$4,411	\$4,455	\$0	\$206	\$75	1.68%
37	MUTUAL OF OMAHA INSURANCE COMPANY	0.01%	24	82	\$43,019	\$44,753	\$0	\$82,809	\$47,757	106.71%
38	NATIONAL CASUALTY COMPANY	0.00%	50	2	\$122	\$122	\$0	\$0	\$0	0.00%
39	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	48	2	\$571	\$589	\$0	\$720	\$720	122.24%
40	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWE	0.02%	18	11	\$97,325	\$96,971	\$0	\$242,323	\$227,179	234.28%
41	NEW YORK LIFE INSURANCE COMPANY	0.01%	30	75	\$28,677	\$28,804	\$2,985	\$16,860	\$28,589	99.25%
42	NORTH AMERICAN INSURANCE COMPANY	0.00%	51	0	\$0	\$0	\$0	\$0	-\$20	N/A
43	PEKIN LIFE INSURANCE COMPANY	0.02%	20	9	\$78,522	\$78,314	\$0	\$0	\$0	0.00%
44	PHYSICIANS MUTUAL INSURANCE COMPANY	0.03%	17	10	\$109,561	\$110,288	\$0	\$225,472	\$225,201	204.19%
45	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.03%	15	323	\$131,879	\$131,953	\$0	\$205,871	\$143,575	108.81%
46	RESERVE NATIONAL INSURANCE COMPANY	0.68%	9	946	\$2,815,237	\$3,045,272	\$0	\$1,884,534	\$1,897,884	62.32%
47	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	37	14	\$5,055	\$5,035	\$0	\$20,217	\$22,233	441.57%
48	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	0.32%	10	231	\$1,314,402	\$1,364,877	\$0	\$1,045,266	\$1,192,755	87.39%
49	THRIVENT FINANCIAL FOR LUTHERANS	0.05%	13	5	\$193,042	\$189,470	\$0	\$368,536	\$382,861	202.07%
50	TIME INSURANCE COMPANY	0.25%	11	434	\$1,052,746	\$1,092,047	\$0	\$485,927	\$372,906	34.15%
51	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	40	9	\$4,270	\$87	\$0	\$15,620	\$6,754	7763.22%
52	TRUSTMARK INSURANCE COMPANY	0.00%	43	3	\$2,697	\$2,709	\$0	\$10,000	\$8,953	330.49%
53	UNION LABOR LIFE INSURANCE COMPANY	0.00%	35	2	\$5,268	\$5,190	\$0	\$74,132	\$81,879	1577.63%
54	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	38	1	\$4,617	\$4,554	\$0	\$22,410	\$21,313	468.01%
55	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	51	521	\$0	\$0	\$0	\$0	\$0	N/A
56	WORLD INSURANCE COMPANY	0.00%	51	0	-\$418	\$4,906	\$0	\$53,619	\$18,662	380.39%
TOTAL		100.00%		180,316	\$414,007,266	\$423,602,580	\$2,985	\$324,023,037	\$325,668,927	76.88%

MISSOURI INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE SUPPLEMENT**

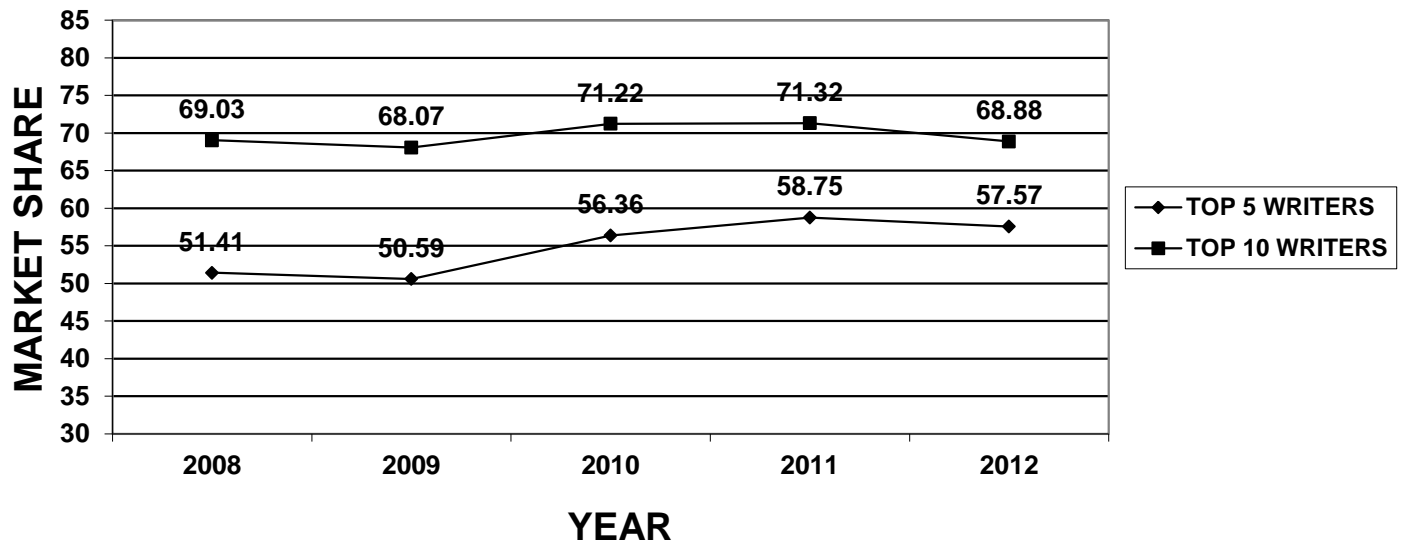
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ABILITY INSURANCE COMPANY	0.00%	92	2	\$8,768	\$8,780	\$0	\$5,382	\$5,149	58.64%
2	AETNA LIFE INSURANCE COMPANY	0.01%	74	4,434	\$59,448	\$55,314	\$0	\$27,133	\$29,457	53.25%
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	88	15	\$14,848	\$14,848	\$0	\$39,425	\$39,425	265.52%
4	AMERICAN CONTINENTAL INSURANCE COMPANY	2.13%	9	3,360	\$9,195,559	\$9,576,763	\$0	\$6,903,409	\$6,559,300	68.49%
5	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.12%	51	157	\$506,911	\$518,701	\$0	\$384,331	\$373,005	71.91%
6	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	1.99%	11	2,963	\$8,583,802	\$8,729,784	\$0	\$5,872,770	\$5,678,716	65.05%
7	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	106	60	\$0	\$158,563	\$0	\$140,182	\$128,468	81.02%
8	AMERICAN INCOME LIFE INSURANCE CO	0.00%	95	1	\$4,471	\$5,241	\$0	\$497	\$1,124	21.45%
9	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	87	16	\$14,980	\$14,592	\$0	\$27,315	\$10,151	69.57%
10	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.31%	36	360	\$1,350,812	\$1,371,937	\$0	\$977,789	\$1,089,154	79.39%
11	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURA	0.00%	93	3	\$7,187	\$7,271	\$0	\$15,985	\$17,259	237.37%
12	AMERICAN REPUBLIC CORP INSURANCE COMPANY	1.58%	16	32	\$6,822,638	\$6,776,371	\$0	\$4,580,025	\$4,690,702	69.22%
13	AMERICAN REPUBLIC INSURANCE COMPANY	1.08%	21	1,625	\$4,681,095	\$4,736,385	\$0	\$3,209,105	\$3,377,419	71.31%
14	ASSURED LIFE ASSOCIATION	0.01%	77	17	\$46,314	\$46,320	\$0	\$51,101	\$52,326	112.97%
15	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	85	11	\$18,217	\$18,408	\$0	\$12,228	\$12,409	67.41%
16	BANKERS FIDELITY LIFE INSURANCE COMPANY	2.26%	8	5,273	\$9,755,663	\$9,631,278	\$0	\$6,798,800	\$7,596,533	78.87%
17	BANKERS LIFE AND CASUALTY COMPANY	1.97%	12	3,005	\$8,502,685	\$8,728,224	\$0	\$5,748,325	\$5,983,927	68.56%
18	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	8.67%	3	14,255	\$37,485,805	\$37,485,805	\$0	\$25,218,326	\$23,525,582	62.76%
19	CELTIC INSURANCE COMPANY	0.02%	67	29	\$97,227	\$76,983	\$0	\$62,341	\$59,549	77.35%
20	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.04%	59	52	\$188,353	\$192,188	\$0	\$81,176	\$77,012	40.07%
21	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	100	3	\$1,813	\$1,762	\$0	\$952	\$832	47.22%
22	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.08%	54	112	\$337,699	\$345,891	\$0	\$280,734	\$261,155	75.50%
23	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	96	1	\$4,081	\$4,088	\$0	\$2,520	\$2,420	59.20%
24	CHRISTIAN FIDELITY LIFE INSURANCE CO	2.98%	5	4,321	\$12,882,294	\$13,256,415	\$0	\$10,126,724	\$9,887,131	74.58%
25	COLONIAL PENN LIFE INSURANCE COMPANY	1.41%	17	3,875	\$6,110,253	\$5,998,893	\$0	\$4,091,744	\$4,120,705	68.69%
26	COMBINED INSURANCE CO OF AMERICA	0.79%	27	1,278	\$3,401,251	\$3,423,338	\$0	\$2,933,743	\$7,146,880	208.77%
27	CONNECTICUT GENERAL LIFE INS CO	0.00%	89	10	\$12,582	\$12,413	\$0	\$11,314	\$12,026	96.88%
28	CONSECO LIFE INSURANCE CO	0.01%	80	18	\$42,869	\$44,334	\$0	\$28,227	\$18,675	42.12%
29	CONSTITUTION LIFE INSURANCE COMPANY	0.01%	75	15	\$56,649	\$57,472	\$0	\$52,639	\$51,190	89.07%
30	CONTINENTAL GENERAL INSURANCE COMPANY	0.30%	38	517	\$1,305,622	\$1,321,085	\$0	\$984,016	\$967,879	73.26%
31	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	2.12%	10	2,859	\$9,173,848	\$9,425,695	\$0	\$5,966,218	\$5,786,757	61.39%
32	COUNTRY LIFE INSURANCE COMPANY	0.06%	57	96	\$248,189	\$249,707	\$0	\$246,938	\$248,454	99.50%
33	CSA FRATERNAL LIFE	0.00%	98	6	\$3,262	\$3,234	\$0	\$426	\$504	15.58%
34	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN'	2.40%	7	5,025	\$10,367,690	\$9,999,727	\$0	\$7,260,736	\$7,836,736	78.37%
35	FAMILY LIFE INSURANCE COMPANY	0.20%	43	296	\$873,563	\$873,210	\$0	\$635,598	\$633,011	72.49%
36	FORETHOUGHT LIFE INSURANCE COMPANY	0.01%	78	42	\$45,211	\$39,588	\$0	\$13,117	\$22,050	55.70%
37	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.31%	37	327	\$1,341,828	\$1,377,822	\$0	\$966,277	\$960,749	69.73%
38	GENWORTH LIFE INSURANCE COMPANY	0.01%	76	14	\$56,635	\$56,287	\$0	\$22,633	\$20,674	36.73%
39	GERBER LIFE INSURANCE COMPANY	0.89%	25	1,331	\$3,864,728	\$3,863,420	\$0	\$3,439,667	\$3,473,205	89.90%
40	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.28%	39	622	\$1,220,191	\$1,224,447	\$0	\$986,504	\$1,324,338	108.16%
41	GOLDEN RULE INSURANCE COMPANY	0.61%	30	1,200	\$2,632,074	\$2,643,807	\$0	\$2,209,341	\$2,085,817	78.89%
42	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANC	0.26%	40	491	\$1,138,196	\$1,198,392	\$0	\$818,561	\$813,316	67.87%
43	GREAT AMERICAN LIFE INSURANCE COMPANY	0.12%	50	184	\$518,836	\$523,654	\$0	\$337,735	\$330,340	63.08%
44	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.07%	55	74	\$282,002	\$306,323	\$0	\$153,781	\$146,707	47.89%
45	HEALTH CARE SERVICE CORPORATION	0.37%	35	519	\$1,600,316	\$1,600,316	\$0	\$1,215,076	\$1,251,488	78.20%
46	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	21.45%	1	40,283	\$92,723,432	\$92,723,919	\$0	\$66,764,578	\$66,241,112	71.44%
47	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	1.74%	14	3,075	\$7,524,298	\$7,463,567	\$0	\$6,130,347	\$6,297,329	84.37%
48	HUMANA INSURANCE COMPANY	1.14%	20	2,819	\$4,916,011	\$4,909,466	\$0	\$4,677,822	\$4,359,996	88.81%
49	IDEALIFE INSURANCE COMPANY	0.03%	66	28	\$109,144	\$109,159	\$0	\$81,738	\$80,234	73.50%
50	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.02%	73	54	\$65,813	\$69,368	\$0	\$89,716	\$13,756	19.83%
51	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.02%	69	34	\$80,724	\$83,505	\$0	\$103,609	\$100,122	119.90%
52	KANAWHA INSURANCE COMPANY	0.00%	101	1	\$1,389	\$1,426	\$0	\$876	\$957	67.11%
53	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	94	3	\$4,907	\$5,080	\$0	\$15,272	\$15,025	295.77%
54	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.01%	81	25	\$32,212	\$32,212	\$0	\$20,862	\$11,463	35.59%
55	LIFESecure INSURANCE COMPANY	0.00%	104	1	\$579	\$580	\$0	\$243	\$196	33.79%
56	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.02%	71	37	\$71,632	\$71,751	\$0	\$26,342	\$22,672	31.60%
57	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.58%	32	974	\$2,526,455	\$2,527,404	\$0	\$1,612,723	\$1,619,445	64.08%
58	MARQUETTE NATIONAL LIFE INSURANCE COMPANY	0.96%	23	1,848	\$4,130,781	\$4,158,575	\$0	\$3,115,608	\$3,118,975	75.00%
59	MEDICO INSURANCE COMPANY	0.16%	48	220	\$703,064	\$691,974	\$0	\$588,746	\$610,537	88.23%
60	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.00%	102	1	\$1,198	\$1,198	\$0	\$330	\$330	27.55%
61	MONUMENTAL LIFE INSURANCE COMPANY	0.03%	64	56	\$128,322	\$129,206	\$0	\$127,087	\$127,350	98.56%
62	MOTORISTS COMMERCIAL MUTUAL INSURANCE COM	0.00%	106	1	\$0	\$451	\$0	\$2,379	\$2,320	514.41%
63	MUTUAL OF OMAHA INSURANCE COMPANY	6.05%	4	31,714	\$26,133,263	\$19,163,550	\$0	\$10,730,906	\$11,722,903	61.17%
64	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	91	1	\$8,828	\$8,676	\$0	\$36,114	\$33,634	387.67%
65	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	103	1	\$670	\$639	\$0	\$3,690	\$3,690	577.46%
66	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWE	0.02%	68	47	\$87,632	\$87,956	\$0	\$85,631	\$84,050	95.56%
67	NEW YORK LIFE INSURANCE COMPANY	0.06%	58	65	\$245,280	\$250,569	\$0	\$157,958	\$157,875	63.01%
68	NORTH AMERICAN INSURANCE COMPANY	1.82%	13	3,080	\$7,886,207	\$8,216,010	\$0	\$7,448,140	\$7,187,178	87.48%
69	OLD AMERICAN INSURANCE COMPANY	0.00%	97	7	\$4,062	\$4,147	\$0	\$3,700	\$-126	-3.04%
70	OLD SURETY LIFE INSURANCE COMPANY	1.72%	15	5,021	\$7,435,668	\$7,227,593	\$0	\$3,825,283	\$4,078,222	56.43%
71	OMAHA INSURANCE COMPANY	0.00%	105	2	\$571	\$285	\$0	\$0	\$0	0.00%
72	OXFORD LIFE INSURANCE COMPANY	0.03%	63	254	\$128,394	\$109,289	\$0	\$44,977	\$57,817	52.90%
73	PACIFICARE LIFE AND HEALTH INSURANCE COMPAN	0.06%	56	118	\$277,354	\$277,435	\$0	\$195,020	\$167,530	60.39%
74	PEKIN LIFE INSURANCE COMPANY	0.01%	82	14	\$26,744	\$28,979	\$0	\$153	\$181	0.62%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE SUPPLEMENT**

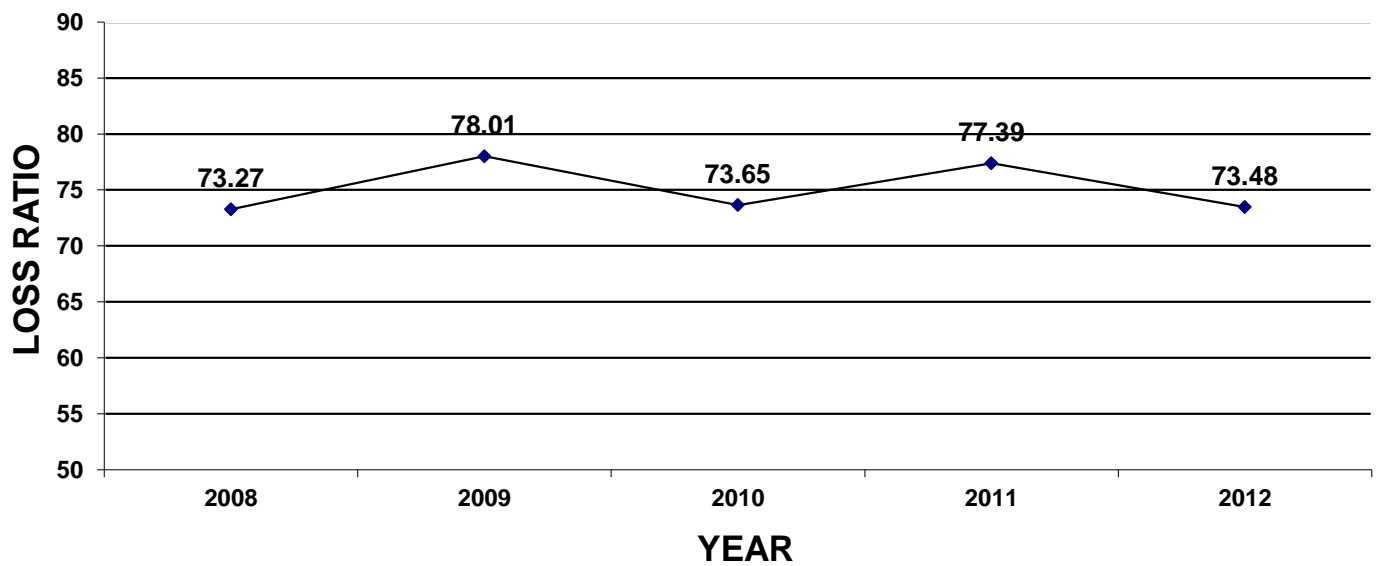
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
75	PENNSYLVANIA LIFE INSURANCE COMPANY	0.03%	62	34	\$144,526	\$144,526	\$0	\$94,603	\$96,564	66.81%
76	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	99	2	\$1,861	\$1,943	\$0	\$2,323	\$2,118	109.01%
77	PHYSICIANS LIFE INSURANCE COMPANY	0.49%	34	845	\$2,117,648	\$2,121,322	\$0	\$1,532,794	\$1,541,467	72.67%
78	PHYSICIANS MUTUAL INSURANCE COMPANY	0.90%	24	1,416	\$3,888,906	\$3,929,221	\$0	\$2,403,288	\$2,416,057	61.49%
79	PROVIDENT AMERICAN LIFE AND HEALTH INSURANC	0.03%	65	30	\$111,090	\$109,871	\$0	\$47,275	\$45,558	41.46%
80	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.00%	106	1	\$0	\$0	\$0	\$0	-\$915	N/A
81	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.20%	45	168	\$845,656	\$858,892	\$0	\$584,517	\$564,304	65.70%
82	PYRAMID LIFE INSURANCE COMPANY	0.04%	60	64	\$174,842	\$178,137	\$0	\$118,776	\$130,043	73.00%
83	RESERVE NATIONAL INSURANCE COMPANY	0.61%	29	994	\$2,656,339	\$2,540,285	\$0	\$1,619,741	\$1,586,383	62.45%
84	ROYAL NEIGHBORS OF AMERICA	0.16%	49	553	\$701,990	\$725,197	\$0	\$370,226	\$358,025	49.37%
85	SHELTER LIFE INSURANCE COMPANY	0.11%	53	211	\$461,881	\$478,294	\$0	\$451,041	\$359,876	75.24%
86	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.60%	31	782	\$2,578,540	\$2,664,593	\$0	\$1,689,063	\$1,573,799	59.06%
87	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	2.40%	6	4,174	\$10,385,228	\$9,031,994	\$0	\$7,870,146	\$7,763,468	85.96%
88	STATE MUTUAL INSURANCE COMPANY	0.11%	52	134	\$476,549	\$478,842	\$0	\$280,637	\$277,838	58.02%
89	STERLING INVESTORS LIFE INSURANCE COMPANY	0.21%	42	204	\$894,251	\$905,192	\$0	\$422,886	\$419,903	46.39%
90	STERLING LIFE INSURANCE COMPANY	1.16%	18	3,014	\$5,009,101	\$4,848,249	\$0	\$3,595,334	\$3,683,125	75.97%
91	THRIVENT FINANCIAL FOR LUTHERANS	0.68%	28	1,139	\$2,924,246	\$2,950,758	\$0	\$1,988,176	\$1,987,710	67.36%
92	TIME INSURANCE COMPANY	0.00%	106	0	\$0	\$55	\$0	-\$16	-\$347	-630.91%
93	TRANSAMERICA LIFE INSURANCE COMPANY	0.04%	61	66	\$166,731	\$165,480	\$0	\$145,689	\$136,011	82.19%
94	TRUSTMARK INSURANCE COMPANY	0.01%	79	14	\$43,686	\$43,872	\$0	\$21,735	\$19,460	44.36%
95	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	86	4	\$17,524	\$18,120	\$0	\$15,665	\$13,732	75.78%
96	UNIFIED LIFE INSURANCE COMPANY	0.02%	72	30	\$69,681	\$67,107	\$0	\$57,634	\$54,555	81.30%
97	UNION BANKERS INSURANCE COMPANY	0.20%	44	292	\$851,221	\$888,560	\$0	\$838,406	\$811,199	91.29%
98	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	90	5	\$10,362	\$11,170	\$0	\$4,011	\$3,811	34.12%
99	UNION LABOR LIFE INSURANCE COMPANY	0.00%	84	6	\$19,105	\$21,288	\$0	\$10,586	\$10,842	50.93%
100	UNITED AMERICAN INSURANCE COMPANY	1.04%	22	1,512	\$4,503,468	\$4,554,855	\$0	\$2,901,247	\$2,634,942	57.85%
101	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.17%	47	336	\$718,648	\$725,756	\$0	\$397,864	\$381,452	52.56%
102	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.17%	46	329	\$746,386	\$740,155	\$0	\$649,737	\$700,988	94.71%
103	UNITED OF OMAHA LIFE INSURANCE COMPANY	18.42%	2	32,542	\$79,616,650	\$82,840,514	\$0	\$67,815,438	\$66,654,230	80.46%
104	UNITED TEACHER ASSOCIATES INSURANCE COMPAI	0.25%	41	438	\$1,072,212	\$1,082,071	\$0	\$837,702	\$815,172	75.33%
105	UNITED WORLD LIFE INSURANCE COMPANY	1.15%	19	1,453	\$4,951,769	\$5,122,794	\$0	\$3,411,647	\$3,282,532	64.08%
106	USAA LIFE INSURANCE COMPANY	0.54%	33	1,049	\$2,335,663	\$2,332,201	\$0	\$1,404,549	\$1,417,668	60.79%
107	WASHINGTON NATIONAL INSURANCE COMPANY	0.81%	26	1,060	\$3,499,721	\$3,759,165	\$0	\$2,596,551	\$2,457,921	65.38%
108	WORLD CORP INSURANCE COMPANY	0.02%	70	32	\$76,152	\$77,578	\$0	\$63,487	\$64,647	83.33%
109	WORLD INSURANCE COMPANY	0.01%	83	19	\$26,227	\$99,284	\$0	\$54,167	\$31,648	31.88%
TOTAL		100.00%		201,642	\$432,218,959	\$428,876,386	\$0	\$313,127,641	\$315,120,265	73.48%

MISSOURI INDIVIDUAL MEDICARE SUPPLEMENT INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CARE**

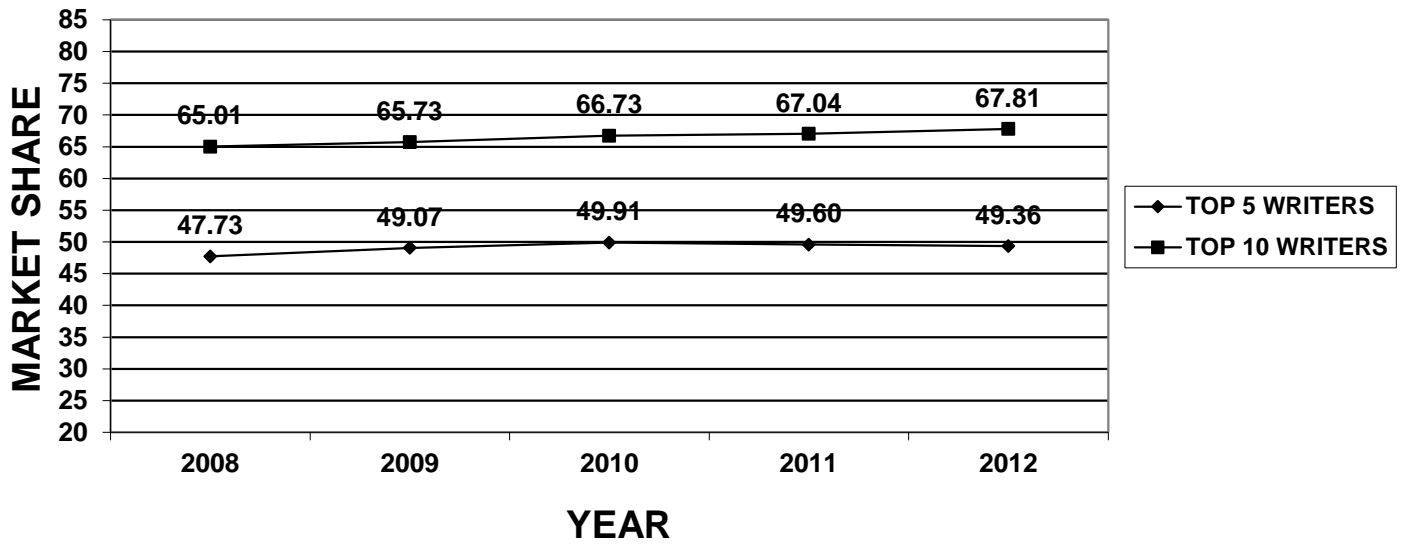
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ABILITY INSURANCE COMPANY	1.53%	17	1,670	\$3,131,545	\$3,178,058	\$0	\$4,143,556	\$5,039,632	158.58%
2	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	82	2	\$5,353	\$5,353	\$0	\$0	\$0	0.00%
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	2.44%	12	3,304	\$4,996,235	\$5,011,475	\$0	\$1,703,009	\$1,626,866	32.46%
4	ALLSTATE LIFE INSURANCE COMPANY	0.00%	86	0	\$1,974	\$1,974	\$0	\$0	\$0	0.00%
5	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.21%	47	538	\$432,369	\$456,534	\$0	\$723,076	\$779,126	170.66%
6	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.35%	37	534	\$716,252	-\$351,507	\$0	\$329,942	\$1,095,069	-311.54%
7	AMERICAN FIDELITY ASSURANCE COMPANY	0.24%	42	336	\$485,475	\$481,670	\$0	\$354,250	\$404,113	83.90%
8	AMERICAN GENERAL LIFE INSURANCE CO	0.21%	46	189	\$438,273	\$439,057	\$0	\$667,018	\$1,079,037	245.76%
9	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.28%	41	284	\$566,389	\$573,110	\$0	\$1,253,606	\$1,214,183	211.86%
10	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.02%	69	36	\$50,501	\$51,291	\$0	\$88,038	\$98,065	191.19%
11	AMERICAN REPUBLIC INSURANCE COMPANY	0.31%	40	501	\$644,468	\$701,878	\$0	\$854,002	\$528,323	75.27%
12	ASSURITY LIFE INSURANCE COMPANY	0.04%	64	21	\$88,119	\$89,322	\$0	\$0	\$0	0.00%
13	AUTO OWNERS LIFE INSURANCE COMPANY	0.08%	57	108	\$166,678	\$163,658	\$0	\$0	\$2,459	1.50%
14	BANKERS LIFE AND CASUALTY COMPANY	8.39%	3	11,798	\$17,204,176	\$18,659,871	\$0	\$15,226,621	\$17,250,520	92.45%
15	BERKSHIRE LIFE INSURANCE COMPANY OF AMERIC/	0.53%	28	182	\$1,094,601	\$1,075,906	\$0	\$0	\$0	0.00%
16	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	0.33%	38	396	\$675,285	\$675,285	\$0	\$180,316	\$180,316	26.70%
17	CATHOLIC ORDER OF FORESTERS	0.01%	77	20	\$18,099	\$18,099	\$0	\$279	\$279	1.54%
18	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	79	11	\$10,111	\$10,347	\$0	\$21,060	\$14,264	137.86%
19	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	84	3	\$2,336	\$2,340	\$0	\$17,086	\$16,409	701.24%
20	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.12%	51	173	\$243,695	\$295,278	\$0	\$612,947	\$1,052,416	356.42%
21	CINCINNATI LIFE INSURANCE COMPANY THE	0.02%	75	25	\$31,479	\$32,653	\$0	\$0	\$2,118	6.49%
22	CMFG LIFE INSURANCE COMPANY	0.47%	31	882	\$956,817	\$959,348	\$0	\$68,474	\$206,205	21.49%
23	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	88	1	\$819	\$757	\$0	\$22,564	\$0	0.00%
24	COMBINED INSURANCE CO OF AMERICA	0.04%	65	71	\$87,886	\$95,638	\$0	\$33,631	\$109,272	114.26%
25	CONTINENTAL CASUALTY COMPANY	2.66%	11	3,981	\$5,458,582	\$1,130,180	\$0	\$6,366,364	\$9,020,385	798.14%
26	CONTINENTAL GENERAL INSURANCE COMPANY	0.37%	35	376	\$753,981	\$833,462	\$0	\$904,346	\$952,376	114.27%
27	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.07%	59	115	\$141,301	\$141,292	\$0	\$248,203	\$195,483	138.35%
28	COUNTRY LIFE INSURANCE COMPANY	0.17%	48	243	\$345,406	\$338,069	\$0	\$87,515	\$147,396	43.60%
29	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN'	4.52%	6	4,509	\$9,280,155	\$9,360,063	\$0	\$7,659,887	\$8,830,580	94.34%
30	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.13%	50	197	\$257,520	\$257,076	\$0	\$135,182	\$133,159	51.80%
31	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.09%	54	231	\$183,857	\$120,806	\$0	\$607,724	\$585,344	484.53%
32	GENWORTH LIFE INSURANCE COMPANY	20.12%	1	28,343	\$41,270,413	\$41,378,005	\$0	\$29,266,391	\$38,603,646	93.30%
33	GREAT AMERICAN LIFE INSURANCE COMPANY	0.05%	62	87	\$100,853	\$104,639	\$0	\$0	-\$101	-0.10%
34	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.48%	29	635	\$985,435	\$1,004,818	\$0	\$436,524	\$906,460	90.21%
35	GUARANTY INCOME LIFE INSURANCE COMPANY	0.02%	72	38	\$41,729	\$41,785	\$0	\$31,264	\$32,043	76.69%
36	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.04%	66	115	\$86,316	\$86,316	\$0	\$343,420	\$185,816	215.27%
37	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.24%	43	224	\$484,907	\$516,864	\$0	\$1,281,112	\$383,003	74.10%
38	JOHN ALDEN LIFE INSURANCE COMPANY	0.23%	45	381	\$466,130	\$483,313	\$0	\$959,909	\$1,882,583	389.52%
39	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPA	0.02%	74	13	\$32,155	\$32,437	\$0	\$63,933	\$17,086	52.67%
40	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	10.90%	2	12,777	\$22,372,674	\$22,818,739	\$0	\$9,471,565	\$15,712,164	68.86%
41	KANAWHA INSURANCE COMPANY	0.09%	55	232	\$182,580	\$187,431	\$0	\$421,776	\$461,086	246.00%
42	KNIGHTS OF COLUMBUS	1.17%	21	2,425	\$2,397,446	\$2,382,405	\$0	\$440,662	\$951,645	39.94%
43	LIFESECURE INSURANCE COMPANY	0.09%	52	173	\$190,965	\$184,434	\$0	\$0	\$15,591	8.45%
44	LINCOLN BENEFIT LIFE COMPANY	1.51%	18	1,375	\$3,091,406	\$3,270,524	\$0	\$783,974	\$813,234	24.87%
45	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.04%	63	78	\$89,417	\$97,179	\$0	\$10,767	-\$39,004	-40.14%
46	LONGEVITY INSURANCE COMPANY	0.00%	80	8	\$8,439	\$9,047	\$0	\$60,496	\$118,730	1312.37%
47	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	81	60	\$5,887	\$5,783	\$0	\$0	-\$148	-2.56%
48	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	1.22%	20	1,235	\$2,501,345	\$2,731,670	\$0	\$382,171	\$1,541,252	56.42%
49	MEDAMERICA INSURANCE COMPANY	0.36%	36	635	\$741,615	\$730,155	\$0	\$185,356	\$199,114	27.27%
50	MEDICO INSURANCE COMPANY	0.02%	71	16	\$47,513	\$79,770	\$0	\$113,155	-\$62,773	-78.69%
51	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.00%	85	1	\$2,028	\$2,028	\$0	\$0	\$0	0.00%
52	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.77%	24	877	\$1,581,001	\$1,819,704	\$0	\$2,738,963	\$1,569,683	86.26%
53	METROPOLITAN LIFE INSURANCE COMPANY	5.20%	4	5,527	\$10,663,345	\$10,660,782	\$0	\$1,597,541	\$1,563,934	14.67%
54	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.02%	73	31	\$39,578	\$39,694	\$0	\$44,524	\$44,524	112.17%
55	MINNESOTA LIFE INSURANCE COMPANY	0.05%	61	54	\$104,529	\$108,588	\$0	\$0	\$0	0.00%
56	MONUMENTAL LIFE INSURANCE COMPANY	0.08%	56	108	\$170,466	\$170,850	\$0	\$57,052	\$86,088	50.39%
57	MUTUAL OF OMAHA INSURANCE COMPANY	2.99%	10	3,672	\$6,138,732	\$5,999,830	\$0	\$3,897,688	\$6,647,347	110.79%
58	NEW YORK LIFE INSURANCE COMPANY	1.99%	14	2,850	\$4,091,657	\$4,016,351	\$24	\$803,722	\$1,612,583	40.15%
59	NORTHWESTERN LONG TERM CARE INSURANCE COI	4.76%	5	4,729	\$9,758,874	\$9,480,116	\$286,305	\$353,580	\$735,876	7.76%
60	PENNSYLVANIA LIFE INSURANCE COMPANY	0.15%	49	184	\$298,382	\$298,382	\$0	\$409,156	\$398,522	133.56%
61	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	89	3	\$778	\$1,690	\$0	\$80,057	\$79,108	4680.95%
62	PHYSICIANS MUTUAL INSURANCE COMPANY	0.47%	30	702	\$966,154	\$960,697	\$0	\$585,112	\$803,658	83.65%
63	PRIMERICA LIFE INSURANCE COMPANY	0.00%	87	3	\$1,270	\$1,767	\$0	\$0	\$0	0.00%
64	PRINCIPAL LIFE INSURANCE COMPANY	0.07%	58	153	\$146,243	\$108,757	\$0	\$31,586	\$18,520	17.03%
65	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	0.24%	44	314	\$483,787	\$494,636	\$0	\$4,753	\$9,526	1.93%
66	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	1.60%	16	1,703	\$3,285,361	\$3,234,772	\$0	\$823,254	\$1,518,169	46.93%
67	PYRAMID LIFE INSURANCE COMPANY	0.02%	70	29	\$49,532	\$50,466	\$0	\$15,670	\$17,157	34.00%
68	RIVERSOURCE LIFE INSURANCE COMPANY	1.81%	15	2,893	\$3,707,434	\$3,704,575	\$0	\$4,467,691	\$4,481,479	120.97%
69	SENIOR HEALTH INSURANCE COMPANY OF PENNSYL	2.02%	13	2,408	\$4,142,038	\$5,115,883	\$0	\$7,373,004	\$13,458,220	263.07%
70	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.04%	67	67	\$79,029	\$81,133	\$0	\$404,859	\$645,456	795.55%
71	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	3.11%	9	4,742	\$6,388,847	\$871,252	\$0	\$2,227,615	\$5,006,268	574.61%
72	STATE LIFE INSURANCE COMPANY	0.37%	34	342	\$758,727	\$792,156	\$0	\$378,203	\$719,007	90.77%
73	STATE MUTUAL INSURANCE COMPANY	0.01%	76	19	\$19,631	\$18,088	\$0	\$81,585	\$85,580	473.13%
74	STONEBRIDGE LIFE INSURANCE COMPANY	0.78%	23	663	\$1,609,754	\$1,623,713	\$0	\$2,954,397	\$3,347,853	206.19%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CARE**

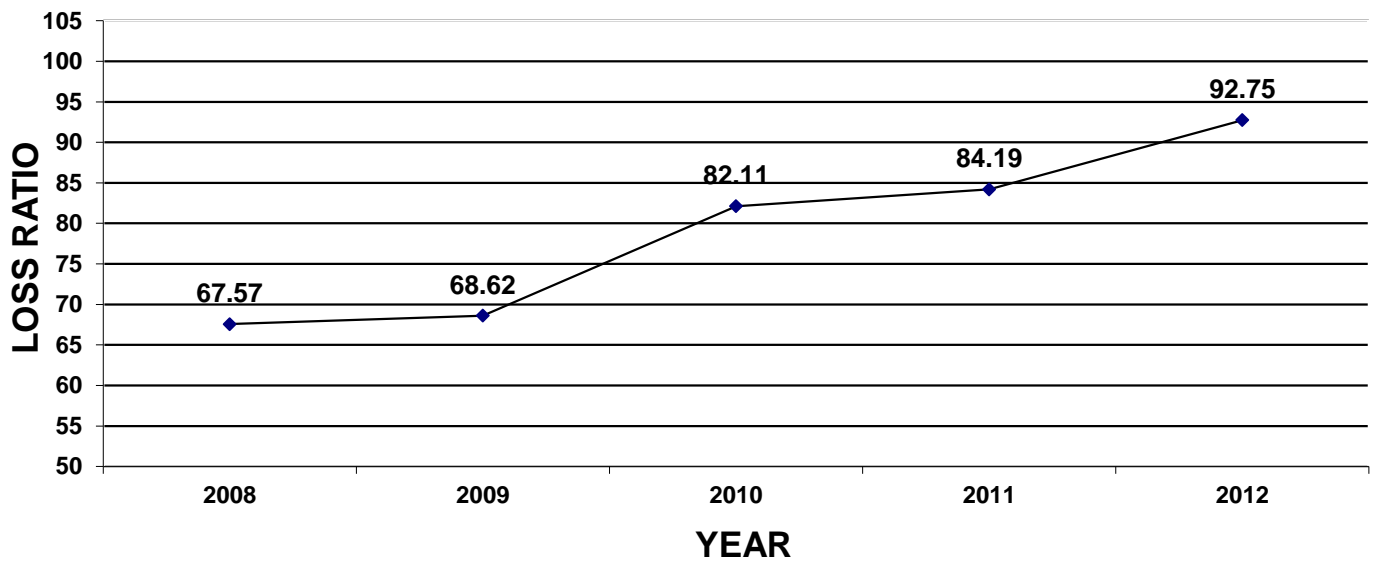
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
75	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.09%	53	137	\$188,227	\$179,632	\$0	\$206,320	\$206,320	114.86%
76	THRIVENT FINANCIAL FOR LUTHERANS	3.32%	8	5,085	\$6,812,808	\$6,862,282	\$0	\$7,843,080	\$8,973,801	130.77%
77	TIAA-CREF LIFE INSURANCE COMPANY	0.05%	60	63	\$106,637	\$102,713	\$0	\$59,459	\$59,459	57.89%
78	TIME INSURANCE COMPANY	0.59%	27	1,001	\$1,208,999	\$1,213,657	\$0	\$2,284,156	\$2,075,420	171.01%
79	TRANSAMERICA LIFE INSURANCE COMPANY	4.50%	7	5,693	\$9,233,904	\$9,172,283	\$0	\$7,969,686	\$9,884,881	107.77%
80	UNION BANKERS INSURANCE COMPANY	0.04%	68	56	\$78,700	\$82,147	\$0	\$232,656	\$225,106	274.03%
81	UNION SECURITY INSURANCE COMPANY	0.84%	22	1,292	\$1,722,216	\$1,751,505	\$0	\$773,328	\$272,173	15.54%
82	UNITED AMERICAN INSURANCE COMPANY	0.31%	39	572	\$644,794	\$651,855	\$0	\$1,114,431	\$1,298,657	199.22%
83	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.00%	83	4	\$4,632	\$4,632	\$0	\$0	\$0	0.00%
84	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.74%	25	862	\$1,512,331	\$1,418,268	\$0	\$10,598	-\$23,093	-1.63%
85	UNITED SECURITY ASSURANCE COMPANY OF PENN	0.67%	26	708	\$1,368,452	\$1,354,076	\$0	\$667,642	\$503,657	37.20%
86	UNITED TEACHER ASSOCIATES INSURANCE COMPAN	0.40%	32	726	\$819,531	\$853,487	\$0	\$189,356	\$381,650	44.72%
87	UNUM LIFE INSURANCE COMPANY OF AMERICA	1.26%	19	1,778	\$2,589,978	\$2,787,600	\$0	\$2,169,526	\$3,160,878	113.39%
88	WASHINGTON NATIONAL INSURANCE COMPANY	0.39%	33	454	\$803,332	\$974,449	\$0	\$1,227,697	\$1,523,731	156.37%
89	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.01%	78	9	\$13,398	\$13,318	\$0	\$0	\$0	0.00%
TOTAL		100.00%		130,101	\$205,162,078	\$198,031,471	\$286,329	\$140,639,101	\$183,676,020	92.75%

MISSOURI INDIVIDUAL LONG TERM CARE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SPECIFIED DISEASE**

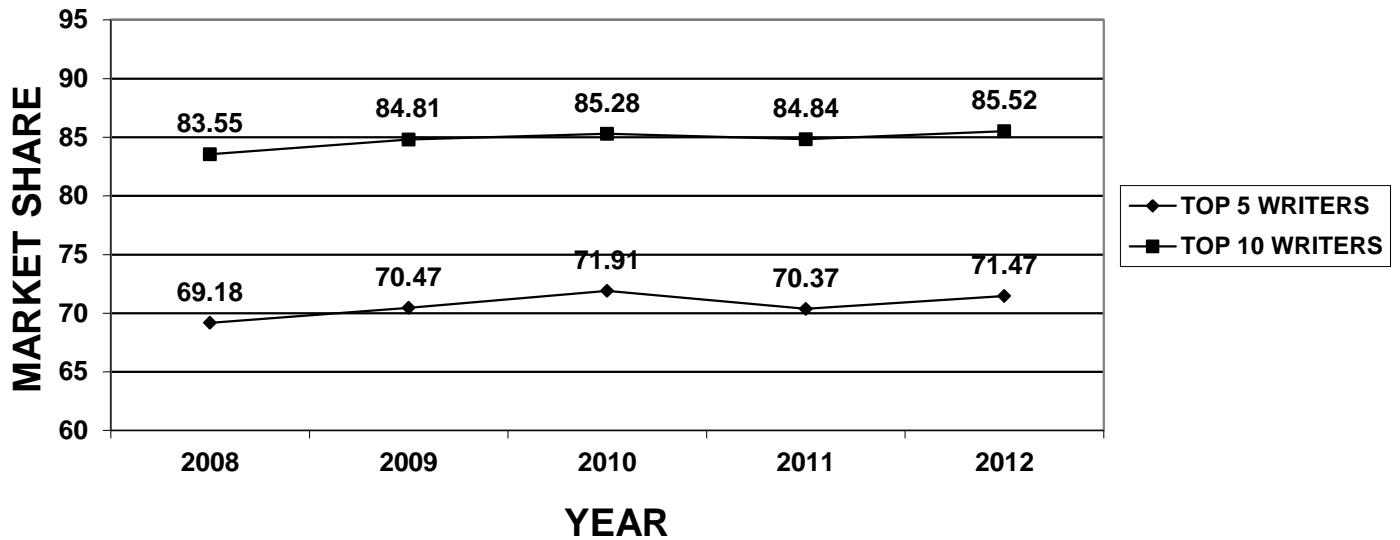
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ABILITY INSURANCE COMPANY	0.00%	105	0	\$0	\$21	\$0	\$0	-\$54	-257.14%
2	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	105	1	\$0	\$0	\$0	\$0	\$0	N/A
3	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	38.93%	1	144,723	\$27,881,847	\$28,193,324	\$0	\$14,004,068	\$14,922,536	52.93%
4	AMERICAN FIDELITY ASSURANCE COMPANY	4.02%	6	10,985	\$2,879,911	\$2,910,019	\$0	\$1,225,918	\$1,670,058	57.39%
5	AMERICAN GENERAL LIFE INSURANCE CO	0.62%	17	1,231	\$447,130	\$445,374	\$0	\$139,095	\$116,111	26.07%
6	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	83	12	\$552	\$552	\$0	\$100	\$100	18.12%
7	AMERICAN HERITAGE LIFE INSURANCE COMPANY	2.51%	8	9,722	\$1,799,419	\$1,806,400	\$0	\$969,426	\$955,738	52.91%
8	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	87	3	\$480	\$510	\$0	\$0	\$0	0.00%
9	AMERICAN INCOME LIFE INSURANCE CO	0.18%	33	1,849	\$128,126	\$128,417	\$0	\$24,210	\$20,196	15.73%
10	AMERICAN NATIONAL INSURANCE COMPANY	0.18%	32	295	\$128,953	\$130,055	\$0	\$109,571	\$6,124	4.71%
11	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.24%	29	176	\$173,423	\$174,569	\$0	\$129,602	\$94,181	53.95%
12	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	71	54	\$2,924	\$2,863	\$0	\$960	\$1,965	68.63%
13	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	73	17	\$1,784	\$1,784	\$0	\$0	\$0	0.00%
14	ASSURITY LIFE INSURANCE COMPANY	0.22%	30	255	\$160,086	\$152,581	\$0	\$248,243	\$239,368	156.88%
15	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	95	9	\$212	\$211	\$0	\$0	\$0	0.00%
16	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	104	5	\$11	\$11	\$0	\$0	\$0	0.00%
17	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.17%	34	325	\$124,110	\$122,528	\$0	\$82,605	\$82,760	67.54%
18	BANKERS LIFE AND CASUALTY COMPANY	0.17%	36	484	\$119,754	\$109,122	\$0	\$20,444	\$21,282	19.50%
19	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.00%	82	0	\$596	\$604	\$0	\$0	\$0	0.00%
20	CANADA LIFE ASSURANCE COMPANY	0.01%	68	7	\$7,008	\$7,453	\$0	\$0	\$0	0.00%
21	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	70	7	\$3,429	\$3,447	\$0	\$0	\$1,000	29.01%
22	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	92	3	\$237	\$247	\$0	\$0	-\$86	-34.82%
23	CENTRAL UNITED LIFE INSURANCE COMPANY	1.87%	10	1,744	\$1,336,523	\$1,338,735	\$0	\$712,088	\$683,863	51.08%
24	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.61%	18	2,427	\$435,721	\$426,965	\$0	\$85,001	\$143,405	33.59%
25	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	81	2	\$623	\$623	\$0	\$0	\$0	0.00%
26	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	91	8	\$261	\$105	\$0	\$0	\$0	0.00%
27	CITIZENS SECURITY LIFE INS CO	0.00%	97	1	\$167	\$184	\$0	\$0	\$0	0.00%
28	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	5.40%	4	10,213	\$3,864,741	\$3,869,236	\$0	\$2,101,318	\$2,234,870	57.76%
29	COMBINED INSURANCE CO OF AMERICA	3.39%	7	11,508	\$2,430,603	\$2,464,212	\$0	\$949,333	\$886,866	35.99%
30	CONSECO LIFE INSURANCE CO	0.36%	25	652	\$258,615	\$259,275	\$0	\$252,921	\$184,817	71.28%
31	CONSTITUTION LIFE INSURANCE COMPANY	0.29%	28	550	\$211,221	\$214,292	\$0	\$101,518	\$98,724	46.07%
32	CONTINENTAL CASUALTY COMPANY	0.00%	72	6	\$2,597	\$2,710	\$0	\$0	\$0	0.00%
33	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	59	68	\$12,215	\$12,360	\$0	\$928	\$913	7.39%
34	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.09%	43	251	\$66,069	\$65,535	\$0	\$40,990	\$46,756	71.35%
35	EMC NATIONAL LIFE COMPANY	0.64%	16	622	\$455,199	\$474,608	\$0	\$226,507	\$183,456	38.65%
36	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN'	0.19%	31	455	\$138,702	\$139,053	\$0	\$24,359	\$18,492	13.30%
37	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	98	3	\$130	\$158	\$0	\$0	\$0	0.00%
38	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	4.28%	5	9,603	\$3,064,572	\$3,095,387	\$0	\$450,185	\$441,563	14.27%
39	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.15%	39	266	\$109,006	\$108,808	\$0	\$60,800	\$61,119	56.17%
40	GENWORTH LIFE AND ANNUITY INSURANCE COMPAI	0.02%	55	72	\$15,456	\$15,182	\$0	\$20,480	\$20,116	132.50%
41	GERBER LIFE INSURANCE COMPANY	0.00%	102	0	\$34	\$34	\$0	\$0	\$0	0.00%
42	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.03%	53	446	\$18,826	\$19,676	\$0	\$7,679	\$12,665	64.37%
43	GOLDEN RULE INSURANCE COMPANY	0.01%	63	113	\$9,962	\$9,769	\$0	\$0	\$0	0.00%
44	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	75	14	\$1,429	\$1,505	\$0	\$0	\$0	0.00%
45	GUARANTEE TRUST LIFE INSURANCE COMPANY	9.11%	3	5,830	\$6,525,748	\$6,196,417	\$0	\$672,701	\$741,484	11.97%
46	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.01%	64	103	\$9,841	\$9,841	\$0	\$5,216	\$4,025	40.90%
47	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.49%	21	1,090	\$352,792	\$366,889	\$0	\$40,299	\$68,152	18.58%
48	HORACE MANN LIFE INSURANCE COMPANY	0.00%	80	5	\$645	\$645	\$0	\$613	\$613	95.04%
49	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	96	3	\$201	\$201	\$0	\$0	\$0	0.00%
50	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.02%	60	112	\$11,562	\$11,652	\$0	\$875	\$861	7.39%
51	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.06%	45	325	\$44,738	\$45,028	\$0	\$4,140	-\$103	-0.23%
52	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	78	7	\$1,003	\$928	\$0	\$0	\$261	28.13%
53	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	74	4	\$1,468	\$1,483	\$0	\$0	-\$86	-5.80%
54	KANAWHA INSURANCE COMPANY	0.44%	24	1,447	\$316,423	\$324,829	\$0	\$41,144	\$44,979	13.85%
55	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	100	2	\$64	\$64	\$0	\$0	\$0	0.00%
56	LIBERTY NATIONAL LIFE INSURANCE COMPANY	1.39%	11	3,066	\$994,212	\$997,914	\$0	\$254,558	\$213,661	21.41%
57	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	94	4	\$215	\$215	\$0	\$0	\$0	0.00%
58	LIFESECURE INSURANCE COMPANY	0.01%	67	45	\$7,493	\$7,503	\$0	\$360	\$290	3.87%
59	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	105	1	\$0	\$0	\$0	\$0	\$0	N/A
60	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.76%	15	3,375	\$543,960	\$548,046	\$0	\$440,071	\$441,906	80.63%
61	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	93	2	\$219	\$219	\$0	\$0	\$1	0.46%
62	MEDICO INSURANCE COMPANY	0.02%	61	101	\$11,424	\$11,734	\$0	\$26,817	\$30,525	260.14%
63	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.02%	58	78	\$13,275	\$13,267	\$0	\$77,801	\$77,764	586.15%
64	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	90	1	\$276	\$276	\$0	\$0	\$2	0.72%
65	MONUMENTAL LIFE INSURANCE COMPANY	0.02%	56	185	\$15,110	\$14,869	\$0	\$1,833	\$675	4.54%
66	MUTUAL OF OMAHA INSURANCE COMPANY	0.36%	26	852	\$258,073	\$259,622	\$0	\$176,237	\$177,643	68.42%
67	NATIONAL CASUALTY COMPANY	0.00%	84	5	\$536	\$441	\$0	\$0	-\$1,265	-286.85%
68	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.03%	51	167	\$20,562	\$20,208	\$0	\$1,600	\$1,490	7.37%
69	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	1.20%	12	2,531	\$860,023	\$867,828	\$0	\$915,653	\$984,494	113.44%
70	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	0.01%	66	9	\$8,067	\$8,067	\$0	-\$1,023	-\$1,462	-18.12%
71	OLD AMERICAN INSURANCE COMPANY	0.01%	69	141	\$6,140	\$6,385	\$0	\$100	\$194	3.04%
72	OZARK NATIONAL LIFE INSURANCE COMPANY	0.10%	42	1,243	\$70,187	\$71,189	\$0	\$37,405	\$36,541	51.33%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SPECIFIED DISEASE**

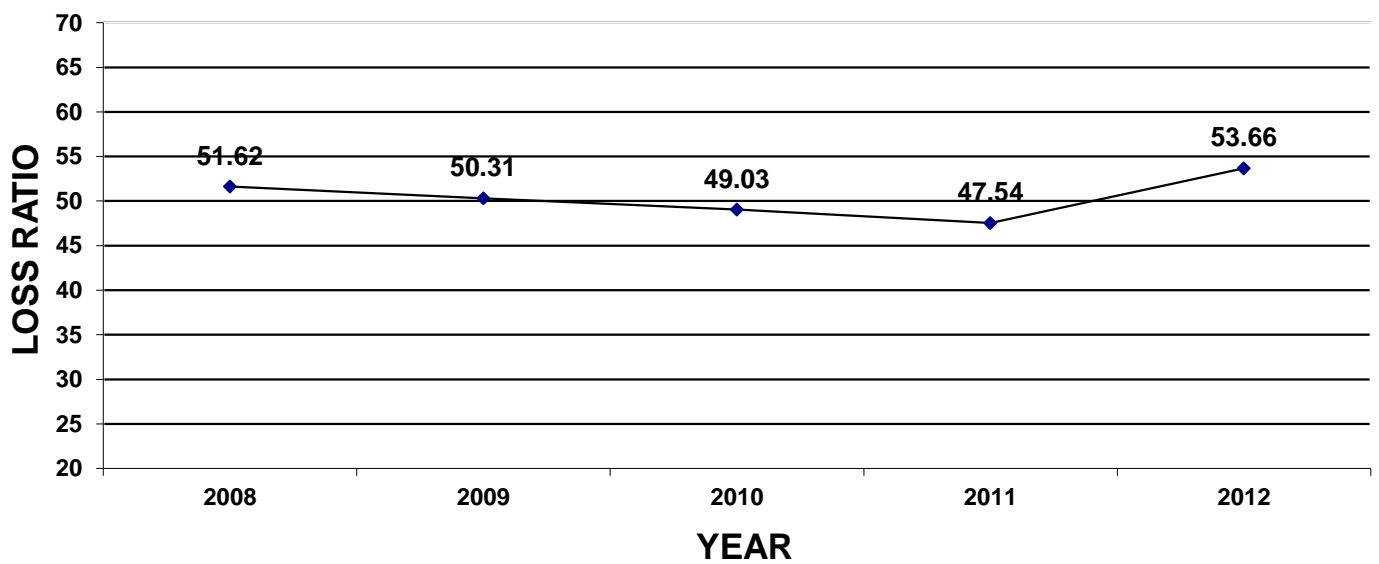
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	PENNSYLVANIA LIFE INSURANCE COMPANY	0.15%	40	198	\$105,576	\$105,576	\$0	\$40,027	\$38,987	36.93%
74	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.30%	27	966	\$215,589	\$223,647	\$0	\$68,253	\$24,574	10.99%
75	PHYSICIANS MUTUAL INSURANCE COMPANY	0.16%	37	574	\$116,923	\$118,988	\$0	\$53,452	\$53,823	45.23%
76	PROFESSIONAL INSURANCE COMPANY	0.04%	49	189	\$30,573	\$30,567	\$0	\$0	\$0	0.00%
77	PROTECTIVE LIFE INSURANCE COMPANY	0.16%	38	142	\$114,919	\$115,650	\$0	\$77,765	\$76,766	66.38%
78	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	2.26%	9	6,233	\$1,616,403	\$1,610,874	\$0	\$399,300	\$442,094	27.44%
79	PYRAMID LIFE INSURANCE COMPANY	0.07%	44	109	\$50,635	\$51,589	\$0	\$230	\$252	0.49%
80	RELIABLE LIFE INSURANCE COMPANY	0.17%	35	693	\$120,832	\$120,675	\$0	\$39,510	\$41,695	34.55%
81	RESERVE NATIONAL INSURANCE COMPANY	0.59%	20	1,030	\$424,042	\$389,981	\$0	\$212,964	\$222,371	57.02%
82	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	85	2	\$507	\$610	\$0	\$0	\$0	0.00%
83	SETTLERS LIFE INSURANCE COMPANY	0.02%	62	3	\$11,202	\$11,221	\$0	\$0	\$0	0.00%
84	STANDARD LIFE AND ACCIDENT INSURANCE COMP	0.11%	41	279	\$79,051	\$77,528	\$0	\$57,722	\$82,013	105.79%
85	STERLING INVESTORS LIFE INSURANCE COMPANY	0.45%	23	408	\$322,022	\$326,031	\$0	\$7,518	\$7,480	2.29%
86	STERLING LIFE INSURANCE COMPANY	0.02%	57	107	\$14,389	\$14,888	\$0	\$10,000	\$15,949	107.13%
87	STONEBRIDGE LIFE INSURANCE COMPANY	0.00%	88	1	\$457	\$447	\$0	\$0	\$0	0.00%
88	TIME INSURANCE COMPANY	0.04%	50	44	\$25,432	\$24,998	\$0	\$0	\$5,153	20.61%
89	TRANSAMERICA LIFE INSURANCE COMPANY	0.77%	14	2,599	\$553,235	\$557,142	\$0	\$431,868	\$389,273	69.87%
90	TRUSTMARK INSURANCE COMPANY	0.05%	47	239	\$36,104	\$36,146	\$0	\$15,000	\$13,430	37.15%
91	UNIFIED LIFE INSURANCE COMPANY	0.06%	46	177	\$41,496	\$41,558	\$0	\$5,380	\$5,398	12.99%
92	UNION BANKERS INSURANCE COMPANY	0.00%	77	23	\$1,234	\$1,234	\$0	\$0	\$0	0.00%
93	UNION CENTRAL LIFE INSURANCE COMPANY	0.00%	99	1	\$72	\$72	\$0	\$0	\$0	0.00%
94	UNION FIDELITY LIFE INSURANCE COMPANY	0.02%	54	184	\$17,487	\$18,134	\$0	\$1,825	\$1,804	9.95%
95	UNITED AMERICAN INSURANCE COMPANY	0.47%	22	1,993	\$338,665	\$341,886	\$0	\$240,339	\$276,358	80.83%
96	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	86	1	\$500	\$499	\$0	\$0	\$499	100.00%
97	UNITED HOME LIFE INSURANCE COMPANY	0.00%	79	2	\$806	\$797	\$0	\$0	\$0	0.00%
98	UNITED INSURANCE COMPANY OF AMERICA	0.00%	76	31	\$1,266	\$1,253	\$0	\$0	\$0	0.00%
99	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.05%	48	71	\$33,975	\$34,763	\$0	\$0	\$0	0.00%
100	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	89	36	\$331	\$368	\$0	\$0	\$0	0.00%
101	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	0.01%	65	30	\$8,766	\$8,389	\$0	\$0	\$0	0.00%
102	UNITED TEACHER ASSOCIATES INSURANCE COMPAN	0.61%	19	913	\$433,733	\$437,754	\$0	\$143,255	\$139,403	31.85%
103	WASHINGTON NATIONAL INSURANCE COMPANY	13.75%	2	15,699	\$9,851,182	\$9,171,889	\$0	\$8,844,847	\$9,345,105	101.89%
104	WEST COAST LIFE INSURANCE COMPANY	0.00%	101	1	\$52	\$52	\$0	\$3,600	\$2,693	5178.85%
105	WESTERN AND SOUTHERN LIFE INSURANCE COMP	0.93%	13	1,040	\$666,621	\$665,108	\$0	\$969,066	\$967,519	145.47%
106	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.03%	52	124	\$19,500	\$19,383	\$2,265	\$0	\$0	0.00%
107	WORLD INSURANCE COMPANY	0.00%	103	5	\$14	\$24	\$0	\$0	\$0	0.00%
TOTAL		100.00%		264,068	\$71,620,512	\$71,053,985	\$2,265	\$36,306,670	\$38,124,188	53.66%

MISSOURI INDIVIDUAL SPECIFIED DISEASE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ACCIDENT ONLY**

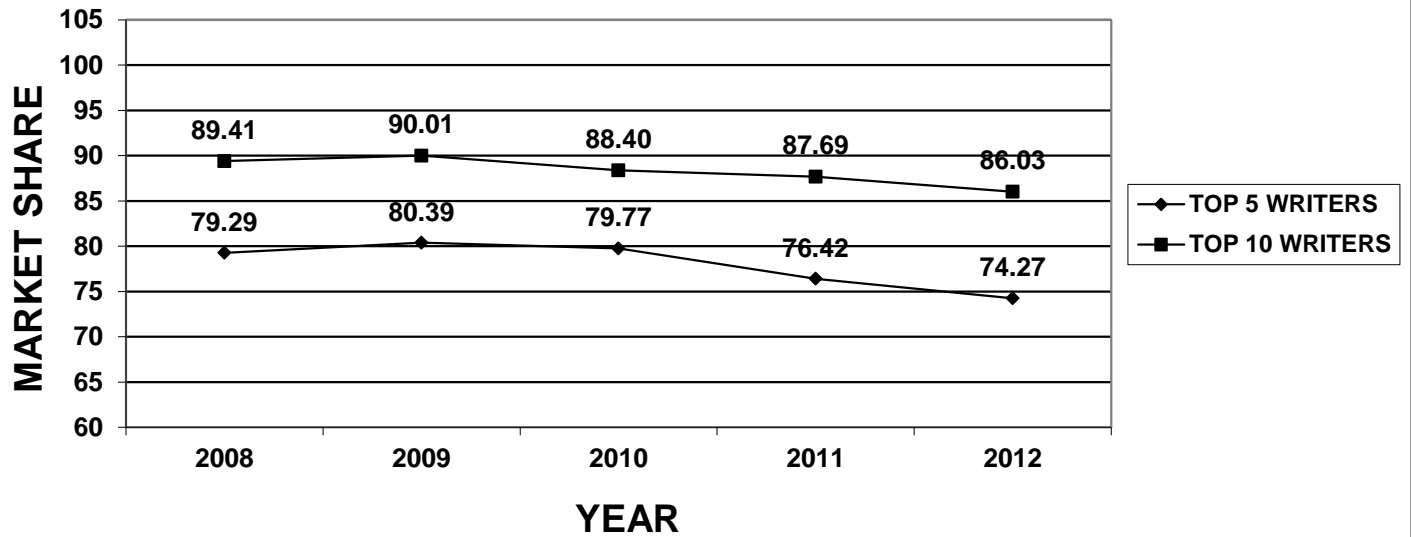
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	116	0	\$0	\$0	\$0	\$0	-\$52	N/A
2	AAA LIFE INSURANCE COMPANY	0.90%	15	1,041	\$538,046	\$544,564	\$0	\$202,205	\$199,037	36.55%
3	ACE AMERICAN INSURANCE COMPANY	0.01%	75	43	\$3,240	\$3,240	\$0	\$0	-\$706	-21.79%
4	ALLSTATE LIFE INSURANCE COMPANY	0.01%	72	6	\$3,867	\$9,914	\$0	\$0	\$0	0.00%
5	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	100	4	\$325	\$324	\$0	\$0	\$0	0.00%
6	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.18%	33	15,566	\$105,322	\$105,322	\$0	\$5,000	\$5,458	5.18%
7	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF (	53.95%	1	189,602	\$32,119,360	\$32,432,535	\$0	\$16,034,422	\$16,308,850	50.29%
8	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.00%	79	54	\$1,951	\$2,067	\$0	\$0	\$0	0.00%
9	AMERICAN FIDELITY ASSURANCE COMPANY	2.60%	7	6,081	\$1,546,966	\$1,563,767	\$0	\$463,118	\$363,718	23.26%
10	AMERICAN GENERAL LIFE INSURANCE CO	2.24%	8	6,339	\$1,333,455	\$1,173,338	\$0	\$681,487	\$960,552	81.86%
11	AMERICAN HERITAGE LIFE INSURANCE COMPANY	1.16%	12	2,510	\$690,973	\$686,328	\$0	\$256,773	\$262,292	38.22%
12	AMERICAN HOME ASSURANCE COMPANY	0.01%	59	20	\$8,244	\$7,713	\$0	\$0	\$499	6.47%
13	AMERICAN INCOME LIFE INSURANCE CO	1.62%	10	30,671	\$961,630	\$961,487	\$0	\$181,426	\$156,554	16.28%
14	AMERICAN NATIONAL INSURANCE COMPANY	0.07%	37	521	\$39,638	\$39,600	\$0	\$0	-\$82	-0.21%
15	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.00%	116	0	\$0	\$0	\$0	\$0	\$280	N/A
16	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURA	0.00%	112	1	\$30	\$30	\$0	\$0	\$0	0.00%
17	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	91	17	\$572	\$536	\$0	\$9	\$274	51.12%
18	ASSURANCEAMERICA INSURANCE COMPANY	0.03%	45	664	\$20,483	\$12,650	\$0	\$0	\$0	0.00%
19	ASSURITY LIFE INSURANCE COMPANY	0.18%	32	511	\$108,949	\$105,224	\$0	\$16,480	\$20,394	19.38%
20	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.01%	67	23	\$4,409	\$4,606	\$0	\$26,781	\$29,783	646.61%
21	AUTO CLUB LIFE INSURANCE COMPANY	0.01%	58	156	\$8,495	\$8,948	\$0	\$240	\$192	2.15%
22	AXA EQUITABLE LIFE INSURANCE COMPANY	0.02%	51	140	\$14,612	\$18,195	\$0	\$0	\$0	0.00%
23	BANCINSURE INC	0.03%	48	987	\$18,896	\$16,435	\$0	\$16,874	\$17,321	105.39%
24	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	84	5	\$1,202	\$1,187	\$0	\$100	\$103	8.68%
25	BANKERS LIFE AND CASUALTY COMPANY	0.01%	61	83	\$7,367	\$6,713	\$0	\$1,258	\$1,309	19.50%
26	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.61%	19	2,567	\$364,308	\$372,348	\$0	\$71,395	\$72,510	19.47%
27	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.01%	69	9	\$4,185	\$4,185	\$0	\$0	\$0	0.00%
28	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	111	8	\$32	\$33	\$0	\$0	\$0	0.00%
29	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	102	3	\$269	\$269	\$0	\$0	\$0	0.00%
30	CENTRAL UNITED LIFE INSURANCE COMPANY	0.03%	49	49	\$18,851	\$18,882	\$0	\$4,415	\$4,240	22.46%
31	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.36%	24	3,091	\$212,844	\$207,903	\$0	\$36,434	\$48,052	23.11%
32	CLARENDON NATIONAL INSURANCE COMPANY	0.00%	116	1	\$0	\$0	\$0	\$14,100	-\$120	N/A
33	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	6.84%	2	11,838	\$4,069,391	\$4,091,770	\$0	\$1,278,426	\$1,364,178	33.34%
34	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	85	11	\$1,196	\$1,135	\$0	\$100	\$192	16.92%
35	COLORADO BANKERS LIFE INS CO	0.01%	71	13	\$4,003	\$3,969	\$0	\$1,935	\$2,413	60.80%
36	COMBINED INSURANCE CO OF AMERICA	4.34%	4	36,918	\$2,581,270	\$2,606,715	\$0	\$784,954	\$289,381	11.10%
37	COMMERCIAL TRAVELERS MUTUAL INSURANCE COI	0.01%	68	344	\$4,344	\$4,482	\$0	\$5,576	\$5,576	124.41%
38	CONSECO LIFE INSURANCE CO	0.04%	44	95	\$21,179	\$19,296	\$0	\$3,186	\$6,160	31.92%
39	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	56	46	\$11,168	\$11,829	\$0	\$1,800	\$1,768	14.95%
40	EMC NATIONAL LIFE COMPANY	0.01%	73	22	\$3,671	\$3,740	\$0	\$3,319	\$3,946	105.51%
41	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN'	0.00%	92	2	\$535	\$512	\$0	\$0	\$0	0.00%
42	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	77	181	\$2,880	\$2,204	\$0	\$0	\$0	0.00%
43	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	0.90%	16	1,191	\$533,536	\$538,901	\$0	\$22,020	\$22,382	4.15%
44	FARMERS MUTUAL HAIL INSURANCE COMPANY OF II	0.00%	97	25	\$375	\$362	\$0	\$0	\$0	0.00%
45	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.43%	23	2,129	\$256,323	\$256,767	\$0	\$416,958	\$416,958	162.39%
46	FEDERAL INSURANCE COMPANY	0.03%	50	90	\$15,052	\$15,141	\$0	\$0	\$1,039	6.86%
47	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	96	79	\$378	\$387	\$0	\$0	\$0	0.00%
48	FIREMANS FUND INSURANCE COMPANY	0.00%	116	0	\$0	\$0	\$0	\$0	\$492	N/A
49	GENWORTH LIFE AND ANNUITY INSURANCE COMPAI	0.03%	46	78	\$19,833	\$19,482	\$0	\$3,409	\$3,349	17.19%
50	GENWORTH LIFE INSURANCE COMPANY	0.00%	116	0	\$0	\$0	\$0	\$49	\$49	N/A
51	GERBER LIFE INSURANCE COMPANY	0.34%	25	2,515	\$201,227	\$201,159	\$0	\$100,023	\$100,998	50.21%
52	GLENER LIFE INSURANCE SOCIETY	0.00%	116	7	\$0	\$0	\$0	\$0	\$0	N/A
53	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.86%	17	4,176	\$511,413	\$510,523	\$0	\$340,393	\$437,237	85.64%
54	GOLDEN RULE INSURANCE COMPANY	0.00%	78	45	\$2,718	\$2,718	\$0	\$0	\$0	0.00%
55	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	89	5	\$666	\$684	\$0	\$0	\$83	12.13%
56	GUARANTEE TRUST LIFE INSURANCE COMPANY	1.29%	11	2,945	\$768,291	\$755,652	\$0	\$267,813	\$311,241	41.19%
57	HORACE MANN LIFE INSURANCE COMPANY	0.00%	103	8	\$237	\$237	\$0	\$4,700	\$20,797	8775.11%
58	HOUSEHOLD LIFE INSURANCE COMPANY	0.00%	116	13	\$0	\$120	\$0	\$0	\$0	0.00%
59	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	113	2	\$19	\$19	\$0	\$0	\$0	0.00%
60	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.06%	38	153	\$36,140	\$35,632	\$0	\$4,900	\$4,900	13.75%
61	IMPERIUM INSURANCE COMPANY	4.16%	5	726	\$2,475,673	\$3,287,589	\$0	\$2,510,407	\$3,723,216	113.25%
62	INDEPENDENT ORDER OF FORESTERS THE	0.00%	116	15	\$0	\$0	\$0	\$0	\$0	N/A
63	INSUREMAX INSURANCE COMPANY	0.02%	54	226	\$11,912	\$11,322	\$0	\$0	\$0	0.00%
64	INVESTORS CONSOLIDATED INSURANCE COMPANY	0.00%	116	0	\$0	\$0	\$0	\$39	\$35	N/A
65	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	87	84	\$873	\$1,063	\$0	\$0	\$3	0.28%
66	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	107	2	\$155	\$95	\$0	\$0	\$29	30.53%
67	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	93	7	\$482	\$485	\$0	\$0	-\$80	-16.49%
68	KANAWHA INSURANCE COMPANY	0.12%	35	292	\$68,609	\$70,431	\$0	\$13,814	\$15,101	21.44%
69	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.55%	20	11,452	\$325,686	\$322,116	\$0	\$49,585	\$42,582	13.22%
70	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.06%	39	1,417	\$35,434	\$35,434	\$0	-\$25,772	-\$160,090	-451.80%
71	LIFESECURE INSURANCE COMPANY	0.00%	110	2	\$47	\$48	\$0	\$0	\$0	0.00%
72	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	80	24	\$1,919	\$1,919	\$0	\$10,844	\$13,657	711.67%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ACCIDENT ONLY**

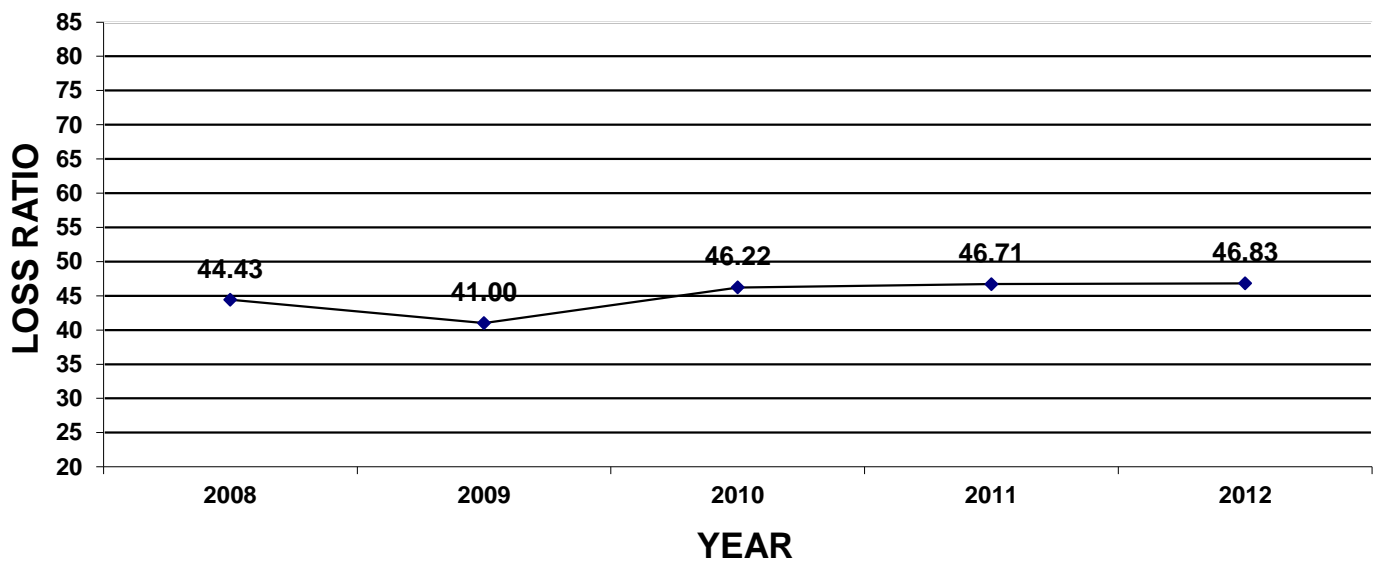
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.19%	30	436	\$110,270	\$111,320	\$0	\$15,622	\$15,687	14.09%
74	MANHATTAN LIFE INSURANCE COMPANY	0.00%	106	1	\$156	\$108	\$0	\$10	\$37	34.26%
75	MARKEL INSURANCE COMPANY	1.75%	9	84,971	\$1,041,623	\$1,037,532	\$0	\$743,710	\$662,384	63.84%
76	MEDICO INSURANCE COMPANY	0.00%	98	0	\$366	\$354	\$0	\$0	\$485	137.01%
77	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.07%	36	169	\$39,979	\$40,087	\$0	\$32,964	\$25,592	63.84%
78	MERIT LIFE INSURANCE CO	0.18%	31	606	\$109,848	\$109,848	\$0	\$11,157	\$12,804	11.66%
79	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	113	3	\$19	\$21	\$0	\$0	\$0	0.00%
80	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	101	0	\$276	\$276	\$0	\$245	\$245	88.77%
81	MONUMENTAL LIFE INSURANCE COMPANY	0.02%	57	232	\$10,408	\$10,407	\$0	\$0	\$0	0.00%
82	MUTUAL OF OMAHA INSURANCE COMPANY	0.94%	13	5,606	\$556,960	\$557,249	\$0	\$290,402	\$363,983	65.32%
83	NATIONAL CASUALTY COMPANY	0.00%	86	31	\$967	\$1,035	\$0	\$0	\$0	0.00%
84	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	105	1	\$168	\$165	\$0	\$0	\$0	0.00%
85	NATIONAL HEALTH INSURANCE COMPANY	0.02%	53	13	\$12,547	\$12,547	\$0	\$24,403	\$25,617	204.17%
86	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.44%	22	737	\$259,630	\$261,987	\$0	\$42,600	\$45,803	17.48%
87	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	0.00%	94	6	\$471	\$471	\$0	\$0	\$0	0.00%
88	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	90	4	\$588	\$324	\$0	\$0	\$0	0.00%
89	OLD AMERICAN INSURANCE COMPANY	0.02%	52	377	\$12,945	\$13,754	\$0	\$0	\$15	0.11%
90	OLD REPUBLIC INSURANCE COMPANY	0.21%	29	0	\$127,781	\$121,890	\$0	\$37,606	\$34,712	28.48%
91	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	116	303	\$0	\$0	\$0	\$0	\$0	N/A
92	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	99	1	\$364	\$372	\$0	\$0	\$0	0.00%
93	PENNSYLVANIA LIFE INSURANCE COMPANY	0.93%	14	448	\$551,882	\$551,882	\$0	\$217,837	\$212,176	38.45%
94	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.06%	40	165	\$34,223	\$37,054	\$0	\$8,771	\$8,734	23.57%
95	PHYSICIANS MUTUAL INSURANCE COMPANY	0.04%	42	95	\$23,464	\$23,482	\$0	\$0	-\$413	-1.76%
96	PROFESSIONAL INSURANCE COMPANY	0.01%	64	21	\$5,338	\$5,337	\$0	\$2,680	\$0	0.00%
97	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	4.99%	3	10,783	\$2,971,943	\$2,961,777	\$0	\$473,310	\$451,130	15.23%
98	RELIABLE LIFE INSURANCE COMPANY	0.34%	26	3,146	\$199,817	\$200,180	\$0	\$66,150	\$37,420	18.69%
99	RELiance STANDARD LIFE INSURANCE COMPANY	0.01%	74	24	\$3,337	\$3,337	\$0	\$0	\$0	0.00%
100	RESERVE NATIONAL INSURANCE COMPANY	0.32%	27	1,133	\$189,592	\$191,422	\$0	\$80,603	\$89,936	46.98%
101	SAGICOR LIFE INSURANCE COMPANY	0.00%	82	2	\$1,451	\$1,521	\$0	\$0	\$0	0.00%
102	SEARS LIFE INSURANCE COMPANY	0.00%	83	8	\$1,240	\$1,065	\$0	\$0	\$0	0.00%
103	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	88	58	\$707	\$652	\$0	\$0	\$0	0.00%
104	ST PAUL FIRE & MARINE INSURANCE COMPANY	0.00%	116	0	\$0	\$0	\$0	\$0	\$244	N/A
105	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.04%	43	1,175	\$21,658	\$22,611	\$0	\$3,675	-\$4,170	-18.44%
106	STARMOUNT LIFE INSURANCE COMPANY	0.01%	66	46	\$4,425	\$4,412	\$0	\$0	\$0	0.00%
107	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.00%	104	2	\$182	\$182	\$0	\$0	\$9	4.95%
108	STONEBRIDGE LIFE INSURANCE COMPANY	0.65%	18	3,815	\$389,049	\$380,529	\$0	\$25,138	\$25,212	6.63%
109	TIME INSURANCE COMPANY	0.48%	21	1,678	\$283,812	\$278,620	\$0	\$65,015	\$75,889	27.24%
110	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	0.00%	95	8	\$427	\$451	\$0	\$0	\$0	0.00%
111	TRANSAMERICA LIFE INSURANCE COMPANY	0.26%	28	1,077	\$155,475	\$156,359	\$0	\$20,359	\$18,350	11.74%
112	TRAVELERS INDEMNITY COMPANY	0.00%	116	0	\$0	\$367	\$0	\$0	\$145	39.51%
113	TRAVELERS PROTECTIVE ASSOCIATION OF AMERIC/	0.03%	47	2,060	\$19,345	\$19,345	\$0	\$31,030	\$31,030	160.40%
114	TRUSTMARK INSURANCE COMPANY	0.01%	63	192	\$5,445	\$5,452	\$0	\$7,200	\$6,446	118.23%
115	UNIFIED LIFE INSURANCE COMPANY	0.01%	70	122	\$4,140	\$4,411	\$0	\$0	\$0	0.00%
116	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	62	90	\$5,952	\$6,172	\$0	\$7,822	\$7,731	125.26%
117	UNION LABOR LIFE INSURANCE COMPANY	0.00%	76	26	\$2,965	\$2,888	\$0	\$0	\$341	11.81%
118	UNION SECURITY INSURANCE COMPANY	0.00%	115	1	\$5	\$5	\$0	\$0	\$0	0.00%
119	UNITED AMERICAN INSURANCE COMPANY	0.04%	41	418	\$26,268	\$26,398	\$0	\$2,353	\$2,194	8.31%
120	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	81	50	\$1,664	\$1,753	\$0	\$50	\$46	2.62%
121	UNITED INSURANCE COMPANY OF AMERICA	0.02%	55	141	\$11,450	\$11,391	\$0	\$27,000	\$27,000	237.03%
122	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	0.01%	65	21	\$5,091	\$4,850	\$0	\$150	\$650	13.40%
123	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	108	1	\$64	\$63	\$0	\$0	\$0	0.00%
124	UNITED TEACHER ASSOCIATES INSURANCE COMPAI	0.01%	60	16	\$7,728	\$7,799	\$0	\$0	\$0	0.00%
125	WASHINGTON NATIONAL INSURANCE COMPANY	3.55%	6	5,085	\$2,115,662	\$1,995,610	\$0	\$1,127,578	\$1,033,811	51.80%
126	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.17%	34	917	\$100,913	\$100,913	\$0	\$0	\$0	0.00%
127	ZURICH AMERICAN INSURANCE COMPANY	0.00%	109	1	\$54	\$54	\$0	\$0	\$20	37.04%
TOTAL		100.00%		464,273	\$59,535,290	\$60,410,372	\$0	\$27,176,435	\$28,289,411	46.83%

MISSOURI INDIVIDUAL ACCIDENT ONLY INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACACIA LIFE INSURANCE CO	0.00%	152	1	\$87	\$87	\$13	\$0	\$0	0.00%
2	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	131	1	\$622	\$612	\$0	\$0	-\$2	-0.33%
3	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	141	1	\$239	\$631	\$0	\$0	-\$13	-2.06%
4	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	16.12%	2	38,218	\$17,248,213	\$17,482,984	\$0	\$7,066,641	\$7,194,211	41.15%
5	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.01%	98	30	\$6,491	\$10,152	\$0	\$0	-\$4,776	-47.04%
6	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	119	5	\$1,101	\$1,101	\$0	\$0	\$4	0.36%
7	AMERICAN GENERAL LIFE INSURANCE CO	0.28%	33	507	\$300,074	\$303,332	\$0	\$400,315	\$364,133	120.04%
8	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.85%	19	1,765	\$912,347	\$911,697	\$0	\$360,642	\$334,588	36.70%
9	AMERICAN INCOME LIFE INSURANCE CO	0.00%	116	7	\$1,521	\$1,527	\$0	\$0	\$0	0.00%
10	AMERICAN NATIONAL INSURANCE COMPANY	0.01%	88	19	\$10,676	\$10,215	\$0	\$2,693	-\$18,866	-184.69%
11	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	126	1	\$724	\$727	\$0	\$0	\$0	0.00%
12	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	143	1	\$230	\$233	\$0	\$0	\$0	0.00%
13	AMERICAN STATES INSURANCE COMPANY	0.02%	69	47	\$22,885	\$61,334	\$0	\$12,323	\$108,980	177.68%
14	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.00%	113	5	\$1,812	\$1,840	\$0	\$0	\$0	0.00%
15	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	83	15	\$13,555	\$14,581	\$0	\$8,878	\$6,484	44.47%
16	AMERITAS LIFE INSURANCE CORP	0.05%	58	64	\$48,349	\$39,572	\$0	\$0	\$5,291	13.37%
17	ANTHEM LIFE INSURANCE COMPANY	0.00%	150	1	\$105	\$127	\$0	\$0	\$0	0.00%
18	ASSURITY LIFE INSURANCE COMPANY	0.62%	22	956	\$665,924	\$671,247	\$0	\$388,669	\$456,895	68.07%
19	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.07%	56	152	\$70,242	\$69,472	\$0	\$163,467	\$206,443	297.16%
20	AUTO OWNERS LIFE INSURANCE COMPANY	0.08%	51	109	\$90,750	\$93,962	\$0	\$26,167	-\$77,577	-82.56%
21	AVIVA LIFE AND ANNUITY COMPANY	0.04%	61	54	\$44,106	\$39,079	\$0	\$79,011	\$56,985	145.82%
22	AXA EQUITABLE LIFE INSURANCE COMPANY	0.44%	27	342	\$470,976	\$479,083	\$0	\$1,445,035	\$1,438,084	300.17%
23	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	100	6	\$5,197	\$5,131	\$0	\$6,533	\$6,533	127.32%
24	BANKERS LIFE AND CASUALTY COMPANY	0.09%	48	160	\$95,197	\$103,464	\$0	\$189,452	\$204,568	197.72%
25	BANNER LIFE INSURANCE COMPANY	0.00%	149	0	\$113	\$113	\$0	\$0	\$0	0.00%
26	BERKSHIRE LIFE INSURANCE COMPANY OF AMERIC	3.16%	9	1,767	\$3,380,028	\$3,363,190	\$0	\$282,700	\$3,375,061	100.35%
27	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.01%	90	0	\$9,290	\$9,290	\$0	\$0	\$0	0.00%
28	CANADA LIFE ASSURANCE COMPANY	0.07%	55	73	\$73,080	\$77,725	\$0	\$236,052	\$236,799	304.66%
29	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	121	1	\$1,050	\$1,050	\$0	\$1,287	\$1,287	122.57%
30	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.09%	49	653	\$91,541	\$92,741	\$0	\$10,760	\$25,531	27.53%
31	CENTRAL UNITED LIFE INSURANCE COMPANY	0.03%	64	88	\$28,158	\$28,205	\$0	\$21,901	\$21,033	74.57%
32	CENTRE LIFE INSURANCE COMPANY	0.16%	39	144	\$171,252	\$176,505	\$0	\$60,142	-\$60,928	-34.52%
33	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.03%	65	156	\$27,752	\$27,410	\$0	\$0	-\$301	-1.10%
34	CINCINNATI LIFE INSURANCE COMPANY THE	0.04%	60	37	\$44,362	\$44,998	\$0	\$0	\$0	0.00%
35	CMFG LIFE INSURANCE COMPANY	0.00%	105	17	\$2,946	\$3,015	\$0	\$8,960	-\$16,243	-538.74%
36	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	3.32%	8	7,185	\$3,548,057	\$3,570,431	\$0	\$1,475,181	\$1,495,378	41.88%
37	COLUMBUS LIFE INSURANCE COMPANY	0.00%	148	1	\$128	\$140	\$0	\$282	\$282	201.43%
38	COMBINED INSURANCE CO OF AMERICA	0.63%	21	1,997	\$676,442	\$684,130	\$0	\$280,021	\$234,761	34.32%
39	COMMONWEALTH ANNUITY AND LIFE INSURANCE C	0.03%	63	186	\$31,967	\$34,591	\$0	\$133,209	\$120,473	348.28%
40	CONNECTICUT GENERAL LIFE INS CO	0.15%	41	119	\$158,069	\$143,131	\$0	\$402,406	\$90,875	63.49%
41	CONSECO LIFE INSURANCE CO	0.01%	94	12	\$8,949	\$9,221	\$0	\$2,000	\$12,149	131.75%
42	CONTINENTAL ASSURANCE COMPANY	0.02%	67	20	\$25,718	\$25,718	\$0	\$59,591	\$197,552	768.15%
43	CONTINENTAL CASUALTY COMPANY	0.00%	154	0	\$0	\$0	\$0	\$0	-\$1	N/A
44	CONTINENTAL GENERAL INSURANCE COMPANY	0.03%	66	51	\$27,144	\$27,465	\$0	\$7,304	\$7,184	26.16%
45	COUNTRY LIFE INSURANCE COMPANY	0.22%	35	290	\$236,676	\$237,910	\$0	\$84,947	\$62,225	26.15%
46	EMC NATIONAL LIFE COMPANY	0.02%	76	45	\$17,454	\$15,150	\$0	\$13,092	\$20,089	132.60%
47	FARM BUREAU LIFE INSURANCE COMPANY OF MISS	0.02%	70	56	\$22,707	\$22,788	\$0	\$20,212	-\$32,189	-141.25%
48	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	128	5	\$687	\$687	\$0	\$0	\$0	0.00%
49	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	117	4	\$1,300	\$1,029	\$0	\$0	\$0	0.00%
50	FEDERATED LIFE INSURANCE COMPANY	0.52%	24	554	\$558,029	\$563,782	\$0	\$278,505	\$645,576	114.51%
51	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.01%	96	90	\$7,476	\$7,481	\$0	\$0	-\$10	-0.13%
52	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.02%	72	8	\$20,021	\$20,062	\$0	-\$470	-\$1,257	-6.27%
53	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COM	0.00%	125	1	\$809	\$918	\$0	\$8,438	\$7,686	837.25%
54	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.41%	28	381	\$438,230	\$441,685	\$0	\$116,245	\$271,181	61.40%
55	GENWORTH LIFE AND ANNUITY INSURANCE COMPA	0.00%	107	3	\$2,903	\$2,852	\$0	\$10,500	\$10,314	361.64%
56	GOLDEN RULE INSURANCE COMPANY	0.00%	106	15	\$2,932	\$2,900	\$0	\$0	\$0	0.00%
57	GREAT WEST LIFE ASSURANCE COMPANY	0.04%	59	82	\$47,522	\$48,954	\$0	\$66,914	\$66,169	135.17%
58	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	136	1	\$438	\$438	\$0	\$0	\$0	0.00%
59	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	1.34%	17	852	\$1,437,983	\$1,444,827	\$31,811	\$1,628,589	\$1,397,171	96.70%
60	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.02%	77	7	\$17,358	\$17,827	\$0	\$0	\$0	0.00%
61	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.00%	118	5	\$1,153	\$1,172	\$0	\$253	\$195	16.64%
62	HARTFORD LIFE INSURANCE COMPANY	0.01%	87	4	\$11,323	\$11,836	\$0	\$0	\$0	0.00%
63	HCC LIFE INSURANCE COMPANY	2.24%	12	15	\$2,395,750	\$3,015,428	\$0	\$2,286,870	\$2,188,843	72.59%
64	HORACE MANN LIFE INSURANCE COMPANY	0.01%	89	22	\$9,923	\$10,459	\$0	\$0	-\$2,712	-25.93%
65	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	1.53%	14	4,132	\$1,638,648	\$1,686,485	\$0	\$1,214,874	\$1,377,164	81.66%
66	INDEPENDENT ORDER OF FORESTERS THE	0.01%	93	37	\$8,997	\$8,997	\$0	\$0	\$0	0.00%
67	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & I	0.00%	110	17	\$2,264	\$2,291	\$0	\$0	-\$177	-7.73%
68	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.00%	146	2	\$180	\$180	\$0	\$12,371	\$11,275	6263.89%
69	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	132	3	\$506	\$506	\$0	\$0	\$1	0.20%
70	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.53%	23	586	\$565,980	\$580,418	\$0	\$815,330	\$1,712,849	295.11%
71	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	109	4	\$2,415	\$2,486	\$0	\$0	-\$9	-0.36%
72	JOHN ALDEN LIFE INSURANCE COMPANY	0.01%	82	18	\$15,008	\$15,048	\$0	\$5,614	\$5,484	36.44%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

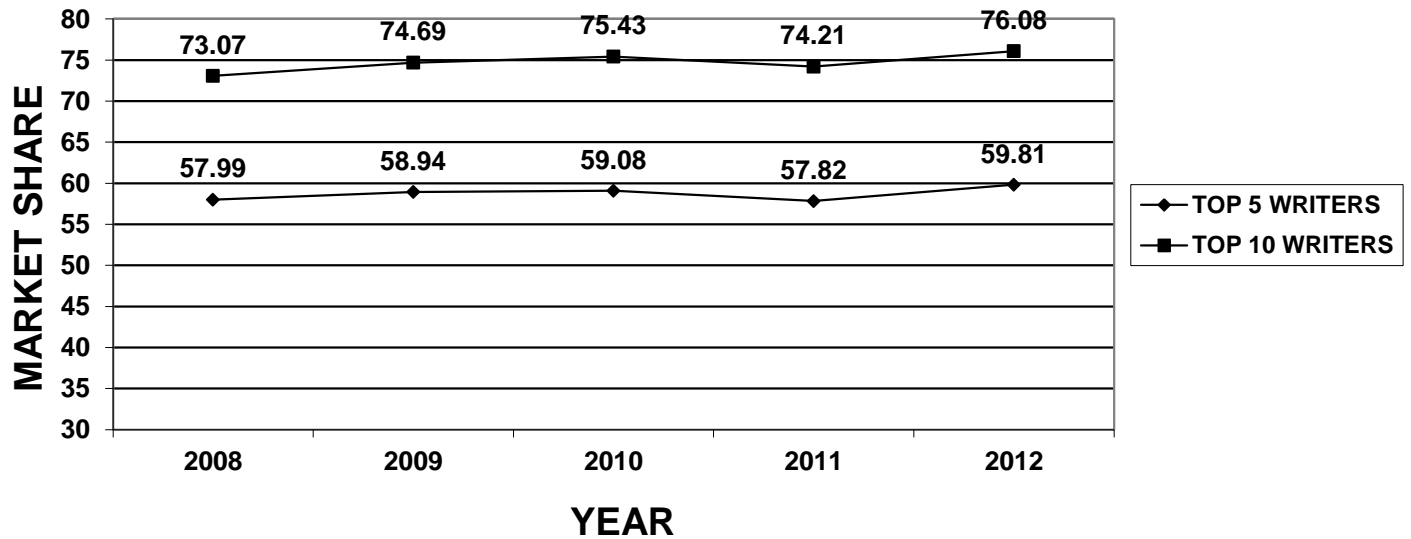
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.09%	50	103	\$91,450	\$92,111	\$91	\$64,700	\$64,700	70.24%
74	KANAWHA INSURANCE COMPANY	0.13%	42	210	\$138,325	\$142,000	\$0	\$35,535	\$38,847	27.36%
75	KANSAS CITY LIFE INSURANCE COMPANY	0.02%	73	40	\$18,972	\$19,442	\$0	\$33,973	\$15,840	81.47%
76	KNIGHTS OF COLUMBUS	0.01%	85	20	\$13,031	\$12,778	\$0	\$0	\$919	7.19%
77	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	129	3	\$682	\$682	\$0	\$0	\$0	0.00%
78	LEADERS LIFE INSURANCE COMPANY	0.08%	52	320	\$82,115	\$0	\$0	\$15,937	\$15,937	N/A
79	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.00%	139	2	\$313	\$295	\$0	\$521	\$517	175.25%
80	LIBERTY MUTUAL INSURANCE COMPANY	0.00%	111	1	\$1,993	\$1,993	\$0	\$2,779	\$2,779	139.44%
81	LIFESECURE INSURANCE COMPANY	0.00%	144	4	\$218	\$218	\$0	\$0	\$0	0.00%
82	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	130	1	\$639	\$708	\$0	\$0	\$0	0.00%
83	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.38%	29	304	\$401,813	\$436,688	\$0	\$416,465	-\$1,508,630	-345.47%
84	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	151	2	\$92	\$92	\$0	\$0	\$0	0.00%
85	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	6.72%	4	5,277	\$7,197,231	\$7,398,184	\$354,661	\$7,452,408	\$14,266,284	192.83%
86	MEDICO INSURANCE COMPANY	0.00%	104	17	\$3,830	\$3,717	\$0	\$1,314	-\$3,101	-83.43%
87	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.01%	84	91	\$13,376	\$13,376	\$0	\$2,405	\$2,405	17.98%
88	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.12%	43	110	\$133,372	\$146,534	\$0	\$42,409	\$633,838	432.55%
89	METROPOLITAN LIFE INSURANCE COMPANY	3.44%	7	1,955	\$3,682,781	\$3,737,118	\$0	\$1,513,908	-\$2,036,680	-54.50%
90	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	115	8	\$1,596	\$1,606	\$0	\$6,000	\$4,195	261.21%
91	MINNESOTA LIFE INSURANCE COMPANY	0.65%	20	361	\$691,271	\$717,536	\$0	\$776,674	\$196,271	27.35%
92	MODERN WOODMEN OF AMERICA	0.00%	120	12	\$1,073	\$1,102	\$13	\$16,846	\$30,022	2724.32%
93	MONUMENTAL LIFE INSURANCE COMPANY	0.01%	92	110	\$9,139	\$9,167	\$0	\$0	-\$89	-0.97%
94	MONY LIFE INSURANCE COMPANY	0.30%	32	284	\$315,938	\$329,048	\$205,784	\$1,066,998	\$857,760	260.68%
95	MTL INSURANCE COMPANY	0.01%	99	4	\$5,559	\$5,527	\$0	\$0	\$0	0.00%
96	MUTUAL OF OMAHA INSURANCE COMPANY	0.48%	25	865	\$518,673	\$532,856	\$0	\$359,029	\$81,081	15.22%
97	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	95	26	\$8,830	\$8,486	\$0	\$15,820	\$15,820	186.42%
98	NATIONAL LIFE INSURANCE COMPANY	0.16%	38	180	\$171,712	\$200,521	\$0	\$162,714	\$214,026	106.73%
99	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.36%	30	764	\$390,095	\$393,635	\$0	\$239,164	\$257,144	65.33%
100	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	126	3	\$724	\$737	\$0	\$7,636	\$7,636	1036.09%
101	NEW ENGLAND LIFE INSURANCE COMPANY	0.11%	44	146	\$122,326	\$127,546	\$0	\$92,927	\$234,589	183.93%
102	NEW YORK LIFE INSURANCE COMPANY	0.44%	26	433	\$475,281	\$478,931	\$1,058	\$905,100	\$916,989	191.47%
103	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAI	20.34%	1	18,071	\$21,773,338	\$21,682,293	\$5,804,555	\$9,331,921	\$25,318,896	116.77%
104	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.23%	34	205	\$251,251	\$250,539	\$0	\$439,807	\$440,812	175.95%
105	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.15%	40	108	\$160,352	\$159,602	\$19,589	\$80,333	\$85,233	53.40%
106	OLD AMERICAN INSURANCE COMPANY	0.00%	134	5	\$494	\$494	\$0	\$0	-\$41	-8.30%
107	PAN-AMERICAN LIFE INSURANCE COMPANY	0.10%	46	74	\$106,488	\$106,291	\$0	\$246,982	\$178,800	168.22%
108	PAUL REVERE LIFE INSURANCE COMPANY	3.85%	6	2,597	\$4,120,921	\$4,406,796	\$0	\$5,569,101	\$5,178,562	117.51%
109	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.11%	45	70	\$119,409	\$110,067	\$0	\$31,291	\$56,639	51.46%
110	PENNSYLVANIA LIFE INSURANCE COMPANY	0.17%	37	548	\$180,187	\$180,187	\$0	\$175,516	\$170,954	94.88%
111	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.01%	86	30	\$12,447	\$12,461	\$0	\$13,068	\$12,915	103.64%
112	PHOENIX LIFE INSURANCE COMPANY	0.07%	54	119	\$74,878	\$73,244	\$0	\$92,836	\$90,978	124.21%
113	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	122	6	\$1,022	\$1,022	\$0	\$8,400	\$39,782	3892.56%
114	PRIMERICA LIFE INSURANCE COMPANY	0.00%	112	8	\$1,894	\$2,419	\$0	\$0	\$50	2.07%
115	PRINCIPAL LIFE INSURANCE COMPANY	4.97%	5	2,618	\$5,322,098	\$3,957,908	\$0	\$1,149,499	\$673,990	17.03%
116	PROFESSIONAL INSURANCE COMPANY	0.34%	31	436	\$368,987	\$368,907	\$0	\$195,211	\$190,513	51.64%
117	PROTECTIVE LIFE INSURANCE COMPANY	0.01%	78	14	\$15,482	\$15,582	\$0	\$5,936	\$5,860	37.61%
118	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	11.65%	3	21,187	\$12,473,350	\$12,720,716	\$0	\$8,363,648	\$8,516,268	66.95%
119	PROVIDENT LIFE AND CASUALTY INSURANCE COMP.	0.19%	36	100	\$205,122	\$217,408	\$0	\$159,290	\$204,416	94.02%
120	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.02%	68	80	\$23,813	\$23,280	\$0	\$10,200	\$10,200	43.81%
121	PYRAMID LIFE INSURANCE COMPANY	0.00%	123	2	\$972	\$990	\$0	\$0	\$0	0.00%
122	RELIASTAR LIFE INSURANCE COMPANY	0.00%	103	9	\$3,868	\$3,921	\$0	\$0	-\$1,361	-34.71%
123	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOI	0.03%	62	47	\$34,775	\$34,944	\$0	\$247,691	\$233,421	667.99%
124	RESERVE NATIONAL INSURANCE COMPANY	0.00%	135	5	\$473	\$740	\$0	\$3,620	\$3,391	458.24%
125	RIVERSOURCE LIFE INSURANCE COMPANY	1.45%	15	1,664	\$1,552,184	\$1,550,153	\$0	\$499,971	\$501,514	32.35%
126	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.00%	114	12	\$1,749	\$1,751	\$0	\$0	\$0	0.00%
127	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	142	1	\$233	\$191	\$0	\$0	\$0	0.00%
128	SECURITY MUTUAL LIFE INSURANCE COMPANY OF N	0.00%	133	2	\$505	\$497	\$0	\$0	\$0	0.00%
129	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	154	2	-\$137	-\$140	\$0	\$4,653	\$4,506	-3218.57%
130	SETTLERS LIFE INSURANCE COMPANY	0.00%	137	1	\$334	\$334	\$0	\$0	\$0	0.00%
131	SHELTER LIFE INSURANCE COMPANY	0.09%	47	169	\$96,828	\$97,011	\$0	\$227,071	-\$263,247	-271.36%
132	STANDARD INSURANCE COMPANY	2.50%	10	1,564	\$2,679,192	\$2,644,377	\$0	\$452,196	\$336,897	12.74%
133	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	124	10	\$851	\$1,023	\$0	\$3,600	-\$18,948	-1852.20%
134	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	2.48%	11	5,871	\$2,652,508	\$2,618,396	\$0	\$1,252,044	\$735,776	28.10%
135	STATE LIFE INSURANCE COMPANY	0.00%	147	2	\$164	\$181	\$0	\$0	\$0	0.00%
136	STONEBRIDGE CASUALTY INSURANCE COMPANY	0.00%	153	1	\$55	\$54	\$0	\$0	\$0	0.00%
137	SYMETRA LIFE INSURANCE COMPANY	0.02%	75	27	\$17,833	\$17,818	\$0	\$3,840	\$5,500	30.87%
138	THRIVENT FINANCIAL FOR LUTHERANS	1.00%	18	1,688	\$1,069,988	\$1,091,703	\$156,384	\$489,924	\$210,956	19.32%
139	TIME INSURANCE COMPANY	0.01%	97	11	\$6,534	\$5,707	\$0	\$0	-\$2,742	-48.05%
140	TRANSAMERICA LIFE INSURANCE COMPANY	0.01%	79	87	\$15,348	\$12,733	\$0	\$24,243	\$29,730	233.49%
141	TRUSTMARK INSURANCE COMPANY	0.07%	53	244	\$77,653	\$78,112	\$0	\$45,016	\$40,305	51.60%
142	UNIFIED LIFE INSURANCE COMPANY	0.01%	91	10	\$9,263	\$9,463	\$0	\$6,000	\$2,738	28.93%
143	UNION BANKERS INSURANCE COMPANY	0.00%	145	3	\$194	\$202	\$0	\$0	\$0	0.00%
144	UNION CENTRAL LIFE INSURANCE COMPANY	1.43%	16	1,079	\$1,525,477	\$1,564,248	\$0	\$553,309	\$720,279	46.05%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

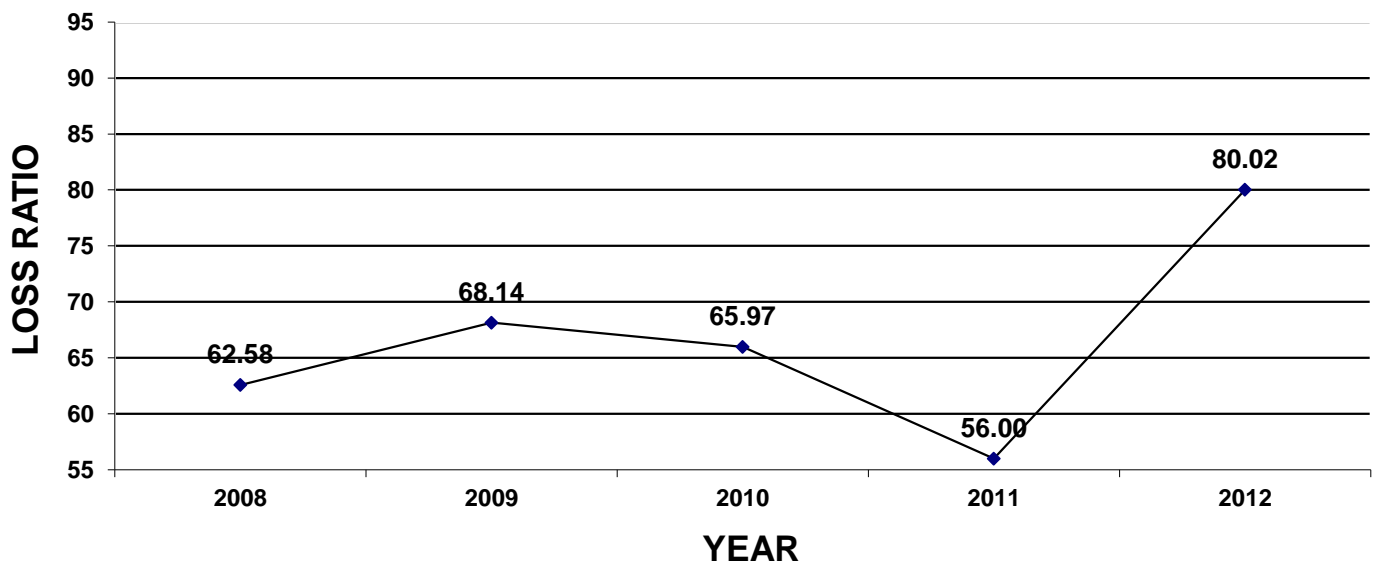
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
145	UNITED AMERICAN INSURANCE COMPANY	0.00%	138	3	\$330	\$329	\$0	\$0	\$0	0.00%
146	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.02%	74	433	\$18,964	\$19,980	\$0	\$7,575	\$6,933	34.70%
147	UNITED INSURANCE COMPANY OF AMERICA	0.02%	71	139	\$22,412	\$22,298	\$0	\$12,085	\$11,815	52.99%
148	UNITED LIFE INSURANCE COMPANY	0.01%	80	39	\$15,302	\$15,610	\$0	\$22,071	-\$62,463	-400.15%
149	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	0.00%	108	4	\$2,530	\$2,510	\$0	\$0	\$0	0.00%
150	UNITED TEACHER ASSOCIATES INSURANCE COMPAI	0.00%	102	28	\$3,906	\$4,146	\$0	\$14,825	\$7,295	175.95%
151	UNUM LIFE INSURANCE COMPANY OF AMERICA	1.54%	13	1,638	\$1,643,709	\$1,764,461	\$0	\$3,849,289	\$4,203,739	238.24%
152	USAA LIFE INSURANCE COMPANY	0.06%	57	59	\$68,074	\$69,173	\$0	\$63,106	\$54,395	78.64%
153	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	81	79	\$15,115	\$14,949	\$0	\$70,819	\$44,760	299.42%
154	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	140	81	\$298	\$298	\$0	\$0	\$0	0.00%
155	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.00%	101	6	\$4,039	\$4,015	\$0	\$0	\$0	0.00%
TOTAL		100.00%		135,165	\$107,027,647	\$107,539,883	\$6,573,959	\$66,651,155	\$86,051,840	80.02%

MISSOURI INDIVIDUAL DISABILITY INCOME INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

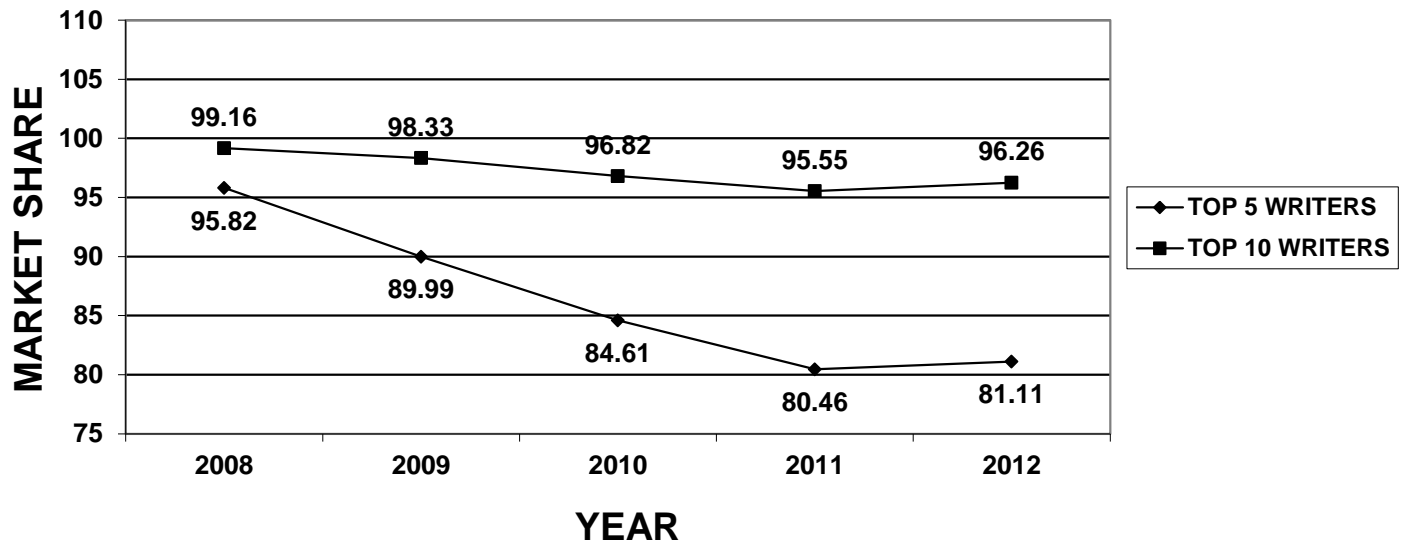


**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DENTAL**

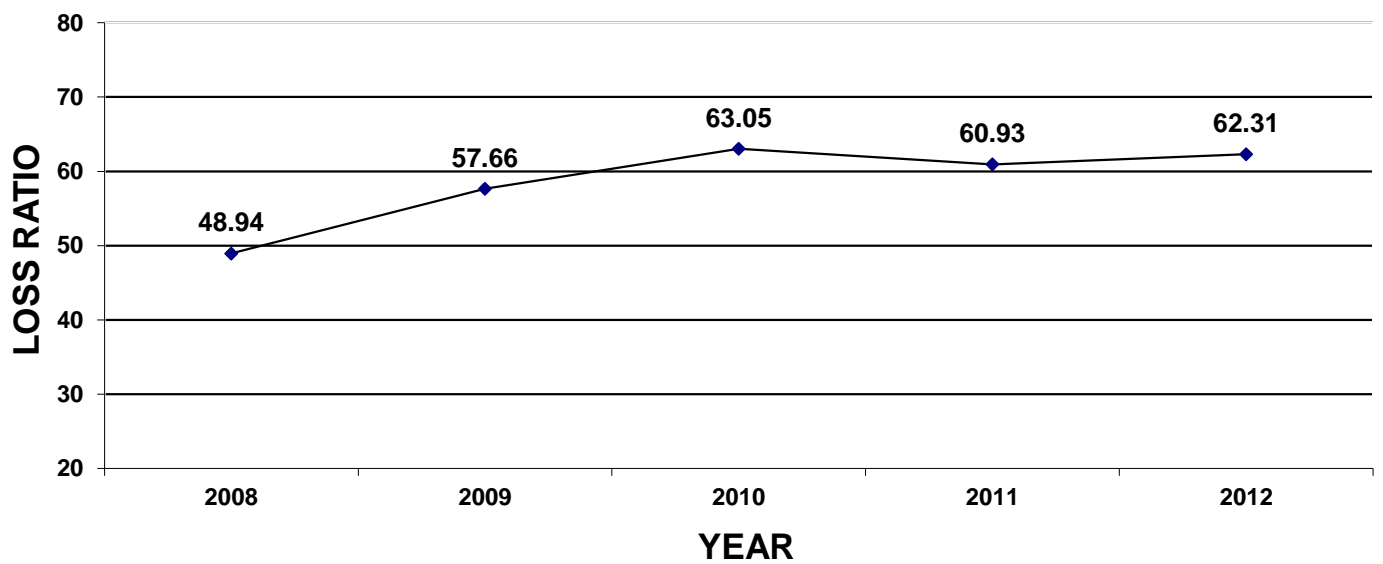
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	16.22%	3	11,698	\$3,338,421	\$3,374,075	\$0	\$1,065,241	\$1,137,994	33.73%
2	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.05%	24	34	\$11,313	\$11,490	\$0	\$6,322	\$7,043	61.30%
3	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.06%	23	15	\$11,389	\$11,493	\$0	\$11,044	\$11,363	98.87%
4	AMERITAS LIFE INSURANCE CORP	0.36%	14	177	\$73,403	\$75,067	\$0	\$32,847	\$41,653	55.49%
5	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	16.71%	2	10,617	\$3,438,940	\$3,438,940	\$0	\$2,212,435	\$2,245,356	65.29%
6	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.17%	17	19	\$34,919	\$39,250	\$0	\$32,391	\$32,306	82.31%
7	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.01%	31	2	\$1,929	\$1,996	\$0	\$2,468	\$2,424	121.44%
8	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.92%	10	883	\$188,509	\$185,547	\$0	\$58,706	\$64,308	34.66%
9	COMMERCIAL TRAVELERS MUTUAL INSURANCE COI	0.02%	28	26	\$5,052	\$5,129	\$0	\$0	\$0	0.00%
10	COMPBENEFITS INSURANCE COMPANY	0.01%	32	10	\$1,741	\$1,751	\$0	\$302	\$205	11.71%
11	CONSTITUTION LIFE INSURANCE COMPANY	0.64%	12	344	\$131,229	\$133,137	\$0	\$44,332	\$43,112	32.38%
12	CONTINENTAL GENERAL INSURANCE COMPANY	0.18%	16	82	\$37,054	\$37,595	\$0	\$28,216	\$27,584	73.37%
13	FIDELITY SECURITY LIFE INSURANCE COMPANY	3.66%	8	2	\$752,460	\$724,980	\$0	\$1,712,719	\$1,710,650	235.96%
14	GOLDEN RULE INSURANCE COMPANY	10.21%	4	6,754	\$2,101,674	\$2,071,516	\$0	\$1,289,960	\$1,427,331	68.90%
15	HEALTH CARE SERVICE CORPORATION	0.03%	26	63	\$6,158	\$6,158	\$0	\$86,754	\$87,709	1424.31%
16	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	31.45%	1	28,969	\$6,475,162	\$6,460,603	\$0	\$3,601,356	\$3,623,418	56.08%
17	HUMANA INSURANCE COMPANY	2.64%	9	2,321	\$543,563	\$542,839	\$0	\$316,034	\$386,188	71.14%
18	HUMANADENTAL INSURANCE COMPANY	6.52%	5	5,781	\$1,342,184	\$1,281,004	\$0	\$701,748	\$700,255	54.66%
19	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	36	2	\$689	\$813	\$0	\$1,506	\$1,360	167.28%
20	JOHN ALDEN LIFE INSURANCE COMPANY	0.03%	27	21	\$5,418	\$5,497	\$0	\$1,543	\$1,209	21.99%
21	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.13%	18	90	\$26,044	\$26,906	\$0	\$17,989	\$18,109	67.30%
22	MUTUAL OF OMAHA INSURANCE COMPANY	0.06%	22	61	\$12,353	\$12,588	\$0	\$4,234	\$4,450	35.35%
23	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.05%	25	35	\$10,273	\$10,384	\$0	\$4,026	\$4,178	40.23%
24	OLD SURETY LIFE INSURANCE COMPANY	0.10%	19	48	\$20,978	\$20,020	\$0	\$14,811	\$15,760	78.72%
25	PENNSYLVANIA LIFE INSURANCE COMPANY	0.23%	15	124	\$46,582	\$46,582	\$0	\$20,768	\$17,034	36.57%
26	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	37	5	\$652	\$616	\$0	\$798	\$812	131.82%
27	PYRAMID LIFE INSURANCE COMPANY	0.00%	35	4	\$899	\$916	\$0	\$329	\$360	39.30%
28	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	3.86%	7	1,819	\$794,802	\$794,802	\$0	\$599,261	\$599,261	75.40%
29	RESERVE NATIONAL INSURANCE COMPANY	0.84%	11	451	\$173,148	\$182,263	\$0	\$110,105	\$118,337	64.93%
30	STARMOUNT LIFE INSURANCE COMPANY	0.00%	34	4	\$998	\$956	\$0	\$541	\$573	59.94%
31	STONEBRIDGE LIFE INSURANCE COMPANY	0.02%	30	7	\$3,706	\$3,625	\$0	\$0	\$0	0.00%
32	TIME INSURANCE COMPANY	4.08%	6	4,191	\$839,475	\$828,636	\$0	\$331,672	\$342,222	41.30%
33	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.01%	33	7	\$1,561	\$1,613	\$0	\$581	\$510	31.62%
34	UNITED CONCORDIA LIFE AND HEALTH INSURANCE I	0.10%	20	71	\$19,912	\$19,912	\$0	\$10,117	\$10,680	53.64%
35	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	0.02%	29	11	\$4,937	\$5,044	\$0	\$767	\$1,267	25.12%
36	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.08%	21	33	\$16,598	\$16,498	\$255	\$3,083	\$2,954	17.91%
37	WORLD INSURANCE COMPANY	0.54%	13	152	\$111,828	\$111,828	\$0	\$80,517	\$80,517	72.00%
TOTAL		100.00%		74,933	\$20,585,953	\$20,492,069	\$255	\$12,405,523	\$12,768,492	62.31%

MISSOURI INDIVIDUAL DENTAL INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LIMITED BENEFIT**

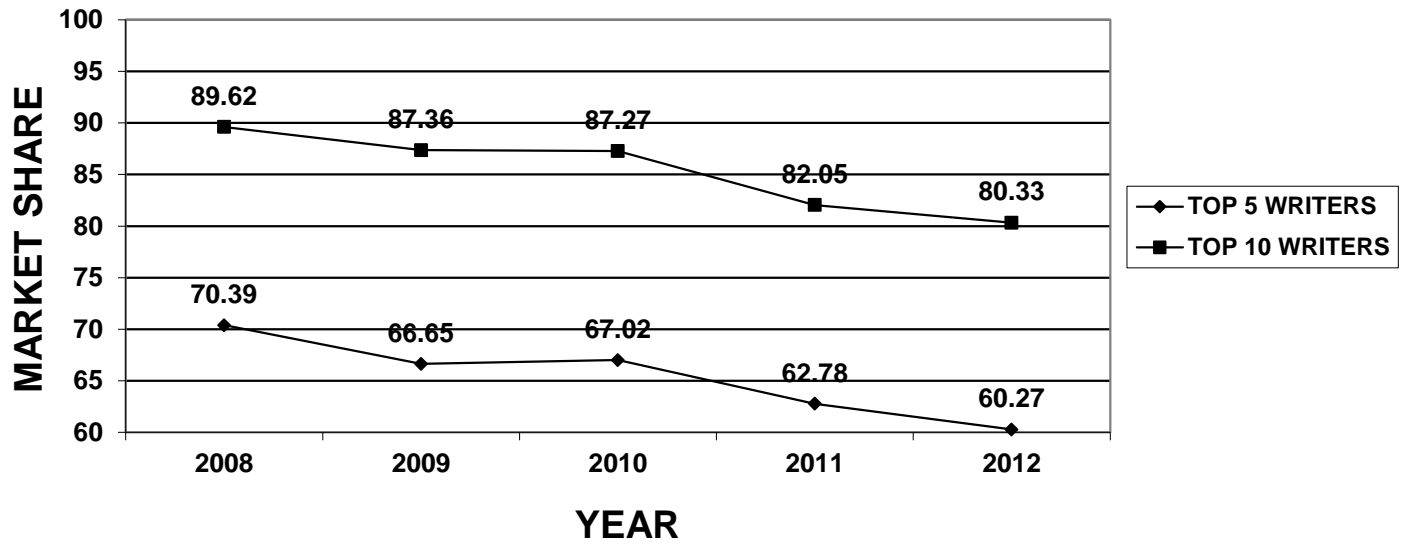
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ABILITY INSURANCE COMPANY	0.00%	106	0	\$0	\$8	\$0	\$0	-\$4	-50.00%
2	ALLSTATE LIFE INSURANCE COMPANY	0.00%	106	0	\$0	\$86	\$0	\$0	\$0	0.00%
3	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	31.20%	1	49,687	\$10,576,187	\$10,702,586	\$0	\$5,166,144	\$5,079,246	47.46%
4	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.00%	86	8	\$693	\$1,527	\$0	\$100	\$100	6.55%
5	AMERICAN FIDELITY ASSURANCE COMPANY	0.11%	39	126	\$36,040	\$35,893	\$0	\$16,575	\$20,601	57.40%
6	AMERICAN GENERAL LIFE INSURANCE CO	0.07%	43	2,228	\$22,134	\$21,832	\$0	\$13,216	\$12,112	55.48%
7	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.47%	25	474	\$159,437	\$163,874	\$0	\$53,992	\$62,391	38.07%
8	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	91	12	\$362	\$68	\$0	\$0	\$0	0.00%
9	AMERICAN INCOME LIFE INSURANCE CO	0.12%	36	277	\$41,160	\$42,315	\$0	\$11,788	\$10,172	24.04%
10	AMERICAN REPUBLIC INSURANCE COMPANY	0.51%	23	321	\$174,226	\$171,458	\$0	\$1,790	\$48,737	28.43%
11	AMERITAS LIFE INSURANCE CORP	0.00%	96	17	\$232	\$239	\$0	\$400	\$415	173.64%
12	ASSURITY LIFE INSURANCE COMPANY	0.84%	19	638	\$286,139	\$283,902	\$0	\$68,000	\$75,927	26.74%
13	ATLANTA LIFE INSURANCE COMPANY	0.01%	77	76	\$1,731	\$1,835	\$0	\$252	\$251	13.68%
14	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.29%	29	56	\$98,246	\$96,993	\$0	\$46,180	\$46,214	47.65%
15	BANKERS LIFE AND CASUALTY COMPANY	9.98%	2	3,173	\$3,382,494	\$3,359,674	\$674	\$1,660,073	\$1,728,113	51.44%
16	CATHOLIC FINANCIAL LIFE	0.00%	84	10	\$904	\$1,028	\$0	\$114	\$87	8.46%
17	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	103	1	\$75	\$75	\$0	\$0	\$250	333.33%
18	CENTRAL UNITED LIFE INSURANCE COMPANY	0.26%	30	93	\$88,546	\$88,693	\$0	\$14,337	\$13,769	15.52%
19	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.83%	20	4,342	\$280,360	\$275,423	\$0	\$68,462	\$74,150	26.92%
20	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	95	1	\$252	\$252	\$0	\$0	\$0	0.00%
21	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	2.44%	11	2,808	\$827,908	\$829,233	\$0	\$414,448	\$412,527	49.75%
22	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	100	0	\$124	\$181	\$0	\$21,804	\$0	0.00%
23	COMBINED INSURANCE CO OF AMERICA	7.43%	3	7,587	\$2,517,394	\$2,567,860	\$0	\$697,636	\$681,608	26.54%
24	CONSECO LIFE INSURANCE CO	0.01%	66	10	\$4,521	\$4,492	\$0	\$2,181	\$5,279	117.52%
25	CONSTITUTION LIFE INSURANCE COMPANY	1.41%	13	700	\$476,490	\$483,419	\$0	\$64,890	\$63,104	13.05%
26	CONTINENTAL ASSURANCE COMPANY	0.00%	101	1	\$92	\$92	\$0	\$0	\$2	2.17%
27	CONTINENTAL CASUALTY COMPANY	0.00%	83	9	\$1,120	\$1,169	\$0	\$2,850	\$2,351	201.11%
28	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	61	19	\$7,136	\$7,238	\$0	\$0	\$0	0.00%
29	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	3.33%	9	1,714	\$1,128,546	\$1,119,437	\$0	\$485,936	\$554,303	49.52%
30	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN'	5.41%	5	2,351	\$1,834,386	\$1,837,375	\$0	\$654,588	\$637,593	34.70%
31	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.00%	94	10	\$295	\$290	\$0	\$0	\$0	0.00%
32	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.01%	64	19	\$4,907	\$4,819	\$0	\$6,168	\$6,058	125.71%
33	GERBER LIFE INSURANCE COMPANY	0.02%	63	41	\$5,567	\$5,565	\$0	\$767	\$774	13.91%
34	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.07%	42	56	\$22,363	\$24,400	\$0	\$14,366	\$3,049	12.50%
35	GOLDEN RULE INSURANCE COMPANY	0.31%	28	1,343	\$105,717	\$102,784	\$0	\$45,218	\$45,783	44.54%
36	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	104	1	\$41	\$40	\$0	\$0	\$0	0.00%
37	GUARANTEE TRUST LIFE INSURANCE COMPANY	3.25%	10	2,445	\$1,103,046	\$1,085,192	\$0	\$334,148	\$387,271	35.69%
38	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.01%	65	9	\$4,621	\$5,120	\$0	\$1,526	-\$55,852	-1090.86%
39	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.01%	76	46	\$1,756	\$1,756	\$0	\$2,329	\$1,798	102.39%
40	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.94%	16	25,733	\$318,952	\$315,037	\$0	\$83,545	\$86,494	27.46%
41	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.51%	24	430	\$171,434	\$161,326	\$0	\$15,250	-\$23,011	-14.26%
42	HORACE MANN LIFE INSURANCE COMPANY	0.00%	93	0	\$315	\$315	\$0	\$0	\$0	0.00%
43	HUMANA INSURANCE COMPANY	1.11%	15	2,292	\$375,635	\$375,135	\$0	\$165,399	\$202,115	53.88%
44	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.03%	53	63	\$11,562	\$11,899	\$0	\$2,787	\$2,604	21.88%
45	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	92	3	\$340	\$339	\$0	\$0	\$53	15.63%
46	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	106	0	\$0	\$0	\$0	\$0	-\$4	N/A
47	KANAWHA INSURANCE COMPANY	0.21%	31	120	\$69,644	\$71,494	\$0	\$19,800	\$21,646	30.28%
48	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	88	3	\$562	\$597	\$0	\$0	-\$13	-2.18%
49	KNIGHTS OF COLUMBUS	0.04%	49	28	\$14,001	\$14,209	\$0	\$4,303	\$2,739	19.28%
50	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.78%	21	1,036	\$265,697	\$266,655	\$0	\$68,021	\$57,093	21.41%
51	LIFESECURE INSURANCE COMPANY	0.00%	81	1	\$1,213	\$1,214	\$0	\$0	\$0	0.00%
52	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.13%	34	48	\$44,875	\$44,688	\$0	\$4,645	\$4,665	10.44%
53	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	71	4	\$2,337	\$2,311	\$0	\$0	\$0	0.00%
54	MARKEL INSURANCE COMPANY	0.04%	50	43	\$13,628	\$16,065	\$0	\$0	-\$3,917	-24.38%
55	MEDICO INSURANCE COMPANY	2.12%	12	1,581	\$719,236	\$661,821	\$0	\$377,525	\$468,693	70.82%
56	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.06%	44	577	\$19,927	\$20,311	\$0	\$12,908	\$12,833	63.18%
57	METROPOLITAN LIFE INSURANCE COMPANY	0.06%	46	591	\$18,871	\$18,822	\$0	\$3,607	\$3,604	19.15%
58	MONUMENTAL LIFE INSURANCE COMPANY	0.11%	40	438	\$35,890	\$36,137	\$0	\$31,424	\$31,680	87.67%
59	MONY LIFE INSURANCE COMPANY	0.00%	87	16	\$650	\$677	\$423	\$0	\$0	0.00%
60	MUTUAL OF OMAHA INSURANCE COMPANY	0.13%	35	300	\$42,742	\$43,633	\$0	\$6,069	\$3,359	7.70%
61	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	102	1	\$87	\$87	\$0	\$0	\$0	0.00%
62	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.92%	17	119,300	\$310,179	\$312,180	\$0	\$125,936	\$125,784	40.29%
63	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.00%	85	2	\$868	\$875	\$0	\$1,199	\$1,290	147.43%
64	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWI	0.03%	52	7	\$11,728	\$11,443	\$0	\$11,618	\$11,558	101.00%
65	NEW YORK LIFE INSURANCE COMPANY	0.03%	57	36	\$9,789	\$9,663	\$0	\$3,800	\$5,392	55.80%
66	OLD AMERICAN INSURANCE COMPANY	0.03%	54	140	\$10,929	\$11,299	\$0	\$76,803	\$124,449	1101.42%
67	PAUL REVERE LIFE INSURANCE COMPANY	0.03%	51	80	\$11,831	\$12,310	\$0	\$3,613	\$3,319	26.96%
68	PENNSYLVANIA LIFE INSURANCE COMPANY	0.39%	26	1,550	\$133,350	\$133,350	\$0	\$14,930	\$14,542	10.91%
69	PERICO LIFE INSURANCE COMPANY	0.01%	74	23	\$2,286	\$2,432	\$0	\$0	\$0	0.00%
70	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.85%	18	155	\$287,872	\$287,629	\$0	\$42,613	\$39,774	13.83%
71	PHYSICIANS MUTUAL INSURANCE COMPANY	4.05%	8	3,340	\$1,374,288	\$1,402,725	\$0	\$821,680	\$796,300	56.77%
72	PRIMERICA LIFE INSURANCE COMPANY	0.01%	71	4	\$2,337	\$2,270	\$0	\$0	-\$36	-1.59%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LIMITED BENEFIT**

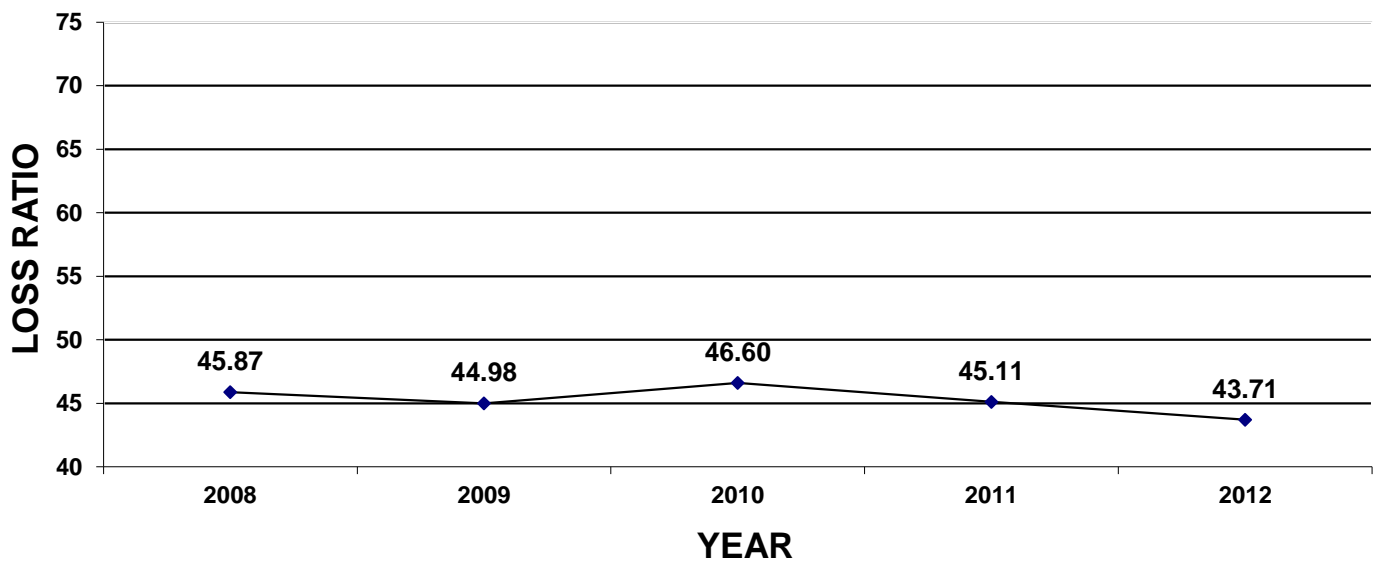
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	PROFESSIONAL INSURANCE COMPANY	0.04%	48	53	\$14,039	\$14,036	\$0	\$5,779	\$5,563	39.63%
74	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	99	5	\$133	\$133	\$0	\$0	\$0	0.00%
75	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	0.06%	45	160	\$19,512	\$19,445	\$0	\$6,955	\$7,052	36.27%
76	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.00%	82	28	\$1,161	\$1,198	\$0	\$4,992	\$6,406	534.72%
77	PYRAMID LIFE INSURANCE COMPANY	0.00%	79	20	\$1,360	\$1,385	\$0	\$0	\$0	0.00%
78	RELIABLE LIFE INSURANCE COMPANY	0.04%	47	273	\$14,341	\$14,267	\$0	\$3,296	\$4,254	29.82%
79	RESERVE NATIONAL INSURANCE COMPANY	5.03%	6	2,501	\$1,704,230	\$1,615,677	\$0	\$680,776	\$718,763	44.49%
80	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	78	4	\$1,648	\$1,343	\$0	\$0	\$0	0.00%
81	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	106	1	\$0	-\$2	\$0	\$0	-\$57	2850.00%
82	SHELTER LIFE INSURANCE COMPANY	0.00%	98	1	\$197	\$1,160	\$0	\$0	\$0	0.00%
83	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	97	56	\$213	\$213	\$0	\$880	\$880	413.15%
84	SONS OF NORWAY	0.00%	105	1	\$37	\$35	\$0	\$0	\$0	0.00%
85	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.11%	38	195	\$36,942	\$34,971	\$0	\$16,720	\$45,091	128.94%
86	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	6.26%	4	9,820	\$2,120,760	\$2,161,101	\$683	\$1,292,205	\$1,297,182	60.02%
87	STERLING INVESTORS LIFE INSURANCE COMPANY	0.72%	22	405	\$242,729	\$246,042	\$0	\$36,640	\$37,296	15.16%
88	STONEBRIDGE LIFE INSURANCE COMPANY	0.18%	33	379	\$62,528	\$61,158	\$0	\$40,667	\$40,788	66.69%
89	THRIVENT FINANCIAL FOR LUTHERANS	0.03%	55	101	\$10,660	\$10,744	\$3,324	\$447	\$437	4.07%
90	TIME INSURANCE COMPANY	0.01%	73	14	\$2,322	\$2,429	\$0	\$0	-\$428	-17.62%
91	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	0.00%	90	5	\$424	\$454	\$0	\$25	\$14	3.08%
92	TRANSAMERICA LIFE INSURANCE COMPANY	0.02%	59	208	\$7,655	\$7,701	\$0	\$150	\$252	3.27%
93	TRUSTMARK INSURANCE COMPANY	0.02%	58	6	\$8,139	\$8,173	\$0	\$0	\$0	0.00%
94	UNIFIED LIFE INSURANCE COMPANY	0.01%	67	14	\$4,023	\$3,985	\$0	\$0	\$0	0.00%
95	UNION BANKERS INSURANCE COMPANY	0.01%	69	10	\$2,968	\$3,098	\$0	\$143	\$139	4.49%
96	UNION FIDELITY LIFE INSURANCE COMPANY	0.02%	60	30	\$7,338	\$7,610	\$0	\$110	\$109	1.43%
97	UNITED AMERICAN INSURANCE COMPANY	4.39%	7	894	\$1,486,552	\$1,502,376	\$0	\$607,172	\$508,141	33.82%
98	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.19%	32	189	\$64,201	\$64,836	\$0	\$11,966	\$11,473	17.70%
99	UNITED INSURANCE COMPANY OF AMERICA	0.07%	41	175	\$25,187	\$25,191	\$0	\$14,619	\$7,797	30.95%
100	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.35%	27	132	\$118,186	\$121,566	\$0	\$26,549	\$27,809	22.88%
101	UNITED SECURITY ASSURANCE COMPANY OF PENN:	0.02%	62	11	\$6,272	\$7,357	\$0	\$600	\$600	8.16%
102	UNITED TEACHER ASSOCIATES INSURANCE COMPAI	0.01%	70	11	\$2,659	\$2,687	\$0	\$33	\$32	1.19%
103	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	89	7	\$482	\$482	\$0	\$18,225	\$0	0.00%
104	USAA LIFE INSURANCE COMPANY	0.01%	68	8	\$3,704	\$3,715	\$0	\$0	\$0	0.00%
105	USABLE LIFE	1.17%	14	1,481	\$395,562	\$395,562	\$0	\$135,120	\$135,120	34.16%
106	WASHINGTON NATIONAL INSURANCE COMPANY	0.12%	37	178	\$39,367	\$39,829	\$0	\$5,546	\$73,660	184.94%
107	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.01%	75	15	\$2,015	\$2,015	\$0	\$0	\$0	0.00%
108	WORLD CORP INSURANCE COMPANY	0.00%	80	2	\$1,326	\$1,364	\$0	\$0	\$214	15.69%
109	WORLD INSURANCE COMPANY	0.03%	56	22	\$9,938	\$13,513	\$0	\$10,850	\$9,794	72.48%
TOTAL		100.00%		256,069	\$33,897,113	\$33,974,020	\$5,104	\$14,688,218	\$14,849,565	43.71%

MISSOURI INDIVIDUAL LIMITED BENEFIT INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

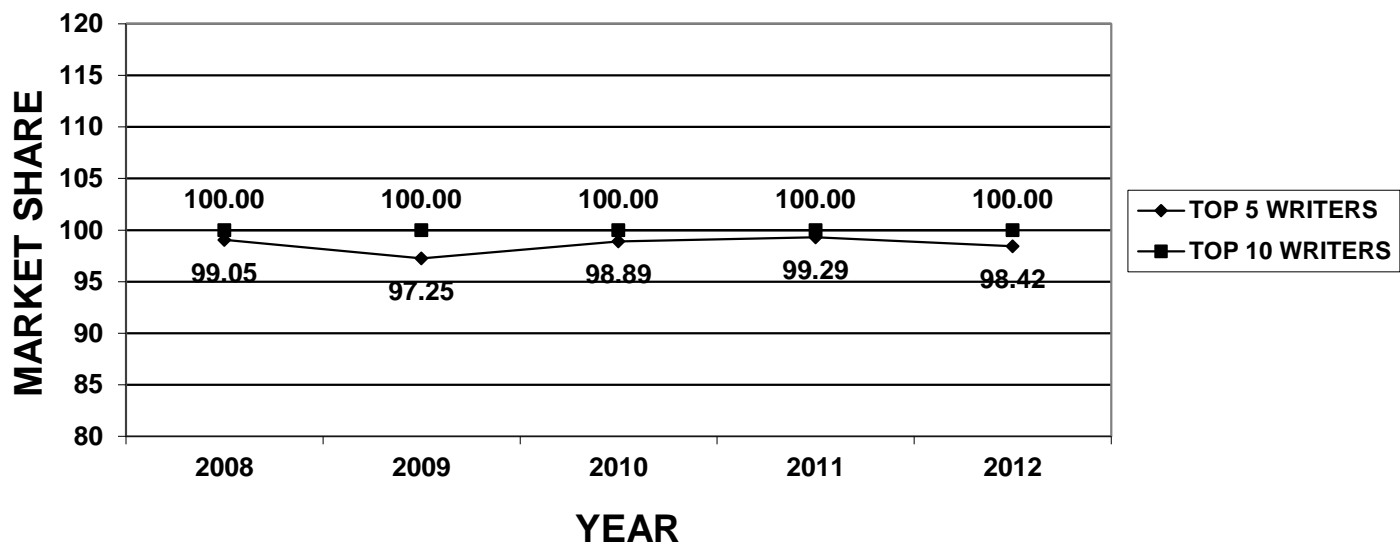


**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SHORT TERM CREDIT DISABILITY**

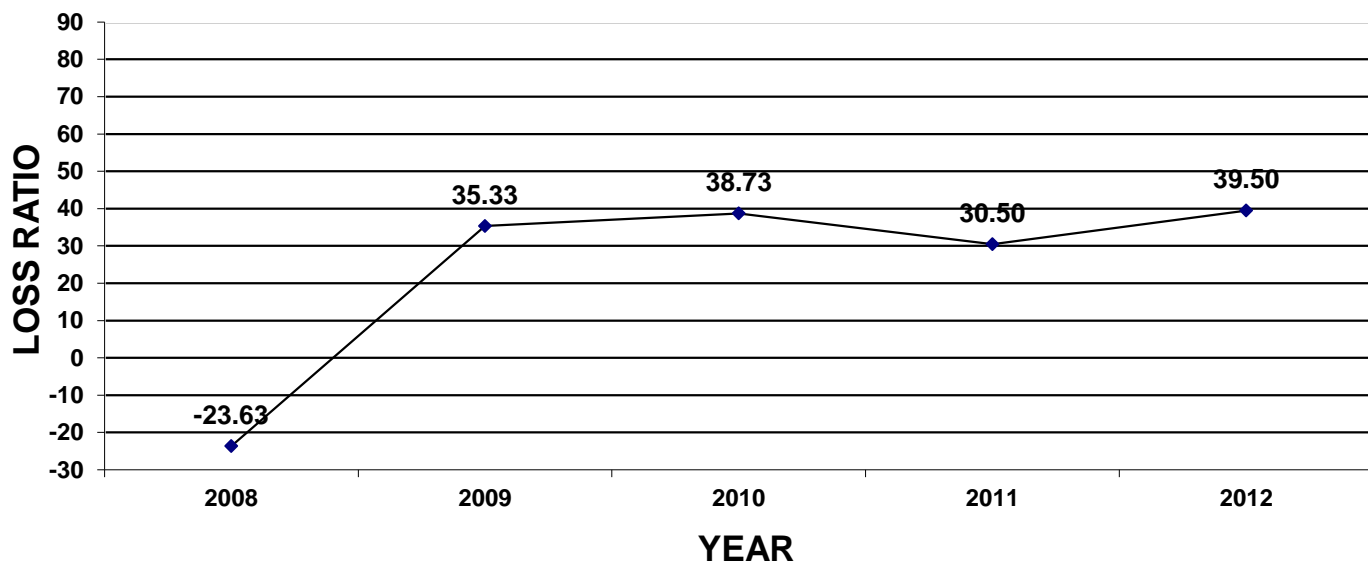
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FEDERATED LIFE INSURANCE COMPANY	48.11%	1	8,250	\$744,716	\$638,285	\$0	\$158,659	\$159,215	24.94%
2	AMERICAN NATIONAL INSURANCE COMPANY	13.45%	3	1,379	\$208,218	\$228,226	\$0	\$91,907	\$191,744	84.01%
3	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.11%	8	2	\$1,762	\$2,671	\$0	\$3,354	-\$1,768	-66.19%
4	CENTURY LIFE ASSURANCE COMPANY	0.00%	10	2	\$0	\$303	\$0	\$3,235	\$2,639	870.96%
5	CHEROKEE NATIONAL LIFE INSURANCE COMPANY	0.90%	5	79	\$13,949	\$14,040	\$0	\$15,589	\$15,884	113.13%
6	GENERAL FIDELITY LIFE INSURANCE CO	0.00%	10	0	\$0	\$44	\$0	\$0	\$0	0.00%
7	LIFE OF THE SOUTH INSURANCE COMPANY	0.80%	6	196	\$12,331	\$16,455	\$0	\$11,878	-\$1,834	-11.15%
8	MOUNTAIN LIFE INSURANCE COMPANY	1.87%	4	282	\$28,928	\$48,659	\$0	\$29,039	\$28,506	58.58%
9	PROTECTIVE LIFE INSURANCE COMPANY	0.60%	7	276	\$9,324	\$48,121	\$0	\$25,511	\$6,917	14.37%
10	SHELTER LIFE INSURANCE COMPANY	0.07%	9	49	\$1,015	\$10,696	\$0	\$13,246	\$13,126	122.72%
11	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	34.08%	2	1,892	\$527,549	\$309,428	\$0	\$77,120	\$105,731	34.17%
TOTAL		100.00%		12,407	\$1,547,792	\$1,316,928	\$0	\$429,538	\$520,160	39.50%

MISSOURI INDIVIDUAL SHORT TERM CREDIT DISABILITY INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

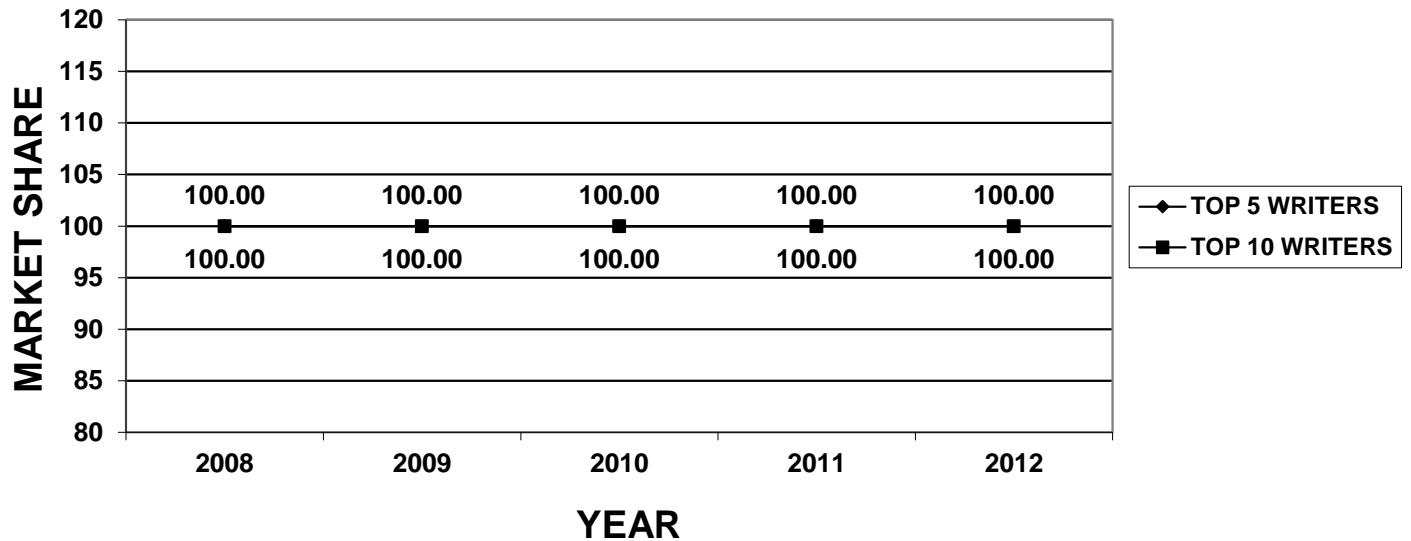


**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CREDIT DISABILITY**

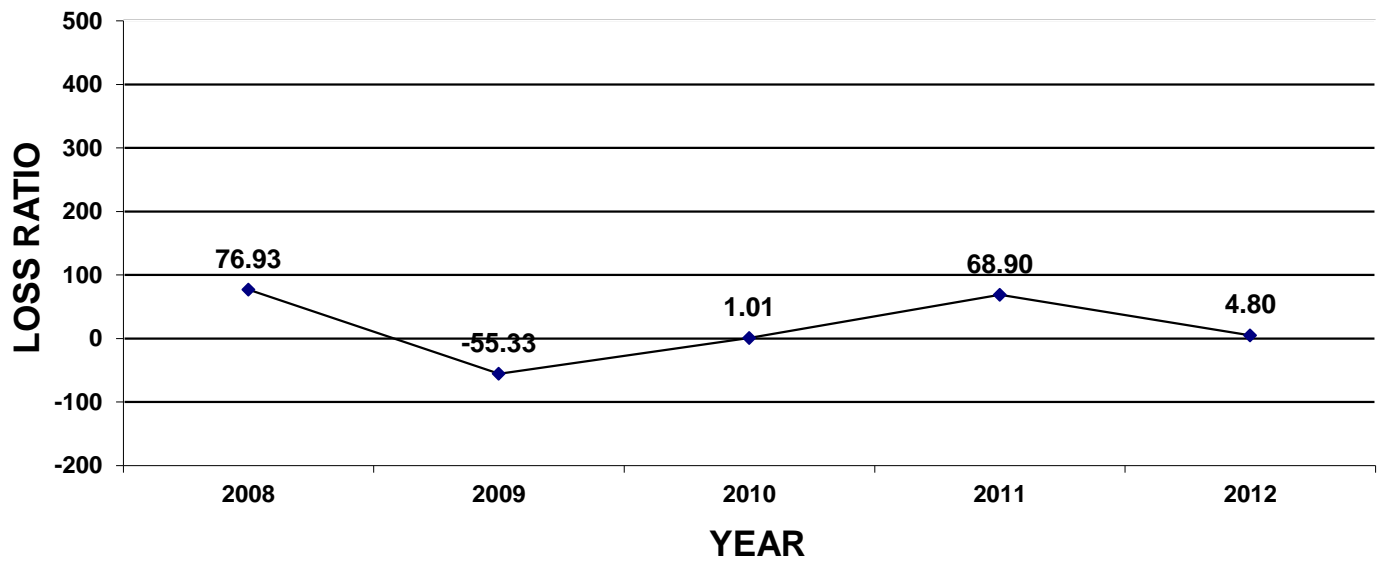
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	1	0	\$0	\$2	\$0	\$0	-\$545	-27250.00%
2	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	100.00%	1	0	-\$12	\$13,950	\$0	\$4,144	\$1,214	8.70%
TOTAL		100.00%		0	-\$12	\$13,952	\$0	\$4,144	\$669	4.80%

MISSOURI INDIVIDUAL LONG TERM CREDIT DISABILITY INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

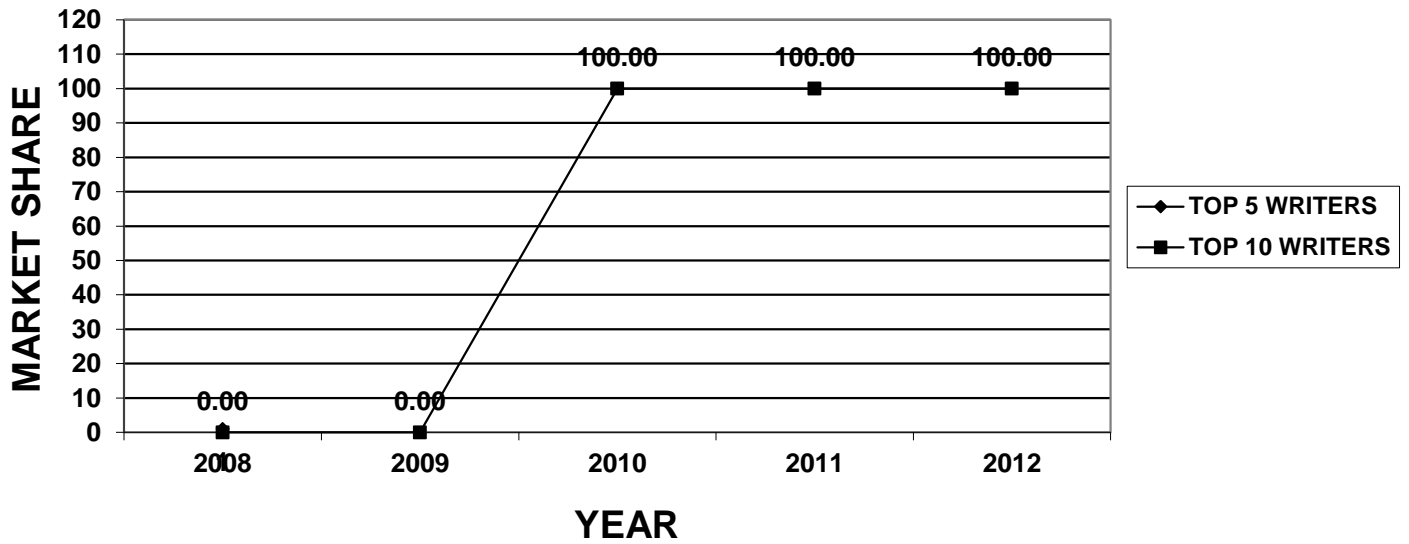


**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL STOP LOSS**

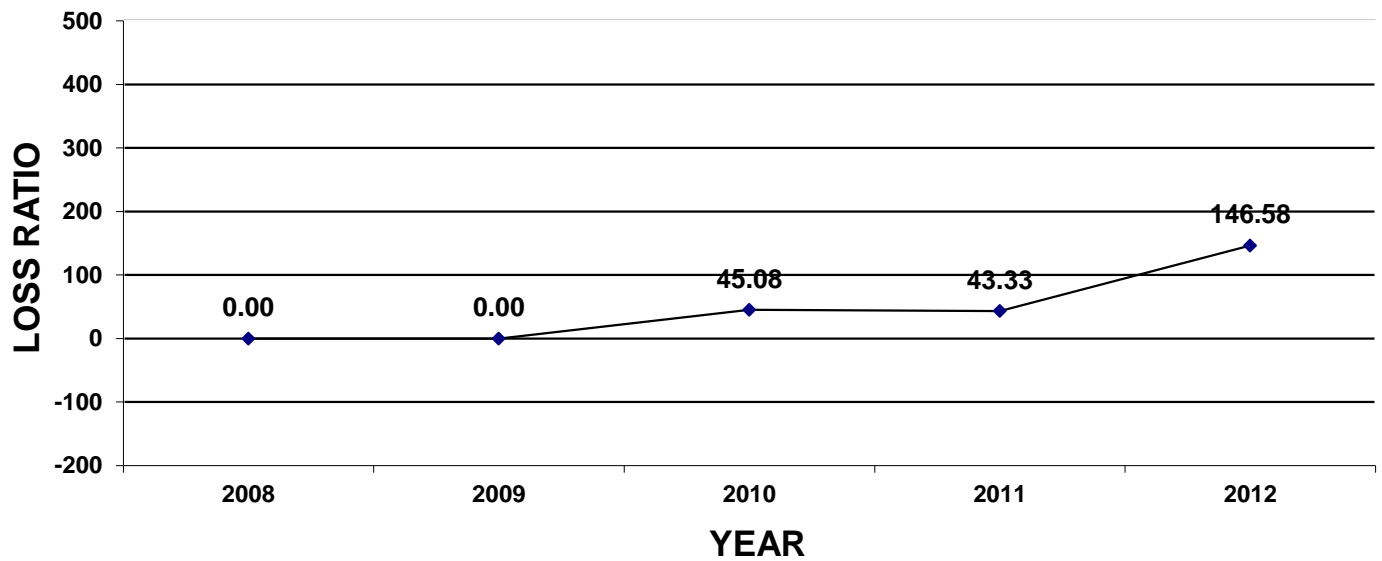
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN ALTERNATIVE INSURANCE C	1.58%	3	33	\$18,488	\$18,488	\$0	\$36,251	-\$102,617	-555.05%
2	HEALTH CARE SERVICE CORPORATION	45.85%	2	12,271	\$537,623	\$537,623	\$0	\$298,831	\$1,907,528	354.81%
3	HUMANA INSURANCE COMPANY	52.58%	1	1,014	\$616,529	\$616,530	\$0	-\$86,069	-\$86,069	-13.96%
TOTAL		100.00%		13,318	\$1,172,640	\$1,172,641	\$0	\$249,013	\$1,718,842	146.58%

MISSOURI INDIVIDUAL STOP LOSS INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

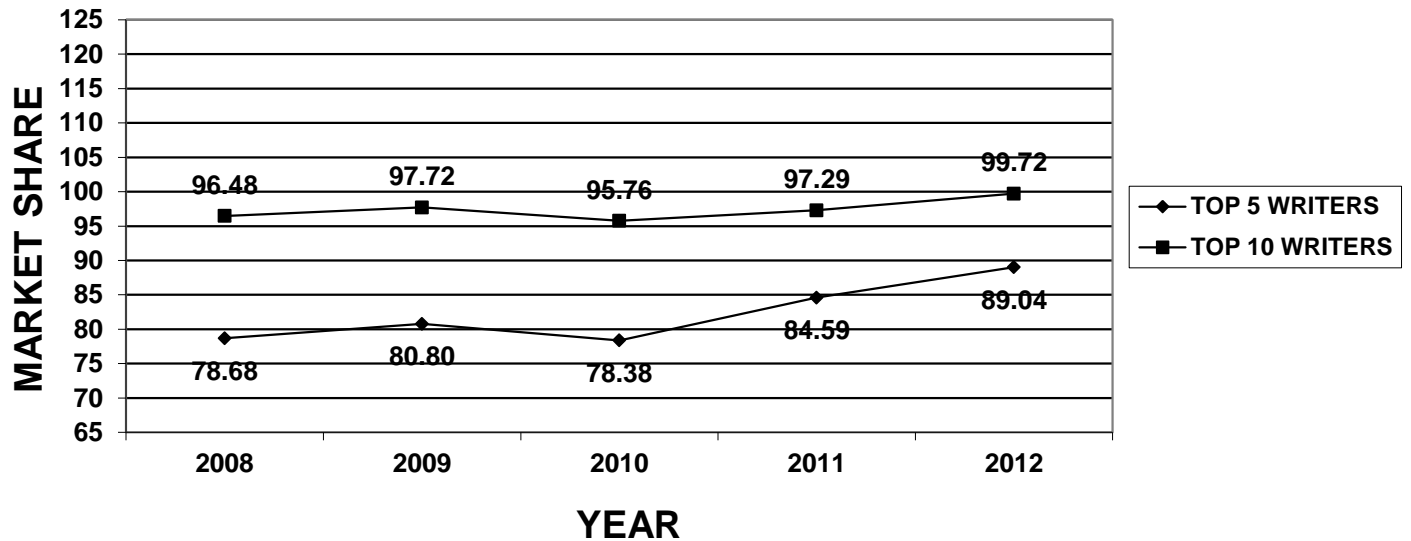


**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE PART D**

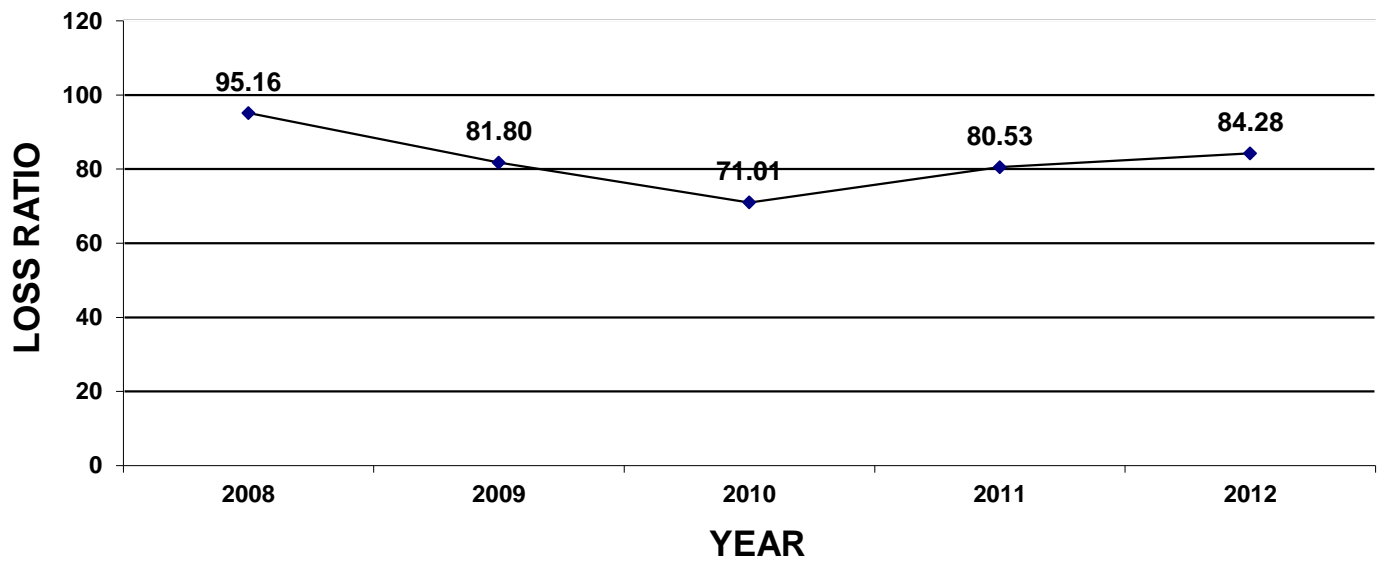
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACCENDO INSURANCE COMPANY	0.00%	13	0	\$75	-\$23	\$0	-\$8,825	-\$22,541	98004.35%
2	AETNA LIFE INSURANCE COMPANY	3.10%	7	8,667	\$11,446,847	\$12,063,129	\$0	\$13,036,348	\$13,233,429	109.70%
3	ANTHEM INSURANCE COMPANIES INC	18.02%	3	8,541	\$66,549,047	\$66,958,915	\$0	\$56,459,057	\$59,395,721	88.70%
4	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	1.55%	9	2,749	\$5,712,997	\$5,712,997	\$0	\$4,314,817	\$4,231,377	74.07%
5	ENVISION INSURANCE COMPANY	0.26%	11	626	\$977,894	\$977,894	\$0	\$880,745	\$841,870	86.09%
6	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	12.42%	4	50,436	\$45,862,557	\$45,566,506	\$0	\$41,883,341	\$42,070,873	92.33%
7	HEALTHSPRING LIFE & HEALTH INSURANCE COMPANY	1.80%	8	7,252	\$6,630,585	\$6,630,585	\$0	\$5,302,348	\$5,545,367	83.63%
8	HUMANA INSURANCE COMPANY	21.51%	2	92,042	\$79,429,447	\$79,378,532	\$0	\$59,227,899	\$59,433,756	74.87%
9	PENNSYLVANIA LIFE INSURANCE COMPANY	30.59%	1	88,620	\$112,963,758	\$109,634,450	\$0	\$93,297,798	\$91,962,754	83.88%
10	SILVERSCRIPT INSURANCE COMPANY	6.49%	5	20,012	\$23,951,297	\$22,551,340	\$0	\$18,725,107	\$18,622,827	82.58%
11	STERLING LIFE INSURANCE COMPANY	0.02%	12	9	\$60,279	\$61,663	\$0	\$5,485	\$5,995	9.72%
12	UNITED AMERICAN INSURANCE COMPANY	0.55%	10	1,574	\$2,012,594	\$2,006,719	\$0	\$1,726,260	\$1,709,129	85.17%
13	WELLCARE PRESCRIPTION INSURANCE INC	3.69%	6	10,451	\$13,641,278	\$13,641,278	\$0	\$10,811,319	\$10,744,964	78.77%
TOTAL		100.00%		290,979	\$369,238,655	\$365,183,985	\$0	\$305,661,699	\$307,775,521	84.28%

MISSOURI INDIVIDUAL MEDICARE PART D INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

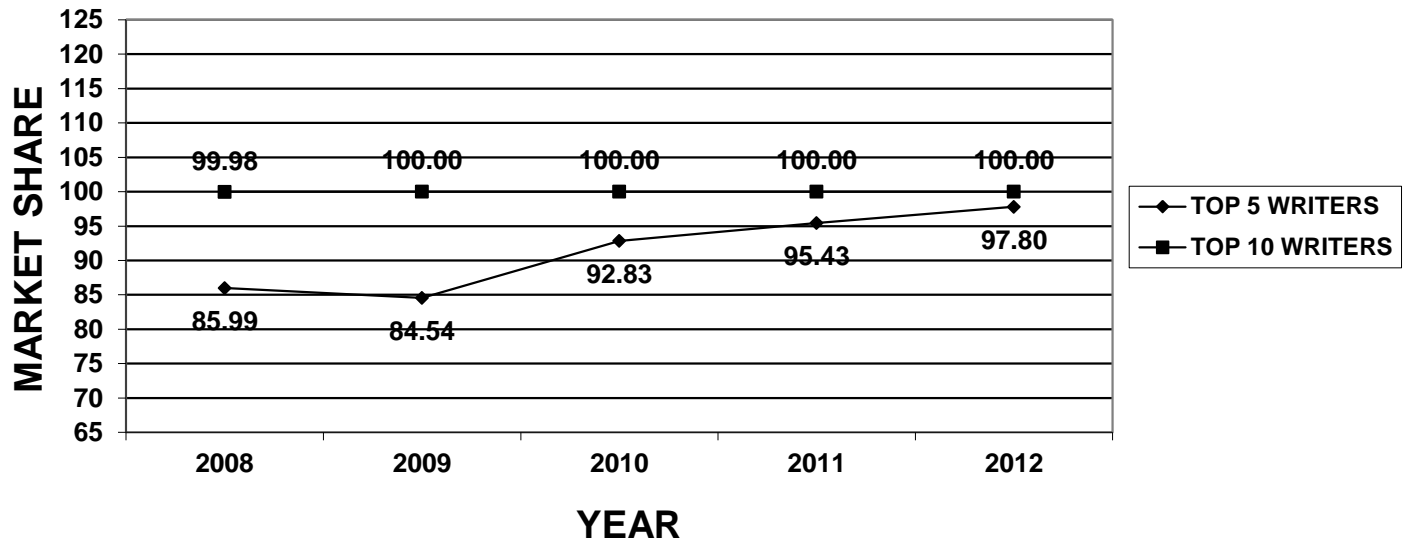


2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

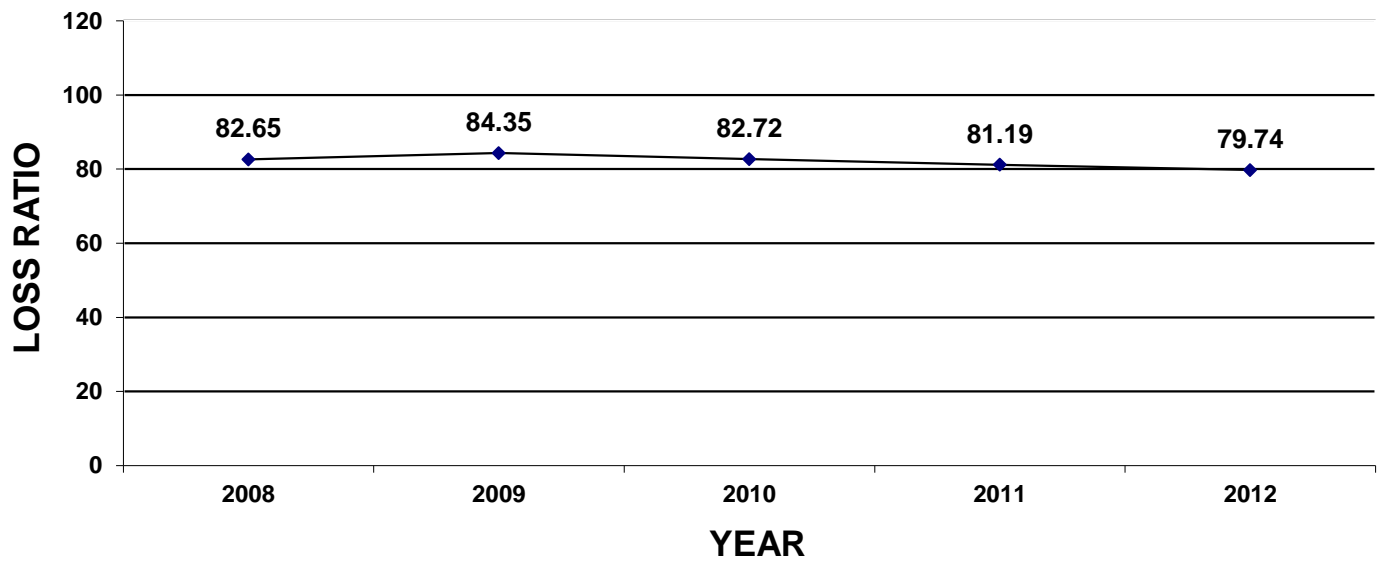
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	1.59%	5	855	\$10,777,960	\$10,777,666	\$0	\$9,056,742	\$8,903,508	82.61%
2	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURANCE COMPANY	0.00%	11	4	\$30	\$30	\$0	\$1,178	\$1,161	3870.00%
3	ANTHEM INSURANCE COMPANIES INC	4.73%	4	21,626	\$31,963,957	\$31,663,427	\$0	\$23,667,591	\$24,302,290	76.75%
4	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSURANCE COMPANY	32.51%	2	13,704	\$219,706,172	\$221,839,171	\$0	\$159,483,097	\$157,428,460	70.97%
5	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	20.34%	3	15,159	\$137,448,213	\$137,448,213	\$0	\$110,422,080	\$113,632,074	82.67%
6	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.08%	9	0	\$544,969	\$544,969	\$0	-\$48,643	-\$48,647	-8.93%
7	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.00%	12	0	-\$30,524	\$1,221	\$0	\$1,426,259	\$63,589	5207.94%
8	HUMANA INSURANCE COMPANY	38.63%	1	27,802	\$261,009,542	\$260,708,564	\$0	\$223,126,885	\$223,736,955	85.82%
9	MARQUETTE NATIONAL LIFE INSURANCE COMPANY	0.00%	12	0	\$0	\$0	\$0	\$27,245	\$26,078	N/A
10	PYRAMID LIFE INSURANCE COMPANY	1.15%	6	827	\$7,800,791	\$7,854,433	\$0	\$6,267,877	\$6,078,527	77.39%
11	STERLING LIFE INSURANCE COMPANY	0.83%	7	550	\$5,603,847	\$5,816,834	\$0	\$5,541,748	\$5,442,071	93.56%
12	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.02%	10	74	\$148,211	\$153,248	\$0	\$85,050	\$74,559	48.65%
13	UNIVERSAL HEALTH CARE INSURANCE COMPANY INC	0.11%	8	89	\$773,636	\$774,180	\$0	\$738,704	\$723,957	93.51%
14	WELLCARE HEALTH INSURANCE OF ARIZONA INC	0.00%	12	0	\$0	\$0	\$0	-\$30,863	-\$30,863	N/A
TOTAL		100.00%		80,690	\$675,746,804	\$677,581,956	\$0	\$539,764,950	\$540,333,719	79.74%

MISSOURI INDIVIDUAL MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMF	0.00%	308	0	\$0	\$0	\$0	\$0	-\$52	N/A
2	AAA LIFE INSURANCE COMPANY	0.02%	129	1,041	\$538,046	\$544,564	\$0	\$202,205	\$199,037	36.55%
3	ABILITY INSURANCE COMPANY	0.13%	69	1,672	\$3,140,313	\$3,186,867	\$0	\$4,148,938	\$5,044,723	158.30%
4	ACACIA LIFE INSURANCE CO	0.00%	299	1	\$87	\$87	\$13	\$0	\$0	0.00%
5	ACCENDO INSURANCE COMPANY	0.00%	301	0	\$75	-\$23	\$0	-\$8,825	-\$22,541	98004.35%
6	ACE AMERICAN INSURANCE COMPANY	0.00%	250	43	\$3,240	\$3,240	\$0	\$0	-\$706	-21.79%
7	AETNA LIFE INSURANCE COMPANY	1.38%	13	16,838	\$33,124,618	\$33,315,400	\$0	\$27,560,284	\$27,141,390	81.47%
8	ALLIANZ LIFE INSURANCE COMPANY OF NE	0.00%	244	2	\$5,353	\$5,353	\$0	\$0	\$0	0.00%
9	ALLIANZ LIFE INSURANCE COMPANY OF NO	0.21%	53	3,319	\$5,011,083	\$5,026,323	\$0	\$1,742,434	\$1,666,291	33.15%
10	ALLSTATE LIFE INSURANCE COMPANY	0.00%	240	6	\$5,841	\$11,974	\$0	\$0	\$0	0.00%
11	ALLSTATE LIFE INSURANCE COMPANY OF N	0.00%	271	6	\$947	\$936	\$0	\$0	-\$2	-0.21%
12	AMERICAN ALTERNATIVE INSURANCE CORP	0.00%	215	33	\$18,488	\$18,488	\$0	\$36,251	-\$102,617	-555.05%
13	AMERICAN BANKERS INSURANCE COMPAN	0.00%	308	0	\$0	\$2	\$0	\$0	-\$545	-27250.00%
14	AMERICAN BANKERS LIFE ASSURANCE OF I	0.00%	175	15,567	\$105,561	\$105,953	\$0	\$5,000	\$5,445	5.14%
15	AMERICAN CONTINENTAL INSURANCE COM	0.38%	37	3,360	\$9,195,559	\$9,576,763	\$0	\$6,903,409	\$6,559,300	68.49%
16	AMERICAN FAMILY LIFE ASSURANCE COMP	3.85%	8	434,623	\$92,103,308	\$93,160,739	\$0	\$44,443,923	\$45,794,968	49.16%
17	AMERICAN FAMILY MUTUAL INSURANCE CC	0.70%	21	5,667	\$16,762,778	\$15,994,194	\$0	\$11,954,655	\$11,830,366	73.97%
18	AMERICAN FEDERATED LIFE INSURANCE CO	0.03%	120	8,250	\$744,716	\$638,285	\$0	\$158,659	\$159,215	24.94%
19	AMERICAN FIDELITY ASSURANCE COMPAN	0.21%	56	17,533	\$4,949,493	\$4,992,450	\$0	\$2,059,861	\$2,458,560	49.25%
20	AMERICAN GENERAL LIFE INSURANCE CO	0.11%	74	10,557	\$2,541,872	\$2,542,330	\$0	\$2,041,313	\$2,660,413	104.64%
21	AMERICAN HEALTH AND LIFE INSURANCE C	0.00%	284	12	\$552	\$552	\$0	\$100	\$100	18.12%
22	AMERICAN HERITAGE LIFE INSURANCE CO	0.17%	63	14,755	\$4,128,565	\$4,141,409	\$0	\$2,894,439	\$2,829,192	68.31%
23	AMERICAN HOME ASSURANCE COMPANY	0.00%	236	20	\$8,244	\$7,713	\$0	\$0	\$499	6.47%
24	AMERICAN HOME LIFE INSURANCE COMPAN	0.00%	275	15	\$842	\$578	\$0	\$0	\$0	0.00%
25	AMERICAN INCOME LIFE INSURANCE CO	0.05%	102	32,805	\$1,136,908	\$1,138,987	\$0	\$217,921	\$188,046	16.51%
26	AMERICAN NATIONAL INSURANCE COMPAN	0.02%	131	2,261	\$499,577	\$521,366	\$0	\$310,343	\$262,350	50.32%
27	AMERICAN NATIONAL LIFE INSURANCE CO	0.00%	200	2	\$34,727	\$34,730	\$0	\$19,811	\$18,811	54.16%
28	AMERICAN PIONEER LIFE INSURANCE COMI	0.06%	95	431	\$1,413,350	\$1,435,445	\$0	\$1,072,149	\$1,194,262	83.20%
29	AMERICAN PROGRESSIVE LIFE AND HEALTH	0.00%	238	9	\$7,461	\$7,548	\$0	\$17,163	\$18,420	244.04%
30	AMERICAN PUBLIC LIFE INSURANCE COMP	0.01%	153	191	\$184,812	\$186,062	\$0	\$140,646	\$105,544	56.73%
31	AMERICAN REPUBLIC CORP INSURANCE CC	0.29%	44	32	\$6,822,638	\$6,776,371	\$0	\$4,580,025	\$4,690,702	69.22%
32	AMERICAN REPUBLIC INSURANCE COMPAN	0.23%	49	2,536	\$5,542,498	\$5,674,534	\$0	\$4,078,892	\$3,946,576	69.55%
33	AMERICAN STATES INSURANCE COMPANY	0.00%	188	51	\$59,651	\$66,553	\$0	\$26,028	\$118,255	177.69%
34	AMERICAN UNDERWRITERS LIFE INSURANC	0.00%	258	5	\$1,812	\$1,840	\$0	\$0	\$0	0.00%
35	AMERICAN UNITED LIFE INSURANCE COMP	0.00%	223	15	\$13,555	\$14,581	\$0	\$8,878	\$6,484	44.47%
36	AMERICO FINANCIAL LIFE AND ANNUITY INS	0.00%	259	17	\$1,784	\$1,784	\$0	\$0	\$0	0.00%
37	AMERITAS LIFE INSURANCE CORP	0.01%	167	258	\$121,984	\$114,878	\$0	\$33,247	\$47,359	41.23%
38	ANTHEM INSURANCE COMPANIES INC	4.12%	7	30,167	\$98,513,004	\$98,622,342	\$0	\$80,126,648	\$83,698,011	84.87%
39	ANTHEM LIFE INSURANCE COMPANY	0.00%	298	1	\$105	\$127	\$0	\$0	\$0	0.00%
40	ASSURANCEAMERICA INSURANCE COMPAN	0.00%	211	664	\$20,483	\$12,650	\$0	\$0	\$0	0.00%
41	ASSURED LIFE ASSOCIATION	0.00%	192	17	\$46,314	\$46,320	\$0	\$51,101	\$52,326	112.97%
42	ASSURITY LIFE INSURANCE COMPANY	0.05%	98	2,381	\$1,309,217	\$1,302,276	\$0	\$721,392	\$792,584	60.86%
43	ATHENE ANNUITY & LIFE ASSURANCE COMI	0.00%	184	184	\$74,863	\$74,289	\$0	\$190,248	\$236,226	317.98%
44	ATLANTA LIFE INSURANCE COMPANY	0.00%	262	76	\$1,731	\$1,835	\$0	\$252	\$251	13.68%
45	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	234	156	\$8,945	\$8,948	\$0	\$240	\$192	2.15%
46	AUTO OWNERS LIFE INSURANCE COMPANY	0.01%	146	228	\$275,645	\$276,027	\$0	\$38,394	-\$62,710	-22.72%
47	AVIVA LIFE AND ANNUITY COMPANY	0.00%	195	54	\$44,106	\$39,079	\$0	\$79,011	\$56,985	145.82%
48	AXA EQUITABLE LIFE INSURANCE COMPAN	0.02%	128	496	\$540,304	\$552,600	\$0	\$1,590,334	\$1,578,446	285.64%
49	BALTIMORE LIFE INSURANCE COMPANY TH	0.00%	307	5	\$11	\$11	\$0	\$0	\$0	0.00%
50	BANCINSURE INC	0.00%	214	987	\$18,896	\$16,435	\$0	\$16,874	\$17,321	105.39%
51	BANKERS FIDELITY LIFE INSURANCE COMP	0.42%	33	5,665	\$9,984,418	\$9,857,116	\$0	\$6,934,218	\$7,732,143	78.44%
52	BANKERS LIFE AND CASUALTY COMPANY	1.23%	14	18,703	\$29,311,673	\$30,967,068	\$674	\$22,846,173	\$25,189,719	81.34%
53	BANNER LIFE INSURANCE COMPANY	0.00%	297	0	\$113	\$113	\$0	\$0	\$0	0.00%
54	BERKSHIRE LIFE INSURANCE COMPANY OF	0.19%	58	1,949	\$4,474,629	\$4,439,096	\$0	\$282,700	\$3,375,061	76.03%
55	BLUE CROSS AND BLUE SHIELD OF KANSAS	5.93%	5	71,041	\$141,843,555	\$141,843,555	\$0	\$110,746,480	\$108,120,809	76.23%
56	BOSTON MUTUAL LIFE INSURANCE COMPAN	0.02%	139	2,567	\$364,308	\$372,348	\$0	\$71,395	\$72,510	19.47%
57	BROKERS NATIONAL LIFE ASSURANCE CO	0.00%	190	28	\$48,990	\$53,329	\$0	\$32,391	\$32,306	60.58%
58	CANADA LIFE ASSURANCE COMPANY	0.00%	180	80	\$80,088	\$85,178	\$0	\$236,052	\$236,799	278.00%
59	CAPITAL RESERVE LIFE INSURANCE COMP	0.00%	306	8	\$32	\$33	\$0	\$0	\$0	0.00%
60	CARE IMPROVEMENT PLUS SOUTH CENTRA	9.19%	3	13,704	\$219,706,172	\$221,839,171	\$0	\$159,483,097	\$157,428,460	70.97%
61	CATHOLIC FINANCIAL LIFE	0.00%	272	10	\$904	\$1,028	\$0	\$114	\$87	8.46%
62	CATHOLIC ORDER OF FORESTERS	0.00%	216	20	\$18,099	\$18,099	\$0	\$279	\$279	1.54%
63	CELTIC INSURANCE COMPANY	0.28%	45	1,980	\$6,651,977	\$6,753,394	\$0	\$6,288,206	\$6,931,673	102.64%
64	CENTRAL RESERVE LIFE INSURANCE COMP	0.01%	151	57	\$190,551	\$194,453	\$0	\$83,644	\$79,436	40.85%
65	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	239	12	\$6,367	\$6,334	\$0	\$2,239	\$3,369	53.19%
66	CENTRAL STATES HEALTH & LIFE CO OF OH	0.01%	140	128	\$349,809	\$359,156	\$0	\$305,148	\$273,565	76.17%
67	CENTRAL STATES INDEMNITY COMPANY OF	0.00%	177	653	\$91,541	\$92,741	\$0	\$10,760	\$25,531	27.53%
68	CENTRAL UNITED LIFE INSURANCE COMPAN	0.06%	92	1,978	\$1,478,495	\$1,480,943	\$0	\$772,347	\$741,734	50.09%
69	CENTRE LIFE INSURANCE COMPANY	0.01%	157	144	\$171,252	\$176,505	\$0	\$60,142	-\$60,928	-34.52%
70	CENTURY LIFE ASSURANCE COMPANY	0.00%	308	2	\$0	\$303	\$0	\$3,235	\$2,639	870.96%
71	CHEROKEE NATIONAL LIFE INSURANCE COI	0.00%	222	79	\$13,949	\$14,040	\$0	\$15,589	\$15,884	113.13%
72	CHESAPEAKE LIFE INSURANCE COMPANY T	0.05%	100	10,899	\$1,145,186	\$1,123,248	\$0	\$248,603	\$329,614	29.34%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.55%	26	4,494	\$13,125,989	\$13,551,693	\$0	\$10,739,671	\$10,939,547	80.72%
74	CICA LIFE INSURANCE COMPANY OF AMERI	0.00%	273	3	\$875	\$875	\$0	\$0	\$0	0.00%
75	CINCINNATI LIFE INSURANCE COMPANY THI	0.00%	182	70	\$76,102	\$77,756	\$0	\$0	\$2,118	2.72%
76	CITIZENS SECURITY LIFE INS CO	0.00%	294	1	\$167	\$184	\$0	\$0	\$0	0.00%
77	CLARENDON NATIONAL INSURANCE COMP/	0.00%	308	1	\$0	\$0	\$0	\$14,100	-\$120	N/A
78	CMFG LIFE INSURANCE COMPANY	0.04%	105	899	\$959,763	\$962,363	\$0	\$77,434	\$189,962	19.74%
79	COLONIAL LIFE & ACCIDENT INSURANCE CC	0.51%	27	32,044	\$12,310,097	\$12,360,670	\$0	\$5,269,373	\$5,506,953	44.55%
80	COLONIAL PENN LIFE INSURANCE COMPAN	0.26%	48	3,887	\$6,112,392	\$6,000,966	\$0	\$4,136,212	\$4,120,897	68.67%
81	COLORADO BANKERS LIFE INS CO	0.00%	246	13	\$4,003	\$3,969	\$0	\$1,935	\$2,413	60.80%
82	COLUMBUS LIFE INSURANCE COMPANY	0.00%	296	1	\$128	\$140	\$0	\$282	\$282	201.43%
83	COMBINED INSURANCE CO OF AMERICA	0.49%	28	59,359	\$11,694,846	\$11,841,893	\$0	\$5,679,318	\$9,348,768	78.95%
84	COMMERCIAL TRAVELERS MUTUAL INSURA	0.00%	231	370	\$9,396	\$9,611	\$0	\$5,576	\$5,576	58.02%
85	COMMONWEALTH ANNUITY AND LIFE INSUF	0.00%	203	186	\$31,967	\$34,591	\$0	\$133,209	\$120,473	348.28%
86	COMBENEFITS INSURANCE COMPANY	0.00%	261	10	\$1,741	\$1,751	\$0	\$302	\$205	11.71%
87	CONNECTICUT GENERAL LIFE INS CO	0.01%	154	135	\$180,063	\$165,154	\$0	\$491,216	\$185,542	112.34%
88	CONSECO LIFE INSURANCE CO	0.01%	141	787	\$336,133	\$336,618	\$0	\$288,515	\$227,080	67.46%
89	CONSTITUTION LIFE INSURANCE COMPANY	0.04%	108	1,609	\$875,589	\$888,320	\$0	\$263,379	\$256,130	28.83%
90	CONTINENTAL ASSURANCE COMPANY	0.00%	208	32	\$25,810	\$25,810	\$0	\$59,591	\$197,554	765.42%
91	CONTINENTAL CASUALTY COMPANY	0.23%	51	4,008	\$5,464,179	\$1,136,022	\$0	\$6,374,961	\$9,027,488	794.66%
92	CONTINENTAL GENERAL INSURANCE COMP	0.09%	80	1,159	\$2,154,319	\$2,251,034	\$0	\$1,926,610	\$1,957,704	86.97%
93	CONTINENTAL LIFE INS CO OF BRENTWOOC	0.44%	31	4,939	\$10,509,764	\$10,751,959	\$0	\$6,741,347	\$6,583,299	61.23%
94	COUNTRY LIFE INSURANCE COMPANY	0.03%	111	629	\$830,271	\$825,686	\$0	\$419,400	\$458,075	55.48%
95	COVENTRY HEALTH AND LIFE INSURANCE C	8.23%	4	46,014	\$196,824,184	\$196,824,184	\$0	\$156,652,295	\$159,173,796	80.87%
96	COX HEALTH SYSTEMS INSURANCE COMPA	0.61%	23	7,464	\$14,680,043	\$14,680,043	\$0	\$12,805,561	\$13,456,351	91.66%
97	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	278	39	\$778	\$760	\$0	\$2,420	\$2,420	318.42%
98	CSA FRATERNAL LIFE	0.00%	249	6	\$3,262	\$3,234	\$0	\$426	\$504	15.58%
99	EMC NATIONAL LIFE COMPANY	0.02%	134	689	\$476,324	\$493,498	\$0	\$242,918	\$207,491	42.04%
100	ENVISION INSURANCE COMPANY	0.04%	104	626	\$977,894	\$977,894	\$0	\$880,745	\$841,870	86.09%
101	EQUITABLE LIFE & CASUALTY INSURANCE C	0.90%	19	12,342	\$21,621,468	\$21,336,730	\$0	\$15,599,570	\$17,323,401	81.19%
102	FAMILY BENEFIT LIFE INSURANCE COMPAN	0.00%	251	184	\$3,010	\$2,362	\$0	\$0	\$0	0.00%
103	FAMILY HERITAGE LIFE INSURANCE COMPA	0.15%	65	10,794	\$3,598,108	\$3,634,288	\$0	\$472,205	\$463,945	12.77%
104	FAMILY LIFE INSURANCE COMPANY	0.04%	109	296	\$873,563	\$873,210	\$0	\$635,598	\$633,011	72.49%
105	FARM BUREAU LIFE INSURANCE COMPANY	0.00%	209	56	\$22,707	\$22,788	\$0	\$20,212	-\$32,189	-141.25%
106	FARMERS MUTUAL HAIL INSURANCE COMP.	0.00%	289	25	\$375	\$362	\$0	\$0	\$0	0.00%
107	FARMERS NEW WORLD LIFE INSURANCE CC	0.02%	130	2,331	\$514,530	\$514,530	\$0	\$552,140	\$550,117	106.92%
108	FEDERAL INSURANCE COMPANY	0.00%	220	90	\$15,052	\$15,141	\$0	\$0	\$1,039	6.86%
109	FEDERAL LIFE INSURANCE COMPANY (MUT)	0.00%	263	83	\$1,678	\$1,416	\$0	\$0	\$0	0.00%
110	FEDERATED LIFE INSURANCE COMPANY	0.02%	126	554	\$558,029	\$563,782	\$0	\$278,505	\$645,576	114.51%
111	FEDERATED MUTUAL INSURANCE COMPAN	0.00%	308	0	\$0	\$0	\$0	\$0	-\$58	N/A
112	FIDELITY LIFE ASSOCIATION A LEGAL RESE	0.00%	237	90	\$7,476	\$7,481	\$0	\$0	-\$10	-0.13%
113	FIDELITY SECURITY LIFE INSURANCE COMP	0.03%	117	10	\$772,481	\$745,042	\$0	\$1,712,359	\$1,709,408	229.44%
114	FIREMANS FUND INSURANCE COMPANY	0.00%	308	0	\$0	\$0	\$0	\$0	\$492	N/A
115	FIRST ALLMERICA FINANCIAL LIFE INSURAN	0.00%	276	1	\$809	\$918	\$0	\$8,438	\$7,686	837.25%
116	FIRST HEALTH LIFE & HEALTH INSURANCE I	1.94%	10	50,436	\$46,407,526	\$46,111,475	\$0	\$41,834,698	\$42,022,226	91.13%
117	FORETHOUGHT LIFE INSURANCE COMPANY	0.00%	193	42	\$45,211	\$39,588	\$0	\$13,117	\$22,050	55.70%
118	FREEDOM LIFE INSURANCE COMPANY OF A	0.00%	169	267	\$114,837	\$114,605	\$0	\$60,800	\$61,119	53.33%
119	GENERAL AMERICAN LIFE INSURANCE COM	0.02%	135	411	\$470,384	\$473,287	\$0	\$176,843	\$331,779	70.10%
120	GENERAL FIDELITY LIFE INSURANCE CO	0.00%	308	0	\$0	\$44	\$0	\$0	\$0	0.00%
121	GENWORTH LIFE AND ANNUITY INSURANCE	0.07%	88	730	\$1,568,784	\$1,540,963	\$0	\$1,614,558	\$1,585,930	102.92%
122	GENWORTH LIFE INSURANCE COMPANY	1.73%	11	28,357	\$41,327,048	\$41,434,292	\$0	\$29,289,073	\$38,624,369	93.22%
123	GERBER LIFE INSURANCE COMPANY	0.17%	64	3,887	\$4,071,556	\$4,070,178	\$0	\$3,540,457	\$3,574,977	87.83%
124	GLENER LIFE INSURANCE SOCIETY	0.00%	308	7	\$0	\$0	\$0	\$0	\$0	N/A
125	GLOBE LIFE AND ACCIDENT INSURANCE CC	0.07%	83	5,300	\$1,772,793	\$1,779,046	\$0	\$1,348,942	\$1,777,289	99.90%
126	GOLDEN RULE INSURANCE COMPANY	0.21%	54	9,523	\$5,007,327	\$4,953,020	\$0	\$3,610,406	\$3,563,287	71.94%
127	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	280	5	\$666	\$684	\$0	\$0	\$83	12.13%
128	GOVERNMENT PERSONNEL MUTUAL LIFE IN	0.05%	101	491	\$1,138,196	\$1,198,392	\$0	\$818,561	\$813,316	67.87%
129	GREAT AMERICAN LIFE INSURANCE COMPA	0.03%	123	272	\$619,730	\$628,333	\$0	\$337,735	\$330,239	52.56%
130	GREAT SOUTHERN LIFE INSURANCE COMP/	0.00%	267	14	\$1,429	\$1,505	\$0	\$0	\$0	0.00%
131	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	191	82	\$47,522	\$48,954	\$0	\$66,914	\$66,169	135.17%
132	GUARANTEE TRUST LIFE INSURANCE COMF	0.40%	36	11,930	\$9,664,960	\$9,348,840	\$0	\$1,864,967	\$2,493,163	26.67%
133	GUARANTY INCOME LIFE INSURANCE COMF	0.00%	196	38	\$41,729	\$41,785	\$0	\$31,264	\$32,043	76.69%
134	GUARDIAN LIFE INSURANCE COMPANY OF A	0.06%	94	862	\$1,451,578	\$1,458,959	\$31,811	\$1,636,540	\$1,286,564	88.18%
135	HARTFORD LIFE AND ACCIDENT INSURANCI	0.00%	218	7	\$17,358	\$17,827	\$0	\$0	\$0	0.00%
136	HARTFORD LIFE AND ANNUITY INSURANCE	0.00%	224	154	\$12,750	\$12,769	\$0	\$7,798	\$6,018	47.13%
137	HARTFORD LIFE INSURANCE COMPANY	0.00%	230	4	\$11,323	\$11,836	\$0	\$0	\$0	0.00%
138	HCC LIFE INSURANCE COMPANY	0.10%	78	15	\$2,395,750	\$3,015,428	\$0	\$2,286,870	\$2,188,843	72.59%
139	HEALTH CARE SERVICE CORPORATION	0.11%	73	13,112	\$2,657,204	\$2,657,204	\$0	\$2,094,479	\$3,742,746	140.85%
140	HEALTHSPRING LIFE & HEALTH INSURANCE	0.28%	46	7,252	\$6,630,585	\$6,630,585	\$0	\$5,302,348	\$5,545,367	83.63%
141	HEALTHY ALLIANCE LIFE INSURANCE COMF	12.67%	2	179,352	\$303,093,481	\$312,578,502	\$0	\$228,903,569	\$229,908,147	73.55%
142	HEARTLAND NATIONAL LIFE INSURANCE CC	0.34%	40	4,595	\$8,048,523	\$7,991,783	\$0	\$6,185,896	\$6,342,470	79.36%
143	HORACE MANN LIFE INSURANCE COMPANY	0.00%	221	36	\$14,485	\$15,399	\$0	\$53,906	\$66,448	431.51%
144	HOUSEHOLD LIFE INSURANCE COMPANY	0.00%	308	13	\$0	\$120	\$0	\$0	\$0	0.00%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
145	HUMANA INSURANCE COMPANY	14.92%	1	132,769	\$356,762,965	\$356,389,340	\$0	\$293,367,896	\$294,215,647	82.55%
146	HUMANADENTAL INSURANCE COMPANY	0.06%	97	5,781	\$1,342,184	\$1,281,004	\$0	\$701,748	\$700,255	54.66%
147	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	291	5	\$220	\$220	\$0	\$0	\$0	0.00%
148	IDEALIFE INSURANCE COMPANY	0.00%	172	28	\$109,144	\$109,159	\$0	\$81,738	\$80,234	73.50%
149	ILLINOIS MUTUAL LIFE INSURANCE COMPAN	0.07%	86	4,301	\$1,715,075	\$1,762,201	\$0	\$1,228,127	\$1,384,486	78.57%
150	IMPERIUM INSURANCE COMPANY	0.10%	75	726	\$2,475,673	\$3,287,589	\$0	\$2,510,407	\$3,723,216	113.25%
151	INDEPENDENT ORDER OF FORESTERS THE	0.00%	232	52	\$8,997	\$8,997	\$0	\$0	\$0	0.00%
152	INDIVIDUAL ASSURANCE COMPANY LIFE HE	0.00%	254	17	\$2,264	\$2,291	\$0	\$0	-\$177	-7.73%
153	ING USA ANNUITY AND LIFE INSURANCE CO	0.00%	228	114	\$11,742	\$11,832	\$0	\$13,246	\$12,136	102.57%
154	INSUREMAX INSURANCE COMPANY	0.00%	227	226	\$11,912	\$11,322	\$0	\$0	\$0	0.00%
155	INVESTORS CONSOLIDATED INSURANCE CO	0.00%	308	0	\$0	\$0	\$0	\$39	\$35	N/A
156	INVESTORS LIFE INSURANCE COMPANY OF	0.00%	285	3	\$506	\$506	\$0	\$0	\$1	0.20%
157	JACKSON NATIONAL LIFE INSURANCE COMI	0.05%	99	1,349	\$1,175,569	\$1,226,507	\$0	\$2,195,085	\$2,184,927	178.14%
158	JEFFERSON NATIONAL LIFE INSURANCE CO	0.00%	178	50	\$84,637	\$87,353	\$0	\$103,609	\$100,456	115.00%
159	JOHN ALDEN LIFE INSURANCE COMPANY	0.03%	124	466	\$603,601	\$628,873	\$0	\$1,071,678	\$1,970,038	313.26%
160	JOHN HANCOCK LIFE & HEALTH INSURANCE	0.00%	202	13	\$32,155	\$32,437	\$0	\$63,933	\$17,086	52.67%
161	JOHN HANCOCK LIFE INSURANCE COMPAN	0.94%	17	12,880	\$22,464,124	\$22,910,850	\$91	\$9,536,265	\$15,776,864	68.86%
162	KANAWHA INSURANCE COMPANY	0.03%	115	2,302	\$776,970	\$797,611	\$0	\$532,945	\$582,616	73.05%
163	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	204	49	\$29,639	\$31,430	\$0	\$49,318	\$28,263	89.92%
164	KNIGHTS OF COLUMBUS	0.10%	76	2,473	\$2,424,478	\$2,409,392	\$0	\$444,965	\$955,303	39.65%
165	LAFAYETTE LIFE INSURANCE COMPANY THI	0.00%	279	3	\$682	\$682	\$0	\$0	\$0	0.00%
166	LEADERS LIFE INSURANCE COMPANY	0.00%	179	320	\$82,115	\$0	\$0	\$15,937	\$15,937	N/A
167	LIBERTY LIFE ASSURANCE COMPANY OF B	0.00%	290	2	\$313	\$295	\$0	\$521	\$517	175.25%
168	LIBERTY MUTUAL INSURANCE COMPANY	0.00%	255	1	\$1,993	\$1,993	\$0	\$2,779	\$2,779	139.44%
169	LIBERTY NATIONAL LIFE INSURANCE COMP	0.07%	87	15,579	\$1,617,807	\$1,618,897	\$0	\$393,026	\$324,799	20.06%
170	LIFE INSURANCE COMPANY OF NORTH AME	0.00%	198	1,417	\$35,434	\$35,434	\$0	-\$25,772	-\$160,090	-451.80%
171	LIFE INSURANCE COMPANY OF THE SOUTH	0.00%	292	4	\$215	\$215	\$0	\$0	\$0	0.00%
172	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	226	196	\$12,331	\$16,455	\$0	\$11,878	-\$1,834	-11.15%
173	LIFESECURE INSURANCE COMPANY	0.01%	149	226	\$200,515	\$193,997	\$0	\$603	\$16,077	8.29%
174	LINCOLN BENEFIT LIFE COMPANY	0.13%	70	1,375	\$3,091,406	\$3,270,524	\$0	\$783,974	\$813,234	24.87%
175	LINCOLN HERITAGE LIFE INSURANCE COMP	0.00%	185	62	\$73,551	\$73,670	\$0	\$37,186	\$36,329	49.31%
176	LINCOLN LIFE & ANNUITY COMPANY OF NE	0.00%	281	1	\$639	\$708	\$0	\$0	\$0	0.00%
177	LINCOLN NATIONAL LIFE INSURANCE COMP	0.02%	133	382	\$491,230	\$533,867	\$0	\$427,232	-\$1,547,634	-289.89%
178	LONGEVITY INSURANCE COMPANY	0.00%	235	8	\$8,439	\$9,047	\$0	\$60,496	\$118,730	1312.37%
179	LOYAL AMERICAN LIFE INSURANCE COMPA	0.14%	68	4,893	\$3,231,447	\$3,237,241	\$0	\$2,073,061	\$2,081,555	64.30%
180	MADISON NATIONAL LIFE INSURANCE COMI	0.00%	252	8	\$2,648	\$2,622	\$0	\$0	\$1	0.04%
181	MANHATTAN LIFE INSURANCE COMPANY	0.00%	295	1	\$156	\$108	\$0	\$10	\$37	34.26%
182	MARKEL INSURANCE COMPANY	0.04%	103	85,014	\$1,055,251	\$1,053,597	\$0	\$743,710	\$658,467	62.50%
183	MARQUETTE NATIONAL LIFE INSURANCE CO	0.17%	62	1,848	\$4,130,781	\$4,158,575	\$0	\$3,142,853	\$3,145,053	75.63%
184	MASSACHUSETTS MUTUAL LIFE INSURANCE	0.41%	35	6,512	\$9,698,576	\$10,129,854	\$354,661	\$7,834,579	\$15,807,536	156.05%
185	MEDAMERICA INSURANCE COMPANY	0.03%	121	635	\$741,615	\$730,155	\$0	\$185,356	\$199,114	27.27%
186	MEDICO INSURANCE COMPANY	0.06%	91	1,940	\$1,488,830	\$1,452,578	\$0	\$1,107,906	\$1,043,935	71.87%
187	MEGA LIFE AND HEALTH INSURANCE COMP	0.01%	159	1,034	\$166,156	\$167,335	\$0	\$240,349	\$236,091	141.09%
188	MERIT LIFE INSURANCE CO	0.00%	171	606	\$109,848	\$109,848	\$0	\$11,157	\$12,804	11.66%
189	METLIFE INSURANCE COMPANY OF CONNE	0.07%	85	1,009	\$1,720,943	\$1,973,670	\$0	\$2,781,565	\$2,204,105	111.68%
190	METROPOLITAN LIFE INSURANCE COMPAN	0.60%	24	8,131	\$14,441,037	\$14,492,565	\$0	\$3,243,284	-\$341,019	-2.35%
191	MIDLAND NATIONAL LIFE INSURANCE COMF	0.00%	265	11	\$1,615	\$1,627	\$0	\$6,000	\$4,195	257.84%
192	MIDWEST NATIONAL LIFE INSURANCE COMI	0.00%	194	33	\$44,529	\$58,651	\$0	\$49,119	\$46,060	78.53%
193	MINNESOTA LIFE INSURANCE COMPANY	0.03%	113	415	\$795,800	\$826,124	\$0	\$776,674	\$196,271	23.76%
194	MODERN WOODMEN OF AMERICA	0.00%	270	12	\$1,073	\$1,102	\$13	\$16,846	\$30,022	2724.32%
195	MONUMENTAL LIFE INSURANCE COMPANY	0.02%	138	1,129	\$369,335	\$370,636	\$0	\$217,396	\$245,704	66.29%
196	MONY LIFE INSURANCE COMPANY	0.01%	144	300	\$316,588	\$329,725	\$206,207	\$1,066,998	\$857,760	260.14%
197	MOTORISTS COMMERCIAL MUTUAL INSURA	0.00%	308	1	\$0	\$451	\$0	\$2,379	\$2,320	514.41%
198	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	206	282	\$28,928	\$48,659	\$0	\$29,039	\$28,506	58.58%
199	MTL INSURANCE COMPANY	0.00%	241	4	\$5,559	\$5,527	\$0	\$0	\$0	0.00%
200	MUTUAL OF OMAHA INSURANCE COMPANY	1.41%	12	43,152	\$33,703,815	\$26,614,081	\$0	\$15,547,374	\$19,048,523	71.57%
201	NATIONAL BENEFIT LIFE INSURANCE COMP	0.00%	299	1	\$87	\$87	\$0	\$0	\$0	0.00%
202	NATIONAL CASUALTY COMPANY	0.00%	264	38	\$1,625	\$1,598	\$0	\$0	-\$1,265	-79.16%
203	NATIONAL FOUNDATION LIFE INSURANCE C	0.00%	205	169	\$29,558	\$29,049	\$0	\$37,714	\$35,124	120.91%
204	NATIONAL GUARDIAN LIFE INSURANCE CON	0.01%	143	119,361	\$329,282	\$331,050	\$0	\$145,782	\$145,782	44.04%
205	NATIONAL HEALTH INSURANCE COMPANY	0.00%	225	13	\$12,547	\$12,547	\$0	\$24,403	\$25,617	204.17%
206	NATIONAL LIFE INSURANCE COMPANY	0.01%	156	180	\$171,712	\$200,521	\$0	\$162,714	\$214,026	106.73%
207	NATIONAL TEACHERS ASSOCIATES LIFE INS	0.06%	90	4,034	\$1,510,616	\$1,524,325	\$0	\$1,198,616	\$1,288,731	84.54%
208	NATIONAL UNION FIRE INSURANCE COMPA	0.00%	233	15	\$8,538	\$8,538	\$0	-\$1,023	-\$1,462	-17.12%
209	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	256	6	\$1,965	\$1,965	\$0	\$12,046	\$12,046	613.03%
210	NEW ENGLAND LIFE INSURANCE COMPANY	0.01%	166	146	\$122,326	\$127,546	\$0	\$92,927	\$234,589	183.93%
211	NEW ERA LIFE INSURANCE COMPANY OF TH	0.01%	150	65	\$196,685	\$196,370	\$0	\$339,572	\$322,787	164.38%
212	NEW YORK LIFE INSURANCE COMPANY	0.20%	57	3,459	\$4,850,684	\$4,784,318	\$4,067	\$1,887,440	\$2,721,428	56.88%
213	NORTH AMERICAN COMPANY FOR LIFE AND	0.00%	282	4	\$588	\$324	\$0	\$0	\$0	0.00%
214	NORTH AMERICAN INSURANCE COMPANY	0.33%	42	3,080	\$7,886,207	\$8,216,010	\$0	\$7,448,140	\$7,187,158	87.48%
215	NORTHWESTERN LONG TERM CARE INSUR	0.41%	34	4,729	\$9,758,874	\$9,480,116	\$286,305	\$353,580	\$735,876	7.76%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
216	NORTHWESTERN MUTUAL LIFE INSURANCE	0.91%	18	18,071	\$21,773,338	\$21,682,293	\$5,804,555	\$9,331,921	\$25,318,896	116.77%
217	OHIO NATIONAL LIFE ASSURANCE CORPOR	0.01%	147	205	\$251,251	\$250,539	\$0	\$439,807	\$440,812	175.95%
218	OHIO NATIONAL LIFE INSURANCE COMPANY	0.01%	160	108	\$160,352	\$159,602	\$19,589	\$80,333	\$85,233	53.40%
219	OLD AMERICAN INSURANCE COMPANY	0.00%	201	670	\$34,570	\$36,079	\$0	\$80,603	\$124,491	345.05%
220	OLD REPUBLIC INSURANCE COMPANY	0.01%	165	0	\$127,781	\$121,890	\$0	\$37,606	\$34,712	28.48%
221	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	308	303	\$0	\$0	\$0	\$0	\$0	N/A
222	OLD SURETY LIFE INSURANCE COMPANY	0.31%	43	5,069	\$7,456,646	\$7,247,613	\$0	\$3,840,094	\$4,093,982	56.49%
223	OMAHA INSURANCE COMPANY	0.00%	283	2	\$571	\$285	\$0	\$0	\$0	0.00%
224	OXFORD LIFE INSURANCE COMPANY	0.01%	164	254	\$128,394	\$109,289	\$0	\$44,977	\$57,817	52.90%
225	OZARK NATIONAL LIFE INSURANCE COMPAN	0.00%	186	1,243	\$70,187	\$71,189	\$0	\$37,405	\$36,541	51.33%
226	PACIFICARE LIFE AND HEALTH INSURANCE	0.01%	145	118	\$277,354	\$277,435	\$0	\$195,020	\$167,530	60.39%
227	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	174	74	\$106,488	\$106,291	\$0	\$246,982	\$178,800	168.22%
228	PAUL REVERE LIFE INSURANCE COMPANY	0.17%	61	2,678	\$4,133,116	\$4,419,478	\$0	\$5,572,714	\$5,181,881	117.25%
229	PEKIN LIFE INSURANCE COMPANY	0.00%	176	23	\$105,266	\$107,293	\$0	\$153	\$181	0.17%
230	PENN MUTUAL LIFE INSURANCE COMPANY	0.00%	168	70	\$119,409	\$110,067	\$0	\$31,291	\$56,639	51.46%
231	PENNSYLVANIA LIFE INSURANCE COMPANY	4.78%	6	91,706	\$114,424,243	\$111,094,935	\$0	\$94,270,635	\$92,911,533	83.63%
232	PERICO LIFE INSURANCE COMPANY	0.00%	253	23	\$2,286	\$2,432	\$0	\$0	\$0	0.00%
233	PHILADELPHIA AMERICAN LIFE INSURANCE	0.02%	127	1,321	\$552,770	\$564,424	\$0	\$215,085	\$167,223	29.63%
234	PHOENIX LIFE INSURANCE COMPANY	0.00%	183	119	\$74,878	\$73,244	\$0	\$92,836	\$90,978	124.21%
235	PHYSICIANS LIFE INSURANCE COMPANY	0.09%	81	845	\$2,117,648	\$2,121,322	\$0	\$1,532,794	\$1,541,467	72.67%
236	PHYSICIANS MUTUAL INSURANCE COMPAN	0.27%	47	6,148	\$6,480,970	\$6,547,039	\$0	\$4,098,202	\$4,335,220	66.22%
237	PRIMERICA LIFE INSURANCE COMPANY	0.00%	242	15	\$5,501	\$6,456	\$0	\$0	\$14	0.22%
238	PRINCIPAL LIFE INSURANCE COMPANY	0.23%	50	2,771	\$5,468,341	\$4,066,665	\$0	\$1,181,085	\$692,510	17.03%
239	PROFESSIONAL INSURANCE COMPANY	0.02%	136	699	\$418,937	\$418,847	\$0	\$203,670	\$196,076	46.81%
240	PROTECTIVE LIFE INSURANCE COMPANY	0.01%	162	437	\$139,858	\$179,486	\$0	\$109,212	\$89,543	49.89%
241	PROVIDENT AMERICAN LIFE AND HEALTH IN	0.00%	170	30	\$111,090	\$109,871	\$0	\$47,275	\$45,558	41.46%
242	PROVIDENT LIFE AND ACCIDENT INSURANC	0.73%	20	38,677	\$17,564,995	\$17,807,448	\$0	\$9,247,966	\$9,426,070	52.93%
243	PROVIDENT LIFE AND CASUALTY INSURANC	0.01%	148	100	\$205,122	\$217,408	\$0	\$159,290	\$204,416	94.02%
244	PRUDENTIAL INSURANCE COMPANY OF AM	0.14%	66	2,135	\$3,442,214	\$3,391,203	\$0	\$1,044,317	\$1,677,435	49.46%
245	PURITAN LIFE INSURANCE COMPANY OF AN	0.04%	110	168	\$845,656	\$858,892	\$0	\$584,517	\$564,304	65.70%
246	PYRAMID LIFE INSURANCE COMPANY	0.34%	39	1,055	\$8,079,031	\$8,137,916	\$0	\$6,402,882	\$6,226,339	76.51%
247	RELIABLE LIFE INSURANCE COMPANY	0.01%	142	4,112	\$334,990	\$335,122	\$0	\$108,956	\$83,369	24.88%
248	RELIANCE STANDARD LIFE INSURANCE CO	0.00%	248	24	\$3,337	\$3,337	\$0	\$0	\$0	0.00%
249	RELIASTAR LIFE INSURANCE COMPANY	0.00%	247	9	\$3,868	\$3,921	\$0	\$0	-\$1,361	-34.71%
250	RELIASTAR LIFE INSURANCE COMPANY OF	0.00%	199	47	\$34,775	\$34,944	\$0	\$247,691	\$233,421	667.99%
251	RENAISSANCE LIFE & HEALTH INSURANCE	0.03%	114	1,819	\$794,802	\$794,802	\$0	\$599,261	\$599,261	75.40%
252	RESERVE NATIONAL INSURANCE COMPANY	0.33%	41	7,060	\$7,963,061	\$7,965,640	\$0	\$4,592,343	\$4,637,065	58.21%
253	RIVERSOURCE LIFE INSURANCE COMPANY	0.22%	52	4,557	\$5,259,618	\$5,254,728	\$0	\$4,967,662	\$4,982,993	94.83%
254	ROYAL NEIGHBORS OF AMERICA	0.03%	122	553	\$701,990	\$725,197	\$0	\$370,226	\$358,025	49.37%
255	SAGICOR LIFE INSURANCE COMPANY	0.00%	266	2	\$1,451	\$1,521	\$0	\$0	\$0	0.00%
256	SEARS LIFE INSURANCE COMPANY	0.00%	268	8	\$1,240	\$1,065	\$0	\$0	\$0	0.00%
257	SECURITY LIFE INSURANCE COMPANY OF A	0.00%	260	12	\$1,749	\$1,751	\$0	\$0	\$0	0.00%
258	SECURITY LIFE OF DENVER INSURANCE CO	0.00%	257	5	\$1,881	\$1,534	\$0	\$0	\$0	0.00%
259	SECURITY MUTUAL LIFE INSURANCE COMP	0.00%	286	2	\$505	\$497	\$0	\$0	\$0	0.00%
260	SECURITY NATIONAL LIFE INSURANCE COM	0.00%	269	60	\$1,214	\$1,262	\$0	\$0	\$0	0.00%
261	SENIOR HEALTH INSURANCE COMPANY OF	0.17%	60	2,408	\$4,142,038	\$5,115,883	\$0	\$7,373,004	\$13,458,220	263.07%
262	SENTRY LIFE INSURANCE COMPANY (L&H A	0.00%	308	3	-\$137	-\$142	\$0	\$4,653	\$4,449	-3133.10%
263	SETTLERS LIFE INSURANCE COMPANY	0.00%	229	4	\$11,536	\$11,555	\$0	\$0	\$0	0.00%
264	SHELTER LIFE INSURANCE COMPANY	0.02%	125	430	\$559,921	\$587,161	\$0	\$691,358	\$109,755	18.69%
265	SILVERSCRIPT INSURANCE COMPANY	1.00%	15	20,012	\$23,951,297	\$22,551,340	\$0	\$18,725,107	\$18,622,827	82.58%
266	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	293	56	\$213	\$213	\$0	\$880	\$880	413.15%
267	SONS OF NORWAY	0.00%	305	1	\$37	\$35	\$0	\$0	\$0	0.00%
268	ST PAUL FIRE & MARINE INSURANCE COMP	0.00%	308	0	\$0	\$0	\$0	\$0	\$244	N/A
269	STANDARD INSURANCE COMPANY	0.11%	72	1,564	\$2,679,192	\$2,644,377	\$0	\$452,196	\$336,897	12.74%
270	STANDARD LIFE AND ACCIDENT INSURANCI	0.12%	71	2,522	\$2,801,126	\$2,886,894	\$0	\$2,195,856	\$2,345,474	81.25%
271	STARMOUNT LIFE INSURANCE COMPANY	0.00%	243	50	\$5,423	\$5,368	\$0	\$541	\$573	10.67%
272	STATE FARM MUTUAL AUTOMOBILE INSUR/	0.98%	16	26,732	\$23,389,476	\$16,357,230	\$683	\$13,764,396	\$16,101,189	98.43%
273	STATE LIFE INSURANCE COMPANY	0.03%	119	344	\$758,891	\$792,337	\$0	\$378,203	\$719,007	90.75%
274	STATE MUTUAL INSURANCE COMPANY	0.02%	132	153	\$496,180	\$496,930	\$0	\$362,205	\$363,418	73.13%
275	STERLING INVESTORS LIFE INSURANCE CO	0.06%	93	1,017	\$1,459,002	\$1,477,265	\$0	\$467,044	\$464,679	31.46%
276	STERLING LIFE INSURANCE COMPANY	0.45%	30	3,680	\$10,687,616	\$10,741,634	\$0	\$9,152,567	\$9,147,140	85.16%
277	STONEBRIDGE CASUALTY INSURANCE COM	0.00%	302	1	\$55	\$54	\$0	\$0	\$0	0.00%
278	STONEBRIDGE LIFE INSURANCE COMPANY	0.09%	82	4,865	\$2,065,494	\$2,069,472	\$0	\$3,020,202	\$3,413,853	164.96%
279	SYMETRA LIFE INSURANCE COMPANY	0.00%	217	27	\$17,833	\$17,818	\$0	\$3,840	\$5,500	30.87%
280	TEACHERS INSURANCE AND ANNUITY ASSC	0.01%	152	137	\$188,227	\$179,632	\$0	\$206,320	\$206,320	114.86%
281	THRIVENT FINANCIAL FOR LUTHERANS	0.46%	29	8,018	\$11,010,744	\$11,104,957	\$159,708	\$10,690,163	\$11,555,765	104.06%
282	TIAA-CREF LIFE INSURANCE COMPANY	0.00%	173	63	\$106,637	\$102,713	\$0	\$59,459	\$59,459	57.89%
283	TIME INSURANCE COMPANY	0.14%	67	7,373	\$3,419,320	\$3,446,149	\$0	\$3,166,754	\$2,868,073	83.23%
284	TRANSAMERICA FINANCIAL LIFE INSURANC	0.00%	274	13	\$851	\$905	\$0	\$25	\$14	1.55%
285	TRANSAMERICA LIFE INSURANCE COMPAN	0.42%	32	9,739	\$10,136,618	\$10,071,785	\$0	\$8,607,615	\$10,465,251	103.91%
286	TRAVELERS INDEMNITY COMPANY	0.00%	308	0	\$0	\$367	\$0	\$0	\$145	39.51%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
287	TRAVELERS PROTECTIVE ASSOCIATION OF	0.00%	213	2,060	\$19,345	\$19,345	\$0	\$31,030	\$31,030	160.40%
288	TRUSTMARK INSURANCE COMPANY	0.01%	155	698	\$173,724	\$174,464	\$0	\$98,951	\$88,594	50.78%
289	UNICARE LIFE & HEALTH INSURANCE COMP	0.01%	158	85	\$167,296	\$172,981	\$0	\$101,296	\$88,801	51.34%
290	UNIFIED LIFE INSURANCE COMPANY	0.01%	163	353	\$128,603	\$126,524	\$0	\$69,014	\$62,691	49.55%
291	UNION BANKERS INSURANCE COMPANY	0.04%	106	384	\$934,317	\$975,241	\$0	\$1,071,205	\$1,036,444	106.28%
292	UNION CENTRAL LIFE INSURANCE COMPAN	0.06%	89	1,080	\$1,525,549	\$1,564,320	\$0	\$553,309	\$720,279	46.04%
293	UNION FIDELITY LIFE INSURANCE COMPAN	0.00%	197	309	\$41,139	\$43,086	\$0	\$13,768	\$13,455	31.23%
294	UNION LABOR LIFE INSURANCE COMPANY	0.00%	207	34	\$27,338	\$29,366	\$0	\$84,718	\$93,062	316.90%
295	UNION SECURITY INSURANCE COMPANY	0.07%	84	1,293	\$1,722,221	\$1,751,510	\$0	\$773,328	\$272,173	15.54%
296	UNITED AMERICAN INSURANCE COMPANY	0.38%	38	6,966	\$9,012,671	\$9,084,418	\$0	\$6,591,802	\$6,429,421	70.77%
297	UNITED COMMERCIAL TRAVELERS OF AMEI	0.03%	112	1,008	\$803,477	\$812,325	\$0	\$417,455	\$399,904	49.23%
298	UNITED CONCORDIA LIFE AND HEALTH INSU	0.00%	212	71	\$19,912	\$19,912	\$0	\$10,117	\$10,680	53.64%
299	UNITED HERITAGE LIFE INSURANCE COMPA	0.00%	287	1	\$500	\$499	\$0	\$0	\$499	100.00%
300	UNITED HOME LIFE INSURANCE COMPANY	0.00%	277	2	\$806	\$797	\$0	\$0	\$0	0.00%
301	UNITED INSURANCE COMPANY OF AMERICA	0.00%	187	486	\$60,315	\$60,133	\$0	\$53,704	\$46,612	77.51%
302	UNITED LIFE INSURANCE COMPANY	0.00%	219	39	\$15,302	\$15,610	\$0	\$22,071	-\$62,463	-400.15%
303	UNITED NATIONAL LIFE INSURANCE COMPA	0.04%	107	536	\$903,179	\$901,116	\$0	\$676,286	\$728,797	80.88%
304	UNITED OF OMAHA LIFE INSURANCE COMPA	3.39%	9	33,440	\$81,129,312	\$84,259,150	\$0	\$67,826,036	\$66,631,137	79.08%
305	UNITED SECURITY ASSURANCE COMPANY (	0.06%	96	719	\$1,374,724	\$1,361,433	\$0	\$668,242	\$504,257	37.04%
306	UNITED SECURITY LIFE AND HEALTH INSUR	0.00%	210	66	\$21,324	\$20,793	\$0	\$917	\$1,917	9.22%
307	UNITED STATES LIFE INSURANCE COMPAN	0.00%	245	2	\$4,681	\$4,617	\$0	\$22,410	\$21,313	461.62%
308	UNITED TEACHER ASSOCIATES INSURANCE	0.10%	79	2,132	\$2,339,769	\$2,387,944	\$0	\$1,185,171	\$1,343,552	56.26%
309	UNITED WORLD LIFE INSURANCE COMPANY	0.21%	55	1,453	\$4,951,769	\$5,122,794	\$0	\$3,411,647	\$3,282,532	64.08%
310	UNIVERSAL GUARANTY LIFE INSURANCE CO	0.00%	288	7	\$482	\$482	\$0	\$18,225	\$0	0.00%
311	UNIVERSAL HEALTH CARE INSURANCE COM	0.03%	116	89	\$773,636	\$774,180	\$0	\$738,704	\$723,957	93.51%
312	UNUM LIFE INSURANCE COMPANY OF AMER	0.18%	59	3,416	\$4,233,687	\$4,552,061	\$0	\$6,018,815	\$7,364,617	161.79%
313	USAA LIFE INSURANCE COMPANY	0.10%	77	1,116	\$2,407,441	\$2,405,089	\$0	\$1,467,655	\$1,472,063	61.21%
314	USABLE LIFE	0.02%	137	1,481	\$395,562	\$395,562	\$0	\$135,120	\$135,120	34.16%
315	WASHINGTON NATIONAL INSURANCE COMP	0.68%	22	22,555	\$16,324,379	\$15,955,891	\$0	\$13,873,038	\$14,478,988	90.74%
316	WELLCARE HEALTH INSURANCE OF ARIZON	0.00%	308	0	\$0	\$0	\$0	-\$30,863	-\$30,863	N/A
317	WELLCARE PRESCRIPTION INSURANCE INC	0.57%	25	10,451	\$13,641,278	\$13,641,278	\$0	\$10,811,319	\$10,744,964	78.77%
318	WEST COAST LIFE INSURANCE COMPANY	0.00%	304	1	\$52	\$52	\$0	\$3,600	\$2,693	5178.85%
319	WESTERN AND SOUTHERN LIFE INSURANCE	0.03%	118	2,574	\$769,847	\$768,334	\$0	\$969,066	\$967,519	125.92%
320	WOODMEN OF THE WORLD LIFE INSURANCE	0.00%	189	172	\$53,535	\$53,214	\$2,520	\$3,083	\$2,954	5.55%
321	WORLD CORP INSURANCE COMPANY	0.00%	181	34	\$77,478	\$78,942	\$0	\$63,487	\$64,861	82.16%
322	WORLD INSURANCE COMPANY	0.01%	161	198	\$147,589	\$229,556	\$0	\$199,153	\$140,620	61.26%
323	ZURICH AMERICAN INSURANCE COMPANY	0.00%	303	1	\$54	\$54	\$0	\$0	\$20	37.04%
TOTAL		100.00%		2,103,961	\$2,391,760,696	\$2,389,250,227	\$6,870,897	\$1,781,127,122	\$1,854,897,618	77.64%

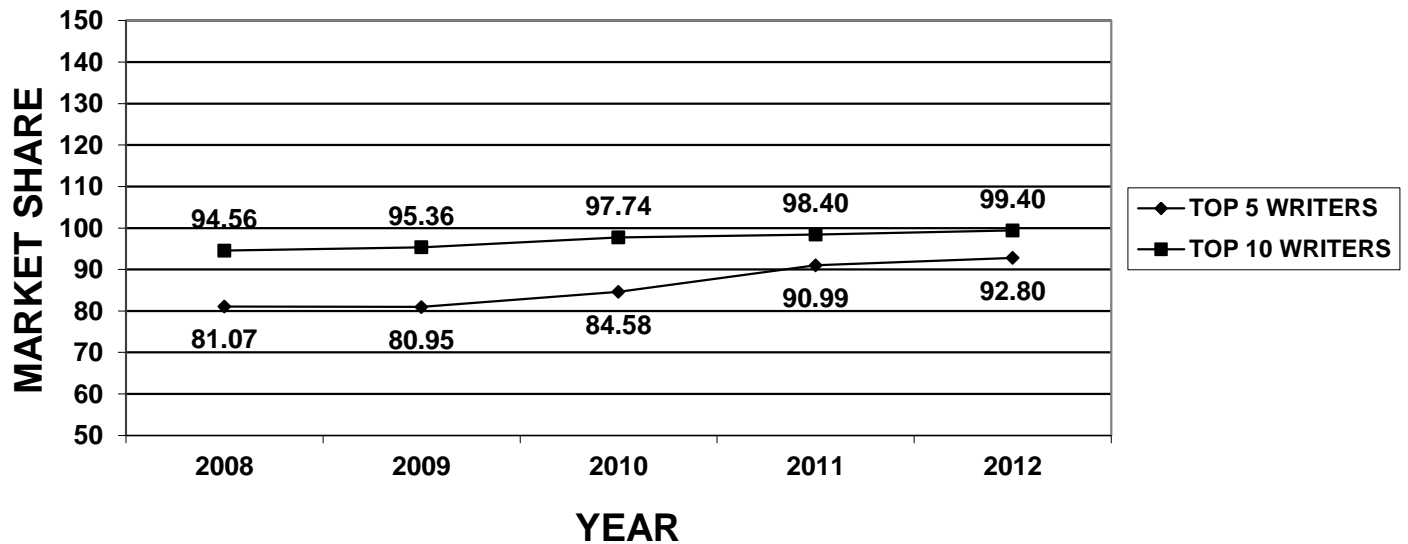
**GROUP
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(SMALL EMPLOYER 2 - 50 EMPLOYEES)**

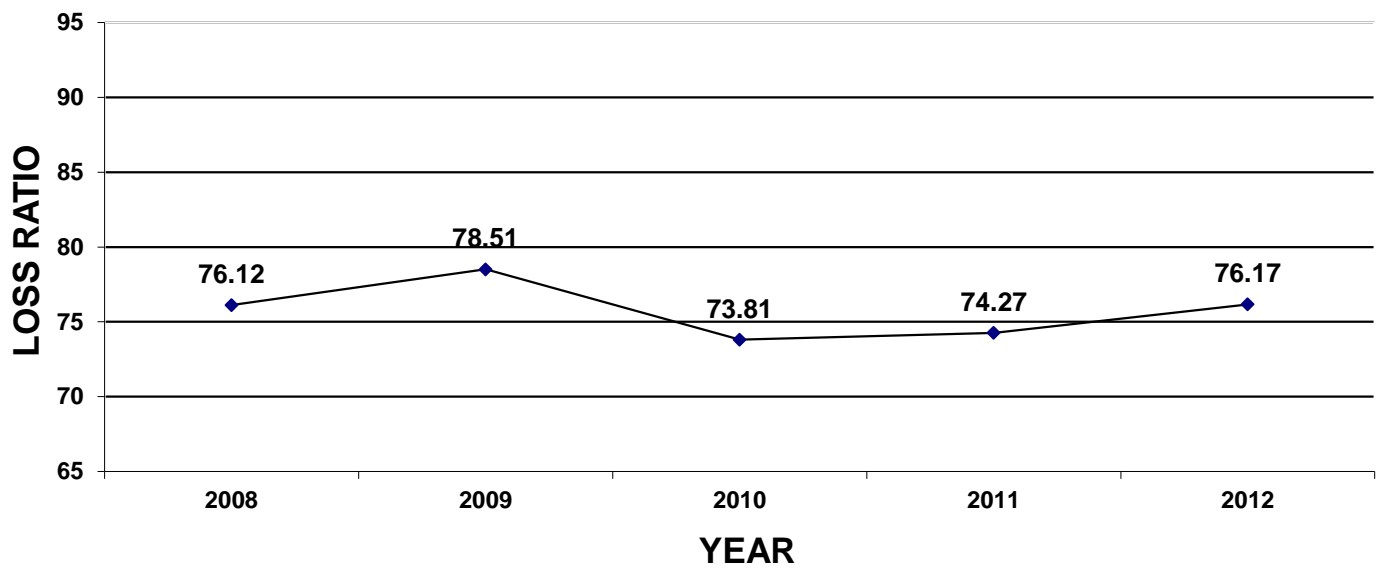
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	1.90%	6	7,244	\$22,913,856	\$22,913,856	\$0	\$18,832,863	\$20,469,275	89.33%
2	AMERICAN ALTERNATIVE INSURANCE CORPORAT	0.15%	12	497	\$1,844,952	\$1,844,952	\$0	\$1,549,676	\$1,509,162	81.80%
3	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	17	9	\$20,127	\$20,127	\$0	\$2,203	\$179	0.89%
4	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	11.04%	4	33,103	\$133,182,000	\$133,182,000	\$0	\$100,498,000	\$102,362,000	76.86%
5	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	20	7	\$7,369	\$7,253	\$0	\$1,693	\$1,516	20.90%
6	CONNECTICUT GENERAL LIFE INS CO	0.02%	14	45	\$294,453	\$306,866	\$0	\$388,955	\$369,600	120.44%
7	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	21	0	\$0	\$0	\$0	\$15	\$14	N/A
8	COVENTRY HEALTH AND LIFE INSURANCE COMP	19.87%	2	60,980	\$239,730,352	\$239,730,352	\$0	\$194,622,179	\$196,333,479	81.90%
9	COX HEALTH SYSTEMS INSURANCE COMPANY	1.43%	8	4,459	\$17,266,414	\$17,266,414	\$0	\$14,944,070	\$15,302,012	88.62%
10	FEDERATED MUTUAL INSURANCE COMPANY	1.80%	7	5,204	\$21,695,672	\$21,695,672	\$0	\$17,886,552	\$18,075,516	83.31%
11	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.02%	15	35	\$283,733	\$283,733	\$0	\$175,247	\$199,914	70.46%
12	GUARDIAN LIFE INSURANCE COMPANY OF AMERI	0.00%	18	0	\$17,020	\$19,753	\$0	\$122,575	\$51,095	258.67%
13	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	39.23%	1	127,232	\$473,257,665	\$486,522,759	\$0	\$364,045,435	\$364,068,377	74.83%
14	HUMANA INSURANCE COMPANY	4.41%	5	15,460	\$53,159,064	\$53,764,901	\$0	\$40,936,889	\$42,327,419	78.73%
15	JOHN ALDEN LIFE INSURANCE COMPANY	0.77%	9	2,137	\$9,297,056	\$9,357,487	\$0	\$7,146,767	\$6,391,118	68.30%
16	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.00%	19	2	\$11,523	\$11,531	\$0	\$2,684	\$3,113	27.00%
17	MADISON NATIONAL LIFE INSURANCE COMPANY I	0.09%	13	327	\$1,091,558	\$1,106,460	\$0	\$664,884	\$819,900	74.10%
18	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	21	0	-\$329	\$985	\$0	\$153,754	\$149,684	15196.35%
19	STANDARD SECURITY LIFE INSURANCE COMPANY	0.02%	16	96	\$223,367	\$221,234	\$0	\$286,387	\$286,387	129.45%
20	TIME INSURANCE COMPANY	0.29%	11	973	\$3,550,122	\$3,582,645	\$0	\$4,528,976	\$4,667,412	130.28%
21	TRUSTMARK LIFE INSURANCE COMPANY	0.70%	10	1,625	\$8,412,067	\$8,400,794	\$0	\$6,065,696	\$6,145,035	73.15%
22	UNION SECURITY INSURANCE COMPANY	0.00%	21	0	-\$164	-\$164	\$0	\$13,979	-\$67,674	41264.63%
23	UNITED HEALTHCARE INSURANCE COMPANY	18.25%	3	66,605	\$220,119,814	\$220,119,814	\$0	\$150,065,521	\$150,065,521	68.17%
24	WORLD INSURANCE COMPANY	-0.01%	21	5	-\$67,514	-\$54,621	\$0	\$18,524	\$21,406	-39.19%
TOTAL		100.00%		326,045	\$1,206,310,177	\$1,220,304,803	\$0	\$922,953,524	\$929,551,460	76.17%

MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE (SMALL EMPLOYER 2 - 50 EMPLOYEES)

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

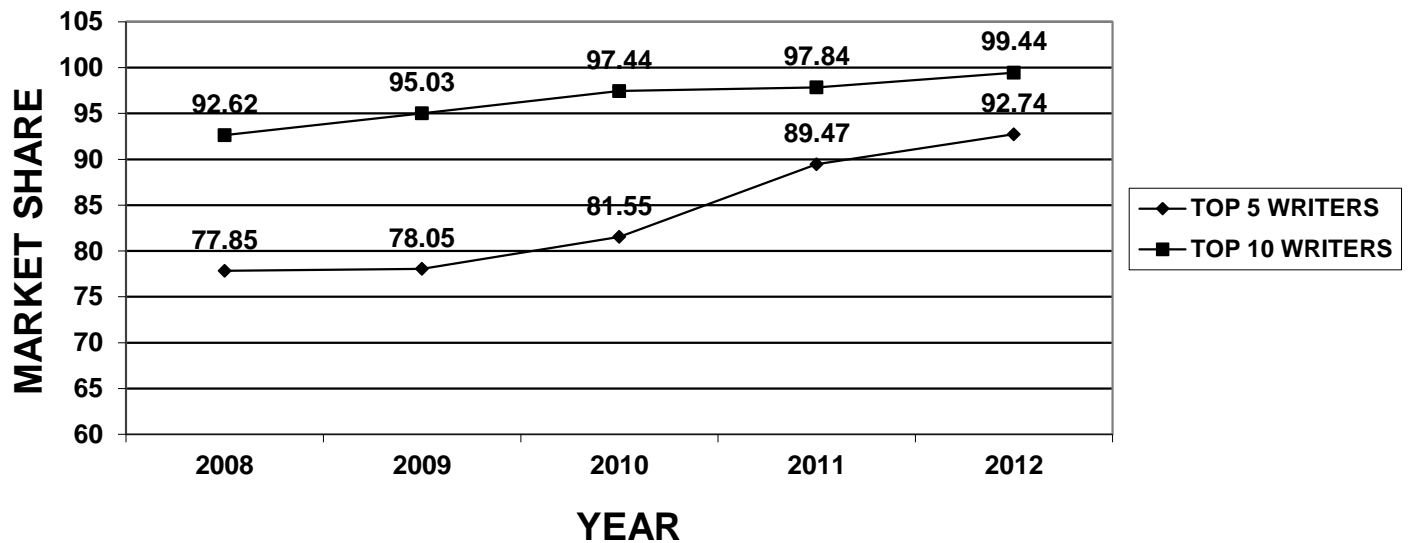


**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(SMALL EMPLOYER 3 - 25 EMPLOYEES)**

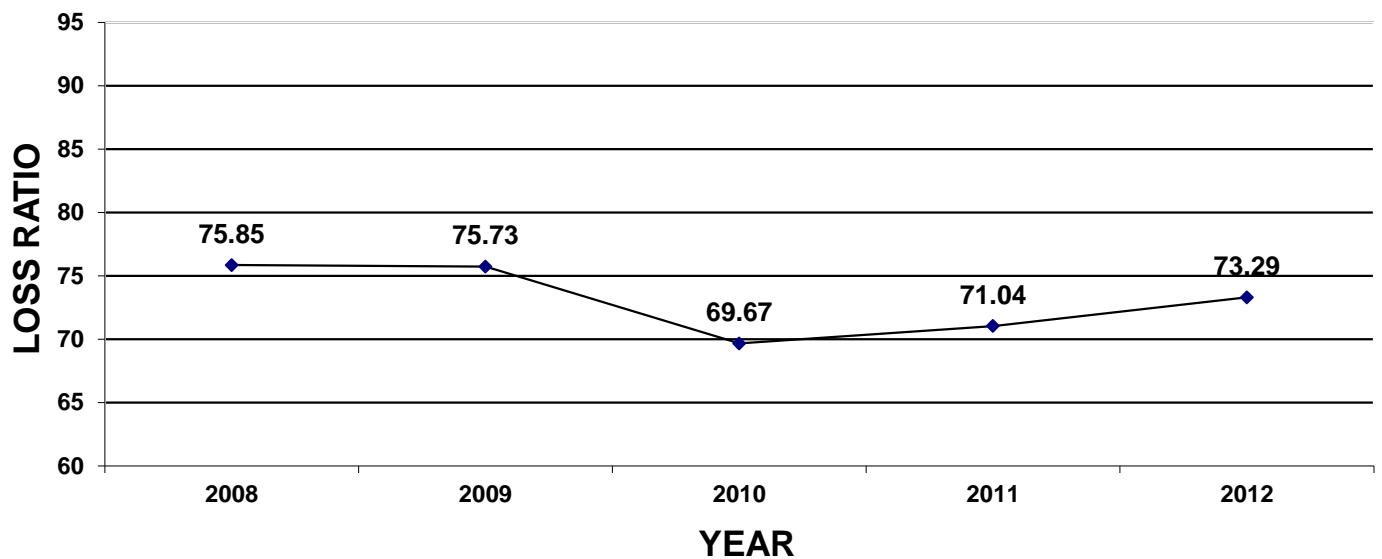
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	2.52%	6	4,840	\$14,702,334	\$14,702,334	\$0	\$10,806,786	\$11,772,459	80.07%
2	AMERICAN ALTERNATIVE INSURANCE CORPORA	0.25%	11	363	\$1,487,246	\$1,487,246	\$0	\$1,444,418	\$1,216,560	81.80%
3	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	15	9	\$20,127	\$20,127	\$0	\$2,203	\$179	0.89%
4	BLUE CROSS AND BLUE SHIELD OF KANSAS CIT'	13.39%	3	19,390	\$78,109,000	\$78,109,000	\$0	\$55,912,000	\$56,949,000	72.91%
5	COVENTRY HEALTH AND LIFE INSURANCE COMP	0.00%	19	41,352	\$0	\$0	\$0	\$0	\$0	N/A
6	COX HEALTH SYSTEMS INSURANCE COMPANY	1.53%	7	2,234	\$8,904,630	\$8,904,630	\$0	\$6,474,207	\$6,629,278	74.45%
7	FEDERATED MUTUAL INSURANCE COMPANY	2.92%	5	4,119	\$17,039,242	\$17,039,242	\$0	\$13,803,417	\$13,949,244	81.87%
8	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.05%	13	35	\$283,733	\$283,733	\$0	\$175,247	\$199,914	70.46%
9	GUARDIAN LIFE INSURANCE COMPANY OF AMER	0.00%	17	0	\$8,092	\$11,432	\$0	\$110,093	\$24,121	211.00%
10	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	40.76%	1	67,063	\$237,804,326	\$244,469,821	\$0	\$182,926,946	\$182,938,474	74.83%
11	HUMANA INSURANCE COMPANY	8.55%	4	14,438	\$49,899,293	\$50,467,979	\$0	\$37,630,034	\$38,908,238	77.09%
12	JOHN ALDEN LIFE INSURANCE COMPANY	1.26%	8	1,647	\$7,353,396	\$7,405,638	\$0	\$5,240,069	\$4,686,020	63.28%
13	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.00%	16	264	\$11,523	\$11,531	\$0	\$2,684	\$3,113	27.00%
14	MADISON NATIONAL LIFE INSURANCE COMPANY	0.22%	12	327	\$1,279,953	\$1,106,461	\$0	\$664,884	\$786,051	71.04%
15	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	18	0	\$2,459	-\$273	\$0	\$69,555	\$67,714	-24803.66%
16	STANDARD SECURITY LIFE INSURANCE COMPAN	0.04%	14	96	\$223,367	\$221,234	\$0	\$286,387	\$286,387	129.45%
17	TIME INSURANCE COMPANY	0.50%	10	793	\$2,889,215	\$2,906,192	\$0	\$3,614,929	\$3,725,425	128.19%
18	TRUSTMARK LIFE INSURANCE COMPANY	0.91%	9	1,008	\$5,281,947	\$5,274,869	\$0	\$4,001,486	\$4,053,825	76.85%
19	UNION SECURITY INSURANCE COMPANY	0.00%	19	0	-\$164	-\$164	\$0	\$112,994	-\$62,906	38357.32%
20	UNITED HEALTHCARE INSURANCE COMPANY	27.12%	2	45,884	\$158,218,886	\$158,218,886	\$0	\$106,709,442	\$106,709,442	67.44%
21	WORLD INSURANCE COMPANY	-0.01%	19	5	-\$67,514	-\$54,621	\$0	\$18,524	\$21,406	-39.19%
TOTAL		100.00%		203,867	\$583,451,091	\$590,585,297	\$0	\$430,006,305	\$432,863,944	73.29%

MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE (SMALL EMPLOYER 3 - 25 EMPLOYEES)

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

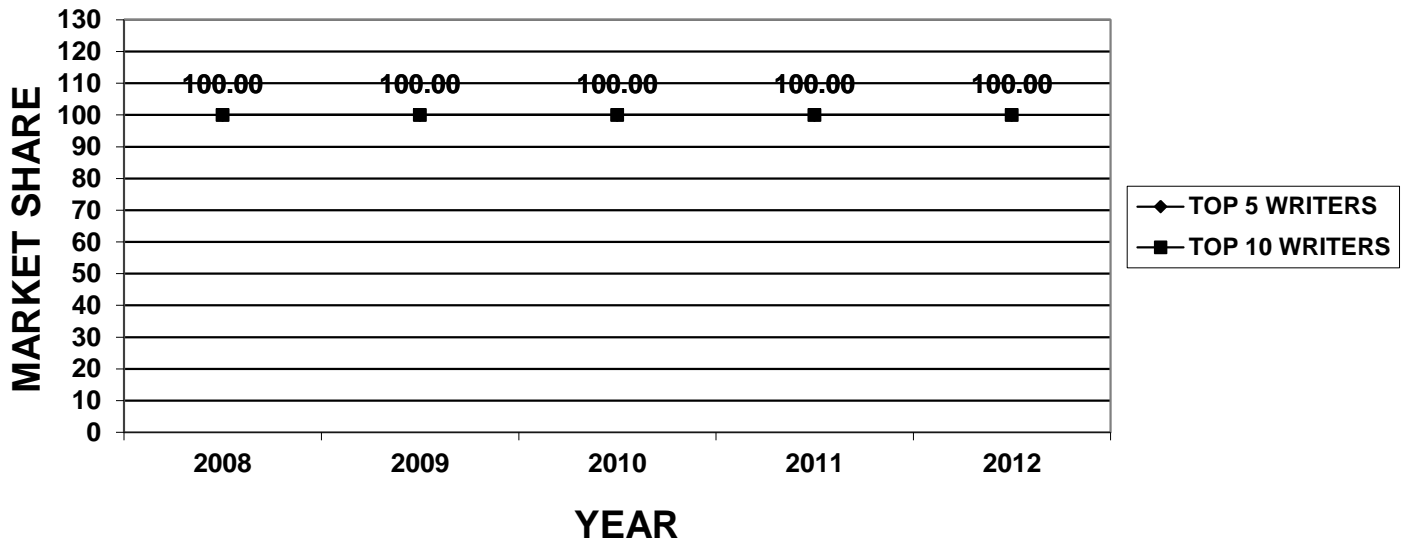


2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(SMALL EMPLOYER 3 - 25 EMPLOYEES) in associations with rate differentials NOT exceeding 20 percent

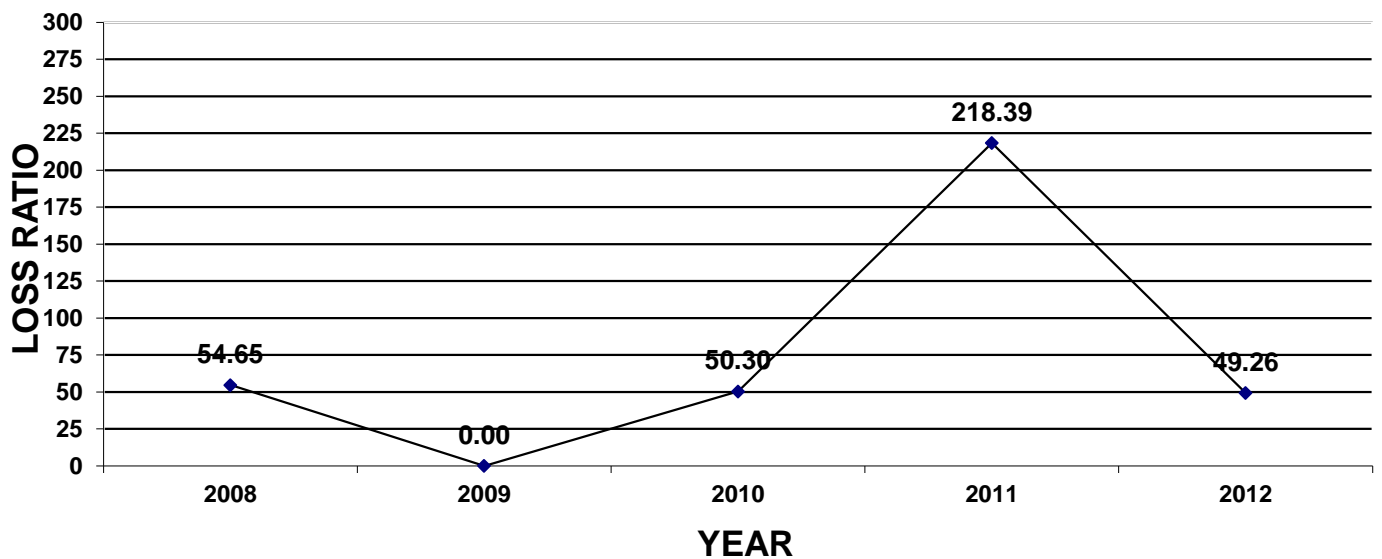
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	COVENTRY HEALTH AND LIFE INSURANCE COMP	136.75%	1	35	\$251,207	\$251,207	\$0	\$72,176	\$68,555	27.29%
2	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	2	0	\$0	\$0	\$0	\$6,798	\$6,887	N/A
3	WORLD INSURANCE COMPANY	-36.75%	2	5	-\$67,514	-\$54,621	\$0	\$18,524	\$21,406	-39.19%
TOTAL		100.00%		40	\$183,693	\$196,586	\$0	\$97,498	\$96,848	49.26%

MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE
(SMALL EMPLOYER 3 - 25 EMPLOYEES) In Associations with Rate Differentials not exceeding 20%

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(LARGE EMPLOYERS) in association plans with rate differentials exceeding 20 percent

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	WORLD INSURANCE COMPANY	N/A	1	21,406	\$0	\$0	\$0	\$0	\$0	N/A
	TOTAL	N/A		21,406	\$0	\$0	\$0	\$0	\$0	N/A

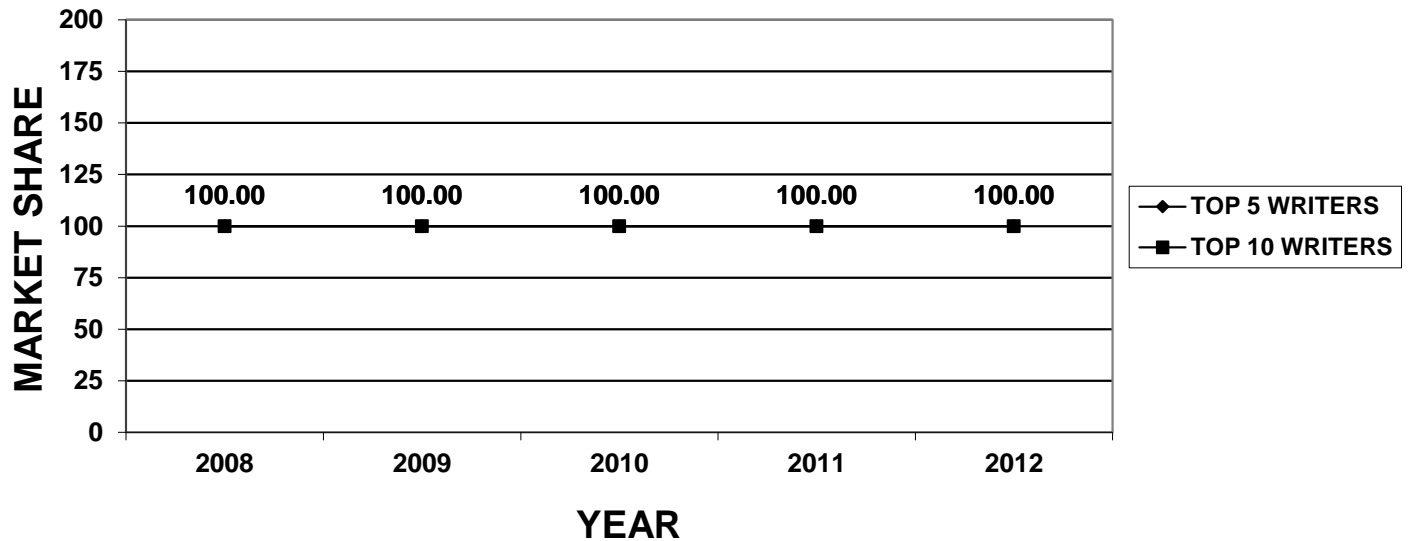
2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(LARGE EMPLOYERS) in association plans with rate differentials NOT exceeding 20 percent

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	COVENTRY HEALTH AND LIFE INSURANCE COMP	100.00%	1	10,383	\$44,168,141	\$44,168,141	\$0	\$36,518,625	\$36,493,096	82.62%
	TOTAL	100.00%		10,383	\$44,168,141	\$44,168,141	\$0	\$36,518,625	\$36,493,096	82.62%

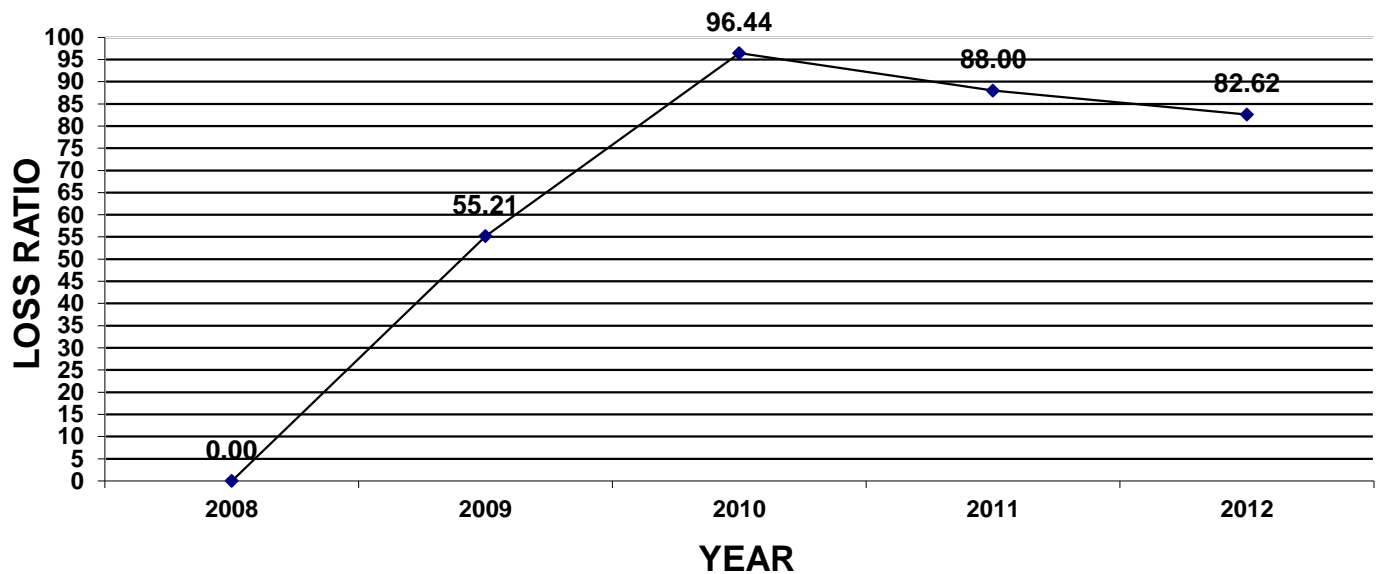
MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE

(LARGE EMPLOYERS) In Association Plans with Rate Differentials not exceeding 20%

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

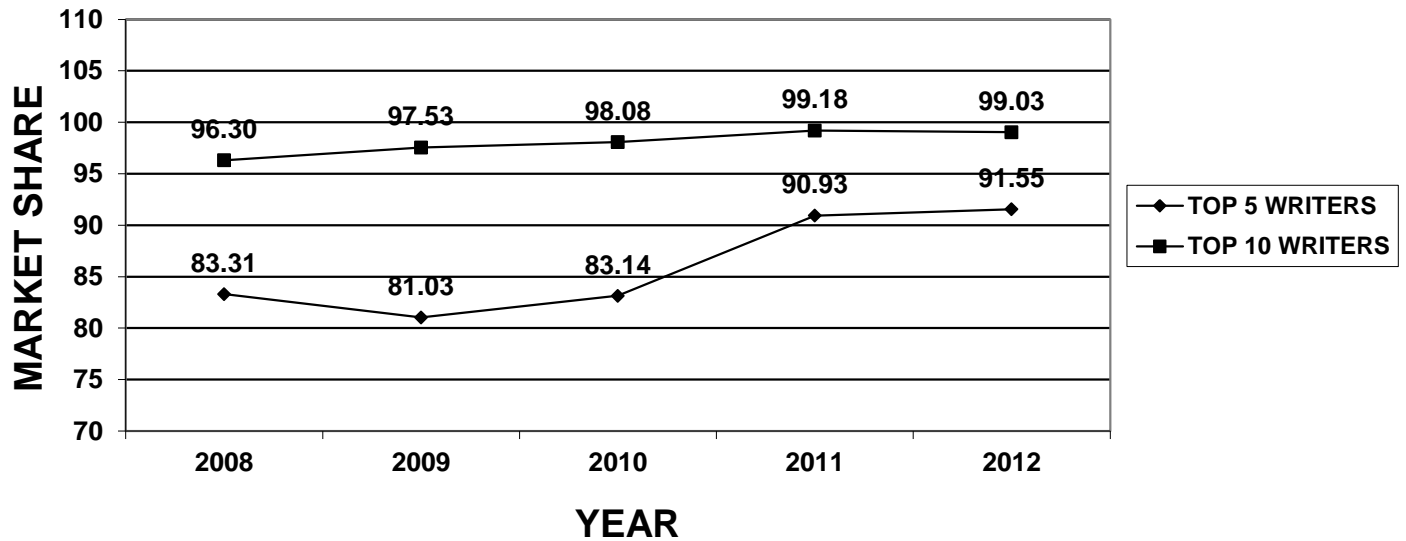


**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - LARGE EMPLOYER /UNION**

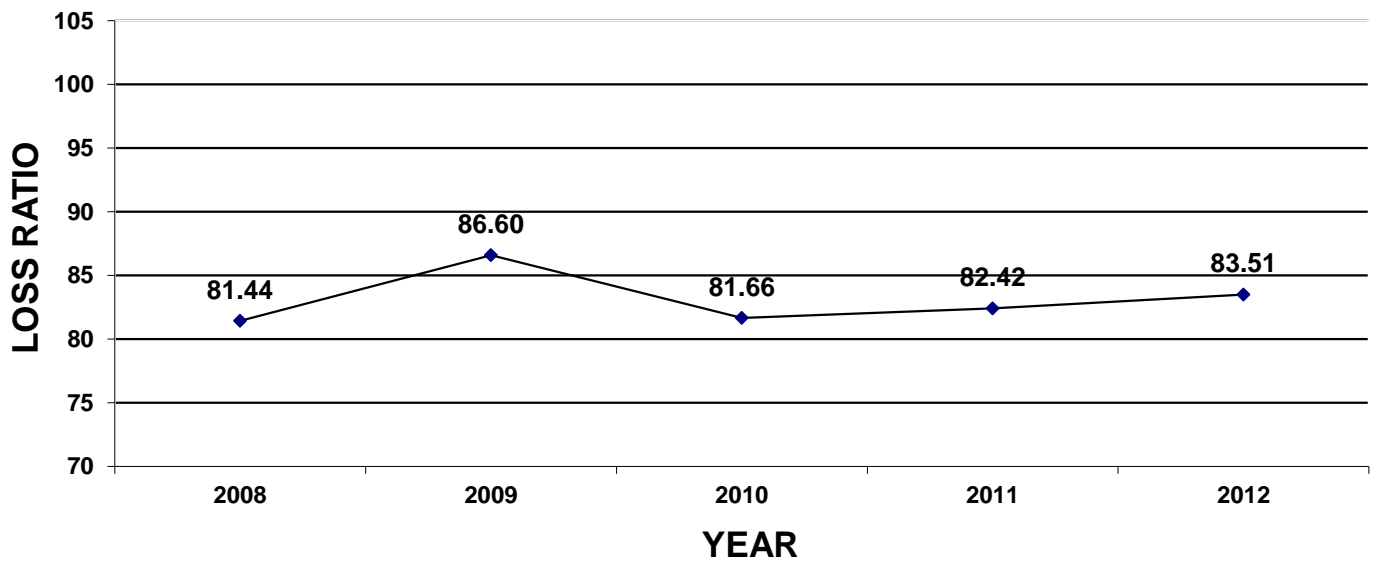
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	25	46	\$81,373	\$88,458	\$0	\$14,515	\$34,561	39.07%
2	AETNA HEALTH INSURANCE COMPANY	0.00%	24	438	\$86,653	\$86,653	\$0	\$19,547	\$8,377	9.67%
3	AETNA LIFE INSURANCE COMPANY	3.92%	5	17,283	\$82,830,628	\$83,344,893	\$0	\$59,393,493	\$59,667,177	71.59%
4	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.09%	16	244	\$1,848,473	\$1,848,473	\$0	\$1,837,851	\$1,836,161	99.33%
5	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	27	0	\$0	\$0	\$0	\$647	\$0	N/A
6	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.05%	17	958	\$1,118,131	\$1,103,925	\$0	\$687,254	\$620,015	56.16%
7	AMERICAN NATIONAL INSURANCE COMPANY	0.11%	14	1,521	\$2,249,711	\$3,586,448	\$0	\$8,034,096	\$8,362,953	233.18%
8	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	27	0	\$0	\$0	\$0	\$47,734	\$47,734	N/A
9	BCS INSURANCE COMPANY	0.02%	22	334	\$341,937	\$254,304	\$0	\$133,541	\$120,164	47.25%
10	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	15.21%	3	77,658	\$321,639,881	\$321,639,881	\$0	\$284,144,957	\$293,662,919	91.30%
11	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.28%	11	2,443	\$5,967,377	\$6,147,336	\$0	\$4,002,830	\$4,559,880	74.18%
12	CONNECTICUT GENERAL LIFE INS CO	2.33%	7	24,424	\$49,367,944	\$47,432,679	\$0	\$46,277,947	\$43,543,499	91.80%
13	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	12.92%	4	67,299	\$273,208,075	\$273,208,075	\$0	\$219,458,893	\$221,779,490	81.18%
14	COX HEALTH SYSTEMS INSURANCE COMPANY	3.36%	6	20,958	\$71,013,033	\$71,013,033	\$0	\$65,215,146	\$66,777,189	94.04%
15	FEDERATED MUTUAL INSURANCE COMPANY	0.12%	12	484	\$2,465,422	\$2,465,422	\$0	\$2,061,165	\$2,082,940	84.49%
16	GREAT WEST LIFE ASSURANCE COMPANY	0.01%	23	25	\$136,653	\$136,653	\$0	\$0	-\$116	-0.08%
17	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	33.61%	1	180,507	\$710,863,415	\$710,558,304	\$0	\$586,925,969	\$590,096,704	83.05%
18	HUMANA INSURANCE COMPANY	0.75%	8	3,485	\$15,878,681	\$16,059,646	\$0	\$12,927,439	\$13,366,553	83.23%
19	JOHN ALDEN LIFE INSURANCE COMPANY	0.02%	19	61	\$366,315	\$350,196	\$0	\$283,568	\$253,585	72.41%
20	METROPOLITAN LIFE INSURANCE COMPANY	0.02%	21	3,686	\$362,126	\$296,803	\$0	\$65,041	\$87,379	29.44%
21	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	27	0	\$0	\$0	\$0	\$9,414	\$9,414	N/A
22	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	27	0	\$0	\$0	\$0	-\$1,540	-\$1,537	N/A
23	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	27	0	-\$269	-\$269	\$0	\$222,026	\$216,148	-80352.42%
24	SHELTER LIFE INSURANCE COMPANY	0.61%	9	1,741	\$12,919,902	\$12,897,483	\$0	\$9,426,927	\$8,947,739	69.38%
25	SIERRA HEALTH AND LIFE INSURANCE COMPANY INC	0.00%	27	0	-\$118	-\$118	\$0	\$250,659	\$89,160	-75559.32%
26	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.42%	10	1,476	\$8,940,376	\$8,940,376	\$0	\$9,488,091	\$9,652,689	107.97%
27	TIME INSURANCE COMPANY	0.00%	26	14	\$59,674	\$60,456	\$0	\$75,853	\$78,172	129.30%
28	TRAVELERS INDEMNITY COMPANY OF CONNECTICUT	0.00%	27	0	\$0	\$0	\$0	\$0	-\$38,343	N/A
29	TRUSTMARK LIFE INSURANCE COMPANY	0.09%	15	1,851	\$1,969,817	\$1,967,177	\$0	\$942,066	\$954,388	48.52%
30	UNION SECURITY INSURANCE COMPANY	0.00%	27	0	\$0	\$0	\$0	\$971	-\$3,744	N/A
31	UNITED HEALTHCARE INSURANCE COMPANY	25.89%	2	128,564	\$547,631,673	\$551,028,756	\$0	\$439,930,795	\$438,174,782	79.52%
32	UNITED STATES FIRE INSURANCE COMPANY	0.04%	18	1,520	\$761,034	\$761,034	\$0	\$455,071	\$582,524	76.54%
33	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.02%	20	674	\$363,102	\$427,850	\$0	\$203,066	\$219,974	51.41%
34	USABLE LIFE	0.11%	13	786	\$2,406,827	\$2,406,827	\$0	\$3,000,748	\$3,000,748	124.68%
TOTAL		100.00%		538,480	\$2,114,877,846	\$2,118,110,754	\$0	\$1,755,535,780	\$1,768,789,278	83.51%

MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE (LARGE EMPLOYER)

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

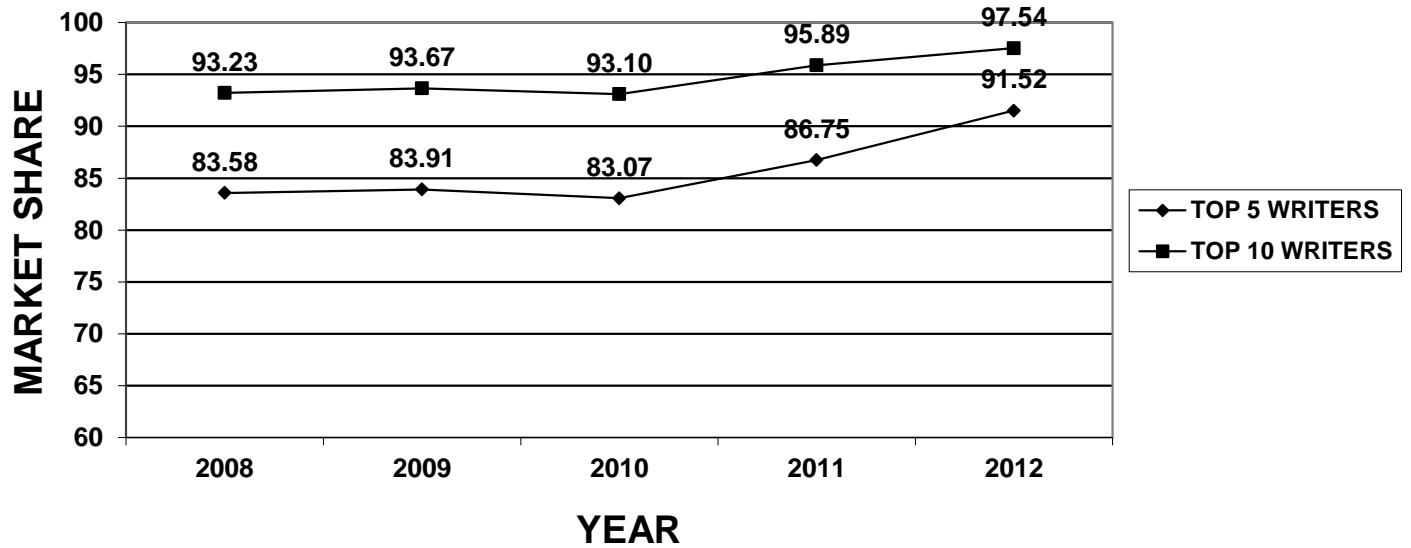


**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - ASSOCIATION**

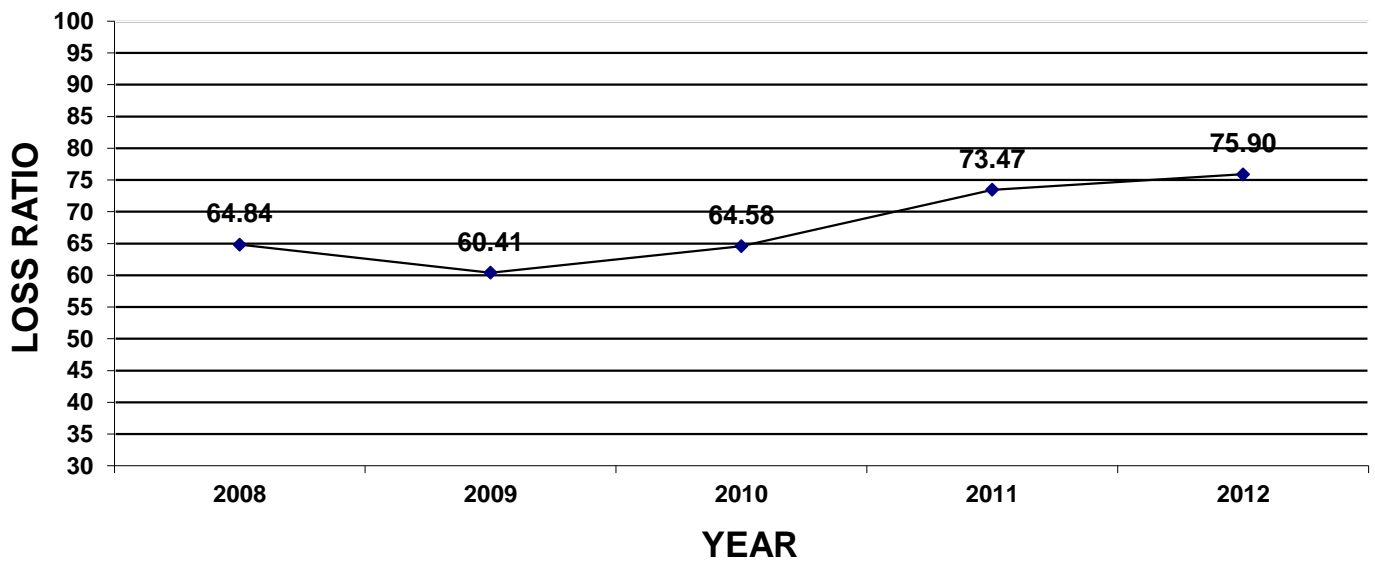
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	6.44%	4	7,087	\$13,573,956	\$12,958,925	\$0	\$7,376,699	\$6,881,023	53.10%
2	AMERICAN ALTERNATIVE INSURANCE CORPORATIO	0.01%	26	26	\$23,468	\$23,468	\$0	\$17,094	\$19,197	81.80%
3	AMERICAN MEDICAL SECURITY LIFE INSURANCE CO	1.88%	6	929	\$3,955,956	\$4,005,094	\$0	\$2,842,412	\$2,727,853	68.11%
4	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.40%	12	185	\$843,945	\$846,850	\$0	\$428,420	\$408,797	48.27%
5	AMERICAN REPUBLIC INSURANCE COMPANY	0.18%	16	0	\$378,590	\$517,906	\$0	\$625,473	\$166,043	32.06%
6	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.04%	21	48	\$93,420	\$94,519	\$0	\$40,729	\$66,902	70.78%
7	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	29	11	\$7,319	\$7,523	\$0	-\$391	\$0	0.00%
8	COMPANION LIFE INSURANCE COMPANY	0.42%	11	2,512	\$887,365	\$880,113	\$0	\$605,765	\$645,917	73.39%
9	CONNECTICUT GENERAL LIFE INS CO	0.04%	22	5	\$86,727	\$86,849	\$0	\$9,463	\$9,357	10.77%
10	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	20.60%	2	10,251	\$43,390,224	\$43,390,224	\$0	\$36,110,552	\$36,052,220	83.09%
11	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.35%	14	228	\$731,354	\$726,916	\$0	\$1,028,088	\$1,059,267	145.72%
12	GOLDEN RULE INSURANCE COMPANY	44.87%	1	50,992	\$94,505,742	\$95,968,220	\$0	\$69,697,327	\$71,919,555	74.94%
13	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	32	0	\$0	\$0	\$0	\$0	-\$432	N/A
14	HCC LIFE INSURANCE COMPANY	0.05%	19	277	\$100,679	\$100,985	\$0	\$16,300	\$19,532	19.34%
15	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	1.04%	9	386	\$2,180,450	\$2,241,647	\$0	\$2,283,344	\$2,283,481	101.87%
16	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.03%	23	17	\$71,939	\$71,939	\$0	\$33,545	\$1,533	2.13%
17	JOHN ALDEN LIFE INSURANCE COMPANY	2.02%	5	934	\$4,244,584	\$4,583,725	\$0	\$3,115,386	\$3,263,257	71.19%
18	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.01%	27	391	\$12,389	\$12,388	\$0	\$182,254	\$181,801	1467.56%
19	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.09%	18	73	\$188,395	\$194,985	\$0	\$33,883	\$49,163	25.21%
20	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	1.12%	8	938	\$2,368,427	\$2,765,481	\$0	\$1,860,386	\$1,844,457	66.70%
21	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.55%	10	344	\$1,154,062	\$1,178,944	\$0	\$1,047,739	\$1,463,959	124.18%
22	MONY LIFE INSURANCE COMPANY	0.00%	32	0	\$0	\$0	\$0	\$45,502	\$13,732	N/A
23	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.11%	17	810	\$237,602	\$243,098	\$0	\$98,167	\$103,544	42.59%
24	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	28	37	\$9,307	\$9,361	\$0	\$1,216	\$1,216	12.99%
25	NEW YORK LIFE INSURANCE COMPANY	1.44%	7	797	\$3,035,358	\$3,116,048	\$0	\$3,586,562	\$3,588,123	115.15%
26	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	30	2	\$6,796	\$6,792	\$0	\$100,574	\$100,484	1479.45%
27	PRIMERICA LIFE INSURANCE COMPANY	0.00%	31	0	\$376	\$378	\$0	\$0	-\$33	-8.73%
28	RESERVE NATIONAL INSURANCE COMPANY	0.05%	20	34	\$96,885	\$98,478	\$0	\$29,070	\$16,162	16.41%
29	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.03%	24	8	\$56,228	\$56,220	\$0	\$35,066	\$42,513	75.62%
30	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.31%	15	445	\$645,547	\$631,758	\$0	\$444,747	\$444,747	70.40%
31	STARR INDEMNITY & LIABILITY COMPANY	0.39%	13	1,081	\$824,980	\$820,609	\$0	\$415,724	\$226,957	27.66%
32	TIME INSURANCE COMPANY	17.59%	3	8,155	\$37,046,632	\$37,157,665	\$0	\$28,346,171	\$27,599,725	74.28%
33	TRUSTMARK INSURANCE COMPANY	0.02%	25	4	\$52,284	\$51,701	\$0	\$0	\$0	0.00%
34	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	32	0	\$0	\$0	\$0	\$6,798	\$6,887	N/A
35	WORLD INSURANCE COMPANY	-0.09%	32	0	-\$182,387	-\$245,548	\$0	\$462,129	\$153,452	-62.49%
TOTAL		100.00%		87,007	\$210,628,599	\$212,603,261	\$0	\$160,926,194	\$161,360,391	75.90%

MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE (ASSOCIATION)

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

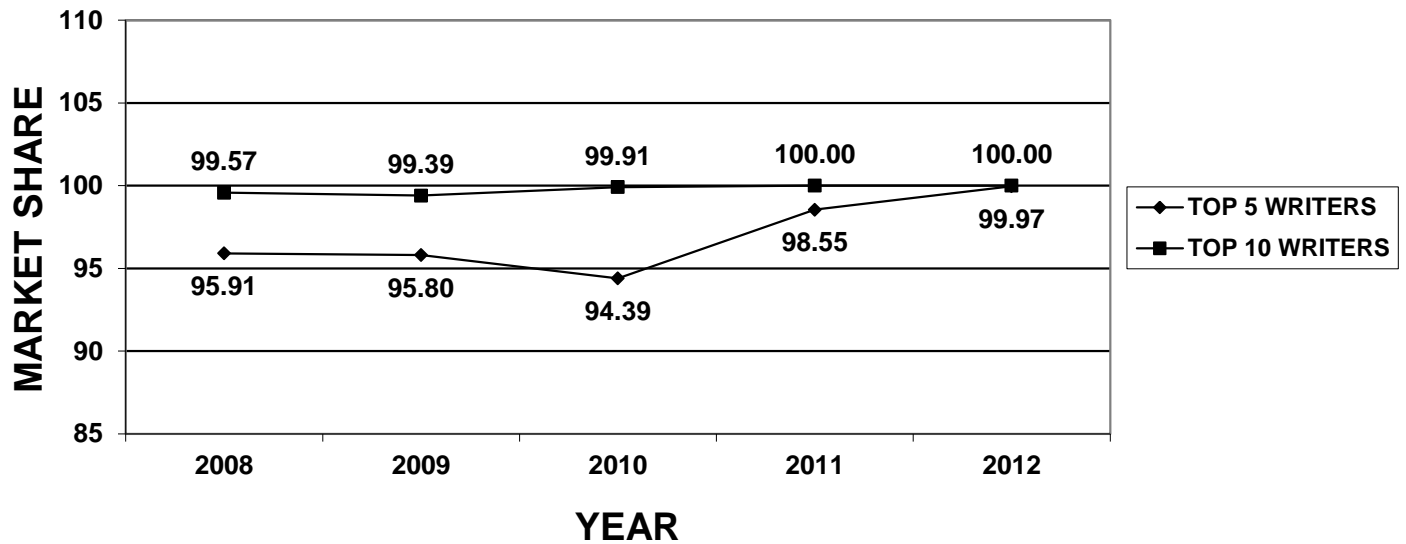


2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - DISCRETIONARY

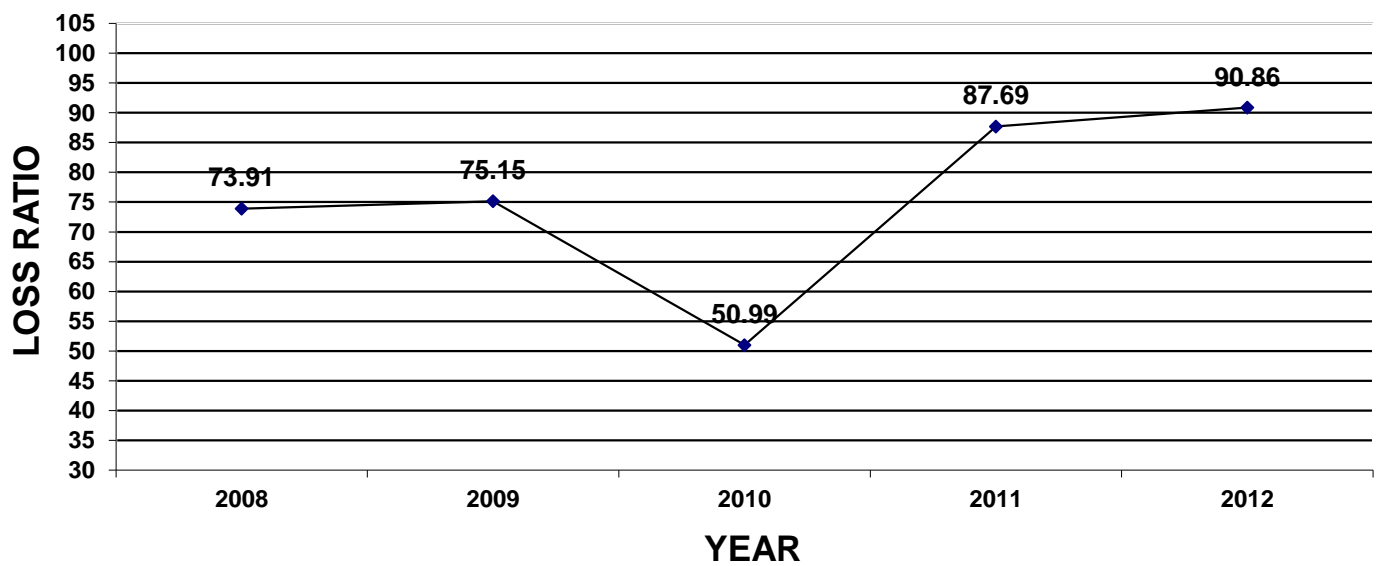
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	CELTIC INSURANCE COMPANY	0.00%	8	3	\$0	\$0	\$0	\$117,405	\$124,568	N/A
2	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.13%	5	0	\$4,796	\$3,636	\$0	\$846	-\$5,700	-156.77%
3	JOHN ALDEN LIFE INSURANCE COMPANY	2.87%	2	5	\$102,111	\$98,641	\$0	\$58,801	\$52,584	53.31%
4	MUTUAL OF OMAHA INSURANCE COMPANY	0.01%	7	1	\$191	\$191	\$0	\$0	\$5	2.62%
5	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	1.32%	3	1,985	\$46,772	\$46,772	\$0	\$24,710	\$24,710	52.83%
6	TRUSTMARK INSURANCE COMPANY	0.56%	4	3	\$19,742	\$19,522	\$0	\$25,217	\$14,609	74.83%
7	UNION SECURITY INSURANCE COMPANY	0.03%	6	1	\$970	\$970	\$0	\$425	-\$2,057	-212.06%
8	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	95.09%	1	1,774	\$3,379,911	\$3,357,430	\$0	\$3,119,146	\$2,996,008	89.24%
TOTAL		100.00%		3,772	\$3,554,493	\$3,527,162	\$0	\$3,346,550	\$3,204,727	90.86%

MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE (DISCRETIONARY)

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

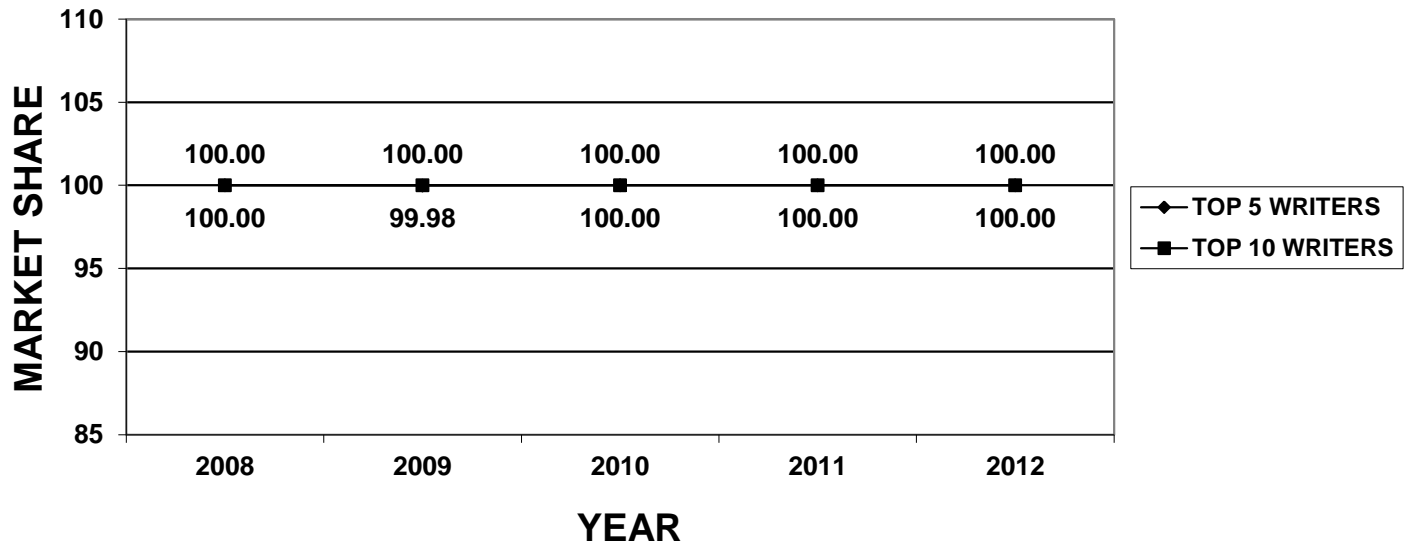


**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - FEDERAL EMPLOYEES**

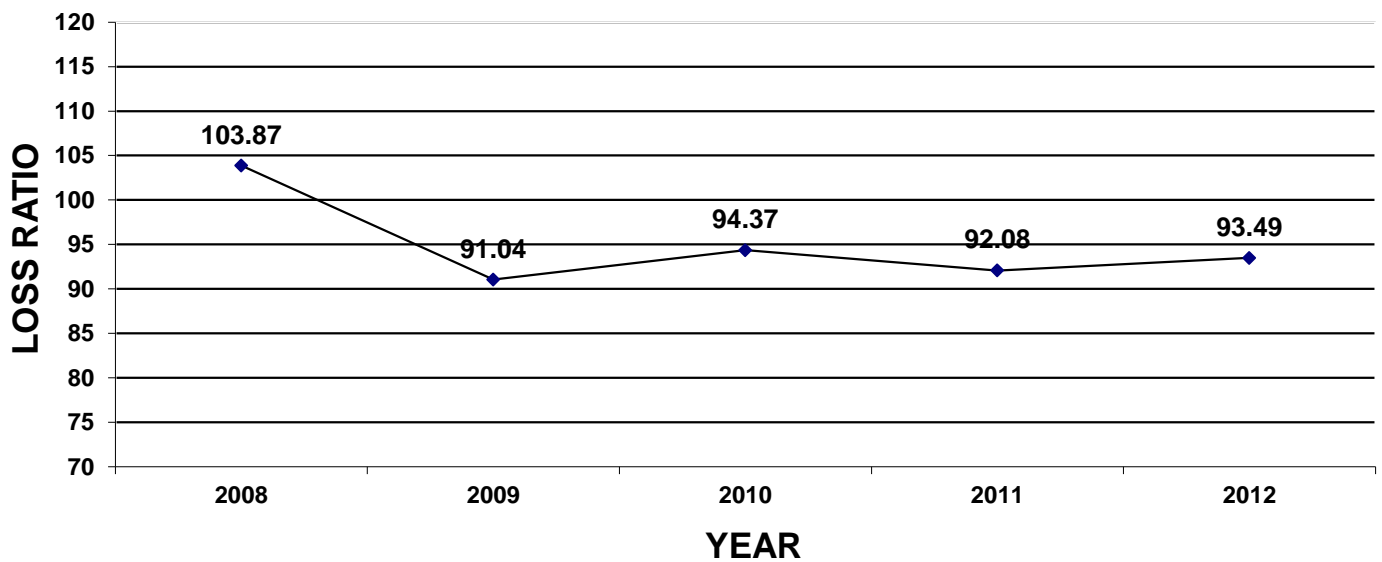
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	1.84%	3	7,701	\$8,931,266	\$8,856,041	\$0	\$4,719,392	\$4,346,426	49.08%
2	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	35.32%	2	29,338	\$171,156,584	\$171,156,584	\$0	\$158,972,832	\$158,717,277	92.73%
3	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	62.84%	1	63,585	\$304,536,172	\$310,092,400	\$0	\$288,418,985	\$295,159,572	95.18%
TOTAL		100.00%		100,624	\$484,624,022	\$490,105,025	\$0	\$452,111,209	\$458,223,275	93.49%

MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE (FEDERAL EMPLOYEES)

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP COMPREHENSIVE MEDICAL EXPENSE**

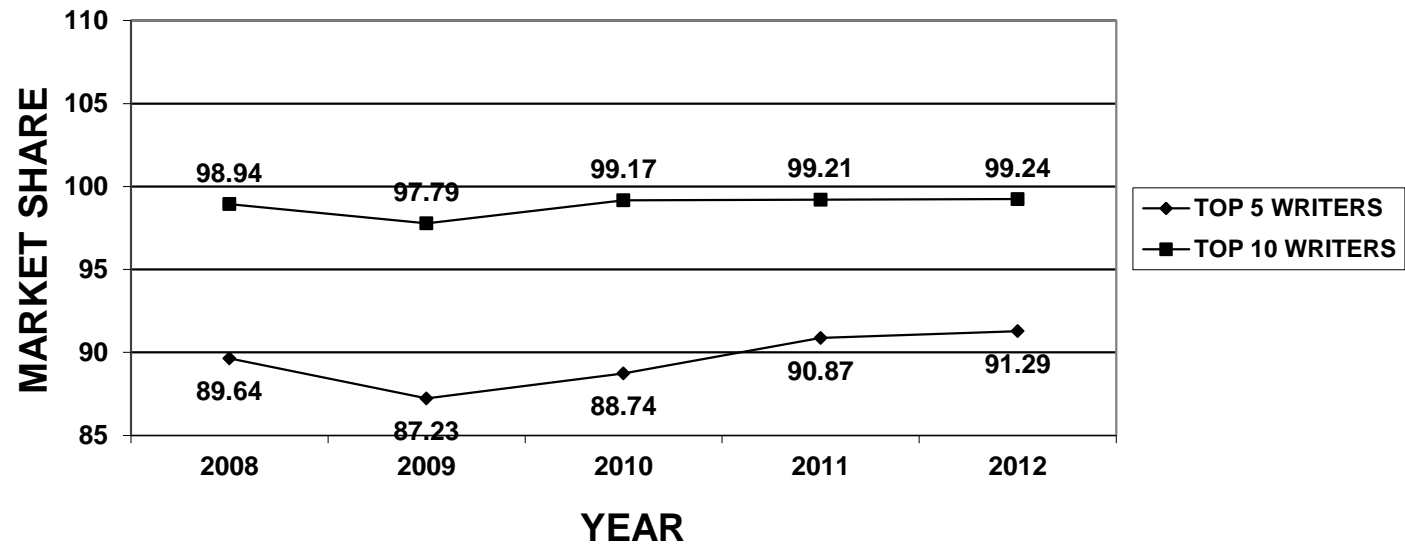
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	45	46	\$81,373	\$88,458	\$0	\$14,515	\$34,561	39.07%
2	AETNA HEALTH INSURANCE COMPANY	0.00%	44	438	\$86,653	\$86,653	\$0	\$19,547	\$8,377	9.67%
3	AETNA LIFE INSURANCE COMPANY	3.96%	5	39,315	\$128,249,706	\$128,073,715	\$0	\$90,322,447	\$91,363,901	71.34%
4	AMERICAN ALTERNATIVE INSURANCE CORPORATION	0.06%	23	523	\$1,868,420	\$1,868,420	\$0	\$1,566,770	\$1,528,359	81.80%
5	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.06%	24	244	\$1,848,473	\$1,848,473	\$0	\$1,837,851	\$1,836,161	99.33%
6	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	60	0	\$0	\$0	\$0	\$647	\$0	N/A
7	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.03%	27	958	\$1,118,131	\$1,103,925	\$0	\$687,254	\$620,015	56.16%
8	AMERICAN MEDICAL SECURITY LIFE INSURANCE CO	0.12%	17	929	\$3,955,956	\$4,005,094	\$0	\$2,842,412	\$2,727,853	68.11%
9	AMERICAN NATIONAL INSURANCE COMPANY	0.07%	22	1,521	\$2,249,711	\$3,586,448	\$0	\$8,034,096	\$8,362,953	233.18%
10	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.03%	30	185	\$843,945	\$846,850	\$0	\$428,420	\$408,797	48.27%
11	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	34	0	\$378,590	\$517,906	\$0	\$625,473	\$166,043	32.06%
12	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	60	0	\$0	\$0	\$0	\$47,734	\$47,734	N/A
13	BCS INSURANCE COMPANY	0.01%	37	334	\$341,937	\$254,304	\$0	\$133,541	\$120,164	47.25%
14	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	50	9	\$20,127	\$20,127	\$0	\$2,203	\$179	0.89%
15	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	19.35%	3	140,099	\$625,978,465	\$625,978,465	\$0	\$543,615,789	\$554,742,196	88.62%
16	CELTIC INSURANCE COMPANY	0.00%	60	3	\$0	\$0	\$0	\$117,405	\$124,568	N/A
17	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	43	48	\$93,420	\$94,519	\$0	\$40,729	\$66,902	70.78%
18	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.18%	16	2,461	\$5,982,065	\$6,162,112	\$0	\$4,004,132	\$4,561,396	74.02%
19	COMPANION LIFE INSURANCE COMPANY	0.03%	28	2,512	\$887,365	\$880,113	\$0	\$605,765	\$645,917	73.39%
20	CONNECTICUT GENERAL LIFE INS CO	1.54%	9	24,474	\$49,749,124	\$47,826,394	\$0	\$46,676,365	\$43,922,456	91.84%
21	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	60	0	\$0	\$0	\$0	\$15	\$14	N/A
22	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	17.20%	4	138,530	\$556,328,651	\$556,328,651	\$0	\$450,191,624	\$454,165,189	81.64%
23	COX HEALTH SYSTEMS INSURANCE COMPANY	2.73%	7	25,417	\$88,279,447	\$88,279,447	\$0	\$80,159,216	\$82,079,201	92.98%
24	FEDERATED MUTUAL INSURANCE COMPANY	0.75%	11	5,688	\$24,161,094	\$24,161,094	\$0	\$19,947,717	\$20,158,456	83.43%
25	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	56	0	\$4,796	\$3,636	\$0	\$846	-\$5,700	-156.77%
26	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.02%	33	228	\$731,354	\$726,916	\$0	\$1,028,088	\$1,059,267	145.72%
27	GOLDEN RULE INSURANCE COMPANY	2.92%	6	50,992	\$94,505,742	\$95,968,220	\$0	\$69,697,327	\$71,919,555	74.94%
28	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	40	25	\$136,653	\$136,653	\$0	\$0	-\$116	-0.08%
29	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	38	35	\$283,733	\$283,733	\$0	\$175,247	\$199,482	70.31%
30	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	51	0	\$17,020	\$19,753	\$0	\$122,575	\$51,095	258.67%
31	HCC LIFE INSURANCE COMPANY	0.00%	41	277	\$100,679	\$100,985	\$0	\$16,300	\$19,532	19.34%
32	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	46.08%	1	371,710	\$1,490,837,702	\$1,509,415,110	\$0	\$1,241,673,733	\$1,251,608,134	82.92%
33	HUMANA INSURANCE COMPANY	2.13%	8	18,945	\$69,037,745	\$69,824,547	\$0	\$53,864,328	\$55,693,972	79.76%
34	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	47	17	\$71,939	\$71,939	\$0	\$33,545	\$1,533	2.13%
35	JOHN ALDEN LIFE INSURANCE COMPANY	0.43%	12	3,137	\$14,010,066	\$14,390,049	\$0	\$10,604,522	\$9,960,544	69.22%
36	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	52	391	\$12,389	\$12,388	\$0	\$182,254	\$181,801	1467.56%
37	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.00%	53	2	\$11,523	\$11,531	\$0	\$2,684	\$3,113	27.00%
38	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.04%	25	400	\$1,279,953	\$1,301,445	\$0	\$698,767	\$869,063	66.78%
39	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.07%	21	938	\$2,368,427	\$2,765,481	\$0	\$1,860,386	\$1,844,457	66.70%
40	METROPOLITAN LIFE INSURANCE COMPANY	0.01%	36	3,686	\$362,126	\$296,803	\$0	\$65,041	\$87,379	29.44%
41	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.04%	26	344	\$1,154,062	\$1,178,944	\$0	\$1,047,739	\$1,463,959	124.18%
42	MONY LIFE INSURANCE COMPANY	0.00%	60	0	\$0	\$0	\$0	\$45,502	\$13,732	N/A
43	MUTUAL OF OMAHA INSURANCE COMPANY	0.00%	59	1	\$191	\$191	\$0	\$0	\$5	2.62%
44	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.01%	39	810	\$237,602	\$243,098	\$0	\$98,167	\$103,544	42.59%
45	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.00%	49	1,985	\$46,772	\$46,772	\$0	\$24,710	\$24,710	52.83%
46	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	54	37	\$9,307	\$9,361	\$0	\$10,630	\$10,630	113.56%
47	NEW YORK LIFE INSURANCE COMPANY	0.09%	19	797	\$3,035,358	\$3,116,048	\$0	\$3,586,562	\$3,588,123	115.15%
48	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	60	0	\$0	\$0	\$0	-\$1,540	-\$1,537	N/A
49	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	55	2	\$6,796	\$6,792	\$0	\$100,574	\$100,484	1479.45%
50	PRIMERICA LIFE INSURANCE COMPANY	0.00%	58	0	\$376	\$378	\$0	\$0	-\$33	-8.73%
51	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	60	0	-\$598	\$716	\$0	\$375,780	\$365,832	51093.85%
52	RESERVE NATIONAL INSURANCE COMPANY	0.00%	42	34	\$96,885	\$98,478	\$0	\$29,070	\$16,162	16.41%
53	SHELTER LIFE INSURANCE COMPANY	0.40%	13	1,741	\$12,919,902	\$12,897,483	\$0	\$9,426,927	\$8,947,739	69.38%
54	SIERRA HEALTH AND LIFE INSURANCE COMPANY INC	0.00%	60	0	-\$118	-\$118	\$0	\$250,659	\$89,160	-75559.32%
55	STANDARD LIFE AND ACCIDENT INSURANCE COMPAN	0.00%	48	8	\$56,228	\$56,220	\$0	\$35,066	\$42,513	75.62%
56	STANDARD SECURITY LIFE INSURANCE COMPANY OF	0.03%	29	541	\$868,914	\$852,992	\$0	\$731,134	\$731,134	85.71%
57	STARR INDEMNITY & LIABILITY COMPANY	0.03%	31	1,081	\$824,980	\$820,609	\$0	\$415,724	\$226,957	27.66%
58	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.28%	15	1,476	\$8,940,376	\$8,940,376	\$0	\$9,488,091	\$9,652,689	107.97%
59	TIME INSURANCE COMPANY	1.26%	10	9,142	\$40,656,428	\$40,800,766	\$0	\$32,951,000	\$32,345,309	79.28%
60	TRAVELERS INDEMNITY COMPANY OF CONNECTICU	0.00%	60	0	\$0	\$0	\$0	\$0	-\$38,343	N/A
61	TRUSTMARK INSURANCE COMPANY	0.00%	46	7	\$72,026	\$71,223	\$0	\$25,217	\$14,609	20.51%
62	TRUSTMARK LIFE INSURANCE COMPANY	0.32%	14	3,476	\$10,381,884	\$10,367,971	\$0	\$7,014,560	\$7,106,310	68.54%
63	UNION SECURITY INSURANCE COMPANY	0.00%	57	1	\$806	\$806	\$0	\$15,375	-\$73,475	-9116.00%
64	UNITED HEALTHCARE INSURANCE COMPANY	23.73%	2	195,169	\$767,751,487	\$771,148,570	\$0	\$589,996,316	\$588,240,303	76.28%
65	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	0.10%	18	1,774	\$3,379,911	\$3,357,430	\$0	\$3,119,146	\$2,996,008	89.24%
66	UNITED STATES FIRE INSURANCE COMPANY	0.02%	32	1,520	\$761,034	\$761,034	\$0	\$455,071	\$582,524	76.54%
67	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.01%	35	674	\$363,102	\$427,850	\$0	\$203,066	\$219,974	51.41%
68	USABLE LIFE	0.07%	20	786	\$2,406,827	\$2,406,827	\$0	\$3,000,748	\$3,000,748	124.68%
69	WORLD INSURANCE COMPANY	-0.01%	60	5	-\$249,901	-\$300,169	\$0	\$480,653	\$174,858	-58.25%
TOTAL		100.00%		852,516	\$3,235,127,961	\$3,256,409,463	\$0	\$2,690,563,105	\$2,718,905,615	83.49%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICARE SUPPLEMENT**

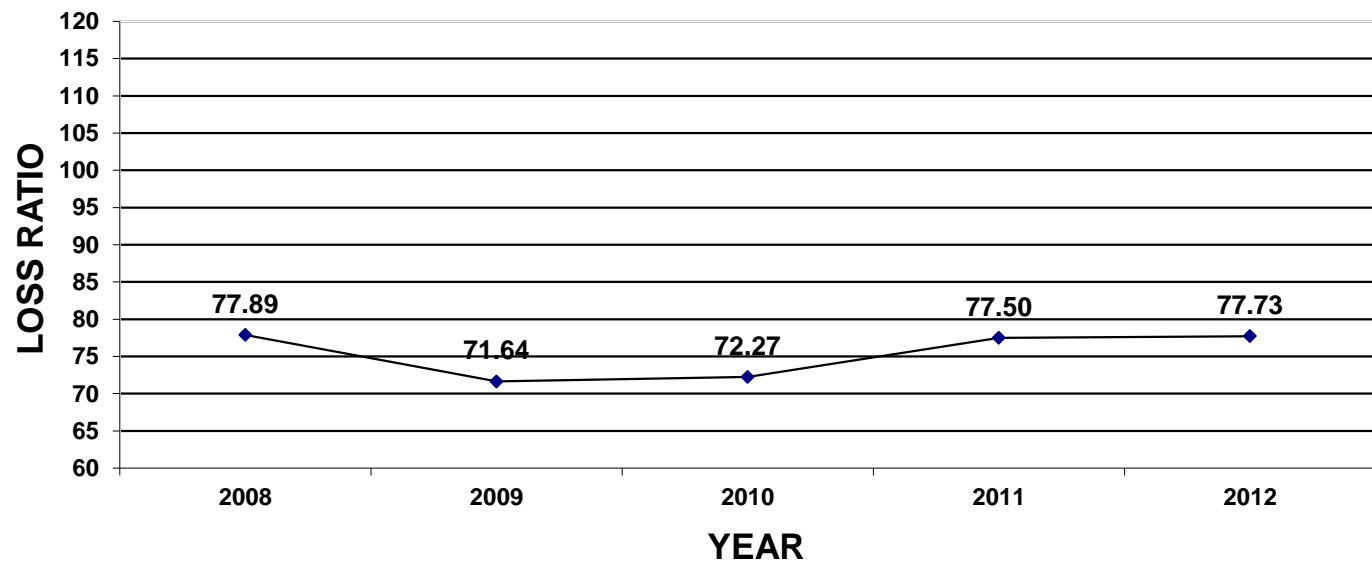
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.01%	20	7	\$17,066	\$17,005	\$0	\$13,325	\$12,866	75.66%
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH /	0.00%	27	0	\$1,129	\$1,129	\$0	\$3,585	\$3,585	317.54%
3	AMERICAN NATIONAL LIFE INSURANCE COMPAN'	1.22%	8	750	\$2,483,180	\$2,521,649	\$0	\$1,742,932	\$1,671,260	66.28%
4	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	21	3	\$9,765	\$9,797	\$0	\$6,856	\$6,749	68.89%
5	AMERICAN REPUBLIC INSURANCE COMPANY	4.62%	5	3,783	\$9,377,790	\$9,445,882	\$0	\$7,697,150	\$6,831,201	72.32%
6	BANKERS LIFE AND CASUALTY COMPANY	2.06%	7	1,742	\$4,181,766	\$4,278,300	\$0	\$3,230,354	\$3,092,039	72.27%
7	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.08%	13	82	\$169,381	\$170,129	\$0	\$211,015	\$211,000	124.02%
8	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.00%	24	1	\$5,901	\$5,962	\$0	\$7,015	\$4,902	82.22%
9	COMBINED INSURANCE CO OF AMERICA	0.00%	22	6	\$8,709	\$8,994	\$0	\$12,984	\$12,526	139.27%
10	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.81%	10	536	\$1,635,541	\$1,697,748	\$0	\$1,206,796	\$1,139,318	67.11%
11	GLOBE LIFE AND ACCIDENT INSURANCE COMPAI	0.02%	15	21	\$46,336	\$46,642	\$0	\$44,106	\$41,639	89.27%
12	GOVERNMENT PERSONNEL MUTUAL LIFE INSUR/	0.01%	18	0	\$20,659	\$16,372	\$0	\$27,378	\$12,398	75.73%
13	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.02%	17	11	\$36,102	\$35,120	\$0	\$9,409	\$9,057	25.79%
14	HARTFORD LIFE AND ACCIDENT INSURANCE COM	4.68%	4	66,397	\$9,513,799	\$9,442,164	\$0	\$3,750,528	\$3,762,398	39.85%
15	HARTFORD LIFE INSURANCE COMPANY	0.38%	11	5,339	\$781,406	\$844,457	\$0	\$447,492	\$471,407	55.82%
16	MEDICO INSURANCE COMPANY	6.12%	2	3,880	\$12,435,189	\$12,558,247	\$0	\$12,976,040	\$12,947,254	103.10%
17	MONUMENTAL LIFE INSURANCE COMPANY	0.16%	12	103	\$329,035	\$328,885	\$0	\$175,308	\$175,301	53.30%
18	MUTUAL OF OMAHA INSURANCE COMPANY	4.96%	3	3,954	\$10,071,199	\$10,238,721	\$0	\$7,897,999	\$7,812,751	76.31%
19	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	28	1	\$592	\$592	\$0	\$0	\$0	0.00%
20	OXFORD LIFE INSURANCE COMPANY	0.06%	14	81	\$122,759	\$122,645	\$0	\$91,906	\$81,476	66.43%
21	PRINCIPAL LIFE INSURANCE COMPANY	1.07%	9	688	\$2,164,714	\$2,164,390	\$0	\$1,545,137	\$1,535,533	70.95%
22	STERLING LIFE INSURANCE COMPANY	0.00%	23	7	\$7,227	\$7,227	\$0	\$5,667	\$4,795	66.35%
23	TRANSAMERICA LIFE INSURANCE COMPANY	2.81%	6	2,670	\$5,697,491	\$5,645,713	\$0	\$4,693,263	\$4,673,122	82.77%
24	UNION FIDELITY LIFE INSURANCE COMPANY	0.02%	16	20	\$45,405	\$47,432	\$0	\$25,393	\$23,495	49.53%
25	UNION LABOR LIFE INSURANCE COMPANY	0.01%	19	6	\$17,184	\$17,185	\$0	\$28,154	\$27,688	161.12%
26	UNITED HEALTHCARE INSURANCE COMPANY	70.90%	1	63,639	\$144,016,708	\$145,822,479	\$0	\$114,014,934	\$114,996,369	78.86%
27	UNITED TEACHER ASSOCIATES INSURANCE COM	0.00%	25	2	\$5,380	\$5,403	\$0	\$1,917	\$2,153	39.85%
28	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	26	2	\$2,001	\$1,717	\$0	\$5,883	\$8,000	465.93%
29	WORLD INSURANCE COMPANY	-0.04%	29	30	-\$87,678	-\$72,518	\$0	\$82,117	\$112,111	-154.60%
TOTAL		100.00%		153,761	\$203,115,736	\$205,429,468	\$0	\$159,954,643	\$159,682,393	77.73%

MISSOURI GROUP MEDICARE SUPPLEMENT INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

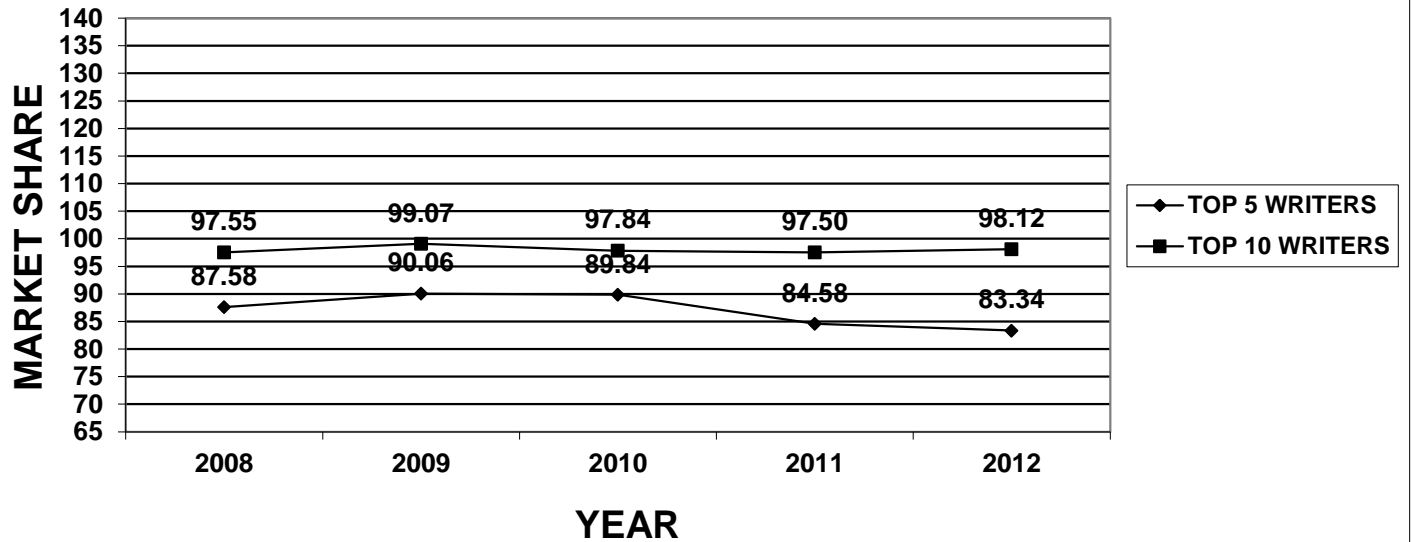


**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LONG TERM CARE**

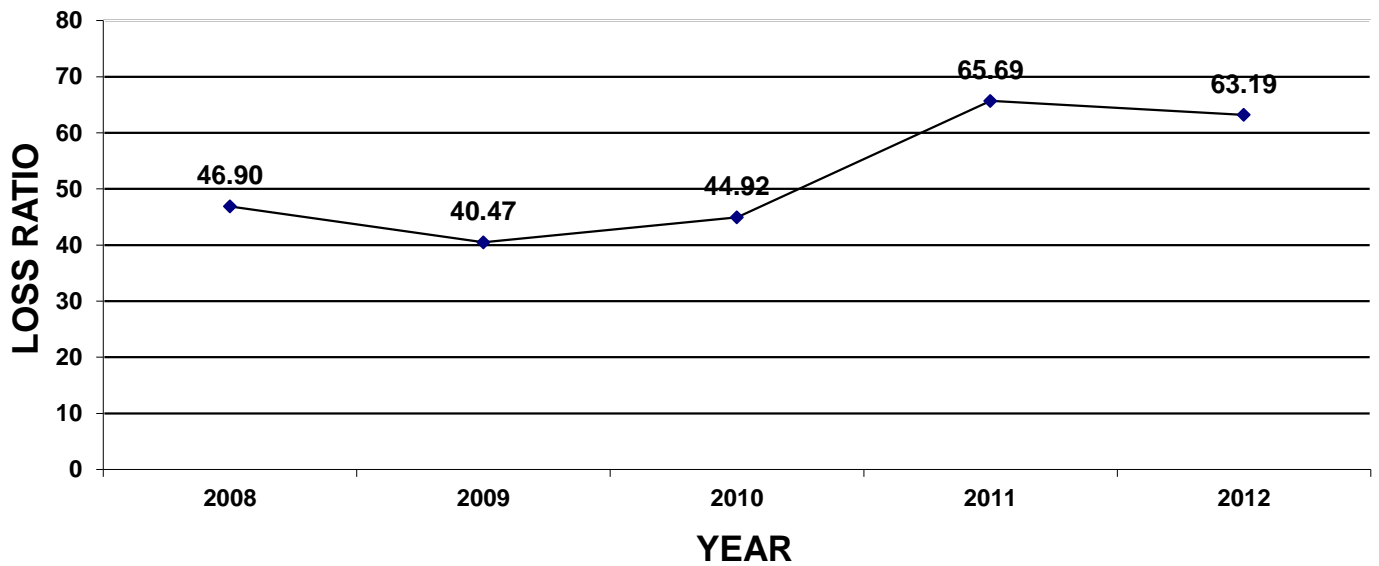
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	35	1	\$0	\$255	\$0	\$0	\$31	12.16%
2	AETNA LIFE INSURANCE COMPANY	0.69%	8	382	\$238,490	\$236,914	\$0	\$194,460	\$193,792	81.80%
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH /	0.00%	33	8	\$839	\$839	\$0	\$0	\$0	0.00%
4	ALLSTATE LIFE INSURANCE COMPANY	0.27%	11	81	\$95,357	\$96,057	\$0	\$254,729	\$134,017	139.52%
5	AMERICAN FIDELITY ASSURANCE COMPANY	0.12%	17	61	\$41,651	\$41,305	\$0	\$5,120	\$15,584	37.73%
6	AMERICAN REPUBLIC INSURANCE COMPANY	0.26%	12	94	\$92,116	\$92,159	\$0	\$0	\$393,172	426.62%
7	BCS INSURANCE COMPANY	0.00%	34	1	\$94	-\$968	\$0	\$0	\$111	-11.47%
8	BEST LIFE AND HEALTH INSURANCE COMPANY	0.01%	27	19	\$4,872	\$4,872	\$0	\$0	\$1,860	38.18%
9	CONNECTICUT GENERAL LIFE INS CO	0.09%	19	57	\$31,985	\$31,983	\$0	\$37,557	-\$262,248	-819.96%
10	CONTINENTAL CASUALTY COMPANY	5.86%	7	3,343	\$2,039,007	-\$510,919	\$0	\$621,269	\$797,964	-156.18%
11	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE I	0.03%	24	358	\$11,004	\$11,095	\$0	\$0	\$242	2.18%
12	GENWORTH LIFE INSURANCE COMPANY	7.29%	5	2,054	\$2,536,494	\$2,672,704	\$0	\$597,540	\$1,513,135	56.61%
13	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	32	1	\$1,320	\$1,209	\$0	\$0	-\$4	-0.33%
14	HARTFORD LIFE INSURANCE COMPANY	0.01%	30	2	\$3,671	\$3,968	\$0	\$0	\$0	0.00%
15	JOHN HANCOCK LIFE & HEALTH INSURANCE COM	0.07%	20	17	\$23,789	\$23,869	\$0	\$0	\$0	0.00%
16	JOHN HANCOCK LIFE INSURANCE COMPANY (US	19.87%	2	9,984	\$6,913,595	\$6,916,455	\$0	\$3,434,458	\$5,500,954	79.53%
17	MEDAMERICA INSURANCE COMPANY	0.13%	16	39	\$45,957	\$44,184	\$0	\$4,769	\$6,430	14.55%
18	METLIFE INSURANCE COMPANY OF CONNECTICL	0.03%	25	18	\$10,995	\$11,272	\$0	\$15,344	\$15,344	136.12%
19	METROPOLITAN LIFE INSURANCE COMPANY	17.41%	3	14,578	\$6,058,387	\$5,744,475	\$0	\$5,049,540	\$6,881,210	119.79%
20	MONUMENTAL LIFE INSURANCE COMPANY	0.01%	31	3	\$2,732	\$2,757	\$0	-\$1,307	-\$2,694	-97.71%
21	MONY LIFE INSURANCE COMPANY	0.01%	29	8	\$3,677	\$3,633	\$0	\$0	\$0	0.00%
22	MUTUAL OF OMAHA INSURANCE COMPANY	0.38%	10	171	\$133,075	\$133,771	\$0	\$75,340	\$87,217	65.20%
23	NEW YORK LIFE INSURANCE COMPANY	0.24%	13	112	\$81,771	\$84,654	\$0	\$289,269	\$282,443	333.64%
24	PRINCIPAL LIFE INSURANCE COMPANY	0.05%	21	47	\$18,194	\$19,830	\$0	\$23,430	\$23,430	118.15%
25	PROVIDENT LIFE AND ACCIDENT INSURANCE COI	0.11%	18	40	\$37,856	\$37,856	\$0	\$85,820	\$79,919	211.11%
26	PRUDENTIAL INSURANCE COMPANY OF AMERIC/	13.21%	4	2,483	\$4,596,723	\$4,566,077	\$0	\$472,559	\$672,537	14.73%
27	RIVERSOURCE LIFE INSURANCE COMPANY	0.03%	23	9	\$11,092	\$11,113	\$0	\$0	\$0	0.00%
28	SENIOR HEALTH INSURANCE COMPANY OF PENN	0.16%	14	66	\$56,315	\$68,176	\$0	\$165,171	\$187,115	274.46%
29	SENTRY INSURANCE A MUTUAL COMPANY	0.04%	22	25	\$14,054	\$18,625	\$0	\$0	\$5,878	31.56%
30	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	28	4	\$4,811	\$6,054	\$0	\$17,674	\$32,479	536.49%
31	STONEBRIDGE LIFE INSURANCE COMPANY	0.56%	9	116	\$194,414	\$223,437	\$0	\$433,056	\$541,644	242.41%
32	TRANSAMERICA LIFE INSURANCE COMPANY	7.29%	6	1,868	\$2,536,159	\$2,583,144	\$0	\$1,730,627	\$2,025,022	78.39%
33	UNITED TEACHER ASSOCIATES INSURANCE COM	0.03%	26	9	\$10,765	\$10,647	\$0	\$457	\$781	7.34%
34	UNUM LIFE INSURANCE COMPANY OF AMERICA	25.55%	1	25,482	\$8,888,680	\$8,784,652	\$0	\$805,442	\$1,121,154	12.76%
35	WASHINGTON NATIONAL INSURANCE COMPANY	0.14%	15	39	\$49,924	\$62,037	\$0	\$123,609	-\$2,522	-4.07%
TOTAL		100.00%		61,580	\$34,789,865	\$32,038,191	\$0	\$14,435,933	\$20,245,997	63.19%

MISSOURI GROUP LONG TERM CARE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

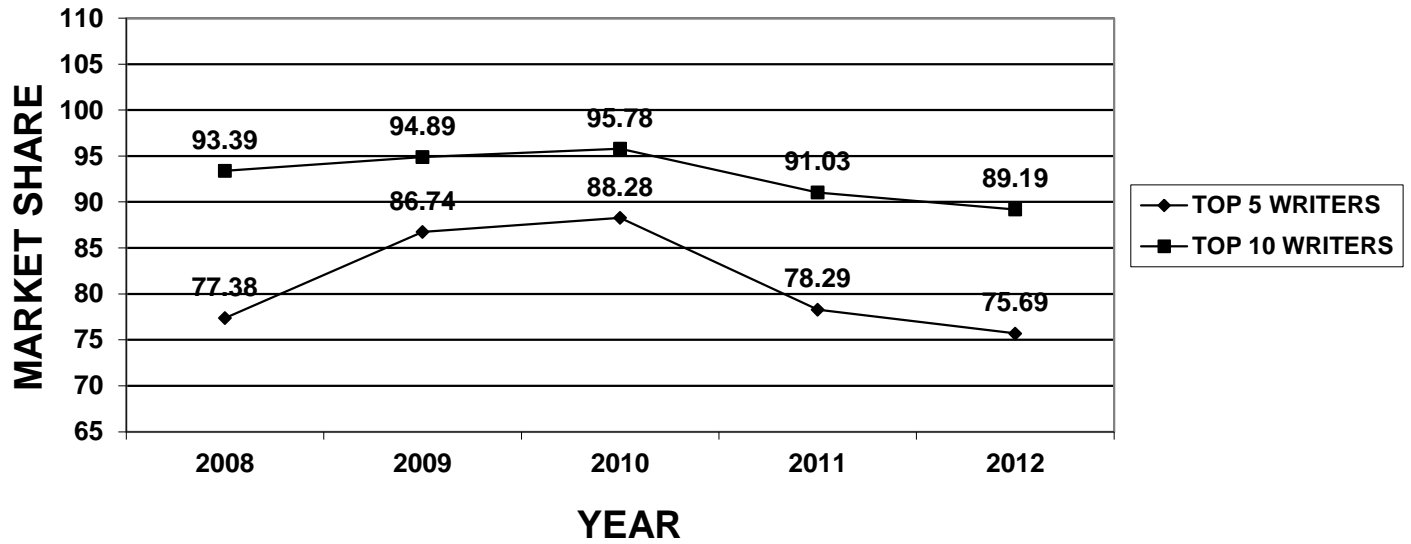


**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP SPECIFIED DISEASE**

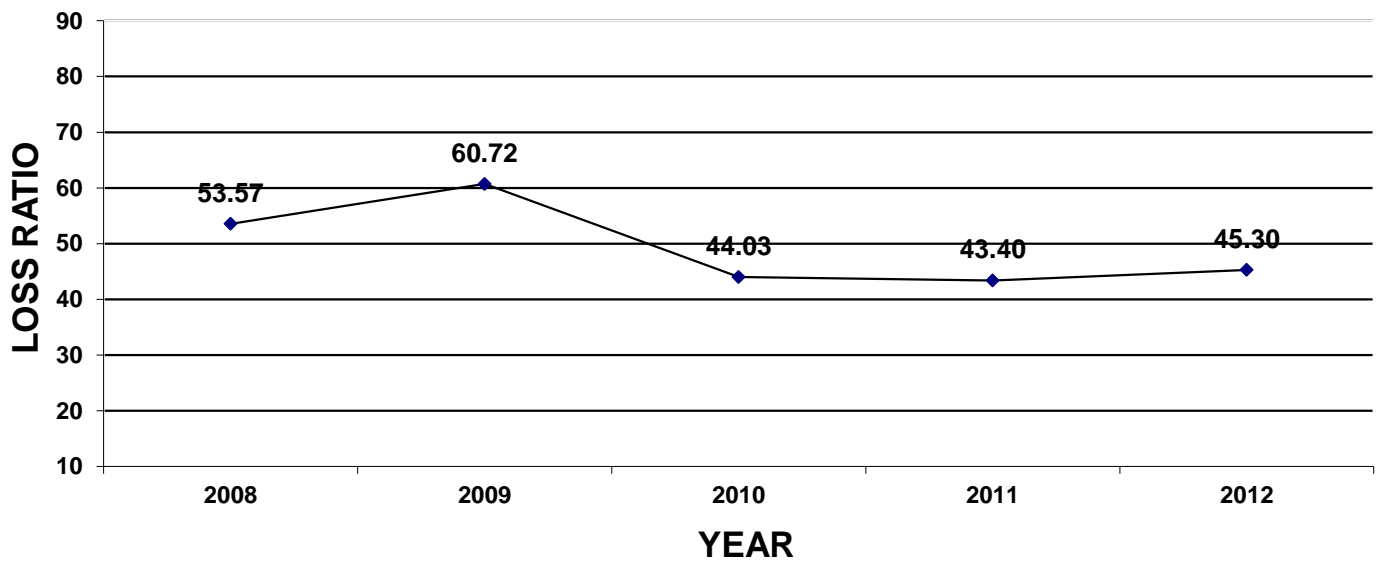
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.00%	38	1	\$4	-\$4	\$0	\$0	\$0	0.00%
2	AMERICAN FAMILY LIFE ASSURANCE COMPANY (	0.05%	27	5	\$9,210	\$9,252	\$0	\$20,224	\$15,267	165.01%
3	AMERICAN GENERAL LIFE INSURANCE CO	0.39%	19	216	\$68,443	\$63,739	\$0	\$37,990	\$57,654	90.45%
4	AMERICAN HERITAGE LIFE INSURANCE COMPAN'	32.90%	1	45,017	\$5,793,551	\$5,844,928	\$0	\$2,694,260	\$2,802,318	47.94%
5	BALTIMORE LIFE INSURANCE COMPANY THE	0.01%	32	8	\$2,533	\$2,533	\$0	\$19,200	\$19,200	757.99%
6	BOSTON MUTUAL LIFE INSURANCE COMPANY	1.78%	11	1,059	\$313,708	\$316,743	\$0	\$120,358	\$117,019	36.94%
7	COLONIAL LIFE & ACCIDENT INSURANCE COMPA	0.57%	17	359	\$100,678	\$103,075	\$0	\$6,069	\$8,005	7.77%
8	COLONIAL PENN LIFE INSURANCE COMPANY	0.01%	35	3	\$1,133	\$1,094	\$0	\$0	\$127	11.61%
9	COMBINED INSURANCE CO OF AMERICA	0.37%	21	891	\$65,887	\$62,592	\$0	\$221,461	\$412,338	658.77%
10	CONTINENTAL AMERICAN INSURANCE COMPANY	17.15%	2	14,341	\$3,018,942	\$3,153,817	\$0	\$1,201,793	\$1,590,504	50.43%
11	FAMILY HERITAGE LIFE INSURANCE COMPANY O	0.02%	29	29	\$4,305	\$4,276	\$0	\$0	\$0	0.00%
12	FIDELITY SECURITY LIFE INSURANCE COMPANY	1.45%	13	2,393	\$254,674	\$259,290	\$0	\$80,981	\$70,847	27.32%
13	FREEDOM LIFE INSURANCE COMPANY OF AMERI	1.02%	15	286	\$179,156	\$177,605	\$0	\$3,504	\$5,135	2.89%
14	GENWORTH LIFE AND ANNUITY INSURANCE COM	0.01%	34	6	\$1,209	\$1,188	\$0	-\$1,593	-\$1,564	-131.65%
15	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.02%	31	16	\$2,957	\$2,889	\$0	\$200	\$294	10.18%
16	GUARDIAN LIFE INSURANCE COMPANY OF AMER	0.57%	16	928	\$101,198	\$102,025	\$0	\$850	\$8,728	8.55%
17	KANAWHA INSURANCE COMPANY	2.68%	8	3,141	\$471,962	\$484,181	\$0	\$201,063	\$184,865	38.18%
18	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	37	0	\$5	\$5	\$0	\$209,083	\$208,563	4171260.00%
19	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.21%	23	264	\$36,549	\$0	\$0	\$1,625	\$0	N/A
20	MEGA LIFE AND HEALTH INSURANCE COMPANY 1	0.29%	22	322	\$51,219	\$51,611	\$0	\$0	\$3,616	7.01%
21	MIDWEST NATIONAL LIFE INSURANCE COMPANY	0.09%	25	90	\$16,458	\$16,741	\$0	\$0	\$2,276	13.60%
22	MONUMENTAL LIFE INSURANCE COMPANY	2.80%	7	2,784	\$493,167	\$492,944	\$0	\$99,083	\$99,079	20.10%
23	MUTUAL OF OMAHA INSURANCE COMPANY	10.13%	3	20,092	\$1,782,852	\$1,807,913	\$0	\$528,918	\$503,077	27.83%
24	NATIONAL UNION FIRE INSURANCE COMPANY OF	8.39%	4	16,786	\$1,477,929	\$1,303,770	\$0	\$1,565,282	\$506,855	38.88%
25	PHILADELPHIA AMERICAN LIFE INSURANCE COM	0.03%	28	22	\$5,732	\$5,818	\$0	\$25,100	\$25,100	431.42%
26	PHYSICIANS MUTUAL INSURANCE COMPANY	0.08%	26	15	\$13,720	\$14,512	\$0	\$0	-\$7,625	-52.54%
27	PRESIDENTIAL LIFE INSURANCE COMPANY	0.01%	33	0	\$1,415	\$1,415	\$0	\$760	\$719	50.81%
28	RELIASTAR STANDARD LIFE INSURANCE COMPAN	1.88%	10	2,479	\$331,213	\$331,213	\$0	\$171,519	\$171,519	51.79%
29	RELIASTAR LIFE INSURANCE COMPANY	0.45%	18	273	\$79,934	\$82,574	\$0	\$0	\$0	0.00%
30	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.02%	30	15	\$3,730	\$3,838	\$0	\$0	\$0	0.00%
31	STONEBRIDGE LIFE INSURANCE COMPANY	0.17%	24	452	\$30,245	\$31,320	\$0	\$37,432	\$32,795	104.71%
32	SYMETRA LIFE INSURANCE COMPANY	1.13%	14	109	\$199,440	\$202,112	\$0	\$0	\$0	0.00%
33	TRANSAMERICA LIFE INSURANCE COMPANY	2.67%	9	3,532	\$470,633	\$473,373	\$0	\$231,398	\$234,755	49.59%
34	TRUSTMARK INSURANCE COMPANY	0.37%	20	227	\$65,979	\$65,813	\$0	\$10,253	\$5,940	9.03%
35	UNION FIDELITY LIFE INSURANCE COMPANY	1.67%	12	2,309	\$294,424	\$302,491	\$0	\$162,358	\$135,597	44.83%
36	UNION LABOR LIFE INSURANCE COMPANY	0.00%	36	4	\$184	\$203	\$0	\$0	-\$13	-6.40%
37	UNUM LIFE INSURANCE COMPANY OF AMERICA	7.12%	5	4,165	\$1,254,028	\$1,299,454	\$0	\$307,525	\$394,806	30.38%
38	WASHINGTON NATIONAL INSURANCE COMPANY	3.46%	6	1,955	\$609,295	\$606,266	\$0	\$433,954	\$402,036	66.31%
TOTAL		100.00%		124,594	\$17,607,701	\$17,682,609	\$0	\$8,390,650	\$8,009,832	45.30%

MISSOURI GROUP SPECIFIED DISEASE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ACCIDENT ONLY**

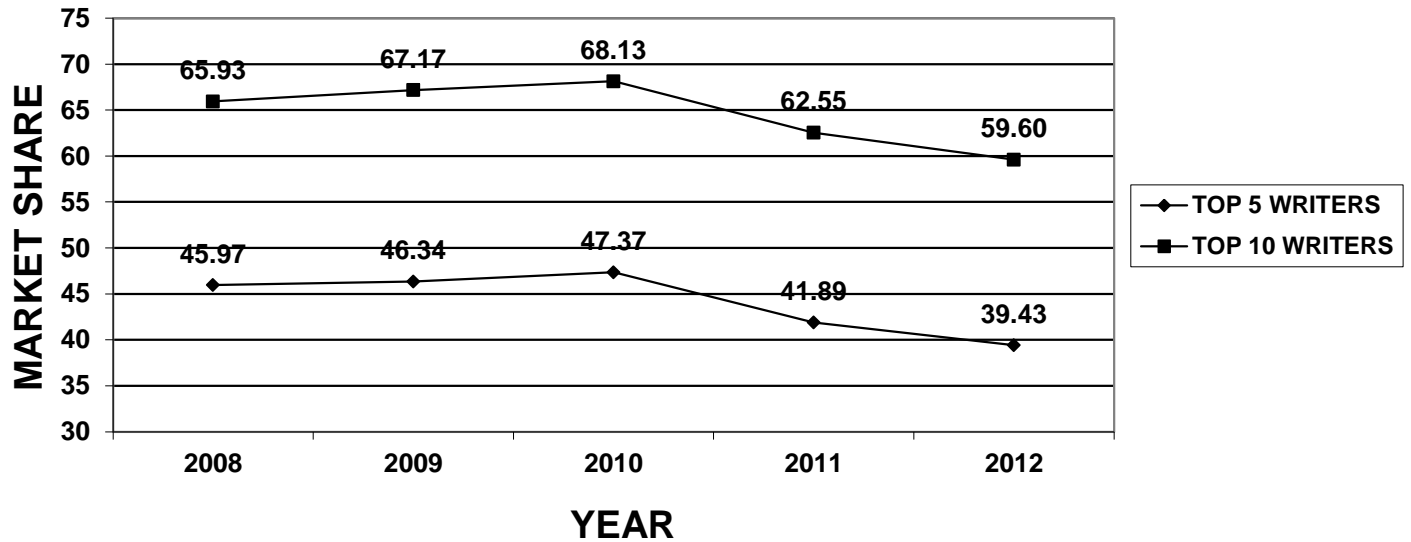
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	108	7	\$259	\$252	\$0	\$0	\$22	8.73%
2	AAA LIFE INSURANCE COMPANY	0.60%	31	4,519	\$565,179	\$579,324	\$0	\$77,843	\$92,541	15.97%
3	ACE AMERICAN INSURANCE COMPANY	1.27%	19	63,681	\$1,184,922	\$1,213,041	\$0	\$1,511,864	\$1,802,412	148.59%
4	ACE PROPERTY AND CASUALTY INSURANCE CO	0.99%	23	0	\$930,251	\$376,301	\$0	\$111,422	\$225,859	60.02%
5	AETNA LIFE INSURANCE COMPANY	0.38%	40	16,047	\$354,457	\$367,236	\$0	\$229,767	\$248,241	67.60%
6	ALLSTATE LIFE INSURANCE COMPANY	0.55%	34	4,627	\$513,051	\$513,192	\$0	\$196,695	\$170,262	33.18%
7	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	92	13	\$2,443	\$2,516	\$0	\$1,500	\$1,500	59.62%
8	AMERICAN GENERAL LIFE INSURANCE CO	0.11%	61	2,709	\$101,060	\$101,392	\$0	\$31,434	\$48,005	47.35%
9	AMERICAN HEALTH AND LIFE INSURANCE COMP	0.01%	85	82	\$8,272	\$8,391	\$0	\$50,000	\$49,555	590.57%
10	AMERICAN HERITAGE LIFE INSURANCE COMPAN	3.14%	12	47,499	\$2,938,026	\$2,948,897	\$0	\$1,033,262	\$1,112,619	37.73%
11	AMERICAN INCOME LIFE INSURANCE CO	0.33%	42	190,749	\$309,545	\$307,108	\$0	\$507,990	\$530,750	172.82%
12	AMERICAN MEDICAL SECURITY LIFE INSURANCE	0.00%	90	513	\$2,850	\$2,850	\$0	\$0	\$0	0.00%
13	AMERICAN NATIONAL LIFE INSURANCE COMPAN	0.00%	93	5	\$2,291	\$2,294	\$0	\$0	-\$269	-11.73%
14	AMERICAN SENTINEL INSURANCE COMPANY	0.01%	84	894	\$8,668	\$9,255	\$0	\$2,996	\$2,996	32.37%
15	AMERICAN UNDERWRITERS LIFE INSURANCE CO	0.49%	36	93,984	\$455,458	\$455,458	\$0	\$114,368	\$158,867	34.88%
16	AMERICAN UNITED LIFE INSURANCE COMPANY	0.15%	56	8,648	\$136,480	\$118,447	\$0	\$233,000	\$159,401	134.58%
17	AMEX ASSURANCE COMPANY	0.58%	32	445,178	\$538,888	\$539,361	\$0	\$4,409	-\$1,998	-0.37%
18	ANTHEM LIFE INSURANCE COMPANY	0.82%	25	67,804	\$767,398	\$756,117	\$0	\$216,000	\$217,991	28.83%
19	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.69%	30	3,638	\$649,266	\$654,522	\$0	\$8,388	\$8,200	1.25%
20	ATLANTIC SPECIALTY INSURANCE COMPANY	0.75%	27	4,601	\$704,731	\$95,143	\$0	\$0	\$40,121	42.17%
21	AUTO CLUB LIFE INSURANCE COMPANY	0.06%	67	688	\$53,806	\$54,466	\$0	\$50,000	\$49,758	91.36%
22	AXIS INSURANCE COMPANY	0.02%	72	135,405	\$21,980	\$18,761	\$0	\$310	\$6,050	32.25%
23	BALBOA INSURANCE COMPANY	0.00%	113	0	\$0	\$0	\$0	\$0	-\$516	N/A
24	BALBOA LIFE INSURANCE COMPANY	0.28%	46	9,387	\$258,900	\$253,730	\$0	\$3,810	\$5,310	2.09%
25	BANKERS LIFE AND CASUALTY COMPANY	0.00%	113	6	\$0	\$0	\$0	\$0	\$0	N/A
26	BCS INSURANCE COMPANY	0.01%	82	1,388	\$9,049	\$7,762	\$0	\$11,397	\$12,856	165.63%
27	BERKLEY LIFE AND HEALTH INSURANCE COMPAN	0.75%	28	113,610	\$704,032	\$148,928	\$0	\$156,760	\$270,115	181.37%
28	CAPITOL INDEMNITY CORPORATION	0.00%	88	248	\$3,913	\$4,082	\$0	\$231	-\$7,867	-192.72%
29	CATLIN INSURANCE COMPANY INC	0.03%	71	91	\$25,667	\$3,260	\$0	\$0	\$1,059	32.48%
30	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	105	0	\$364	\$0	\$0	\$0	\$0	N/A
31	CMFG LIFE INSURANCE COMPANY	1.20%	20	89,243	\$1,122,517	\$1,085,760	\$0	\$332,000	\$408,153	37.59%
32	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	112	1	\$44	\$43	\$0	\$0	\$4	9.30%
33	COLUMBIAN LIFE INSURANCE COMPANY	0.31%	45	179	\$288,152	\$1,152,751	\$0	\$466,547	\$440,932	38.25%
34	COMBINED INSURANCE CO OF AMERICA	0.10%	62	1,537	\$95,182	\$93,914	\$0	\$280	-\$257,445	-274.13%
35	COMMERCIAL TRAVELERS MUTUAL INSURANCE	0.00%	95	25	\$2,139	\$2,144	\$0	\$3,706	\$3,706	172.85%
36	CONTINENTAL AMERICAN INSURANCE COMPANY	3.27%	11	22,903	\$3,059,254	\$3,195,930	\$0	\$1,245,517	\$1,648,369	51.58%
37	CONTINENTAL CASUALTY COMPANY	0.00%	97	2	\$1,741	\$1,741	\$0	\$101,000	\$24,306	1396.09%
38	FAMILY HERITAGE LIFE INSURANCE COMPANY O	0.00%	100	14	\$1,061	\$1,054	\$0	\$0	\$0	0.00%
39	FARM BUREAU LIFE INSURANCE COMPANY OF M	0.20%	51	115,371	\$188,054	\$188,054	\$0	\$158,668	\$158,901	84.50%
40	FARMERS NEW WORLD LIFE INSURANCE COMPA	0.00%	113	4	\$0	\$0	\$0	\$0	\$0	N/A
41	FEDERAL INSURANCE COMPANY	4.00%	8	224,675	\$3,749,106	\$3,606,102	\$0	\$3,497,899	\$4,035,458	111.91%
42	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	94	30	\$2,157	\$2,209	\$0	\$68,160	\$167,124	7565.60%
43	FREEDOM LIFE INSURANCE COMPANY OF AMERI	0.06%	68	356	\$52,638	\$52,318	\$0	\$20,115	\$20,725	39.61%
44	GERBER LIFE INSURANCE COMPANY	0.32%	44	12,134	\$302,732	\$302,929	\$0	\$11,586	\$12,309	4.06%
45	GOLDEN RULE INSURANCE COMPANY	0.88%	24	4,373	\$819,782	\$812,559	\$0	\$427,990	\$440,348	54.19%
46	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	110	1	\$122	\$122	\$0	\$0	-\$106	-86.89%
47	GREAT AMERICAN INSURANCE COMPANY	10.87%	2	7,869	\$10,183,021	\$9,140,634	\$0	\$4,005,193	\$5,442,051	59.54%
48	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.09%	64	1,271	\$82,156	\$184,553	\$0	\$37,534	-\$17,188	-9.31%
49	GUARDIAN LIFE INSURANCE COMPANY OF AMER	1.14%	21	95,759	\$1,072,029	\$1,129,391	\$0	\$319,000	\$5,850	0.52%
50	HARTFORD LIFE AND ACCIDENT INSURANCE COM	5.16%	5	176,730	\$4,835,679	\$4,817,675	\$0	\$2,624,012	\$2,819,635	58.53%
51	HARTFORD LIFE INSURANCE COMPANY	1.02%	22	19,770	\$954,722	\$1,031,197	\$0	\$483,290	\$509,117	49.37%
52	HM LIFE INSURANCE COMPANY	0.05%	69	163	\$46,172	\$45,931	\$0	\$10,010	\$10,068	21.92%
53	HOUSEHOLD LIFE INSURANCE COMPANY	0.00%	111	0	\$107	\$107	\$0	\$0	-\$3,548	-3315.89%
54	HUMANA INSURANCE COMPANY	0.14%	57	181	\$126,483	\$127,924	\$0	\$15,843	\$15,773	12.33%
55	INSURANCE COMPANY OF NORTH AMERICA	0.00%	113	0	\$0	\$0	\$0	\$12,312	-\$412	N/A
56	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	109	1	\$152	\$152	\$0	\$0	\$0	0.00%
57	JOHN ALDEN LIFE INSURANCE COMPANY	0.01%	78	1,123	\$12,242	\$12,389	\$0	\$0	-\$76	-0.61%
58	KANAWHA INSURANCE COMPANY	0.43%	38	2,450	\$407,415	\$417,963	\$0	\$83,061	\$76,369	18.27%
59	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.01%	80	1	\$10,204	\$10,204	\$0	\$4,768	\$4,691	45.97%
60	LIFE INSURANCE COMPANY OF NORTH AMERICA	3.96%	9	148,803	\$3,710,939	\$3,710,939	\$0	\$3,379,245	\$3,583,951	96.58%
61	LINCOLN LIFE & ANNUITY COMPANY OF NEW YOF	0.02%	74	497	\$15,194	\$15,315	\$0	\$0	\$0	0.00%
62	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.45%	17	88,246	\$1,359,397	\$1,360,383	\$0	\$489,520	\$567,903	41.75%
63	MADISON NATIONAL LIFE INSURANCE COMPANY	0.00%	96	19	\$2,103	\$2,163	\$0	\$1,529	\$2,217	102.50%
64	MEGA LIFE AND HEALTH INSURANCE COMPANY	0.11%	60	376	\$103,989	\$104,820	\$0	\$3,414	-\$22,813	-21.76%
65	METROPOLITAN LIFE INSURANCE COMPANY	4.03%	7	220,110	\$3,778,561	\$4,104,877	\$0	\$2,218,014	\$2,342,472	57.07%
66	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	98	2	\$1,484	\$1,483	\$0	\$1,422	\$1,295	87.32%
67	MIDWEST NATIONAL LIFE INSURANCE COMPANY	0.00%	89	7	\$2,953	\$2,953	\$0	\$0	-\$122	-4.13%
68	MINNESOTA LIFE INSURANCE COMPANY	2.60%	14	32,633	\$2,439,936	\$2,445,071	\$0	\$514,101	\$578,993	23.68%
69	MONUMENTAL LIFE INSURANCE COMPANY	6.55%	3	53,269	\$6,139,636	\$6,136,845	\$0	\$1,590,433	\$1,590,375	25.92%
70	MUTUAL OF OMAHA INSURANCE COMPANY	3.35%	10	288,347	\$3,137,387	\$3,142,418	\$0	\$737,017	\$2,144,328	68.24%
71	NATIONAL CASUALTY COMPANY	0.02%	73	11	\$18,941	\$19,895	\$0	\$25,428	\$24,428	122.78%
72	NATIONAL UNION FIRE INSURANCE COMPANY OF	5.30%	4	330,550	\$4,968,778	\$4,953,984	\$0	\$2,192,011	\$1,131,298	22.84%
73	NATIONWIDE LIFE INSURANCE COMPANY	0.37%	41	8	\$347,952	\$353,078	\$0	\$417,544	\$417,544	118.26%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ACCIDENT ONLY**

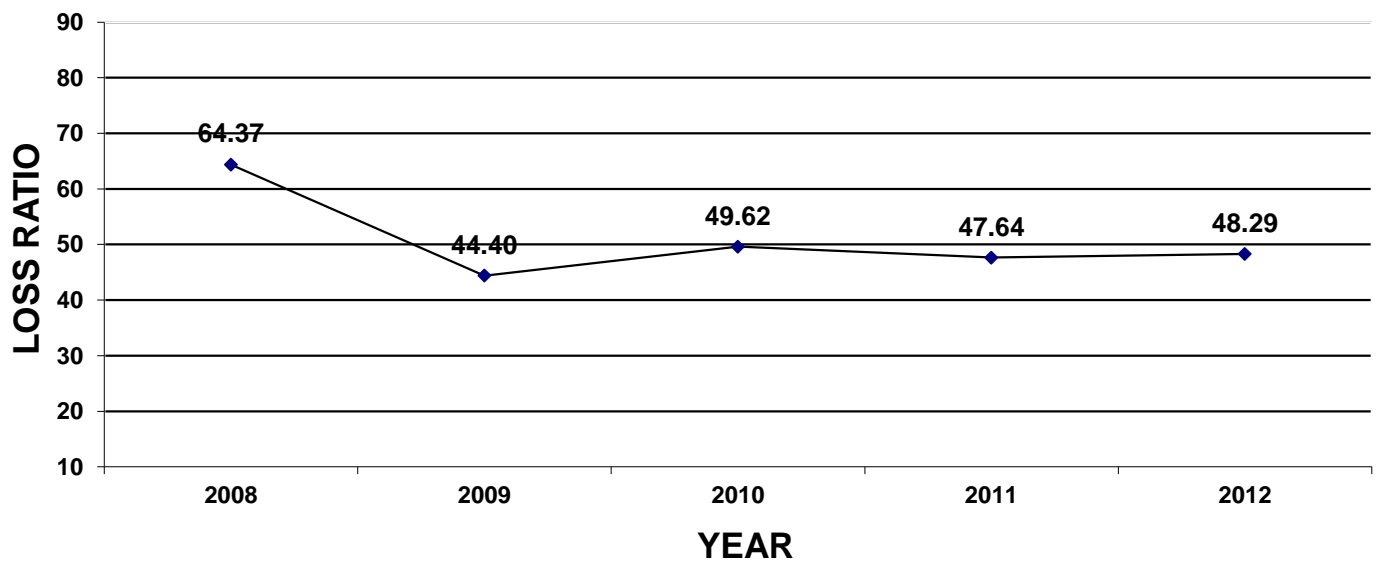
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
74	NATIONWIDE MUTUAL INSURANCE COMPANY	0.00%	99	0	\$1,439	\$1,439	\$0	\$21,037	\$21,037	1461.92%
75	NEW YORK LIFE INSURANCE COMPANY	0.21%	49	8,330	\$197,449	\$194,572	\$8,069	\$78,926	\$83,048	42.68%
76	OLD REPUBLIC LIFE INSURANCE COMPANY	0.43%	39	6	\$399,059	\$399,059	\$0	\$509,388	-\$38,472	-9.64%
77	ONEBEACON AMERICA INSURANCE COMPANY	0.26%	48	988	\$245,650	\$843,846	\$0	\$405,061	\$132,533	15.71%
78	PAN-AMERICAN LIFE INSURANCE COMPANY	0.01%	87	63	\$4,684	\$4,665	\$0	\$2,500	\$2,495	53.48%
79	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	104	2	\$376	\$383	\$0	\$0	\$0	0.00%
80	PERICO LIFE INSURANCE COMPANY	0.00%	91	21	\$2,716	\$2,890	\$0	\$0	-\$817	-28.27%
81	PHILADELPHIA AMERICAN LIFE INSURANCE COM	0.05%	70	31	\$45,264	\$44,572	\$0	\$17,566	\$14,598	32.75%
82	PROVIDENT LIFE AND ACCIDENT INSURANCE COI	0.00%	103	0	\$418	\$310	\$0	\$0	\$0	0.00%
83	PRUDENTIAL INSURANCE COMPANY OF AMERICA	2.59%	15	166,375	\$2,421,653	\$2,423,765	\$0	\$1,204,916	\$1,365,206	56.33%
84	QBE INSURANCE CORPORATION	0.56%	33	0	\$521,528	\$605,891	\$0	\$499,489	\$507,984	83.84%
85	RELIABLE LIFE INSURANCE COMPANY	0.00%	113	3	\$0	\$0	\$0	\$4,141	\$5,985	N/A
86	RELIAANCE STANDARD LIFE INSURANCE COMPAN	1.67%	16	31,292	\$1,567,286	\$1,509,505	\$0	\$290,575	\$291,539	19.31%
87	RELIASTAR LIFE INSURANCE COMPANY	0.19%	53	2,887	\$178,360	\$174,893	\$0	\$4,930	\$4,930	2.82%
88	SEARS LIFE INSURANCE COMPANY	0.44%	37	3,206	\$409,518	\$336,046	\$0	\$443,730	\$434,732	129.37%
89	SECURIAN LIFE INSURANCE COMPANY	0.01%	83	158	\$8,997	\$8,538	\$0	\$0	\$374	4.38%
90	SECURITY MUTUAL LIFE INSURANCE COMPANY C	0.01%	75	0	\$13,421	\$1,061	\$0	\$18,401	\$17,765	1674.36%
91	SENTRY INSURANCE A MUTUAL COMPANY	0.08%	66	1,509	\$70,515	\$72,836	\$0	\$4,571	-\$628	-0.86%
92	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	86	808	\$6,141	\$7,416	\$0	\$375	\$356	4.80%
93	STANDARD INSURANCE COMPANY	1.33%	18	67,499	\$1,241,358	\$1,265,344	\$0	\$612,731	\$695,100	54.93%
94	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.00%	101	3	\$450	\$461	\$0	\$0	\$201	43.60%
95	STANDARD SECURITY LIFE INSURANCE COMPAN	0.00%	113	0	\$0	\$0	\$0	\$23,789	\$23,789	N/A
96	STARNET INSURANCE COMPANY	0.01%	79	727	\$11,811	\$9,406	\$0	\$47,858	\$46,153	490.68%
97	STARR INDEMNITY & LIABILITY COMPANY	0.13%	58	2,650	\$122,774	\$251,444	\$0	\$119,280	\$126,681	50.38%
98	STATE FARM MUTUAL AUTOMOBILE INSURANCE	0.09%	65	4,040	\$81,793	\$81,793	\$0	\$0	-\$314	-0.38%
99	STONEBRIDGE CASUALTY INSURANCE COMPAN	0.00%	107	1	\$335	\$336	\$0	\$0	-\$1,316	-391.67%
100	STONEBRIDGE LIFE INSURANCE COMPANY	4.82%	6	80,360	\$4,514,727	\$4,675,172	\$0	\$2,000,413	\$1,752,633	37.49%
101	SYMETRA LIFE INSURANCE COMPANY	0.01%	76	894	\$12,756	\$12,927	\$0	\$20,000	\$21,824	168.82%
102	TIME INSURANCE COMPANY	0.01%	77	540	\$12,539	\$12,690	\$0	\$0	\$322	2.54%
103	TRANSAMERICA FINANCIAL LIFE INSURANCE COI	0.09%	63	92	\$83,074	\$86,317	\$0	\$0	\$0	0.00%
104	TRANSAMERICA LIFE INSURANCE COMPANY	0.33%	43	3,261	\$309,170	\$311,492	\$0	\$117,878	\$119,596	38.39%
105	TRUSTMARK INSURANCE COMPANY	0.11%	59	717	\$106,958	\$106,690	\$0	\$11,125	\$6,445	6.04%
106	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	102	148	\$425	\$424	\$0	\$0	\$0	0.00%
107	U S SPECIALTY INSURANCE COMPANY	0.21%	50	87	\$194,138	\$184,407	\$0	\$24,065	\$5,135	2.78%
108	UNION FIDELITY LIFE INSURANCE COMPANY	0.27%	47	5,897	\$251,830	\$258,732	\$0	\$169,329	\$141,418	54.66%
109	UNION LABOR LIFE INSURANCE COMPANY	0.15%	55	6,476	\$137,444	\$137,130	\$0	\$226,165	\$168,459	122.85%
110	UNION SECURITY INSURANCE COMPANY	0.20%	52	1,878	\$185,169	\$185,191	\$0	\$6,325	\$6,957	3.76%
111	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.54%	35	40,262	\$508,194	\$524,442	\$0	\$183,591	\$170,558	32.52%
112	UNITED STATES FIRE INSURANCE COMPANY	0.79%	26	901	\$743,451	\$743,451	\$0	\$237,267	\$303,719	40.85%
113	UNITED STATES LIFE INSURANCE COMPANY NEW	0.71%	29	14,078	\$665,925	\$666,340	\$0	\$72,678	\$113,666	17.06%
114	UNUM LIFE INSURANCE COMPANY OF AMERICA	2.91%	13	135,155	\$2,721,227	\$2,775,240	\$0	\$1,933,634	\$2,100,596	75.69%
115	USAA LIFE INSURANCE COMPANY	0.01%	81	71	\$10,089	\$10,121	\$0	\$0	\$0	0.00%
116	WASHINGTON NATIONAL INSURANCE COMPANY	0.17%	54	3,886	\$158,008	\$168,531	\$0	\$124,745	\$124,820	74.06%
117	WILTON REASSURANCE LIFE COMPANY OF NEW	0.00%	106	3	\$355	\$355	\$0	\$1,000	\$1,000	281.69%
118	ZURICH AMERICAN INSURANCE COMPANY	11.54%	1	102,598	\$10,807,150	\$11,671,653	\$0	\$4,876,010	\$3,129,127	26.81%
TOTAL		100.00%		3,842,968	\$93,669,143	\$94,083,836	\$8,069	\$44,365,104	\$45,430,057	48.29%

MISSOURI GROUP ACCIDENT ONLY INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DISABILITY INCOME**

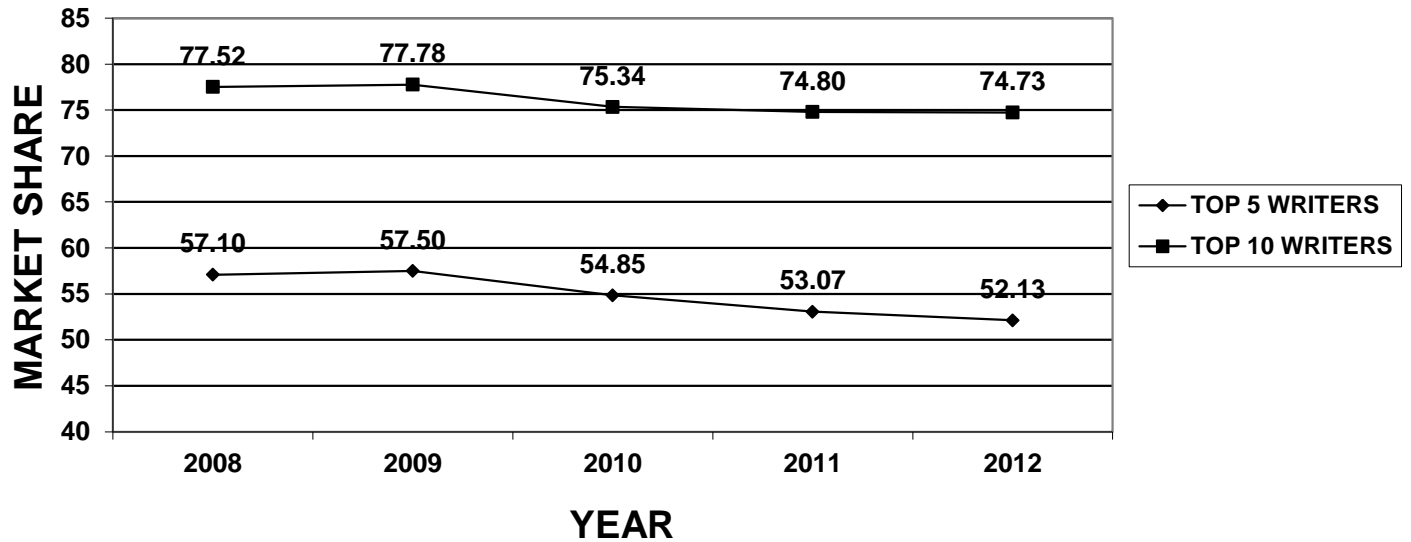
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.03%	53	329	\$67,067	\$71,497	\$0	\$29,707	\$29,453	41.19%
2	ACE AMERICAN INSURANCE COMPANY	1.47%	18	9	\$3,790,202	\$4,067,100	\$0	\$2,786,880	\$3,321,158	81.66%
3	AETNA LIFE INSURANCE COMPANY	1.85%	14	7,770	\$4,778,020	\$4,737,258	\$0	\$5,827,136	\$6,675,762	140.92%
4	AMERICAN BANKERS LIFE ASSURANCE OF FLORID	0.03%	50	19	\$80,370	\$81,418	\$0	\$2,759	-\$216	-0.27%
5	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF	0.01%	74	9	\$14,668	\$13,733	\$0	\$0	\$0	0.00%
6	AMERICAN FIDELITY ASSURANCE COMPANY	1.79%	15	9,130	\$4,630,075	\$4,615,658	\$0	\$1,991,773	\$2,111,936	45.76%
7	AMERICAN GENERAL LIFE INSURANCE CO	0.12%	36	1,430	\$302,346	\$304,559	\$0	\$187,573	\$115,094	37.79%
8	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.19%	32	1,636	\$485,628	\$497,028	\$0	\$265,733	\$269,158	54.15%
9	AMERICAN MEDICAL SECURITY LIFE INSURANCE C	0.00%	88	1	\$509	\$509	\$0	\$0	\$4	0.79%
10	AMERICAN NATIONAL INSURANCE COMPANY	0.03%	51	674	\$78,336	\$78,336	\$0	\$41,290	\$41,290	52.71%
11	AMERICAN UNDERWRITERS LIFE INSURANCE COMI	0.01%	65	58	\$29,978	\$29,978	\$0	\$7,882	\$20,723	69.13%
12	AMERICAN UNITED LIFE INSURANCE COMPANY	0.50%	24	5,583	\$1,301,352	\$1,129,413	\$0	\$1,354,609	\$926,722	82.05%
13	ANTHEM LIFE INSURANCE COMPANY	0.34%	29	2,827	\$873,049	\$860,154	\$0	\$437,608	\$441,641	51.34%
14	ARCH INSURANCE COMPANY	0.11%	37	3,405	\$284,872	\$125,128	\$0	\$0	\$60,506	48.36%
15	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.01%	69	86	\$18,669	\$18,820	\$0	\$0	\$0	0.00%
16	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.10%	38	1,257	\$261,105	\$263,632	\$0	\$140,378	\$136,483	51.77%
17	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	90	6	\$255	\$1,810	\$0	\$0	\$0	0.00%
18	CENTRAL STATES INDEMNITY COMPANY OF OMAH	0.00%	82	9	\$1,243	\$1,276	\$0	\$321	-\$1,217	-95.38%
19	CENTRAL UNITED LIFE INSURANCE COMPANY	0.04%	48	88	\$92,927	\$90,409	\$0	\$57,454	\$62,551	69.19%
20	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.02%	60	786	\$42,562	\$42,562	\$0	\$629,720	\$737,534	1732.85%
21	CMFG LIFE INSURANCE COMPANY	0.08%	40	901	\$211,361	\$212,274	\$0	\$74,959	\$76,877	36.22%
22	COLONIAL LIFE & ACCIDENT INSURANCE COMPAN'	0.01%	63	74	\$32,009	\$31,518	\$0	\$270,453	\$70,309	223.08%
23	COMBINED INSURANCE CO OF AMERICA	0.00%	93	2	\$0	\$0	\$0	\$8,481	\$7,701	N/A
24	COMMERCIAL TRAVELERS MUTUAL INSURANCE CI	0.02%	55	262	\$62,764	\$63,170	\$0	\$14,559	\$14,559	23.05%
25	COMPANION LIFE INSURANCE COMPANY	0.07%	42	35,984	\$177,641	\$176,189	\$0	\$222,193	\$236,921	134.47%
26	CONNECTICUT GENERAL LIFE INS CO	0.00%	83	12	\$1,158	\$0	\$0	\$282,308	\$271,353	N/A
27	CONTINENTAL AMERICAN INSURANCE COMPANY	0.17%	33	1,115	\$452,393	\$472,605	\$0	\$198,165	\$262,260	55.49%
28	CONTINENTAL ASSURANCE COMPANY	0.00%	93	0	\$0	\$0	\$0	\$17,941	\$60,569	N/A
29	CONTINENTAL CASUALTY COMPANY	0.00%	93	0	\$0	\$0	\$0	\$1,284,313	\$378,432	N/A
30	COUNTRY LIFE INSURANCE COMPANY	0.02%	62	159	\$41,064	\$41,064	\$0	\$30,064	\$27,340	66.58%
31	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.53%	23	7,915	\$1,378,881	\$1,378,881	\$0	\$828,294	\$828,294	60.07%
32	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	93	0	\$0	\$0	\$0	\$15,600	\$9,331	N/A
33	EPIC LIFE INSURANCE COMPANY THE	0.01%	64	114	\$30,155	\$30,276	\$0	\$18,716	\$18,172	60.02%
34	FARM BUREAU LIFE INSURANCE COMPANY OF MIS	0.02%	56	661	\$62,536	\$62,536	\$0	\$24,400	\$9,400	15.03%
35	FEDERATED MUTUAL INSURANCE COMPANY	0.02%	58	430	\$54,595	\$54,595	\$0	\$21,336	\$20,432	37.42%
36	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.05%	45	157	\$128,317	\$129,285	\$0	\$20,708	\$1,982	1.53%
37	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COI	0.00%	93	0	\$0	\$0	\$0	\$74,223	\$73,082	N/A
38	GENWORTH LIFE AND ANNUITY INSURANCE COMP.	0.00%	79	1	\$1,803	\$1,771	\$0	\$0	\$0	0.00%
39	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	76	13	\$11,401	\$11,407	\$0	\$0	\$0	0.00%
40	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAI	0.25%	31	548	\$647,154	\$682,658	\$0	\$691,254	\$646,502	94.70%
41	GUARDIAN LIFE INSURANCE COMPANY OF AMERIC	4.74%	7	64,886	\$12,255,101	\$12,238,628	\$0	\$6,660,172	\$8,249,882	67.41%
42	HARTFORD LIFE AND ACCIDENT INSURANCE COMF	16.08%	1	169,377	\$41,580,934	\$41,891,279	\$0	\$28,407,680	\$31,664,119	75.59%
43	HARTFORD LIFE INSURANCE COMPANY	0.14%	35	850	\$359,125	\$374,484	\$0	\$405,499	\$419,193	111.94%
44	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.00%	93	0	\$0	\$0	\$0	\$125,247	\$339,396	N/A
45	HM LIFE INSURANCE COMPANY	0.00%	93	0	\$0	\$0	\$0	\$64,657	\$65,032	N/A
46	HORACE MANN LIFE INSURANCE COMPANY	0.01%	75	98	\$13,433	\$13,700	\$0	\$2,590	\$1,078	7.87%
47	HUMANA INSURANCE COMPANY	0.02%	61	45	\$41,732	\$42,208	\$0	\$1,577	\$1,624	3.85%
48	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.02%	59	86	\$44,538	\$44,973	\$0	\$43,923	\$66,337	147.50%
49	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	66	1	\$25,175	\$25,315	\$0	\$0	\$0	0.00%
50	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	93	0	\$0	\$0	\$0	\$4,049	\$4,049	N/A
51	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	81	3	\$1,434	\$1,434	\$0	\$0	\$10	0.70%
52	KANAWHA INSURANCE COMPANY	0.79%	20	5,538	\$2,033,441	\$2,086,087	\$0	\$698,424	\$642,156	30.78%
53	KANSAS CITY LIFE INSURANCE COMPANY	0.44%	26	4,783	\$1,137,830	\$1,133,743	\$0	\$765,008	\$852,255	75.17%
54	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	93	0	\$0	\$0	\$0	\$406,577	\$419,312	N/A
55	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	3.06%	11	36,899	\$7,911,953	\$7,028,663	\$0	\$4,232,306	\$5,028,942	71.55%
56	LIFE INSURANCE COMPANY OF NORTH AMERICA	6.50%	5	84,098	\$16,819,693	\$16,819,693	\$0	\$12,830,714	\$15,545,197	92.42%
57	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.06%	43	748	\$155,635	\$156,340	\$0	\$23,150	\$33,416	21.37%
58	LINCOLN NATIONAL LIFE INSURANCE COMPANY	5.43%	6	82,011	\$14,048,289	\$14,058,476	\$0	\$8,353,069	\$9,692,472	68.94%
59	MADISON NATIONAL LIFE INSURANCE COMPANY IN	0.00%	93	1	\$0	\$0	\$0	\$20,897	\$20,098	N/A
60	MANHATTAN LIFE INSURANCE COMPANY	0.00%	78	2	\$2,031	\$2,118	\$0	\$923	\$1,022	48.25%
61	MEGA LIFE AND HEALTH INSURANCE COMPANY TH	0.01%	71	92	\$17,835	\$18,121	\$0	\$0	-\$227	-1.25%
62	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.00%	93	0	\$0	\$0	\$0	\$23,301	\$23,301	N/A
63	METROPOLITAN LIFE INSURANCE COMPANY	6.58%	4	92,347	\$17,027,995	\$16,237,773	\$0	\$16,003,163	\$16,959,039	104.44%
64	MINNESOTA LIFE INSURANCE COMPANY	0.08%	39	2,286	\$217,751	\$221,201	\$0	\$164,353	\$182,899	82.68%
65	MONY LIFE INSURANCE COMPANY	0.00%	80	3	\$1,780	\$1,869	\$0	\$49,394	\$14,907	797.59%
66	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.03%	49	540	\$85,578	\$85,578	\$0	\$135,525	\$135,525	158.36%
67	MUTUAL OF OMAHA INSURANCE COMPANY	0.06%	44	366	\$154,759	\$158,282	\$0	\$289,095	\$192,837	121.83%
68	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	77	41	\$4,320	\$4,357	\$0	\$9,954	\$9,954	228.46%
69	NEW YORK LIFE INSURANCE COMPANY	0.56%	22	1,439	\$1,455,863	\$1,464,811	\$98,374	\$845,784	\$622,129	42.47%
70	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	91	0	\$156	-\$17	\$0	\$171	-\$8,357	49158.82%
71	NORTHWESTERN MUTUAL LIFE INSURANCE COMP.	0.82%	19	2,792	\$2,122,791	\$2,118,977	\$0	\$871,377	\$504,735	23.82%
72	PAN-AMERICAN LIFE INSURANCE COMPANY	0.01%	73	23	\$15,042	\$14,982	\$0	\$15,869	\$15,840	105.73%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DISABILITY INCOME**

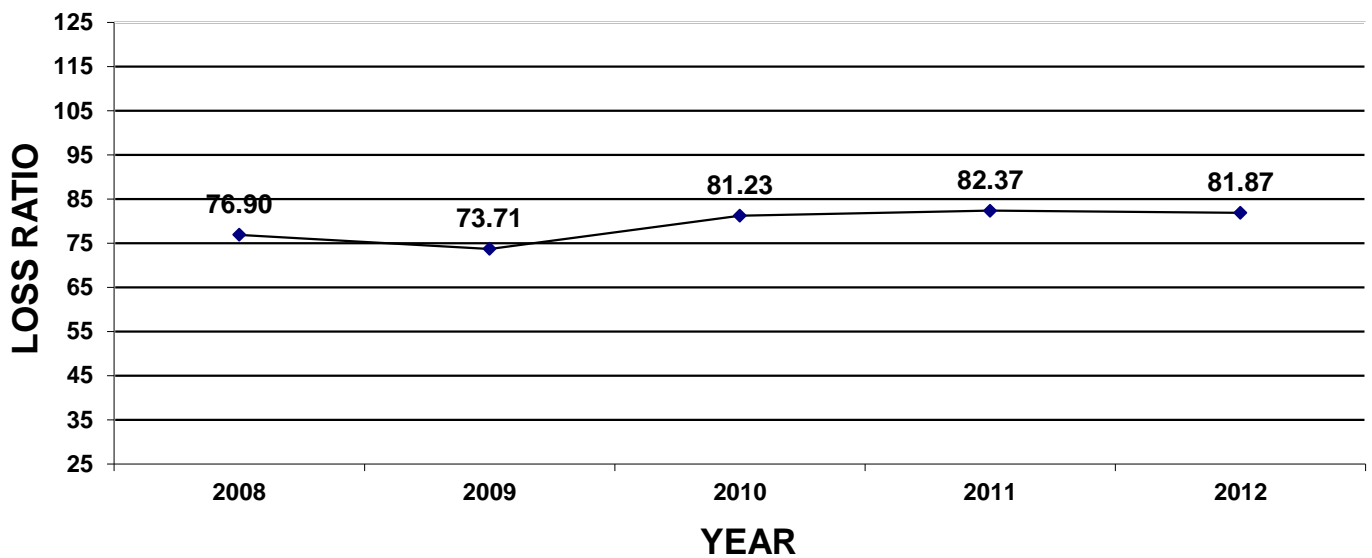
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	PAUL REVERE LIFE INSURANCE COMPANY	0.08%	41	2,006	\$201,258	\$201,631	\$0	\$199,321	\$70,550	34.99%
74	PEKIN LIFE INSURANCE COMPANY	0.00%	84	3	\$989	\$968	\$0	\$0	\$0	0.00%
75	PHOENIX LIFE INSURANCE COMPANY	0.00%	93	0	\$0	\$0	\$0	\$149,660	\$42,331	N/A
76	PRINCIPAL LIFE INSURANCE COMPANY	2.96%	12	35,635	\$7,661,475	\$7,536,234	\$0	\$5,143,702	\$5,007,519	66.45%
77	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	89	1	\$361	\$361	\$0	\$2,448	\$1,322	366.20%
78	PROVIDENT LIFE AND ACCIDENT INSURANCE COMI	0.03%	52	254	\$74,270	\$75,500	\$0	\$649,820	\$320,313	424.26%
79	PROVIDENT LIFE AND CASUALTY INSURANCE COM	0.00%	93	0	\$0	\$0	\$0	\$27,376	\$11,150	N/A
80	PRUDENTIAL INSURANCE COMPANY OF AMERICA 1	4.50%	8	39,068	\$11,638,183	\$12,107,464	\$68,633	\$8,802,752	\$11,554,160	95.43%
81	RELIAANCE STANDARD LIFE INSURANCE COMPANY	4.47%	9	56,301	\$11,564,701	\$11,683,929	\$0	\$7,904,238	\$9,325,309	79.81%
82	RELIASTAR LIFE INSURANCE COMPANY	0.36%	28	1,922	\$925,566	\$916,205	\$0	\$799,554	\$679,593	74.17%
83	RELIASTAR LIFE INSURANCE COMPANY OF NEW YC	0.00%	85	4	\$883	\$814	\$0	\$0	\$0	0.00%
84	SECURITY LIFE INSURANCE COMPANY OF AMERIC	0.00%	93	0	\$0	\$0	\$0	\$132,465	\$130,794	N/A
85	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	86	1	\$636	\$652	\$0	\$0	\$3,169	486.04%
86	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	67	279	\$23,570	\$22,685	\$0	\$11,515	\$7,196	31.72%
87	STANDARD INSURANCE COMPANY	8.15%	3	101,794	\$21,065,792	\$24,573,310	\$0	\$24,038,388	\$24,946,110	101.52%
88	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.38%	27	4,723	\$990,843	\$983,473	\$0	\$692,038	\$677,959	68.94%
89	SUN LIFE ASSURANCE COMPANY OF CANADA	1.65%	17	24,235	\$4,259,980	\$4,218,811	\$0	\$4,046,053	\$4,071,417	96.51%
90	SYMETRA LIFE INSURANCE COMPANY	0.03%	54	1,059	\$66,593	\$67,486	\$0	\$18,991	\$20,722	30.71%
91	TEACHERS INSURANCE AND ANNUITY ASSOCIATIO	0.04%	47	97	\$113,143	\$107,115	\$0	\$1,489,877	\$1,489,877	1390.91%
92	TIME INSURANCE COMPANY	0.01%	70	85	\$18,399	\$18,644	\$0	\$0	\$78	0.42%
93	TRANSAMERICA LIFE INSURANCE COMPANY	0.16%	34	3,239	\$404,372	\$406,727	\$0	\$97,649	\$99,066	24.36%
94	TRUSTMARK INSURANCE COMPANY	0.05%	46	274	\$126,087	\$123,188	\$0	\$53,955	\$31,257	25.37%
95	TRUSTMARK LIFE INSURANCE COMPANY	0.01%	68	72	\$20,675	\$20,647	\$0	\$2,815	\$2,851	13.81%
96	UNIMERICA INSURANCE COMPANY	1.74%	16	19,840	\$4,497,511	\$4,336,472	\$0	\$1,988,797	\$1,903,464	43.89%
97	UNION CENTRAL LIFE INSURANCE COMPANY	0.00%	93	0	\$0	\$0	\$0	\$2,618	-\$1,797	N/A
98	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	92	2	\$99	\$102	\$0	\$26,425	\$26,425	25906.86%
99	UNION LABOR LIFE INSURANCE COMPANY	0.00%	87	2	\$532	\$539	\$0	\$0	-\$11	-2.04%
100	UNION SECURITY INSURANCE COMPANY	3.45%	10	36,337	\$8,929,330	\$9,090,023	\$0	\$7,474,647	\$6,058,646	66.65%
101	UNITED HEALTHCARE INSURANCE COMPANY	0.48%	25	3,703	\$1,248,175	\$1,248,175	\$0	\$796,278	\$809,759	64.88%
102	UNITED OF OMAHA LIFE INSURANCE COMPANY	2.17%	13	28,477	\$5,615,527	\$5,973,671	\$0	\$3,230,221	\$5,021,806	84.07%
103	UNITED STATES LIFE INSURANCE COMPANY NEW Y	0.32%	30	2,148	\$832,578	\$1,414,576	\$0	\$1,512,006	\$1,425,104	100.74%
104	UNITED TEACHER ASSOCIATES INSURANCE COMP.	0.00%	93	2	\$0	\$0	\$0	\$21,320	\$23,946	N/A
105	UNITED WISCONSIN INSURANCE COMPANY	0.00%	93	198	\$0	\$0	\$0	\$0	-\$191,812	N/A
106	UNUM LIFE INSURANCE COMPANY OF AMERICA	14.82%	2	167,119	\$38,319,365	\$38,297,386	\$0	\$32,453,587	\$30,149,139	78.72%
107	USABLE LIFE	0.75%	21	15,510	\$1,951,634	\$2,020,454	\$0	\$1,117,874	\$1,117,874	55.33%
108	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	72	40	\$17,335	\$15,971	\$0	\$31,329	\$47,885	299.82%
109	ZURICH AMERICAN INSURANCE COMPANY	0.02%	57	556	\$62,366	\$76,486	\$0	\$92,990	\$89,879	117.51%
TOTAL		100.00%		1,177,801	\$258,592,907	\$262,161,281	\$167,007	\$202,323,947	\$214,633,320	81.87%

MISSOURI GROUP DISABILITY INCOME INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DENTAL**

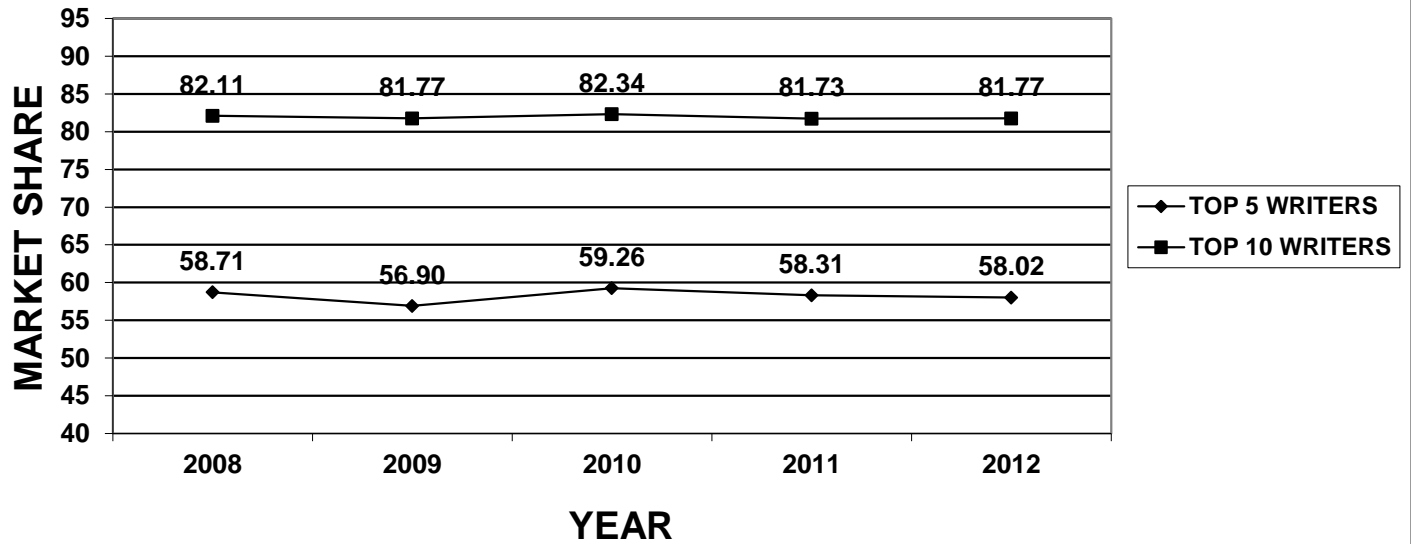
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACE AMERICAN INSURANCE COMPANY	0.00%	72	2	\$1,173	\$1,173	\$0	\$0	\$0	0.00%
2	AETNA LIFE INSURANCE COMPANY	7.90%	3	58,712	\$17,264,033	\$17,598,926	\$0	\$13,152,190	\$12,882,640	73.20%
3	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	70	8	\$1,724	\$1,744	\$0	\$62	\$9	0.52%
4	AMERICAN GENERAL LIFE INSURANCE CO	0.15%	38	890	\$322,231	\$311,172	\$0	\$314,119	\$287,238	92.31%
5	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.11%	41	1,242	\$247,757	\$245,733	\$0	\$93,518	\$91,514	37.24%
6	AMERICAN MEDICAL SECURITY LIFE INSURANCE CO	0.01%	61	47	\$14,823	\$14,813	\$0	\$6,507	\$6,969	47.05%
7	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.00%	69	13	\$3,731	\$3,928	\$0	\$3,782	\$3,997	101.76%
8	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.00%	64	4	\$7,327	\$7,327	\$0	\$539	\$470	6.41%
9	AMERITAS LIFE INSURANCE CORP	3.77%	10	19,077	\$8,234,725	\$8,131,480	\$0	\$5,491,599	\$5,483,035	67.43%
10	BCS INSURANCE COMPANY	0.23%	29	2,665	\$492,467	\$488,101	\$0	\$72,492	\$75,509	15.47%
11	BEST LIFE AND HEALTH INSURANCE COMPANY	0.01%	60	35	\$15,686	\$15,249	\$0	\$5,889	\$5,704	37.41%
12	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	3.46%	11	29,040	\$7,567,485	\$7,567,485	\$0	\$5,951,597	\$6,044,167	79.87%
13	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.62%	20	341	\$1,364,026	\$1,332,853	\$0	\$757,641	\$721,522	54.13%
14	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	71	3	\$1,558	\$1,555	\$0	\$257	\$280	18.01%
15	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.06%	44	1,700	\$128,790	\$436,417	\$0	\$108,899	\$124,335	28.49%
16	CITIZENS SECURITY LIFE INS CO	0.30%	26	945	\$654,489	\$646,468	\$0	\$229,887	\$232,339	35.94%
17	CMFG LIFE INSURANCE COMPANY	0.01%	59	43	\$16,914	\$16,867	\$0	\$9,344	\$9,665	57.30%
18	COMPANION LIFE INSURANCE COMPANY	0.38%	23	419	\$823,795	\$817,063	\$0	\$575,224	\$613,352	75.07%
19	COMPBENEFITS INSURANCE COMPANY	0.71%	18	20,111	\$1,555,875	\$1,562,451	\$0	\$938,695	\$933,676	59.76%
20	CONNECTICUT GENERAL LIFE INS CO	4.15%	9	32,329	\$9,072,454	\$14,195,670	\$0	\$7,362,512	\$7,045,809	49.63%
21	CONTINENTAL AMERICAN INSURANCE COMPANY	0.04%	48	58	\$85,104	\$88,906	\$0	\$1,734	\$2,295	2.58%
22	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	56	81	\$25,711	\$26,474	\$0	\$21,464	\$19,969	75.43%
23	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	0.18%	34	1,483	\$401,136	\$401,136	\$0	\$348,907	\$348,907	86.98%
24	DEARBORN NATIONAL LIFE INSURANCE COMPANY	1.04%	16	9,675	\$2,269,051	\$2,269,051	\$0	\$2,159,443	\$2,159,443	95.17%
25	DENTEGRA INSURANCE COMPANY	1.49%	12	5,592	\$3,248,535	\$3,205,778	\$0	\$2,194,666	\$2,172,596	67.77%
26	EPIC LIFE INSURANCE COMPANY THE	0.07%	42	487	\$152,568	\$152,723	\$0	\$112,519	\$109,246	71.53%
27	FEDERATED MUTUAL INSURANCE COMPANY	0.15%	37	1,150	\$323,108	\$323,108	\$0	\$217,746	\$214,891	66.51%
28	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.02%	50	3,231	\$37,311	\$37,311	\$0	\$10,649	\$10,750	28.81%
29	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE (	0.43%	22	3,733	\$942,928	\$950,307	\$0	\$768,131	\$713,286	75.06%
30	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.21%	31	1,047	\$449,088	\$447,022	\$0	\$293,726	\$296,662	66.36%
31	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	66	22	\$5,712	\$5,678	\$0	\$2,490	\$2,566	45.19%
32	GERBER LIFE INSURANCE COMPANY	0.00%	67	10	\$5,605	\$5,609	\$0	\$5,529	\$5,874	104.72%
33	GOLDEN RULE INSURANCE COMPANY	0.20%	32	1,347	\$448,044	\$450,330	\$0	\$315,527	\$340,334	75.57%
34	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	20.26%	1	205,636	\$44,299,962	\$44,107,851	\$0	\$30,516,581	\$30,769,756	69.76%
35	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	5.27%	7	37,418	\$11,513,548	\$11,521,203	\$0	\$7,154,657	\$7,124,804	61.84%
36	HUMANA INSURANCE COMPANY	0.00%	74	0	\$0	\$0	\$0	\$3,946	\$4,062	N/A
37	HUMANADENTAL INSURANCE COMPANY	7.53%	4	59,114	\$16,459,911	\$16,602,749	\$0	\$12,134,396	\$12,363,409	74.47%
38	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	73	1	\$341	\$341	\$0	\$167	\$8	2.35%
39	JOHN ALDEN LIFE INSURANCE COMPANY	0.05%	46	295	\$99,659	\$101,601	\$0	\$62,611	\$59,712	58.77%
40	KANSAS CITY LIFE INSURANCE COMPANY	1.05%	15	7,361	\$2,293,734	\$2,285,493	\$0	\$1,480,381	\$1,649,215	72.16%
41	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	74	0	\$0	\$0	\$0	\$24,426	\$35,256	N/A
42	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.23%	14	5,238	\$2,694,500	\$2,696,455	\$0	\$2,040,508	\$2,367,241	87.79%
43	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.13%	40	524	\$275,143	\$272,361	\$0	\$139,963	\$140,559	51.61%
44	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.01%	53	219	\$31,473	\$32,623	\$0	\$16,036	\$15,761	48.31%
45	METROPOLITAN LIFE INSURANCE COMPANY	15.91%	2	76,114	\$34,787,966	\$33,633,230	\$0	\$33,425,611	\$34,004,789	101.10%
46	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	65	34	\$5,813	\$6,046	\$0	\$1,801	\$1,318	21.80%
47	MUTUAL OF OMAHA INSURANCE COMPANY	0.00%	74	13	\$0	\$0	\$0	\$2,278	\$2,278	N/A
48	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.24%	28	233	\$516,367	\$514,544	\$0	\$373,898	\$374,157	72.72%
49	NATIONWIDE LIFE INSURANCE COMPANY	0.04%	47	221	\$97,408	\$97,729	\$0	\$83,977	\$83,977	85.93%
50	PAN-AMERICAN LIFE INSURANCE COMPANY	0.01%	55	49	\$25,750	\$25,647	\$0	\$11,188	\$11,168	43.55%
51	PHOENIX LIFE INSURANCE COMPANY	0.00%	74	0	\$0	\$0	\$0	\$2,279	\$205	N/A
52	PHYSICIANS MUTUAL INSURANCE COMPANY	0.22%	30	1,391	\$490,983	\$477,898	\$0	\$211,845	\$225,454	47.18%
53	PRINCIPAL LIFE INSURANCE COMPANY	4.67%	8	35,042	\$10,207,143	\$10,173,037	\$0	\$6,957,821	\$6,773,606	66.58%
54	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.37%	24	2,212	\$816,168	\$819,865	\$0	\$605,338	\$697,029	85.02%
55	RELIANCE STANDARD LIFE INSURANCE COMPANY	1.01%	17	4,253	\$2,199,393	\$2,195,337	\$0	\$1,579,583	\$1,589,731	72.41%
56	SECURIAN LIFE INSURANCE COMPANY	0.02%	52	95	\$35,805	\$34,183	\$0	\$15,362	\$15,562	45.53%
57	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.28%	27	999	\$612,767	\$613,276	\$0	\$369,157	\$364,500	59.43%
58	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	58	21	\$17,020	\$16,840	\$0	\$10,132	\$8,483	50.37%
59	STANDARD INSURANCE COMPANY	0.64%	19	2,328	\$1,396,592	\$1,417,030	\$0	\$984,571	\$990,416	69.89%
60	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.01%	57	66	\$23,419	\$24,258	\$0	\$5,430	\$5,175	21.33%
61	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.01%	54	86	\$28,206	\$27,873	\$0	\$13,902	\$13,902	49.88%
62	STARMOUNT LIFE INSURANCE COMPANY	0.07%	43	12	\$148,738	\$147,266	\$0	\$133,830	\$135,397	91.94%
63	STONEBRIDGE LIFE INSURANCE COMPANY	0.32%	25	1,936	\$708,023	\$733,185	\$0	\$0	\$0	0.00%
64	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.46%	21	3,004	\$1,014,673	\$1,007,125	\$0	\$741,920	\$726,826	72.17%
65	SUN LIFE ASSURANCE COMPANY OF CANADA	0.00%	63	55	\$8,891	\$8,805	\$0	\$2,955	\$2,974	33.78%
66	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.14%	39	1,386	\$305,680	\$305,680	\$0	\$232,289	\$243,703	79.72%
67	SYMETRA LIFE INSURANCE COMPANY	0.01%	62	32	\$14,014	\$14,202	\$0	\$8,238	\$8,989	63.29%
68	TIME INSURANCE COMPANY	0.05%	45	237	\$113,307	\$114,351	\$0	\$55,318	\$56,835	49.70%
69	TRANSAMERICA LIFE INSURANCE COMPANY	0.16%	36	7,214	\$355,917	\$357,989	\$0	\$421,559	\$427,675	119.47%
70	TRUSTMARK INSURANCE COMPANY	0.00%	74	0	\$0	\$0	\$0	\$1,367	\$792	N/A
71	TRUSTMARK LIFE INSURANCE COMPANY	0.02%	49	23	\$48,930	\$48,865	\$0	\$37,988	\$38,485	78.76%
72	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.02%	51	65	\$37,075	\$39,169	\$0	\$37,581	\$33,293	85.00%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DENTAL**

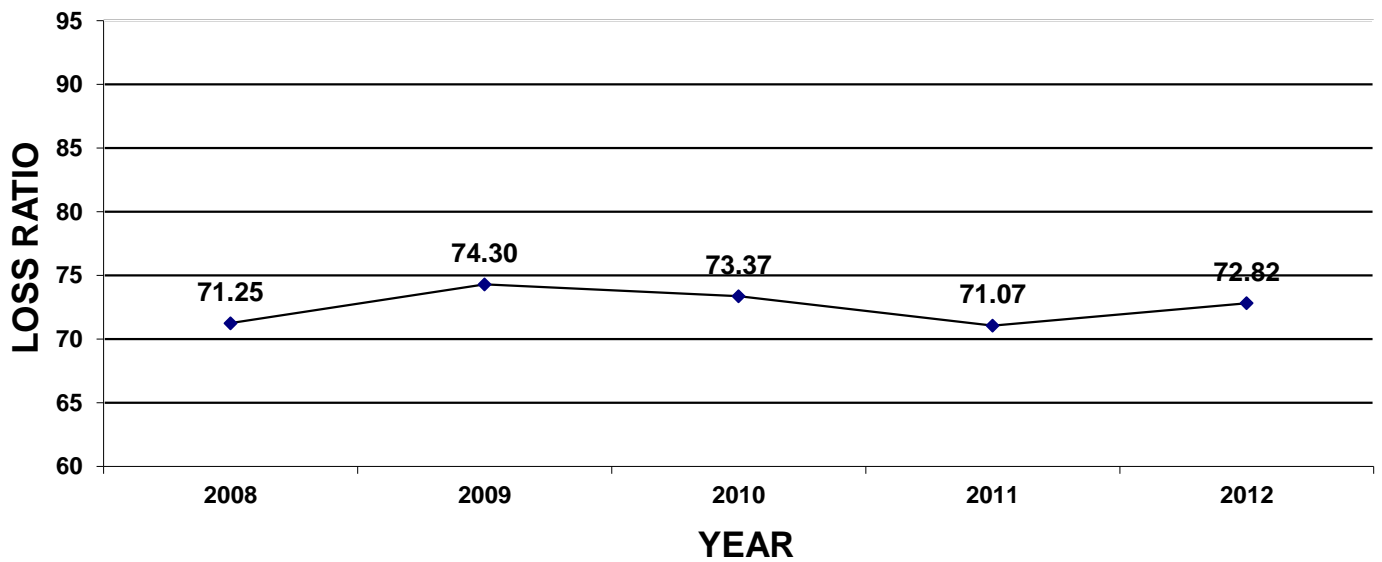
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	74	0	\$0	\$0	\$0	\$515	\$430	N/A
74	UNION SECURITY INSURANCE COMPANY	5.90%	6	29,579	\$12,904,805	\$13,025,957	\$0	\$7,823,186	\$7,792,252	59.82%
75	UNITED CONCORDIA LIFE AND HEALTH INSURANCE (	1.40%	13	10,308	\$3,051,391	\$3,051,391	\$0	\$2,303,516	\$2,304,053	75.51%
76	UNITED HEALTHCARE INSURANCE COMPANY	6.43%	5	134,634	\$14,056,029	\$14,096,626	\$0	\$9,585,247	\$9,403,793	66.71%
77	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.19%	33	1,375	\$424,631	\$442,322	\$0	\$293,545	\$291,248	65.85%
78	UNITED STATES FIRE INSURANCE COMPANY	0.00%	68	12	\$5,511	\$5,511	\$0	\$0	\$0	0.00%
79	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.16%	35	1,809	\$356,791	\$333,406	\$0	\$405,540	\$403,205	120.94%
TOTAL		100.00%		826,186	\$218,668,481	\$223,189,228	\$0	\$161,839,723	\$162,520,532	72.82%

MISSOURI GROUP DENTAL INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LIMITED BENEFIT**

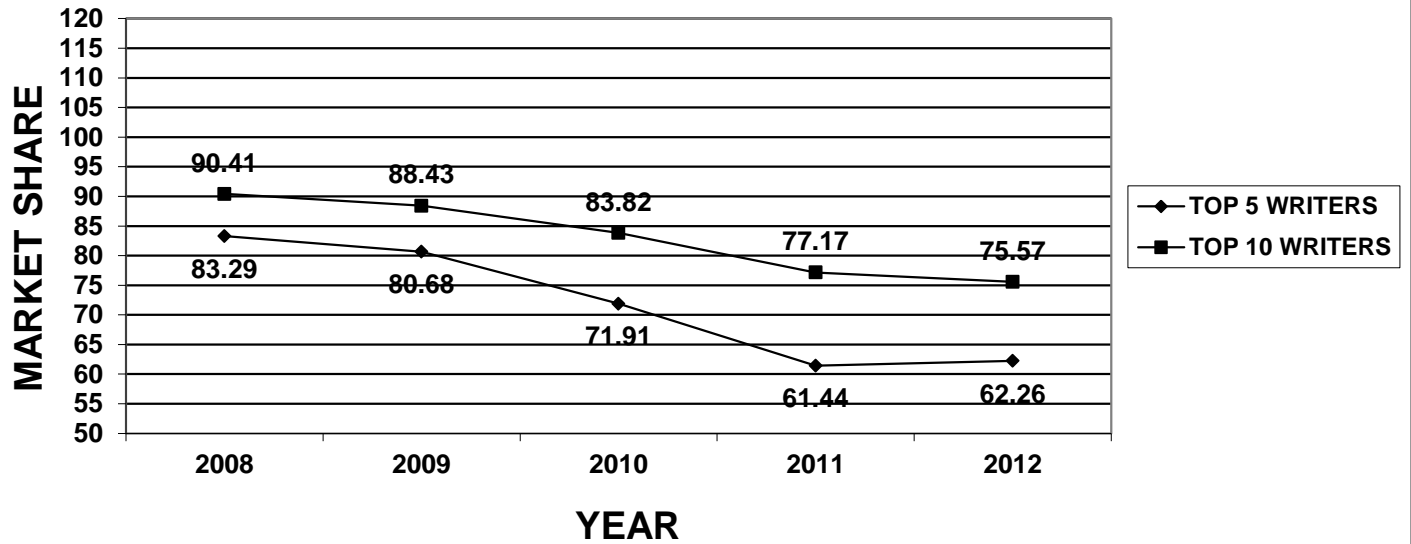
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	81	3	\$460	\$504	\$0	\$0	\$45	8.93%
2	ACE AMERICAN INSURANCE COMPANY	0.61%	24	8,085	\$913,469	\$1,390,073	\$0	\$626,030	\$746,048	53.67%
3	ADVANTICA INSURANCE COMPANY	0.26%	30	9,329	\$394,768	\$394,768	\$0	\$203,975	\$223,975	56.74%
4	AEGIS SECURITY INSURANCE COMPANY	0.17%	37	211	\$252,431	\$252,431	\$0	\$163,803	\$177,003	70.12%
5	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	78	27	\$2,314	\$2,314	\$0	\$100	\$100	4.32%
6	ALLSTATE LIFE INSURANCE COMPANY	0.03%	61	173	\$41,093	\$41,065	\$0	\$14,717	\$14,717	35.84%
7	AMERICAN ALTERNATIVE INSURANCE CORPORATIOI	0.10%	47	82	\$151,177	\$151,177	\$0	\$213,239	\$123,662	81.80%
8	AMERICAN FIDELITY ASSURANCE COMPANY	0.46%	28	1,324	\$688,636	\$673,293	\$0	\$381,464	\$385,064	57.19%
9	AMERICAN FINANCIAL SECURITY LIFE INSURANCE C	0.13%	43	360	\$192,649	\$185,370	\$0	\$53,811	\$115,589	62.36%
10	AMERICAN GENERAL LIFE INSURANCE CO	0.04%	56	623	\$61,722	\$59,108	\$0	\$17,390	\$34,142	57.76%
11	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.15%	41	487	\$219,412	\$219,945	\$0	\$60,397	\$75,710	34.42%
12	AMERICAN HOME ASSURANCE COMPANY	0.00%	86	0	\$0	\$0	\$0	\$558	\$558	N/A
13	AMERICAN MEDICAL AND LIFE INSURANCE COMPAN	0.83%	21	684	\$1,241,038	\$1,220,200	\$0	\$530,061	\$484,041	39.67%
14	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.16%	38	113	\$237,189	\$236,640	\$0	\$126,366	\$137,587	58.14%
15	AMERICAN REPUBLIC INSURANCE COMPANY	0.03%	59	21	\$48,301	\$47,000	\$0	\$14,146	\$18,577	39.53%
16	AMERICAN SENTINEL INSURANCE COMPANY	0.81%	22	732	\$1,210,391	\$1,210,391	\$0	\$671,806	\$714,936	59.07%
17	AMERITAS LIFE INSURANCE CORP	0.67%	23	9,844	\$1,000,018	\$1,011,883	\$0	\$991,717	\$1,014,669	100.28%
18	AMEX ASSURANCE COMPANY	0.22%	33	1,041	\$325,240	\$328,836	\$0	\$34,210	\$32,917	10.01%
19	AXIS INSURANCE COMPANY	0.07%	54	965	\$108,807	\$55,868	\$0	\$11,320	\$28,415	50.86%
20	BCS INSURANCE COMPANY	1.37%	17	2,209	\$2,034,949	\$2,016,484	\$0	\$1,172,234	\$1,134,814	56.28%
21	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	82	1	\$374	\$364	\$0	\$0	\$0	0.00%
22	CMFG LIFE INSURANCE COMPANY	0.04%	57	498	\$57,561	\$59,143	\$0	\$11,547	\$9,879	16.70%
23	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.19%	34	778	\$280,729	\$274,864	\$0	\$97,379	\$105,441	38.36%
24	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	79	9	\$2,214	\$2,386	\$0	\$0	\$235	9.85%
25	COMBINED INSURANCE CO OF AMERICA	5.63%	4	1,202,747	\$8,396,429	\$8,396,283	\$0	\$7,538,571	\$7,651,704	91.13%
26	COMPANION LIFE INSURANCE COMPANY	15.83%	2	13,133	\$23,589,548	\$23,396,767	\$0	\$12,680,512	\$13,521,013	57.79%
27	CONSECO LIFE INSURANCE CO	0.00%	86	0	\$0	\$0	\$0	\$0	\$1,813	N/A
28	CONTINENTAL AMERICAN INSURANCE COMPANY	1.57%	16	6,947	\$2,342,591	\$2,447,250	\$0	\$973,181	\$1,287,948	52.63%
29	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	80	4	\$1,344	\$1,384	\$0	\$0	\$0	0.00%
30	FIDELITY SECURITY LIFE INSURANCE COMPANY	5.86%	3	119,836	\$8,734,539	\$8,744,801	\$0	\$6,528,405	\$6,600,807	75.48%
31	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.56%	25	1,274	\$833,263	\$828,206	\$0	\$542,359	\$558,807	67.47%
32	GOLDEN RULE INSURANCE COMPANY	0.09%	50	1,927	\$129,697	\$124,837	\$0	\$56,250	\$58,049	46.50%
33	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.22%	32	88	\$331,201	\$324,348	\$0	\$192,443	\$186,431	57.48%
34	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.04%	58	638	\$54,974	\$54,560	\$0	\$99,465	\$99,780	182.88%
35	HARTFORD LIFE INSURANCE COMPANY	0.02%	66	149	\$22,412	\$24,220	\$0	\$50,493	\$53,191	219.62%
36	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	1.03%	18	26,689	\$1,533,029	\$1,532,908	\$0	\$783,052	\$808,283	52.73%
37	HM LIFE INSURANCE COMPANY	0.51%	27	4,792	\$765,894	\$761,884	\$0	\$560,084	\$563,331	73.94%
38	HORACE MANN LIFE INSURANCE COMPANY	0.00%	82	3	\$374	\$374	\$0	\$0	-\$4	-1.07%
39	HUMANA INSURANCE COMPANY	0.08%	53	3,004	\$113,034	\$114,322	\$0	\$79,594	\$81,928	71.66%
40	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	86	13	\$0	\$0	\$0	\$0	\$0	N/A
41	INSURANCE COMPANY OF THE STATE OF PENNSYLV	0.16%	40	634	\$231,962	\$231,962	\$0	\$7,690	\$58,722	25.32%
42	JEFFERSON INSURANCE COMPANY	0.16%	39	6,712	\$234,937	\$237,070	\$0	\$96,972	\$99,153	41.82%
43	JOHN ALDEN LIFE INSURANCE COMPANY	0.12%	44	54	\$180,707	\$183,234	\$0	\$51,321	\$49,038	26.76%
44	KANAWHA INSURANCE COMPANY	0.05%	55	247	\$79,755	\$81,820	\$0	\$15,078	\$13,863	16.94%
45	KANSAS CITY LIFE INSURANCE COMPANY	0.10%	48	2,526	\$143,018	\$142,505	\$0	\$366,317	\$408,095	286.37%
46	LINCOLN NATIONAL LIFE INSURANCE COMPANY	2.62%	8	655	\$3,908,772	\$3,911,605	\$0	\$3,414,489	\$3,961,227	101.27%
47	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.01%	75	46	\$9,954	\$10,002	\$0	\$11,625	\$13,768	137.65%
48	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	72	62	\$19,588	\$19,446	\$0	\$9,777	\$15,121	77.76%
49	MARKEL INSURANCE COMPANY	0.01%	68	1,117	\$21,300	\$20,105	\$0	\$713	-\$86,936	-432.41%
50	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.02%	63	730	\$35,541	\$35,868	\$0	\$10,624	\$10,575	29.48%
51	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	70	277	\$20,796	\$21,118	\$0	\$6,634	\$6,634	31.41%
52	MONUMENTAL LIFE INSURANCE COMPANY	2.19%	10	4,936	\$3,257,164	\$3,255,684	\$0	\$1,856,995	\$1,856,928	57.04%
53	MUTUAL OF OMAHA INSURANCE COMPANY	0.18%	36	896	\$273,820	\$274,875	\$0	\$75,198	\$78,355	28.51%
54	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.01%	67	30	\$22,196	\$23,141	\$0	\$5,297	\$5,184	22.40%
55	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	84	0	\$327	\$334	\$0	\$0	\$0	0.00%
56	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	1.87%	13	23,707	\$2,790,038	\$2,789,932	\$0	\$1,827,945	\$1,827,686	65.51%
57	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	3.18%	6	128,002	\$4,745,099	\$4,706,411	\$0	\$823,077	\$545,548	11.59%
58	NATIONWIDE LIFE INSURANCE COMPANY	1.66%	15	1,753	\$2,478,325	\$2,486,447	\$0	\$1,321,183	\$1,325,783	53.32%
59	NEW YORK LIFE INSURANCE COMPANY	0.13%	42	252	\$200,505	\$209,724	\$21,496	\$61,107	\$80,618	38.44%
60	PAN-AMERICAN LIFE INSURANCE COMPANY	0.93%	19	498	\$1,387,332	\$1,381,779	\$0	\$993,999	\$992,167	71.80%
61	PAUL REVERE LIFE INSURANCE COMPANY	0.01%	77	35	\$8,116	\$7,581	\$0	\$4,280	\$1,462	19.29%
62	PHYSICIANS MUTUAL INSURANCE COMPANY	0.01%	76	41	\$9,619	\$10,088	\$0	\$5,121	\$4,803	47.61%
63	PRINCIPAL LIFE INSURANCE COMPANY	0.24%	31	4,319	\$357,307	\$352,433	\$0	\$159,032	\$154,821	43.93%
64	PROVIDENT LIFE AND CASUALTY INSURANCE COMP	0.00%	85	3	\$47	\$47	\$0	\$0	\$0	0.00%
65	RELIANCE STANDARD LIFE INSURANCE COMPANY	1.92%	12	2,207	\$2,864,885	\$2,903,761	\$0	\$703,518	\$714,225	24.60%
66	SAFEHEALTH LIFE INSURANCE COMPANY	0.01%	73	10	\$19,244	\$19,291	\$0	\$274	\$274	1.42%
67	SEARS LIFE INSURANCE COMPANY	0.01%	74	41	\$11,501	\$11,501	\$0	\$5,588	\$5,588	48.59%
68	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.02%	65	429	\$23,193	\$23,212	\$0	\$20,622	\$20,361	87.72%
69	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	86	0	-\$235	-\$234	\$0	\$0	\$4	-1.71%
70	STANDARD INSURANCE COMPANY	0.27%	29	2,533	\$398,567	\$396,109	\$0	\$236,244	\$246,126	62.14%
71	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.09%	52	150	\$128,572	\$128,749	\$0	\$73,999	\$109,316	84.91%
72	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.03%	62	128	\$39,744	\$40,129	\$0	\$13,452	\$12,269	30.57%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LIMITED BENEFIT**

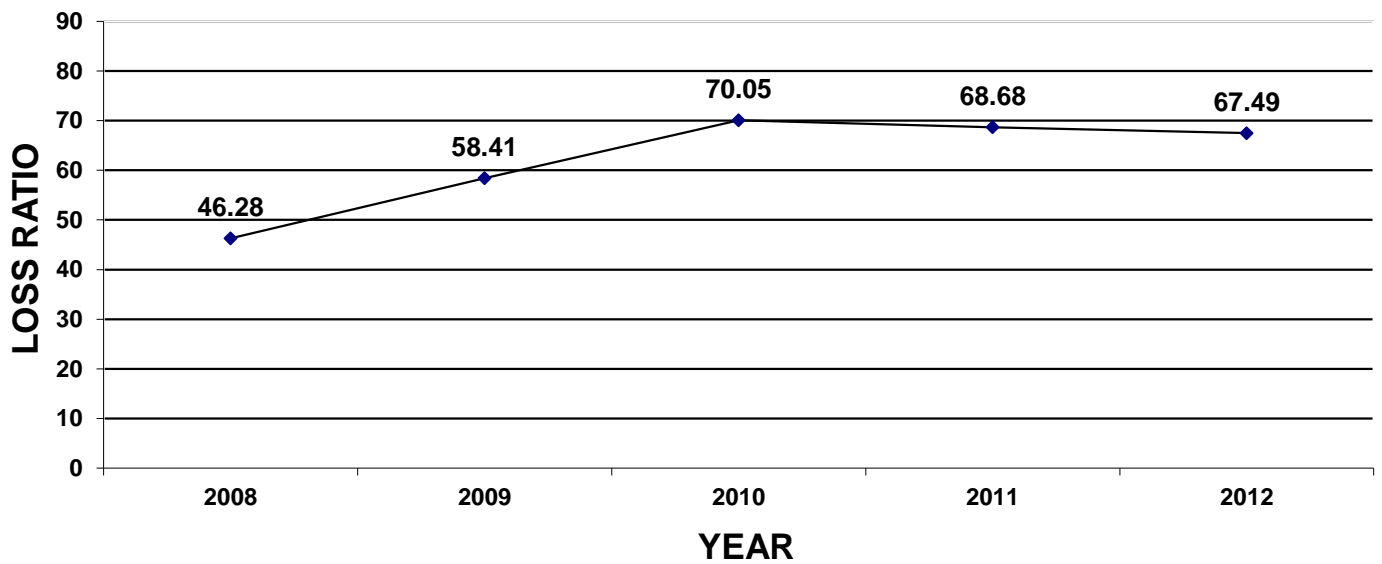
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	STARR INDEMNITY & LIABILITY COMPANY	0.09%	49	0	\$136,063	\$136,063	\$0	\$402,998	\$198,821	146.12%
74	STONEBRIDGE LIFE INSURANCE COMPANY	0.19%	35	2,270	\$278,389	\$288,283	\$0	\$109,093	\$95,580	33.15%
75	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.11%	46	2,305	\$158,654	\$158,654	\$0	\$116,234	\$116,234	73.26%
76	SYMETRA LIFE INSURANCE COMPANY	2.13%	11	648	\$3,181,698	\$3,224,337	\$0	\$288,795	\$315,121	9.77%
77	TIME INSURANCE COMPANY	2.70%	7	2,050	\$4,019,543	\$4,038,829	\$0	\$1,658,253	\$1,711,947	42.39%
78	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	0.12%	45	67	\$180,310	\$187,351	\$0	\$3,223	\$3,409	1.82%
79	TRANSAMERICA LIFE INSURANCE COMPANY	2.62%	9	9,197	\$3,904,336	\$3,922,407	\$0	\$4,044,524	\$4,097,304	104.46%
80	UNIFIED LIFE INSURANCE COMPANY	0.09%	51	168	\$129,449	\$125,657	\$0	\$53,220	\$76,453	60.84%
81	UNION FIDELITY LIFE INSURANCE COMPANY	0.03%	60	273	\$41,848	\$42,996	\$0	\$55,168	\$46,075	107.16%
82	UNION LABOR LIFE INSURANCE COMPANY	0.01%	71	72	\$20,528	\$20,582	\$0	\$2,860	\$1,542	7.49%
83	UNITED AMERICAN INSURANCE COMPANY	3.93%	5	2,732	\$5,852,132	\$5,947,300	\$0	\$4,464,272	\$4,468,068	75.13%
84	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.02%	64	28	\$25,018	\$23,943	\$0	\$4,075	\$3,677	15.36%
85	UNITED STATES FIRE INSURANCE COMPANY	0.86%	20	10,228	\$1,278,594	\$1,278,594	\$0	\$779,191	\$997,422	78.01%
86	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.53%	26	15,962	\$791,557	\$804,200	\$0	\$28,440	\$112,739	14.02%
87	VISION BENEFITS OF AMERICA	1.74%	14	63,357	\$2,589,729	\$2,589,729	\$0	\$2,068,510	\$2,068,510	79.87%
88	VISION SERVICE PLAN INSURANCE COMPANY	31.01%	1	324,900	\$46,220,000	\$46,220,000	\$0	\$36,775,575	\$37,042,852	80.14%
89	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	69	175	\$20,928	\$22,895	\$0	\$5,738	-\$16,571	-72.38%
TOTAL		100.00%		2,036,305	\$149,044,553	\$149,533,800	\$21,496	\$98,519,019	\$100,921,166	67.49%

MISSOURI GROUP LIMITED BENEFIT INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

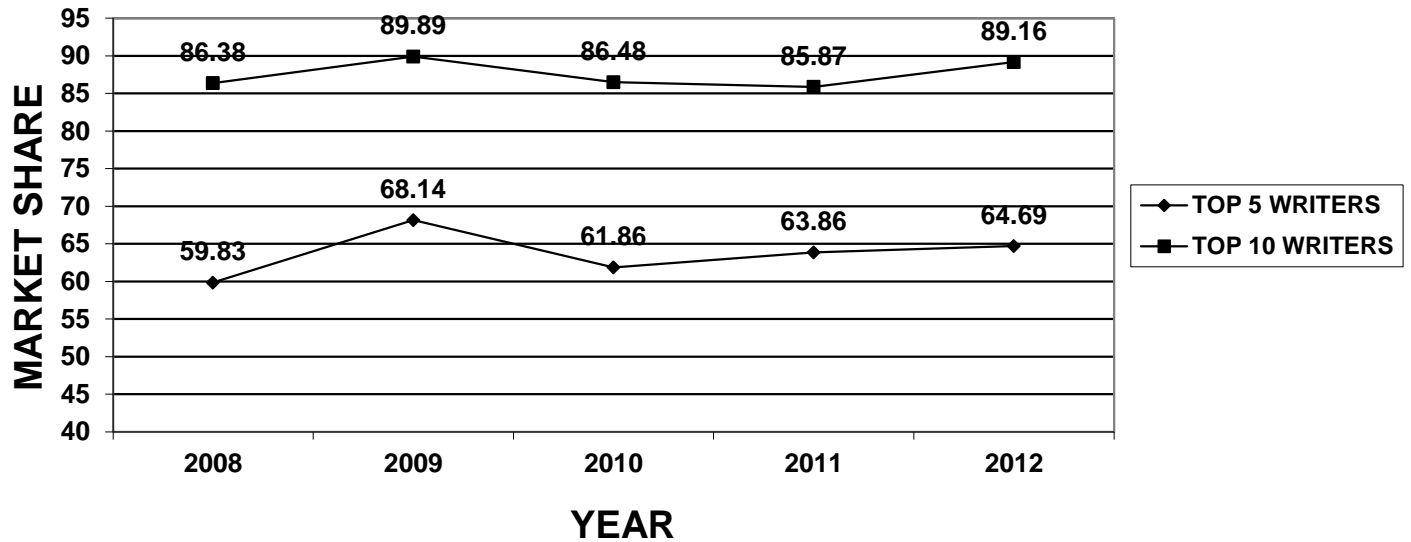


**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP SHORT TERM CREDIT DISABILITY**

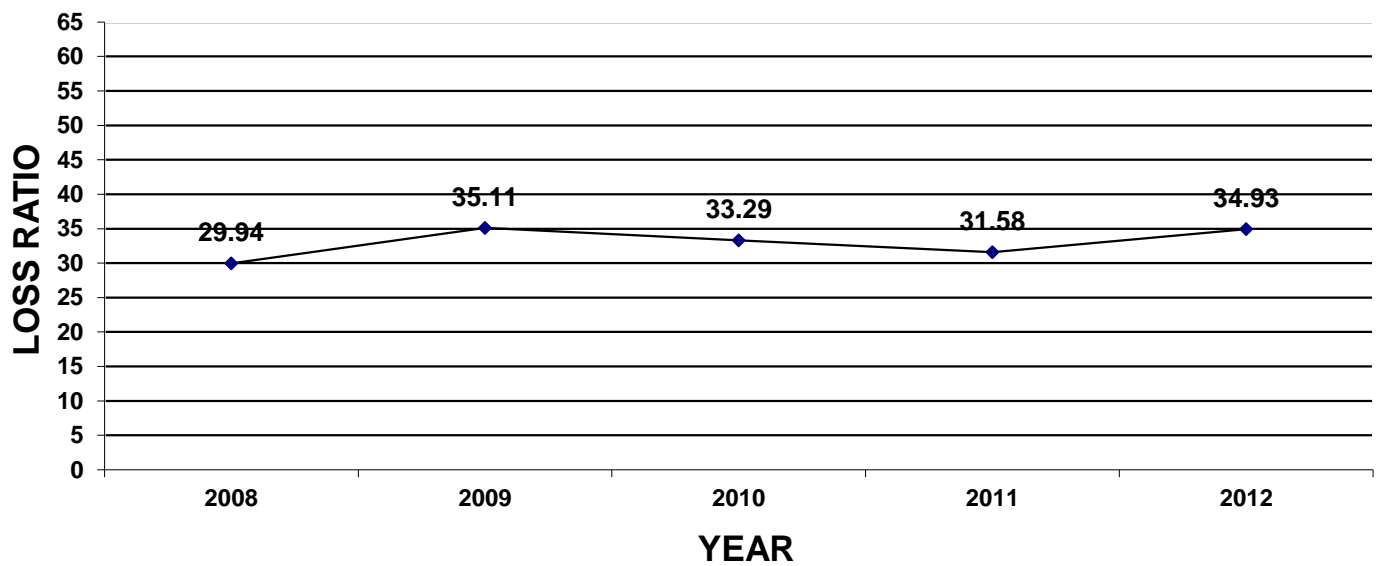
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	27	2	\$122	\$122	\$0	\$2,078	\$2,077	1702.46%
2	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	9.63%	4	20,921	\$1,358,104	\$1,358,423	\$0	\$393,834	\$398,448	29.33%
3	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	28	171	-\$2	\$29,047	\$0	\$78,870	\$55,308	190.41%
4	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	10.13%	3	5,293	\$1,429,203	\$1,461,982	\$0	\$531,898	\$539,157	36.88%
5	AMERICAN MODERN LIFE INSURANCE COMPANY	7.30%	5	4,472	\$1,029,043	\$928,396	\$0	\$339,510	\$256,342	27.61%
6	AMERICAN NATIONAL INSURANCE COMPANY	0.58%	15	541	\$81,748	\$89,603	\$0	\$36,083	\$75,279	84.01%
7	AMERICAN SECURITY INSURANCE COMPANY	0.33%	22	1,800	\$46,002	\$46,002	\$0	\$0	-\$47	-0.10%
8	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.04%	26	62	\$4,954	\$7,004	\$0	\$5,813	\$7,232	103.26%
9	AMERICAN UNITED LIFE INSURANCE COMPANY	-0.01%	28	7	-\$1,062	\$5,323	\$0	\$8,325	\$6,387	119.99%
10	BALBOA LIFE INSURANCE COMPANY	0.00%	28	0	\$0	\$0	\$0	\$573	-\$299	N/A
11	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	19.77%	1	9,848	\$2,788,137	\$1,980,017	\$0	\$428,355	\$565,668	28.57%
12	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	3.33%	9	11,592	\$468,988	\$468,988	\$0	\$48,775	\$33,542	7.15%
13	CENTURION LIFE INSURANCE COMPANY	0.46%	17	454	\$64,623	\$64,623	\$0	\$15,327	-\$181	-0.28%
14	CMFG LIFE INSURANCE COMPANY	17.86%	2	24,099	\$2,518,227	\$2,224,939	\$0	\$1,471,970	\$1,088,409	48.92%
15	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	1.96%	11	1,398	\$276,498	\$314,172	\$0	\$77,773	-\$9,768	-3.11%
16	GUARANTEE TRUST LIFE INSURANCE COMPANY	1.75%	13	2,930	\$246,865	\$353,138	\$0	\$208,929	\$76,425	21.64%
17	HOUSEHOLD LIFE INSURANCE COMPANY	1.79%	12	1,143	\$252,236	\$344,525	\$0	\$244,610	\$338,663	98.30%
18	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & /	6.47%	6	5,876	\$912,545	\$941,521	\$0	\$292,423	\$191,144	20.30%
19	J M I C LIFE INSURANCE COMPANY	0.00%	28	4	-\$102	\$2,677	\$0	\$413	-\$334	-12.48%
20	MERIT LIFE INSURANCE CO	6.27%	7	4,916	\$884,903	\$646,418	\$0	\$249,120	\$265,882	41.13%
21	MINNESOTA LIFE INSURANCE COMPANY	2.86%	10	4,138	\$403,275	\$302,940	\$0	\$150,192	\$80,146	26.46%
22	MONUMENTAL LIFE INSURANCE COMPANY	0.39%	18	321	\$55,353	\$74,844	\$0	\$30,403	\$17,882	23.89%
23	OLD UNITED LIFE INSURANCE COMPANY	0.35%	19	297	\$49,580	\$77,296	\$0	\$22,999	\$4,444	5.75%
24	PEKIN LIFE INSURANCE COMPANY	1.59%	14	813	\$224,784	\$215,788	\$0	\$143,500	\$116,658	54.06%
25	PLATEAU INSURANCE COMPANY	0.23%	23	35	\$32,468	\$3,347	\$0	\$0	\$1,396	41.71%
26	RESOURCE LIFE INSURANCE COMPANY	0.00%	28	88	-\$180	\$13,291	\$0	\$19,116	-\$2,329	-17.52%
27	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.04%	25	49	\$5,560	\$4,618	\$0	\$3,780	-\$370	-8.01%
28	STANDARD GUARANTY INSURANCE COMPANY	0.53%	16	2,942	\$75,186	\$75,186	\$0	\$19,236	\$16,280	21.65%
29	STONEBRIDGE CASUALTY INSURANCE COMPANY	0.35%	20	2,338	\$49,441	\$49,441	\$0	\$5,146	\$2,206	4.46%
30	STONEBRIDGE LIFE INSURANCE COMPANY	0.34%	21	1,530	\$47,292	\$47,292	\$0	\$7,066	\$8,395	17.75%
31	TRANSAMERICA LIFE INSURANCE COMPANY	5.55%	8	4,605	\$782,050	\$1,072,992	\$0	\$576,063	\$486,264	45.32%
32	UNITED LIFE INSURANCE COMPANY	0.00%	28	3	\$0	\$41	\$0	\$0	\$0	0.00%
33	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMP	-0.02%	28	0	-\$2,306	-\$1,075	\$0	\$12,550	-\$1,491	138.70%
34	ZALE LIFE INSURANCE COMPANY	0.14%	24	1,074	\$19,348	\$19,348	\$0	\$0	-\$275	-1.42%
TOTAL		100.00%		113,762	\$14,102,883	\$13,222,269	\$0	\$5,424,730	\$4,618,540	34.93%

MISSOURI GROUP SHORT TERM CREDIT DISABILITY INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

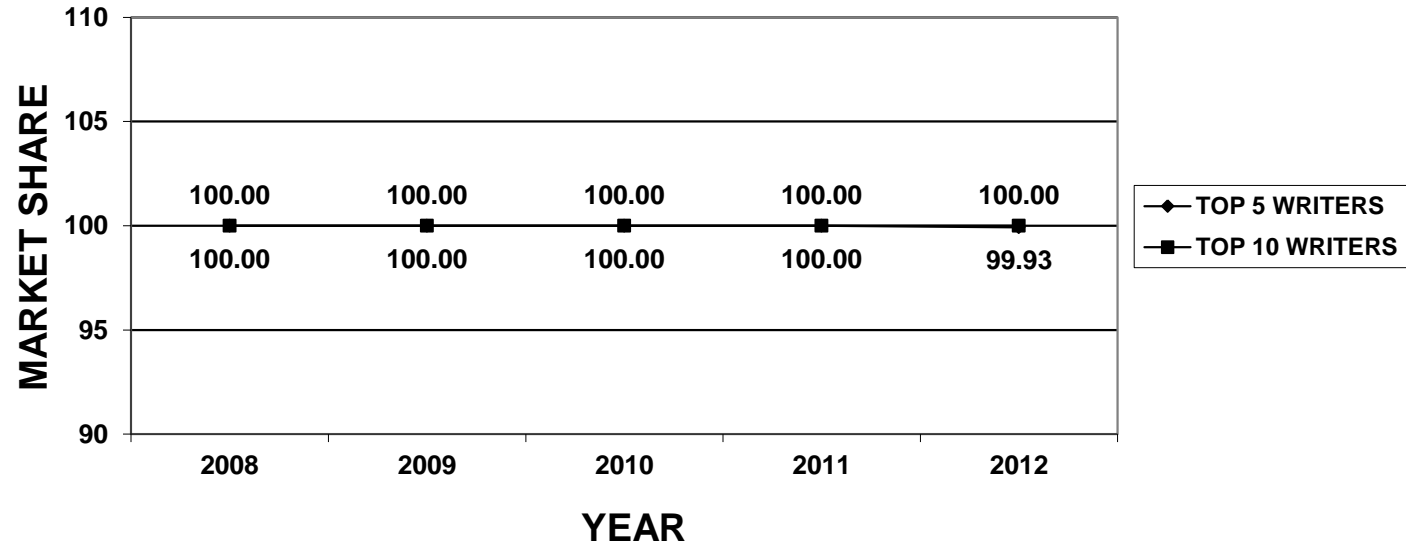


**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LONG TERM CREDIT DISABILITY**

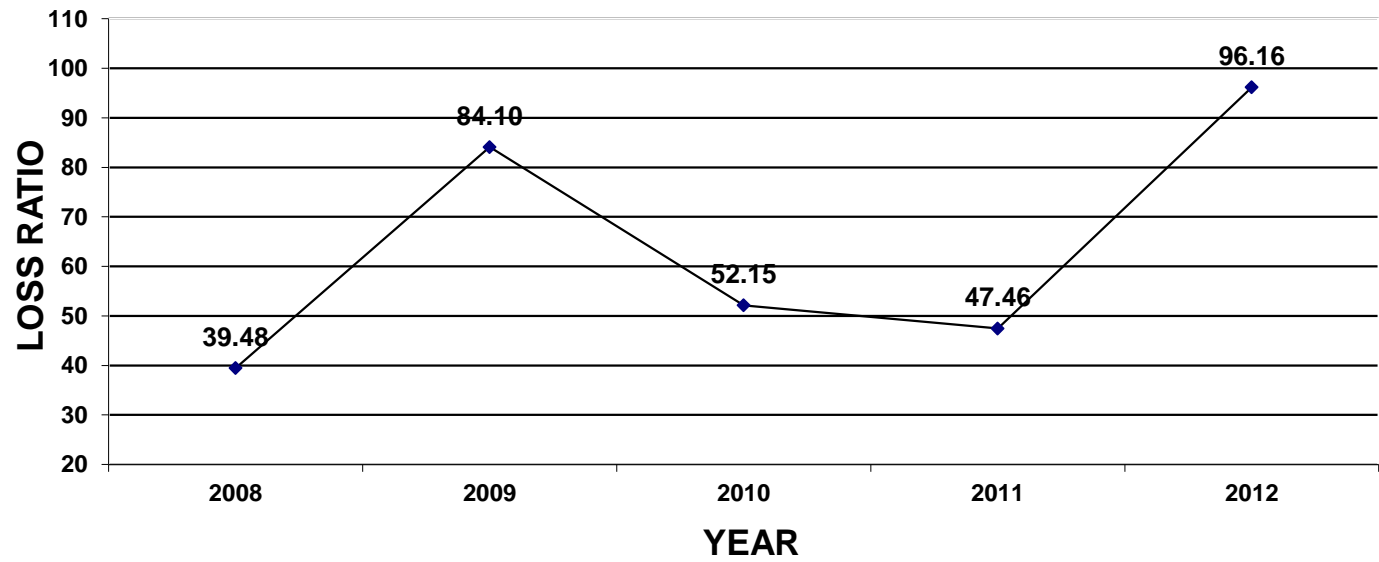
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN BANKERS INSURANCE COMPANY OF FLO	1.86%	5	53	\$9,344	\$9,531	\$0	\$0	-\$529	-5.55%
2	AMERICAN GENERAL LIFE INSURANCE CO	0.07%	6	0	\$345	\$0	\$0	\$0	\$0	N/A
3	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	17.85%	2	278	\$89,595	\$89,595	\$0	\$144,232	\$157,047	175.29%
4	AMERICAN HERITAGE LIFE INSURANCE COMPANY	11.62%	3	916	\$58,333	\$58,333	\$0	\$140,083	\$72,938	125.04%
5	AMERICAN REPUBLIC INSURANCE COMPANY	5.30%	4	354	\$26,611	\$3,322	\$0	\$61,356	\$74,376	2238.89%
6	HOUSEHOLD LIFE INSURANCE COMPANY	63.30%	1	600	\$317,824	\$317,824	\$0	\$199,196	\$156,403	49.21%
TOTAL		100.00%		2,201	\$502,052	\$478,605	\$0	\$544,867	\$460,235	96.16%

MISSOURI GROUP LONG TERM CREDIT DISABILITY INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

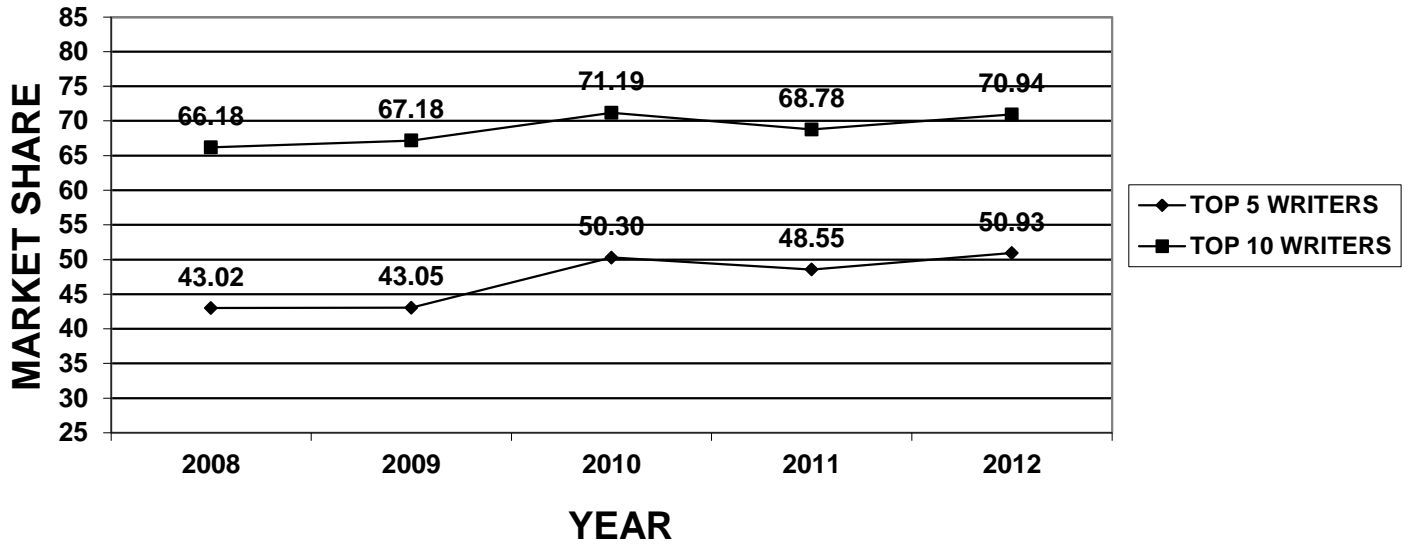


**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP STOP LOSS**

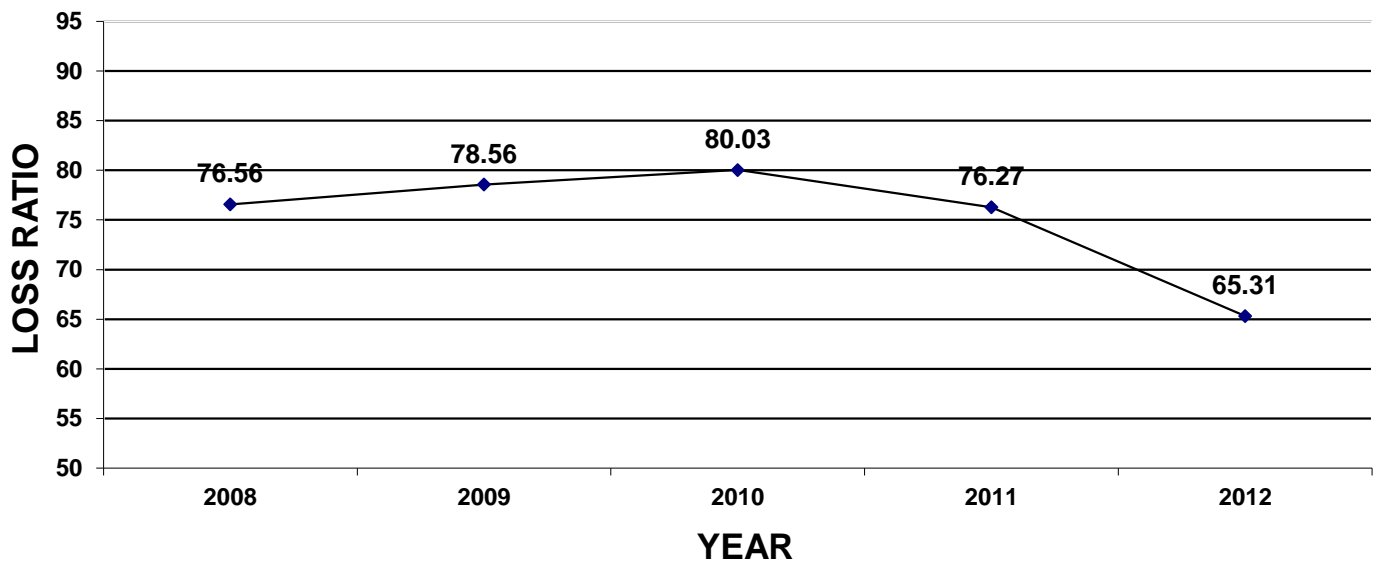
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACE AMERICAN INSURANCE COMPANY	2.15%	15	57,272	\$3,960,324	\$3,960,324	\$0	\$2,057,309	\$2,451,719	61.91%
2	AETNA LIFE INSURANCE COMPANY	4.57%	7	56,552	\$8,409,563	\$8,374,721	\$0	\$7,876,943	\$6,947,647	82.96%
3	AMALGAMATED LIFE INSURANCE COMPANY	0.10%	38	1	\$183,968	\$183,968	\$0	\$0	\$0	0.00%
4	AMERICAN FIDELITY ASSURANCE COMPANY	1.02%	23	1,756	\$1,869,495	\$1,536,815	\$0	\$2,012,671	\$750,476	48.83%
5	AMERICAN UNITED LIFE INSURANCE COMPANY	0.30%	28	0	\$551,576	\$481,651	\$0	\$455,122	\$311,362	64.64%
6	BCS INSURANCE COMPANY	0.10%	37	2,621	\$188,828	\$188,828	\$0	\$0	-\$7,542	-3.99%
7	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	1.35%	20	6,942	\$2,484,997	\$2,484,997	\$0	\$1,540,570	\$1,249,301	50.27%
8	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	10.97%	2	104,037	\$20,181,924	\$20,181,924	\$0	\$16,266,142	\$17,265,300	85.55%
9	CATERPILLAR INSURANCE COMPANY	0.00%	42	3,272	\$0	\$0	\$0	\$14,496,491	\$5,347,258	N/A
10	CIGNA HEALTH AND LIFE INSURANCE COMPANY	7.66%	5	44,322	\$14,095,002	\$14,087,806	\$0	\$7,465,229	\$8,507,874	60.39%
11	COMPANION LIFE INSURANCE COMPANY	1.33%	22	6,618	\$2,450,233	\$2,430,209	\$0	\$843,898	\$899,834	37.03%
12	CONNECTICUT GENERAL LIFE INS CO	5.31%	6	64,706	\$9,776,455	\$9,292,839	\$0	\$4,033,202	\$3,859,756	41.53%
13	EVEREST REINSURANCE COMPANY	0.00%	42	0	\$0	\$0	\$0	\$0	-\$377,684	N/A
14	FIDELITY SECURITY LIFE INSURANCE COMPANY	1.62%	19	8,862	\$2,983,434	\$2,983,434	\$0	\$1,672,939	\$1,773,964	59.46%
15	GERBER LIFE INSURANCE COMPANY	2.47%	12	13,139	\$4,545,941	\$4,548,905	\$0	\$1,712,900	\$1,819,831	40.01%
16	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	42	0	\$0	\$0	\$0	-\$7,819	-\$8,719	N/A
17	HCC LIFE INSURANCE COMPANY	10.10%	4	82,340	\$18,591,536	\$18,591,536	\$0	\$10,364,293	\$11,095,882	59.68%
18	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	10.85%	3	100,576	\$19,973,425	\$19,973,425	\$0	\$12,845,223	\$12,155,025	60.86%
19	HM LIFE INSURANCE COMPANY	2.73%	11	14,813	\$5,021,040	\$4,994,739	\$0	\$3,808,531	\$3,830,612	76.69%
20	IMPERIUM INSURANCE COMPANY	1.33%	21	2,624	\$2,452,706	\$2,452,706	\$0	\$933,620	\$1,043,447	42.54%
21	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.24%	30	195	\$439,637	\$439,636	\$0	\$205,045	\$9,373	2.13%
22	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	42	0	\$0	\$3,328	\$0	\$15,190	-\$2,348	-70.55%
23	KANAWHA INSURANCE COMPANY	0.61%	25	9,213	\$1,113,408	\$1,142,235	\$0	\$1,016,204	\$934,339	81.80%
24	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.00%	40	8	\$7,990	\$7,990	\$0	\$78	\$78	0.98%
25	MONUMENTAL LIFE INSURANCE COMPANY	0.12%	36	398	\$220,776	\$220,776	\$0	\$18,018	\$18,543	8.40%
26	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	1.90%	18	20,623	\$3,488,742	\$3,488,742	\$0	\$1,764,616	\$1,203,973	34.51%
27	NATIONWIDE LIFE INSURANCE COMPANY	0.55%	26	0	\$1,018,526	\$1,028,746	\$0	\$504,165	\$423,665	41.18%
28	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	42	0	\$0	\$0	\$0	\$564	\$564	N/A
29	PAN-AMERICAN LIFE INSURANCE COMPANY	2.40%	13	9,574	\$4,410,482	\$4,392,828	\$0	\$3,372,794	\$3,366,575	76.64%
30	PERICO LIFE INSURANCE COMPANY	0.13%	35	1,302	\$242,894	\$242,894	\$0	\$302,995	\$99,086	40.79%
31	QBE INSURANCE CORPORATION	2.73%	10	7,813	\$5,023,400	\$5,023,400	\$0	\$5,641,623	\$4,006,214	79.75%
32	RELIASTAR LIFE INSURANCE COMPANY	3.68%	9	26,965	\$6,777,282	\$6,792,238	\$0	\$5,574,421	\$5,714,338	84.13%
33	RELIASTAR LIFE INSURANCE COMPANY OF NEW YO	0.14%	34	3,185	\$258,132	\$250,173	\$0	\$0	\$0	0.00%
34	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.92%	24	4,964	\$1,685,070	\$1,791,658	\$0	\$717,975	\$717,975	40.07%
35	SUN LIFE ASSURANCE COMPANY OF CANADA	11.34%	1	103,062	\$20,868,820	\$20,667,142	\$0	\$11,134,198	\$11,203,996	54.21%
36	SYMETRA LIFE INSURANCE COMPANY	2.05%	16	13,600	\$3,767,252	\$3,817,738	\$0	\$2,048,613	\$2,235,364	58.55%
37	TIME INSURANCE COMPANY	0.00%	42	46	\$0	\$3,240	\$0	\$0	\$3,084	95.19%
38	TRANSAMERICA LIFE INSURANCE COMPANY	0.32%	27	726	\$591,077	\$591,077	\$0	\$558,639	\$566,744	95.88%
39	TRUSTMARK INSURANCE COMPANY	0.26%	29	1,257	\$479,509	\$474,162	\$0	\$88,963	\$51,539	10.87%
40	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	42	78	\$0	\$0	\$0	\$377	\$382	N/A
41	UNIMERICA INSURANCE COMPANY	3.71%	8	50,776	\$6,830,663	\$6,796,852	\$0	\$2,497,577	\$2,474,661	36.41%
42	UNION LABOR LIFE INSURANCE COMPANY	0.17%	33	6,203	\$309,598	\$315,327	\$0	\$189,290	\$203,906	64.66%
43	UNITED HEALTHCARE INSURANCE COMPANY	0.00%	41	0	\$6,411	\$5,295	\$0	\$76,652	\$75,517	1426.19%
44	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	42	0	\$0	\$0	\$0	-\$421	-\$9,708	N/A
45	UNITED STATES FIRE INSURANCE COMPANY	0.23%	31	1,202	\$425,515	\$425,515	\$0	\$434,401	\$556,065	130.68%
46	WESCO INSURANCE COMPANY	0.01%	39	15	\$22,850	\$22,850	\$0	\$30,287	\$32,349	141.57%
47	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.22%	32	2,952	\$409,108	\$409,108	\$0	\$320,952	\$424,067	103.66%
48	WESTPORT INSURANCE CORPORATION	2.25%	14	6,997	\$4,149,180	\$3,937,707	\$0	\$3,359,791	\$4,247,191	107.86%
49	ZURICH AMERICAN INSURANCE COMPANY	2.03%	17	4,859	\$3,738,558	\$3,738,558	\$0	\$1,833,451	\$1,901,600	50.86%
TOTAL		100.00%		846,466	\$184,005,327	\$182,778,042	\$0	\$130,083,713	\$119,374,475	65.31%

MISSOURI GROUP STOP LOSS INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

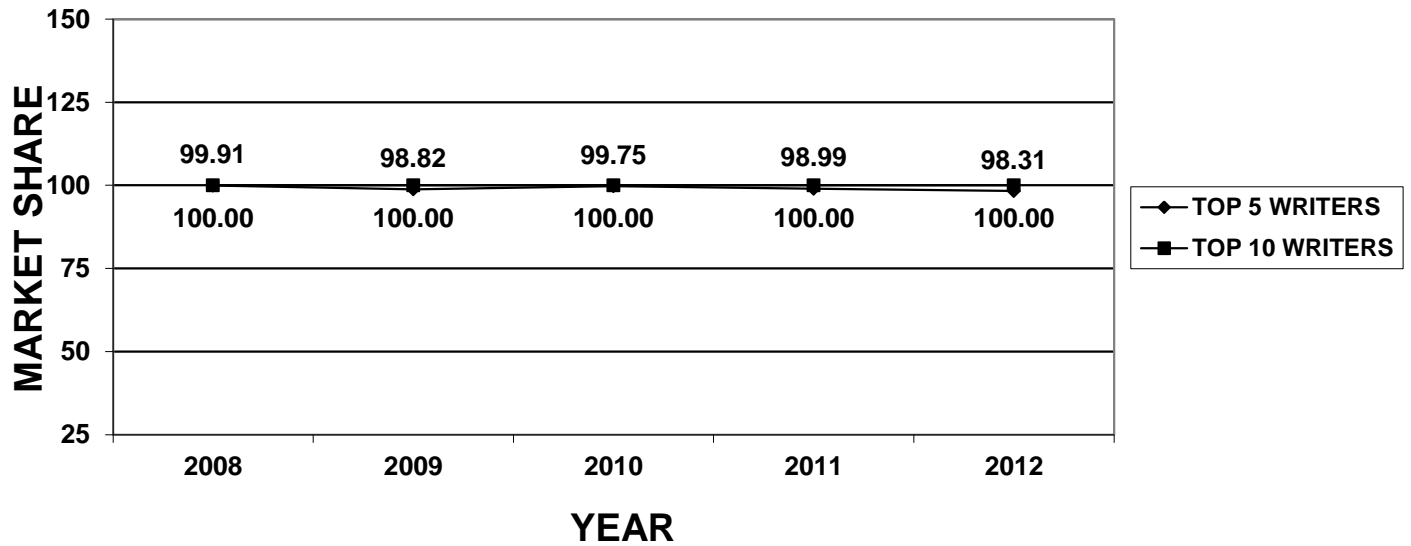


**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP MEDICARE PART D**

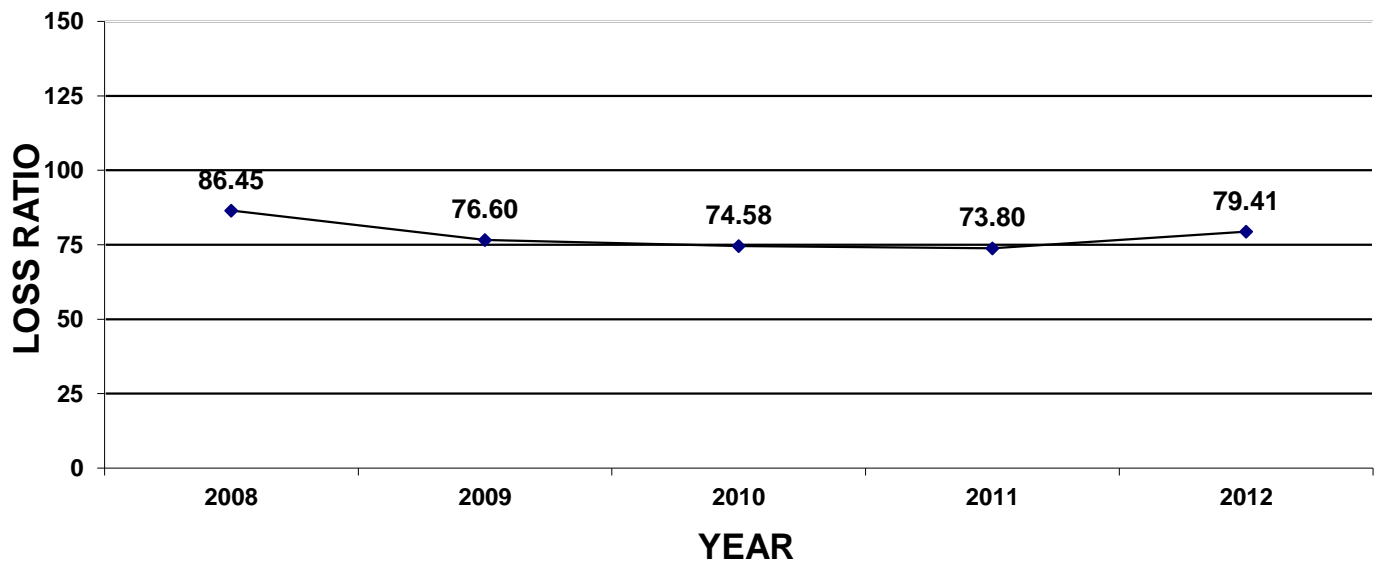
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	CONNECTICUT GENERAL LIFE INS CO	8.69%	2	12,769	\$13,514,690	\$13,608,115	\$0	\$12,963,563	\$12,885,899	94.69%
2	EXPRESS SCRIPTS INSURANCE COMPANY	1.33%	5	3,765	\$2,061,864	\$2,061,864	\$0	\$2,512,766	\$2,508,715	121.67%
3	HEALTH NET LIFE INSURANCE COMPANY	0.82%	6	2,515	\$1,267,060	\$1,267,060	\$0	\$1,474,430	\$1,459,044	115.15%
4	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	3.42%	3	3,891	\$5,321,428	\$5,321,428	\$0	\$5,176,276	\$5,131,431	96.43%
5	SILVERSCRIPT INSURANCE COMPANY	1.50%	4	2,452	\$2,332,995	\$2,196,631	\$0	\$1,823,934	\$1,813,971	82.58%
6	STERLING LIFE INSURANCE COMPANY	0.10%	9	88	\$161,153	\$161,153	\$0	\$140,584	\$137,222	85.15%
7	STONEBRIDGE LIFE INSURANCE COMPANY	0.06%	10	56	\$90,985	\$90,985	\$0	\$48,354	\$49,793	54.73%
8	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.34%	8	323	\$523,513	\$553,086	\$0	\$519,660	\$460,361	83.23%
9	UNITED AMERICAN INSURANCE COMPANY	0.38%	7	291	\$585,768	\$582,330	\$0	\$376,225	\$365,185	62.71%
10	UNITED HEALTHCARE INSURANCE COMPANY	83.37%	1	104,683	\$129,599,288	\$124,079,504	\$0	\$95,303,297	\$94,235,007	75.95%
TOTAL		100.00%		130,833	\$155,458,744	\$149,922,156	\$0	\$120,339,089	\$119,046,628	79.41%

MISSOURI GROUP MEDICARE PART D

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

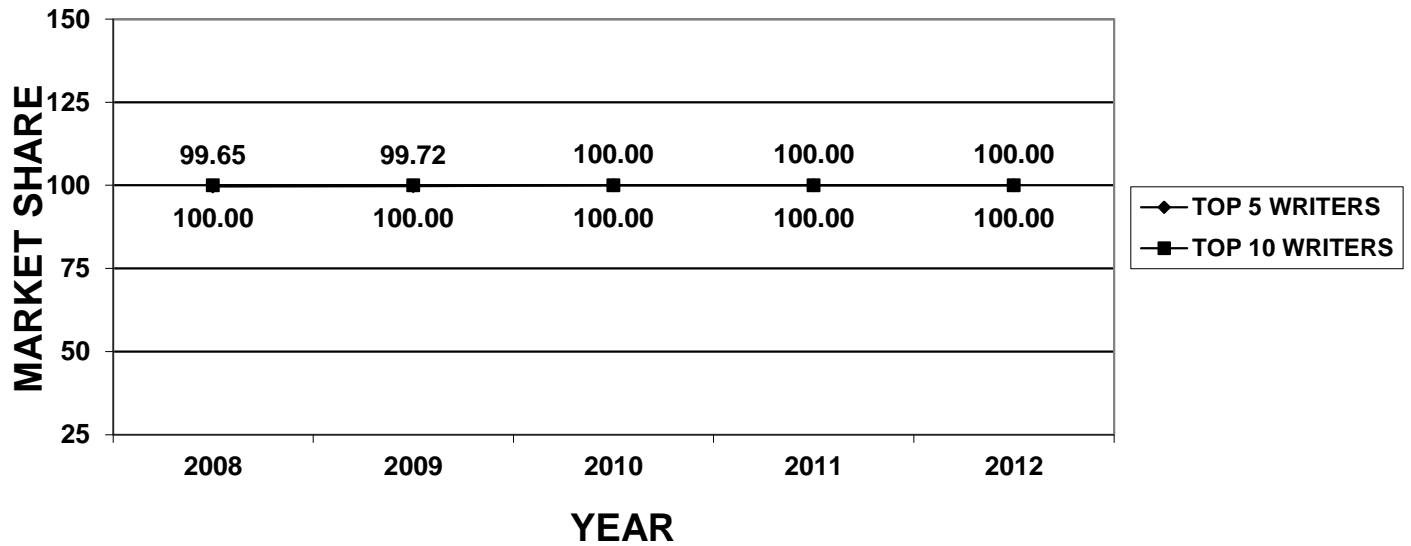


2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

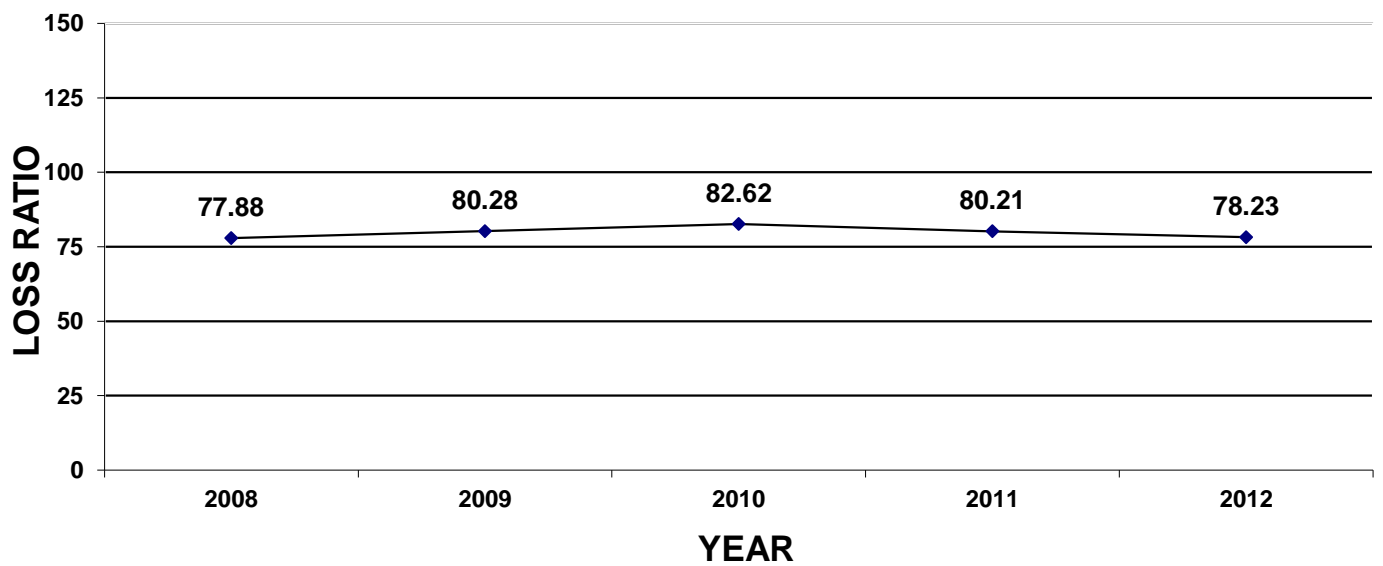
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	CONNECTICUT GENERAL LIFE INS CO	0.04%	5	0	\$96,261	\$94,690	\$0	-\$13,699	-\$13,881	-14.66%
2	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	16.25%	2	3,323	\$37,953,439	\$37,953,439	\$0	\$29,041,724	\$27,956,874	73.66%
3	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.11%	4	0	\$256,175	\$256,175	\$0	-\$22,865	-\$22,867	-8.93%
4	HUMANA INSURANCE COMPANY	4.75%	3	1,054	\$11,104,215	\$11,230,767	\$0	\$5,429,140	\$5,613,454	49.98%
5	UNITED HEALTHCARE INSURANCE COMPANY	78.84%	1	19,769	\$184,131,245	\$182,341,634	\$0	\$145,235,868	\$147,859,947	81.09%
TOTAL		100.00%		24,146	\$233,541,335	\$231,876,705	\$0	\$179,670,168	\$181,393,527	78.23%

MISSOURI GROUP MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	214	18	\$17,785	\$18,016	\$0	\$13,325	\$12,964	71.96%
2	4 EVER LIFE INSURANCE COMPANY	0.00%	169	375	\$148,440	\$159,955	\$0	\$44,222	\$64,014	40.02%
3	5 STAR LIFE INSURANCE COMPANY	0.00%	247	1	\$4	-\$4	\$0	\$0	\$0	0.00%
4	AAA LIFE INSURANCE COMPANY	0.01%	131	4,519	\$565,179	\$579,324	\$0	\$77,843	\$92,541	15.97%
5	ACE AMERICAN INSURANCE COMPANY	0.18%	43	129,049	\$9,850,090	\$10,631,711	\$0	\$6,982,083	\$8,321,337	78.27%
6	ACE PROPERTY AND CASUALTY INSURANCE COMP	0.02%	114	0	\$930,251	\$376,301	\$0	\$111,422	\$225,859	60.02%
7	ADVANTICA INSURANCE COMPANY	0.01%	143	9,329	\$394,768	\$394,768	\$0	\$203,975	\$223,975	56.74%
8	AEGIS SECURITY INSURANCE COMPANY	0.00%	151	211	\$252,431	\$252,431	\$0	\$163,803	\$177,003	70.12%
9	AETNA HEALTH INSURANCE COMPANY	0.00%	179	438	\$86,653	\$86,653	\$0	\$19,547	\$8,377	9.67%
10	AETNA LIFE INSURANCE COMPANY	2.85%	5	178,778	\$159,294,269	\$159,388,770	\$0	\$117,602,943	\$118,311,983	74.23%
11	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	231	35	\$4,282	\$4,282	\$0	\$3,685	\$3,685	86.06%
12	ALLSTATE LIFE INSURANCE COMPANY	0.01%	125	4,881	\$649,501	\$650,314	\$0	\$466,141	\$318,996	49.05%
13	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	164	1	\$183,968	\$183,968	\$0	\$0	\$0	0.00%
14	AMERICAN ALTERNATIVE INSURANCE CORPORATIO	0.04%	94	605	\$2,019,597	\$2,019,597	\$0	\$1,780,009	\$1,652,021	81.80%
15	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	226	55	\$9,466	\$9,653	\$0	\$2,078	\$1,548	16.04%
16	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.03%	104	20,940	\$1,438,474	\$1,439,841	\$0	\$396,593	\$398,232	27.66%
17	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.00%	204	14	\$23,878	\$22,985	\$0	\$20,224	\$15,267	66.42%
18	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.03%	97	244	\$1,848,473	\$1,848,473	\$0	\$1,837,851	\$1,836,161	99.33%
19	AMERICAN FIDELITY ASSURANCE COMPANY	0.13%	51	12,292	\$7,234,024	\$6,871,331	\$0	\$4,392,590	\$3,264,569	47.51%
20	AMERICAN FINANCIAL SECURITY LIFE INSURANCE C	0.00%	163	360	\$192,649	\$185,370	\$0	\$53,811	\$115,589	62.36%
21	AMERICAN GENERAL LIFE INSURANCE CO	0.02%	119	6,039	\$856,145	\$869,017	\$0	\$668,023	\$597,441	68.75%
22	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.03%	103	5,653	\$1,527,070	\$1,559,968	\$0	\$726,130	\$745,759	47.81%
23	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.19%	38	97,755	\$10,860,838	\$10,918,789	\$0	\$4,974,507	\$5,044,272	46.20%
24	AMERICAN HOME ASSURANCE COMPANY	0.00%	248	0	\$0	\$0	\$0	\$558	\$558	N/A
25	AMERICAN INCOME LIFE INSURANCE CO	0.01%	144	190,749	\$309,545	\$307,108	\$0	\$507,990	\$530,750	172.82%
26	AMERICAN MEDICAL AND LIFE INSURANCE COMPAN	0.02%	107	684	\$1,241,038	\$1,220,200	\$0	\$530,061	\$484,041	39.67%
27	AMERICAN MEDICAL SECURITY LIFE INSURANCE CO	0.07%	66	1,490	\$3,974,138	\$4,023,266	\$0	\$2,848,919	\$2,734,826	67.98%
28	AMERICAN MODERN LIFE INSURANCE COMPANY	0.02%	111	4,472	\$1,029,043	\$928,396	\$0	\$339,510	\$256,342	27.61%
29	AMERICAN NATIONAL INSURANCE COMPANY	0.04%	88	2,736	\$2,409,795	\$3,754,387	\$0	\$8,111,469	\$8,479,522	225.86%
30	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.06%	73	953	\$3,333,147	\$3,374,721	\$0	\$2,175,134	\$2,083,785	61.75%
31	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.00%	225	3	\$9,765	\$9,797	\$0	\$6,856	\$6,749	68.89%
32	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	156	113	\$237,189	\$236,640	\$0	\$126,366	\$137,587	58.14%
33	AMERICAN REPUBLIC INSURANCE COMPANY	0.18%	42	4,252	\$9,923,409	\$10,106,268	\$0	\$8,398,125	\$7,483,369	74.05%
34	AMERICAN SECURITY INSURANCE COMPANY	0.00%	192	1,800	\$46,002	\$46,002	\$0	\$0	-\$47	-0.10%
35	AMERICAN SENTINEL INSURANCE COMPANY	0.02%	108	1,626	\$1,219,059	\$1,219,646	\$0	\$674,802	\$717,932	58.86%
36	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.01%	135	94,108	\$497,717	\$499,767	\$0	\$128,602	\$187,292	37.48%
37	AMERICAN UNITED LIFE INSURANCE COMPANY	0.04%	96	14,238	\$1,988,346	\$1,734,834	\$0	\$2,051,056	\$1,403,872	80.92%
38	AMERITAS LIFE INSURANCE CORP	0.17%	44	28,921	\$9,234,743	\$9,143,363	\$0	\$6,483,316	\$6,497,704	71.06%
39	AMEX ASSURANCE COMPANY	0.02%	117	446,219	\$864,128	\$868,197	\$0	\$38,619	\$30,919	3.56%
40	ANTHEM LIFE INSURANCE COMPANY	0.03%	99	70,631	\$1,640,447	\$1,616,271	\$0	\$653,608	\$659,632	40.81%
41	ARCH INSURANCE COMPANY	0.01%	146	3,405	\$284,872	\$125,128	\$0	\$0	\$60,506	48.36%
42	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.01%	123	3,724	\$667,935	\$673,342	\$0	\$8,388	\$8,200	1.22%
43	ATLANTIC SPECIALTY INSURANCE COMPANY	0.01%	122	4,601	\$704,731	\$95,143	\$0	\$0	\$40,121	42.17%
44	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	187	688	\$53,806	\$54,466	\$0	\$50,000	\$49,758	91.36%
45	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	248	0	\$0	\$0	\$0	\$47,734	\$47,734	N/A
46	AXIS INSURANCE COMPANY	0.00%	171	136,370	\$130,787	\$74,629	\$0	\$11,630	\$34,465	46.18%
47	BALBOA INSURANCE COMPANY	0.00%	248	0	\$0	\$0	\$0	\$0	-\$516	N/A
48	BALBOA LIFE INSURANCE COMPANY	0.00%	150	9,387	\$258,900	\$253,730	\$0	\$4,383	\$5,011	1.97%
49	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	235	8	\$2,533	\$2,533	\$0	\$19,200	\$19,200	757.99%
50	BANKERS LIFE AND CASUALTY COMPANY	0.07%	63	1,748	\$4,181,766	\$4,278,300	\$0	\$3,230,354	\$3,092,039	72.27%
51	BCS INSURANCE COMPANY	0.05%	78	9,218	\$3,067,324	\$2,954,511	\$0	\$1,389,664	\$1,335,912	45.22%
52	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.06%	77	120,552	\$3,189,029	\$2,633,925	\$0	\$1,697,330	\$1,519,416	57.69%
53	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	198	63	\$40,685	\$40,248	\$0	\$8,092	\$7,743	19.24%
54	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	11.71%	3	273,176	\$653,727,874	\$653,727,874	\$0	\$565,833,528	\$578,051,663	88.42%
55	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.01%	129	2,316	\$574,813	\$580,375	\$0	\$260,736	\$253,502	43.68%
56	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.02%	105	341	\$1,364,026	\$1,332,853	\$0	\$757,641	\$721,522	54.13%
57	CAPITOL INDEMNITY CORPORATION	0.00%	232	248	\$3,913	\$4,082	\$0	\$231	-\$7,867	-192.72%
58	CATERPILLAR INSURANCE COMPANY	0.00%	248	3,272	\$0	\$0	\$0	\$14,496,491	\$5,347,258	N/A
59	CATLIN INSURANCE COMPANY INC	0.00%	201	91	\$25,667	\$3,260	\$0	\$0	\$1,059	32.48%
60	CELTIC INSURANCE COMPANY	0.00%	248	3	\$0	\$0	\$0	\$117,405	\$124,568	N/A
61	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.05%	82	9,936	\$2,957,773	\$2,151,956	\$0	\$639,370	\$776,668	36.09%
62	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.01%	137	11,601	\$470,231	\$470,264	\$0	\$49,096	\$32,325	6.87%
63	CENTRAL UNITED LIFE INSURANCE COMPANY	0.00%	177	92	\$94,899	\$92,328	\$0	\$57,711	\$62,831	68.05%
64	CENTURION LIFE INSURANCE COMPANY	0.00%	184	454	\$64,623	\$64,623	\$0	\$15,327	-\$181	-0.28%
65	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	178	48	\$93,420	\$94,519	\$0	\$40,729	\$66,902	70.78%
66	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.00%	227	1	\$5,901	\$5,962	\$0	\$7,015	\$4,902	82.22%
67	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.36%	24	48,483	\$20,206,221	\$20,686,335	\$0	\$11,578,251	\$13,193,605	63.78%
68	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	196	786	\$42,562	\$42,562	\$0	\$629,720	\$737,534	1732.85%
69	CITIZENS SECURITY LIFE INS CO	0.01%	124	945	\$654,489	\$646,468	\$0	\$229,887	\$232,339	35.94%
70	CMFG LIFE INSURANCE COMPANY	0.07%	68	114,784	\$3,926,580	\$3,598,983	\$0	\$1,899,820	\$1,592,983	44.26%
71	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.01%	140	1,211	\$413,416	\$409,457	\$0	\$373,901	\$183,755	44.88%
72	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	233	13	\$3,391	\$3,523	\$0	\$0	\$366	10.39%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
73	COLUMBIAN LIFE INSURANCE COMPANY	0.01%	145	179	\$288,152	\$1,152,751	\$0	\$466,547	\$440,932	38.25%
74	COMBINED INSURANCE CO OF AMERICA	0.15%	47	1,205,183	\$8,566,207	\$8,561,783	\$0	\$7,781,777	\$7,826,824	91.42%
75	COMMERCIAL TRAVELERS MUTUAL INSURANCE COI	0.00%	183	287	\$64,903	\$65,314	\$0	\$18,265	\$18,265	27.96%
76	COMPANION LIFE INSURANCE COMPANY	0.50%	16	58,666	\$27,928,582	\$27,700,341	\$0	\$14,927,592	\$15,917,037	57.46%
77	COMPBENEFITS INSURANCE COMPANY	0.03%	102	20,111	\$1,555,875	\$1,562,451	\$0	\$938,695	\$933,676	59.76%
78	CONNECTICUT GENERAL LIFE INS CO	1.47%	8	134,347	\$82,242,127	\$85,049,691	\$0	\$71,341,808	\$67,709,144	79.61%
79	CONSECO LIFE INSURANCE CO	0.00%	248	0	\$0	\$0	\$0	\$0	\$1,813	N/A
80	CONTINENTAL AMERICAN INSURANCE COMPANY	0.16%	46	45,364	\$8,958,284	\$9,358,508	\$0	\$3,620,390	\$4,791,376	51.20%
81	CONTINENTAL ASSURANCE COMPANY	0.00%	248	0	\$0	\$0	\$0	\$17,941	\$60,569	N/A
82	CONTINENTAL CASUALTY COMPANY	0.04%	93	3,345	\$2,040,748	-\$509,178	\$0	\$2,006,582	\$1,200,702	-235.81%
83	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	200	85	\$27,055	\$27,858	\$0	\$21,479	\$19,983	71.73%
84	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.03%	100	536	\$1,635,541	\$1,697,748	\$0	\$1,206,796	\$1,139,318	67.11%
85	COUNTRY LIFE INSURANCE COMPANY	0.00%	197	159	\$41,064	\$41,064	\$0	\$30,064	\$27,340	66.58%
86	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	10.65%	4	143,336	\$594,683,226	\$594,683,226	\$0	\$479,582,255	\$482,470,970	81.13%
87	COX HEALTH SYSTEMS INSURANCE COMPANY	1.58%	7	25,417	\$88,279,447	\$88,279,447	\$0	\$80,159,216	\$82,079,201	92.98%
88	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.07%	70	17,590	\$3,647,932	\$3,647,932	\$0	\$2,987,737	\$2,987,737	81.90%
89	DENTEGRA INSURANCE COMPANY	0.06%	75	5,592	\$3,248,535	\$3,205,778	\$0	\$2,194,666	\$2,172,596	67.77%
90	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	248	0	\$0	\$0	\$0	\$15,600	\$9,331	N/A
91	EPIC LIFE INSURANCE COMPANY THE	0.00%	165	601	\$182,723	\$182,999	\$0	\$131,235	\$127,418	69.63%
92	EVEREST REINSURANCE COMPANY	0.00%	248	0	\$0	\$0	\$0	\$0	-\$377,684	N/A
93	EXPRESS SCRIPTS INSURANCE COMPANY	0.04%	92	3,765	\$2,061,864	\$2,061,864	\$0	\$2,512,766	\$2,508,715	121.67%
94	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	0.00%	230	43	\$5,366	\$5,330	\$0	\$0	\$0	0.00%
95	FARM BUREAU LIFE INSURANCE COMPANY OF MISSI	0.00%	152	116,032	\$250,590	\$250,590	\$0	\$183,068	\$168,301	67.16%
96	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	248	4	\$0	\$0	\$0	\$0	\$0	N/A
97	FEDERAL INSURANCE COMPANY	0.07%	69	224,675	\$3,749,106	\$3,606,102	\$0	\$3,497,899	\$4,035,458	111.91%
98	FEDERATED MUTUAL INSURANCE COMPANY	0.44%	18	7,268	\$24,538,797	\$24,538,797	\$0	\$20,186,799	\$20,393,779	83.11%
99	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	221	358	\$11,004	\$11,095	\$0	\$0	\$242	2.18%
100	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.22%	36	134,509	\$12,145,228	\$12,159,966	\$0	\$8,382,688	\$8,619,774	70.89%
101	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	147	1,398	\$276,498	\$314,172	\$0	\$77,773	-\$9,768	-3.11%
102	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	248	0	\$0	\$0	\$0	\$74,223	\$73,082	N/A
103	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE (	0.02%	113	3,733	\$942,928	\$950,307	\$0	\$768,131	\$713,286	75.06%
104	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.01%	121	1,047	\$705,263	\$703,197	\$0	\$270,861	\$273,795	38.94%
105	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.03%	98	2,166	\$1,802,123	\$1,790,723	\$0	\$1,596,556	\$1,646,500	91.95%
106	GENWORTH LIFE AND ANNUITY INSURANCE COMPAI	0.00%	234	7	\$3,012	\$2,959	\$0	-\$1,593	-\$1,564	-52.86%
107	GENWORTH LIFE INSURANCE COMPANY	0.05%	86	2,054	\$2,536,494	\$2,672,704	\$0	\$597,540	\$1,513,135	56.61%
108	GERBER LIFE INSURANCE COMPANY	0.09%	61	25,283	\$4,854,278	\$4,857,443	\$0	\$1,730,015	\$1,838,014	37.84%
109	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	191	21	\$46,336	\$46,642	\$0	\$44,106	\$41,639	89.27%
110	GLOBAL RULE INSURANCE COMPANY	1.72%	6	58,639	\$95,903,265	\$97,355,946	\$0	\$70,497,094	\$72,758,286	74.73%
111	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	245	1	\$122	\$122	\$0	\$0	-\$106	-86.89%
112	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANC	0.00%	209	0	\$20,659	\$16,372	\$0	\$27,378	\$12,398	75.73%
113	GREAT AMERICAN INSURANCE COMPANY	0.18%	41	7,869	\$10,183,021	\$9,140,634	\$0	\$4,005,193	\$5,442,051	59.54%
114	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	240	1	\$1,320	\$1,209	\$0	\$0	-\$4	-0.33%
115	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	219	13	\$11,401	\$11,407	\$0	\$0	\$0	0.00%
116	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	170	25	\$136,653	\$136,653	\$0	\$0	-\$116	-0.08%
117	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.01%	126	548	\$647,154	\$682,658	\$0	\$691,254	\$646,502	94.70%
118	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.02%	112	4,351	\$983,014	\$1,183,781	\$0	\$623,762	\$454,501	38.39%
119	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	1.03%	11	367,209	\$57,745,310	\$57,597,648	\$0	\$37,619,178	\$39,085,311	67.86%
120	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	1.00%	12	413,142	\$55,985,386	\$56,205,678	\$0	\$34,873,866	\$38,337,213	68.21%
121	HARTFORD LIFE INSURANCE COMPANY	0.04%	91	26,110	\$2,121,336	\$2,278,326	\$0	\$1,386,774	\$1,452,908	63.77%
122	HCC LIFE INSURANCE COMPANY	0.33%	26	82,617	\$18,692,215	\$18,692,521	\$0	\$10,380,593	\$11,115,414	59.46%
123	HEALTH NET LIFE INSURANCE COMPANY	0.02%	106	2,515	\$1,267,060	\$1,267,060	\$0	\$1,474,430	\$1,459,044	115.15%
124	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	27.29%	1	536,393	\$1,523,857,704	\$1,542,442,646	\$0	\$1,262,581,912	\$1,272,035,642	82.47%
125	HM LIFE INSURANCE COMPANY	0.10%	57	19,768	\$5,833,106	\$5,802,554	\$0	\$4,443,282	\$4,469,043	77.02%
126	HORACE MANN LIFE INSURANCE COMPANY	0.00%	216	101	\$13,807	\$14,074	\$0	\$2,590	\$1,074	7.63%
127	HOUSEHOLD LIFE INSURANCE COMPANY	0.01%	130	1,743	\$570,167	\$662,456	\$0	\$443,806	\$491,518	74.20%
128	HUMANA INSURANCE COMPANY	1.44%	9	23,229	\$80,423,209	\$81,339,768	\$0	\$59,394,428	\$61,410,813	75.50%
129	HUMANADENTAL INSURANCE COMPANY	0.29%	28	59,114	\$16,459,911	\$16,602,749	\$0	\$12,134,396	\$12,363,409	74.47%
130	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	248	13	\$0	\$0	\$0	\$0	\$0	N/A
131	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	195	86	\$44,538	\$44,973	\$0	\$43,923	\$66,337	147.50%
132	IMPERIUM INSURANCE COMPANY	0.04%	87	2,624	\$2,452,706	\$2,452,706	\$0	\$933,620	\$1,043,447	42.54%
133	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.01%	134	213	\$511,917	\$511,916	\$0	\$238,757	\$10,914	2.13%
134	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & J	0.02%	115	5,876	\$912,545	\$941,521	\$0	\$292,423	\$191,144	20.30%
135	INSURANCE COMPANY OF NORTH AMERICA	0.00%	248	0	\$0	\$0	\$0	\$12,312	-\$412	N/A
136	INSURANCE COMPANY OF THE STATE OF PENNSYLV	0.00%	158	634	\$231,962	\$231,962	\$0	\$7,690	\$58,722	25.32%
137	J M I C LIFE INSURANCE COMPANY	0.00%	248	4	-\$102	\$2,677	\$0	\$413	-\$334	-12.48%
138	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	202	2	\$25,327	\$25,467	\$0	\$0	\$0	0.00%
139	JEFFERSON INSURANCE COMPANY	0.00%	157	6,712	\$234,937	\$237,070	\$0	\$96,972	\$99,153	41.82%
140	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	248	0	\$0	\$0	\$0	\$4,049	\$4,049	N/A
141	JOHN ALDEN LIFE INSURANCE COMPANY	0.26%	33	4,612	\$14,304,108	\$14,692,035	\$0	\$10,733,644	\$10,066,880	68.52%
142	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPA	0.00%	205	17	\$23,789	\$23,869	\$0	\$0	\$0	0.00%
143	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.12%	52	9,984	\$6,913,595	\$6,916,455	\$0	\$3,434,458	\$5,500,954	79.53%
144	KANAWHA INSURANCE COMPANY	0.07%	65	20,589	\$4,105,981	\$4,212,286	\$0	\$2,013,830	\$1,851,592	43.96%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
145	KANSAS CITY LIFE INSURANCE COMPANY	0.06%	71	14,670	\$3,574,582	\$3,561,741	\$0	\$2,611,706	\$2,909,565	81.69%
146	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	248	0	\$0	\$0	\$0	\$406,577	\$419,312	N/A
147	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.14%	49	36,899	\$7,911,953	\$7,028,663	\$0	\$4,232,306	\$5,028,942	71.55%
148	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.00%	222	1	\$10,204	\$10,204	\$0	\$4,768	\$4,691	45.97%
149	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.37%	22	233,292	\$20,543,026	\$20,543,025	\$0	\$16,601,296	\$19,519,512	95.02%
150	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	166	1,245	\$170,829	\$171,655	\$0	\$47,576	\$68,672	40.01%
151	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.40%	20	176,416	\$22,059,030	\$22,038,450	\$0	\$14,301,895	\$16,591,956	75.29%
152	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	224	46	\$9,954	\$10,002	\$0	\$11,625	\$13,768	137.65%
153	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.03%	101	1,006	\$1,576,787	\$1,595,415	\$0	\$870,933	\$1,047,058	65.63%
154	MANHATTAN LIFE INSURANCE COMPANY	0.00%	236	2	\$2,031	\$2,118	\$0	\$923	\$1,022	48.25%
155	MARKEL INSURANCE COMPANY	0.00%	208	1,117	\$21,300	\$20,105	\$0	\$713	-\$86,936	-432.41%
156	MEDAMERICA INSURANCE COMPANY	0.00%	193	39	\$45,957	\$44,184	\$0	\$4,769	\$6,430	14.55%
157	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	0.10%	59	3,891	\$5,321,428	\$5,321,428	\$0	\$5,176,276	\$5,131,431	96.43%
158	MEDICO INSURANCE COMPANY	0.22%	35	3,880	\$12,435,189	\$12,558,247	\$0	\$12,976,040	\$12,947,254	103.10%
159	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.05%	84	2,677	\$2,608,484	\$3,008,524	\$0	\$1,890,460	\$1,851,369	61.54%
160	MERIT LIFE INSURANCE CO	0.02%	116	4,916	\$884,903	\$646,418	\$0	\$249,120	\$265,882	41.13%
161	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.00%	212	26	\$18,985	\$19,262	\$0	\$38,723	\$38,723	201.03%
162	METROPOLITAN LIFE INSURANCE COMPANY	1.11%	10	406,835	\$62,015,035	\$60,017,158	\$0	\$56,761,369	\$60,274,889	100.43%
163	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	237	2	\$1,484	\$1,483	\$0	\$1,422	\$1,295	87.32%
164	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.02%	109	752	\$1,200,082	\$1,225,802	\$0	\$1,056,174	\$1,474,065	120.25%
165	MINNESOTA LIFE INSURANCE COMPANY	0.05%	79	39,057	\$3,060,962	\$2,969,212	\$0	\$828,646	\$842,038	28.36%
166	MONUMENTAL LIFE INSURANCE COMPANY	0.19%	39	61,814	\$10,497,863	\$10,512,735	\$0	\$3,768,933	\$3,755,414	35.72%
167	MONY LIFE INSURANCE COMPANY	0.00%	229	11	\$5,457	\$5,502	\$0	\$94,896	\$28,639	520.52%
168	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	180	540	\$85,578	\$85,578	\$0	\$135,525	\$135,525	158.36%
169	MUTUAL OF OMAHA INSURANCE COMPANY	0.28%	29	313,840	\$15,553,283	\$15,756,171	\$0	\$9,605,845	\$10,820,848	68.68%
170	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	207	31	\$22,788	\$23,733	\$0	\$5,297	\$5,184	21.84%
171	NATIONAL CASUALTY COMPANY	0.00%	213	11	\$18,941	\$19,895	\$0	\$25,428	\$24,428	122.78%
172	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	155	810	\$237,929	\$243,432	\$0	\$98,167	\$103,544	42.54%
173	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.06%	74	23,940	\$3,306,405	\$3,304,476	\$0	\$2,201,843	\$2,201,843	66.63%
174	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	0.26%	31	497,946	\$14,728,130	\$14,499,679	\$0	\$6,369,696	\$3,412,384	23.53%
175	NATIONWIDE LIFE INSURANCE COMPANY	0.07%	67	2,060	\$3,955,838	\$3,979,718	\$0	\$2,347,453	\$2,271,553	57.08%
176	NATIONWIDE MUTUAL INSURANCE COMPANY	0.00%	238	0	\$1,439	\$1,439	\$0	\$21,037	\$21,037	1461.92%
177	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	248	0	\$0	\$0	\$0	\$564	\$564	N/A
178	NEW YORK LIFE INSURANCE COMPANY	0.09%	60	10,930	\$4,970,946	\$5,069,809	\$127,939	\$4,861,648	\$4,656,361	91.84%
179	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	244	0	\$156	-\$17	\$0	\$171	-\$8,357	49158.82%
180	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAI	0.04%	90	2,792	\$2,122,791	\$2,118,977	\$0	\$871,377	\$504,735	23.82%
181	OLD REPUBLIC LIFE INSURANCE COMPANY	0.01%	142	6	\$399,059	\$399,059	\$0	\$509,388	-\$38,472	-9.64%
182	OLD UNITED LIFE INSURANCE COMPANY	0.00%	190	297	\$49,580	\$77,296	\$0	\$22,999	\$4,444	5.75%
183	ONEBEACON AMERICA INSURANCE COMPANY	0.00%	153	988	\$245,650	\$843,846	\$0	\$405,061	\$132,533	15.71%
184	OXFORD LIFE INSURANCE COMPANY	0.00%	173	81	\$122,759	\$122,645	\$0	\$91,906	\$81,476	66.43%
185	PAN-AMERICAN LIFE INSURANCE COMPANY	0.10%	56	10,207	\$5,843,290	\$5,819,901	\$0	\$4,394,810	\$4,386,708	75.37%
186	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	161	2,043	\$209,750	\$209,595	\$0	\$203,601	\$72,012	34.36%
187	PEKIN LIFE INSURANCE COMPANY	0.00%	159	816	\$225,773	\$216,756	\$0	\$143,500	\$116,658	53.82%
188	PERICO LIFE INSURANCE COMPANY	0.00%	154	1,323	\$245,610	\$245,784	\$0	\$302,995	\$98,269	39.98%
189	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	185	55	\$57,792	\$57,182	\$0	\$143,240	\$140,182	245.15%
190	PHOENIX LIFE INSURANCE COMPANY	0.00%	248	0	\$0	\$0	\$0	\$151,939	\$42,536	N/A
191	PHYSICIANS MUTUAL INSURANCE COMPANY	0.01%	133	1,447	\$514,322	\$502,498	\$0	\$216,966	\$222,632	44.31%
192	PLATEAU INSURANCE COMPANY	0.00%	199	35	\$32,468	\$3,347	\$0	\$0	\$1,396	41.71%
193	PRESIDENTIAL LIFE INSURANCE COMPANY	0.00%	239	0	\$1,415	\$1,415	\$0	\$760	\$719	50.81%
194	PRIMERICA LIFE INSURANCE COMPANY	0.00%	241	0	\$376	\$378	\$0	\$0	-\$33	-8.73%
195	PRINCIPAL LIFE INSURANCE COMPANY	0.37%	23	75,731	\$20,408,235	\$20,246,640	\$0	\$14,204,902	\$13,860,741	68.46%
196	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	242	1	\$361	\$361	\$0	\$2,448	\$1,322	366.20%
197	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	0.00%	175	294	\$112,544	\$113,666	\$0	\$735,640	\$400,232	352.11%
198	PROVIDENT LIFE AND CASUALTY INSURANCE COMP.	0.00%	246	3	\$47	\$47	\$0	\$27,376	\$11,150	23723.40%
199	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.35%	25	210,138	\$19,472,727	\$19,917,171	\$68,633	\$11,085,565	\$14,288,932	71.74%
200	QBE INSURANCE CORPORATION	0.10%	58	7,813	\$5,544,928	\$5,629,291	\$0	\$6,141,112	\$4,514,198	80.19%
201	RELIABLE LIFE INSURANCE COMPANY	0.00%	248	3	\$0	\$0	\$0	\$4,141	\$5,985	N/A
202	RELiance STANDARD LIFE INSURANCE COMPANY	0.33%	27	96,532	\$18,527,478	\$18,623,745	\$0	\$10,649,433	\$12,092,323	64.93%
203	RELIASTAR LIFE INSURANCE COMPANY	0.14%	48	32,047	\$7,961,142	\$7,965,910	\$0	\$6,378,905	\$6,398,861	80.33%
204	RELIASTAR LIFE INSURANCE COMPANY OF NEW YO	0.00%	149	3,189	\$259,015	\$250,987	\$0	\$0	\$0	0.00%
205	RESERVE NATIONAL INSURANCE COMPANY	0.00%	176	34	\$96,885	\$98,478	\$0	\$29,070	\$16,162	16.41%
206	RESOURCE LIFE INSURANCE COMPANY	0.00%	248	88	-\$180	\$13,291	\$0	\$19,116	-\$2,329	-17.52%
207	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	220	9	\$11,092	\$11,113	\$0	\$0	\$0	0.00%
208	SAFHEALTH LIFE INSURANCE COMPANY	0.00%	211	10	\$19,244	\$19,291	\$0	\$274	\$274	1.42%
209	SEARS LIFE INSURANCE COMPANY	0.01%	139	3,247	\$421,019	\$347,547	\$0	\$449,318	\$440,320	126.69%
210	SECURIAN LIFE INSURANCE COMPANY	0.00%	194	253	\$44,802	\$42,721	\$0	\$15,362	\$15,936	37.30%
211	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.01%	127	1,428	\$635,960	\$636,488	\$0	\$522,244	\$515,655	81.02%
212	SECURITY MUTUAL LIFE INSURANCE COMPANY OF N	0.00%	217	0	\$13,421	\$1,061	\$0	\$18,401	\$17,765	1674.36%
213	SENIOR HEALTH INSURANCE COMPANY OF PENNSY	0.00%	186	66	\$56,315	\$68,176	\$0	\$165,171	\$187,115	274.46%
214	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	181	1,535	\$84,970	\$91,879	\$0	\$4,571	\$8,423	9.17%
215	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	188	1,112	\$51,542	\$52,995	\$0	\$39,696	\$48,514	91.54%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
216	SHELTER LIFE INSURANCE COMPANY	0.23%	34	1,741	\$12,919,902	\$12,897,483	\$0	\$9,426,927	\$8,947,739	69.38%
217	SIERRA HEALTH AND LIFE INSURANCE COMPANY IN	0.00%	248	0	-\$118	-\$118	\$0	\$250,659	\$89,160	-75559.32%
218	SILVERSCRIPT INSURANCE COMPANY	0.04%	89	2,452	\$2,332,995	\$2,196,631	\$0	\$1,823,934	\$1,813,971	82.58%
219	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	228	49	\$5,560	\$4,618	\$0	\$3,780	-\$370	-8.01%
220	STANDARD GUARANTY INSURANCE COMPANY	0.00%	182	2,942	\$75,186	\$75,186	\$0	\$19,236	\$16,280	21.65%
221	STANDARD INSURANCE COMPANY	0.43%	19	174,154	\$24,102,309	\$27,651,793	\$0	\$25,871,934	\$26,877,752	97.20%
222	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	160	242	\$212,399	\$213,526	\$0	\$114,495	\$157,205	73.62%
223	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.05%	83	5,719	\$2,621,934	\$2,712,652	\$0	\$1,500,252	\$1,499,069	55.26%
224	STARMOUNT LIFE INSURANCE COMPANY	0.00%	168	12	\$148,738	\$147,266	\$0	\$133,830	\$135,397	91.94%
225	STARNET INSURANCE COMPANY	0.00%	218	727	\$11,811	\$9,406	\$0	\$47,858	\$46,153	490.68%
226	STARR INDEMNITY & LIABILITY COMPANY	0.02%	110	3,731	\$1,083,817	\$1,208,116	\$0	\$938,002	\$552,459	45.73%
227	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.16%	45	5,516	\$9,022,169	\$9,022,169	\$0	\$9,488,091	\$9,652,375	106.99%
228	STERLING LIFE INSURANCE COMPANY	0.00%	167	95	\$168,380	\$168,380	\$0	\$146,251	\$142,017	84.34%
229	STONEBRIDGE CASUALTY INSURANCE COMPANY	0.00%	189	2,339	\$49,776	\$49,777	\$0	\$5,146	\$890	1.79%
230	STONEBRIDGE LIFE INSURANCE COMPANY	0.11%	55	86,720	\$5,864,075	\$6,089,674	\$0	\$2,635,414	\$2,480,840	40.74%
231	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.04%	95	7,727	\$2,005,516	\$1,990,598	\$0	\$1,433,958	\$1,404,785	70.57%
232	SUN LIFE ASSURANCE COMPANY OF CANADA	0.45%	17	127,352	\$25,137,691	\$24,894,758	\$0	\$15,183,206	\$15,278,387	61.37%
233	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.01%	138	3,691	\$464,334	\$464,334	\$0	\$348,523	\$359,937	77.52%
234	SYMETRA LIFE INSURANCE COMPANY	0.13%	50	16,342	\$7,241,753	\$7,338,802	\$0	\$2,384,637	\$2,602,020	35.46%
235	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.00%	174	97	\$113,143	\$107,115	\$0	\$1,489,877	\$1,489,877	1390.91%
236	TIME INSURANCE COMPANY	0.80%	15	12,100	\$44,820,216	\$44,988,520	\$0	\$34,664,571	\$34,117,575	75.84%
237	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	148	159	\$263,384	\$273,668	\$0	\$3,223	\$3,409	1.25%
238	TRANSAMERICA LIFE INSURANCE COMPANY	0.27%	30	36,312	\$15,051,205	\$15,364,914	\$0	\$12,471,600	\$12,729,548	82.85%
239	TRAVELERS INDEMNITY COMPANY OF CONNECTICU	0.00%	248	0	\$0	\$0	\$0	\$0	-\$38,343	N/A
240	TRUSTMARK INSURANCE COMPANY	0.02%	120	2,482	\$850,559	\$841,076	\$0	\$190,880	\$110,582	13.15%
241	TRUSTMARK LIFE INSURANCE COMPANY	0.19%	40	3,797	\$10,451,914	\$10,437,907	\$0	\$7,055,740	\$7,148,028	68.48%
242	U S SPECIALTY INSURANCE COMPANY	0.00%	162	87	\$194,138	\$184,407	\$0	\$24,065	\$5,135	2.78%
243	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.01%	132	388	\$560,588	\$592,255	\$0	\$557,241	\$493,654	83.35%
244	UNIFIED LIFE INSURANCE COMPANY	0.00%	172	168	\$129,449	\$125,657	\$0	\$53,220	\$76,453	60.84%
245	UNIMERICA INSURANCE COMPANY	0.20%	37	70,616	\$11,328,174	\$11,133,324	\$0	\$4,486,374	\$4,378,125	39.32%
246	UNION CENTRAL LIFE INSURANCE COMPANY	0.00%	248	0	\$0	\$0	\$0	\$2,618	-\$1,797	N/A
247	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	128	8,501	\$633,606	\$651,753	\$0	\$439,188	\$373,440	57.30%
248	UNION LABOR LIFE INSURANCE COMPANY	0.01%	136	12,763	\$485,470	\$490,966	\$0	\$446,469	\$401,571	81.79%
249	UNION SECURITY INSURANCE COMPANY	0.39%	21	67,795	\$22,020,110	\$22,301,977	\$0	\$15,319,533	\$13,784,380	61.81%
250	UNITED AMERICAN INSURANCE COMPANY	0.12%	54	3,023	\$6,437,900	\$6,529,630	\$0	\$4,840,497	\$4,833,253	74.02%
251	UNITED CONCORDIA LIFE AND HEALTH INSURANCE I	0.05%	80	10,308	\$3,051,391	\$3,051,391	\$0	\$2,303,516	\$2,304,053	75.51%
252	UNITED HEALTHCARE INSURANCE COMPANY	22.22%	2	521,597	\$1,240,809,343	\$1,238,742,283	\$0	\$955,008,592	\$955,620,695	77.14%
253	UNITED LIFE INSURANCE COMPANY	0.00%	248	3	\$0	\$41	\$0	\$0	\$0	0.00%
254	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.00%	203	28	\$25,018	\$23,943	\$0	\$4,075	\$3,677	15.36%
255	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.12%	53	70,114	\$6,548,352	\$6,940,435	\$0	\$3,706,936	\$5,473,904	78.87%
256	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	0.06%	72	1,774	\$3,379,911	\$3,357,430	\$0	\$3,119,146	\$2,996,008	89.24%
257	UNITED STATES FIRE INSURANCE COMPANY	0.06%	76	13,863	\$3,214,105	\$3,214,105	\$0	\$1,905,930	\$2,439,730	75.91%
258	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.05%	81	34,671	\$3,009,953	\$3,646,372	\$0	\$2,221,730	\$2,274,688	62.38%
259	UNITED TEACHER ASSOCIATES INSURANCE COMPAI	0.00%	215	13	\$16,145	\$16,050	\$0	\$23,694	\$26,880	167.48%
260	UNITED WISCONSIN INSURANCE COMPANY	0.00%	248	198	\$0	\$0	\$0	\$0	-\$191,812	N/A
261	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMF	0.00%	248	0	-\$2,306	-\$1,075	\$0	\$12,550	-\$1,491	138.70%
262	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.92%	13	331,921	\$51,183,300	\$51,156,732	\$0	\$35,500,188	\$33,765,695	66.00%
263	USAA LIFE INSURANCE COMPANY	0.00%	223	71	\$10,089	\$10,121	\$0	\$0	\$0	0.00%
264	USABLE LIFE	0.08%	62	16,296	\$4,358,461	\$4,427,281	\$0	\$4,118,621	\$4,118,621	93.03%
265	VISION BENEFITS OF AMERICA	0.05%	85	63,357	\$2,589,729	\$2,589,729	\$0	\$2,068,510	\$2,068,510	79.87%
266	VISION SERVICE PLAN INSURANCE COMPANY	0.83%	14	324,900	\$46,220,000	\$46,220,000	\$0	\$36,775,575	\$37,042,852	80.14%
267	WASHINGTON NATIONAL INSURANCE COMPANY	0.02%	118	6,097	\$857,491	\$877,417	\$0	\$725,258	\$563,648	64.24%
268	WESCO INSURANCE COMPANY	0.00%	206	15	\$22,850	\$22,850	\$0	\$30,287	\$32,349	141.57%
269	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.01%	141	2,952	\$409,108	\$409,108	\$0	\$320,952	\$424,067	103.66%
270	WESTPORT INSURANCE CORPORATION	0.07%	64	6,997	\$4,149,180	\$3,937,707	\$0	\$3,359,791	\$4,247,191	107.86%
271	WILTON REASSURANCE LIFE COMPANY OF NEW YOI	0.00%	243	3	\$355	\$355	\$0	\$1,000	\$1,000	281.69%
272	WORLD INSURANCE COMPANY	-0.01%	248	35	-\$337,579	-\$372,687	\$0	\$562,770	\$286,969	-77.00%
273	ZALE LIFE INSURANCE COMPANY	0.00%	210	1,074	\$19,348	\$19,348	\$0	\$0	-\$275	-1.42%
274	ZURICH AMERICAN INSURANCE COMPANY	0.26%	32	108,013	\$14,608,074	\$15,486,697	\$0	\$6,802,451	\$5,120,606	33.06%
TOTAL		100.00%		10,396,531	\$5,583,093,865	\$5,607,047,194	\$196,572	\$4,420,764,842	\$4,457,465,832	79.50%

**TOTAL
ACCIDENT & HEALTH
INSURANCE
BY COMPANY**

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	320	18	\$17,785	\$18,016	\$0	\$13,325	\$12,912	71.67%
2	4 EVER LIFE INSURANCE COMPANY	0.00%	264	375	\$148,440	\$159,955	\$0	\$44,222	\$64,014	40.02%
3	5 STAR LIFE INSURANCE COMPANY	0.00%	386	1	\$4	-\$4	\$0	\$0	\$0	0.00%
4	AAA LIFE INSURANCE COMPANY	0.01%	173	5,560	\$1,103,225	\$1,123,888	\$0	\$280,048	\$291,578	25.94%
5	ABILITY INSURANCE COMPANY	0.04%	125	1,672	\$3,140,313	\$3,186,867	\$0	\$4,148,938	\$5,044,723	158.30%
6	ACACIA LIFE INSURANCE CO	0.00%	381	1	\$87	\$87	\$13	\$0	\$0	0.00%
7	ACCENDO INSURANCE COMPANY	0.00%	382	0	\$75	-\$23	\$0	-\$8,825	-\$22,541	98004.35%
8	ACE AMERICAN INSURANCE COMPANY	0.12%	70	129,092	\$9,853,330	\$10,634,951	\$0	\$6,982,083	\$8,320,631	78.24%
9	ACE PROPERTY AND CASUALTY INSURANCE COMP	0.01%	183	0	\$930,251	\$376,301	\$0	\$111,422	\$225,859	60.02%
10	ADVANTICA INSURANCE COMPANY	0.00%	226	9,329	\$394,768	\$394,768	\$0	\$203,975	\$223,975	56.74%
11	AEGIS SECURITY INSURANCE COMPANY	0.00%	243	211	\$252,431	\$252,431	\$0	\$163,803	\$177,003	70.12%
12	AETNA HEALTH INSURANCE COMPANY	0.00%	273	438	\$86,653	\$86,653	\$0	\$19,547	\$8,377	9.67%
13	AETNA LIFE INSURANCE COMPANY	2.41%	7	195,616	\$192,418,887	\$192,704,170	\$0	\$145,163,227	\$145,453,373	75.48%
14	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	341	2	\$5,353	\$5,353	\$0	\$0	\$0	0.00%
15	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.06%	98	3,354	\$5,015,365	\$5,030,605	\$0	\$1,746,119	\$1,669,976	33.20%
16	ALLSTATE LIFE INSURANCE COMPANY	0.01%	203	4,887	\$655,342	\$662,288	\$0	\$466,141	\$318,996	48.17%
17	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	359	6	\$947	\$936	\$0	\$0	-\$2	-0.21%
18	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	257	1	\$183,968	\$183,968	\$0	\$0	\$0	0.00%
19	AMERICAN ALTERNATIVE INSURANCE CORPORATIO	0.03%	143	638	\$2,038,085	\$2,038,085	\$0	\$1,816,260	\$1,549,404	76.02%
20	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	332	55	\$9,466	\$9,655	\$0	\$2,078	\$1,003	10.39%
21	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.02%	156	36,507	\$1,544,035	\$1,545,794	\$0	\$401,593	\$403,677	26.11%
22	AMERICAN CONTINENTAL INSURANCE COMPANY	0.12%	75	3,360	\$9,195,559	\$9,576,763	\$0	\$6,903,409	\$6,559,300	68.49%
23	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF (	1.16%	12	434,637	\$92,127,186	\$93,183,724	\$0	\$44,464,147	\$45,810,235	49.16%
24	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.23%	43	5,911	\$18,611,251	\$17,842,667	\$0	\$13,792,506	\$13,666,527	76.59%
25	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.01%	197	8,250	\$744,716	\$638,285	\$0	\$158,659	\$159,215	24.94%
26	AMERICAN FIDELITY ASSURANCE COMPANY	0.15%	60	29,825	\$12,183,517	\$11,863,781	\$0	\$6,452,451	\$5,723,129	48.24%
27	AMERICAN FINANCIAL SECURITY LIFE INSURANCE C	0.00%	254	360	\$192,649	\$185,370	\$0	\$53,811	\$115,589	62.36%
28	AMERICAN GENERAL LIFE INSURANCE CO	0.04%	118	16,596	\$3,398,017	\$3,411,347	\$0	\$2,709,336	\$3,257,854	95.50%
29	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.02%	157	5,665	\$1,527,622	\$1,560,520	\$0	\$726,230	\$745,859	47.80%
30	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.19%	50	112,510	\$14,989,403	\$15,060,198	\$0	\$7,868,946	\$7,873,464	52.28%
31	AMERICAN HOME ASSURANCE COMPANY	0.00%	335	20	\$8,244	\$7,713	\$0	\$558	\$1,057	13.70%
32	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	362	15	\$842	\$578	\$0	\$0	\$0	0.00%
33	AMERICAN INCOME LIFE INSURANCE CO	0.02%	161	223,554	\$1,446,453	\$1,446,095	\$0	\$725,911	\$718,796	49.71%
34	AMERICAN MEDICAL AND LIFE INSURANCE COMPAN	0.02%	168	684	\$1,241,038	\$1,220,200	\$0	\$530,061	\$484,041	39.67%
35	AMERICAN MEDICAL SECURITY LIFE INSURANCE CO	0.05%	109	1,490	\$3,974,138	\$4,023,266	\$0	\$2,848,919	\$2,734,826	67.98%
36	AMERICAN MODERN LIFE INSURANCE COMPANY	0.01%	176	4,472	\$1,029,043	\$928,396	\$0	\$339,510	\$256,342	27.61%
37	AMERICAN NATIONAL INSURANCE COMPANY	0.04%	131	4,997	\$2,909,372	\$4,275,753	\$0	\$8,421,812	\$8,741,872	204.45%
38	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.04%	119	955	\$3,367,874	\$3,409,451	\$0	\$2,194,945	\$2,102,596	61.67%
39	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.02%	162	434	\$1,423,115	\$1,445,242	\$0	\$1,079,005	\$1,201,011	83.10%
40	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURA	0.00%	336	9	\$7,461	\$7,548	\$0	\$17,163	\$18,420	244.04%
41	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	222	304	\$422,001	\$422,702	\$0	\$267,012	\$243,131	57.52%
42	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.09%	89	32	\$6,822,638	\$6,776,371	\$0	\$4,580,025	\$4,690,702	69.22%
43	AMERICAN REPUBLIC INSURANCE COMPANY	0.19%	48	6,788	\$15,465,907	\$15,780,802	\$0	\$12,477,017	\$11,429,945	72.43%
44	AMERICAN SECURITY INSURANCE COMPANY	0.00%	296	1,800	\$46,002	\$46,002	\$0	\$0	-\$47	-0.10%
45	AMERICAN SENTINEL INSURANCE COMPANY	0.02%	170	1,626	\$1,219,059	\$1,219,646	\$0	\$674,802	\$717,932	58.86%
46	AMERICAN STATES INSURANCE COMPANY	0.00%	289	51	\$59,651	\$66,553	\$0	\$26,028	\$118,255	177.69%
47	AMERICAN UNDERWRITERS LIFE INSURANCE COMP	0.01%	216	94,113	\$499,529	\$501,607	\$0	\$128,602	\$187,292	37.34%
48	AMERICAN UNITED LIFE INSURANCE COMPANY	0.03%	145	14,253	\$2,001,901	\$1,749,415	\$0	\$2,059,934	\$1,410,356	80.62%
49	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	351	17	\$1,784	\$1,784	\$0	\$0	\$0	0.00%
50	AMERITAS LIFE INSURANCE CORP	0.12%	74	29,179	\$9,356,727	\$9,258,241	\$0	\$6,516,563	\$6,545,063	70.69%
51	AMEX ASSURANCE COMPANY	0.01%	189	446,219	\$864,128	\$868,197	\$0	\$38,619	\$30,919	3.56%
52	ANTHEM INSURANCE COMPANIES INC	1.24%	11	30,167	\$98,513,004	\$98,622,342	\$0	\$80,126,648	\$83,698,011	84.87%
53	ANTHEM LIFE INSURANCE COMPANY	0.02%	150	70,632	\$1,640,552	\$1,616,398	\$0	\$653,608	\$659,632	40.81%
54	ARCH INSURANCE COMPANY	0.00%	234	3,405	\$284,872	\$125,128	\$0	\$0	\$60,506	48.36%
55	ASSURANCEAMERICA INSURANCE COMPANY	0.00%	313	664	\$20,483	\$12,650	\$0	\$0	\$0	0.00%
56	ASSURED LIFE ASSOCIATION	0.00%	295	17	\$46,314	\$46,320	\$0	\$51,101	\$52,326	112.97%
57	ASSURITY LIFE INSURANCE COMPANY	0.02%	165	2,381	\$1,309,217	\$1,302,276	\$0	\$721,392	\$792,584	60.86%
58	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.01%	198	3,908	\$742,798	\$747,631	\$0	\$198,636	\$244,426	32.69%
59	ATLANTA LIFE INSURANCE COMPANY	0.00%	352	76	\$1,731	\$1,835	\$0	\$252	\$251	13.68%
60	ATLANTIC SPECIALTY INSURANCE COMPANY	0.01%	200	4,601	\$704,731	\$95,143	\$0	\$0	\$40,121	42.17%
61	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	287	844	\$62,301	\$63,414	\$0	\$50,240	\$49,950	78.77%
62	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	237	228	\$275,645	\$276,027	\$0	\$38,394	-\$62,710	-22.72%
63	AVIVA LIFE AND ANNUITY COMPANY	0.00%	299	54	\$44,106	\$39,079	\$0	\$79,011	\$56,985	145.82%
64	AXA EQUITABLE LIFE INSURANCE COMPANY	0.01%	212	496	\$540,304	\$552,600	\$0	\$1,638,068	\$1,626,180	294.28%
65	AXIS INSURANCE COMPANY	0.00%	266	136,370	\$130,787	\$74,629	\$0	\$11,630	\$34,465	46.18%
66	BALBOA INSURANCE COMPANY	0.00%	387	0	\$0	\$0	\$0	\$0	-\$516	N/A
67	BALBOA LIFE INSURANCE COMPANY	0.00%	241	9,387	\$258,900	\$253,730	\$0	\$4,383	\$5,011	1.97%
68	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	347	13	\$2,544	\$2,544	\$0	\$19,200	\$19,200	754.72%
69	BANCINSURE INC	0.00%	317	987	\$18,896	\$16,435	\$0	\$16,874	\$17,321	105.39%
70	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.13%	69	5,665	\$9,984,418	\$9,857,116	\$0	\$6,934,218	\$7,732,143	78.44%
71	BANKERS LIFE AND CASUALTY COMPANY	0.42%	24	20,451	\$33,493,439	\$35,245,368	\$674	\$26,076,527	\$28,281,758	80.24%
72	BANNER LIFE INSURANCE COMPANY	0.00%	380	0	\$113	\$113	\$0	\$0	\$0	0.00%
73	BCS INSURANCE COMPANY	0.04%	128	9,218	\$3,067,324	\$2,954,511	\$0	\$1,389,664	\$1,335,912	45.22%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
74	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.04%	124	120,552	\$3,189,029	\$2,633,925	\$0	\$1,697,330	\$1,519,416	57.69%
75	BERKSHIRE LIFE INSURANCE COMPANY OF AMERIC.	0.06%	104	1,949	\$4,474,629	\$4,439,096	\$0	\$282,700	\$3,375,061	76.03%
76	BEST LIFE AND HEALTH INSURANCE COMPANY	0.00%	302	63	\$40,685	\$40,248	\$0	\$8,092	\$7,743	19.24%
77	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	9.98%	3	344,217	\$795,571,429	\$795,571,429	\$0	\$676,580,008	\$686,172,472	86.25%
78	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.01%	181	4,883	\$939,121	\$952,723	\$0	\$332,131	\$326,012	34.22%
79	BROKERS NATIONAL LIFE ASSURANCE COMPANY	0.02%	163	369	\$1,413,016	\$1,386,182	\$0	\$790,032	\$753,828	54.38%
80	CANADA LIFE ASSURANCE COMPANY	0.00%	278	80	\$80,088	\$85,178	\$0	\$236,052	\$236,799	278.00%
81	CAPITAL RESERVE LIFE INSURANCE COMPANY	0.00%	385	8	\$32	\$33	\$0	\$0	\$0	0.00%
82	CAPITOL INDEMNITY CORPORATION	0.00%	343	248	\$3,913	\$4,082	\$0	\$231	-\$7,867	-192.72%
83	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSUR.	2.75%	6	13,704	\$219,706,172	\$221,839,171	\$0	\$159,483,097	\$157,428,460	70.97%
84	CATERPILLAR INSURANCE COMPANY	0.00%	387	3,272	\$0	\$0	\$0	\$14,496,491	\$5,347,258	N/A
85	CATHOLIC FINANCIAL LIFE	0.00%	360	10	\$904	\$1,028	\$0	\$114	\$87	8.46%
86	CATHOLIC ORDER OF FORESTERS	0.00%	319	20	\$18,099	\$18,099	\$0	\$279	\$279	1.54%
87	CATLIN INSURANCE COMPANY INC	0.00%	309	91	\$25,667	\$3,260	\$0	\$0	\$1,059	32.48%
88	CELTIC INSURANCE COMPANY	0.08%	90	1,983	\$6,651,977	\$6,753,394	\$0	\$6,405,611	\$7,056,241	104.48%
89	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.00%	255	57	\$190,551	\$194,453	\$0	\$83,644	\$79,436	40.85%
90	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	337	12	\$6,367	\$6,334	\$0	\$2,239	\$3,369	53.19%
91	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.04%	120	10,064	\$3,307,582	\$2,511,112	\$0	\$944,518	\$1,050,233	41.82%
92	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.01%	210	12,254	\$561,772	\$563,005	\$0	\$59,856	\$57,856	10.28%
93	CENTRAL UNITED LIFE INSURANCE COMPANY	0.02%	153	2,070	\$1,573,394	\$1,573,271	\$0	\$830,058	\$804,565	51.14%
94	CENTRE LIFE INSURANCE COMPANY	0.00%	261	144	\$171,252	\$176,505	\$0	\$60,142	-\$60,928	-34.52%
95	CENTURION LIFE INSURANCE COMPANY	0.00%	286	454	\$64,623	\$64,623	\$0	\$15,327	-\$181	-0.28%
96	CENTURY LIFE ASSURANCE COMPANY	0.00%	387	2	\$0	\$303	\$0	\$3,235	\$2,639	870.96%
97	CHEROKEE NATIONAL LIFE INSURANCE COMPANY	0.00%	322	79	\$13,949	\$14,040	\$0	\$15,589	\$15,884	113.13%
98	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.02%	169	10,947	\$1,238,606	\$1,217,767	\$0	\$289,332	\$396,516	32.56%
99	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.16%	57	4,495	\$13,131,890	\$13,557,655	\$0	\$10,746,686	\$10,944,449	80.73%
100	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	361	3	\$875	\$875	\$0	\$0	\$0	0.00%
101	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.25%	42	48,483	\$20,206,221	\$20,686,335	\$0	\$11,578,251	\$13,193,605	63.78%
102	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	300	786	\$42,562	\$42,562	\$0	\$629,720	\$737,534	1732.85%
103	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	280	70	\$76,102	\$77,756	\$0	\$0	\$2,118	2.72%
104	CITIZENS SECURITY LIFE INS CO	0.01%	204	946	\$654,656	\$646,652	\$0	\$229,887	\$232,339	35.93%
105	CLARENDON NATIONAL INSURANCE COMPANY	0.00%	387	1	\$0	\$0	\$0	\$14,100	-\$120	N/A
106	CMFG LIFE INSURANCE COMPANY	0.06%	101	115,683	\$4,886,343	\$4,561,346	\$0	\$1,977,254	\$1,782,945	39.09%
107	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.16%	59	33,255	\$12,723,513	\$12,770,127	\$0	\$5,643,274	\$5,690,708	44.56%
108	COLONIAL PENN LIFE INSURANCE COMPANY	0.08%	92	3,900	\$6,115,783	\$6,004,489	\$0	\$4,136,212	\$4,121,263	68.64%
109	COLORADO BANKERS LIFE INS CO	0.00%	342	13	\$4,003	\$3,969	\$0	\$1,935	\$2,413	60.80%
110	COLUMBIAN LIFE INSURANCE COMPANY	0.00%	233	179	\$288,152	\$1,152,751	\$0	\$466,547	\$440,932	38.25%
111	COLUMBUS LIFE INSURANCE COMPANY	0.00%	379	1	\$128	\$140	\$0	\$282	\$282	201.43%
112	COMBINED INSURANCE CO OF AMERICA	0.25%	41	1,264,542	\$20,261,053	\$20,403,676	\$0	\$13,461,095	\$17,175,592	84.18%
113	COMMERCIAL TRAVELERS MUTUAL INSURANCE COI	0.00%	283	657	\$74,299	\$74,925	\$0	\$23,841	\$23,841	31.82%
114	COMMONWEALTH ANNUITY AND LIFE INSURANCE CI	0.00%	305	186	\$31,967	\$34,591	\$0	\$133,209	\$120,473	348.28%
115	COMPANION LIFE INSURANCE COMPANY	0.35%	27	58,666	\$27,928,582	\$27,700,341	\$0	\$14,927,592	\$15,917,037	57.46%
116	COMPBENEFITS INSURANCE COMPANY	0.02%	155	20,121	\$1,557,616	\$1,564,202	\$0	\$938,997	\$933,881	59.70%
117	CONNECTICUT GENERAL LIFE INS CO	1.03%	14	134,482	\$82,422,190	\$85,214,845	\$0	\$71,833,024	\$67,894,686	79.67%
118	CONSECO LIFE INSURANCE CO	0.00%	227	787	\$336,133	\$336,618	\$0	\$288,515	\$228,893	68.00%
119	CONSTITUTION LIFE INSURANCE COMPANY	0.01%	186	1,609	\$875,589	\$888,320	\$0	\$263,379	\$256,130	28.83%
120	CONTINENTAL AMERICAN INSURANCE COMPANY	0.11%	76	45,364	\$8,958,284	\$9,358,508	\$0	\$3,620,390	\$4,791,376	51.20%
121	CONTINENTAL ASSURANCE COMPANY	0.00%	308	32	\$25,810	\$25,810	\$0	\$77,532	\$258,123	1000.09%
122	CONTINENTAL CASUALTY COMPANY	0.09%	85	7,353	\$7,504,927	\$626,844	\$0	\$8,381,543	\$10,228,190	1631.70%
123	CONTINENTAL GENERAL INSURANCE COMPANY	0.03%	139	1,244	\$2,181,374	\$2,278,891	\$0	\$1,948,088	\$1,977,687	86.78%
124	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.15%	61	5,475	\$12,145,305	\$12,449,707	\$0	\$7,948,143	\$7,722,617	62.03%
125	COUNTRY LIFE INSURANCE COMPANY	0.01%	188	788	\$871,335	\$866,750	\$0	\$449,464	\$485,415	56.00%
126	COVENTRY HEALTH AND LIFE INSURANCE COMPAN'	9.93%	4	189,350	\$791,507,410	\$791,507,410	\$0	\$636,234,550	\$641,644,766	81.07%
127	COX HEALTH SYSTEMS INSURANCE COMPANY	1.29%	9	32,881	\$102,959,490	\$102,959,490	\$0	\$92,964,777	\$95,535,552	92.79%
128	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	366	39	\$778	\$760	\$0	\$2,420	\$2,420	318.42%
129	CSA FRATERNAL LIFE	0.00%	344	6	\$3,262	\$3,234	\$0	\$426	\$504	15.58%
130	DEARBORN NATIONAL LIFE INSURANCE COMPANY	0.05%	113	17,590	\$3,647,932	\$3,647,932	\$0	\$2,987,737	\$2,987,737	81.90%
131	DENTEGRA INSURANCE COMPANY	0.04%	121	5,592	\$3,248,535	\$3,205,778	\$0	\$2,194,666	\$2,172,596	67.77%
132	EMC NATIONAL LIFE COMPANY	0.01%	218	689	\$476,324	\$493,498	\$0	\$242,918	\$207,491	42.04%
133	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	387	0	\$0	\$0	\$0	\$15,600	\$9,331	N/A
134	ENVISION INSURANCE COMPANY	0.01%	179	626	\$977,894	\$977,894	\$0	\$880,745	\$841,870	86.09%
135	EPIC LIFE INSURANCE COMPANY THE	0.00%	258	601	\$182,723	\$182,999	\$0	\$131,235	\$127,418	69.63%
136	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN'	0.27%	38	12,342	\$21,621,468	\$21,336,730	\$0	\$15,599,570	\$17,323,401	81.19%
137	EVEREST REINSURANCE COMPANY	0.00%	387	0	\$0	\$0	\$0	\$0	-\$377,684	N/A
138	EXPRESS SCRIPTS INSURANCE COMPANY	0.03%	142	3,765	\$2,061,864	\$2,061,864	\$0	\$2,512,766	\$2,508,715	121.67%
139	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	346	184	\$3,010	\$2,362	\$0	\$0	\$0	0.00%
140	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	0.05%	116	10,837	\$3,603,474	\$3,639,618	\$0	\$472,205	\$463,945	12.75%
141	FAMILY LIFE INSURANCE COMPANY	0.01%	187	296	\$873,563	\$873,210	\$0	\$635,598	\$633,011	72.49%
142	FARM BUREAU LIFE INSURANCE COMPANY OF MISSI	0.00%	238	116,088	\$273,297	\$273,378	\$0	\$203,280	\$136,112	49.79%
143	FARMERS MUTUAL HAIL INSURANCE COMPANY OF I	0.00%	373	25	\$375	\$362	\$0	\$0	\$0	0.00%
144	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.01%	213	2,335	\$514,530	\$514,530	\$0	\$552,140	\$550,117	106.92%
145	FEDERAL INSURANCE COMPANY	0.05%	112	224,765	\$3,764,158	\$3,621,243	\$0	\$3,497,899	\$4,036,497	111.47%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
146	FEDERAL LIFE INSURANCE COMPANY (MUTUAL)	0.00%	353	83	\$1,678	\$1,416	\$0	\$0	\$0	0.00%
147	FEDERATED LIFE INSURANCE COMPANY	0.01%	211	554	\$558,029	\$563,782	\$0	\$278,505	\$645,576	114.51%
148	FEDERATED MUTUAL INSURANCE COMPANY	0.31%	33	7,268	\$24,538,797	\$24,538,797	\$0	\$20,186,799	\$20,393,721	83.11%
149	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	318	448	\$18,480	\$18,576	\$0	\$0	\$232	1.25%
150	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.16%	58	134,519	\$12,917,709	\$12,905,008	\$0	\$10,095,047	\$10,329,182	80.04%
151	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	236	1,398	\$276,498	\$314,172	\$0	\$77,773	-\$9,768	-3.11%
152	FIREMANS FUND INSURANCE COMPANY	0.00%	387	0	\$0	\$0	\$0	\$0	\$492	N/A
153	FIRST ALLAMERICA FINANCIAL LIFE INSURANCE COM	0.00%	363	1	\$809	\$918	\$0	\$82,661	\$80,768	8798.26%
154	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE (	0.01%	180	3,733	\$942,928	\$950,307	\$0	\$768,131	\$713,286	75.06%
155	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.59%	21	51,483	\$47,112,789	\$46,814,672	\$0	\$42,105,559	\$42,296,021	90.35%
156	FORETHOUGHT LIFE INSURANCE COMPANY	0.00%	297	42	\$45,211	\$39,588	\$0	\$13,117	\$22,050	55.70%
157	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.02%	146	2,433	\$1,916,960	\$1,905,328	\$0	\$1,657,356	\$1,707,619	89.62%
158	GENERAL AMERICAN LIFE INSURANCE COMPANY	0.01%	219	411	\$470,384	\$473,287	\$0	\$176,843	\$331,779	70.10%
159	GENERAL FIDELITY LIFE INSURANCE CO	0.00%	387	0	\$0	\$44	\$0	\$0	\$0	0.00%
160	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.02%	154	737	\$1,571,796	\$1,543,922	\$0	\$1,612,965	\$1,584,366	102.62%
161	GENWORTH LIFE INSURANCE COMPANY	0.55%	23	30,411	\$43,863,542	\$44,106,996	\$0	\$29,886,613	\$40,137,504	91.00%
162	GERBER LIFE INSURANCE COMPANY	0.11%	77	29,170	\$8,925,834	\$8,927,621	\$0	\$5,270,472	\$5,412,991	60.63%
163	GLEANER LIFE INSURANCE SOCIETY	0.00%	387	7	\$0	\$0	\$0	\$0	\$0	N/A
164	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.02%	147	5,321	\$1,819,129	\$1,825,688	\$0	\$1,393,048	\$1,818,928	99.63%
165	GOLDEN RULE INSURANCE COMPANY	1.27%	10	68,162	\$100,910,592	\$102,308,966	\$0	\$74,107,500	\$76,321,573	74.60%
166	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	365	6	\$788	\$806	\$0	\$0	-\$23	-2.85%
167	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANC	0.01%	172	491	\$1,158,855	\$1,214,764	\$0	\$845,939	\$825,714	67.97%
168	GREAT AMERICAN INSURANCE COMPANY	0.13%	68	7,869	\$10,183,021	\$9,140,634	\$0	\$4,005,193	\$5,442,051	59.54%
169	GREAT AMERICAN LIFE INSURANCE COMPANY	0.01%	207	273	\$621,050	\$629,542	\$0	\$337,735	\$330,235	52.46%
170	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	324	27	\$12,830	\$12,912	\$0	\$0	\$0	0.00%
171	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	256	107	\$184,175	\$185,607	\$0	\$66,914	\$66,053	35.59%
172	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.01%	205	548	\$647,154	\$682,658	\$0	\$691,254	\$646,502	94.70%
173	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.13%	66	16,281	\$10,647,974	\$10,532,621	\$0	\$2,488,729	\$2,947,664	27.99%
174	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	301	38	\$41,729	\$41,785	\$0	\$31,264	\$32,043	76.69%
175	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.74%	16	368,071	\$59,196,888	\$59,056,607	\$31,811	\$39,255,718	\$40,371,875	68.36%
176	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	0.70%	17	413,149	\$56,002,744	\$56,223,505	\$0	\$34,873,866	\$38,337,213	68.19%
177	HARTFORD LIFE AND ANNUITY INSURANCE COMPAN	0.00%	325	154	\$12,750	\$12,769	\$0	\$7,798	\$6,018	47.13%
178	HARTFORD LIFE INSURANCE COMPANY	0.03%	140	26,114	\$2,132,659	\$2,290,162	\$0	\$1,386,774	\$1,452,908	63.44%
179	HCC LIFE INSURANCE COMPANY	0.26%	39	82,632	\$21,087,965	\$21,707,949	\$0	\$12,667,463	\$13,304,257	61.29%
180	HEALTH CARE SERVICE CORPORATION	0.03%	133	13,112	\$2,657,204	\$2,657,204	\$0	\$2,094,479	\$3,742,746	140.85%
181	HEALTH NET LIFE INSURANCE COMPANY	0.02%	166	2,515	\$1,267,060	\$1,267,060	\$0	\$1,474,430	\$1,459,044	115.15%
182	HEALTHSPRING LIFE & HEALTH INSURANCE COMPAN	0.08%	91	7,252	\$6,630,585	\$6,630,585	\$0	\$5,302,348	\$5,545,367	83.63%
183	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	22.91%	1	715,745	\$1,826,951,185	\$1,855,021,148	\$0	\$1,491,485,481	\$1,501,943,789	80.97%
184	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.10%	80	4,595	\$8,048,523	\$7,991,783	\$0	\$6,185,896	\$6,342,470	79.36%
185	HM LIFE INSURANCE COMPANY	0.07%	94	19,768	\$5,833,106	\$5,802,554	\$0	\$4,443,282	\$4,469,043	77.02%
186	HORACE MANN LIFE INSURANCE COMPANY	0.00%	307	137	\$28,292	\$29,473	\$0	\$56,496	\$67,522	229.10%
187	HOUSEHOLD LIFE INSURANCE COMPANY	0.01%	209	1,756	\$570,167	\$662,576	\$0	\$443,806	\$491,518	74.18%
188	HUMANA INSURANCE COMPANY	5.48%	5	155,998	\$437,186,174	\$437,729,108	\$0	\$352,762,324	\$355,626,460	81.24%
189	HUMANADENTAL INSURANCE COMPANY	0.22%	45	64,895	\$17,802,095	\$17,883,753	\$0	\$12,836,144	\$13,063,664	73.05%
190	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	375	18	\$220	\$220	\$0	\$0	\$0	0.00%
191	IDEALIFE INSURANCE COMPANY	0.00%	271	28	\$109,144	\$109,159	\$0	\$81,738	\$80,234	73.50%
192	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.02%	148	4,387	\$1,759,613	\$1,807,174	\$0	\$1,272,050	\$1,450,823	80.28%
193	IMPERIUM INSURANCE COMPANY	0.06%	100	3,350	\$4,928,379	\$5,740,295	\$0	\$3,444,027	\$4,766,663	83.04%
194	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.01%	215	213	\$511,917	\$511,916	\$0	\$238,757	\$10,914	2.13%
195	INDEPENDENT ORDER OF FORESTERS THE	0.00%	333	52	\$8,997	\$8,997	\$0	\$0	\$0	0.00%
196	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & /	0.01%	185	5,893	\$914,809	\$943,812	\$0	\$292,423	\$190,967	20.23%
197	ING USA ANNUITY AND LIFE INSURANCE COMPANY	0.00%	330	114	\$11,742	\$11,832	\$0	\$13,246	\$12,136	102.57%
198	INSURANCE COMPANY OF NORTH AMERICA	0.00%	387	0	\$0	\$0	\$0	\$12,312	-\$412	N/A
199	INSURANCE COMPANY OF THE STATE OF PENNSYLV	0.00%	249	634	\$231,962	\$231,962	\$0	\$7,690	\$58,722	25.32%
200	INSUREMAX INSURANCE COMPANY	0.00%	328	226	\$11,912	\$11,322	\$0	\$0	\$0	0.00%
201	INVESTORS CONSOLIDATED INSURANCE COMPANY	0.00%	387	0	\$0	\$0	\$0	\$39	\$35	N/A
202	INVESTORS LIFE INSURANCE COMPANY OF NORTH /	0.00%	370	3	\$506	\$506	\$0	\$0	\$1	0.20%
203	J M I C LIFE INSURANCE COMPANY	0.00%	387	4	-\$102	\$2,677	\$0	\$413	-\$334	-12.48%
204	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.02%	171	1,351	\$1,200,896	\$1,251,974	\$0	\$2,195,085	\$2,184,927	174.52%
205	JEFFERSON INSURANCE COMPANY	0.00%	248	6,712	\$234,937	\$237,070	\$0	\$96,972	\$99,153	41.82%
206	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	276	50	\$84,637	\$87,353	\$0	\$107,658	\$104,505	119.64%
207	JOHN ALDEN LIFE INSURANCE COMPANY	0.19%	51	5,078	\$14,907,709	\$15,320,908	\$0	\$11,805,322	\$12,036,918	78.57%
208	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPAN	0.00%	290	30	\$55,944	\$56,306	\$0	\$63,933	\$17,086	30.34%
209	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.37%	26	22,864	\$29,377,719	\$29,827,305	\$91	\$12,970,723	\$21,277,818	71.34%
210	KANAWHA INSURANCE COMPANY	0.06%	102	22,891	\$4,882,951	\$5,009,897	\$0	\$2,546,775	\$2,434,208	48.59%
211	KANSAS CITY LIFE INSURANCE COMPANY	0.05%	115	14,719	\$3,604,221	\$3,593,171	\$0	\$2,661,024	\$2,937,828	81.76%
212	KNIGHTS OF COLUMBUS	0.03%	136	2,473	\$2,424,478	\$2,409,392	\$0	\$444,965	\$955,303	39.65%
213	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	367	3	\$682	\$682	\$0	\$406,577	\$419,312	61482.70%
214	LEADERS LIFE INSURANCE COMPANY	0.00%	277	320	\$82,115	\$0	\$0	\$15,937	\$15,937	N/A
215	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.10%	83	36,901	\$7,912,266	\$7,028,958	\$0	\$4,232,827	\$5,029,459	71.55%
216	LIBERTY MUTUAL INSURANCE COMPANY	0.00%	349	1	\$1,993	\$1,993	\$0	\$2,779	\$2,779	139.44%
217	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.02%	151	15,580	\$1,628,011	\$1,629,101	\$0	\$397,794	\$329,490	20.23%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
218	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.26%	40	234,709	\$20,578,460	\$20,578,459	\$0	\$16,575,524	\$19,359,422	94.08%
219	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	376	4	\$215	\$215	\$0	\$0	\$0	0.00%
220	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	327	196	\$12,331	\$16,455	\$0	\$11,878	-\$1,834	-11.15%
221	LIFESECURE INSURANCE COMPANY	0.00%	251	226	\$200,515	\$193,997	\$0	\$603	\$16,077	8.29%
222	LINCOLN BENEFIT LIFE COMPANY	0.04%	126	1,375	\$3,091,406	\$3,270,524	\$0	\$783,974	\$813,234	24.87%
223	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	284	62	\$73,551	\$73,670	\$0	\$37,186	\$36,329	49.31%
224	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	260	1,246	\$171,468	\$172,363	\$0	\$47,576	\$68,672	39.84%
225	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.28%	37	176,798	\$22,550,260	\$22,572,317	\$0	\$14,729,127	\$15,044,322	66.65%
226	LONGEVITY INSURANCE COMPANY	0.00%	334	8	\$8,439	\$9,047	\$0	\$60,496	\$118,730	1312.37%
227	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.04%	122	4,939	\$3,241,401	\$3,247,243	\$0	\$2,084,686	\$2,095,323	64.53%
228	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.02%	152	1,014	\$1,579,435	\$1,598,037	\$0	\$870,933	\$1,047,059	65.52%
229	MANHATTAN LIFE INSURANCE COMPANY	0.00%	348	3	\$2,187	\$2,226	\$0	\$933	\$1,059	47.57%
230	MARKEL INSURANCE COMPANY	0.01%	175	86,131	\$1,076,551	\$1,073,702	\$0	\$744,423	\$571,531	53.23%
231	MARQUETTE NATIONAL LIFE INSURANCE COMPANY	0.05%	108	1,848	\$4,130,781	\$4,158,575	\$0	\$3,142,853	\$3,145,053	75.63%
232	MASSACHUSETTS MUTUAL LIFE INSURANCE COMP	0.12%	73	6,512	\$9,698,576	\$10,129,854	\$354,661	\$7,834,579	\$15,807,536	156.05%
233	MEDAMERICA INSURANCE COMPANY	0.01%	193	674	\$787,572	\$774,339	\$0	\$190,125	\$205,544	26.54%
234	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	0.07%	96	3,891	\$5,321,428	\$5,321,428	\$0	\$5,176,276	\$5,131,431	96.43%
235	MEDICO INSURANCE COMPANY	0.17%	54	5,820	\$13,924,019	\$14,010,825	\$0	\$14,083,946	\$13,991,189	99.86%
236	MEGA LIFE AND HEALTH INSURANCE COMPANY THE	0.03%	132	3,711	\$2,774,640	\$3,175,859	\$0	\$2,130,809	\$2,087,460	65.73%
237	MERIT LIFE INSURANCE CO	0.01%	178	5,522	\$994,751	\$756,266	\$0	\$260,277	\$278,686	36.85%
238	METLIFE INSURANCE COMPANY OF CONNECTICUT	0.02%	149	1,035	\$1,739,928	\$1,992,932	\$0	\$2,820,288	\$2,242,828	112.54%
239	METROPOLITAN LIFE INSURANCE COMPANY	0.96%	15	414,966	\$76,456,072	\$74,509,723	\$0	\$60,004,653	\$59,933,870	80.44%
240	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	345	13	\$3,099	\$3,110	\$0	\$7,422	\$5,490	176.53%
241	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.02%	167	785	\$1,244,611	\$1,284,453	\$0	\$1,105,293	\$1,520,125	118.35%
242	MINNESOTA LIFE INSURANCE COMPANY	0.05%	111	39,472	\$3,856,762	\$3,795,336	\$0	\$1,605,320	\$1,038,309	27.36%
243	MODERN WOODMEN OF AMERICA	0.00%	358	12	\$1,073	\$1,102	\$13	\$16,846	\$30,022	2724.32%
244	MONUMENTAL LIFE INSURANCE COMPANY	0.14%	64	62,943	\$10,867,198	\$10,883,371	\$0	\$3,986,329	\$4,001,118	36.76%
245	MONY LIFE INSURANCE COMPANY	0.00%	230	311	\$322,045	\$335,227	\$206,207	\$1,161,894	\$886,399	264.42%
246	MOTORISTS COMMERCIAL MUTUAL INSURANCE COI	0.00%	387	1	\$0	\$451	\$0	\$2,379	\$2,320	514.41%
247	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	306	282	\$28,928	\$48,659	\$0	\$29,039	\$28,506	58.58%
248	MTL INSURANCE COMPANY	0.00%	340	4	\$5,559	\$5,527	\$0	\$0	\$0	0.00%
249	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	274	540	\$85,578	\$85,578	\$0	\$135,525	\$135,525	158.36%
250	MUTUAL OF OMAHA INSURANCE COMPANY	0.62%	19	356,992	\$49,257,098	\$42,370,252	\$0	\$25,153,219	\$29,869,371	70.50%
251	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	310	32	\$22,875	\$23,820	\$0	\$5,297	\$5,184	21.76%
252	NATIONAL CASUALTY COMPANY	0.00%	312	49	\$20,566	\$21,493	\$0	\$25,428	\$23,163	107.77%
253	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	239	979	\$267,487	\$272,481	\$0	\$135,881	\$138,668	50.89%
254	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.05%	114	143,301	\$3,635,687	\$3,635,526	\$0	\$2,347,625	\$2,347,625	64.57%
255	NATIONAL HEALTH INSURANCE COMPANY	0.00%	326	13	\$12,547	\$12,547	\$0	\$24,403	\$25,617	204.17%
256	NATIONAL LIFE INSURANCE COMPANY	0.00%	259	180	\$171,712	\$200,521	\$0	\$162,714	\$214,026	106.73%
257	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.02%	159	4,034	\$1,510,616	\$1,524,325	\$0	\$1,198,616	\$1,288,731	84.54%
258	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.18%	52	497,961	\$14,736,668	\$14,508,217	\$0	\$6,368,673	\$3,410,922	23.51%
259	NATIONWIDE LIFE INSURANCE COMPANY	0.05%	110	2,066	\$3,957,803	\$3,981,683	\$0	\$2,359,499	\$2,283,599	57.35%
260	NATIONWIDE MUTUAL INSURANCE COMPANY	0.00%	355	0	\$1,439	\$1,439	\$0	\$21,037	\$21,037	1461.92%
261	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	268	146	\$122,326	\$127,546	\$0	\$93,491	\$235,153	184.37%
262	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWI	0.00%	252	65	\$196,685	\$196,370	\$0	\$339,572	\$322,787	164.38%
263	NEW YORK LIFE INSURANCE COMPANY	0.12%	71	14,389	\$9,821,630	\$9,854,127	\$132,006	\$6,749,088	\$7,377,789	74.87%
264	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	378	0	\$156	-\$17	\$0	\$171	-\$8,357	49158.82%
265	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	368	4	\$588	\$324	\$0	\$0	\$0	0.00%
266	NORTH AMERICAN INSURANCE COMPANY	0.10%	84	3,080	\$7,886,207	\$8,216,010	\$0	\$7,448,140	\$7,187,158	87.48%
267	NORTHWESTERN LONG TERM CARE INSURANCE CO	0.12%	72	4,729	\$9,758,874	\$9,480,116	\$286,305	\$353,580	\$735,876	7.76%
268	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	0.30%	34	20,863	\$23,896,129	\$23,801,270	\$5,804,555	\$10,203,298	\$25,823,631	108.50%
269	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.00%	244	205	\$251,251	\$250,539	\$0	\$439,807	\$440,812	175.95%
270	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.00%	262	108	\$160,352	\$159,602	\$19,589	\$80,333	\$85,233	53.40%
271	OLD AMERICAN INSURANCE COMPANY	0.00%	303	670	\$34,570	\$36,079	\$0	\$80,603	\$124,491	345.05%
272	OLD REPUBLIC INSURANCE COMPANY	0.00%	267	0	\$127,781	\$121,890	\$0	\$37,606	\$34,712	28.48%
273	OLD REPUBLIC LIFE INSURANCE COMPANY	0.01%	225	309	\$399,059	\$399,059	\$0	\$509,388	-\$38,472	-9.64%
274	OLD SURETY LIFE INSURANCE COMPANY	0.09%	86	5,069	\$7,456,646	\$7,247,613	\$0	\$3,840,094	\$4,093,982	56.49%
275	OLD UNITED LIFE INSURANCE COMPANY	0.00%	294	297	\$49,580	\$77,296	\$0	\$22,999	\$4,444	5.75%
276	OMAHA INSURANCE COMPANY	0.00%	369	2	\$571	\$285	\$0	\$0	\$0	0.00%
277	ONEBEACON AMERICA INSURANCE COMPANY	0.00%	247	988	\$245,650	\$843,846	\$0	\$405,061	\$132,533	15.71%
278	OXFORD LIFE INSURANCE COMPANY	0.00%	245	335	\$251,153	\$231,934	\$0	\$136,883	\$139,293	60.06%
279	OZARK NATIONAL LIFE INSURANCE COMPANY	0.00%	285	1,243	\$70,187	\$71,189	\$0	\$37,405	\$36,541	51.33%
280	PACIFICARE LIFE AND HEALTH INSURANCE COMPAN	0.00%	235	118	\$277,354	\$277,435	\$0	\$195,020	\$167,530	60.39%
281	PAN-AMERICAN LIFE INSURANCE COMPANY	0.07%	93	10,281	\$5,949,778	\$5,926,192	\$0	\$4,641,792	\$4,565,508	77.04%
282	PAUL REVERE LIFE INSURANCE COMPANY	0.05%	105	4,721	\$4,342,866	\$4,629,073	\$0	\$5,776,315	\$5,253,893	113.50%
283	PEKIN LIFE INSURANCE COMPANY	0.00%	229	839	\$331,039	\$324,049	\$0	\$143,653	\$116,839	36.06%
284	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	269	70	\$119,409	\$110,067	\$0	\$31,291	\$56,639	51.46%
285	PENNSYLVANIA LIFE INSURANCE COMPANY	1.43%	8	91,706	\$114,424,243	\$111,094,935	\$0	\$94,270,635	\$92,911,533	83.63%
286	PERICO LIFE INSURANCE COMPANY	0.00%	246	1,346	\$247,897	\$248,216	\$0	\$302,995	\$98,269	39.59%
287	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.01%	208	1,376	\$610,562	\$621,606	\$0	\$358,325	\$307,405	49.45%
288	PHOENIX LIFE INSURANCE COMPANY	0.00%	282	119	\$74,878	\$73,244	\$0	\$244,775	\$133,514	182.29%
289	PHYSICIANS LIFE INSURANCE COMPANY	0.03%	141	845	\$2,117,648	\$2,121,322	\$0	\$1,532,794	\$1,541,467	72.67%
290	PHYSICIANS MUTUAL INSURANCE COMPANY	0.09%	88	7,595	\$6,995,292	\$7,049,537	\$0	\$4,315,168	\$4,557,852	64.65%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
291	PLATEAU INSURANCE COMPANY	0.00%	304	35	\$32,468	\$3,347	\$0	\$0	\$1,396	41.71%
292	PRESIDENTIAL LIFE INSURANCE COMPANY	0.00%	356	0	\$1,415	\$1,415	\$0	\$760	\$719	50.81%
293	PRIMERICA LIFE INSURANCE COMPANY	0.00%	338	15	\$5,877	\$6,834	\$0	\$0	-\$19	-0.28%
294	PRINCIPAL LIFE INSURANCE COMPANY	0.32%	30	78,502	\$25,876,576	\$24,313,305	\$0	\$15,385,987	\$14,553,250	59.86%
295	PROFESSIONAL INSURANCE COMPANY	0.01%	223	699	\$418,937	\$418,847	\$0	\$203,670	\$196,076	46.81%
296	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	265	438	\$140,219	\$179,847	\$0	\$111,660	\$90,865	50.52%
297	PROVIDENT AMERICAN LIFE AND HEALTH INSURANC	0.00%	270	30	\$111,090	\$109,871	\$0	\$47,275	\$45,558	41.46%
298	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	0.22%	46	38,971	\$17,677,539	\$17,921,114	\$0	\$9,983,606	\$9,826,302	54.83%
299	PROVIDENT LIFE AND CASUALTY INSURANCE COMP	0.00%	250	103	\$205,169	\$217,455	\$0	\$186,666	\$215,566	99.13%
300	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.29%	36	212,273	\$22,914,941	\$23,308,374	\$68,633	\$12,129,882	\$15,966,367	68.50%
301	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.01%	190	168	\$845,656	\$858,892	\$0	\$584,517	\$564,304	65.70%
302	PYRAMID LIFE INSURANCE COMPANY	0.10%	78	1,055	\$8,079,031	\$8,137,916	\$0	\$6,402,882	\$6,226,339	76.51%
303	QBE INSURANCE CORPORATION	0.07%	95	7,813	\$5,544,928	\$5,629,291	\$0	\$6,141,112	\$4,514,198	80.19%
304	RELIABLE LIFE INSURANCE COMPANY	0.00%	228	4,115	\$334,990	\$335,122	\$0	\$113,097	\$89,354	26.66%
305	RELIAANCE STANDARD LIFE INSURANCE COMPANY	0.23%	44	96,556	\$18,530,815	\$18,627,082	\$0	\$10,649,433	\$12,092,323	64.92%
306	RELIASTAR LIFE INSURANCE COMPANY	0.10%	81	32,056	\$7,965,010	\$7,969,831	\$0	\$6,378,905	\$6,397,500	80.27%
307	RELIASTAR LIFE INSURANCE COMPANY OF NEW YO	0.00%	232	3,236	\$293,790	\$285,931	\$0	\$247,691	\$233,421	81.64%
308	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	0.01%	192	1,819	\$794,802	\$794,802	\$0	\$599,261	\$599,261	75.40%
309	RESERVE NATIONAL INSURANCE COMPANY	0.10%	79	7,094	\$8,059,946	\$8,064,118	\$0	\$4,621,413	\$4,653,227	57.70%
310	RESOURCE LIFE INSURANCE COMPANY	0.00%	387	88	-\$180	\$13,291	\$0	\$19,116	-\$2,329	-17.52%
311	RIVERSOURCE LIFE INSURANCE COMPANY	0.07%	97	4,566	\$5,270,710	\$5,265,841	\$0	\$4,967,662	\$4,982,993	94.63%
312	ROYAL NEIGHBORS OF AMERICA	0.01%	201	553	\$701,990	\$725,197	\$0	\$370,226	\$358,025	49.37%
313	SAFEHEALTH LIFE INSURANCE COMPANY	0.00%	316	10	\$19,244	\$19,291	\$0	\$274	\$274	1.42%
314	SAGICOR LIFE INSURANCE COMPANY	0.00%	354	2	\$1,451	\$1,521	\$0	\$0	\$0	0.00%
315	SEARS LIFE INSURANCE COMPANY	0.01%	221	3,255	\$422,259	\$348,612	\$0	\$449,318	\$440,320	126.31%
316	SECURIAN LIFE INSURANCE COMPANY	0.00%	298	253	\$44,802	\$42,721	\$0	\$15,362	\$15,936	37.30%
317	SECURITY LIFE INSURANCE COMPANY OF AMERICA	0.01%	206	1,440	\$637,709	\$638,239	\$0	\$522,244	\$515,655	80.79%
318	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	350	5	\$1,881	\$1,534	\$0	\$0	\$0	0.00%
319	SECURITY MUTUAL LIFE INSURANCE COMPANY OF I	0.00%	323	2	\$13,926	\$1,558	\$0	\$18,401	\$17,765	1140.24%
320	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	357	60	\$1,214	\$1,262	\$0	\$0	\$0	0.00%
321	SENIOR HEALTH INSURANCE COMPANY OF PENNSY	0.05%	106	2,474	\$4,198,353	\$5,184,059	\$0	\$7,538,175	\$13,645,335	263.22%
322	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	275	1,535	\$84,970	\$91,879	\$0	\$4,571	\$8,423	9.17%
323	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	292	1,115	\$51,405	\$52,853	\$0	\$44,349	\$52,963	100.21%
324	SETTLERS LIFE INSURANCE COMPANY	0.00%	331	4	\$11,536	\$11,555	\$0	\$0	\$0	0.00%
325	SHELTER LIFE INSURANCE COMPANY	0.17%	56	2,171	\$13,479,823	\$13,484,644	\$0	\$10,118,285	\$9,057,494	67.17%
326	SIERRA HEALTH AND LIFE INSURANCE COMPANY IN	0.00%	387	0	-\$118	-\$118	\$0	\$250,659	\$89,160	-75559.32%
327	SILVERSCRIPT INSURANCE COMPANY	0.33%	29	22,464	\$26,284,292	\$24,747,971	\$0	\$20,549,041	\$20,436,798	82.58%
328	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	377	56	\$213	\$213	\$0	\$880	\$880	413.15%
329	SONS OF NORWAY	0.00%	384	1	\$37	\$35	\$0	\$0	\$0	0.00%
330	SOUTHERN PIONEER LIFE INSURANCE COMPANY	0.00%	339	49	\$5,560	\$4,618	\$0	\$3,780	-\$370	-8.01%
331	ST PAUL FIRE & MARINE INSURANCE COMPANY	0.00%	387	0	\$0	\$0	\$0	\$0	\$244	N/A
332	STANDARD GUARANTY INSURANCE COMPANY	0.00%	281	2,942	\$75,186	\$75,186	\$0	\$19,236	\$16,280	21.65%
333	STANDARD INSURANCE COMPANY	0.34%	28	175,718	\$26,781,501	\$30,296,170	\$0	\$26,324,130	\$27,214,649	89.83%
334	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.04%	130	2,764	\$3,013,525	\$3,100,420	\$0	\$2,310,351	\$2,502,679	80.72%
335	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.03%	134	5,719	\$2,621,934	\$2,712,652	\$0	\$1,500,252	\$1,499,069	55.26%
336	STARMOUNT LIFE INSURANCE COMPANY	0.00%	263	62	\$154,161	\$152,634	\$0	\$134,371	\$135,970	89.08%
337	STARNET INSURANCE COMPANY	0.00%	329	727	\$11,811	\$9,406	\$0	\$47,858	\$46,153	490.68%
338	STARR INDEMNITY & LIABILITY COMPANY	0.01%	174	3,731	\$1,083,817	\$1,208,116	\$0	\$938,002	\$552,459	45.73%
339	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.41%	25	32,248	\$32,411,645	\$25,379,399	\$683	\$23,252,487	\$25,753,564	101.47%
340	STATE LIFE INSURANCE COMPANY	0.01%	196	344	\$758,891	\$792,337	\$0	\$378,203	\$719,007	90.75%
341	STATE MUTUAL INSURANCE COMPANY	0.01%	217	153	\$496,180	\$496,930	\$0	\$362,205	\$363,418	73.13%
342	STERLING INVESTORS LIFE INSURANCE COMPANY	0.02%	160	1,017	\$1,459,002	\$1,477,265	\$0	\$467,044	\$464,679	31.46%
343	STERLING LIFE INSURANCE COMPANY	0.14%	65	3,775	\$10,855,996	\$10,910,014	\$0	\$9,298,818	\$9,289,157	85.14%
344	STONEBRIDGE CASUALTY INSURANCE COMPANY	0.00%	293	2,340	\$49,831	\$49,831	\$0	\$5,146	\$890	1.79%
345	STONEBRIDGE LIFE INSURANCE COMPANY	0.10%	82	91,585	\$7,929,569	\$8,159,146	\$0	\$5,655,616	\$5,894,693	72.25%
346	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.03%	144	7,727	\$2,005,516	\$1,990,598	\$0	\$1,433,958	\$1,404,785	70.57%
347	SUN LIFE ASSURANCE COMPANY OF CANADA	0.32%	32	127,352	\$25,137,691	\$24,894,758	\$0	\$15,183,206	\$15,278,387	61.37%
348	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.01%	220	3,691	\$464,334	\$464,334	\$0	\$348,523	\$359,937	77.52%
349	SYMETRA LIFE INSURANCE COMPANY	0.09%	87	16,369	\$7,259,586	\$7,356,620	\$0	\$2,388,477	\$2,607,520	35.44%
350	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.00%	231	234	\$301,370	\$286,747	\$0	\$1,696,197	\$1,696,197	591.53%
351	THRIVENT FINANCIAL FOR LUTHERANS	0.14%	63	8,018	\$11,010,744	\$11,104,957	\$159,708	\$10,690,163	\$11,555,765	104.06%
352	TIAA-CREF LIFE INSURANCE COMPANY	0.00%	272	63	\$106,637	\$102,713	\$0	\$59,459	\$59,459	57.89%
353	TIME INSURANCE COMPANY	0.60%	20	19,473	\$48,239,536	\$48,434,669	\$0	\$37,831,325	\$36,985,648	76.36%
354	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP/	0.00%	240	172	\$264,235	\$274,573	\$0	\$3,248	\$3,423	1.25%
355	TRANSAMERICA LIFE INSURANCE COMPANY	0.32%	31	46,051	\$25,187,823	\$25,436,699	\$0	\$21,079,215	\$23,194,799	91.19%
356	TRAVELERS INDEMNITY COMPANY	0.00%	387	0	\$0	\$367	\$0	\$0	\$145	39.51%
357	TRAVELERS INDEMNITY COMPANY OF CONNECTICU	0.00%	387	0	\$0	\$0	\$0	\$0	-\$38,343	N/A
358	TRAVELERS PROTECTIVE ASSOCIATION OF AMERIC	0.00%	315	2,060	\$19,345	\$19,345	\$0	\$31,030	\$31,030	160.40%
359	TRUSTMARK INSURANCE COMPANY	0.01%	177	3,180	\$1,024,283	\$1,015,540	\$0	\$289,831	\$199,176	19.61%
360	TRUSTMARK LIFE INSURANCE COMPANY	0.13%	67	3,797	\$10,451,914	\$10,437,907	\$0	\$7,055,740	\$7,148,028	68.48%
361	U S SPECIALTY INSURANCE COMPANY	0.00%	253	87	\$194,138	\$184,407	\$0	\$24,065	\$5,135	2.78%
362	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.01%	199	473	\$727,884	\$765,236	\$0	\$658,537	\$582,455	76.11%

**2012 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
363	UNIFIED LIFE INSURANCE COMPANY	0.00%	242	521	\$258,052	\$252,181	\$0	\$122,234	\$139,144	55.18%
364	UNIMERICA INSURANCE COMPANY	0.14%	62	70,616	\$11,328,174	\$11,133,324	\$0	\$4,486,374	\$4,378,125	39.32%
365	UNION BANKERS INSURANCE COMPANY	0.01%	182	384	\$934,317	\$975,241	\$0	\$1,071,205	\$1,036,444	106.28%
366	UNION CENTRAL LIFE INSURANCE COMPANY	0.02%	158	1,080	\$1,525,549	\$1,564,320	\$0	\$555,927	\$718,482	45.93%
367	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	202	8,810	\$674,745	\$694,839	\$0	\$452,956	\$386,895	55.68%
368	UNION LABOR LIFE INSURANCE COMPANY	0.01%	214	12,797	\$512,808	\$520,332	\$0	\$531,187	\$494,633	95.06%
369	UNION SECURITY INSURANCE COMPANY	0.30%	35	69,088	\$23,742,331	\$24,053,487	\$0	\$16,092,861	\$14,056,553	58.44%
370	UNITED AMERICAN INSURANCE COMPANY	0.19%	49	9,989	\$15,450,571	\$15,614,048	\$0	\$11,432,299	\$11,262,674	72.13%
371	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.01%	191	1,008	\$803,477	\$812,325	\$0	\$417,455	\$399,904	49.23%
372	UNITED CONCORDIA LIFE AND HEALTH INSURANCE I	0.04%	127	10,379	\$3,071,303	\$3,071,303	\$0	\$2,313,633	\$2,314,733	75.37%
373	UNITED HEALTHCARE INSURANCE COMPANY	15.56%	2	521,597	\$1,240,809,343	\$1,238,742,283	\$0	\$955,008,592	\$955,620,695	77.14%
374	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	371	1	\$500	\$499	\$0	\$0	\$499	100.00%
375	UNITED HOME LIFE INSURANCE COMPANY	0.00%	364	2	\$806	\$797	\$0	\$0	\$0	0.00%
376	UNITED INSURANCE COMPANY OF AMERICA	0.00%	288	486	\$60,315	\$60,133	\$0	\$53,704	\$46,612	77.51%
377	UNITED LIFE INSURANCE COMPANY	0.00%	321	42	\$15,302	\$15,651	\$0	\$22,071	-\$62,463	-399.10%
378	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.01%	184	564	\$928,197	\$925,059	\$0	\$680,361	\$732,474	79.18%
379	UNITED OF OMAHA LIFE INSURANCE COMPANY	1.10%	13	103,554	\$87,677,664	\$91,199,585	\$0	\$71,532,972	\$72,105,041	79.06%
380	UNITED SECURITY ASSURANCE COMPANY OF PENN:	0.02%	164	719	\$1,374,724	\$1,361,433	\$0	\$668,242	\$504,257	37.04%
381	UNITED SECURITY LIFE AND HEALTH INSURANCE CC	0.04%	117	1,840	\$3,401,235	\$3,378,223	\$0	\$3,120,063	\$2,997,925	88.74%
382	UNITED STATES FIRE INSURANCE COMPANY	0.04%	123	13,863	\$3,214,105	\$3,214,105	\$0	\$1,905,930	\$2,439,730	75.91%
383	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.04%	129	34,673	\$3,014,634	\$3,650,989	\$0	\$2,244,140	\$2,296,001	62.89%
384	UNITED TEACHER ASSOCIATES INSURANCE COMPAI	0.03%	138	2,145	\$2,355,914	\$2,403,994	\$0	\$1,208,865	\$1,370,432	57.01%
385	UNITED WISCONSIN INSURANCE COMPANY	0.00%	387	198	\$0	\$0	\$0	\$0	-\$191,812	N/A
386	UNITED WORLD LIFE INSURANCE COMPANY	0.06%	99	1,453	\$4,951,769	\$5,122,794	\$0	\$3,411,647	\$3,282,532	64.08%
387	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	372	7	\$482	\$482	\$0	\$18,225	\$0	0.00%
388	UNIVERSAL HEALTH CARE INSURANCE COMPANY IN	0.01%	194	89	\$773,636	\$774,180	\$0	\$738,704	\$723,957	93.51%
389	UNIVERSAL UNDERWRITERS LIFE INSURANCE COMF	0.00%	387	0	-\$2,306	-\$1,075	\$0	\$12,550	-\$1,491	138.70%
390	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.69%	18	335,337	\$55,416,987	\$55,708,793	\$0	\$41,519,003	\$41,130,312	73.83%
391	USAA LIFE INSURANCE COMPANY	0.03%	137	1,187	\$2,417,530	\$2,415,210	\$0	\$1,467,655	\$1,472,063	60.95%
392	USABLE LIFE	0.06%	103	17,777	\$4,754,023	\$4,822,843	\$0	\$4,253,741	\$4,253,741	88.20%
393	VISION BENEFITS OF AMERICA	0.03%	135	63,357	\$2,589,729	\$2,589,729	\$0	\$2,068,510	\$2,068,510	79.87%
394	VISION SERVICE PLAN INSURANCE COMPANY	0.58%	22	324,900	\$46,220,000	\$46,220,000	\$0	\$36,775,575	\$37,042,852	80.14%
395	WASHINGTON NATIONAL INSURANCE COMPANY	0.22%	47	28,652	\$17,181,870	\$16,833,308	\$0	\$14,598,296	\$15,042,636	89.36%
396	WELLCARE HEALTH INSURANCE OF ARIZONA INC	0.00%	387	0	\$0	\$0	\$0	-\$30,863	-\$30,863	N/A
397	WELLCARE PRESCRIPTION INSURANCE INC	0.17%	55	10,451	\$13,641,278	\$13,641,278	\$0	\$10,811,319	\$10,744,964	78.77%
398	WESCO INSURANCE COMPANY	0.00%	311	15	\$22,850	\$22,850	\$0	\$30,287	\$32,349	141.57%
399	WEST COAST LIFE INSURANCE COMPANY	0.00%	383	1	\$52	\$52	\$0	\$3,600	\$2,693	5178.85%
400	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.01%	195	2,574	\$769,847	\$768,334	\$0	\$969,066	\$967,519	125.92%
401	WESTERN RESERVE LIFE ASSURANCE CO OF OHIO	0.01%	224	2,952	\$409,108	\$409,108	\$0	\$320,952	\$424,067	103.66%
402	WESTPORT INSURANCE CORPORATION	0.05%	107	6,997	\$4,149,180	\$3,937,707	\$0	\$3,359,791	\$4,247,191	107.86%
403	WILTON REASSURANCE LIFE COMPANY OF NEW YOI	0.00%	374	3	\$355	\$355	\$0	\$1,000	\$1,000	281.69%
404	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.00%	291	172	\$53,535	\$53,214	\$2,520	\$3,083	\$2,954	5.55%
405	WORLD CORP INSURANCE COMPANY	0.00%	279	34	\$77,478	\$78,942	\$0	\$63,487	\$64,861	82.16%
406	WORLD INSURANCE COMPANY	0.00%	387	233	-\$189,990	-\$143,131	\$0	\$761,923	\$427,589	-298.74%
407	ZALE LIFE INSURANCE COMPANY	0.00%	314	1,074	\$19,348	\$19,348	\$0	\$0	-\$275	-1.42%
408	ZURICH AMERICAN INSURANCE COMPANY	0.18%	53	108,014	\$14,608,128	\$15,486,751	\$0	\$6,802,451	\$5,120,626	33.06%
TOTAL		100.00%		12,500,492	\$7,974,854,562	\$7,996,297,420	\$7,067,469	\$6,201,891,963	\$6,312,363,449	78.94%

**LIFE, ACCIDENT & HEALTH
COMPANIES
MAIL ADDRESSES AND
TELEPHONE NUMBERS**

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
20796	21st Century Premier Insurance Company	21st Century Plaza	Wilmington	Delaware	19803	302-252-2000
80985	4 Ever Life Insurance Company	2 Mid America Plaza Suite 200	Oakbrook Terrace	Illinois	60181-4712	630-472-7700
77879	5 Star Life Insurance Company	909 N Washington St	Alexandria	Virginia	22314	800-776-2322
71854	Aaa Life Insurance Company	17900 N Laurel Park Drive	Livonia	Michigan	48152-3985	734-779-2600
71471	Ability Insurance Company	One City Center 4th Fl	Portland	Maine	04101	978-261-3074
60038	Acacia Life Insurance Co	5900 O Street	Lincoln	Nebraska	68510	402-467-1122
63444	Accendo Insurance Company	221 N Charles Lindbergh Dr	Salt Lake City	Utah	84116	801-961-6000
22667	Ace American Insurance Company	Po Box 1000	Philadelphia	Pennsylvania	19106	215-640-1000
60348	Ace Life Insurance Company	2 Stamford Pl 281 Terser Bl	Stamford	Connecticut	06901-3264	212-642-7861
20699	Ace Property And Casualty Insurance Company	Po Box 1000	Philadelphia	Pennsylvania	19106	215-640-5259
12278	Advantica Insurance Company	12399 Gravois Rd	St Louis	Missouri	63127-1702	314-656-3000
33898	Aegis Security Insurance Company	Po Box 3153	Harrisburg	Pennsylvania	17105	717-657-9671
72052	Aetna Health Insurance Company	151 Farmington Ave	Hartford	Connecticut	06156-3190	800-872-3862
60054	Aetna Life Insurance Company	151 Farmington Ave (Rw61 Halloran)	Hartford	Connecticut	06156-9154	860-273-7199
97780	Agc Life Insurance Company	Po Box 1591	Houston	Texas	77251	713-522-1111
79049	Alfa Life Insurance Corporation	Po Box 11000	Montgomery	Alabama	36191-0001	334-613-4486
69604	Allianz Life And Annuity Company	5701 Golden Hills Drive	Minneapolis	Minnesota	55416-1297	763-765-6500
64190	Allianz Life Insurance Company Of New York	5701 Golden Hills Dr	Minneapolis	Minnesota	55416-1297	212-586-7733
90611	Allianz Life Insurance Company Of North America	5701 Golden Hills Drive	Minneapolis	Minnesota	55440-1344	763-765-6500
70866	Allstate Assurance Company	3075 Sanders Rd #h1a	Northbrook	Illinois	60062	847-402-5000
60186	Allstate Life Insurance Company	3075 Sanders Road Suite H1a	Northbrook	Illinois	60062-7172	847-402-5000
70874	Allstate Life Insurance Company Of New York	100 Motor Pkwy Ste 132	Hauppauge	New York	11788	631-357-8920
60208	Amalgamated Life & Health Ins Co	333 S Ashland Blvd	Chicago	Illinois	60607-2703	914-367-5000
60216	Amalgamated Life Insurance Company	333 Westchester Ave North Building	White Plains	New York	10604	914-367-5939
19720	American Alternative Insurance Corporation	555 College Rd East Plz 2	Princeton	New Jersey	08543-5241	609-243-4200
68594	American Amicable Life Insurance Company Of Texas	Po Box 2549	Waco	Texas	76702-2549	254-297-2777
10111	American Bankers Insurance Company Of Florida	11222 Quail Roost Drive	Miami	Florida	33157-6596	305-253-2244
60275	American Bankers Life Assurance Of Florida	11222 Quail Roost Drive	Miami	Florida	33157-6596	305-253-2244
12321	American Continental Insurance Company	800 Crescent Centre Dr Suite 200	Franklin	Tennessee	37067	800-264-4000
94439	American Creditors Life Ins Co	Po Box 17748	Irvine	California	92623-7748	714-404-1640
92738	American Equity Investment Life Insurance Company	Po Box 71216	Des Moines	Iowa	50325	515-221-0002
60380	American Family Life Assurance Company Of Columbus	1932 Wynnnton Road	Columbus	Georgia	31999-9035	706-323-3431
60399	American Family Life Insurance Company	6000 American Parkway	Madison	Wisconsin	53783	608-249-2111
19275	American Family Mutual Insurance Company	6000 American Parkway	Madison	Wisconsin	53783	608-249-2111
98736	American Federated Life Insurance Company	Po Box 321422	Flowood	Mississippi	39232	601-992-6886
60410	American Fidelity Assurance Company	2000 N Classen Blvd	Oklahoma City	Oklahoma	73106-6092	405-523-2000
60429	American Fidelity Life Insurance Company	4060 Barrancas Avenue	Pensacola	Florida	32507	850-456-7401
69337	American Financial Security Life Insurance Company	10308 Metcalf Pmb #275	Overland Park	Kansas	66212	913-341-1190
60488	American General Life Insurance Company	Po Box 1591	Houston	Texas	77251	713-522-1111
60518	American Health And Life Insurance Company	3001 Meacham Blvd Ste 100	Fort Worth	Texas	76137	800-316-5607
60534	American Heritage Life Insurance Company	1776 Amer Heritage Life	Jacksonville	Florida	32224	904-992-1776
19380	American Home Assurance Company	175 Water St 18th Fl	New York	New York	10038	212-770-7000
60542	American Home Life Insurance Company	Po Box 1497	Topeka	Kansas	66602	785-235-6276
60577	American Income Life Insurance Co	P O Box 2608	Waco	Texas	76797	254-761-6400
67253	American Life & Security Corp	Po Box 62549	Colorado Springs	Colorado	80962-2549	402-489-8266
81213	American Maturity Life Insurance Co	200 Hopmeadow St	Simsbury	Connecticut	06089	860-547-5000
81418	American Medical And Life Insurance Company	59 Maiden Lane Suite 610	New York	New York	10018	646-350-9300
97179	American Medical Security Life Insurance Company	Po Box 19032	Green Bay	Wisconsin	54307-9032	800-232-5432
67989	American Memorial Life Insurance Company	501 W Michigan St	Milwaukee	Wisconsin	53201-3121	605-719-0051
65811	American Modern Life Insurance Company	Po Box 5323	Cincinnati	Ohio	45201-5323	651-665-4284
60739	American National Insurance Company	One Moody Plaza	Galveston	Texas	77550-7999	409-766-6027
71773	American National Life Insurance Company Of Texas	One Moody Plaza	Galveston	Texas	77550	409-766-6027
60763	American Pioneer Life Insurance Company	1001 Heathrow Park Lane Ste 5001	Lake Mary	Florida	32746	407-444-4214
80624	American Progressive Life And Health Insurance Com	44 South Broadway Suite 1200	White Plains	New York	10601	407-444-4214
60801	American Public Life Insurance Company	Po Box 925	Jackson	Mississippi	39205-0925	601-936-6600
67679	American Republic Corp Insurance Company	Po Box 14510	Des Moines	Iowa	50306-9510	515-245-2393
60836	American Republic Insurance Company	Po Box 1	Des Moines	Iowa	50334-0001	515-245-2393
88366	American Retirement Life Insurance Company	Po Box 26580	Austin	Texas	78755	512-451-2224
42978	American Security Insurance Company	260 Interstate N Circle Se	Atlanta	Georgia	30339-2210	770-763-1000
17965	American Sentinel Insurance Company	Po Box 3153	Harrisburg	Pennsylvania	17105	717-657-9671
84697	American Specialty Health Insurance Company	10221 Wateridge Circle	San Diego	California	92121	858-754-2000
19704	American States Insurance Company	175 Berkeley Street	Boston	Massachusetts	02116	617-357-9500
92649	American Underwriters Life Insurance Company	1035 S 183rd St W	Goddard	Kansas	67052	316-794-2200
60895	American United Life Insurance Company	Po Box 368	Indianapolis	Indiana	46206-0368	317-285-1877
61999	Americo Financial Life And Annuity Insurance Compa	Po Box 410288	Kansas City	Missouri	64141-0288	816-391-2000
61301	Ameritas Life Insurance Corp	P O Box 81889	Lincoln	Nebraska	68501-9981	402-467-1122
27928	Amex Assurance Company	20022 N 31st Ave Mc08-01-20	Phoenix	Arizona	85027	623-492-3094
72222	Amica Life Insurance Company	Po Box 6008	Providence	Rhode Island	02940-9975	800-652-6422
93661	Annuity Investors Life Insurance Company	Po Box 5423	Cincinnati	Ohio	45201-5423	513-357-3300
28207	Anthem Insurance Companies Inc	120 Monument Circle	Indianapolis	Indiana	46204-4902	317-488-6000
61069	Anthem Life Insurance Company	120 Monument Circle	Indianapolis	Indiana	46204	414-459-6833
11150	Arch Insurance Company	300 Plaza Three 3rd Floor	Jersey City	New Jersey	07311	201-743-4000
11558	Assuranceamerica Insurance Company	5500 Interstae N Parkway Suite 600	Atlanta	Georgia	30328	770-952-0200
56499	Assured Life Association	8000 East Maplewood Ave Ste 105	Greenwood Village	Colorado	80111	303-792-9777
71439	Assurity Life Insurance Company	Po Box 82533	Lincoln	Nebraska	68501-2533	402-476-6500
61492	Athene Annuity & Life Assurance Company	Po Box 1389	Greenville	South Caroli	29602-1389	864-609-1000
61093	Atlanta Life Insurance Company	100 Auburn Avenue Ne	Atlanta	Georgia	30303	404-654-8825
27154	Atlantic Specialty Insurance Company	150 Royall Street	Canton	Massachusetts	02021	781-332-7000
61182	Aurora National Life Assurance Company	175 King Street	Armonk	New York	10504	800-265-2652
84522	Auto Club Life Insurance Company	17900 N Laurel Park Dr	Livonia	Michigan	48152	734-779-2600
61190	Auto Owners Life Insurance Company	Po Box 30660	Lansing	Michigan	48909-8160	517-323-1200

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
61689	Aviva Life And Annuity Company	7700 Mills Civic Parkway	West Des Moines	Iowa	50266-3862	515-342-3935
68365	Axa Corporate Solutions Life Reinsurance Company	525 Washington Boulevard 32nd Floor	Jersey City	New Jersey	07310-1606	201-743-7217
62880	Axa Equitable Life And Annuity Company	1290 Ave Of Americas 11th Fl	New York	New York	10104	201-743-5159
62944	Axa Equitable Life Insurance Company	1290 Ave Of Americas 11th Fl	Ny	New York	10104	212-554-1234
37273	Axis Insurance Company	11680 Great Oaks Way St 500	Alpharetta	Georgia	30022	678-746-9400
24813	Balboa Insurance Company	Po Box 19702	Irvine	California	92623-9702	949-222-8000
68160	Balboa Life Insurance Company	400 Robert Street North A6-5678	St Paul	Minnesota	55101-2098	651-665-5678
61212	Baltimore Life Insurance Company The	Po Box 1050	Owings Mills	Maryland	21117-6050	410-581-6600
18538	Bancinsure Inc	Po Box 26104	Oklahoma City	Oklahoma	73126	405-416-5200
61239	Bankers Fidelity Life Insurance Company	Po Box 105185	Atlanta	Georgia	30348-5185	404-266-5600
61263	Bankers Life And Casualty Company	111 East Wacker Drive Suite 2100	Chicago	Illinois	60601	312-396-6000
81043	Bankers Life Insurance Company	Po Box 15707	St Petersburg	Florida	33733-5707	727-823-4000
71013	Bankers Reserve Life Insurance Company Of Wisconsin	7700 Forsyth Blvd	St Louis	Missouri	63105	314-505-6143
94250	Banner Life Insurance Company	3275 Bennett Creek Ave	Frederick	Maryland	21704	301-279-4800
38245	Bcs Insurance Company	2 Mid Ameri Ca Plaza Suite 200	Oakbrook Terrace	Illinois	60181-4712	630-472-7700
61395	Beneficial Life Insurance Company	Po Box 45654	Salt Lake City	Utah	84145-0654	801-933-1231
64890	Berkley Life And Health Insurance Company	475 Steamboat Rd	Greenwich	Connecticut	06830	203-542-3800
62345	Berkshire Hathaway Life Insurance Company Of Nebraska	3024 Harney Street	Omaha	Nebraska	68131	402-916-3000
71714	Berkshire Life Insurance Company Of America	700 South St	Pittsfield	Massachusetts	02101	413-499-4321
90638	Best Life And Health Insurance Company	Po Box 19721	Irvine	California	92713-9721	949-253-4080
47171	Blue Cross And Blue Shield Of Kansas City	P O Box 419169	Kansas City	Missouri	64141-6169	816-395-2768
61476	Boston Mutual Life Insurance Company	120 Royall St	Canton	Massachusetts	02021-1028	781-770-0303
74900	Brokers National Life Assurance Company	Po Box 92529	Austin	Texas	78709-2529	800-745-6665
93432	C M Life Insurance Company	1295 State St	Springfield	Massachusetts	01111-0001	413-788-8411
81000	Cambridge Life Insurance Company	3200 Highland Ave 3rd Fl	Downers Grove	Illinois	60515	630-737-7900
80659	Canada Life Assurance Company	8525 E Orchard Road 712	Greenwood Village	Colorado	80111	303-737-3000
61573	Capital Reserve Life Insurance Company	8101 O St Ste 5111	Lincoln	Nebraska	68510	402-489-8266
10472	Capitol Indemnity Corporation	Po Box 5900	Madison	Wisconsin	53705-0900	608-829-4200
61581	Capitol Life Insurance Company	1605 Lbj Freeway, Ste 710	Dallas	Texas	75234	469-522-4400
12567	Care Improvement Plus South Central Insurance Company	351 West Camden Street, Suite 100	Baltimore	Maryland	21201	410-625-2200
69647	Catamaran Insurance Of Ohio Inc	2441 Warrenville Road Suite 610	Lisle	Illinois	60532	630-577-3100
11255	Caterpillar Insurance Company	Po Box 340001	Nashville	Tennessee	37203-0001	615-341-8147
11997	Caterpillar Life Insurance Company	2120 West End Ave	Nashville	Tennessee	37203	615-341-8147
56030	Catholic Financial Life	1100 West Wells St	Milwaukee	Wisconsin	53233-2316	414-273-6266
57770	Catholic Holy Family Society	Po Box 2909	Joliet	Illinois	60434	815-725-5880
57487	Catholic Order Of Foresters	Po Box 3012	Naperville	Illinois	60566-7012	630-983-4900
19518	Catlin Insurance Company Inc	3340 Peachtree Rd Ne Ste 2950	Atlanta	Georgia	30326	404-443-4910
80799	Celtic Insurance Company	233 S Wacker Dr Ste 700	Chicago	Illinois	60606-6393	312-332-5401
61727	Central Reserve Life Insurance Company	11200 Lakeline Blvd Ste 100	Austin	Texas	78717	512-451-2224
61735	Central Security Life Insurance Co	Po Box 833879	Richardson	Texas	75081	972-699-2770
61751	Central States Health & Life Co Of Omaha	Po Box 34350	Omaha	Nebraska	68134-0350	402-397-1111
34274	Central States Indemnity Company Of Omaha	Po Box 34888	Omaha	Nebraska	68134-0888	402-997-8000
61883	Central United Life Insurance Company	10700 Northwest Freeway, 3rd Fl	Houston	Texas	77092	713-529-0045
80896	Centre Life Insurance Company	165 Broadway 33rd Fl	New York	New York	10006-1404	212-859-2640
62383	Centurion Life Insurance Company	800 Walnut St	Des Moines	Iowa	50309-3636	515-557-7020
94447	Century Life Assurance Company	Po Box 9510	Wichita	Kansas	67277-0510	316-794-2200
61808	Charter National Life Insurance Co	3075 Sanders Rd #h1a	Northbrook	Illinois	60062	847-402-5000
61824	Cherokee National Life Insurance Company	Po Box 6097	Macon	Georgia	31213-1399	478-477-0400
61832	Chesapeake Life Insurance Company The	9151 Boulevard 26	North Richland Hills	Texas	76180	817-255-3100
61859	Christian Fidelity Life Insurance Co	2721 North Central Ave	Phoenix	Arizona	85004	602-263-6666
61875	Church Life Insurance Corporation	445 Fifth Ave	New York	New York	10016	212-592-1823
71463	Cica Life Insurance Company Of America	Po Box 149151	Austin	Texas	78752	512-837-7100
67369	Cigna Health And Life Insurance Company	900 Cottage Grove Rd Routing B61pa	Hartford	Connecticut	06152	860-226-6000
64548	Cigna Life Insurance Company Of New York	Two Liberty Pl, T118a	Philadelphia	Pennsylvania	19192	215-761-1000
76236	Cincinnati Life Insurance Company The	Po Box 145496	Cincinnati	Ohio	45250-5496	513-870-2000
61921	Citizens Security Life Insurance Co	Po Box 436149	Louisville	Kentucky	40253-6149	502-244-2420
20532	Clarendon National Insurance Company	411 5th Avenue Floor 5	New York	New York	10016	212-790-9715
62626	Cmfg Life Insurance Company	P O Box 391	Madison	Wisconsin	53701-0391	608-238-5851
62049	Colonial Life & Accident Insurance Company	Po Box 1365	Columbia	South Carolina	29202	803-798-7000
62065	Colonial Penn Life Insurance Company	399 Market Street	Philadelphia	Pennsylvania	19106	215-928-8000
84786	Colorado Bankers Life Insurance Co	5990 Greenwood Plaza Blvd	Greenwood Village	Colorado	80111	303-220-8500
76023	Columbian Life Insurance Company	Vestal Pkwy E Po Box 1381	Binghamton	New York	13902	607-724-2472
62103	Columbian Mutual Life Insurance Co	Vestal Pkwy E Po Box 1381	Binghamton	New York	13902	607-724-2472
99937	Columbus Life Insurance Company	400 E 4th St	Cincinnati	Ohio	45202-3302	513-361-6700
62146	Combined Insurance Co Of America	1000 N Milwaukee Ave 6th Floor	Glenview	Illinois	60025	866-445-8872
81426	Commercial Travelers Mutual Insurance Company	70 Genesee St	Utica	New York	13502-3502	608-443-5148
84824	Commonwealth Annuity And Life Insurance Company	132 Turnpike Road Ste 210	Southborough	Massachusetts	01772	508-460-2400
92681	Community Health Plan Insurance Company	137 N Belt Highway	St Joseph	Missouri	64506	816-271-7925
77828	Companion Life Insurance Company	Po Box 100102	Columbia	South Carolina	29202	803-735-1251
60984	Compbenefits Insurance Company	Po Box 740036	Louisville	Kentucky	40201-7436	502-580-1000
62308	Connecticut General Life Insurance Co	Two Liberty Pl, T118a	Philadelphia	Pennsylvania	19192	215-761-1000
65900	Conseco Life Insurance Co	11815 N Pennsylvania Street	Carmel	Indiana	46032	317-817-6400
62359	Constitution Life Insurance Company	Po Box 958465	Lake Mary	Florida	32795-8465	407-444-4214
62375	Consumers Life Insurance Company	2060 East 9th Street M7:01-7b-5370	Cleveland	Ohio	44115	216-687-7000
71730	Continental American Insurance Company	P O Box 427	Columbia	South Carolina	29202	803-256-6265
62413	Continental Assurance Company	333 S Wabash 28th Fl	Chicago	Illinois	60604	312-822-5000
20443	Continental Casualty Company	333 S Wabash 28th Fl	Chicago	Illinois	60604	312-822-5000
71404	Continental General Insurance Company	11200 Lakeline Blvd Ste 100	Austin	Texas	78755-0580	513-357-3300
68500	Continental Life Insurance Co Of Brentwood Tennessee	800 Crescent Centre Dr Suite 200	Franklin	Tennessee	37067	800-264-4000
78301	Corvesta Life Insurance Company	4415 Pheasant Ridge Road	Roanoke	Virginia	24014	800-842-0875
94218	Country Investors Life Assurance Company	Po Box 2100	Bloomington	Illinois	61701-2100	309-821-3000
62553	Country Life Insurance Company	Po Box 2100	Bloomington	Illinois	61701-2100	309-821-3000

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
81973	Coventry Health And Life Insurance Company	6705 Rockledge Dr Ste 900	Bethesda	Maryland	20817-1814	717-671-2474
60040	Cox Health Systems Insurance Company	Po 5750	Springfield	Missouri	65801-5750	417-269-6762
56634	Croatian Fraternal Union Of America	100 Delaney Dr	Pittsburgh	Pennsylvania	15235-5416	412-843-0380
56138	Csa Fraternal Life	Po Box 3039	Oak Brook	Illinois	60522-3039	630-472-0500
82880	Csi Life Insurance Company	Po Box 34888	Omaha	Nebraska	68134-0888	402-997-8000
71129	Dearborn National Life Insurance Company	1020 31st Street	Downers Grove	Illinois	60515-5591	800-348-4512
57088	Degree Of Honor Protective Assoc	287 W Lafayette Frontage Rd Suite 200	St Paul	Minnesota	55107-3464	651-228-7600
62634	Delaware American Life Insurance Company	Po Box 1889	Wilmington	Delaware	19889	813-983-4100
81396	Delta Dental Insurance Company	One Deltai Drive	Mechanicsburg	Pennsylvania	17055	717-766-8500
73474	Dentegra Insurance Company	One Delta Drive	Mechanicsburg	Pennsylvania	17055	717-766-8500
97705	Direct General Life Insurance Company	1281 Murfreesboro Rd	Nashville	Tennessee	37217	615-399-4700
71919	Direct Life Insurance Company	1281 Murfreesboro Rd	Nashville	Tennessee	37217	770-467-9900
13183	Eagle Life Insurance Company	6000 Westown Parkway	West Des Moines	Iowa	50266	515-221-0002
62928	Emc National Life Company	Po Box 9202	Des Moines	Iowa	50306-9202	515-237-2000
88595	Emphesys Insurance Company	Po Box 740036	Louisville	Kentucky	40201-7436	502-580-1000
84174	Employees Life Company (Mutual)	916 Sherwood Drive	Lake Bluff	Illinois	60044-2285	847-295-6000
21458	Employers Insurance Company Of Wausau	175 Berkley St Mail	Boston	Massachusetts	02117	617-357-9500
68276	Employers Reassurance Corporation	7101 College Blvd Suite 1400	Overland Park	Kansas	66210	913-982-3700
12747	Envision Insurance Company	2181 E Aurora Rd	Twinsburg	Ohio	44087	330-405-8089
64149	Epic Life Insurance Company The	Po Box 14196	Madison	Wisconsin	53714	608-221-6882
62952	Equitable Life & Casualty Insurance Company	Po Box 2460	Salt Lake City	Utah	84110-2460	801-579-3439
62510	Equitrust Life Insurance Company	701	West Des Moines	Iowa	50266	877-249-3694
26921	Everest Reinsurance Company	477 Martinsville Rd	Liberty Corner	New Jersey	07938-0830	908-604-3253
60025	Express Scripts Insurance Company	One Express Way Mailstop Hq3w03	St Louis	Missouri	63121	800-332-5455
70742	Family Benefit Life Insurance Company	Po Box 665	Jefferson City	Missouri	65102-0665	573-636-3181
77968	Family Heritage Life Insurance Company Of America	Po Box 470608	Cleveland	Ohio	44147-9998	440-922-5200
63053	Family Life Insurance Company	2727 Allen Pkwy Ste 500	Houston	Texas	77019-2115	713-529-0045
74004	Family Service Life Insurance Company	7 Hanover Sq Mail St H17j	New York	New York	10004	212-598-8829
63118	Farm Bureau Life Insurance Company Of Missouri	Po Box 658	Jefferson City	Missouri	65102-0658	573-893-1400
13897	Farmers Mutual Hail Insurance Company Of Iowa	6785 Westown Pkwy	West Des Moines	Iowa	50266-7732	855-364-3276
63177	Farmers New World Life Insurance Company	3003 77th Ave Se	Mercer Island	Washington	98040	206-236-7967
20281	Federal Insurance Company	15 Mountain View Rd	Warren	New Jersey	07059	317-321-6000
63223	Federal Life Insurance Company (Mutual)	3750 West Deerfield Rd	Riverwoods	Illinois	60015-3598	847-520-1900
63258	Federated Life Insurance Company	121 E Park Square	Owatonna	Minnesota	55060	507-455-5200
13935	Federated Mutual Insurance Company	121 E Park Square	Owatonna	Minnesota	55060-3046	507-455-5200
63274	Fidelity & Guaranty Life Insurance Company	1001 Fleet St	Baltimore	Maryland	21202	410-895-0100
93696	Fidelity Investments Life Insurance Company	100 Salem Street Mail Zone 02n	Smithfield	Rhode Island	02917	801-537-2070
63290	Fidelity Life Association A Legal Reserve Life Ins	8700 W Bryn Mawr Avenue Suite 900s	Chicago	Illinois	60631	312-379-2397
71870	Fidelity Security Life Insurance Company	Po Box 418131	Kansas City	Missouri	64141-9131	816-756-1060
71455	Financial American Life Insurance Company	Po Box 77-0250	Miami	Florida	33177-0250	305-234-1771
21873	Firemans Fund Insurance Company	777 San Marin Drive	Novato	California	94998-0001	415-899-2000
69140	First Allmerica Financial Life Insurance Company	132 Trunpike Road Suite 210	Southborough	Massachusetts	01772	508-460-2400
11591	First Berkshire Hathaway Life Insurance Company	3024 Harney St	Omaha	Nebraska	68131-3580	718-803-7878
56332	First Catholic Slovak Ladies Association Of The Un	24950 Chagrin Blvd	Beachwood	Ohio	44122-5634	800-464-4642
56340	First Catholic Slovak Union Of The United States O	6611 Rockside Rd	Independence	Ohio	44131-2398	216-642-9406
64696	First Continental Life & Accident Insurance Compan	12946 Dairy Ashford Ste 360	Sugarland	Texas	77478	281-313-7150
84034	First Guaranty Insurance Company	Po Box 848	Ashdown	Arkansas	71822-0848	870-898-5191
90328	First Health Life & Health Insurance Company	3200 Highland Av	Downers Grove	Illinois	60515	630-737-7900
63495	First Investors Life Insurance Company	110 Wall Street	New York	New York	10005	732-510-4230
76522	First Penn-Pacific Life Insurance Company	1300 South Clinton Street	Fort Wayne	Indiana	46802	800-323-1746
91642	Forethought Life Insurance Company	One Forethought Center	Batesville	Indiana	47006	317-223-2700
62324	Freedom Life Insurance Company Of America	3100 Burnett Plz	Fort Worth	Texas	76102	817-878-3300
99775	Funeral Directors Life Insurance Co	6550 Directors Prkwy	Abilene	Texas	79606	325-695-3412
63657	Garden State Life Insurance Company	2450 S Shore Blvd	League City	Texas	77573-2997	409-766-6027
56685	Gbu Financial Life	4254 Clairton Blvd	Pittsburgh	Pennsylvania	15227-2612	800-765-4428
63665	General American Life Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	Florida	33647	314-843-8700
93521	General Fidelity Life Insurance Co	200 S College Street Nc1-014-11-38	Charlotte	North Carolir	28255	980-386-3640
97071	Generali Usa Life Reassurance Company	11625 Rosewood Street	Leawood	Kansas	66211	913-901-4650
73504	Generation Life Insurance Company	Po Box 10055	Scottsdale	Arizona	85271-0055	931-388-7872
65536	Genworth Life And Annuity Insurance Company	6604 W. Broad St	Richmond	Virginia	23230	804-662-2400
70025	Genworth Life Insurance Company	6604 W Broad St	Richmond	Virginia	23230	804-662-2400
70939	Gerber Life Insurance Company	1311 Mamaroneck Avenue	White Plains	New York	10605	914-272-4056
56154	Gleaner Life Insurance Society	Po Box 1894	Adrian	Michigan	56154	517-263-2244
91472	Globe Life And Accident Insurance Company	204 N Robinson	Oklahoma City	Oklahoma	73102	972-569-3744
62286	Golden Rule Insurance Company	7440 Woodland Drive	Indianapolis	Indiana	46278-1719	317-290-8100
22063	Government Employees Insurance Co	One Geico Plaza	Washington	District Of Ct	20076-0001	301-986-2669
63967	Government Personnel Mutual Life Insurance Company	Po Box 659567	San Antonio	Texas	78265-9567	210-357-2222
71218	Grange Life Insurance Company	Po Box 1218	Columbus	Ohio	43216-1218	614-445-2900
16691	Great American Insurance Company	301 E Fourth St	Cincinnati	Ohio	45202-4201	513-369-5000
62200	Great American Life Assurance Company	Po Box 26580	Austin	Texas	78755	800-926-7599
63312	Great American Life Insurance Company	Po Box 5420	Cincinnati	Ohio	45201-5420	513-357-3300
90212	Great Southern Life Insurance Company	Po Box 410288	Kansas City	Missouri	64141-0288	816-391-2000
80705	Great West Life Assurance Company	8515 Orchard Road 712	Greenwood Village	Colorado	80111	303-737-3000
71480	Great Western Insurance Company	Po Box 3428	Ogden	Utah	84409-1428	801-689-1415
68322	Great-West Life & Annuity Insurance Company	8515 East Orchard Road 712	Greenwood Village	Colorado	80111	303-737-3000
64211	Guarantee Trust Life Insurance Company	1275 Milwaukee Ave	Glenview	Illinois	60025-2489	847-699-0600
64238	Guaranty Income Life Insurance Company	Po Box 2231	Baton Rouge	Louisiana	70821	225-383-0355
78778	Guardian Insurance & Annuity Company Inc	7 Hanover Square, Mail Station H23c	New York	New York	10004	212-598-8829
64246	Guardian Life Insurance Company Of America	7 Hanover Sq Mail St H17j	New York	New York	10004	212-598-8829
83607	Guggenheim Life And Annuity Company	401 Pennsylvania Parkway Suite 300	Indianapolis	Indiana	46280	317-396-9950
70815	Hartford Life And Accident Insurance Company	200 Hopmeadow St	Simsbury	Connecticut	06089	860-547-5000
71153	Hartford Life And Annuity Insurance Company	200 Hopmeadow St	Simsbury	Connecticut	06089	860-547-5000

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
88072	Hartford Life Insurance Company	200 Hopmeadow Street	Simsburg	Connecticut	06089	860-547-5000
92711	Hcc Life Insurance Company	225 Townpark Drive Ste 350	Kennesaw	Georgia	30144-5885	770-973-9851
78611	Hcsc Insurance Services Company	300 East Randolph Street	Chicago	Illinois	60601	312-653-6000
70670	Health Care Service Corporation	300 E Randolph	Chicago	Illinois	60601-5099	312-653-6000
66141	Health Net Life Insurance Company	21281 Burbank Blvd B3	Woodland Hills	California	91367-0000	818-676-8256
92908	Healthmarkets Insurance Company	9151 Blvd 26	North Richland Hills	Texas	76180	817-255-3100
12902	Healthspring Life & Health Insurance Company Inc	2900 N Loop W Ste 1300	Houston	Texas	77092	615-291-7000
78972	Healthy Alliance Life Insurance Company	1831 Chestnut	St Louis	Missouri	63103	414-459-6833
66214	Heartland National Life Insurance Company	Po Box 2878	Salt Lake City	Utah	84110-2878	816-478-0120
64394	Heritage Life Insurance Company	7111 Valley Green Road	Fort Washington	Pennsylvania	19034	317-396-9956
62421	Heritage Union Life Insurance Company	187 Danbury Road Riverview Bldg 3rd Fl	Wilton	Connecticut	06897-4122	203-762-4486
71768	Hm Health Insurance Company	120 Fifth Ave Suite 954	Pittsburgh	Pennsylvania	15222	412-544-6902
93440	Hm Life Insurance Company	Po Box 535061	Pittsburgh	Pennsylvania	15253-5061	800-328-5433
64505	Homesteaders Life Company	Po Box 1756	Des Moines	Iowa	50306-1756	515-440-7777
64513	Horace Mann Life Insurance Company	1 Horace Mann Plaza	Springfield	Illinois	62715-0001	217-789-2500
93777	Household Life Insurance Company	90 Christiana Road	New Castle	Delaware	19720	201-386-7111
60052	Humana Benefit Plan Of Illinois Inc	Po Box 740036	Louisville	Kentucky	40201-7436	502-580-1000
73288	Humana Insurance Company	Po Box 740036	Louisville	Kentucky	40201-7436	502-580-1000
70580	Humanadental Insurance Company	Po Box 740036	Louisville	Kentucky	40201-7436	502-580-1000
91693	Ia American Life Insurance Company	Po Box 27650	Scottsdale	Arizona	85255	480-473-5540
97764	Idealife Insurance Company	120 Long Ridge Road	Stamford	Connecticut	06902	203-352-3000
64580	Illinois Mutual Life Insurance Company	300 S W Adams St	Peoria	Illinois	61634-0001	309-674-8255
35408	Imperium Insurance Company	800 Gessner Suite 600	Houston	Texas	77024	713-935-4830
26581	Independence American Insurance Company	485 Madison Ave 14 Fl	New York	New York	10022	212-355-4141
64602	Independence Life And Annuity Company	One Sun Life Executive Park Sc3318	Wellesley Hills	Massachusetts	02481	781-446-1523
58068	Independent Order Of Foresters The	789 Don Mills Rd	Don Mills Ont Canada	Canada	M3C 1T9	416-429-3000
81779	Individual Assurance Company Life Health & Acciden	2400 West 75th St	Prairie Village	Kansas	66208-3509	913-432-1451
86509	Ing Life Insurance And Annuity Company	5780 Powers Ferry Road Nw	Atlanta	Georgia	30327-4390	860-580-4646
80942	Ing Usa Annuity And Life Insurance Company	1475 Dunwoody Dr	West Chester	Pennsylvania	19380	515-698-7000
22713	Insurance Company Of North America	Po Box 1000	Philadelphia	Pennsylvania	19106	215-640-5259
19429	Insurance Company Of The State Of Pennsylvania	175 Water St 18th Fl	New York	New York	10038	212-770-7000
10922	Insuremax Insurance Company	Po Box 607	Newburgh	Indiana	47629-0607	812-858-4100
74780	Integrity Life Insurance Company	400 Broadway	Cincinnati	Ohio	45202-3341	513-629-1800
64831	Intramerica Life Insurance Company	100 Motor Pkwy Ste 132	Hanappauge	New York	11788	631-357-8923
85189	Investors Consolidated Insurance Company	2727 Allen Prkwy Worthan Twr Ste 500	Houston	Texas	77019	713-529-0045
64904	Investors Heritage Life Insurance Company	Po Box 717	Frankfort	Kentucky	40602-0717	502-223-2361
64939	Investors Insurance Corporation	Po Box 1389	Greenville	South Carolina	29602	864-609-1000
63487	Investors Life Insurance Company Of North America	Po Box 410288	Kansas City	Missouri	64141-0288	816-391-2000
89958	J M I C Life Insurance Company	500 Jim Moran Blvd	Deerfield Beach	Florida	33442	954-429-2375
65056	Jackson National Life Insurance Company	1 Corporate Way	Lansing	Michigan	48951	517-381-5500
11630	Jefferson Insurance Company	29950 Mayland Drive	Richmond	Virginia	23294	800-497-4602
64017	Jefferson National Life Insurance Company	10350 Ormsby Park Place	Louisville	Kentucky	40223	502-587-7626
65080	John Alden Life Insurance Company	Po Box 3050	Milwaukee	Wisconsin	53203	414-299-6932
93610	John Hancock Life & Health Insurance Company	Po Box 717	Boston	Massachusetts	02117-0717	617-663-3000
65838	John Hancock Life Insurance Company (Usa)	Po Box 111, B-5-4	Boston	Massachusetts	02117	617-663-3000
60053	Kaiser Permanente Insurance Company	300 Lakeside Dr 26th Floor	Oakland	California	94612	877-847-7572
65110	Kanawha Insurance Company	Po Box 740036	Louisville	Kentucky	40201-7436	803-283-5300
65129	Kansas City Life Insurance Company	Po Box 219139	Kansas City	Missouri	64121-9139	816-753-7000
58033	Knights Of Columbus	One Columbus Plaza	New Haven	Connecticut	06510-3326	203-752-4000
65242	Lafayette Life Insurance Company The	400 Broadway M532	Cincinnati	Ohio	45202-3341	513-362-4900
82252	Landmark Life Insurance Company	5750 Cr 225	Brownwood	Texas	76801	325-646-6579
74799	Leaders Life Insurance Company	Po Box 35768	Tulsa	Oklahoma	74153	918-254-0200
71595	Lewer Life Insurance Company	Po Box 32395	Kansas City	Missouri	64171-5395	816-753-4390
65315	Liberty Life Assurance Company Of Boston	175 Berkeley Street	Boston	Massachusetts	02117	603-749-2600
23043	Liberty Mutual Insurance Company	8700 Indian Creek Pkwy Suite 350	Overland Park	Kansas	66210	617-357-9500
65331	Liberty National Life Insurance Company	Attn Financial Reporting	Mckinney	Texas	75070	972-569-3744
65498	Life Insurance Company Of North America	Two Liberty Pl, T118a	Philadelphia	Pennsylvania	19192	215-761-1000
65528	Life Insurance Company Of The Southwest	1 National Life Dr	Montpelier	Vermont	05604	802-229-3333
97691	Life Of The South Insurance Company	Po Box 44130	Jacksonville	Florida	32202	904-407-1097
91898	Lifecare Assurance Company	Po Box 4243	Woodland Hills	California	91365-4243	818-887-4436
77720	Lifeseure Insurance Company	10559 Citation Dr Ste 300	Brighton	Michigan	48116	810-220-7700
99724	Lifeshield National Insurance Co	Po Box 18223	Oklahoma City	Oklahoma	73154-0223	405-236-2640
65595	Lincoln Benefit Life Company	3075 Sanders Rd #h1a	Northbrook	Illinois	60062	800-525-9287
65927	Lincoln Heritage Life Insurance Company	4343 East Camelback Road Ste 400	Phoenix	Arizona	85018-2758	602-957-1650
62057	Lincoln Life & Annuity Company Of New York	100 Madison St Suite 1860	Syracuse	New Jersey	13202-2802	315-428-8400
65676	Lincoln National Life Insurance Company	1300 South Clinton Street	Fort Wayne	Indiana	46802	260-455-2000
76694	London Life Reinsurance Company	Po Box 1120	Blue Bell	Pennsylvania	19422-0778	215-542-7200
68446	Longevity Insurance Company	5801 Sw 6th Avenue	Topeka	Kansas	66636-0001	800-223-2440
65722	Loyal American Life Insurance Company	Po Box 559004	Austin	Texas	78755-9004	512-451-2224
65758	Loyal Christian Benefit Association	Po Box 13005	Erie	Pennsylvania	16514-1305	814-453-4331
65781	Madison National Life Insurance Company Inc	1241 John Q Hammonds Dr	Madison	Wisconsin	53717	800-356-9601
61018	Magna Insurance Company	Po Box 4019	Gulfport	Mississippi	39502	904-407-1097
60321	Mamsi Life And Health Insurance Company	800 King Farm Blvd Suite 600	Rockville	Maryland	20850	952-979-6134
65870	Manhattan Life Insurance Company	2727 Allen Prkwy	Houston	Texas	77019-2115	212-582-2819
67083	Manhattan National Life Insurance Company	Po 5420	Cincinnati	Ohio	45201-5420	513-357-3300
38970	Markel Insurance Company	4600 Cox Rd	Glen Allen	Virginia	23060	847-572-6000
87394	Marquette Indemnity & Life Insurance Company	13421 Manchester Road Suite 204	Phoenix	Arizona	85012	314-909-9100
71072	Marquette National Life Insurance Company	1001 Heathrow Park Lane Ste 5001	Lake Mary	Florida	32746	407-444-4214
65935	Massachusetts Mutual Life Insurance Company	1295 State St	Springfield	Massachusetts	01111-0001	413-788-8411
69515	Medamerica Insurance Company	Po Box 41930	Rochester	New York	14604-0620	585-238-4659
63762	Medco Containment Life Insurance Company	100 Parsons Pond Dr Bldg F3	Franklin Lakes	New Jersey	07417-2603	717-691-4156
74322	Medical Benefits Mutual Life Ins Co	Po Box 1009	Newark	Ohio	43055	740-522-8425

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
31119	Medico Insurance Company	Po Box 10386	Des Moines	Iowa	50306-0386	515-245-2393
97055	Mega Life And Health Insurance Company The	9151 Boulevard 26	North Richland Hills	Texas	76180	817-255-3100
94587	Members Health Insurance Company	Po Box 1801	Columbia	Tennessee	38402-1801	931-388-7872
86126	Members Life Insurance Company	Po Box 391	Madison	Wisconsin	53705	608-238-5851
65951	Merit Life Insurance Co	Po Box 39	Evansville	Indiana	47701-0039	812-468-5839
87726	Metlife Insurance Company Of Connecticut	18210 Crane Nest Drive/3rd Fl	Tampa	Florida	33647	813-983-4100
93513	Metlife Investors Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	Florida	33647	813-983-4100
61050	Metlife Investors Usa Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	Florida	33647	813-983-4100
65978	Metropolitan Life Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	Florida	33647	212-578-2211
97136	Metropolitan Tower Life Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	Florida	33647	813-983-4100
66044	Midland National Life Insurance Company	One Sammons Plaza	Sioux Falls	South Dakota	57193	605-373-2371
66087	Midwest National Life Insurance Company Of Tennessee	9151 Boulevard 26	North Richland Hills	Texas	76180	817-255-3100
66109	Midwestern United Life Insurance Company	5780 Powers Ferry Rd Nw	Atlanta	Georgia	30327-4390	770-980-5100
66168	Minnesota Life Insurance Company	400 North Robert St	St Paul	Minnesota	55101-2098	651-665-4284
76040	Missouri Valley Life And Health Insurance Company	2301 Main	Kansas City	Missouri	64108-2428	816-395-2750
70416	Mml Bay State Life Insurance Company	1295 State St	Springfield	Massachusetts	01111	413-788-8411
57541	Modern Woodmen Of America	1701 1st Ave	Rock Island	Illinois	61201-8724	309-786-6481
81442	Monitor Life Insurance Company Of New York	Commerical Travelers Bldg	Utica	New York	13502-3587	601-956-2028
66281	Monumental Life Insurance Company	4333 Edgewood Rd Ne	Cedar Rapids	Iowa	52499-3210	319-355-8511
66370	Mony Life Insurance Company	1290 Avenue Of The Americas	New York	New York	10104	212-554-1234
78077	Mony Life Insurance Company Of America	1290 Avenue Of The Americas	New York	New York	10104	201-743-5132
13331	Motorists Commercial Mutual Insurance Company	471 E Broad St	Columbus	Ohio	43215	614-225-8211
80020	Mountain Life Insurance Company	Po Box 240	Alcoa	Tennessee	37701-0240	865-970-2800
66427	Mtl Insurance Company	1200 Jorie Blvd	Oak Brook	Illinois	60521-2239	630-684-5383
88668	Mutual Of America Life Insurance Company	320 Park Ave 8th Fl	New York	New York	10022	212-224-1879
71412	Mutual Of Omaha Insurance Company	Mutual Of Omaha Plaza	Omaha	Nebraska	68175	402-342-7600
61409	National Benefit Life Insurance Company	One Court Square 44th Floor	Long Island City	New York	11120-0001	718-248-8000
11991	National Casualty Company	One W Nationwide Blvd Dspf-76	Columbus	Ohio	43215-2220	614-249-1545
57568	National Catholic Society Of Foresters	320 South School St	Mt Prospect	Illinois	60056	847-342-4500
66540	National Farmers Union Life Insurance Company	Po Box 410288	Kansas City	Missouri	64141-0288	816-391-2000
98205	National Foundation Life Insurance Company	3100 Burnett Plaza	Fort Worth	Texas	76102	817-878-3300
66583	National Guardian Life Insurance Company	Po Box 1191	Madison	Wisconsin	53701-1191	608-443-5148
82538	National Health Insurance Company	Po Box 619999	Dallas	Texas	75261-6199	336-435-2000
66680	National Life Insurance Company	1 National Life Dr	Montpelier	Vermont	05604	802-229-3333
87963	National Teachers Associates Life Insurance Company	P O Box 802207	Dallas	Texas	75380	972-532-2100
19445	National Union Fire Insurance Company Of Pittsburgh	175 Water St 18th Fl	New York	New York	10038	212-770-7000
66850	National Western Life Insurance Company	850 East Anderson Lane	Austin	Texas	78752	512-836-1010
92657	Nationwide Life And Annuity Insurance Company	Po Box 15750	Wilmington	Delaware	19850-5750	800-882-2822
66869	Nationwide Life Insurance Company	One Nationwide Plaza Dspf-76	Columbus	Ohio	43215-2220	800-882-2822
23787	Nationwide Mutual Insurance Company	One W Nationwide Blvd Dspf-76	Columbus	Ohio	43215-2220	614-249-1545
91626	New England Life Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	Florida	33647	617-578-2000
96968	New Era Life Insurance Company Of The Midwest	11720 Katy Freeway Suite 1700	Houston	Texas	77079	281-368-7200
91596	New York Life Insurance And Annuity Corporation	51 Madison Ave	New York	New York	10010	212-576-7000
66915	New York Life Insurance Company	51 Madison Avenue, Room 252	New York	New York	10010-1655	212-576-7000
81264	Nippon Life Insurance Company Of America	655 3rd Avenue 16th Floor	New York	New York	10017	212-909-0745
66974	North American Company For Life And Health Insurance	4350 Westown Parkway	West Des Moines	Iowa	50266	605-373-2371
68349	North American Insurance Company	2721 North Central Avenue	Phoenix	Arizona	85004-1172	602-263-6666
96000	Northwestern Long Term Care Insurance Company	720 E Wisconsin Ave	Milwaukee	Wisconsin	53202	414-661-2510
67091	Northwestern Mutual Life Insurance Company	720 E Wisconsin Ave	Milwaukee	Wisconsin	53202-4703	414-271-1444
81353	Nylife Insurance Company Of Arizona	Attn: Gregory Graham	New York	New York	10010	212-576-7000
67148	Occidental Life Insurance Company Of North Carolina	Po Box 2595	Waco	Texas	76702-2595	254-297-2775
89206	Ohio National Life Assurance Corporation	Po Box 237	Cincinnati	Ohio	45201-0237	513-794-6100
67172	Ohio National Life Insurance Company The	Po Box 237	Cincinnati	Ohio	45201-0237	513-794-6100
67180	Ohio State Life Insurance Company The	Po Box 410288	Kansas City	Missouri	64141-0288	816-391-2000
67199	Old American Insurance Company	3520 Broadway	Kansas City	Missouri	64111	816-753-7000
24147	Old Republic Insurance Company	Po Box 789	Greensburg	Pennsylvania	15601-0789	724-834-5000
67261	Old Republic Life Insurance Company	307 N Michigan Ave	Chicago	Illinois	60601-5382	312-346-8100
67326	Old Surety Life Insurance Company	Po Box 54407	Oklahoma	Oklahoma	73154	405-523-2112
76007	Old United Life Insurance Company	Po Box 795	Shawnee Mission	Kansas	66201	913-895-0200
13100	Omaha Insurance Company	Mutual Of Omaha Plaza	Omaha	Nebraska	68175	402-342-7600
20621	Onebeacon America Insurance Company	150 Royall Street	Canton	Massachusetts	02021	781-332-7000
85286	Onewation Insurance Company	120 Monument Circle M2sg	Indianapolis	Indiana	46204	317-488-6000
76112	Oxford Life Insurance Company	2721 N Central Avenue	Phoenix	Arizona	85004-1120	602-263-6666
67393	Ozark National Life Insurance Company	Po Box 219541	Kansas City	Missouri	64121-9541	816-842-6300
64343	Pacific Guardian Life Insurance Company Ltd	1440 Kapiolani Blvd Ste 1700	Honolulu	Hawaii	96814	808-955-2236
97268	Pacific Life & Annuity Company	700 Newport Center Drive	Newport Beach	California	92660	949-219-3011
67466	Pacific Life Insurance Company	700 Newport Center Dr	Newport Beach	California	92660	949-219-3011
70785	Pacificare Life And Health Insurance Company	5995 Plaza Drive	Cypress	California	90630	714-226-3321
93459	Pan American Assurance Company	601 Poydras St 12th Fl	New Orleans	Louisiana	70130-6060	504-566-3118
67539	Pan-American Life Insurance Company	601 Poydras St 12th Fl	New Orleans	Louisiana	70130	504-566-3118
60003	Park Avenue Life Insurance Company	7 Hannover Square H17j	New York	New York	10004	212-598-8829
71099	Parker Centennial Assurance Company	1800 N Point Drive	Stevens Point	Wisconsin	54481	715-346-6000
67598	Paul Revere Life Insurance Company	1 Fountain Sq	Chattanooga	Tennessee	37402	508-799-4441
67601	Paul Revere Variable Annuity Insurance Company The	1 Fountain Sq	Chattanooga	Tennessee	37402-1330	508-799-4441
67628	Pekin Life Insurance Company	2505 Court St	Pekin	Illinois	61558	309-346-1161
93262	Penn Insurance And Annuity Company The	600 Dresher Road	Horsham	Pennsylvania	19044	215-956-8000
67644	Penn Mutual Life Insurance Company The	Independence Square C2f	Philadelphia	Pennsylvania	19172	215-956-8000
67660	Pennsylvania Life Insurance Company	1001 Heathrow Park Lane Ste 5001	Lake Mary	Florida	32746	401-770-7699
85561	Perico Life Insurance Company	225 Townpark Suite 350	Kennesaw	Georgia	30144-5885	770-973-9851
90247	Pharmacists Life Insurance Company, The	Po Box 370	Algona	Iowa	50511	515-295-2461
67784	Philadelphia American Life Insurance Company	11720 Katy Freeway Ste 1700	Houston	Texas	77079	281-368-7200
60232	Philadelphia Financial Life Assurance Company	One Liberty Place 1650 Market St 54th Fl	Philadelphia	Pennsylvania	19103	484-530-4800

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
93548	Phl Variable Insurance Company	One American Row	Hartford	Connecticut	06102-5056	860-403-5210
93734	Phoenix Life And Annuity Company	One American Row	Hartford	Connecticut	06102	860-403-5210
67814	Phoenix Life Insurance Company	31 Tech Valley Drive	East Greenbush	New York	12061	860-403-5210
72125	Physicians Life Insurance Company	2600 Dodge	Omaha	Nebraska	68131	402-633-1000
80578	Physicians Mutual Insurance Company	2600 Dodge	Omaha	Nebraska	68131	402-633-1000
67873	Pioneer American Insurance Company	Po Box 240	Waco	Texas	76703-0240	254-297-2776
67911	Pioneer Mutual Life Insurance Company	One American Sq	Indianapolis	Indiana	46206	317-285-1877
67946	Pioneer Security Life Insurance Company	Po Box 2550	Waco	Texas	76702-2550	254-297-2778
97152	Plateau Insurance Company	Po Box 7001	Crossville	Tennessee	38557-7001	931-484-8411
57622	Polish Natnl Alliance Of The Us Of N. A	6100 N Cicero Ave	Chicago	Illinois	60646-4385	773-286-0500
57630	Polish Roman Catholic Union Of America	984 Milwaukee Ave	Chicago	Illinois	60622-4199	773-782-2600
60048	Preservation Life Insurance Company	901 Patients First Dr	Washington	Missouri	63090	636-583-8054
68039	Presidential Life Insurance Company	69 Lydecker Street	Nyack	New York	10960-2199	800-926-7599
65919	Primerica Life Insurance Company	1 Primerica Parkway	Deluth	Georgia	30099-0001	770-381-1000
61271	Principal Life Insurance Company	711 High Street	Des Moines	Iowa	50392	515-247-5111
71161	Principal National Life Insurance Company	711 High Street	Des Moines	Iowa	50392-2300	515-247-5111
68047	Professional Insurance Company	One Sune Life Executive Park Sc2335	Wellesley Hills	Massachusetts	02481	781-446-1523
88536	Protective Life And Annuity Insurance Company	Po Box 2723	Birmingham	Alabama	35202-2723	205-268-1000
68136	Protective Life Insurance Company	2801 Highway 280 South	Birmingham	Alabama	35223	205-268-1000
67903	Provident American Life And Health Insurance Compa	11200 Lakeline Blvd	Austin	Texas	78717	512-451-2224
68195	Provident Life And Accident Insurance Company	Fountain Square	Chattanooga	Tennessee	37402-1389	423-294-1882
68209	Provident Life And Casualty Insurance Company	Fountain Square	Chattanooga	Tennessee	37402	423-294-1882
79227	Pruco Life Insurance Company	100 Mulberry Street	Newark	New Jersey	07102	877-301-1212
86630	Prudential Annuities Life Assurance Corporation	100 Mulberry Street	Newark	New Jersey	07102	800-628-6039
68241	Prudential Insurance Company Of America The	100 Mulberry Street	Newark	New Jersey	07102	877-301-1212
93629	Prudential Retirement Insurance And Annuity Compan	100 Mulberry Street	Newark	New Jersey	07102	860-534-2000
71390	Puritan Life Insurance Company Of America	16801 Addison Road	Addison	Texas	75001	800-513-3243
68284	Pyramid Life Insurance Company	Po Box 958465	Lake Mary	Florida	32795-8465	407-444-4214
39217	Qbe Insurance Corporation	88 Pine St Fl 16	New York	New York	10005-1801	212-422-1212
89004	Reinsurance Company Of Missouri Incorporated	1370 Timberlake Manor Prkwy	Chesterfield	Missouri	63017-6039	636-300-8857
68357	Reliable Life Insurance Company	12115 Lackland Rd	St Louis	Missouri	63146	314-819-4300
68381	Reliance Standard Life Insurance Company	Two Commerce Sq	Philadelphia	Pennsylvania	19103	267-256-3500
67105	Reliastar Life Insurance Company	Box 5050	Minot	North Dakota	58702	612-372-5432
61360	Reliastar Life Insurance Company Of New York	5780 Powers Ferry Rd Nw	Atlanta	Georgia	30327	516-682-8700
61700	Renaissance Life & Health Insurance Company Of Ame	Po Box 30381	Lansing	Michigan	48909	800-745-7509
68462	Reserve National Insurance Company	601 E Britton Road	Oklahoma City	Oklahoma	73114	405-848-7931
61506	Resource Life Insurance Company	175 West Jackson	Chicago	Illinois	60604	312-356-2563
93572	Rga Reinsurance Company	1370 Timber Lk Manor Prkwy	Chesterfield	Missouri	63017-6039	636-300-8857
65005	Riversource Life Insurance Company	227 Financial Crr	Minneapolis	Minnesota	55474	612-671-3969
58181	Royal Arcanum Supreme Council Of	61 Battery March St	Boston	Massachusetts	02110-3206	617-426-4135
57657	Royal Neighbors Of America	230 16th St	Rock Island	Illinois	61201-8608	309-788-4561
60183	S Usa Life Insurance Company Inc	Po Box 1050	Newark	New Jersey	07101	212-356-0395
79014	Safehealth Life Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	Florida	33647	813-983-4100
60445	Sagcor Life Insurance Company	Jim Golembiewski	Scottsdale	Arizona	85251	480-425-5100
70435	Savings Bank Life Insurance Company Of Massachuset	1 Linscott Rd	Woburn	Massachusetts	01801	781-938-3500
64688	Scor Global Life Americas Reinsurance Company	401 North Tryon Street Suite 900	Charlotte	North Carolir	28202	704-344-2700
87017	Scor Global Life Re Insurance Company Of Texas	401 North Tryon St Suite 800	Charlotte	North Carolir	28202	704-344-2700
90670	Scottish Re Life Corporation	14120 Ballantyne Corp Pl Ste 300	Charlotte	North Carolir	28277	704-542-9192
69914	Sears Life Insurance Company	3001 Meacham Blvd Ste 100	Fort Worth	Texas	76137	800-316-5607
93742	Securian Life Insurance Company	400 N Robert St N Ms A6-4284	St Paul	Minnesota	55101-2015	651-665-5678
94072	Securitas Financial Life Insurance Company	P O Box 5000	Syracuse	New York	13204	607-724-2472
68675	Security Benefit Life Insurance Company	One Security Benefit Plc	Topeka	Kansas	66636-0001	785-438-3128
68721	Security Life Insurance Company Of America	10901 Red Circle Dr	Minnetonka	Minnesota	55343-9137	952-945-3552
68713	Security Life Of Denver Insurance Company	8055 E East Tufts Ave Suite 650	Denver	Colorado	80237	770-980-5100
68772	Security Mutual Life Insurance Company Of New York	Po Box 1625	Binghamton	New York	13902-1625	607-723-3551
69485	Security National Life Insurance Company	Po Box 57220	Salt Lake City	Utah	84157	801-264-1060
63541	Seechange Health Insurance Company	10159 Wayzata Blve	Minneapolis	Minnesota	55305	763-582-1266
76325	Senior Health Insurance Company Of Pennsylvania	1289 W City Center Drive Ste 200	Carmel	Indiana	46032	317-566-7563
78662	Senior Life Insurance Company	Po Box 2447	Thomasville	Georgia	31799-2447	229-228-6936
77119	Sentinel American Life Insurance Co	7 Hannover Sq 17m	New York	New York	10004-2616	212-598-8829
24988	Sentry Insurance A Mutual Company	1800 N Point Drive	Stevens Point	Wisconsin	54481-1283	715-346-6000
68810	Sentry Life Insurance Company (L&h Acct)	1800 N Point Drive	Stevens Point	Wisconsin	54481	715-346-6000
97241	Settlers Life Insurance Company	Po Box 1031	Madison	Wisconsin	53701	608-443-5148
65757	Shelter Life Insurance Company	1817 W Broadway	Columbia	Missouri	65218-0001	573-445-8441
71420	Sierra Health And Life Insurance Company Inc	Po Box 36451	Las Vegas	Nevada	89128	702-242-7732
67636	Significa Insurance Group Inc	19 North Main Street	Wilkes-Barre	Pennsylvania	18711	800-796-7460
12575	Silverscript Insurance Company	2211 Sanders Road Nbt 10	Northbrook	Illinois	60062	615-743-6600
57673	Slovene National Benefit Society	247 West Allegheny Road	Imperial	Pennsylvania	15126	724-695-1100
57142	Sons Of Norway	1455 W Lake St	Minneapolis	Minnesota	55408	612-827-3611
74365	Southern Pioneer Life Insurance Company	400 Robert Street North	St Paul	Minnesota	55101	651-665-4284
24767	St Paul Fire & Marine Insurance Company	One Tower Square	Hartford	Connecticut	06183	651-310-7911
42986	Standard Guaranty Insurance Company	260 Interst N Circle Se	Atlanta	Georgia	30339-2111	770-763-1000
69019	Standard Insurance Company	Po Box 711	Portland	Oregon	97207-0711	971-321-7564
86355	Standard Life And Accident Insurance Company	One Moody Plz	Galveston	Texas	77550	409-766-6027
71706	Standard Life And Casualty Company	Po Box 510690	Salt Lake City	Utah	84151-0690	801-538-0376
69078	Standard Security Life Insurance Company Of New Yo	485 Madison Avenue	New York	New York	10022	212-355-4141
68985	Starmount Life Insurance Company	Po Box 98100	Baton Rouge	Louisiana	70898-9100	225-926-2888
40045	Starnet Insurance Company	475 Steamboat Rd	Greenwich	Connecticut	06830	630-210-0360
38318	Starr Indemnity & Liability Company	399 Park Ave 8th Fl	New York	New York	10022	646-227-6400
94498	State Farm Health Insurance Company	One State Farm Plaza	Bloomington	Illinois	61701	309-766-2311
69108	State Farm Life Insurance Company	One State Farm Plaza	Bloomington	Illinois	61710	309-766-2311
25178	State Farm Mutual Automobile Insurance Company	One State Farm Plaza	Bloomington	Illinois	61710	309-766-2311

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
69116	State Life Insurance Company	Po Box 406	Indianapolis	Indiana	46206	317-285-1877
69132	State Mutual Insurance Company	Po Box 153	Rome	Georgia	30162-0153	706-291-1054
98184	Sterling Investors Life Insurance Company	210 E Second Ave Ste 105	Rome	Georgia	30161	727-584-0007
77399	Sterling Life Insurance Company	555 College Rd East Plaza I	Princeton	New Jersey	08543-5241	800-688-0010
10952	Stonebridge Casualty Insurance Company	2700 W Plano Parkway	Plano	Texas	75075	319-355-8511
65021	Stonebridge Life Insurance Company	187 West Street	Rutland	Vermont	05701	319-355-8511
80926	Sun Life And Health Insurance Company (Us)	One Sun Life Executive Park Sc 2335	Wellesley Hills	Massachuset	02481	781-446-1523
80802	Sun Life Assurance Company Of Canada	One Sun Life Executive Pk Sc 2335	Wellesley Hills	Massachuset	02181-5699	781-446-1523
79065	Sun Life Assurance Of Canada (Us)	One Sun Life Exec Park Sc 2335	Wellesley Hills	Massachuset	02181-5699	781-446-1523
69272	Sunset Life Insurance Company Of America	Po Box 219532	Kansas City	Missouri	64121-9532	816-753-7000
13175	Surency Life & Health Insurance Company	Po Box 789773	Wichita	Kansas	67278-5986	316-462-3330
69310	Surety Life Insurance Company	3075 Sanders Rd H1a	Northbrook	Illinois	60062-7127	816-257-5500
82627	Swiss Re Life & Health America Inc	175 King Street	Armonk	New York	10504	877-794-7773
68608	Symetra Life Insurance Company	Po Box 34690	Seattle	Washington	98124-1690	425-256-8000
90581	Symetra National Life Insurance Company	Po Box 34690	Seattle	Washington	98124-1690	425-256-8000
69345	Teachers Insurance And Annuity Association Of Amer	730 Third Ave	New York	New York	10017	212-490-9000
69396	Texas Life Insurance Company	Po Box 830	Waco	Texas	76703-0830	254-745-6360
56014	Thrivent Financial For Lutherans	625 Fourth Ave South Ms 1340	Minneapolis	Minnesota	55415	800-847-4836
97721	Thrivent Life Insurance Company	625 Fourth Ave South	Minneapolis	Minnesota	55415-1624	800-847-4836
60142	Tiaa-Cref Life Insurance Company	730 Third Ave Mail Stop Ssc E1/N2	New York	New York	10017	212-490-9000
69477	Time Insurance Company	501 W Michigan Street	Milwaukee	Wisconsin	53203	414-299-6932
69566	Trans World Assurance Company	885 S El Camino Real	San Mateo	California	94402-2392	650-348-2300
79022	Transamerica Advisors Life Insurance Company	4333 Edgewood Rd Ne Ms 4440	Cedar Rapids	Iowa	52499	319-355-8511
70688	Transamerica Financial Life Insurance Company	4333 Edgewood Road Ne	Cedar Rapids	Iowa	52499	914-697-8000
86231	Transamerica Life Insurance Company	4333 Edgewood Rd, Ne	Cedar Rapids	Iowa	52499	319-355-8511
25658	Travelers Indemnity Company	One Tower Square	Hartford	Connecticut	06183	860-277-0111
25682	Travelers Indemnity Company Of Connecticut	One Tower Square	Hartford	Connecticut	06183-1051	860-277-0111
56006	Travelers Protective Association Of America	3755 Lindell	St Louis	Missouri	63108-3476	314-371-0533
92525	Truassure Insurance Company	111 Shuman Blvd	Naperville	Illinois	60563	630-718-4782
61425	Trustmark Insurance Company	400 Field Drive	Lake Forest	Illinois	60045	847-283-4190
62863	Trustmark Life Insurance Company	400 Field Drive	Lake Forest	Illinois	60045	847-283-4190
84530	U S Financial Life Insurance Company	1290 Avenue Of The Americas	New York	New York	10104	201-743-5132
29599	U S Specialty Insurance Company	13403 Nw Fwy	Houston	Texas	77040-6009	713-462-1000
67423	Ubs Life Insurance Company Usa	Po Box 1795	Erie	Pennsylvania	16507-0795	201-352-2385
86371	Ullico Life Insurance Company	1625 Eye St Nw	Washington	District Of Ct	20001	202-682-4693
80314	Unicare Life & Health Insurance Company	233 South Wacker St, Ste 3900	Chicago	Illinois	60606	877-864-2273
11121	Unified Life Insurance Company	Po Box 25326	Overland Park	Kansas	66225-5326	913-871-7284
91529	Unimerica Insurance Company	Doug Mcgrath	Eden Prairie	Minnesota	55344	952-917-7186
69701	Union Bankers Insurance Company	1001 Heathrow Park Lane Ste 5001	Lake Mary	Florida	32746	407-444-4214
80837	Union Central Life Insurance Company	Po Box 81889	Lincoln	Nebraska	68501-1889	402-467-1122
62596	Union Fidelity Life Insurance Company	7101 College Blvd Suite 1400	Overland Park	Kansas	66210	913-982-3700
69744	Union Labor Life Insurance Company	8403 Colesville Road	Silver Springs	Maryland	20910	202-682-4693
70408	Union Security Insurance Company	Po Box 419052	Kansas City	Missouri	64141-6052	651-361-4587
92916	United American Insurance Company	Po Box 8080	Mckinney	Texas	75070-0810	972-529-5085
56383	United Commercial Travelers Of America	Po Box 159019	Columbus	Ohio	43215	800-848-0123
62294	United Concordia Life And Health Insurance Company	4401 Deer Path Rd	Harrisburg	Pennsylvania	17110	717-260-7081
87645	United Fidelity Life Insurance Company	Po Box 410288	Kansas City	Missouri	64141-0288	816-391-2000
79413	United Healthcare Insurance Company	185 Asylum Street	Hartford	Connecticut	06103	877-832-7734
63983	United Heritage Life Insurance Company	Po Box 7777	Meridian	Idaho	83680-7777	208-493-6100
69922	United Home Life Insurance Company	Po Box 7192	Indianapolis	Indiana	46207-7192	317-692-7979
69930	United Insurance Company Of America	One E Wacker Drive	Chicago	Illinois	60601-1883	314-819-4300
69973	United Life Insurance Company	Po Box 73909	Cedar Rapids	Iowa	52407-3909	319-399-5700
92703	United National Life Insurance Company Of America	Po Box 1154	Glenview	Illinois	60025-1154	847-803-5252
98688	United Of Omaha Life Insurance Company	Mutual Of Omaha Plaza	Omaha	Nebraska	68175-0001	402-342-7600
42129	United Security Assurance Company Of Pennsylvania	Po Box 64477	Souderton	Pennsylvania	18964-9985	215-723-3044
81108	United Security Life And Health Insurance Company	6640 S Cicero Ave	Bedford Park	Illinois	60638	708-475-6056
21113	United States Fire Insurance Company	305 Madison Ave	Morristown	New Jersey	07962	973-490-6570
70106	United States Life Insurance Company New York	Po Box 1591 Ms 4-B2	Houston	Texas	77019	713-522-1111
63479	United Teacher Associates Insurance Company	Po Box 26580	Austin	Texas	78755-0580	866-830-0607
29157	United Wisconsin Insurance Company	P.O. Box 3026	Milwaukee	Wisconsin	53201-3026	517-342-4200
72850	United World Life Insurance Company	Mutual Of Omaha Plaza	Omaha	Nebraska	68175	402-342-7600
63819	Unity Financial Life Insurance Company	4675 Cornell Road Ste 160	Cincinnati	Ohio	45241	513-247-0711
70130	Universal Guaranty Life Insurance Company	Po Box 5147	Springfield	Illinois	62705	217-241-6300
12577	Universal Health Care Insurance Company Inc	100 Central Ave Suite 200	St Petersburg	Florida	33701	727-456-6517
70173	Universal Underwriters Life Insurance Company	3003 77th Ave Se	Mercer Island	Washington	98040	913-339-1000
62235	Unum Life Insurance Company Of America	2211 Congress St	Portland	Maine	04122	207-575-2211
70955	Usa Life One Insurance Company Of Indiana	7735 Loma Court	Fishers	Indiana	46038	317-585-0400
72613	Usaa Direct Life Insurance Company	9800 Fredericksburg Road	San Antonio	Texas	78288	210-498-8000
96663	Usaa Life Insurance Company	Po Box 690286	San Antonio	Texas	78269-0286	210-498-8000
94358	Usable Life	Po Box 1650	Little Rock	Arkansas	72203-1650	501-375-7200
68632	Vantis Life Insurance Company	200 Day Hill Rd	Windsor	Connecticut	06095	860-298-5400
70238	Variable Annuity Life Insurance Company	Po Box 3206 A6-20	Houston	Texas	77253-3206	888-889-0910
53953	Vision Benefits Of America	300 Weyman Plz	Pittsburgh	Pennsylvania	15236	412-881-4900
32395	Vision Service Plan Insurance Company	3333 Quality Drive	Rancho Cordova	California	95670-7985	916-851-5000
84549	Vista Life Insurance Company	The American Rd	Dearborn	Michigan	48121	313-337-1102
70319	Washington National Insurance Company	11825 N Pennsylvania St	Carmel	Indiana	46032	317-817-6100
83445	Wellcare Health Insurance Of Arizona Inc	8735 Henderson Rd Ren 2	Tampa	Florida	33634	813-290-6200
64467	Wellcare Health Insurance Of Illinois	Po Box 31391	Tampa	Florida	33631-3391	813-290-6200
10155	Wellcare Prescription Insurance Inc	8735 Henderson Ren 2	Tampa	Florida	33634	813-290-6200
25011	Wesco Insurance Company	59 Maiden Lane 6th Floor	New York	New York	10038	212-220-7120
70335	West Coast Life Insurance Company	Po Box 2723	Birmingham	Alabama	35202-2723	205-268-1000
70483	Western And Southern Life Insurance Company	400 Broadway	Cincinnati	Ohio	45202-3312	513-629-1800

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
57711	Western Catholic Union	510 Main Street	Quincy	Illinois	62301-3941	217-223-9721
91413	Western Reserve Life Assurance Co Of Ohio	570 Carillon Prkwy	St Petersburg	Florida	33716-1201	727-299-1800
92622	Western Southern Life Assurance Company	400 Broadway	Cincinnati	Ohio	45202-3312	513-629-1800
39845	Westport Insurance Corporation	Po Box 2991	Overland Park	Kansas	66201-1391	913-676-5710
57010	William Penn Association	709 Brighton Road	Pittsburgh	Pennsylvania	15233-1805	412-231-2979
66133	Wilton Reassurance Company	187 Danbury Rd River Bldg 3fl	Wilton	Connecticut	06897-4079	203-762-4446
60704	Wilton Reassurance Life Company Of New York	187 Danbury Rd Riverview Bldg 3rd Fl	Wilton	Connecticut	06897	203-762-4486
65960	Windsor Life Insurance Company	1345 River Bend Dr Suite 100	Dallas	Texas	75247	214-559-0850
56170	Woman's Life Insurance Society	1338 Military St	Port Huron	Michigan	48060-5020	810-985-5191
57320	Woodmen Of The World Life Insurance Society	1700 Farnam St	Omaha	Nebraska	68102-2002	402-342-1890
79987	World Corp Insurance Company	Po Box 14546	Des Moines	Iowa	50306-3546	515-245-2393
70629	World Insurance Company	Po Box 14556	Des Moines	Iowa	50334-3556	515-245-2393
88080	XI Life Insurance And Annuity Company	20 N Martingale Rd Ste 200	Schaumburg	Illinois	60173	847-517-2990
71323	Zale Life Insurance Company	Po Box 152762 Sta 5b-9	Irving	Texas	75015	972-580-4499
16535	Zurich American Insurance Company	1400 American Ln Twr 1 19th Fl	Schaumburg	Illinois	60196-1056	847-413-5048
90557	Zurich American Life Insurance Company	Attn Tax Dept	Mercer Island	Washington	98040	877-301-5376

Insurance Consumer Hotline

Contact DIFP's Insurance Consumer Hotline
if you have questions about your insurance policy
or to file a complaint against an
insurance company or agent:

difp.mo.gov

800-726-7390



DIFP

Department of Insurance,
Financial Institutions &
Professional Registration

Harry S Truman Building, Room 530
301 W. High St.
PO Box 690
Jefferson City, MO 65102

APRIL 2013